



Investor Presentation

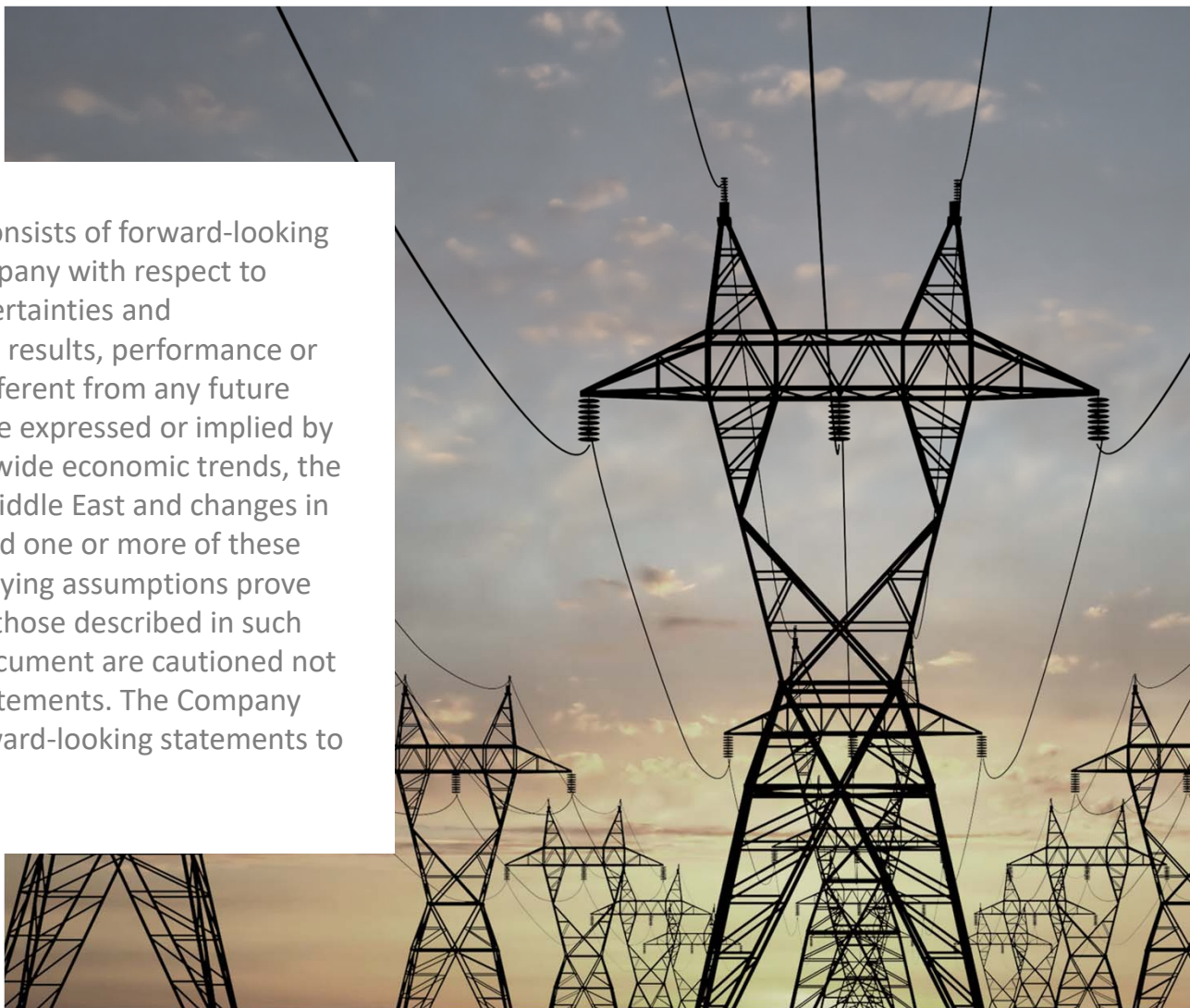
1Q 2019



ELSEWEDY
ELECTRIC

Disclaimer

Certain information contained in this document consists of forward-looking statements reflecting the current view of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of the Company to be materially different from any future results, performance, or achievements that may be expressed or implied by such forward-looking statements, including worldwide economic trends, the economic and political climate of Egypt and the Middle East and changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in such forward-looking statements. Recipients of this document are cautioned not to place any reliance on these forward-looking statements. The Company undertakes no obligation to republish revised forward-looking statements to reflect changed events or circumstances.



AGENDA

I. An Integrated Energy Solutions Global Provider

II. Investment Highlights

- Full Service Integration
- Long Track Record
- Strong Geographical Presence
- State-of-the-art Facilities
- Experienced Leadership
- Prestigious Client Base

III. Business Line Review

IV. Recent Financial Performance

V. Corporate Social Responsibility



An Integrated Energy Solutions Global Provider



Power...Build...Develop Sustainable Value..

Elsewedy Electric is an energy player structured to face the challenges of the world's fastest growing markets and the complexity of the critical electricity industry. From its start, deep product and sector specialization and unprecedented insight into local markets set the ground work for first mover advantage into new markets and sectors.

Our Core Values & Beliefs

Integrity

Innovation

Excellence

Customer Satisfaction

Ownership, Commitment & Collaboration

- The Elsewedy family began what is today Elsewedy Electric in 1938 as an electrical equipment trading company.
- In 1960, after developing deep market understanding and local presence, the company became Egypt's first specialized cables distributor.
- In 1984, Arab Cables – as the company was then called – built the country's first private sector cables factory. The event marked the beginning of Elsewedy Electric's corporate identity.

Vision

To become a global leader in delivering energy, services and value

Purpose

To deliver efficient integrated energy solutions provided with exceptional expertise and service to our customers and communities safely and efficiently.



Full-Service Integration



Elsewedy Electric is a fully integrated energy solutions provider: From raw materials such as metals and plastics to inputs across the spectrum of wires, cables and electrical products, to contracting and turnkey infrastructure projects and electricity generation.



Elsewedy Electric provides integrated solutions through five divisions to four main markets.



**Wires
and Cables**



Turnkey Solutions



Transformers



**Energy Measurement
and Management**

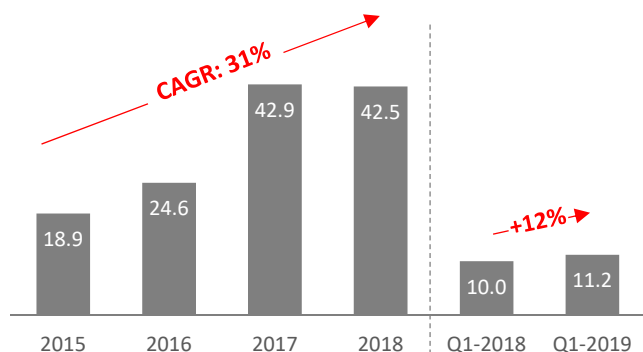


**Other Electrical
Products**

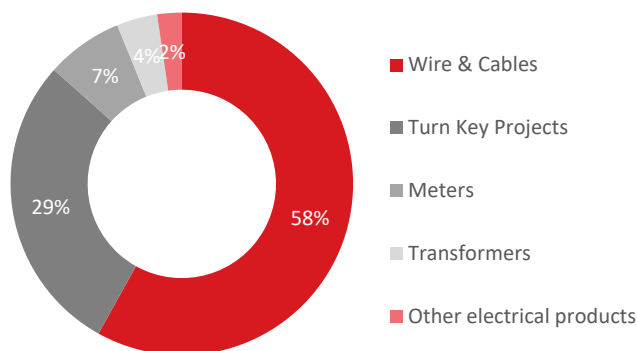
Summary of Main Financial & Performance Indicators

Total Revenue

(EGP bn)

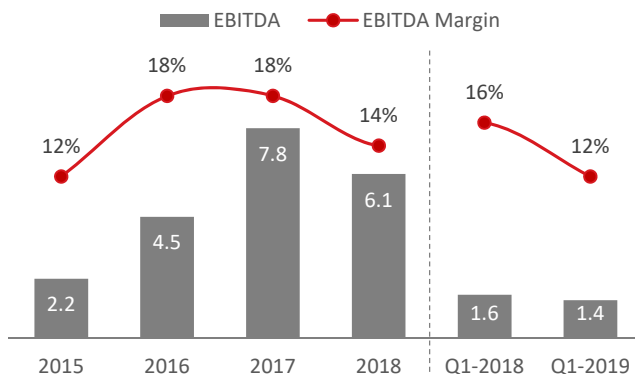


Revenue by Segment – Q1 2019



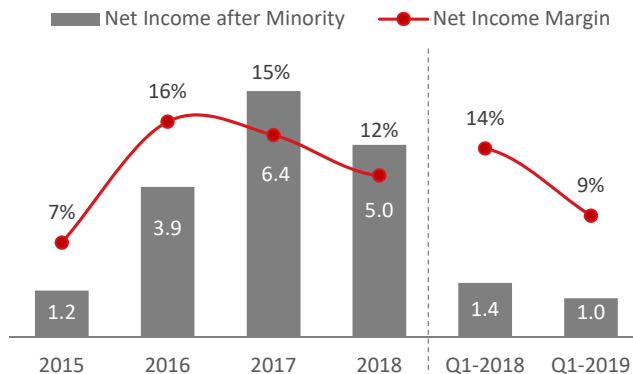
EBITDA

(EGP bn)



