# Contact Securitization Company S.A.E. (CSC) - Fifth Issue 2009-2014 

## Auto Receivables/Egypt

| Description | Original Balance <br> (EGP) | Current <br> Balance (EGP) | Initial <br> Rating | Current <br> Rating | Final <br> Maturity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Asset-Backed <br> Bond | $495,000,000$ | $75,942,175$ | AA | AA | $10 / 2014$ |

*As of 31/12/2012

## RATING OPINION AND SPECIFIC COMMENTARY

POOL CLOSING DATE:
October 4, 2009

## CONTACTS:

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## WEBSITE:

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This is the fifth asset backed security issued by Contact Securitization Company S.A.E (CSC). At issuance, the bond size was EGP 495,000,000 and is backed by 5,719 auto installment-sale contracts co-originated by Contact Auto Credit (CAC) ${ }^{1}$ ( $69 \%$ of the principal outstanding balance), Bavarian - Contact Car Trading (BCCT) (10\%), Star Auto Credit (15\%), and Contact Egyptian International Motor Auto Credit (CEIM) (6\%), over the period 8/12/2008-4/10/2009. Collections on the pool by the Servicer (CAC) are swept every three days to the Issuer's account with the Custodian (CIB) for the benefit of the bondholders.

The rating addresses the expected loss posed to investors by the legal final maturity. In MERIS opinion, the structure allows for timely payment of interest and ultimate repayment of principal by the final maturity of the bond. MERIS portfolio performance analysis is mainly based on the monitoring of the delinquencies, defaults, repossessions, recoveries and prepayments. MERIS relies on the monthly performance reports issued by the Custodian (CIB) and verified by the auditors (KPMG), as well as data provided by the Issuer.

To date the coupon and principal of the bond have been paid according to schedule. The bond issue is amortizing on a monthly basis, and currently stands at EGP 75,942,175, which translates into $85 \%$ redemption of the original balance. The asset pool backing the issue has been amortized at $86 \%$, and currently equals EGP $91,156,324$, including EGP $76,250,064$ of principal, and the balance being interest and insurance on the auto finance contracts. According to the structure of the transaction, the issue initially had negative carry (the outstanding principal of the bond is higher than the outstanding principal of the asset pool backing the bond) of $5.2 \%$, which was reversed to a $0.4 \%$ surplus of the asset pool over the bond.

In addition, the bond benefits from credit enhancement in the form of cash surplus account due to the initial overcollateralization of the transaction, in addition to the external credit support (bank guarantee) in the amount of EGP 4 million. The excess cash is trapped monthly in a reserve account managed by the Custodian. The surplus account plus the cash reserve from the bank guarantee as a percentage of the bond principal outstanding currently stand at $5.6 \%$. Along with the monthly collections from the pool, the cash reserve is used to settle the periodic principal and coupon payments on the bond. The principal outstanding under the asset pool along with the cash surplus account and the bank guarantee as a percentage of the principal outstanding of the bond currently stand at $106 \%$ compared to $94 \%$ at the onset of the transaction.

[^0]The credit enhancement currently available to the transaction, as measured by the excess of the NPV of the portfolio receivables plus the accumulated cash surplus account (including the L/G) over the NPV of the transactions cash outflows, stands at $5.1 \%$ compared to $4.2 \%$ at closing of the transaction. Thus measured, the credit enhancement does not take into account any potential collections of the EGP 8.8 million of currently delinquent installments.

MERIS has been also monitoring the default and delinquency rates under the transaction on a monthly basis. To date, the asset pool has recorded a $1.02 \%$ cumulative default rate ( $0.49 \%$ due to total loss, $0.11 \%$ due to borrower's death, and $0.42 \%$ due to credit default). It is worth noting that there have been 87 cases of repossession, which is the highest default rate among all Contact's issuances to date. Nevertheless, recoveries so far have been successful, resulting in only $0.09 \%$ of credit losses for the pool. The pool's delinquencies above 30 days have been on the rise, coinciding with the challenging economic conditions following the January $25^{\text {th }}$ Revolution. 30+ Days delinquencies currently measure as high as $7.5 \%$ of the pool outstanding balance, or $1.02 \%$ of the initial pool balance. In terms of total principal outstanding, delinquent contracts above 30 days account for $25.8 \%$ of the current principal pool outstanding, or $4.2 \%$ of the original pool principal. Severely delinquent contracts above 120 days account for nearly half of the overdue principal exposure. The slowdown in the pace of collections has had a negative impact on the transaction's liquidity as measured by the residual cash balance, which currently is less than a month of senior fees and expenses, and coupon payments under the bond. However, when adjusted for the L/G amount, the transaction has sufficient liquidity to cover at least 5 months of senior payments under the bond. As of December 31, 2012, the average prepayment rate has reached $11.7 \%$, which is largely in line with the base case scenario of the transaction. MERIS has performed various stress case scenarios and believes that the current ratings are commensurate with the risks associated with the bond. However, in view of the elevated delinquencies, MERIS will expect to see significant progress by the Servicer by the next rating review date in recovering overdue exposures, in order to maintain the current rating going forward.

