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# Navigating the Waves of Global Shipping: Drivers and Aggregate Implications<sup>1</sup>

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## Abstract

This paper studies the drivers of global shipping dynamics and their aggregate implications. We document novel evidence on the dynamics of global shipping supply, demand, and costs. Motivated by this evidence, we set up a dynamic model of international trade with a global shipping market where shipping firms and importers endogenously determine shipping supply and costs. We find the model successfully accounts for the dynamics of global shipping observed in the aftermath of COVID-19, at business cycle frequencies, and following shipping disruptions in the Red Sea. Accounting for global shipping is critical for the dynamics of aggregate economic activity.

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## 1 Introduction

The global shipping industry plays a crucial role in international trade, facilitating the movement of goods across countries. The steady growth of this industry in recent decades has been critical in supporting the growth of the global economy and the increased role of international trade. But despite its steady growth, the shipping industry is also highly cyclical and sensitive to changes in global economic activity, which lead to significant fluctuations of shipping supply, demand, and costs. In this paper, we ask: What accounts for global shipping dynamics and what are their aggregate implications? With shipping disruptions becoming increasingly prevalent, such as following recent attacks to vessels in the Red Sea or due to the impact of COVID-19, the need to better understand global shipping dynamics and their implications is greater than ever.

In answering this question, we make five key contributions. First, we document novel evidence on the dynamics of global shipping supply, demand, and costs. Second, and motivated by this evidence, we develop a dynamic model of international trade with a global shipping market where shipping firms and importers endogenously determine the equilibrium level of shipping capacity and costs. Third, we analytically characterize the key channels through which shocks affect global shipping dynamics. Fourth, we use our model to quantify how well it accounts for global shipping dynamics following large shipping disruptions as well as at business cycle frequencies. Fifth, we use the model to quantitatively assess the implications of global shipping for aggregate macroeconomic dynamics.

Our findings provide insights to better understand the waves of global shipping: how to interpret fluctuations in shipping costs, evaluating their potential aggregate implications. We document that shipping supply is rigid in the short-run, as investments in increased shipping capacity take time and the global containership fleet typically operates close to capacity. Thus, we show that shipping cost fluctuations are correlated with fluctuations of excess demand for shipping capacity, which are primarily accounted for by changes in demand rather than supply. We then show that modeling the market for global shipping featuring time-intensive shipping investments and high capacity utilization can largely account for the observed dynamics of global shipping supply and costs. In particular, the value of shipping costs relative to imports is critical in accounting for the size of the shipping cost change required to balance shipping demand and supply. Moreover, we find that global shipping dynamics have a significant impact on aggregate outcomes via supply chain linkages, as the constrained short-run access to tradable goods impacts firms that rely on international trade to access intermediate inputs.

We begin the paper by documenting novel features of the dynamics of the global shipping industry. We focus on containerships given their critical role in the international trade of goods.<sup>2</sup> First, we document that international shipping supply has grown steadily in recent decades and that the global fleet is typically used at near-full capacity along both the extensive (ships in operation and their associated capacity) and intensive (degree to which ships are loaded) margins. Second, we observe that, in periods of high shipping costs, shipping companies have higher earnings and place increased orders for containerships. But we show that these investments take time to materialize: We document that the production of new containerships often takes between two to four years. Most importantly, we show that fluctuations of shipping demand relative to a largely predetermined supply of shipping capacity is significantly associated with changes of international shipping costs.

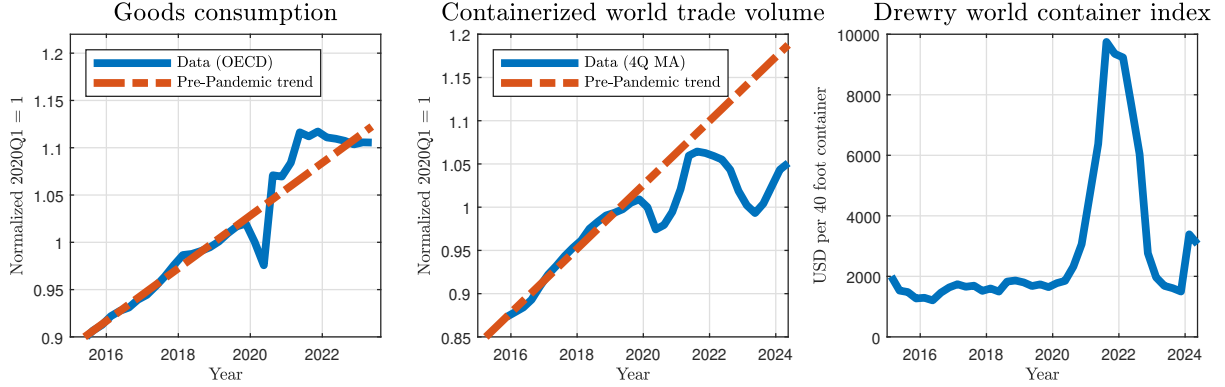
Motivated by these observations, we construct a dynamic general equilibrium model of international trade with input-output linkages and an endogenous demand and supply of global shipping services. Our model features importing firms and a global shipping company. The importing firms buy goods from other countries subject to per-unit international shipping costs in addition to standard ad-valorem iceberg trade costs. The shipping company owns the global stock of shipping capacity and rationally chooses investments to adjust it to maximize profits. Thus, the global shipping company can adjust shipping capacity but, as we observe in the data, doing so takes time. The shipping company can also adjust effective capacity by changing the rate at which the installed capacity is used — but higher utilization increases the rate at which the stock of shipping capacity depreciates. International shipping costs are the equilibrium price that clears the market for global shipping services, equating shipping demand with supply.

We analytically characterize the key determinants of import demand, shipping costs, capacity utilization, and shipping investment. First, we show that shipping costs affect the demand for imports differently than standard iceberg trade costs given shipping costs are per-unit rather than ad-valorem. Second, we show that the per-unit nature of shipping costs is critical in determining how shipping costs respond to shocks, such as ones that increase the demand for tradable goods. We show analytically that equilibrium shipping costs are determined by the trade elasticity and by the ratio of shipping costs to total import costs. In particular, equilibrium shipping costs are more sensitive to shocks if the trade elasticity or the ratio of shipping costs to imports are low — in such cases, shipping costs need to change relatively more to restore the balance between shipping demand and

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<sup>2</sup>As of 2020, seaborne trade accounted for 80% of total international trade volume, with containerships transporting 60% of the total value of seaborne trade (Heiland and Ulltveit-Moe 2020).

**Figure 1: Global shipping dynamics following COVID-19**



**Note:** Data from OECDstat, Clarkson’s *Shipping Intelligence Network*, and Drewry Supply Chain Advisors.

supply. Third, we characterize how the global shipping firm adjusts capacity utilization and shipping investment following shocks.

We study how well the model accounts for the dynamics of global shipping and quantify their aggregate implications during the aftermath of the COVID-19 recession, at business cycle frequencies, and following shipping disruptions in the Red Sea. We begin by focusing on the unprecedented disruptions of global shipping following COVID-19. During this period, the world economy experienced a sizable increase in the demand for goods relative to the pre-pandemic trend. (The left panel of Figure 1 illustrates this with cross-country data from the OECD.) This resulted from the reallocation of demand from contact-intensive services toward goods, mitigating exposure to the disease, and was further amplified by fiscal transfers aimed at mitigating the economic impact of the pandemic. Despite this unprecedented demand for tradables, we observe that the effective supply of shipping capacity contracted during this period, likely as a result of COVID-19 containment measures. This can be observed in the middle panel of Figure 1, which shows that the global volume of containerized trade has remained below the pre-pandemic trend ever since the start of the pandemic. Finally, we observe that global shipping costs experienced an unprecedented increase during this period. For instance, the right panel of Figure 1 shows that the Drewry World Container Index, an index of global shipping costs across major routes, increased from less than \$2,000 per 40 foot container to almost \$10,000 at the peak.

Motivated by these dynamics, we study the impact of a rapid and sizable increase in the demand for tradable goods along with a contraction of international shipping supply. Given the global nature of the pandemic, we study the impact of a global shock affecting all countries. Our estimation approach is designed to capture key cross-sectional features

of the data prior to the onset of COVID-19 while also accounting for salient features of the dynamics following the pandemic. We use this experiment to address two key questions. First, we ask: To what extent can our model account for the dynamics of global shipping observed in the aftermath of COVID-19? Second, we ask: To what extent were the macroeconomic dynamics observed during this period accounted for by the dynamics of global shipping?

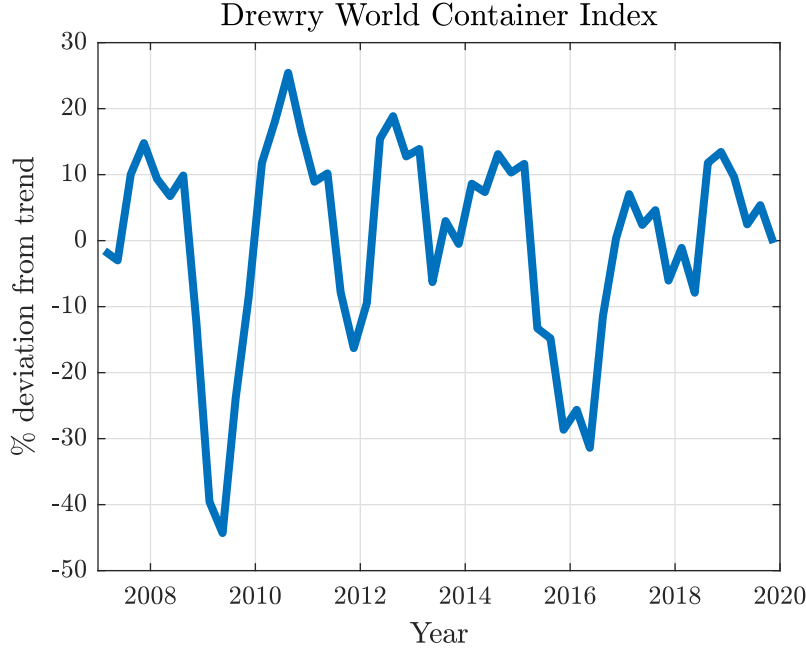
We find that our model successfully accounts for salient features of the dynamics of global shipping observed in the aftermath of COVID-19. The increased demand for tradables along with the reduced and inelastic supply of shipping services lead to a reduction of international trade along with a sizable increase of shipping costs, as the limited capacity is rationed across the increased demand for shipping. We find that the model accounts for 74% of the peak increase of shipping costs observed in the data while also exhibiting a substantial reversal when the shocks subside. Moreover, we find that the model implies dynamics of shipping capacity production that are in line with the data.

We then investigate the extent to which global shipping affects the aggregate implications of the shocks. To do so, we contrast the implications of our model with those of an otherwise identical counterfactual economy with a perfectly elastic supply of shipping capacity, as implicit in standard models of international trade and international business cycles. We find that the differences in the shipping technology across the two models have important aggregate implications. For instance, real GDP decreases significantly more in the baseline than in the model with perfectly elastic shipping supply — in the baseline model, real GDP is over 3 percentage points lower at the trough. Similarly, we find significant quantitative differences in the dynamics of tradable output and international trade flows.

We examine the key channels of the model that account for our various findings. We first study the relative role played by each of the shocks by examining their effects in isolation. We then study the role of various features of the global shipping technology as well as of the macroeconomic environment in which it operates. We identify key parameters that control the size of the shipping cost response as well as its persistence. Moreover, we find that supply chain linkages are critical in accounting for the aggregate implications of global shipping dynamics.

Given the shocks and dynamics following COVID-19 are rare and unprecedented, we then investigate the implications of our findings for the dynamics of global shipping and macroeconomic aggregates during normal times. We are motivated by the observation that global shipping costs are also very volatile over the business cycle, as illustrated in Figure 2. Thus, we examine whether our model can account for these dynamics and

**Figure 2: Global shipping cost fluctuations over the business cycle**



**Note:** Data from Drewry Supply Chain Advisors. Trend is computed via Hodrick-Prescott filter (in logs) with smoothing parameter 1600.

study their aggregate implications. Following previous studies, we model business cycle fluctuations as driven by shocks to productivity.

