



RE: Healthcare Real Estate Firm Seeking Senior Level Broker

Opportunity Overview

Headquartered in the Southpark area of Charlotte North Carolina, MedSouth Management, LLC "MedSouth" is a privately held commercial real estate services firm focused on healthcare related real estate. MedSouth targets opportunities within the states of North Carolina, South Carolina, Tennessee, Georgia and Virginia.

MedSouth is seeking to hire a senior level broker to focus on leading and building the firm's real estate investment sales, leasing, brokerage and management contracts platform.

The position being offered is for an independent contractor which will include a lucrative commission split with multiple ways to earn an income to include but not limited to;

- Landlord and Tenant Representation
- Investment Sales (Seller or Buyer Rep)
- Owner/User/Vacant Sales (Seller or Buyer Rep)
- Property Management Leads
- Site Selection and Build to Suit Services
- Managed Agent Commission Override

The candidate will work closely with other members of the firm to establish a focused and systematic program to generate opportunities within the healthcare real estate specialty and to build and support a highly specialized team of agents.

Additionally, the candidate will have an opportunity to refer direct acquisitions of income producing healthcare real estate within the parameters of MedSouth Healthcare Properties, LLC's acquisition criteria.

Ideal Candidate

The ideal candidate will have significant commercial real estate experience (not necessarily in medical office/healthcare but helpful) and be able to show past performance history and provide references.

The ideal candidate must be an actively licensed real estate broker (NC and SC required)

The ideal candidate must desire a career level, long term commitment to the firm.

The ideal candidate will have had successful management experience of other real estate agents and be able to handle an increased amount of responsibilities in managing and supporting a growing team.

The ideal candidate will be well networked within the target area and must have a top in class reputation in the industry.

The ideal candidate will be located in Charlotte or the surrounding metro area and will work out of MedSouth's HQ.

Qualifications

- Real Estate Licensure
- 5 plus years minimum commercial real estate experience
- Performance history records and references
- Management experience
- Proficiency with Excel, Word, Publisher and Argus

Inquiry Process

If you feel that you meet the qualifications and criteria, please submit your resume and any supportive information to the Principals of MedSouth at: info@medsouthhcp.com

If you are aware of someone that may qualify and would like to consider exploring the opportunity, please do not hesitate to send this request along to them.

Please note: Submissions that do not qualify will not be responded to.

Should you be considered as a likely candidate, you will then be notified to participate in a follow up interview process both in person and over the phone.

Thank you for your consideration and we look forward to hearing from you.