KEY TRANSACTION DATA

| Deal Closing Date: | October 2009 |
| :--- | :--- |
| Issuer: | Contact Securitization Company S.A.E. |
| Seller (s) /Originator (s): | CAC, BCCT, SAC, and CEIM |
| Servicer: | Contact Auto Credit (CAC) |
| Custodian \& Back-up Servicer: | Commercial International Bank (CIB) (LT Deposit Rating "B2" and |
|  | Financial Strength Rating "E+" by Moody's Investor Service) |
| Structure Type: | Pass Through |
| Pool Currency: | EGP |
| Pool Reporting Frequency: | Monthly |
| Last Reporting Date: | $31 / 12 / 2012$ |

ISSUE DETAILS COLLATERAL

| In EGP |  |  |  |
| :--- | ---: | :--- | ---: |
| Principal - Original | $495,000,000$ | A/R - Original | $668,003,120$ |
| Principal - Outstanding |  |  |  |
| Interest Rate | $75,942,175$ | A/R - Current | $91,156,324$ |
| Frequency | $10.75 \%$ | Principal Outstanding Balance - Original | $469,477,952$ |
| Seasoning (months) | Montly | Principal Outstanding Balance - Current* | $76,250,064$ |
| Maturity | 38 | Number of Contracts - Original | 5,719 |
| Remaining Tenor (months) | 2014 | Number of Contracts - Current* | 2,573 |
| Surplus Account Balance | 22 | Average Constant Prepayment Rate | $11.7 \%$ |
| Reserve Cash Account (L/G) | 241,842 | Cum. Delinquencies (\% of Pool Balance) |  |
| Total Credit Support/Bond Principal | $4,000,000$ | $30-60$ days/Current Pool Balance | $0.87 \%$ |
|  | $5.6 \%$ | $60-90$ days/Current Pool Balance | $0.45 \%$ |
|  |  | $90+$ days/Current Pool Balance | $1.16 \%$ |
|  |  | Arrears in Processing**/Current Pool Balance | $5.02 \%$ |
| ${ }^{*}$ Current data is as of $31 / 12 / 2012$ |  | Cum. Losses (\% of Original Pool Principal) | $0.09 \%$ |

*Current data is as of 31/12/2012.
**Arrears in Processing refer to installments in arrears related to legal cases, repossession of the vehicles, or insured events.
COLLATERAL SUMMARY (see Appendix 1 for more details)*

| Receivables: | Standard-scheme car installment-sale contracts. |
| :--- | :--- |
| Pool Balance**: | EGP $70,489,721$ (76\% by CAC, $9 \%$ by SAC, $9 \%$ by CEIM, and $6 \%$ by BCCT) |
| Number of Contracts: | 2,554 fully amortizing contracts |
| WA Seasoning: | 43 months |
| WA Remaining Maturity: | 17 months |
| WA LTV (at origination): | $70.1 \%$ |
| *The analysis of the pool is based on the pool data as of $31 / 12 / 2012$ |  |
| **Based on principal outstanding. |  |