We find that the model implies global shipping costs that are also very volatile over the business cycle, as observed in the data. Moreover, we find these cyclical dynamics of global shipping also have significant implications for aggregate macroeconomic fluctuations. However, in contrast to their implications following COVID-19, we find that shipping *reduces* the volatility of aggregate fluctuations relative to a model with a perfectly elastic supply of shipping services. The key determinant of whether shipping mitigates or amplifies aggregate fluctuations is whether the demand for shipping services increases during periods of expansion (as over the business cycle) or contraction (as in the aftermath of COVID-19). In both cases, the rigid short-run supply of shipping capacity limits the extent to which an increased demand for tradables leads to higher international trade and production of these goods. During an economic expansion, the constrained increase of tradables mitigates the expansion, decreasing aggregate volatility. In contrast, during an economic contraction, the constrained response of tradables amplifies the contraction, as tradables are less able to offset the contraction than in a frictionless model.

To conclude the analysis, we investigate the global impact of regional shipping dis-

ruptions by studying the 2023/2024 attacks on vessels in the Red Sea. We quantify the effects of these disruptions on global shipping and macro dynamics using our estimated model. We find that the model accounts for salient features of global shipping dynamics during this episode. We find that although 15% of global trade is shipped through the Red Sea according to the IMF’s Portwatch, the rerouting of vessels due to the attacks has a significant impact on global shipping costs and trade volumes, as observed in the data. The model also implies a significant contraction of global GDP, illustrating how shipping disruptions can propagate through the global economy. We then use the model to evaluate the potential implications of periodic shipping disruptions of this nature on business cycle fluctuations. We show that if disruptions of the size and persistence observed in the Red Sea become a frequent occurrence due to rising geopolitical tensions, they could lead to a significant increase in business cycle volatility.

Our findings point to the importance of improving our understanding of the drivers and implications of global shipping in international trade. Our paper belongs to a growing literature studying models of the market for global shipping services to understand salient features of this market observed in the data (Ganapati et al. 2024; Brancaccio et al. 2020; Greenwood and Hanson 2015; Kalouptsi 2014). Our work contributes to this literature by (i) documenting novel evidence on the dynamics of global shipping, and (ii) developing a parsimonious dynamic general equilibrium model of international trade with an endogenous market for global shipping services. We use the model to interpret the dynamics observed in the data and to study their macroeconomic implications. The model can be easily extended and applied throughout a vast range of open economy dynamic stochastic general equilibrium models.

Our work also belongs to a broader literature that studies the determinants of the level of international shipping costs and their implications for the pattern of trade across countries (Asturias 2020; Coşar and Demir 2018; Wong 2022; Behrens and Picard 2011; Behrens et al. 2006; Hummels et al. 2009). Other related papers study the role of international trade in shipping services in determining the overall extent of international trade costs (Hummels and Skiba 2004; Limao and Venables 2001; Ganapati et al. 2024; Hafner et al. 2022) and the role of policy (Fink et al. 2002). See also Hummels (2007) for an overview of developments in international shipping over recent decades.<sup>3</sup>

Moreover, our work also contributes to a growing literature that studies the aggregate implications of supply chain disruptions in the aftermath of COVID-19 (Bai et al. 2024;

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<sup>3</sup>For earlier studies of international trade in shipping services, see Casas (1983), Cassing (1978), and Falvey (1976).

Comin et al. 2024; Alessandria et al. 2023; among many others).<sup>4</sup> Relative to much of this literature, our key contribution is to investigate the role of global shipping during this period using a model featuring a market where both global shipping demand and supply are determined endogenously. We find that a key channel through which global shipping dynamics affected aggregate outcomes is via supply chain linkages. Our findings are complemented by recent empirical studies that investigate the aggregate implications of the unprecedented increase of shipping costs during this period on inflation (Isaacson and Rubinton 2023; Carrière-Swallow et al. 2023).

The rest of the paper is organized as follows. Section 2 documents salient features of the global shipping industry. Section 3 develops a dynamic model of international trade with an equilibrium market for global shipping services. Section 4 characterizes how shipping affects import demand and global shipping dynamics. Sections 5 through 7 present our quantitative analysis of shipping and aggregate dynamics in the aftermath of COVID-19, over the business cycle, and following shipping disruptions in the Red Sea and beyond, respectively. Section 8 concludes.

## 2 Salient features of global shipping

In this section, we document salient features of the market for global shipping services. The goals of this section are twofold. On the one hand, we identify key features of how this market operates to guide the theoretical analysis of the following sections. On the other hand, the evidence that we document allows us to discipline and evaluate the quantitative analysis of the following sections.

We focus on three key dimensions. First, we examine the level and dynamics of global shipping capacity and the extent of its utilization. Second, we investigate the determinants of investments in shipping capacity and document the time lags involved to expand it. Third, we examine the dynamics of global shipping costs, documenting the extent to which they co-move with fluctuations in global economic activity and shipping supply. Our focus throughout is on the shipment of goods via containerships given its large share of global trade.

Our main source of shipping-related data is Clarkson’s *Shipping Intelligence Network*, an integrated shipping services data provider that collects a broad range of data on the international shipping industry. This is our source of data on shipping supply, fraction of the fleet in use, new orders of ships, average earnings, and ship build time. For shipping costs, we focus on the Drewry World Container Index, which tracks the average weekly

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<sup>4</sup>More generally, our work contributes to recent studies that explore the implications of shipping for aggregate dynamics, such as Leibovici and Waugh 2019 and Ravn and Mazzenga 2004.

rate of shipping a 40-foot container in U.S. dollars across major world trade routes. For the utilization rate of the fleet in use we rely on data from Alphaliner’s July 2022 Monthly Monitor publication. We proxy shipping demand with real aggregate global GDP as collected by OECDstat.<sup>5</sup>

## 2.1 Shipping capacity

We begin with global shipping capacity. Panel A of Figure 3 reports the evolution of global shipping capacity over time. We focus on two measures: the total number of containerships (orange dashed line) and the corresponding volume that these ships can carry (blue solid line), which is measured in Twenty-Foot Equivalents Units (TEUs), a standard measure of containership volume. We find that the total size of the global containership fleet has grown steadily over the past 15 years, particularly for the volumetric capacity of the fleet (TEUs). This suggests the growth of global shipping supply is fairly independent of short-run shocks.

Panel B of Figure 3 reports the level and dynamics of the global containership fleet’s capacity utilization along the extensive and intensive margins. The extensive margin is defined as the fraction of the total fleet that is non-idle in a given year, expressed both in number of ships and in TEUs — this statistic is computed as the annual average of a daily measure of idle containerships.<sup>6</sup> The intensive margin is defined as the ratio of reported liftings of containers relative to the fleet’s total container capacity. We find that the global containership fleet operates close to maximum capacity at all times. Since 2014, the fraction of ships in use, measured in TEUs, has averaged over 96%. Additionally these ships are consistently operating with over 90% of their crates filled. This suggests that, in the short run, the containership industry has limited room to increase the supply of shipping capacity to address fluctuations in demand. Thus, in the short run, fluctuations in demand are likely to be accommodated via fluctuations of shipping costs.

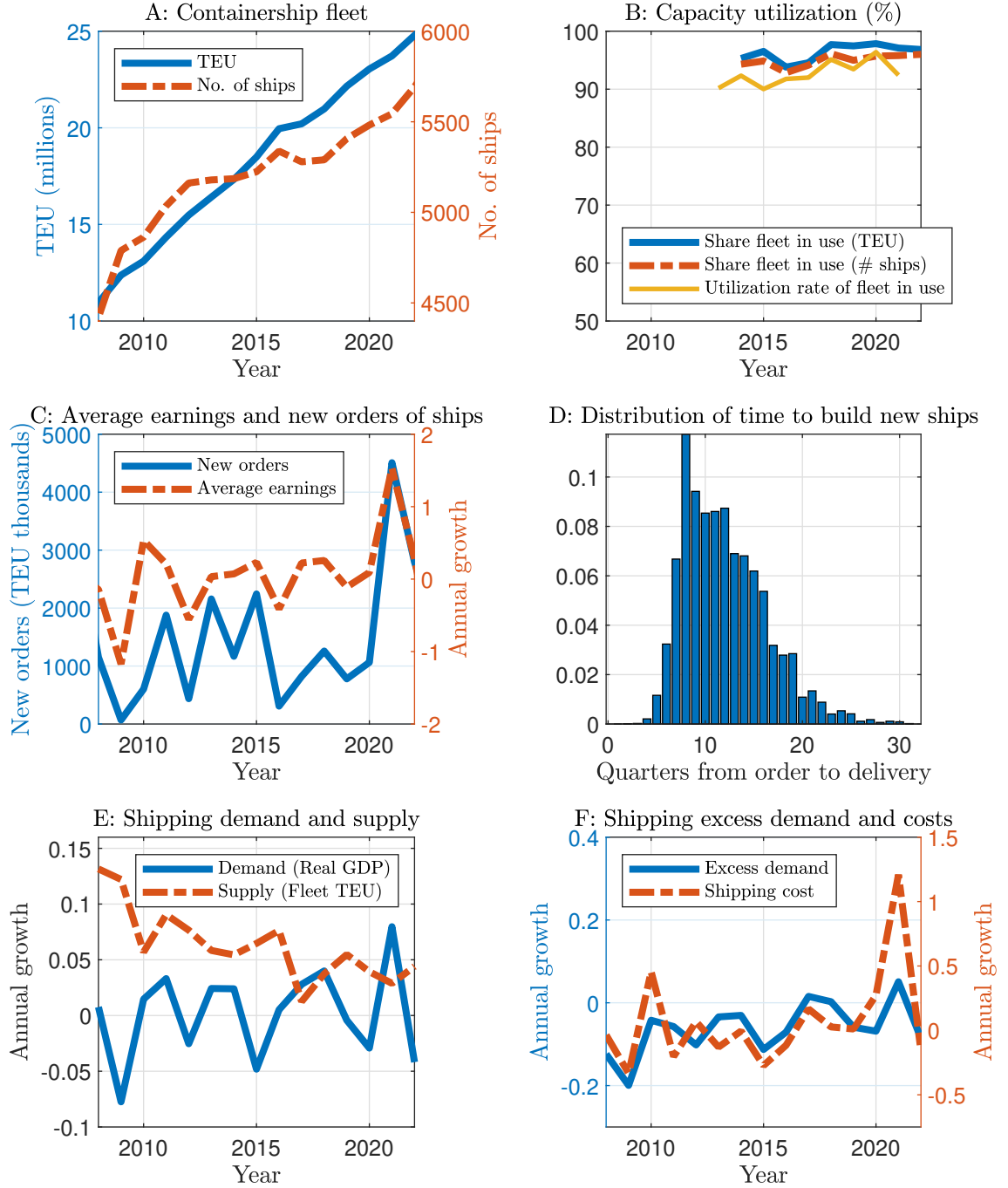
## 2.2 Shipping investment

We now turn to investigating the dynamics and determinants of investments in shipping capacity. Panel C of Figure 3 reports new orders of containerships over time (measured

<sup>5</sup>For all cross-country data from the OECD throughout the paper, we use information from the following 27 countries: Austria, Bulgaria, Canada, Costa Rica, Croatia, Czechia, Denmark, Estonia, Finland, France, Germany, Greece, Iceland, Israel, Italy, Korea, Latvia, Netherlands, Norway, Poland, Portugal, Romania, Slovak Republic, Slovenia, Sweden, United Kingdom, and United States.

<sup>6</sup>Idle status is applied to containerships not recorded with an average speed  $> 1$  knot for at least 7 days, not identified as subject to another status (e.g. laid-up, under repair, storage or similar), and not subsequently recorded with an average speed  $> 1$  knot for 2 or more consecutive days or not having moved more than 20 km.

Figure 3: Shipping industry dynamics



**Note:** Data from Clarkson's *Shipping Intelligence Network*, *OECDstat*, and Alphaliner Shipping Solutions

in TEUs) alongside the annual growth of average containership earnings.<sup>7</sup> We observe

<sup>7</sup>Clarksons tracks average charter rates across a broad range of containership sizes. Pre June-2017, the series represents the theoretical earnings level of this 'basket' of vessel types, based on trends in the 'Clarksons Containership Earnings Index – Historical Charter Market Basket' timeseries (TSID 542016).

that investments in containerships track average containership earnings closely, with a correlation of 0.79. Thus, in periods in which shipping costs and earnings are relatively higher, shipping companies invest in new ships to take advantage of these higher earnings, placing orders to increase future shipping capacity.

But these investments in future shipping capacity take time. Panel D of Figure 3 shows a histogram with the distribution of ship production times by number of quarters, taken from a snapshot of the total containership fleet in 2023. We observe that it typically takes 2-4 years (8-16 quarters) to finish ship construction. Therefore, while these orders are placed contemporaneously to cost changes, the ships take a few years to be built before they become operational.