Net Income (after minority interest)

(EGP bn)



EGP **11,224** mn

Q1 Revenues

▲ 12% y-o-y

EGP **957** mn

Q1 NP

▼ 22% y-o-y

>14,000

No. of Employees

35

Years of Operation

22

Production Facilities

110

Export Countries



Investment Highlights

Fully Integrated Energy Solutions Provider



Elsewedy Electric's integrated energy solutions provide a full range of offerings to produce, distribute, manage and safely use electrical power

Integration across the value chain supports

Fast track capabilities

Quality guarantees

Cost leadership

Brand advantages

Ability to offer turnkey solutions

Cross-Selling Opportunities



Wires & Cables

Complete cabling solutions (including raw materials and installation) for power and special cables (control, instrumentation, fiber optics, winding and data)

Total Capacity
c. 274,000 tons



Turnkey Solutions

Delivers electricity generating assets and transmission and distribution (T&D) networks on an EPC basis

Current Backlog
EGP 64 bn



Transformers

Full range of transformers (power, dry & oil) - including power and distribution (step up and step down) transformers

Total Capacity
c. 8,050 MVA



Meters

Comprehensive range of the world's most technologically advanced metering equipment

Total Capacity
c. 4 mn Meters



Other Electrical Products

Cable accessories such as modular Terminators, power cable joints, fiber glass poles, insulators and explosion proof equipment

Revenue CAGR ('15-'18)
31%

Long Track Record (1/2)



The Elsewedy Electric name has existed in the market since 1938 as a distributor of electrical equipment, becoming Egypt's first specialized cables distributor by 1960 and Egypt's first private manufacturer of cables with the establishment of a production plant in 1984. Over the next 30+ years, Elsewedy Electric would expand both organically and inorganically through the establishment of plants and the acquisition of companies across the value chain both domestically and abroad.

1936-2000

1938	Elsewedy family started its business as a trader in electrical equipment
1960	Elsewedy became the only distributor for specialised cables in Egypt
1984	Elsewedy becomes Egypt's first private sector cables manufacturer, Arab Cables
1996	Second factory, Egytech Cables , is established Established first plant for producing PVC compounds and master batch, Egyplast
1997	United Industries is established Elastimold Egypt is established
1998	Established United Metals , first factory for copper rods Established SEDCO , for cable accessories

2000-2007

2002	First Factory Outside Egypt, Giad Elsewedy Cables
2003	Established Sudatraf-Transformers
2004	Established Italsmea Elsewedy , a JV with Italsmea Italy
2005	Established Elsewedy Cables Syria
2006	Established Elsewedy Electric Ghana
2007	Established Elsewedy Electric Syria (Transformers) Established United Wires for galvanized steel wires

2008-2010

2008	Established Elsewedy Cables Algeria Established Elsewedy Electric Zambia Acquired 70% stake in ECMEI , for electrical insulators Acquired 100% stake in Iskraemco (Slovenia), for energy measurement & management systems Acquired 30% stake in M. Torres Olvega Industrial (Spain), for wind energy generation
2009	Established Elsewedy Cables KSA Established Elsewedy Cables Ethiopia Established Elsewedy Cables Yemen Established Elsewedy Transformers Egypt Acquired a majority stake in Power System Projects (PSP)
2010	Group is renamed to Elsewedy Electric Increased stake in M. Torres Olvega Industrial to 90% Established Siag Elsewedy Towers , a JV with Germany-based SIAG Established Doha Cables Established Elsewedy Electric Nigeria Acquired a majority stake in 3W Networks Acquired a majority stake in Rowad Modern Engineering

Long Track Record (2/2)

Elsowedy Electric has developed a strong track record in the execution of fast-track projects across Africa. The Group has repeatedly demonstrated its ability to secure high profile contracts both domestically and regionally with local governments

Recent Notable Projects

EPC Contract for two power generation plants in Egypt

Awarded: January 2015

Value: USD 706 mn

Capacity: 980 MW

Client: Egypt's Ministry of Electricity & Renewable Energy

Scope – Construction of 2 power plant projects with 6 heavy duty gas turbine packages

Status: Completed

Mahmoudia Simple Cycle Power Plant
Behira



Attaqa Simple Cycle Power Plant
Suez



EPC Contract alongside Siemens AG for New Combined Cycle Plant in Egypt

Awarded: June 2015

Value: € 2 bn (Elsowedy portion: € 785 mn)

Capacity: 4,800 MW

Client: Egyptian Government

Scope – Engineering, procurement and installation of balance of plant in addition to the erection & installation of SIEMENS turbines

Status: 2018 Scheduled Completion

Beni Suef Combined Cycle Power Plant, Beni Suef



EPC Contract for three power generation plants in Angola

Awarded: February 2016

Value: USD 484.5 mn

Capacity: 500 MW

Client: Angola Ministry of Electricity and Water (part of Angola's 2016 Emergency Power Plan)

Scope – Construction of 3 power plants using GE gas turbines in three different locations in Angola (Camama, Cazenga and South Lunda)

Status: 2018 Scheduled Completion

Strong Geographical Presence & Deep Market Insight



Today, Elsewedy Electric is a global integrated cables and electrical products manufacturer and a turnkey services provider with more than 14,000 employees working at 25 production facilities in 9 countries

Our Domestic Advantage

Domestic recognition – Our nearly 100% local staffing allows for tax benefits, lower cost financing and ultimately, better margins and a secure market share

Local insight allows us to retain Intelligence on local conditions and players, key relationships and an advantageous position to position to anticipate market demand

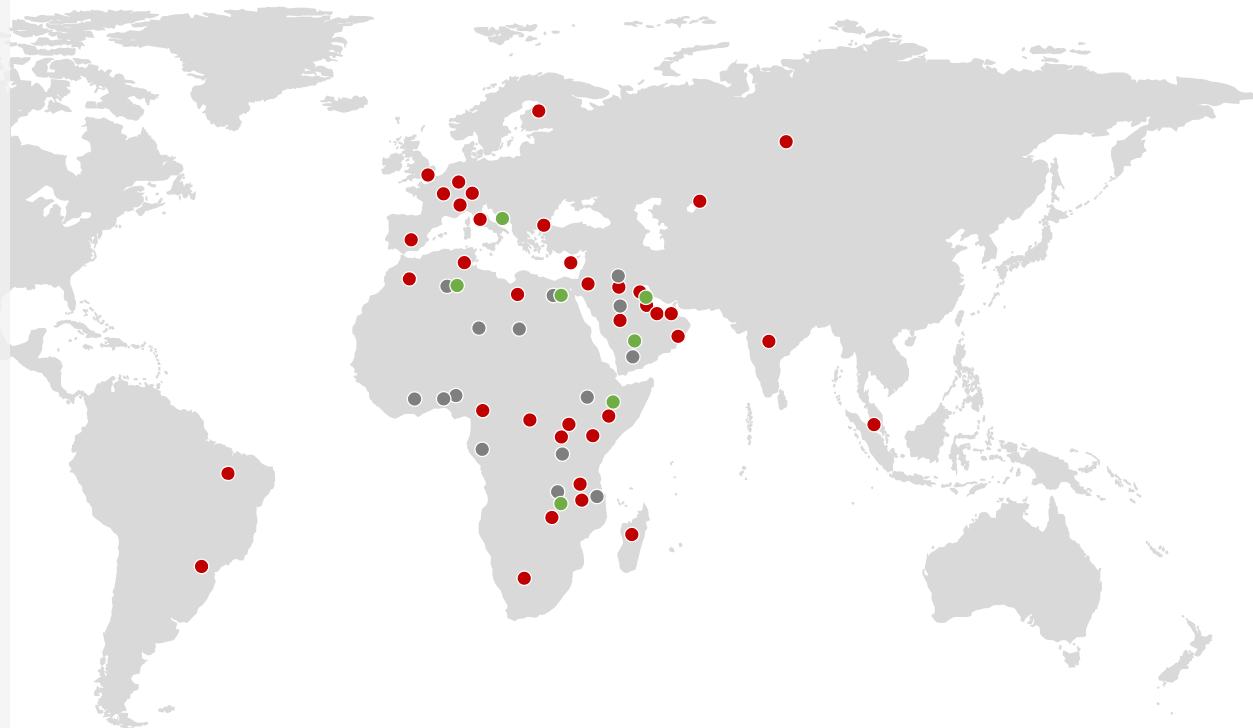
Our Advantage Abroad

Economies of scale without compromising local producer advantages

A closely aligned federation of fully localized production and distribution centers with a global coordination center in Cairo

Expansive Distribution Network Elsewedy Electric's comprehensive worldwide distribution network reaches around the globe

Scalability of ICT infrastructure Considerable investment in **ICT infrastructure** to link geographically dispersed factories and offices allowing for the sharing of data and knowledge, reduces costs and lead times and Improvements in the operations



9

Production
Centers

40

Main Export
Markets

15

Engineering &
Contracting

State-of-the-art Facilities Utilizing Advanced Technology



Advanced technology acquisition and development places Elsewedy Electric at the forefront of world electricity trends, positioning the group to supply the most cost effective, clean technology to regional developing nations. Group-wide sharing of the most advanced production technology extends significant efficiency gains across the group's activities, while effective brand development boosts the group's profile as a leading energy player.