| Period | Portfolio Outstanding Amount | Principal Outstanding Amount | \# of Clients | CPR | TRR | Cash Surplus Account | Bond Principal Outstanding | Cash Surplus Account+Cash Reserve/Bond Principal Outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oct-09 | 652,502,959 | 459,918,148 | 5,671 |  |  |  | 495,000,000 | 0.8\% |
| Nov-09 | 626,918,115 | 444,554,608 | 5,614 | 9.0\% | 33.5\% | 20,810,881 | 483,574,726 | 5.1\% |
| Dec-09 | 603,372,690 | 430,077,951 | 5,565 | 9.4\% | 32.8\% | 16,242,540 | 468,347,407 | 4.3\% |
| Jan-10 | 582,584,890 | 416,993,306 | 5,565 | 8.9\% | 31.0\% | 11,278,480 | 452,261,421 | 3.4\% |
| Feb-10 | 564,012,294 | 405,631,295 | 5,512 | 6.9\% | 28.2\% | 8,199,572 | 435,491,029 | 2.8\% |
| Mar-10 | 542,621,967 | 392,180,938 | 5,457 | 7.3\% | 33.3\% | 6,316,062 | 419,338,861 | 2.5\% |
| Apr-10 | 528,017,032 | 382,841,388 | 5,402 | 5.7\% | 25.1\% | 3,389,336 | 405,414,490 | 1.8\% |
| May-10 | 502,229,754 | 366,334,541 | 5,296 | 12.6\% | 41.1\% | 5,226,278 | 390,757,771 | 2.4\% |
| Jun-10 | 482,599,423 | 353,477,755 | 5,225 | 9.3\% | 34.9\% | 4,684,862 | 376,825,443 | 2.3\% |
| Jul-10 | 467,165,310 | 343,279,977 | 5,161 | 10.2\% | 29.6\% | 4,157,116 | 363,176,894 | 2.2\% |
| Aug-10 | 444,352,487 | 328,498,604 | 5,076 | 10.5\% | 41.0\% | 4,246,758 | 349,278,823 | 2.4\% |
| Sep-10 | 425,210,142 | 315,763,618 | 4,999 | 11.1\% | 37.8\% | 3,475,341 | 335,467,786 | 2.2\% |
| Oct-10 | 407,485,075 | 303,995,740 | 4,937 | 10.0\% | 36.6\% | 2,540,256 | 321,530,653 | 2.0\% |
| Nov-10 | 391,811,431 | 293,478,551 | 4,875 | 6.0\% | 34.5\% | 1,024,811 | 308,371,575 | 1.6\% |
| Dec-10 | 372,828,976 | 280,588,028 | 4,789 | 12.9\% | 41.7\% | 2,772,530 | 297,096,228 | 2.3\% |
| Jan-11 | 359,315,241 | 271,116,286 | 4,718 | 11.4\% | 33.8\% | 2,794,064 | 285,808,757 | 2.4\% |
| Feb-11 | 343,560,610 | 260,512,273 | 4,649 | 6.3\% | 38.0\% | 2,086,123 | 274,249,877 | 2.2\% |
| Mar-11 | 327,248,716 | 249,294,894 | 4,582 | 7.5\% | 41.0\% | 491,086 | 260,673,044 | 1.7\% |
| Apr-11 | 313,499,054 | 239,688,265 | 4,502 | 8.7\% | 37.6\% | 27,680 | 248,206,572 | 1.6\% |
| May-11 | 295,482,162 | 226,855,247 | 4,372 | 14.2\% | 48.3\% | 4,516,665 | 238,253,426 | 3.6\% |
| Jun-11 | 280,278,835 | 216,151,343 | 4,274 | 13.9\% | 44.0\% | 3,556,473 | 228,428,712 | 3.3\% |
| Jul-11 | 267,244,225 | 207,063,766 | 4,162 | 10.5\% | 40.3\% | 2,375,086 | 218,014,297 | 2.9\% |
| Aug-11 | 254,280,335 | 197,839,901 | 4,065 | 11.9\% | 42.1\% | 3,905,978 | 207,440,588 | 3.8\% |
| Sep-11 | 241,154,295 | 188,468,834 | 3,966 | 12.9\% | 44.1\% | 930,689 | 196,456,740 | 2.5\% |
| Oct-11 | 227,623,643 | 178,693,249 | 3,882 | 15.6\% | 47.2\% | 238,288 | 185,576,835 | 2.3\% |
| Nov-11 | 215,415,648 | 169,842,635 | 3,856 | 11.2\% | 45.6\% | 409,771 | 176,271,177 | 2.5\% |
| Dec-11 | 203,388,522 | 161,173,012 | 3,758 | 12.6\% | 46.7\% | 561,017 | 166,984,388 | 2.7\% |
| Jan-12 | 192,068,598 | 152,772,648 | 3,649 | 12.2\% | 47.4\% | 1,114,558 | 156,861,437 | 3.3\% |
| Feb-12 | 181,405,753 | 144,884,119 | 3,561 | 9.4\% | 47.1\% | 405,773 | 146,747,404 | 3.0\% |
| Mar-12 | 170,500,241 | 136,760,885 | 3,469 | 13.7\% | 50.0\% | 85,858 | 138,131,448 | 3.0\% |
| Apr-12 | 159,841,928 | 128,676,444 | 3,382 | 13.7\% | 51.9\% | 7,811 | 129,311,233 | 3.1\% |
| May-12 | 148,779,572 | 120,234,375 | 3,262 | 17.3\% | 55.7\% | 8,395 | 120,953,768 | 3.3\% |
| Jun-12 | 139,476,010 | 113,198,211 | 3,158 | 15.5\% | 51.5\% | 28,788 | 112,593,707 | 3.6\% |
| Jul-12 | 131,345,364 | 106,074,100 | 3,029 | 13.3\% | 54.2\% | 28,939 | 104,855,372 | 3.8\% |
| Aug-12 | 122,461,862 | 100,191,952 | 2,903 | 13.3\% | 49.6\% | 260,413 | 97,712,707 | 4.4\% |
| Sep-12 | 112,947,485 | 92,931,395 | 2,768 | 23.3\% | 59.5\% | 37,142 | 91,604,828 | 4.4\% |
| Oct-12 | 104,918,512 | 86,828,579 | 2,670 | 16.9\% | 55.7\% | 30,472 | 87,414,204 | 4.6\% |
| Nov-12 | 98,416,078 | 81,835,819 | 2,633 | 12.8\% | 50.9\% | 30,840 | 82,263,789 | 4.9\% |
| Dec-12 | 91,156,324 | 76,250,064 | 2,573 | 14.9\% | 57.2\% | 241,842 | 75,942,175 | 5.6\% |

1. CPR (Constant Prepayment Rate)

CPR Calculation = 1-(1-(Current Period Unscheduled Principal Payments divided by Current Period Outstanding Pool Balance plus Unscheduled Principal Payments) $)^{\wedge}[$ reporting frequency] where reporting frequency equals (monthly reporting $=12$, quarterly reporting $=4$, semi-annual $=2$, annual = 1).
2. TRR (Total Redemption Rate)

TRR Calculation = 1-(1-(Current Period Total Principal Payments divided by Current Period Outstanding Pool Balance plus Current Period Total Principal Payments) $)^{\wedge}[$ reporting frequency] where reporting frequency equals (monthly reporting $=12$, quarterly reporting $=4$, semi-annual $=2$, annual =1).