### 2.3 Shipping demand, supply, and costs

Finally, we investigate the joint dynamics of global shipping demand, supply, and costs. Panel E of Figure 3 plots the annual growth of real global GDP (a proxy for global shipping demand) alongside the annual growth of global containership supply (in TEUs). As expected, global economic activity fluctuates systematically over time, suggesting there are fluctuations in the extent to which global shipping services are demanded. On the other hand, and as documented in Panel A of Figure 3, we observe that global shipping supply is relatively steady and independent of global demand fluctuations. This implies that there are likely to be systematic fluctuations in the degree of excess demand (the difference between shipping demand and supply) for global shipping services.

Standard demand and supply forces suggest that fluctuations in the degree of excess demand for global shipping services are likely to be positively correlated with shipping costs. That is, in periods in which the growth of demand for global shipping services exceeds the growth of global shipping supply, we are likely to observe a higher increase in global shipping costs in order to ration the relatively scarcer shipping capacity. Panel F of Figure 3 shows that this is indeed the case: Excess demand for shipping tracks closely with shipping costs, with the annual growth of these variables featuring a correlation of 0.67 from 2008 to 2022 using annual data. Note that the link between these variables holds both during periods of excess demand as well as during periods of excess supply of shipping services: in the latter case, we observe declines in global shipping costs.

Next we investigate the drivers and aggregate implications of the evidence documented above through the lens of a general equilibrium model of international trade with an endogenous market for global shipping services.

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The series for average containership earnings is based on average charter rates weighted by the number of ships in the fleet in different size ranges.

### 3 Model

In this section, we set up a model of international trade with an endogenous market for global shipping services to investigate the underlying channels accounting for the dynamics observed in the data and their aggregate implications. Motivated by the evidence documented above, we model global shipping consistent with the following features: (i) shipping costs result from the interaction between shipping demand and supply, (ii) shipping capacity responds sluggishly to changes in shipping costs since shipping investments take time, and (iii) shipping capacity utilization can be adjusted to ease short-run shipping capacity constraints but the potential to do so may be limited.

We study a world economy with two countries: home and foreign. Each country is populated by a representative household, as well as by four types of firms: a producer of domestic tradable varieties, a producer of non-tradable varieties, a producer of a bundle of intermediate inputs, and a producer of a bundle of final goods. Tradable varieties from each country are traded internationally, and there is also trade in financial assets. Finally, the world economy is populated by a global shipping firm that provides shipping services to all countries.

Given that the structure of the two countries is identical, throughout the rest of this section we describe each of these agents focusing on the home country, and refer to variables *chosen* by the foreign country with an asterisk (\*). We allow some parameters to be country-specific.

#### 3.1 Household

Each country is populated by a representative household that is infinitely-lived and that discounts the future at rate  $\beta < 1$ . As in Heathcote and Perri (2002), the household's period utility function is  $\frac{[c_t^\mu (1-n_t)^{1-\mu}]^{1-\gamma}}{1-\gamma}$ , of the constant relative risk aversion (CRRA) class over a Cobb-Douglas bundle between consumption  $c_t$  and leisure  $1 - n_t$ . Parameter  $\mu$  controls the contribution of consumption to household utility, and  $1/\gamma$  denotes the intertemporal elasticity of substitution.

Households are endowed with a unit of time, which they allocate between work and leisure, and begin each period owning a given amount of physical capital  $k_t$ . Households earn labor income from supplying  $n_t$  units of labor at wage rate  $w_t$  and earn capital rental income  $r_{Kt}$  from renting out the physical capital used for production by firms. In addition, households earn dividends from owning the various firms in the economy. In particular, they are sole owners of the various domestic producers, and they own a fraction  $\psi$  of the

shares of the global shipping firm.<sup>8</sup>

Households accumulate physical capital internally by investing  $i_t$  units of final goods subject to a quadratic investment adjustment cost. Given capital depreciates at rate  $\delta$ , the evolution of the aggregate capital stock consists of:

$$k_{t+1} + \frac{\Phi_k}{2} (i_t - \delta \bar{k})^2 = (1 - \delta)k_t + i_t,$$

where  $\Phi_k$  is a constant that controls the cost of choosing investment levels different from the steady-state. Given this formulation,  $i_t$  denotes gross investment used to pay for both the increase in physical capital and the investment adjustment costs.

Households have access to international financial markets, where they can trade a one-period risk-free bond vis-a-vis households in the other country subject to bond-holding costs. The bond is denominated in units of home final goods and trades at interest rate  $r_t$ . Following Schmitt-Grohé and Uribe (2003), households' bond-holding choices  $b_{t+1}$  in period  $t$  are subject to a quadratic bond-holding cost given by  $\frac{\Phi_b}{2} (b_{t+1} - \bar{b})^2$ , where  $\Phi_b$  controls the cost of holding bond levels different from steady-state bond-holdings  $\bar{b}$ .

The household's budget constraint in period  $t$  is then given by:

$$p_t c_t + p_t i_t + \frac{p_t b_{t+1}}{1 + r_t} + p_t \frac{\Phi_b}{2} (b_{t+1} - \bar{b})^2 = w_t n_t + r_{Kt} k_t + p_t b_t + \Pi_t + \psi \Theta_t,$$

where  $p_t$  denotes the price of final goods,  $\Pi_t$  denotes the combined profits from ownership of all domestic firms, and  $\Theta_t$  denotes the profits of the global shipping firm.

The household's problem is then given by:

$$\max_{\{c_t, i_t, k_{t+1}, b_{t+1}, n_t\}} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t \frac{[c_t^\mu (1 - n_t)^{1-\mu}]^{1-\gamma}}{1 - \gamma}$$

subject to

$$p_t c_t + p_t i_t + \frac{p_t b_{t+1}}{1 + r_t} + p_t \frac{\Phi_b}{2} (b_{t+1} - \bar{b})^2 = w_t n_t + r_{Kt}^k k_t + p_t b_t + \Pi_t + \psi \Theta_t \quad \forall t = 0, \dots, \infty$$

$$k_{t+1} + \frac{\Phi_k}{2} (i_t - \delta \bar{k})^2 = (1 - \delta)k_t + i_t \quad \forall t = 0, \dots, \infty$$

$k_0$  and  $b_0$  given,

where the expectation operator is conditional on the information set in period  $t = 0$ , and the initial capital stock  $k_0$  and bond holdings  $b_0$  are given.

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<sup>8</sup>Foreign households own a fraction  $1 - \psi$  of these shares.

### 3.2 Producers of domestic tradable varieties

A representative firm produces domestic tradable varieties with a constant returns-to-scale Cobb-Douglas technology using capital  $k_{Tt}$ , labor  $n_{Tt}$ , and intermediate inputs  $m_{Tt}$ , with time-invariant sector-specific productivity  $a_T$  and time-varying aggregate productivity  $z_t$ . The production function is then given by:

$$y_{Tt} = z_t a_T (k_{Tt}^\theta n_{Tt}^{1-\theta})^\varphi m_{Tt}^{1-\varphi},$$

where  $y_{Tt}$  denotes the amount of domestic tradable varieties produced,  $\theta$  controls the capital share, and  $\varphi$  controls the contribution of intermediates to gross output.

Domestic tradable varieties are sold domestically and internationally to producers of intermediate and final goods at a common price  $p_{Tt}$  denominated in units of the numeraire. The producer of these goods takes their price and the cost of factor inputs as given and chooses  $k_{Tt}$ ,  $n_{Tt}$ , and  $m_{Tt}$  to maximize profits  $\pi_{Tt}$ . The firm's problem is given by:

$$\begin{aligned} \max_{k_{Tt}, n_{Tt}, m_{Tt}} \quad & \pi_{Tt} = p_{Tt} y_{Tt} - w_t n_{Tt} - r_{Kt} k_{Tt} - p_{Mt} m_{Tt} \\ \text{subject to} \quad & y_{Tt} = z_t a_T (k_{Tt}^\theta n_{Tt}^{1-\theta})^\varphi m_{Tt}^{1-\varphi}, \end{aligned}$$

where  $p_{Mt}$  denotes the price of intermediate inputs.

### 3.3 Producers of non-tradable varieties

A representative firm produces non-tradable varieties by operating a linear technology using labor  $n_{Nt}$  with time-invariant sector-specific productivity  $a_N$  and time-varying aggregate productivity  $z_t$ . The production function is then given by:

$$y_{Nt} = z_t a_N n_{Nt},$$

where  $y_{Nt}$  denotes the amount of non-tradables produced.

Non-tradable goods are only sold to domestic producers of final goods at price  $p_{Nt}$ , denominated in units of the numeraire. The producer of these goods takes their price and the cost of labor as given and chooses  $n_{Nt}$  to maximize profits  $\pi_{Nt}$ . The firm's problem

is given by:

$$\begin{aligned} \max_{n_{Nt}} \pi_{Nt} &= p_{Nt}y_{Nt} - w_t n_{Nt} \\ \text{subject to} \\ y_{Nt} &= z_t a_N n_{Nt}. \end{aligned}$$

### 3.4 Producers of intermediate goods

A representative firm produces intermediate goods  $m_t$  by combining tradable varieties produced domestically ( $m_t^h$ ) and abroad ( $m_t^f$ ). To do so, the firm operates a constant elasticity of substitution technology given by:

$$m_t = \left[ \zeta m_t^h{}^{\frac{\nu-1}{\nu}} + (1-\zeta) m_t^f{}^{\frac{\nu-1}{\nu}} \right]^{\frac{\nu}{\nu-1}},$$

where the parameter  $\zeta$  controls the relative importance of domestic and foreign intermediates, and the elasticity of substitution between these two types of tradable varieties is given by  $\nu > 0$ .<sup>9</sup>

The problem of the firm consists of choosing the amounts  $m_t^h$  and  $m_t^f$  to purchase in order to maximize profits. The prices of the domestic and imported varieties are given by  $p_{Tt}$  and  $p_{Tt}^*$ , respectively. Imports are subject to two types of trade costs. In addition to proportional ad-valorem iceberg trade costs  $\tau$ , importing requires payment of shipping costs  $h_t$  per *unit* shipped. Then, the firm's problem consists of choosing purchases from each source to maximize profits  $\pi_{Mt}$ :

$$\begin{aligned} \max_{m_t, m_t^h, m_t^f} \pi_{Mt} &= p_{Mt} m_t - p_{Tt} m_t^h - (\tau p_{Tt}^* + h_t) m_t^f \\ \text{subject to} \\ m_t &= \left[ \zeta m_t^h{}^{\frac{\nu-1}{\nu}} + (1-\zeta) m_t^f{}^{\frac{\nu-1}{\nu}} \right]^{\frac{\nu}{\nu-1}}. \end{aligned}$$

### 3.5 Producers of final goods

A representative firm produces final goods  $y_t$  combining tradable varieties from each source and non-tradable varieties. To produce final goods, the firm operates a nested technology.

In the outer nest, the firm produces final goods  $y_t$  by aggregating a bundle of tradable

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<sup>9</sup>If the elasticity of substitution  $\nu$  is equal to one, then the production technology is Cobb-Douglas, with exponents given by  $\zeta$  and  $1-\zeta$ . The same applies analogously to the technology operated by producers of final goods.

goods  $q_{Tt}$  with non-tradable varieties  $q_{Nt}$ . To do so, the firm operates a constant elasticity of substitution technology given by:

$$y_t = \left[ \chi q_{Tt}^{\frac{\eta-1}{\eta}} + (1 - \chi) q_{Nt}^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}},$$

where the parameter  $\chi$  controls the relative importance of the two goods for the aggregate absorption bundle, and  $\eta$  denotes the elasticity of substitution between tradable and non-tradable goods.

In the inner nest, the firm produces bundles of tradable goods  $q_{Tt}$  by combining tradable varieties produced domestically ( $q_{Tt}^h$ ) and abroad ( $q_{Tt}^f$ ). To do so, the firm operates a constant elasticity of substitution technology given by:

$$q_{Tt} = \left[ q_{Tt}^h{}^{\frac{\rho-1}{\rho}} + q_{Tt}^f{}^{\frac{\rho-1}{\rho}} \right]^{\frac{\rho}{\rho-1}},$$

where  $q_{Tt}^h$  and  $q_{Tt}^f$  denote domestic and foreign purchases of tradable varieties, respectively. The elasticity of substitution between these two types of tradable varieties is given by  $\rho > 0$ .