Certifications

Wires and Cables (Total Capacity)

EGYPT

- Cables Capacity: 156,000 tons
- Copper Rod Capacity: 120,000 tons
- PVC Capacity: 81,000 tons

QATAR

- Cables Capacity: 39,600 tons

ALGERIA

- Cables Capacity: 30,000 tons

SAUDI ARABIA

- Cables Capacity: 39,000 tons

ETHIOPIA

- Cables Capacity: 9,600 tons

Meters

SLOVENIA

- Electrometers Capacity: 3 mn meters

EGYPT

- Electrometers Capacity: 1 mn meters

Transformers

EGYPT

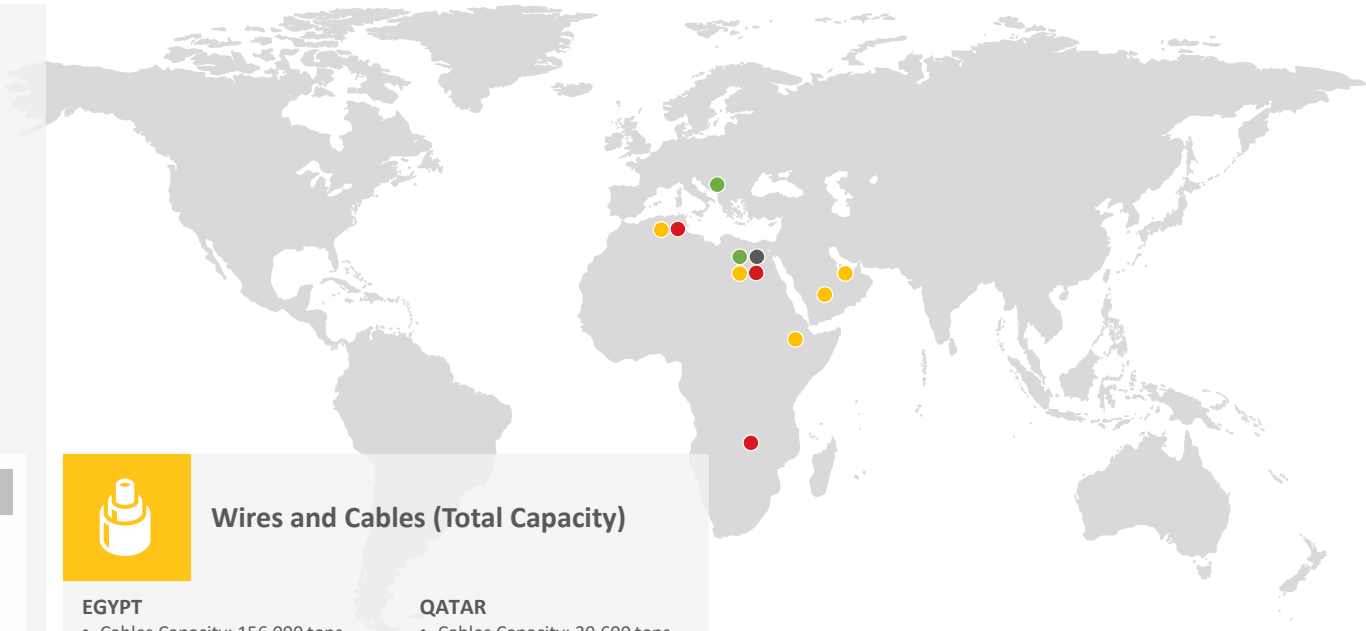
- Transformers Capacity: 7,200 MVA

ZAMBIA

- Transformers Capacity: 450 MVA

ALGERIA

- Transformers Capacity: 400 MVA



Experienced & Dynamic Leadership

Elsewedy Electric's management structure facilitates quick decision-making and the careful monitoring of developments around the world. The Group ensures that the highest level of management remains in touch with its core activities

The Board of Directors

Mr. Sadek Ahmed Sadek Elsewedy	Non-Executive Chairman
Mr. Ahmed Ahmed Sadek Elsewedy	Managing Director
Mr. Mohamed Ahmed Sadek Elsewedy	Board Member
Mr. Amr Mohamed Labib	Board Member
Mr. Hesham El Khezindar	Board Member
Mr. Ahmed Fekry Abdel Wahab	Board Member
Mr. Abdelrahman Ahmed Ahmed Sadek Elsewedy	Board Member
Mr. Ahmed Sadek Ahmed Elsewedy	Board Member
Mr. Ahmed Saad ElDeen Adou Abou Hendya	Board Member
Mr. Amr Nabil Mohamed Othman	Board Member

Management Pillars of Success



Efficiency

Elsewedy Electric has a track record of completing critical national and international projects that require a return to service within an extremely tight schedule.



Innovation

As a global energy solutions leader we realize the need of innovation within the renewable energy sector. We work hard to develop alternative energy solutions for future generations.



Quality

As a global energy solutions leader we realize the need of innovation within the renewable energy sector. We work hard to develop alternative energy solutions for future generations.



Customer-Driven

We strive to anticipate customer needs during new product development; we are in constant contact with clients, seeking their input to further tailor our products to their needs.



Safety

We boast a track record of positive contributions in manufacturing safe products. We ensure consistent safety and quality through strong governance and compliance to applicable regulations and standards.



Skill Development

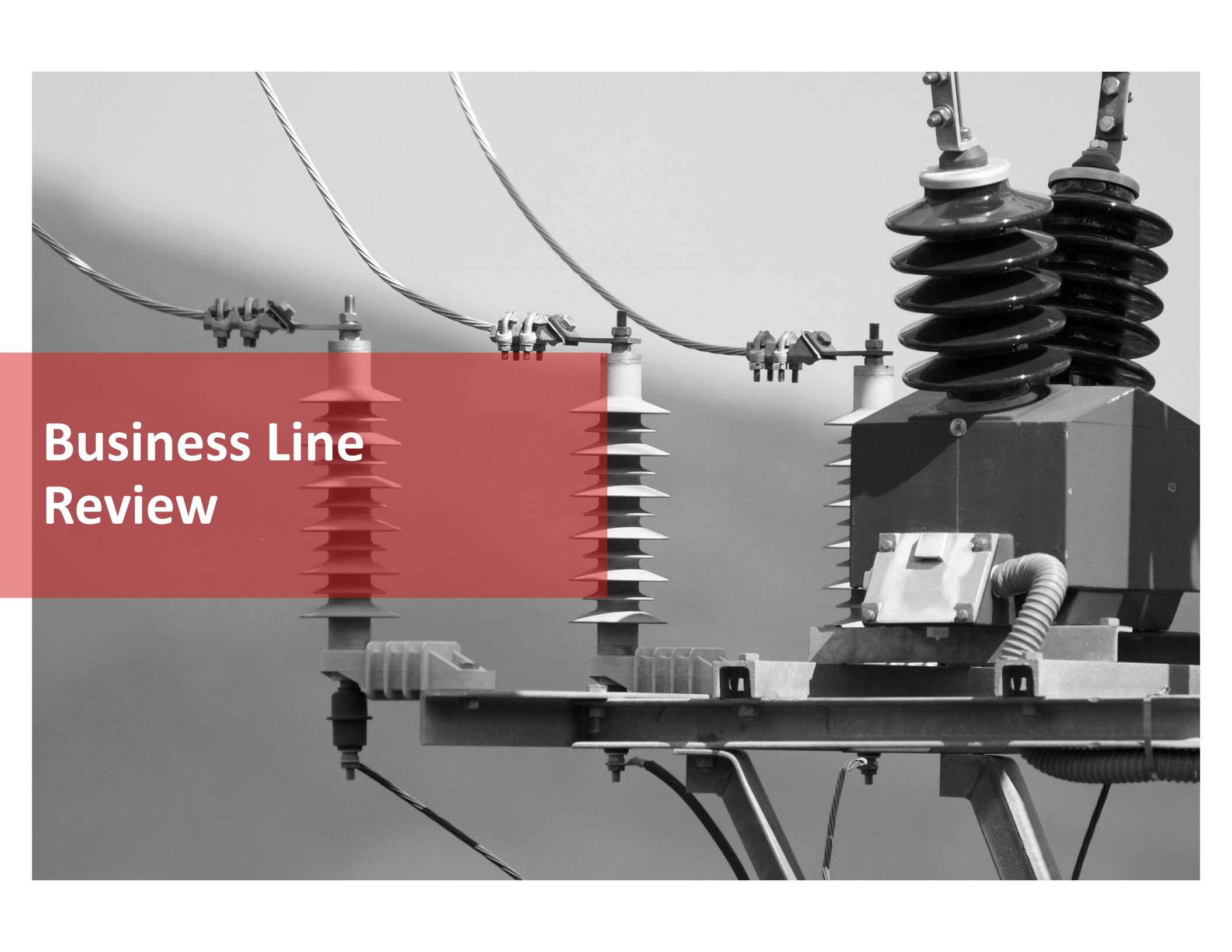
Elsewedy Electric ensures hiring employees of the highest caliber while constantly investing in skill enhancement and development.