1. CPR (Constant Prepayment Rate)

CPR Calculation = 1-(1-(Current Period Unscheduled Principal Payments divided by Current Period Outstanding Pool Balance plus Unscheduled Principal Payments) $)^{\wedge}$ [reporting frequency] where reporting frequency equals (monthly reporting $=12$, quarterly reporting $=4$, semi-annual $=2$, annual $=1$ ).


Chart 3:
Pool Cover \& Credit Support vs. Bond Principal Outstanding


Chart 4:
Total Delinquencies (Above 30 Days) in Nominal Value and as a Percentage of the Total Outstanding Pool Balance


[^1]Chart 5:
Total Delinquencies (Above 30 Days) in Nominal Value and as a Percentage of the Initial Pool Balance



## APPENDIX I: POOL DATA (As of 31/12/2012)

| Distribution by Original Term To Maturity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Months | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 48 | 3,433,707 | 5\% | 237 | 9\% |
| 60 | 67,056,013 | 95\% | 2,317 | 91\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |
| Distribution by Remaining Term To Maturity |  |  |  |  |
| Months | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 1-12 | 10,528,327 | 15\% | 579 | 23\% |
| 13-18 | 32,070,522 | 45\% | 1,121 | 44\% |
| 19-24 | 27,890,871 | 40\% | 854 | 33\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution by Seasoning |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Months | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 36-40 | 18,498,182 | 26\% | 597 | 23\% |
| 41-45 | 37,193,606 | 53\% | 1,251 | 49\% |
| 46-50 | 14,519,063 | 21\% | 686 | 27\% |
| >51 | 278,870 | 0\% | 20 | 1\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution by Original LTV |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| LTV | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| $<=30 \%$ | 176,626 | $0 \%$ | 18 | $1 \%$ |
| $31 \%-40 \%$ | 557,774 | $1 \%$ | 40 | $2 \%$ |
| $41 \%-50 \%$ | $3,326,488$ | $5 \%$ | 170 | $7 \%$ |
| $51 \%-60 \%$ | $5,024,395$ | $7 \%$ | 242 | $9 \%$ |
| $61 \%-70 \%$ | $13,630,384$ | $19 \%$ | 525 | $21 \%$ |
| $71 \%-75 \%$ | $47,774,054$ | $68 \%$ | 1,559 | $61 \%$ |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |


| Distribution by Original Principal Balance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| EGP ( $\mathbf{0 0 0 0}$ ) | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts $\%$ |
| $400-600$ | 840,687 | $1 \%$ | 7 | $0 \%$ |
| $200-399$ | $11,252,735$ | $16 \%$ | 124 | $5 \%$ |
| $100-199$ | $15,013,308$ | $21 \%$ | 353 | $14 \%$ |
| $50-99$ | $35,247,402$ | $50 \%$ | 1,485 | $58 \%$ |
| $<50$ | $8,135,588$ | $12 \%$ | 585 | $23 \%$ |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |


| Distribution by Current Outstanding Principal Balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| EGP ('000) | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 100-201 | 5,800,223 | 8\% | 45 | 2\% |
| 50-99 | 12,105,841 | 17\% | 173 | 7\% |
| <50 | 52,583,657 | 75\% | 2,336 | 91\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |

[^2]| Distribution by Original Car Value (Purchase Price) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| EGP '000 | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 600-830 | 292,149 | 0\% | 3 | 0\% |
| 400-599 | 4,941,398 | 7\% | 44 | 2\% |
| 200-399 | 12,968,584 | 18\% | 204 | 8\% |
| 100-199 | 27,091,135 | 38\% | 916 | 36\% |
| 50-99 | 24,723,728 | 35\% | 1,341 | 53\% |
| <50 | 472,727 | 1\% | 46 | 2\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution by Payment Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Type | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| DD | 65,087,452 | 92\% | 2,369 | 93\% |
| Checks | 4,162,573 | 6\% | 141 | 6\% |
| CC | 1,239,695 | 2\% | 44 | 2\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution of Borrowers by Monthly Installment Amount |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| EGP | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| $10,000-17,743$ | $1,386,476$ | $2 \%$ | 12 | $0 \%$ |
| $5,000-9,999$ | $11,554,177$ | $16 \%$ | 138 | $5 \%$ |
| $2,000-4,999$ | $25,335,144$ | $36 \%$ | 736 | $29 \%$ |
| $1000-1,999$ | $29,583,575$ | $42 \%$ | 1,441 | $56 \%$ |
| $<1000$ | $2,630,349$ | $4 \%$ | 227 | $9 \%$ |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |


| Distribution of Originator |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal Outstanding | $\%$ Total | \# of Contracts | \# of Contracts $\%$ |  |  |  |  |
| BCCT | $4,342,986$ | $6 \%$ | 59 | $2 \%$ |  |  |  |  |
| Contact | $53,816,841$ | $76 \%$ | 2,181 | $85 \%$ |  |  |  |  |
| Star | $6,040,626$ | $9 \%$ | 60 | $2 \%$ |  |  |  |  |
| CEIM | $6,289,267$ | $9 \%$ | 254 | $10 \%$ |  |  |  |  |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |  |  |  |  |

*The total outstanding principal balance and number of contract exclude any due and uncollected principal amounts or contracts.