Final goods are sold only to domestic households, who use them for consumption and for investment in physical capital. The producer of these goods takes their price and the price of tradable and non-tradable varieties as given and chooses their amount to maximize profits  $\pi_t$ . As above, imports are subject to two types of trade costs: In addition to proportional ad-valorem iceberg trade costs  $\tau$ , importing requires payment of shipping costs  $h_t$  per unit shipped. The firm's problem is given by:

$$\max_{y_t, q_{Tt}^h, q_{Tt}^f, q_{Tt}, q_{Nt}} \pi_t = p_t y_t - p_{Tt} q_{Tt}^h - (\tau p_{Tt}^* + h_t) q_{Tt}^f - p_{Nt} q_{Nt}$$

subject to

$$y_t = \left[ \chi q_{Tt}^{\frac{\eta-1}{\eta}} + (1 - \chi) q_{Nt}^{\frac{\eta-1}{\eta}} \right]^{\frac{\eta}{\eta-1}}$$

$$q_{Tt} = \left[ q_{Tt}^h{}^{\frac{\rho-1}{\rho}} + q_{Tt}^f{}^{\frac{\rho-1}{\rho}} \right]^{\frac{\rho}{\rho-1}}.$$

### 3.6 Global shipping firm

Finally, we describe the global shipping firm, which supplies shipping services to producers of intermediates and final goods when purchasing goods across countries.

Consider the start of some given time period  $t$ . The global shipping firm begins the

period owning shipping capacity  $g_t$ . Each unit of shipping capacity allows the global shipping firm to ship a unit of tradable varieties either from the home country to the foreign country or vice-versa. Shipments depart and arrive in the same time period.

The global shipping firm sells global shipping services at cost  $h_t$  per unit shipped. That is, importers need to pay shipping cost  $h_t$  per unit of tradable variety purchased internationally, on top of the underlying price of these goods and iceberg trade costs.

The extent to which installed shipping capacity  $g_t$  is used depends on exogenous and endogenous factors. First, we assume exogenous factors imply that a given installed shipping capacity  $g_t$  effectively supplies  $\bar{g}g_t$  units of shipping services, where  $\bar{g} > 0$ . In the following section we use these to model the contraction of shipping capacity following COVID-19. Second, we assume that the global shipping firm can endogenously choose the degree to which it uses the installed shipping capacity  $g_t$ . In particular, it chooses the degree of shipping capacity utilization  $v_t \in [0, 1]$ , which determines the total amount of shipping capacity supplied to ship goods internationally. By construction, shipping utilization can range from 0 to 1. As in Baxter and Farr (2005), while higher shipping capacity utilization increases the firm's revenues, using the installed shipping capacity intensively increases the rate at which it depreciates. Following their work, we assume the rate of shipping capacity depreciation is given by  $\delta_G(v_t) = \bar{\delta}_G + \frac{\xi}{2} \left( \frac{v_t}{1-v_t} \right)^2$ , where  $\xi > 0$ .

Then, we have that the global shipping firm is a necessary intermediary between producers of tradable varieties and their international buyers. Thus, utilized shipping capacity acts as an upper bound to the amount of international trade that the world economy can support. That is, total demand for shipping services in a given period has to be less or equal than the utilized shipping capacity available in that period:

$$\left( q_{Tt}^f + q_{Tt}^{h*} \right) + \left( m_t^f + m_t^{h*} \right) \leq v_t \bar{g} g_t,$$

where the first term denotes imports of varieties to produce final goods by the home and foreign country, while the second term denotes the analogous variables for producing intermediate goods.

While installed shipping capacity  $g_t$  cannot be adjusted within a given period, the global shipping firm can invest to adjust shipping capacity in the future. However, producing new ships takes time, as documented in Section 2. Thus, we assume that investments in new ships  $i_{Gt}$  in period  $t$  increase shipping capacity by  $a_G i_{Gt}$  units in period  $t + J$ , where  $J \geq 1$  denotes the shipping production lag and  $a_G$  controls the productivity of shipping investments. Shipping capacity depreciates at rate  $\delta_G(v_t)$ , as described above.

Thus, shipping capacity evolves according to the following law of motion:

$$g_{t+1} = [1 - \delta_G(v_t)] g_t + a_G i_{Gt-J+1}.$$

In addition to the shipping production lag, we assume that shipping investments are subject to quadratic investment adjustment costs. In particular, the choice of shipping investment  $i_{Gt}$  in period  $t$  also requires the global shipping firm to pay  $\frac{\Phi_G}{2} \left( \frac{i_{Gt}}{i_{Gt-1}} - 1 \right)^2$ , where  $\Phi_G$  controls the magnitude of the adjustment costs. We assume that both shipping investments and adjustment costs consist of final goods from each of the countries, with the relative weights given by each country's respective ownership shares.

Finally, the global shipping firm is owned by households in each of the countries. We assume that households in the home country own fraction  $\psi$  of the shares in this firm, while households in the foreign country own the rest.

The problem of the global shipping firm consists of choosing shipping investments to maximize the lifetime discounted sum of period profits  $\Theta_t$ :

$$\begin{aligned} & \max_{\{g_{t+1}, v_t \in [0,1], i_{Gt}\}} \mathbb{E}_0 \sum_{t=0}^{\infty} m_t \left\{ h_t v_t \bar{g} g_t - p_{Gt} i_{Gt} - p_{Gt} \frac{\Phi_G}{2} \left( \frac{i_{Gt}}{i_{Gt-1}} - 1 \right)^2 \right\} \\ & \text{subject to} \\ & g_{t+1} = [1 - \delta_G(v_t)] g_t + a_G i_{Gt-J+1} \\ & g_{t+1} \geq 0 \\ & g_0 \text{ given,} \end{aligned}$$

where  $m_t$  denotes the stochastic discount factor of the owners of the global shipping firm,  $p_{Gt} \equiv [p_t \psi + (1 - \psi) p_t^*]$  denotes the price of shipping investments and adjustment costs,  $g_0$  denotes the initial level of shipping capacity, and the second constraint requires shipping capacity to be positive.<sup>10</sup>

### 3.7 Equilibrium

We let the price of final goods in the home country  $p_t$  be the numeraire. We provide a formal definition of the equilibrium in Appendix A. An equilibrium consists of prices and allocations such that, in each country: (i) households and firms solve their problem taking prices as given; (ii) profits from firms are rebated to households; (iii) labor markets clear; (iv) the capital market clears; (v) the market for tradable varieties clears; and (vi)

<sup>10</sup>In particular, we define  $m_t = \beta^t \frac{\psi \lambda_t + (1-\psi) \lambda_t^*}{\psi \lambda_0 + (1-\psi) \lambda_0^*}$ , where  $\psi$  capture ownership shares, and  $\lambda$  denotes the Lagrange multiplier on the household's budget constraint, capturing the marginal utility of relaxing it.

the market for non-tradable varieties clears. In addition, we have that (vii) given prices, allocations solve the global shipping firm's problem; (viii) the market for shipping services clears,  $q_{Tt}^f + q_{Tt}^{h*} + m_t^f + m_t^{h*} = v_t \bar{g} g_t$ ; and (ix) the financial market clears.

## 4 Mechanism: How shipping affects equilibrium outcomes

In this section, we study the key channels through which shipping affects equilibrium outcomes in our model. We first show how shipping affects the demand for imports. Then, we study how shocks affect equilibrium imports and shipping costs, as well as global shipping dynamics. As in the previous section, while we focus our discussions on the home country, the analyses and forces are symmetric for the foreign country.

### 4.1 Import demand

The demand for imports in our model is given by the following equation:

$$\text{Imports}_t = \underbrace{\left( \frac{\tau p_{Tt}^* + h_t}{\widetilde{p}_{Tt}} \right)^{-\rho}}_{\text{Final goods}} q_{Tt} + \underbrace{\left( \frac{\tau p_{Tt}^* + h_t}{p_{Mt}} \right)^{-\nu}}_{\text{Intermediate goods}} m_t, \quad (1)$$

where  $\text{Imports}_t$  denotes the home country's total imports of tradable varieties purchased in period  $t$  (that is,  $q_{Tt}^f + m_t^f$ ), and  $\widetilde{p}_{Tt}$  denotes the implicit ideal price index for tradable goods.<sup>11</sup> The first term denotes imports used to produce final goods, while the second term denotes imports used to produce intermediate goods. As in standard models of international trade with a constant elasticity of substitution demand for imports, we observe that imports are increasing in total demand for both final goods and intermediates, and decreasing in both the price of imports and the value of iceberg trade costs.

While shipping costs  $h_t$  also decrease the demand for imports, we find that they affect imports differently than standard iceberg trade costs  $\tau$ : Shipping costs are per-unit costs rather than ad-valorem. That is, shipping costs  $h_t$  are paid per unit shipped, regardless of the value of the goods shipped — in contrast, in an environment with ad-valorem iceberg trade costs, higher-value goods require payment of higher trade costs. As we show in the rest of this section, this difference critically affects the determinants and dynamics of shipping costs, and thus, of global shipping dynamics. See Hummels and Skiba (2004) for detailed evidence on the per-unit nature of shipping costs.

<sup>11</sup>In our model, the ideal price index for tradable goods can be computed as the total cost of producing one unit of the tradable good  $q_{Tt}$ .

## 4.2 Increase in demand for tradables

To sharpen the exposition of how shipping costs, imports, and global shipping dynamics respond to shocks, we frame our discussion around one specific shock: An increase in  $\chi$ , which increases the demand for tradable final goods  $q_{Tt}$ . This is a key force in two of the quantitative exercises that we study in the following sections.<sup>12</sup> However, the forces and channels that we study are more generally at play in response to other types of shocks.

An increase in the demand for tradable final goods increases the demand for imports through two channels. First, there is a direct impact on imports, captured by the first term of Equation 1: Higher demand for tradable final goods increases the demand for both domestic and imported tradable varieties used in the production of tradable final goods. Second, there is an indirect impact on imports, captured by the second term of 1: As the demand for tradable varieties increases, there is an increase in the demand for intermediate inputs, and thus, for the tradable varieties required to produce them.

**Effect on shipping costs** To study the impact of the increased demand for imports on shipping costs, we examine the potential of shipping supply to adjust and meet the increase in demand. In the short run, however, the increase of import demand cannot be fully accommodated by expanding the supply of shipping services. The effective supply of shipping capacity is relatively inelastic in the short-run, given utilization is typically high and costly to increase, and expanding the shipping fleet is time-intensive. Instead, shipping costs  $h_t$  must rise to restore equilibrium in the market for shipping services, discouraging import demand until it equals effective shipping supply.

To analytically characterize the determinants of shipping cost changes in response to the higher demand for tradable goods, we consider the following special version of our model: A symmetric world economy subject to a symmetric shock, we abstract from changes in capacity utilization, we let the change in the demand for intermediates be proportional to the change in the demand for tradable final goods ( $m_t \propto q_{Tt}$ ), and we assume the elasticities of final and tradables are identical ( $\sigma \equiv \nu = \rho$ ). Then, we find the elasticity of shipping costs to changes in the demand for tradable final goods is given by:

$$\frac{\partial \log h_t}{\partial \log q_{Tt}} = \frac{1}{\sigma} \times \left( \frac{h_t}{\tau p_{Tt} + h_t} \right)^{-1}. \quad (2)$$

This equation implies that the increase of shipping costs is determined by two factors. The first is the elasticity of substitution  $\sigma$ . A lower elasticity  $\sigma$  implies that shipping

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<sup>12</sup>In Section 5, we characterize the aftermath of COVID-19 in part through a shock that increases the demand for  $q_{Tt}$ . Moreover, cyclical fluctuations in the demand for tradable final goods are a standard feature of business cycle fluctuations, as we study in Section 6.

costs need to increase relatively more to reduce import demand and restore equilibrium. Intuitively, if import demand is relatively insensitive to shipping costs, then a larger cost increase is required to induce the necessary reduction in demand.

The second factor is the inverse of the ratio of shipping costs to total import costs. Intuitively, if shipping costs are a small share of total import costs, then  $h_t$  must increase relatively more in percentage terms to induce a given change in total import costs and quantities. In contrast, if shipping costs are a high fraction of total import costs, then given changes of shipping costs have a larger impact on import demand.

It is instructive to contrast these determinants with those that control the response of shipping costs when these are modeled as ad-valorem rather than per-unit. In such an environment, we find that the elasticity of shipping costs to changes in the demand for tradable final goods is given by:

$$\frac{\partial \log h_t}{\partial \log q_{Tt}} = \frac{1}{\sigma}.$$

This expression shows that the per-unit nature of shipping costs accounts for the second term of Equation 2. That is, we find that if shipping costs are modeled as ad-valorem, their response to changes in the economic environment are solely determined by the elasticity of substitution.