Prestigious Client Base

Elsewedy Electric boasts an impressive list of both global and regional clients spanning Energy, Telecom, Technology and other industries.

The repeat business of large regional government entities and global industry giants is testament to the exceptional quality, speed and service provided by the Group to its clients

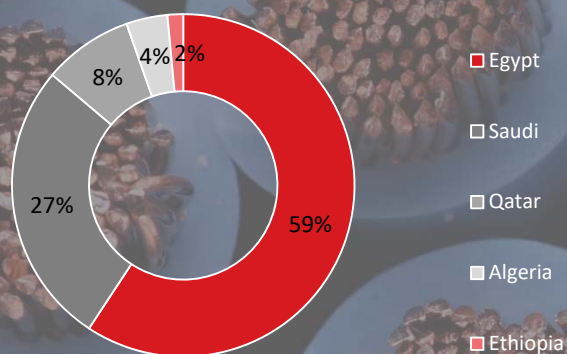




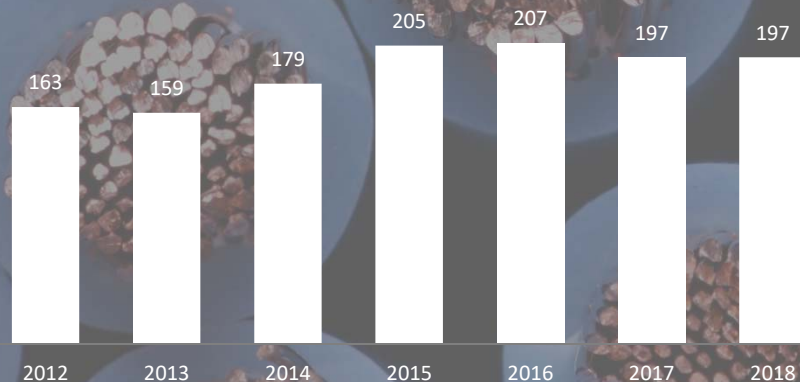
Business Line Review

Business Line Review: Wires & Cables

Capacity Split by Country (%) – December 31, 2018



Volume (000 tons)



Project Range

Comprehensive range of cabling solutions for residential, industrial, commercial and energy sectors

Power
Cables

Special
Cables

Fiber Optic
Cables

Winding
Wires

Raw
Materials

Production Facilities

Largest capacity in the MENA region with access to markets with underdeveloped infrastructure creating opportunities

Egypt

- Egytech Cables
- United Industries
- El Sewedy Cables
- Egyplast
- Elsewedy SEDCO
- United Metals
- United Wires
- UEIC

Algeria

- El Sewedy Cables Algeria

Ethiopia

- El Sewedy Cables Ethiopia

KSA

- El Sewedy Cables KSA

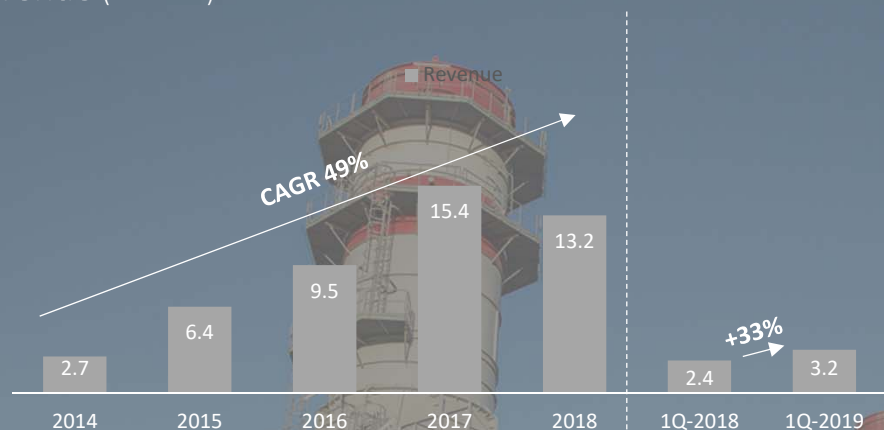
Qatar

- Doha Cables

Elsewedy Electric has significantly extended its core wires and cables capacity in recent years, more than doubling its annual capacity since 2007 to approximately 280,000 tons as of December 31st 2017

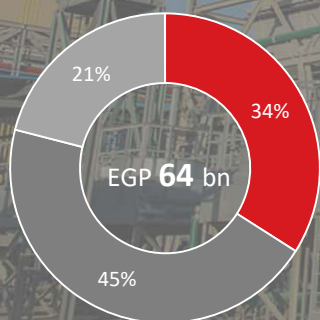
Business Line Review: Turnkey Solutions

Revenue (EGP mn)



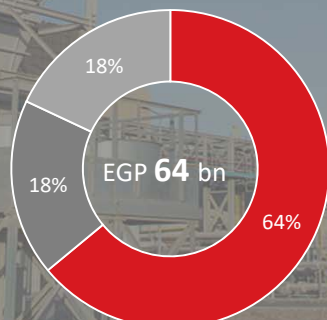
Backlog – Q1 2019

By Region



■ Egypt ■ Africa ■ GCC

By Segment



■ Power Generation
■ Transmission & Distribution HV

Project Range

Elsewedy Electric's Turnkey Solutions segment delivers electricity generating assets and transmission and distribution (T&D) networks on an EPC basis.

Power
Generation

Electricity
Transmission &
Distribution

Construction &
Infrastructure

Telecom
Solutions

Geographical Reach

The Group focuses on the power sector with strong capabilities that extend to large and complex infrastructure, industrial and commercial projects with an emphasis on turn-key contracting.

Power

- Iraq
- Yemen
- Cameroon
- Libya

PSP

- Egypt
- Iraq
- KSA
- Qatar
- Cameroon

Transmission & Distribution

- Algeria
- Chad
- Egypt
- Ethiopia
- Equatorial Guinea
- Ghana
- Mozambique
- Niger
- Rwanda
- Zambia
- Angola

Elsewedy Electric is a leading engineering, procurement and construction contractor active across the MENA and Sub-Saharan African regions