[^3]
# Contact Securitization Company S.A.E. (CSC) - Fifth Issue 2009-2014 

## Auto Receivables/Egypt

| Description | Original Balance <br> (EGP) | Current <br> Balance (EGP) | Initial <br> Rating | Current <br> Rating | Final <br> Maturity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Asset-Backed <br> Bond | $495,000,000$ | $75,942,175$ | AA | AA | $10 / 2014$ |

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## RATING OPINION AND SPECIFIC COMMENTARY

POOL CLOSING DATE:
October 4, 2009

## CONTACTS:

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In addition, the bond benefits from credit enhancement in the form of cash surplus account due to the initial overcollateralization of the transaction, in addition to the external credit support (bank guarantee) in the amount of EGP 4 million. The excess cash is trapped monthly in a reserve account managed by the Custodian. The surplus account plus the cash reserve from the bank guarantee as a percentage of the bond principal outstanding currently stand at $5.6 \%$. Along with the monthly collections from the pool, the cash reserve is used to settle the periodic principal and coupon payments on the bond. The principal outstanding under the asset pool along with the cash surplus account and the bank guarantee as a percentage of the principal outstanding of the bond currently stand at $106 \%$ compared to $94 \%$ at the onset of the transaction.

[^4]The credit enhancement currently available to the transaction, as measured by the excess of the NPV of the portfolio receivables plus the accumulated cash surplus account (including the L/G) over the NPV of the transactions cash outflows, stands at $5.1 \%$ compared to $4.2 \%$ at closing of the transaction. Thus measured, the credit enhancement does not take into account any potential collections of the EGP 8.8 million of currently delinquent installments.

MERIS has been also monitoring the default and delinquency rates under the transaction on a monthly basis. To date, the asset pool has recorded a $1.02 \%$ cumulative default rate ( $0.49 \%$ due to total loss, $0.11 \%$ due to borrower's death, and $0.42 \%$ due to credit default). It is worth noting that there have been 87 cases of repossession, which is the highest default rate among all Contact's issuances to date. Nevertheless, recoveries so far have been successful, resulting in only $0.09 \%$ of credit losses for the pool. The pool's delinquencies above 30 days have been on the rise, coinciding with the challenging economic conditions following the January $25^{\text {th }}$ Revolution. 30+ Days delinquencies currently measure as high as $7.5 \%$ of the pool outstanding balance, or $1.02 \%$ of the initial pool balance. In terms of total principal outstanding, delinquent contracts above 30 days account for $25.8 \%$ of the current principal pool outstanding, or $4.2 \%$ of the original pool principal. Severely delinquent contracts above 120 days account for nearly half of the overdue principal exposure. The slowdown in the pace of collections has had a negative impact on the transaction's liquidity as measured by the residual cash balance, which currently is less than a month of senior fees and expenses, and coupon payments under the bond. However, when adjusted for the L/G amount, the transaction has sufficient liquidity to cover at least 5 months of senior payments under the bond. As of December 31, 2012, the average prepayment rate has reached $11.7 \%$, which is largely in line with the base case scenario of the transaction. MERIS has performed various stress case scenarios and believes that the current ratings are commensurate with the risks associated with the bond. However, in view of the elevated delinquencies, MERIS will expect to see significant progress by the Servicer by the next rating review date in recovering overdue exposures, in order to maintain the current rating going forward.

KEY TRANSACTION DATA

| Deal Closing Date: | October 2009 |
| :--- | :--- |
| Issuer: | Contact Securitization Company S.A.E. |
| Seller (s) /Originator (s): | CAC, BCCT, SAC, and CEIM |
| Servicer: | Contact Auto Credit (CAC) |
| Custodian \& Back-up Servicer: | Commercial International Bank (CIB) (LT Deposit Rating "B2" and |
|  | Financial Strength Rating "E+" by Moody's Investor Service) |
| Structure Type: | Pass Through |
| Pool Currency: | EGP |
| Pool Reporting Frequency: | Monthly |
| Last Reporting Date: | $31 / 12 / 2012$ |

ISSUE DETAILS COLLATERAL

| In EGP |  |  |  |
| :--- | ---: | :--- | ---: |
| Principal - Original | $495,000,000$ | A/R - Original | $668,003,120$ |
| Principal - Outstanding |  |  |  |
| Interest Rate | $75,942,175$ | A/R - Current | $91,156,324$ |
| Frequency | $10.75 \%$ | Principal Outstanding Balance - Original | $469,477,952$ |
| Seasoning (months) | Montly | Principal Outstanding Balance - Current* | $76,250,064$ |
| Maturity | 38 | Number of Contracts - Original | 5,719 |
| Remaining Tenor (months) | 2014 | Number of Contracts - Current* | 2,573 |
| Surplus Account Balance | 22 | Average Constant Prepayment Rate | $11.7 \%$ |
| Reserve Cash Account (L/G) | 241,842 | Cum. Delinquencies (\% of Pool Balance) |  |
| Total Credit Support/Bond Principal | $4,000,000$ | $30-60$ days/Current Pool Balance | $0.87 \%$ |
|  | $5.6 \%$ | $60-90$ days/Current Pool Balance | $0.45 \%$ |
|  |  | $90+$ days/Current Pool Balance | $1.16 \%$ |
|  |  | Arrears in Processing**/Current Pool Balance | $5.02 \%$ |
| ${ }^{*}$ Current data is as of $31 / 12 / 2012$ |  | Cum. Losses (\% of Original Pool Principal) | $0.09 \%$ |