**Effect on capacity utilization** Faced with the increase in shipping demand and costs, the global shipping firm must choose how much to increase its capacity utilization rate  $v_t$ , which is the intensity at which the fleet is operated. Increasing utilization means the existing shipping capacity can be used to carry more goods today, but at the cost of higher depreciation and a smaller effective fleet size in the future. The optimality condition for the capacity utilization choice can be expressed as:

$$\underbrace{h_t}_{\text{Return from increasing utilization}} = \underbrace{\frac{\delta'_G(v_t)}{(1 - v_t)^2} \mathbb{E}_t \left\{ \sum_{k=1}^{\infty} m_{t,t+k} h_{t+k} \prod_{j=1}^k [1 - \delta_G(v_{t+j})]^{\mathbb{I}_{\{k>1\}}} \right\}}_{\text{Cost of reducing shipping capacity}}$$

The left-hand side is the marginal return to increasing shipping utilization today — earning price  $h_t$  on the marginal unit of shipping capacity. The right-hand side is the marginal cost — a higher shipping capacity depreciation rate, which reduces it from next period onwards. Given shipping capacity is durable, the reduced shipping capacity affects earnings in every subsequent period. The present value of these costs is computed using the stochastic discount factor  $m_{t,t+k}$ .

Thus, an increase in  $h_t$  today increases the return to utilization, as the firm earns more for each unit of capacity. But this is at the expense of having less capacity to earn revenue with in the future. If the increase in  $h_t$  is transitory, the firm finds it relatively more attractive to increase current returns by increasing utilization at the expense of future shipping capacity.

**Effect on shipping investment** While utilization can be used to adjust the effective capacity at which the fleet is used in the short-run, persistently increasing total shipping supply ultimately requires investments in shipping capacity. The optimality condition for investing in shipping capacity is given by:

$$\underbrace{\mathbb{E}_t \sum_{k=J}^{\infty} \left[ m_{t,t+k} a_G [1 - \delta_G(v_{t+k})]^{k-J} h_{t+k} v_{t+k} \right]}_{\text{Returns from selling shipping services}} = \underbrace{p_{Gt}}_{\text{Investment cost}},$$

where we abstract from shipping investment adjustment costs to simplify the exposition. The left-hand side is the lifetime expected stream of discounted marginal revenue products from investing in a marginal unit of capacity today. In period  $t + J$ ,  $J$  periods after the investment is undertaken, the increased shipping capacity begins to operate, earning a per-period rate of  $h_{t+J} v_{t+J}$ , which is the shipping cost  $h_{t+J}$  adjusted by the prevailing utilization rate. In each subsequent period, per unit revenues are reduced by depreciation. The right-hand side is the marginal cost of investing in shipping capacity today, which depends on the price of shipping investment as well as on the shipping adjustment costs.

This equation reveals that the response of shipping investment to a demand shock critically depends on the expected path of discounted marginal products from period  $t + J$  onwards. If the elevated demand and shipping costs are expected to be short-lived, dissipating before the  $J$ -period time-to-build lag, then there is little incentive to invest, because the increased capacity starts to operate in an environment where the marginal product has returned to normal. Instead, persistent increases in demand lead to higher shipping investments to earn the elevated returns.

### 4.3 Aggregate implications

The combination of the inelastic short-run shipping supply with imperfect substitution across the various goods can have significant aggregate implications following shocks. Larger, more persistent shocks are likely to induce more sizable responses in shipping costs, trade, and output. Lower elasticities of substitution, either between domestic and foreign inputs ( $\nu$  and  $\rho$ ) or between tradables and non-tradables ( $\eta$ ), amplify the costs by limiting the economy's flexibility to adjust absorption patterns to overcome rigidities in

shipping supply.

The following sections quantitatively investigate these mechanisms to evaluate their role in explaining recent global shipping and macroeconomic dynamics.

## 5 Quantitative analysis: Dynamics following COVID-19

In this section, we use the model to study the drivers and aggregate implications of the global shipping dynamics observed in the aftermath of COVID-19, as documented in Sections 1 and 2. To do so, we consider an experiment designed to capture three key features of the post-pandemic dynamics: *(i)* the rapid increase in the demand and absorption of tradable goods, *(ii)* the contraction of global shipping supply, and *(iii)* the contraction of aggregate economic activity.

We use this framework to address two key questions. First: To what extent can the model account for the dynamics of global shipping observed in the aftermath of COVID-19? Second: What are the implications of shipping dynamics for aggregate outcomes?

We begin by estimating the model to capture key features of the data prior to the onset of COVID-19. We then estimate the remaining parameters to match salient features of the dynamics observed following the onset of COVID-19. Given the global nature of the pandemic, we focus on a world economy populated with symmetric countries that are subject to identical aggregate shocks. We pin down the parameters of the model by targeting global moments on trade, production, and shipping. We interpret a period in the model as a quarter in the data.

### 5.1 Experiment

To study the dynamics following COVID-19, we consider the following experiment. We assume the economy is in its steady-state prior to the pandemic and is hit by three unexpected shocks in the third quarter of 2020.<sup>13</sup> On the one hand, the economy experiences an increase in the demand for tradable goods — we model it as an increase in the share  $\chi$  of tradables in the production of final goods. This shock captures the reallocation of demand towards goods and away from services during this period. On the other hand, the economy experiences a contraction in the effective shipping capacity — we model it as a decrease of  $\bar{g}$  that reduces effective shipping capacity  $v_t \bar{g} g_t$ . This shock captures the reduced productivity of installed shipping capacity during this period — for instance, as the result of COVID-19 restrictions in ports that limited the speed at which ships were processed, increasing congestion. In addition, the economy experiences shocks to

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<sup>13</sup>We focus on the dynamics of the economy from 2020Q3 onward relative to the pre-pandemic trend to abstract from the extremely sharp and transitory decline of economic activity in 2020Q2 at the onset of COVID-19.

aggregate productivity  $z_t$  that affect the dynamics of aggregate economic activity.

These shocks are time-varying and chosen to match the dynamics of their empirical counterparts. For the tradable demand and aggregate productivity shock, we target data over the period 2020Q3–2023Q2. For the shipping capacity shock, we target data over the period 2020Q3–2023Q3. We assume these shocks revert back gradually over time, reaching zero in 2024Q2. We let period 0 denote the initial steady state and assume that the full path of shocks is observed in period 1.

## 5.2 Parameterization

To parametrize the model, we partition the parameter space into three sets of parameters: predetermined parameters, parameters estimated to match moments prior to the onset of COVID-19, and parameters estimated to match the dynamics following the onset of COVID-19. All parameters are identical across countries.

**Predetermined parameters** Predetermined parameters are set to standard values from the literature and consist of the discount factor  $\beta$ , the intertemporal elasticity of substitution  $1/\gamma$ , the consumption share  $\mu$  in the household utility function, the capital depreciation rate  $\delta$ , the share of capital  $\theta$  in the production of tradable varieties, the share of intermediate inputs  $\varphi$  in the production of tradable varieties, the elasticity of substitution  $\nu$  between domestic and imported tradable varieties used for producing intermediates, the elasticity of substitution  $\eta$  between tradable and non-tradable goods, the elasticity of substitution  $\rho$  between domestic and imported tradable varieties used for producing final goods, the share of tradables in final goods  $\chi$ , and the shipping production lag  $J$  (the time lag between shipping investment and the realization of increased shipping capacity).

Table 1 reports the parameter values used throughout. Unless otherwise specified, our parameter choices follow Backus et al. (1995). We set  $\beta$  to 0.99, which implies an annual interest rate of 4%. We set the risk aversion parameter  $1/\gamma$  to 0.5, the share of consumption  $\mu$  in household period utility to 0.34, and the capital share  $\theta$  to 0.36. We set the quarterly capital depreciation rate  $\delta$  to 0.025%, implying an annual capital depreciation rate  $\approx 10\%$ , consistent with equipment depreciation estimates in U.S. manufactures (Albonico et al. 2014). We set the elasticity  $\rho$  between domestic and imported varieties in final goods to 1.50. Consistent with previous studies, we set  $\eta$  and  $\nu$  to unity, letting tradables and non-tradables, as well as domestic and imported tradable intermediates, be complementary.<sup>14</sup>

To parametrize the share of tradables  $\chi$  in the production of final goods and the share of intermediate inputs  $\varphi$  in the production of tradable goods, we begin by classifying

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<sup>14</sup>For instance, see Stockman and Tesar (1995) and Caliendo and Parro (2015).

**Table 1: Predetermined parameters**

Parameter	Value	Description
$\beta$	0.99	Discount factor
$1/\gamma$	0.5	Intertemporal elasticity of substitution
$\mu$	0.34	Consumption share in household utility
$\delta$	0.025	Capital depreciation rate
$\theta$	0.36	Tradable varieties: Share of capital in gross output
$\varphi$	0.63	Tradable varieties: Share of intermediates in gross output
$\nu$	1	Intermediates: Elasticity between domestic and imported
$\eta$	1	Final goods: Elasticity tradable and non-tradables
$\rho$	1.50	Final goods: Elasticity between domestic and imported
$\chi$	0.29	Final goods: Share of tradables
$J$	6	Shipping production lag

goods as tradable and non-tradable. Using data from OECDstat, we define tradable goods to consist of consumption of durable, semi-durable, and non-durable goods, along with investment in machinery and equipment and weapons systems. Given this classification, we compute the share of aggregate absorption accounted by tradables and set  $\chi$  to 0.29. Similarly, we use data from OECDstat to compute the share of intermediate inputs in gross output of manufactures and set  $\varphi$  to 0.63.

Based on data from Clarkson’s *Shipping Intelligence Network*, we set the shipping production lag  $J$  to 6, which implies that investments in shipping capacity become operational after a year and a half. Along with the shipping adjustment cost that we estimate below, we show that investments in shipping increase capacity consistent with the dynamics observed in the data.

Finally, we normalize the productivity of producers of tradable varieties  $a_T$  and the productivity of producers of non-tradable goods  $a_N$  to unity. We focus on an economy with integrated financial markets, where bond-holding costs  $\Phi_b$  are set to a small value to ensure stationarity. We set  $\bar{g}$  to unity, and given our focus on symmetric countries, we set the share of the shipping firm  $\psi$  owned by households in the home country to 0.50.

**Parameters estimated to match targets prior to COVID-19** The set of parameters estimated to match moments of the data prior to the pandemic consists of the

iceberg trade cost  $\tau$ , the weight on domestic intermediates  $\zeta$ , and shipping investment productivity  $a_G$ .

We choose these parameters to ensure that the steady state of our model captures the following features of the global economy in 2019, prior to the onset of COVID-19: (i) the imports-to-absorption ratio in tradable goods, (ii) the imports-to-absorption ratio in tradable intermediates, and (iii) the shipping costs-to-imports ratio. We compute empirical counterparts to moment (i) using data from OECDstat on the imports of goods. For (ii), we use data from OECDstat to target the share of intermediate inputs that are imported across manufacturing industries. For (iii), we target the ratio of shipping costs to imports that we estimate using UNCTAD’s Trade-and-Transport Dataset.<sup>15</sup>

The estimated parameters as well as the empirical targets and their model counterparts are reported in Table 2. The three estimated parameters can be chosen to exactly match the three targets. Trade costs  $\tau$  determine the extent to which tradable final goods are imported. Similarly, the weight  $\zeta$  on imports of tradable intermediates determines the share of imported intermediate inputs. Finally, the magnitude of shipping costs in imports in the steady-state is determined by shipping investment productivity  $a_G$ .

**Parameters estimated to match dynamics following COVID-19** We estimate the remaining parameters to match salient features of the dynamics following the onset of COVID-19: the investment adjustment cost  $\Phi_k$ , the shipping adjustment cost  $\Phi_G$ , the shipping utilization cost  $\xi$ , and the shipping capacity depreciation parameter  $\bar{\delta}_G$ .<sup>16</sup>

We estimate the first three parameters to match the following features of the data after the onset of COVID-19 relative to pre-pandemic levels: (i) the global growth of capital investment, (ii) the global change in the shipping investment rate, and (iii) the global change of the shipping capacity utilization rate. We measure utilization as the ratio between trade volume and shipping capacity. This statistic allows us to capture the various potential margins of capacity utilization, including those documented in Section 2. In addition, we target the (iv) the average shipping depreciation rate over the period 1996 to 2022.