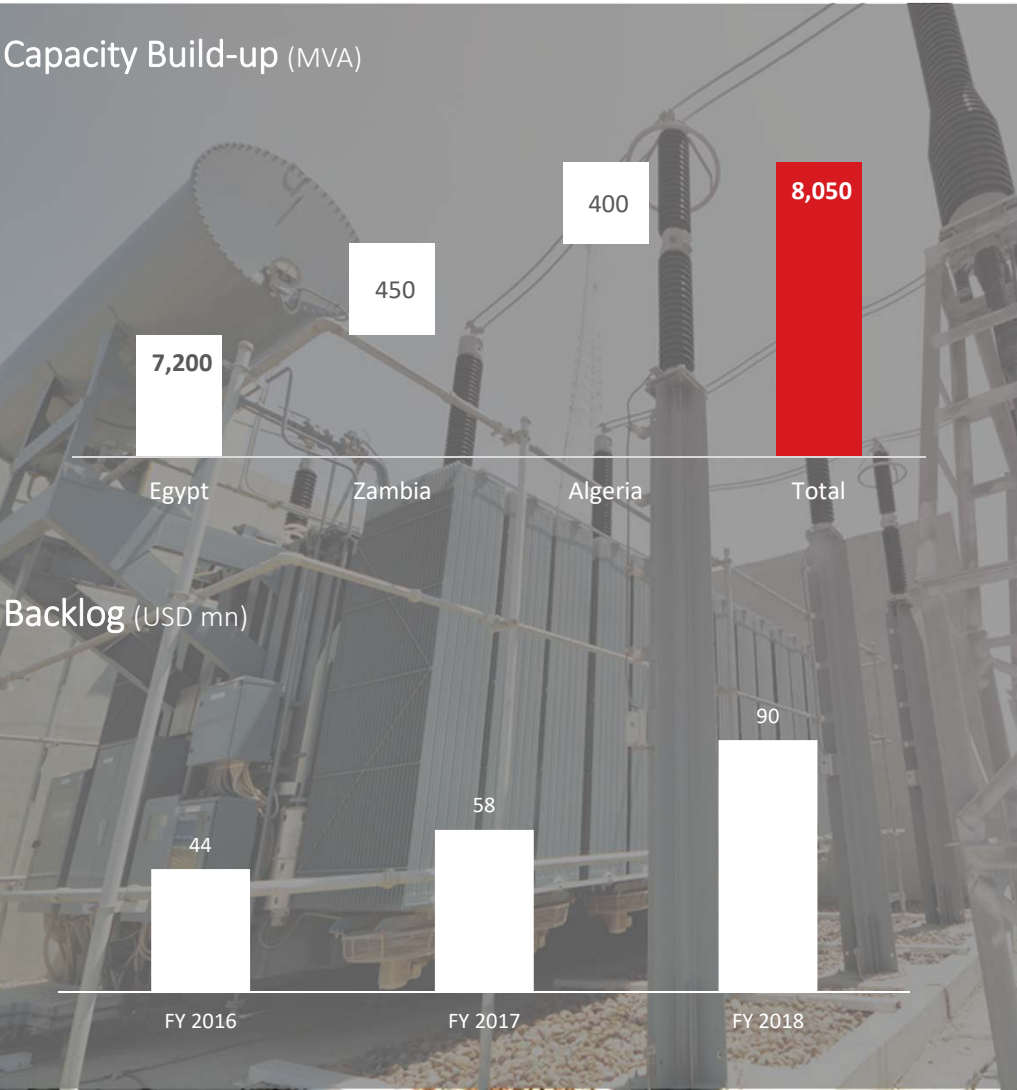
Business Line Review: Turnkey Solutions

Division 1	Division 2	Division 3	Division 4	Division 5
Power Generation  Considered one of the emerging EPC contractors with an extensive experience in the business of Power Generation and HV substation projects, Elsewedy PSP provides engineering, procurement, manufacture and construction services, demonstrating its dominant presence within the Egyptian market and successful expansion across the MENA Region; backed by the Group's corporate global activities.	Power Transmission & Distribution  Elsewedy Electric T&D aspires to be a global leader in providing safe & environment friendly energy solutions to the growing infrastructure needs of its valued clients across the Middle East. We have the in-house capability to undertake design, engineering, procurement & management of installation activities for electrical power transmission & distribution projects on turnkey basis.	Construction & Infrastructure  One of Egypt's most reputable contractors with a strong reputation and growing business in Algeria, North Africa, Chad, and Mozambique. Through alliances with major international civil engineering and specialist contractors, we are able to undertake multidisciplinary projects of high scale and complexity.	Projects Development & Renewable Energy  Develops, designs, builds, owns and operates assets in the field of power industry, whether in Power Generation or in Transmission & Distribution, outsourcing the corporate capabilities and expertise and cooperating with major & experienced developers, EPC contractors & equipment suppliers and focusing in emerging and growing markets, especially in which the Group has established a strong market position and special relations within.	Telecom Solutions  3W Networks is world class telecom and security systems integrator operating in the Middle East, Africa and Asia Pacific regions. The focus of 3W Networks is to provide integrated communication solutions to oil & gas, power utilities, telecom operators, transport, and infrastructure sectors. The company offers its clients a comprehensive range of complete turnkey and fully integrated solutions to suit any application involving telecommunication, radio, voice & data, safety, security, and fiber optics.
Sectors Served • Power • Industrial • Infrastructure • Utilities	Sectors Served • Power (Transmission Distribution) • Utilities • Infrastructure	Sectors Served • Infrastructure • Industrial • Power • Commercial	Sectors Served • Power • Renewable energy	Sectors Served • Oil & Gas • Utilities • Transport • Telecommunication

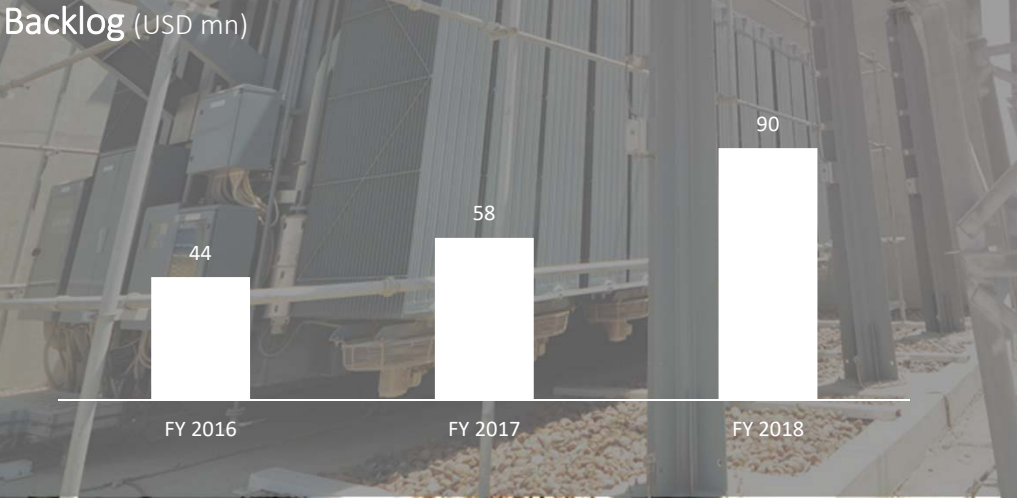
Business Line Review: Transformers



Capacity Build-up (MVA)



Backlog (USD mn)



Product Range

Elsewedy Electric produces a full range of low, medium and high voltage transformers -- including power and distribution (step up and step down) transformers

Power Transformers	Cast Resin Dry	Oil Immersed	Installation & Maintenance
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Production Facilities

The Group utilizes a state of the art set-up to solidify its position as a leader of integrated energy solutions in MENA and Sub-Saharan Africa

Egypt

- Elsewedy Transformers - Egypt

Zambia

- Elsewedy Electric - Zambia

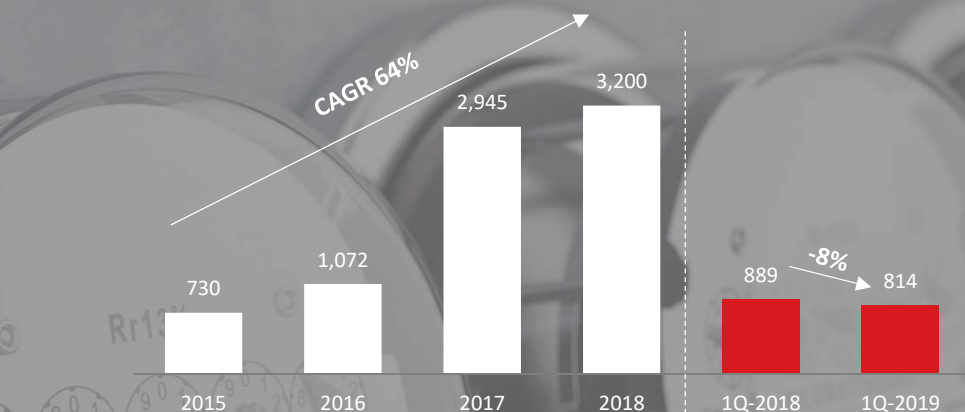
Algeria

- Elsewedy Electric - Algeria

Elsewedy Electric is the first and only producer of power and distribution (step up and step down) transformers in the region up to 220KV. The Group benefits from access to untapped markets and low cost manufacturing bases

Business Line Review: Meters

Revenue (EGP mn)



Distribution Network



Product Range

The acquisition of Iskraemeco establishes a global metering and measurement giant with the technological strength to build tomorrow's smart products

Smart Meters

Induction
Meters

Residential
Meters

Industrial
Meters

Production Facilities

With the production and distribution base to capture worldwide market share, Iskraemeco currently supplies over 3 million meters, mostly to countries in Europe and the Gulf.

Slovenia

- ISKRAEMECO - Slovenia

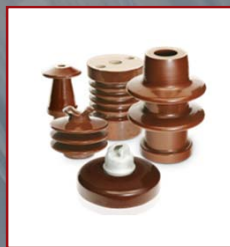
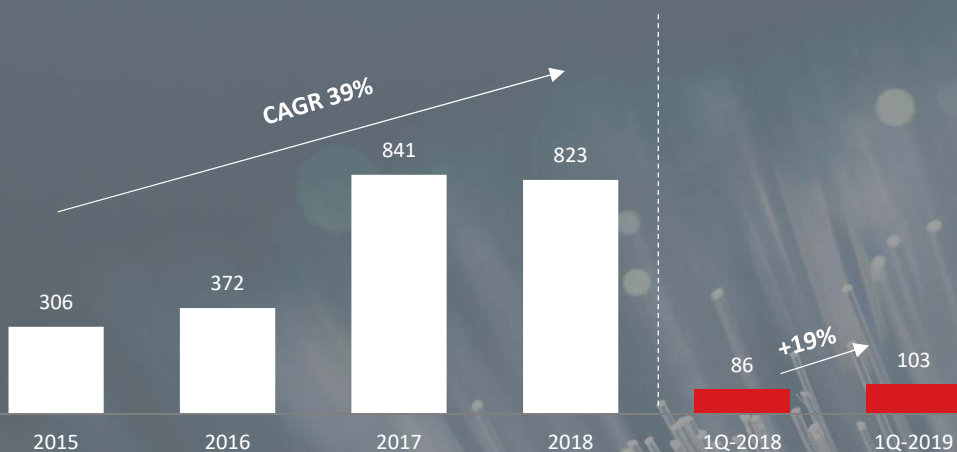
Egypt

- ISKRAEMECO - Egypt

In 2007, Elsewedy Electric acquired Slovenia's Iskraemeco, one of the world's most technologically advanced producers of metering equipment and services

Business Line Review: Other Electrical Products

Revenue (EGP mn)



Project Range

Cable Accessories

Elastimold Egypt is cable accessories manufacturer resulting from a joint venture with Elastimold USA and Elsewedy SEDCO. Services range from engineering, design and correct accessory selection to supplying, training, installation and supervision.