*Current data is as of 31/12/2012.
**Arrears in Processing refer to installments in arrears related to legal cases, repossession of the vehicles, or insured events.
COLLATERAL SUMMARY (see Appendix 1 for more details)*

| Receivables: | Standard-scheme car installment-sale contracts. |
| :--- | :--- |
| Pool Balance**: | EGP $70,489,721$ (76\% by CAC, $9 \%$ by SAC, $9 \%$ by CEIM, and $6 \%$ by BCCT) |
| Number of Contracts: | 2,554 fully amortizing contracts |
| WA Seasoning: | 43 months |
| WA Remaining Maturity: | 17 months |
| WA LTV (at origination): | $70.1 \%$ |
| *The analysis of the pool is based on the pool data as of $31 / 12 / 2012$ |  |
| **Based on principal outstanding. |  |


| Period | Portfolio Outstanding Amount | Principal Outstanding Amount | \# of Clients | CPR | TRR | Cash Surplus Account | Bond Principal Outstanding | Cash Surplus Account+Cash Reserve/Bond Principal Outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oct-09 | 652,502,959 | 459,918,148 | 5,671 |  |  |  | 495,000,000 | 0.8\% |
| Nov-09 | 626,918,115 | 444,554,608 | 5,614 | 9.0\% | 33.5\% | 20,810,881 | 483,574,726 | 5.1\% |
| Dec-09 | 603,372,690 | 430,077,951 | 5,565 | 9.4\% | 32.8\% | 16,242,540 | 468,347,407 | 4.3\% |
| Jan-10 | 582,584,890 | 416,993,306 | 5,565 | 8.9\% | 31.0\% | 11,278,480 | 452,261,421 | 3.4\% |
| Feb-10 | 564,012,294 | 405,631,295 | 5,512 | 6.9\% | 28.2\% | 8,199,572 | 435,491,029 | 2.8\% |
| Mar-10 | 542,621,967 | 392,180,938 | 5,457 | 7.3\% | 33.3\% | 6,316,062 | 419,338,861 | 2.5\% |
| Apr-10 | 528,017,032 | 382,841,388 | 5,402 | 5.7\% | 25.1\% | 3,389,336 | 405,414,490 | 1.8\% |
| May-10 | 502,229,754 | 366,334,541 | 5,296 | 12.6\% | 41.1\% | 5,226,278 | 390,757,771 | 2.4\% |
| Jun-10 | 482,599,423 | 353,477,755 | 5,225 | 9.3\% | 34.9\% | 4,684,862 | 376,825,443 | 2.3\% |
| Jul-10 | 467,165,310 | 343,279,977 | 5,161 | 10.2\% | 29.6\% | 4,157,116 | 363,176,894 | 2.2\% |
| Aug-10 | 444,352,487 | 328,498,604 | 5,076 | 10.5\% | 41.0\% | 4,246,758 | 349,278,823 | 2.4\% |
| Sep-10 | 425,210,142 | 315,763,618 | 4,999 | 11.1\% | 37.8\% | 3,475,341 | 335,467,786 | 2.2\% |
| Oct-10 | 407,485,075 | 303,995,740 | 4,937 | 10.0\% | 36.6\% | 2,540,256 | 321,530,653 | 2.0\% |
| Nov-10 | 391,811,431 | 293,478,551 | 4,875 | 6.0\% | 34.5\% | 1,024,811 | 308,371,575 | 1.6\% |
| Dec-10 | 372,828,976 | 280,588,028 | 4,789 | 12.9\% | 41.7\% | 2,772,530 | 297,096,228 | 2.3\% |
| Jan-11 | 359,315,241 | 271,116,286 | 4,718 | 11.4\% | 33.8\% | 2,794,064 | 285,808,757 | 2.4\% |
| Feb-11 | 343,560,610 | 260,512,273 | 4,649 | 6.3\% | 38.0\% | 2,086,123 | 274,249,877 | 2.2\% |
| Mar-11 | 327,248,716 | 249,294,894 | 4,582 | 7.5\% | 41.0\% | 491,086 | 260,673,044 | 1.7\% |
| Apr-11 | 313,499,054 | 239,688,265 | 4,502 | 8.7\% | 37.6\% | 27,680 | 248,206,572 | 1.6\% |
| May-11 | 295,482,162 | 226,855,247 | 4,372 | 14.2\% | 48.3\% | 4,516,665 | 238,253,426 | 3.6\% |
| Jun-11 | 280,278,835 | 216,151,343 | 4,274 | 13.9\% | 44.0\% | 3,556,473 | 228,428,712 | 3.3\% |
| Jul-11 | 267,244,225 | 207,063,766 | 4,162 | 10.5\% | 40.3\% | 2,375,086 | 218,014,297 | 2.9\% |
| Aug-11 | 254,280,335 | 197,839,901 | 4,065 | 11.9\% | 42.1\% | 3,905,978 | 207,440,588 | 3.8\% |
| Sep-11 | 241,154,295 | 188,468,834 | 3,966 | 12.9\% | 44.1\% | 930,689 | 196,456,740 | 2.5\% |
| Oct-11 | 227,623,643 | 178,693,249 | 3,882 | 15.6\% | 47.2\% | 238,288 | 185,576,835 | 2.3\% |
| Nov-11 | 215,415,648 | 169,842,635 | 3,856 | 11.2\% | 45.6\% | 409,771 | 176,271,177 | 2.5\% |
| Dec-11 | 203,388,522 | 161,173,012 | 3,758 | 12.6\% | 46.7\% | 561,017 | 166,984,388 | 2.7\% |
| Jan-12 | 192,068,598 | 152,772,648 | 3,649 | 12.2\% | 47.4\% | 1,114,558 | 156,861,437 | 3.3\% |
| Feb-12 | 181,405,753 | 144,884,119 | 3,561 | 9.4\% | 47.1\% | 405,773 | 146,747,404 | 3.0\% |
| Mar-12 | 170,500,241 | 136,760,885 | 3,469 | 13.7\% | 50.0\% | 85,858 | 138,131,448 | 3.0\% |
| Apr-12 | 159,841,928 | 128,676,444 | 3,382 | 13.7\% | 51.9\% | 7,811 | 129,311,233 | 3.1\% |
| May-12 | 148,779,572 | 120,234,375 | 3,262 | 17.3\% | 55.7\% | 8,395 | 120,953,768 | 3.3\% |
| Jun-12 | 139,476,010 | 113,198,211 | 3,158 | 15.5\% | 51.5\% | 28,788 | 112,593,707 | 3.6\% |
| Jul-12 | 131,345,364 | 106,074,100 | 3,029 | 13.3\% | 54.2\% | 28,939 | 104,855,372 | 3.8\% |
| Aug-12 | 122,461,862 | 100,191,952 | 2,903 | 13.3\% | 49.6\% | 260,413 | 97,712,707 | 4.4\% |
| Sep-12 | 112,947,485 | 92,931,395 | 2,768 | 23.3\% | 59.5\% | 37,142 | 91,604,828 | 4.4\% |
| Oct-12 | 104,918,512 | 86,828,579 | 2,670 | 16.9\% | 55.7\% | 30,472 | 87,414,204 | 4.6\% |
| Nov-12 | 98,416,078 | 81,835,819 | 2,633 | 12.8\% | 50.9\% | 30,840 | 82,263,789 | 4.9\% |
| Dec-12 | 91,156,324 | 76,250,064 | 2,573 | 14.9\% | 57.2\% | 241,842 | 75,942,175 | 5.6\% |