We compute empirical counterparts for these moments as follows. We compute moment (i) using investment data from OECDstat. For moment (ii), we use data on new ship orders and total fleet capacity from Clarksons *Shipping Intelligence Network*. For moment (iii) we use Clarksons data on total containership trade and fleet capacity, both expressed

<sup>15</sup>For further information, see <https://unctadstat.unctad.org/datacentre/dataviewer/US.TransportCosts>.

<sup>16</sup>While we estimate shipping capacity depreciation to capture salient features of the data prior to the pandemic, we do so jointly with the dynamic targets given its implications are jointly determined with  $\xi$ .

**Table 2: Estimated parameters**

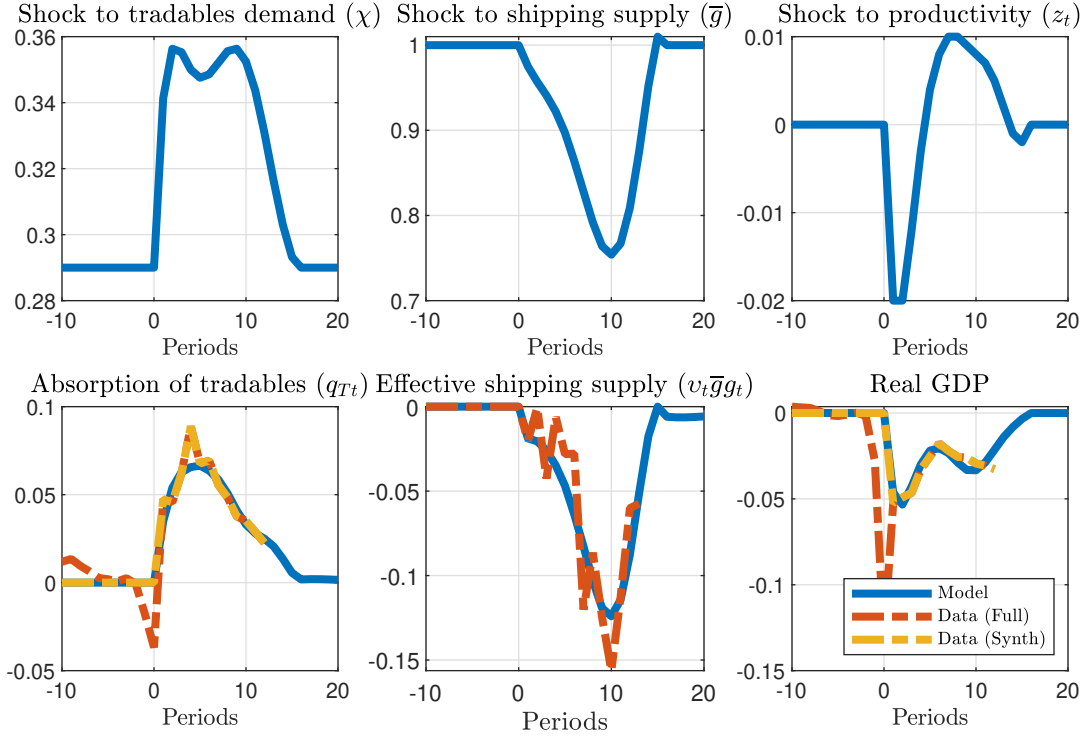
Steady-State Parameter	Value	Description
$\tau$	2.99	Iceberg trade cost
$\zeta$	0.45	CES weight on domestic intermediates
$a_G$	0.36	Shipping investment productivity
Steady-State Moment		
Tradables: Imports/Absorption, 2019		
	0.224	0.224
Intermediates: Imports/Absorption, 2019		
	0.280	0.280
Shipping costs/Imports, 2019		
	0.064	0.064
Dynamic Parameter	Value	Description
$\Phi_k$	10.88	Investment adjustment cost
$\Phi_G$	0.35	Shipping adjustment cost
$\xi$	0.001	Shipping utilization cost
$\bar{\delta}_G$	0.029	Shipping depreciation shifter
Dynamic Moment		
Real investment, avg. log-change 2020Q3-2021Q2		
	-0.041	-0.041
Shipping investment/Shipping fleet, avg. change 2020Q3-2021Q2		
	0.027	0.027
Trade (TEU)/Shipping capacity (TEU), avg. 2019		
	0.74	0.74
Shipping depreciation rate, avg. 1996-2022		
	0.030	0.035

in TEUs. Finally, we estimate shipping depreciation (*iv*) from Clarksons. To isolate the impact of the increased demand for tradables, we let period 1 be 2020Q3. Then, target (*i*) is expressed relative to a pre-2020 linear trend and target (*ii*) is expressed relative to a 2019 average. Targets (*iii*) and (*iv*) are computed as averages for the periods 2019 and 1996-2022, respectively.

Finally, we estimate the shocks to the demand for tradables, effective shipping supply, and aggregate productivity by targeting the dynamics of the following series: (*i*) global tradable consumption, (*ii*) the ratio of international trade flows to effective shipping capacity, and (*iii*) global real GDP. We measure series (*i*) and (*iii*) using a global aggregate computed using data from OECDstat, expressed as log-deviations from the 2015–2019 trend. Series (*i*) is weighted using country-level exports (excluding intra-Europe trade) to capture the increased demand for shipping capacity.<sup>17</sup> Series (*iii*) is weighted using country-level GDP. Finally, series (*ii*) is measured using Clarksons data on total container-ship trade and fleet capacity, both expressed in TEUs, examining changes relative to

<sup>17</sup>Moreover, to better capture pressures on shipping capacity that may differ across routes, we construct a bilateral shares matrix across the countries under consideration. For each bilateral country pair, we take the larger of the two changes in tradable consumption, treating it as the binding constraint for that route. We then average these changes across all pairs, weighting by bilateral trade volume.

**Figure 4: Shocks and implied dynamics**



**Note:** The top panels report the level of the shocks throughout the experiment. The bottom panels report impulse response functions expressed as log-deviations from their respective steady-state values. “Data (Full)” reports the raw data while “Data (Synth)” excludes the sharp and transitory decline in 2020Q2 by setting its value to zero.

the 2015–2019 average.

We estimate the model through a simulated method of moments (SMM) algorithm, designed to minimize the sum of absolute deviations between the empirical moments and their model counterparts, assigning equal weight to each of the moments. Table 2 reports the estimated parameters as well as the empirical targets and their model counterparts. We find that the four estimated parameters match the target moments almost exactly.

Figure 4 plots the estimated shocks along with the dynamics of tradable absorption, effective shipping supply, and real GDP in both the model and the data. We find that the estimated shocks account well for the increase of tradable absorption, for the decline in effective shipping capacity, and for the dynamics of real GDP.

In addition, Figure A1 in the Appendix plots the model and data dynamics of the shipping investment rate and capital investment. We observe that the model accounts relatively well for the movements of these variables throughout the episode.

### 5.3 Aggregate dynamics

We begin by examining the dynamics of key aggregate variables following the shocks presented in Figure 4. We plot the dynamics of key variables in Figure 5, expressed as log-deviations from their steady-state values. We restrict attention to the dynamics over the five years (20 periods) following the onset of the pandemic.

The increase of  $\chi$  increases the relative contribution of tradables to the production of final goods. Thus, final good producers now demand more tradable goods and less non-tradables, leading to an increase in the aggregate absorption of tradable goods ( $q_{Tt}$ ) and to a decline in the aggregate absorption of non-tradables ( $q_{Nt}$ ). Tradable output, however, decreases as a result of the reduced effective shipping capacity, which lowers the amount of tradables that countries are able to export. The increase in the relative demand for tradable and non-tradable goods, along with the decline of their relative supply, leads to an increase in the relative price between these goods ( $p_{Tt}/p_{Nt}$ ).<sup>18</sup>

In the aggregate, we find that aggregate absorption of final goods and real GDP both decline.<sup>19</sup> In the Appendix we show that both aggregate consumption and investment decline (see Figure A2), with consumption declining more than investment, as the reallocation of demand toward the capital-intensive tradable sector increases the demand for investments relative to consumption.

### 5.4 Shipping dynamics

We now investigate the implications of our model for the dynamics of shipping and trade. We report these dynamics in Figure 6. We ask: To what extent can the model account for the dynamics of global shipping observed in the aftermath of COVID-19?

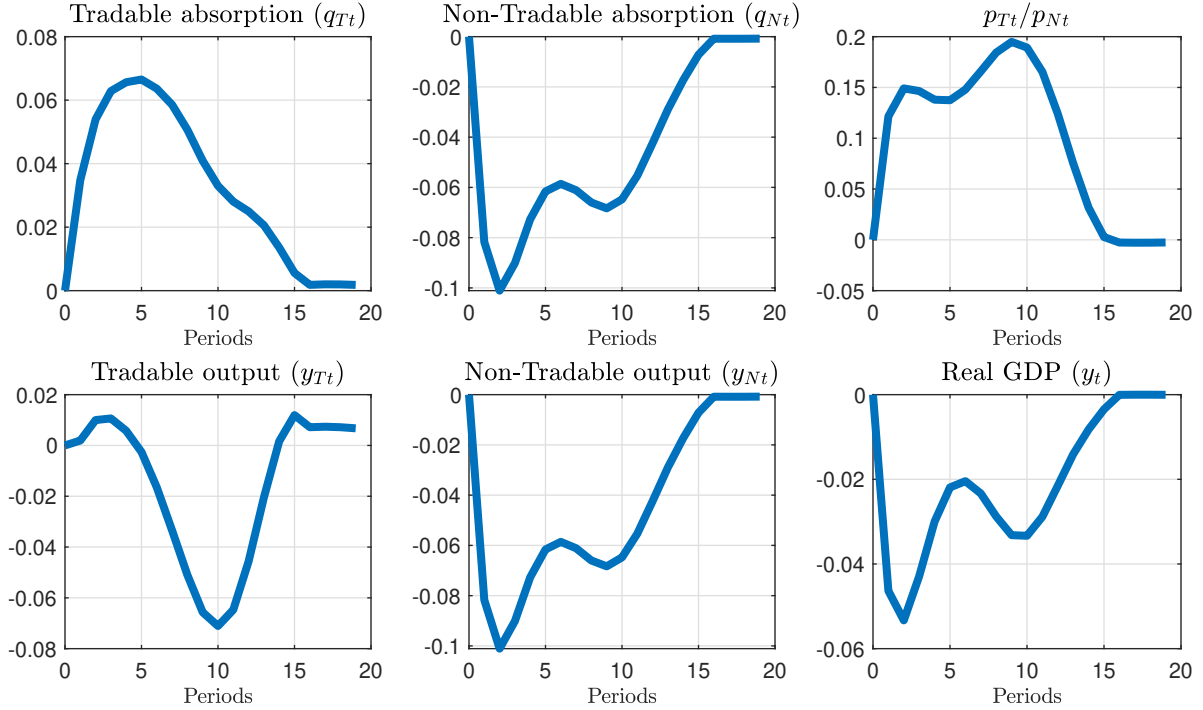
We begin by observing that effective shipping capacity (bottom-right panel) declines as soon as the shocks hit. Thereafter, while effective capacity reverts back gradually, it remains below its pre-pandemic level for the duration of the shocks. The dynamics of effective shipping capacity result from the combination of three factors, shown in the bottom-left panel: the exogenous shock to shipping capacity ( $\bar{g}$ ), the endogenous response of shipping capacity utilization ( $v_t$ ), and the installed shipping capacity ( $g_t$ ). The exogenous shock to shipping capacity depresses effective shipping capacity through the duration of the shock. In response, firms increase the level of shipping capacity utilization for over 3 years. This heightened utilization, however, comes at the cost of accelerated shipping depreciation, which reduces installed shipping capacity during the first six periods. Sub-

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<sup>18</sup>We compute the price of tradable final goods as the cost of producing one unit of the tradable good  $q_{Tt}$ .

<sup>19</sup>Here and throughout the rest of the paper we compute real GDP as total value added with all prices kept fixed at their steady-state values.