Insulators

In June 2008, Elsewedy Electric acquired The Egyptian Company for Manufacturing Electric Insulators (ECMEI), a Middle East-based manufacturer of electric ceramic insulators.



Others

Explosion Proof Equipment

Elsewedy Electric has been manufacturing explosion proof equipment since 1998 through Elsewedy Sedco, which specializes in supplying distinguished Electrical Bulk Materials (Explosion Proof) for the petroleum sector in Africa and Middle East

Fiber Glass Poles

Elsewedy Electric manufacture fiber glass up to a height of 14m.

Through strategic alliances and acquisitions, Elsewedy Electric has become a one-stop shop, offering comprehensive solutions in the field of Electricity & Energy

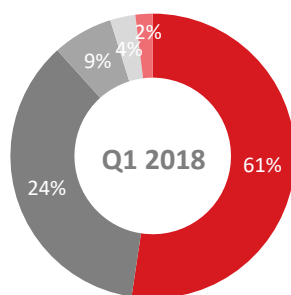
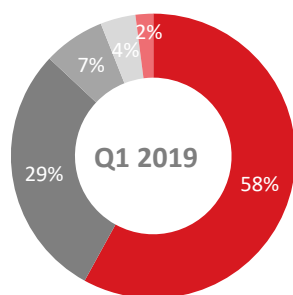


Financial Performance

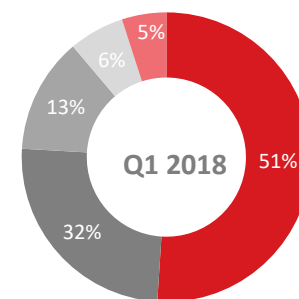
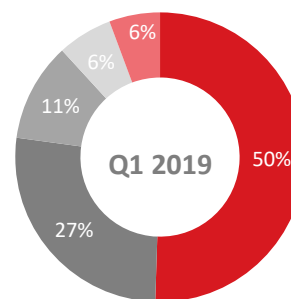
Income Statement Highlights

Segmental Analysis

Revenues



Gross Profit

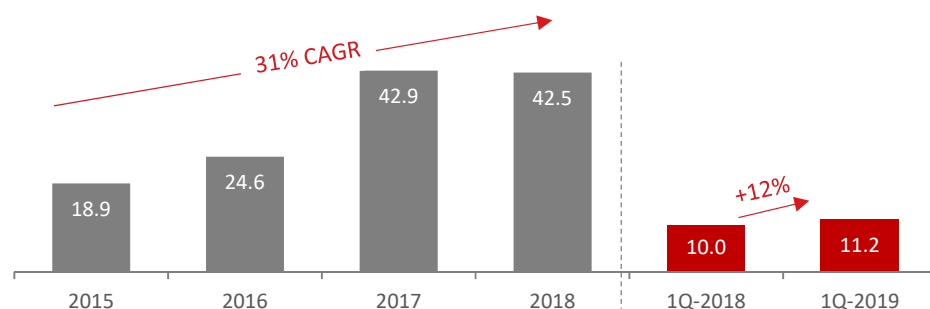


■ Wire & Cables ■ Turnkey Solutions ■ Meters ■ Transformers ■ Other Electrical Products

	▲ YoY Revenue	▲ Gross Profit	Gross Profit Margin (Q1 2019)
Wires & Cables	▲ 6.6%	▲ 3.8%	14.0%
Turnkey Solutions	▲ 33.0%	▲ 11.8%	15.0%
Meters	▼ 8.4%	▼ 10.4%	24.6%
Transformers	▲ 7.4%	▲ 4.1%	25.8%
Other Electrical Products	▲ 52.6%	▲ 19.3%	39.6%

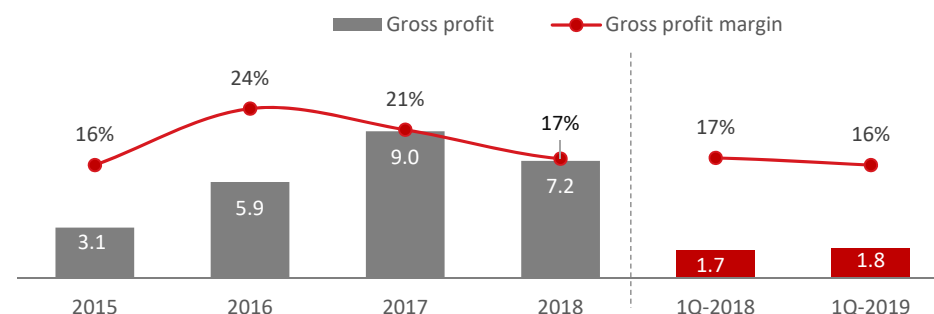
Income Statement Highlights

Total Revenue (EGP bn)



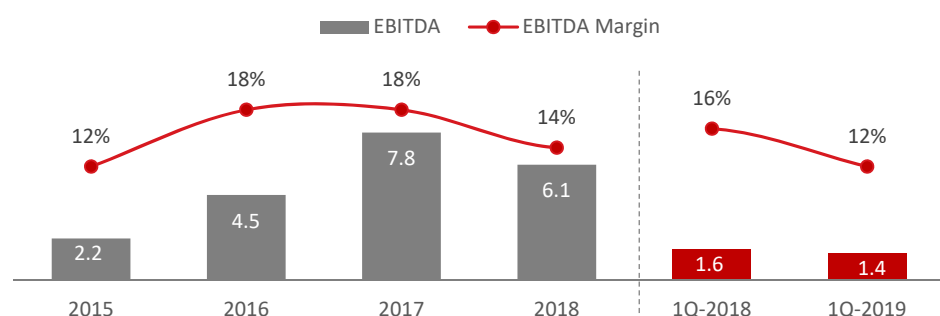
- Revenues returned to growth, increasing by 12% y-o-y to reach EGP 11,223,544 in Q1 2019. Top-line expansion was driven by the company's turnkey projects segment, whose revenues grew by 33% y-o-y.
- The company continues to enjoy steady growth at its core wires and cables segment, despite its declining contribution to total revenue.

Gross Profit (EGP bn)



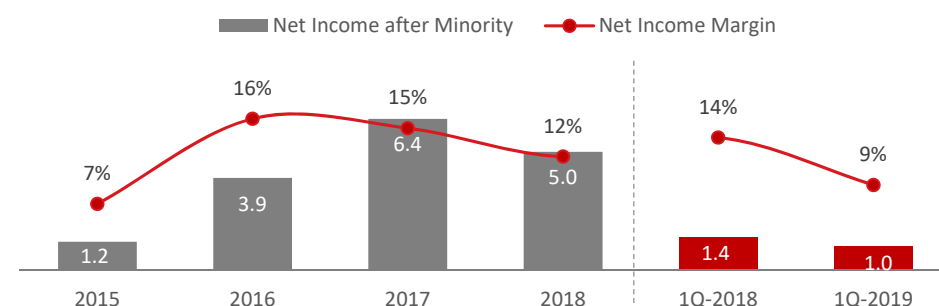
- Gross Profit rose by 5% y-o-y to record EGP 1,809.6 million in Q1 2019, representing a decline of the gross profit margin by 1.2 percentage points to 16.1%.

EBITDA (EGP bn)



- EBITDA declined by 12% y-o-y to EGP 1,374.7 million in Q1 2019, with the EBITDA margin coming in at 12.2% versus 15.6% in Q1 2018 on the back of growing operating expenses and declining income from investments and other operating income, in addition to the 1.2 percentage-point fall in the gross profit margin during the period.