1. CPR (Constant Prepayment Rate)

CPR Calculation = 1-(1-(Current Period Unscheduled Principal Payments divided by Current Period Outstanding Pool Balance plus Unscheduled Principal Payments) $)^{\wedge}[$ reporting frequency] where reporting frequency equals (monthly reporting $=12$, quarterly reporting $=4$, semi-annual $=2$, annual = 1).
2. TRR (Total Redemption Rate)

TRR Calculation = 1-(1-(Current Period Total Principal Payments divided by Current Period Outstanding Pool Balance plus Current Period Total Principal Payments) $)^{\wedge}[$ reporting frequency] where reporting frequency equals (monthly reporting $=12$, quarterly reporting $=4$, semi-annual $=2$, annual =1).


1. CPR (Constant Prepayment Rate)

CPR Calculation = 1-(1-(Current Period Unscheduled Principal Payments divided by Current Period Outstanding Pool Balance plus Unscheduled Principal Payments) $)^{\wedge}$ [reporting frequency] where reporting frequency equals (monthly reporting $=12$, quarterly reporting $=4$, semi-annual $=2$, annual $=1$ ).


Chart 3:
Pool Cover \& Credit Support vs. Bond Principal Outstanding


Chart 4:
Total Delinquencies (Above 30 Days) in Nominal Value and as a Percentage of the Total Outstanding Pool Balance


[^5]Chart 5:
Total Delinquencies (Above 30 Days) in Nominal Value and as a Percentage of the Initial Pool Balance