Figure 5: Aggregate dynamics



**Note:** All impulse-response functions are expressed as log-deviations from their respective steady-state values.

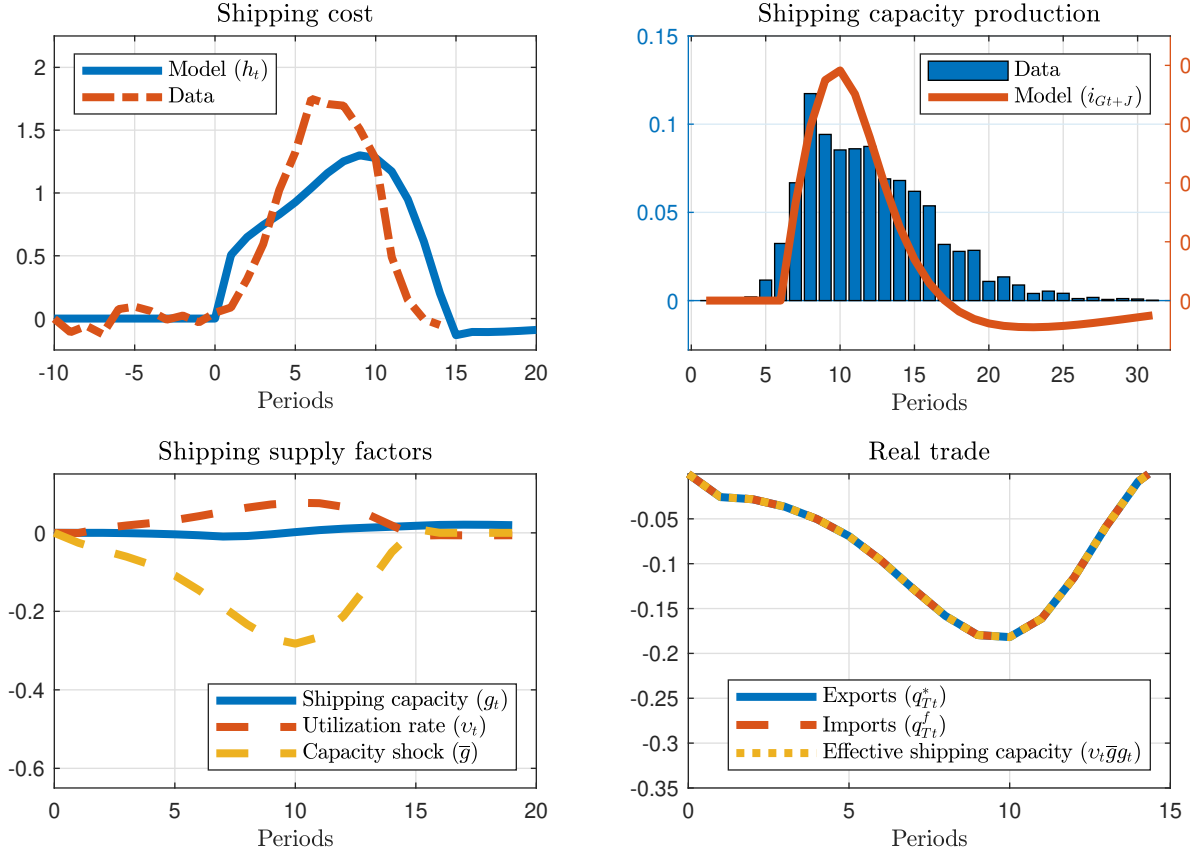
sequently, increased shipping investments begin to raise installed capacity.

The reduced effective shipping capacity implies that real exports ( $q_{Tt}^*$ ) and imports ( $q_{Tt}^f$ ) need to contract in order to clear the market for shipping services. Equilibrium between demand and supply of shipping services is restored through a substantial increase of shipping costs ( $h_t$ ), as observed in the upper-right panel, which reduces demand for trade and shipping services, while increasing supply of shipping services via higher utilization. The relatively small value of shipping costs in total imports (6.4% in the pre-pandemic steady-state, as observed in Table 2) implies shipping costs need to increase considerably to induce a significant reduction of trade.

The higher shipping costs raise the returns to investments in shipping capacity, leading to an increase in the shipping investment rate over the first few periods after the shock is realized. The lengthy shipping production lag along with the transitory nature of the shocks imply that shipping investments increase only over the first few periods, reverting thereafter, as observed in the top-right panel. There are declining incentives to investing after these first periods, since later investments would become operational once the shocks largely subside.

As investments in shipping capacity become operational in period 7 (that is, 6 periods after the investments are made) and the negative effective shipping capacity shock begins

**Figure 6: Shipping and international trade dynamics**



**Note:** All impulse-response functions (except net exports and the shipping utilization rate) are expressed as log-deviations from their respective steady-state values. The shipping utilization rate is expressed as the percentage point deviation from its steady-state value.

reverting in period 11, we observe that real exports and real imports increase in tandem, and shipping costs begin to decline. Note, however, that this is a gradual process, as shipping investments are also subject to adjustment costs that prevent the global shipping firm from concentrating all investments in a single period.

**Model vs. data** We now contrast the implied shipping and GDP dynamics vis-a-vis evidence from the data. We focus on variables not targeted throughout our estimation of the model. In particular, Figure 6 plots the dynamics of shipping costs and shipping capacity production for both the model and the data in the aftermath of COVID-19.

The top left panel contrasts the dynamics of shipping costs  $(h_t)$  in the model with their empirical counterpart. To do so, we plot the dynamics implied by the model along with the Drewry World Container Index reported in Figure 1, which we compute as the log deviation from 2020Q3 onward relative to the 2017Q1-2020Q1 average.<sup>20</sup> We find that

<sup>20</sup>In the model, shipping costs are contracted contemporaneously to the period in which goods are deliv-

the implications of the model mirror the dynamics observed in the data, accounting for around 74% of the peak increase in shipping costs.

The top right contrasts the dynamics of shipping capacity production in the model and the data.<sup>21</sup> In the data, we report the empirical distribution of shipping production lags, which can be interpreted akin to an empirical impulse response function to a one-time transitory increase in shipping investment. We find that the model implies dynamics of shipping capacity production that are in line with the data. This finding provides evidence in support of the assumptions underlying shipping investments and capacity production in the model.

### 5.5 Aggregate implications of global shipping dynamics

The previous findings show that the model implies realistic shipping dynamics. In particular, these findings show that the low elasticity of shipping capacity in the short run significantly limited the adjustment of international trade flows, leading to a sharp increase of shipping costs.

We now investigate the extent to which the rigid short-run supply of shipping capacity affects the dynamics of key aggregate outcomes of the model. To do so, we contrast the implications of our model with those of a counterfactual economy with a perfectly elastic and costless supply of shipping capacity. This is implicitly the assumption in standard models of international trade and international business cycles (Backus et al. 1995; Heathcote and Perri 2002). That is, we consider an identical model but without the endogenous global shipping firm, where international purchases are only subject to the iceberg trade cost  $\tau$ . We recalibrate the steady-state parameters in the top panel of Table 2 to ensure both economies look identical in the pre-pandemic steady state. But we keep all other estimated parameters (bottom panel of Table 2) and shocks unchanged at their baseline values, avoiding differences in these from driving differences in the implied dynamics.

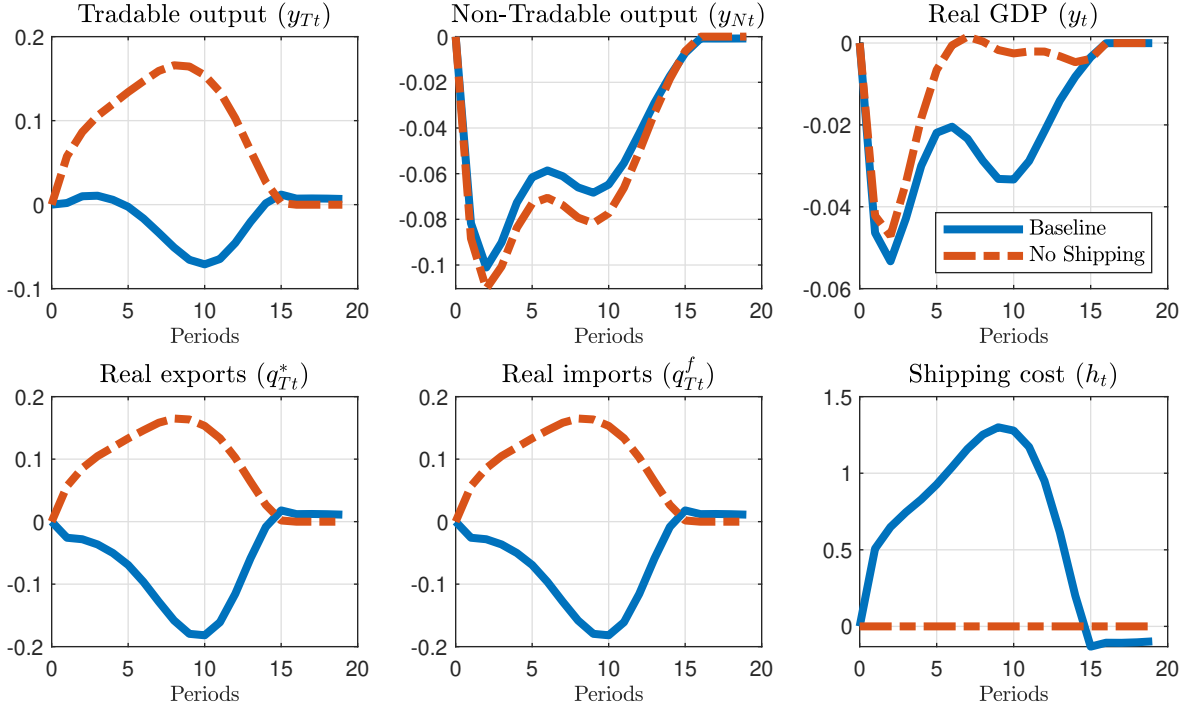
Figure 7 contrasts the dynamics of key aggregate variables between the two economies in response to these shocks. We refer to the model with endogenous shipping as “baseline” and to the model with perfectly elastic and costless supply of shipping capacity as “no shipping.” We interpret differences in the implied dynamics as accounted for by the different shipping technologies across the two models. In contrast to our baseline, we

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ered. However, in the data shipping costs are measured prior to delivery. Thus, we account for the lag introduced by delivery lags by plotting the model’s shipping costs shifted by a quarter when contrasting them with the data.

<sup>21</sup>That is, we plot shipping investment shifted by the shipping production lag to capture the impact of shipping investments on installed capacity.

**Figure 7: Aggregate implications of shipping capacity**

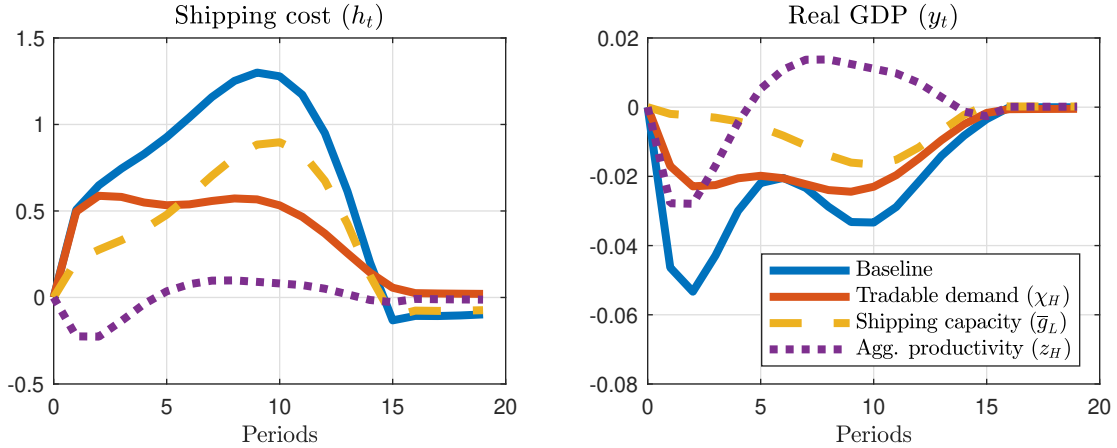


**Note:** All impulse-response functions are expressed as log-deviations from their respective steady-state values. “Baseline” denotes the dynamics implied by the model with endogenous shipping capacity, while “No shipping” denotes the dynamics implied by a model with perfectly elastic shipping supply.

find that tradable output ( $y_{Tt}^h$ ) increases in the economy with perfectly elastic shipping supply. In the baseline, while demand for domestic and imported tradables increases, production contracts given the reduced availability of imported intermediates as shipping supply contracts. Production is also reduced since increased shipping costs reduce foreign demand and, thus, the returns to exporting. In contrast, access to imported intermediates is not constrained in the model with perfectly elastic shipping capacity. Thus, production of tradables increases given that imports and exports of these goods can increase more easily than in the baseline.