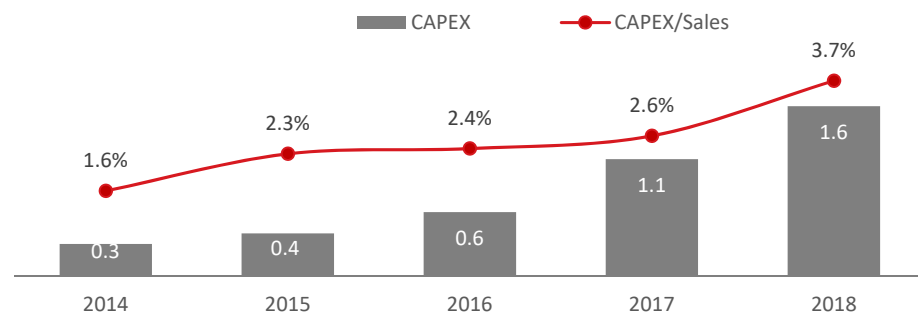
Net Profit (after Minority Interest) (EGP bn)



- Net Profit after Minority Interest amounted to EGP 957.2 million in Q1 2019, down from EGP 1,402.5 million one year previously. The company's net profit margin declined to 8.5% from 14.1% over the same period.

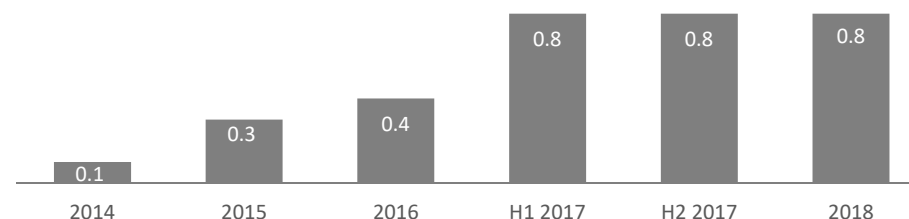
Balance Sheet Highlights

CAPEX (EGP bn)



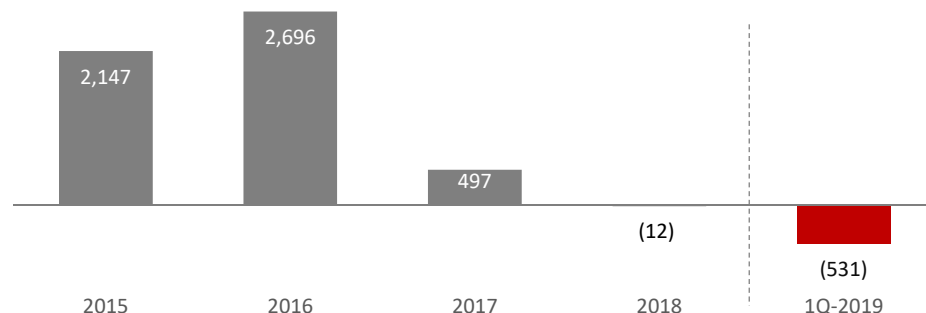
- Despite a significant growth revenue over the last 4 years, Elsewedy has maintained a relatively low CAPEX to sales (less than 4% between 2014 and 2018)

Dividend Per Share ("DPS") (EGP)



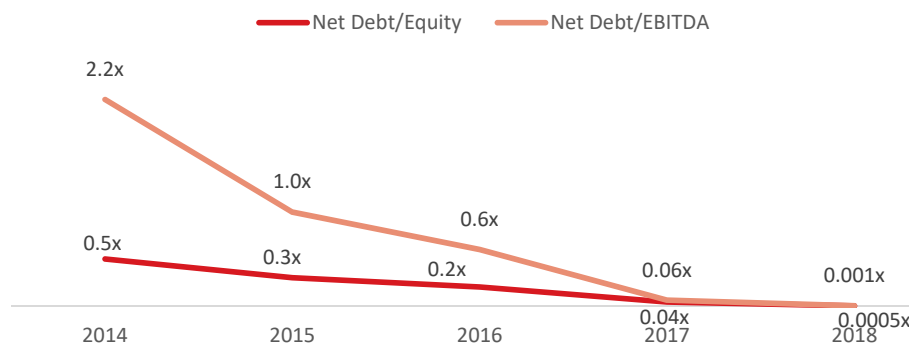
- Dividends per share for 2018 was EGP 0.80/share and is testament to the commitment of Elsewedy's board to the continued provision of dividends, despite normalized growth for the year

Net Debt Progression (EGP mn)



- Net debt remained net cash positive from the comparative period, decreasing further to negative EGP 531.1 million as at 31 March, 2019 from negative 12.0 million as at December 31, 2018.

Net Debt Ratios



- Net debt to EBITDA decreased substantially over the last 4 years, from 2.2x in 2014 to 0.001x in 2018, while net debt to equity also fell from 0.5x to 0.0005x, indicating a marginal level of debt in comparison to the company's size of operations

Consolidated Income Statement



EGP	Q1-2019	Q1-2018	Change	FY-2018	FY-2017	Change
Sales						
Wires & Cables	6,518,601,212	6,114,899,301		23,614,259,765	22,475,892,064	
Electrical Products	1,504,496,965	1,460,719,074		5,704,115,516	5,012,818,210	
Turnkey Projects	3,200,445,859	2,405,975,133		13,172,188,069	15,422,402,622	
Total Sales	11,223,544,036	9,981,593,507	12%	42,490,563,350	42,911,112,896	-1%
COGS	(9,413,958,453)	(8,254,115,428)		(35,291,395,175)	(33,866,884,242)	
Gross Profit	1,809,585,583	1,727,478,079	5%	7,199,168,175	9,044,228,654	-20%
Gross Profit Margin	16.1%	17.3%		16.9%	21.1%	
SG&A	(593,049,509)	(515,265,098)		(2,234,133,627)	(2,060,912,121)	
Other Operating Income	31,130,538	85,434,481		414,754,348	491,029,123	
Other Operating Expense	(135,688,082)	(47,579,567)		(584,733,724)	(922,176,356)	
Income from Investments	91,629,119	152,868,669		616,298,493	701,932,258	
EBITDA	1,374,680,484	1,556,242,562	-12%	6,060,447,575	7,802,306,592	-22%
EBITDA Margin	12.2%	15.6%		14.3%	18.2%	
Depreciation & Amortization	(171,072,835)	(153,305,998)		(649,093,910)	(548,205,034)	
FX Gain / (Loss)	(14,810,727)	61,493,066		(116,173,761)	198,242,082	
EBIT	1,188,796,922	1,464,429,630	-19%	5,295,179,904	7,452,343,640	-29%
Interest Expense	(102,423,393)	(93,852,206)		(356,959,191)	(512,376,566)	
Interest Income	227,703,563	323,353,272		1,130,359,587	730,529,680	
Interest Income / (Expenses)	125,280,170	229,501,066		773,400,396	218,153,114	
EBT	1,314,077,092	1,693,930,696	-22%	6,068,580,300	7,670,496,754	-21%
Tax	(318,570,776)	(262,401,027)		(958,145,476)	(1,183,938,659)	
Net Income	995,506,316	1,431,529,669		5,110,434,824	6,486,558,095	-21%
Minority Interest	(38,284,617)	(29,047,182)		(117,806,954)	(118,516,848)	
Net Income After Minority Interest	957,221,699	1,402,482,487	-32%	4,992,627,870	6,368,041,247	-22%

Consolidated Balance Sheet



EGP	31-03-18	31-12-18	31-03-19
Fixed Assets	4,760,318,407	5,842,598,123	5,952,750,656
Investments	1,381,984,175	1,337,379,690	1,374,810,177
Other Long Term Assets & Good will	632,408,421	302,558,414	323,030,842
Other Long Term Receivables	3,078,935,576	2,430,070,435	1,982,647,537
Total Long Term Assets	9,853,646,579	9,912,606,662	9,633,239,212
Inventories	7,880,297,469	9,334,088,479	8,703,231,497
Receivables	10,915,311,395	11,318,561,524	13,272,677,998
Other Debit balance	5,083,865,300	6,394,477,999	6,999,216,244
Due from Related Parties	643,903,628	483,068,527	543,478,811
Cash & Cash Equivalents	9,740,137,674	8,685,415,249	8,242,997,811
Total Current Assets	34,263,515,466	36,215,611,778	37,761,602,361
Total Assets	44,117,162,045	46,128,218,440	47,394,841,573
Bank Overdraft & Short Term loans	9,172,936,508	8,422,374,380	7,307,794,913
Accounts Payable	3,700,516,567	4,749,888,548	4,048,399,640
Other Credit balance	12,262,331,545	13,409,603,894	15,718,146,122
Due to Affiliates	432,989,636	356,209,224	336,731,274
Provisions	1,030,384,048	992,157,162	1,259,454,792
Total Current Liabilities	26,599,158,304	27,930,233,207	28,670,526,741
Issued and Paid Capital	2,184,180,000	2,184,180,000	2,184,180,000
Retained Earnings	10,716,794,923	11,601,298,507	12,335,069,479
Others	1,818,787,854	1,835,766,332	1,708,940,860
Total Parent's Shareholders' Equity	14,719,762,777	15,621,244,839	16,228,190,339
Minority Interest	557,986,800	516,570,863	547,780,997
Total Equity	15,277,749,577	16,137,815,701	16,775,971,336
Long Term Loans	936,273,816	251,035,810	404,108,366
Other long Term Liabilities	1,303,980,347	1,809,133,722	1,544,235,130
Total Long Term Liabilities	2,240,254,164	2,060,169,532	1,948,343,496
Total Liabilities & Equity	44,117,162,045	46,128,218,440	47,394,841,573