## APPENDIX I: POOL DATA (As of 31/12/2012)

| Distribution by Original Term To Maturity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Months | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 48 | 3,433,707 | 5\% | 237 | 9\% |
| 60 | 67,056,013 | 95\% | 2,317 | 91\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |
| Distribution by Remaining Term To Maturity |  |  |  |  |
| Months | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 1-12 | 10,528,327 | 15\% | 579 | 23\% |
| 13-18 | 32,070,522 | 45\% | 1,121 | 44\% |
| 19-24 | 27,890,871 | 40\% | 854 | 33\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution by Seasoning |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Months | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 36-40 | 18,498,182 | 26\% | 597 | 23\% |
| 41-45 | 37,193,606 | 53\% | 1,251 | 49\% |
| 46-50 | 14,519,063 | 21\% | 686 | 27\% |
| >51 | 278,870 | 0\% | 20 | 1\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution by Original LTV |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| LTV | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| $<=30 \%$ | 176,626 | $0 \%$ | 18 | $1 \%$ |
| $31 \%-40 \%$ | 557,774 | $1 \%$ | 40 | $2 \%$ |
| $41 \%-50 \%$ | $3,326,488$ | $5 \%$ | 170 | $7 \%$ |
| $51 \%-60 \%$ | $5,024,395$ | $7 \%$ | 242 | $9 \%$ |
| $61 \%-70 \%$ | $13,630,384$ | $19 \%$ | 525 | $21 \%$ |
| $71 \%-75 \%$ | $47,774,054$ | $68 \%$ | 1,559 | $61 \%$ |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |


| Distribution by Original Principal Balance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| EGP ( $\mathbf{0 0 0 0}$ ) | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts $\%$ |
| $400-600$ | 840,687 | $1 \%$ | 7 | $0 \%$ |
| $200-399$ | $11,252,735$ | $16 \%$ | 124 | $5 \%$ |
| $100-199$ | $15,013,308$ | $21 \%$ | 353 | $14 \%$ |
| $50-99$ | $35,247,402$ | $50 \%$ | 1,485 | $58 \%$ |
| $<50$ | $8,135,588$ | $12 \%$ | 585 | $23 \%$ |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |


| Distribution by Current Outstanding Principal Balance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| EGP ('000) | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 100-201 | 5,800,223 | 8\% | 45 | 2\% |
| 50-99 | 12,105,841 | 17\% | 173 | 7\% |
| <50 | 52,583,657 | 75\% | 2,336 | 91\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |

[^6]| Distribution by Original Car Value (Purchase Price) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| EGP '000 | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| 600-830 | 292,149 | 0\% | 3 | 0\% |
| 400-599 | 4,941,398 | 7\% | 44 | 2\% |
| 200-399 | 12,968,584 | 18\% | 204 | 8\% |
| 100-199 | 27,091,135 | 38\% | 916 | 36\% |
| 50-99 | 24,723,728 | 35\% | 1,341 | 53\% |
| <50 | 472,727 | 1\% | 46 | 2\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution by Payment Method |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Type | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| DD | 65,087,452 | 92\% | 2,369 | 93\% |
| Checks | 4,162,573 | 6\% | 141 | 6\% |
| CC | 1,239,695 | 2\% | 44 | 2\% |
| Total | 70,489,721 | 100\% | 2,554 | 100\% |


| Distribution of Borrowers by Monthly Installment Amount |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| EGP | Principal Outstanding | \% Total | \# of Contracts | \# of Contracts \% |
| $10,000-17,743$ | $1,386,476$ | $2 \%$ | 12 | $0 \%$ |
| $5,000-9,999$ | $11,554,177$ | $16 \%$ | 138 | $5 \%$ |
| $2,000-4,999$ | $25,335,144$ | $36 \%$ | 736 | $29 \%$ |
| $1000-1,999$ | $29,583,575$ | $42 \%$ | 1,441 | $56 \%$ |
| $<1000$ | $2,630,349$ | $4 \%$ | 227 | $9 \%$ |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |


| Distribution of Originator |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal Outstanding | $\%$ Total | \# of Contracts | \# of Contracts $\%$ |  |  |  |  |
| BCCT | $4,342,986$ | $6 \%$ | 59 | $2 \%$ |  |  |  |  |
| Contact | $53,816,841$ | $76 \%$ | 2,181 | $85 \%$ |  |  |  |  |
| Star | $6,040,626$ | $9 \%$ | 60 | $2 \%$ |  |  |  |  |
| CEIM | $6,289,267$ | $9 \%$ | 254 | $10 \%$ |  |  |  |  |
| Total | $\mathbf{7 0 , 4 8 9 , 7 2 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{2 , 5 5 4}$ | $\mathbf{1 0 0 \%}$ |  |  |  |  |

*The total outstanding principal balance and number of contract exclude any due and uncollected principal amounts or contracts.


[^7]
[^0]:    ${ }^{1}$ Previously known as Contact Car Trading.

[^1]:    *Delinquencies are measured in terms of total installments overdue.

[^2]:    *The total outstanding principal balance and number of contract exclude any due and uncollected principal amounts or contracts.

[^3]:     SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD,
    
    
    
    
    
    
    
    
    
    
    
     of each Issuer and guarantor of, and each provider of credit support for, each security that it may consider purchasing, holding or selling.

[^4]:    ${ }^{1}$ Previously known as Contact Car Trading.

[^5]:    *Delinquencies are measured in terms of total installments overdue.

[^6]:    *The total outstanding principal balance and number of contract exclude any due and uncollected principal amounts or contracts.

[^7]:     SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD,
    
    
    
    
    
    
    
    
    
    
    
     of each Issuer and guarantor of, and each provider of credit support for, each security that it may consider purchasing, holding or selling.