Stock Information



SWDY.CA/SWDY.EY (31/12/2018)

Issued Shares*

2,184,180,000 Shares

Share Price

EGP 15.75

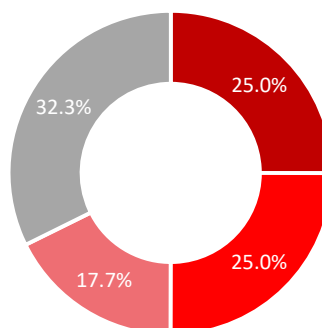
Listing Venue

The Egyptian Stock Exchange

Market Cap

EGP 34.4 bn

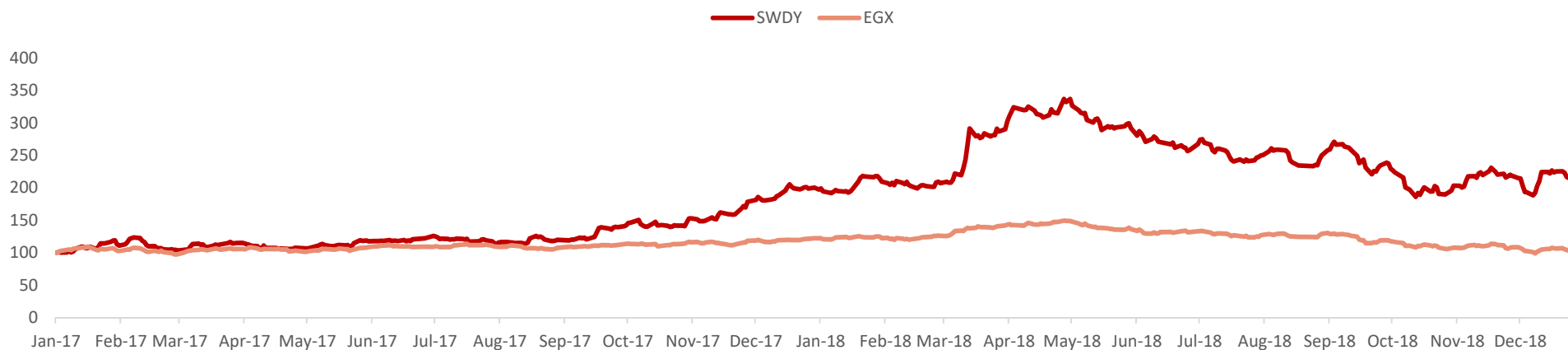
Ownership Structure



- Mr. Sadek Ahmed Sadek Elsewedy
- Mr. Ahmed Ahmed Sadek Elsewedy
- Mr. Mohamed Ahmed Sadek Elsewedy
- Free Float

* On 27 September 2018, Elsewedy Electric implemented a ten-for-one stock split which brought the number of shares to 2.18 billion from 218.4 million and reduced the par value of the stock to EGP 1.0 from EGP 10.0.

Elsewedy Electric Stock Performance





Corporate Social Responsibility

Corporate Social Responsibility



Elsewedy Electric aims to encourage and facilitate Egyptians to contribute positively to our society and create a sustainable business future. We recognize our responsibility for the social impact we have on communities, and our Corporate Social Responsibility program is integral to what we do. To this end, Elsewedy Electric supports a variety of projects and initiatives aimed at improving the lives of both Egyptians & Non-Egyptians through education, vocational training, healthcare and other sponsorship programs

Select Partnerships & Events



Mawaheb is an art studio for disabled youth aged 16 and above. Elsewedy Electric supports Mawaheb in its mission to encourage each individual regardless of their disability to reach their highest potential through art and aid in the development of necessary life skills.



Elsewedy Electric has partnered with **FACE for Children** to improve living standards for orphans, homeless children, child victims of abuse or neglect, and refugee children.



The Egyptian Food Bank aims to eliminate hunger problems through creating awareness, providing educational and feeding programs, and encouraging long term development. Elsewedy Electric is one of the Bank's top contributors, with employees participating in the packaging of meals this Ramadan.



Elsewedy Friends Club is a comprehensive training program for electrical engineers, contractors, traders, technicians, teachers of technical education and governmental agencies workers across Egypt and the countries in which Elsewedy operates. Established in 2010, the program has trained more than 1000 of its members in a variety of trades.



Elsewedy Electric sponsors The **Entrepreneurship Convention** which offers a variety of specialized workshops including Small Business Simulation, Production Innovation Simulation and Intrapreneurship Convention aimed at encouraging young Egyptian Entrepreneurs.

Corporate Social Responsibility



Select Healthcare Initiatives



Abu El-Rish El Yabani Hospital

Egypt

Also known as Cairo University Specialized Pediatric Hospital, CUSPH is a Japanese-donated Cairo-based specialized pediatric hospital. Elsewedy Electric provided the total repair and renewal of its six elevators.



Orman Oncology Hospital

Egypt

Elsewedy Electric contributed to El Shefaa El Orman Hospital in Luxor by preparing chemotherapy rooms for oncology patients.



Sphinx Cure Oncology Center

Egypt

Elsewedy Electric made a significant contribution to the construction development of the 1st, 2nd and 3rd phases of Sphinx Cure Oncology Center in Cairo, which offers free chemotherapy for underprivileged patients in poor areas.



Zagazig University Hospital

Egypt

Elsewedy Electric supported the hospital by the refurbishment of the building, and providing the necessary medical equipment.



National Cancer Institute

Egypt

Elsewedy Electric cooperated with the NCI to provide a full operating room with a world-class mammography system solution from Hologic Selena Dimensions.



Children's Cancer Hospital 57357

Egypt

57357 provides comprehensive family centered quality treatment specializing in Oncology treatment for children. Elsewedy has donated significantly to 57357 since its establishment in 2007.



Friends of Children with Cancer (FOCC)

Helps supply consistent and timely access to high quality medication to children from low-income families. Elsewedy Electric supports FOCC in providing children who have undergone chemotherapy with proper nutrition to protect them from secondary infections in between treatments.

Corporate Social Responsibility



Select Education Initiatives

Elsewedy Technical Academy



In 2011, Elsewedy Electric established the Elsewedy Electric Technical School which aims to support technical school graduates and prepare them to join the workforce. The school teaches them how to get acquainted with relevant education pathways for those who want to continue beyond upper secondary education. STA launched its first academy in September 2016 which hosted 600 students. It plans to acquire the Quality Management Certificate ISO 29990 in 2018



Students join STA on full scholarships, providing them with uniforms, learning material, electronic learning devices, transportation and on-the-job training during their three year course of study, in addition to financial support in the form of monthly compensation.

Other Educational Initiatives



Mohamed Farid School

Egypt

Elsewedy Electric developed the Mohamed Farid school, including all infrastructure works, classrooms, laboratories, activities as well as the hiring of teachers and administrators. Additionally, Elsewedy covers the cost of school uniforms, bags and stationery of its 1,760 students.



El-Sheikh Zayed School for Basic Education

Egypt

El-Sheikh Zayed School for Basic Education offers a number of classes for KG1 & KG2. Elsewedy Electric allotted a monthly donation to renovate 4 classes in addition to hiring and funding additional teachers required to handle the classes and student enrollment.



Sheikh Abdul Aziz School (Warraq)

Egypt

Elsewedy Electric took the initiative to revamp the Sheikh Abdul Aziz school before the start of the 2015 academic year. The renovation process included painting the school, supplying new desks, and the development of a high end computer lab and sports courts



Early Childhood School

Egypt

In the beginning of the 2015 academic year, Elsewedy Electric signed a mandate with the Ministry of Education to renovate and renew the "Early Childhood School". All the toilets as well as the carpentry were renovated, in addition to six classes which were also supplied with books, toys, drawing tools, microphones and other equipment.



Health, Safety & Environment

We believe that our employees are our most important asset. The safety of our employees, subcontractors and stakeholders is our highest priority. We strive to create and maintain a safe operating culture by prioritizing safety in everything we do.

We believe in earning the confidence of consumers, shareholders and the wider society. We strive too be a good neighbor and contribute to sustainable development



*Our HSE Policy will be regularly reviewed to ensure ongoing suitability. The commitments listed are in addition to our basic obligation to comply with **Elsewedy standards***

It is our belief that:

- Every incident can be prevented
- Safety can be managed
- Our management is responsible for ensuring the safe operations
- Protecting the environment is our responsibility

In Elsewedy Electric we are all committed to:

- Pursue the goal of no harm to people
- Train our employees on how to perform their jobs safely
- Provide the necessary resources for a safe and clean workplace and environment
- Plan for, respond to and recover from any emergency, crisis and business disruption
- Promote best practice in our industry
- Minimize our environmental impact through efficient use of materials and energy
- Encourage a culture in which all employees share our commitment to safety and environment
- Continuously improve the way we manage safety and environment protection in our operations

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