These differences in the dynamics of tradable output have important implications in the aggregate. For instance, real GDP decreases significantly more in the baseline than in the model with perfectly elastic shipping supply — real GDP is over 3 percentage points lower at the trough in the former than in the latter. Notice that these significant aggregate implications are despite the offsetting dynamics of non-tradable output, which decline relatively less in our baseline as final goods producers are unable to reallocate toward tradables as much as desired. Thus, we conclude that the dynamics of global shipping have significant aggregate effects despite only directly affecting the tradable

**Figure 8: Shock decomposition**



**Note:** All impulse-response functions are expressed as log-deviations from their respective steady-state values.

goods sector, which is just a fraction of aggregate economic activity.

## 5.6 Shock decomposition: Tradable demand, Shipping capacity, Productivity

We now investigate the relative importance of the various shocks in accounting for the key findings documented above. To do so, we restrict attention to the model's implications for shipping costs and real GDP dynamics, and we compute three additional versions of the model. Each of these is identical to the baseline but features only one shock at a time. In particular, we keep all parameters as in the baseline. We interpret differences in the dynamics implied by these models as informative about the relative contribution of the respective shocks to the aggregate dynamics of the baseline model.

Figure 8 reports our findings. We observe that both the shipping capacity shock and the shock to the demand for tradable goods are quantitatively significant drivers of shipping cost dynamics. In contrast, the productivity shock has a minimal impact on shipping costs. On the other hand, we find the tradable demand shock has a significantly larger effect on real GDP over the first few periods than the contraction of shipping supply. Aggregate productivity leads to a transitory decline of real GDP, reverting back and leading to an economic expansion starting in period 5.

## 5.7 Key channels accounting for quantitative results

In Appendix B.3 we investigate the relative importance of alternative channels in accounting for the implications of the model. To sharpen the contrast between the different specifications, we study an alternative experiment where each of the shocks takes a constant value over 8 periods, estimated to target the average of the respective series, and reverting back gradually thereafter. We summarize our findings here and refer readers to

the appendix for further details.

First, we examine the role of alternative aspects of how shipping is modeled and parameterized. In particular, we examine the role of the shipping production lag ( $J$ ), shipping investment adjustment costs ( $\Phi_G$ ), and the productivity of shipping investments ( $a_G$ ). For each of these dimensions, we re-estimate the steady-state but keep all other parameters unchanged at their baseline values. We report our findings in Figure A3 of the Appendix. We find that the shipping production lag along with shipping adjustment costs are jointly critical in determining the persistence of shipping cost and trade changes. Moreover, we find that neither the shipping production lag nor the adjustment costs affect the change of shipping costs on impact. Instead, what is key for this effect is the productivity of shipping investments, which pins down the value of shipping costs relative to the value of imports. As we describe in Section 4, in an economy where shipping costs are a higher fraction of the total import costs, a lower increase of shipping costs is required to reduce import demand such that it is in line with effective shipping capacity.

Second, we examine the role of alternative aspects of our setup in accounting for our findings. In particular, we examine the role of input-output linkages ( $\varphi$ ) and the degree of complementarity or substitutability between domestic and imported varieties for both consumption-capital goods ( $\rho$ ) and intermediates ( $\nu$ ). Given the importance of these features for the implications of the model, we sharpen the contrast with the baseline by re-estimating all parameters for each alternative following the same approach as the baseline. For each version, we restrict attention to the effect of shipping on real GDP dynamics, which we report in Figure A4. We find that input-output linkages are critical in accounting for the effect of shipping on real GDP dynamics — in an economy without input-output linkages, real GDP dynamics are much more similar with and without shipping. We observe a similar effect in the economy where domestic and imported varieties are more substitutable in the final good or intermediate input bundles. These findings show that a key channel accounting for the effect of shipping on real GDP dynamics is the rationing of intermediate inputs that are critical for production and which are hard to substitute with domestic alternatives.

## 6 Quantitative analysis: Business cycle dynamics

The previous section shows that our model accounts for a significant fraction of the increase in international shipping costs in the aftermath of COVID-19. Given the significant volatility of international shipping costs during normal times, as documented in Figure 2, we now ask: To what extent can our model account for cyclical fluctuations of international shipping costs, and what are their aggregate implications? To answer these

questions, we extend the model such that aggregate country-level productivities  $z_t$  and  $z_t^*$  follow a joint vector autoregressive process of order 1.<sup>22</sup> This is the conventional driving force of international business cycles in much of the literature (Backus et al. 1995; Heathcote and Perri 2002).

Then, our approach to evaluating the drivers and implications of cyclical shipping cost fluctuations is the following: First, we estimate the parameters controlling the productivity stochastic process described above. Second, we simulate the model to compute moments characterizing the typical business cycle dynamics implied by the model. In particular, we examine the implied dynamics of international shipping costs, which are not targeted in the estimation. Finally, we evaluate how global shipping affects international business cycles by contrasting the dynamics implied by our model to those implied by a model with a perfectly elastic supply of shipping capacity.

We begin by re-estimating the model to capture salient features of international business cycles. We parametrize the productivity process by setting the persistence ( $\rho_z$ ) and spillover ( $\rho_{zz}$ ) coefficients as estimated by Backus et al. (1995), but we set productivity shocks to be uncorrelated across countries and re-estimate their volatility ( $\sigma_z$ ) to ensure the model reproduces the volatility of real GDP observed in the data. In addition, we re-estimate the capital adjustment cost to capture the volatility of investment relative to GDP. Both empirical business cycle moments, the volatility of real GDP and investment, are from Backus et al. (1995). All other parameters are kept unchanged at the values described in the previous section. Model moments are based on 100 simulations of 120 periods.

Table 3 reports the implications of the model (second column) for a broader set of moments beyond those targeted in the estimation, along with their empirical counterparts (first column). We find the model with endogenous shipping can account for standard features of business cycle dynamics beyond those targeted directly in the estimation. For instance, the model implies a volatility of consumption and a cyclicity of tradable absorption similar to the data.

## 6.1 Global shipping cost fluctuations

We now examine the implications of the model for global shipping cost fluctuations. To do so, Table 3 reports the volatility and cyclicity of global shipping costs in our baseline model relative to the data.

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<sup>22</sup>In particular,  $z_t$  is given by  $\log z_{t+1} = (1 - \rho_z - \rho_{zz}) \log \bar{z} + \rho_z \log z_t + \rho_{zz} \log z_t^* + \varepsilon_{zt+1}$  and  $z_t^*$  is given by  $\log z_{t+1}^* = (1 - \rho_z - \rho_{zz}) \log \bar{z} + \rho_z \log z_t^* + \rho_{zz} \log z_t + \varepsilon_{zt+1}^*$ , where  $\bar{z}$  denotes the steady-state productivity level and  $\{\varepsilon_{zt+1}, \varepsilon_{zt+1}^*\}$  are uncorrelated zero mean innovations with std. dev.  $\sigma_z$ .

**Table 3: Business cycle fluctuations**

	Data	Baseline	No Shipping
Std. dev. real GDP	1.92	1.92	2.19
<i>Std. dev. relative to real GDP:</i>			
Consumption	0.75	0.65	0.65
Investment	3.27	3.27	3.25
Tradable absorption	1.26	0.97	1.22
<i>Shipping costs</i>			
Std. dev. relative to GDP	7.70	7.08	—
Correlation w/real GDP	0.38	0.62	—

We find that our model implies shipping costs that are 7.08 times more volatile than real GDP, largely accounting for the significant volatility of shipping costs observed in the data. Our model implies that these costs are more correlated with GDP than we see in the data, but this is to be expected given our model features only two countries, whereas in the data no individual country is sufficiently large to be so tightly correlated with global shipping fluctuations.

## 6.2 Global shipping and aggregate fluctuations

We now evaluate the impact of global shipping on international business cycle fluctuations. Our goal is to quantify the extent to which observed aggregate fluctuations are accounted for by global shipping. We do so by contrasting the cyclical fluctuations implied by our model vis-a-vis a counter-factual economy with a perfectly elastic and costless supply of shipping services. As in the previous section, we keep all parameters unchanged across the two models except for those estimated to match steady-state targets. Table 3 reports our findings — the second column reports the moments implied by our baseline, while the third column reports those implied by the economy with perfectly elastic shipping capacity. We interpret differences between the two models as capturing the impact of shipping on business cycle fluctuations.

In contrast to our findings in the aftermath of COVID-19, we find that global shipping *reduces* the volatility of aggregate fluctuations at business cycle frequencies. In the absence of global shipping rigidities, we find that the volatility of real GDP and tradable absorption would be 14.1% and 25.8% higher, respectively.

To understand these findings, consider the impact of a positive productivity shock

in our model. This shock increases the production possibility frontier of the economy while reducing international trade costs. Thus, the demand for tradable goods increases during booms, leading to a higher demand for shipping services. But given shipping supply is inelastic in the short run, international shipping costs increase to ration the increased demand for trade, reducing the extent to which producers of tradable goods scale up production. In contrast, the economy with perfectly elastic shipping supply does not respond by rationing international shipping supply during booms, thus featuring a greater increase of trade and, thus, absorption during economic expansions. Thus, global shipping mitigates aggregate fluctuations at business cycle frequencies.

These effects differ markedly from those implied by the shocks experienced by the global economy in the aftermath of COVID-19, as we show in the previous section. The key difference is that, in the aftermath of COVID-19, the demand for tradables increased during a period of aggregate economic contraction rather than expansion, as is typically observed at business cycle frequencies. In this context, the higher demand for tradables acts as a mitigating force to the contraction of aggregate GDP. But with short-run rigidities in shipping supply, demand and production of tradables are able to increase relatively less than in a model with elastic shipping supply. Therefore, aggregate GDP declines relatively more in our baseline than in the economy with perfectly elastic shipping capacity following COVID-19.

These findings show that the nature of the shocks at play are critical in determining whether global shipping amplifies or mitigates macroeconomic fluctuations.<sup>23</sup>

## 7 Quantitative analysis: Shipping disruptions in the Red Sea and beyond

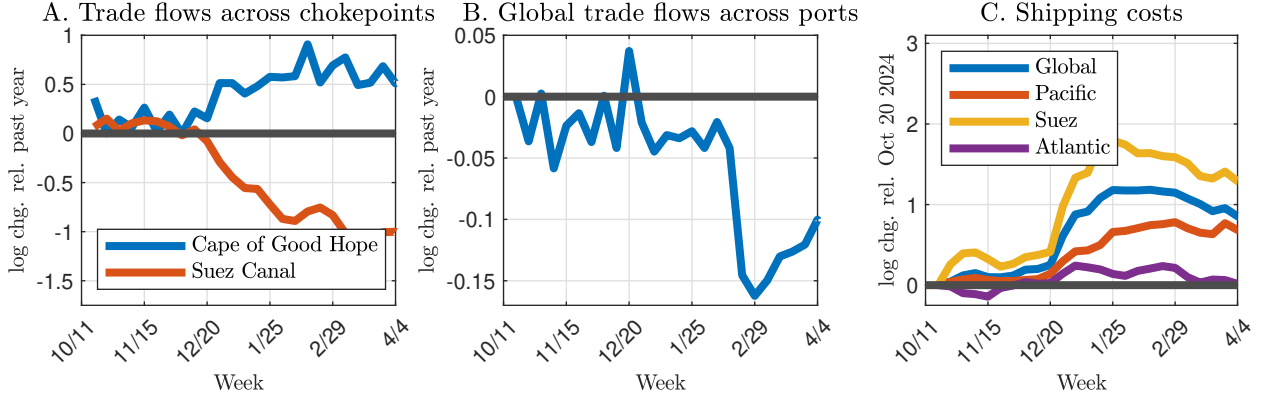
Building on the findings from the previous sections, we now extend our analysis to study the global impact of shipping disruptions due to attacks to vessels in the Red Sea that started in late 2023. Then, we investigate the implications that such disruptions to global shipping may have on business cycle volatility if they become recurrent in light of growing geopolitical conflict.

### 7.1 Shipping disruptions in the Red Sea

In late 2023, attacks to ships navigating the Red Sea led vessels to reroute through the Cape of Good Hope, increasing shipping times by at least 14 days. Panel A of Figure 9 shows that trade flows around the Cape of Good Hope have increased in tandem with the rerouting from the Suez Canal, confirming that this has been the primary alternative route for much of the trade initially intended to ship through the Red Sea.

<sup>23</sup>In Appendix C we additionally show that the local vs. global nature of the shocks can also be important for global shipping dynamics and their aggregate implications.

**Figure 9: Impact of attacks on Red Sea vessels on global shipping**



**Note:** Data from IMF PortWatch’s daily chokepoint transit calls and trade volume estimates, IMF PortWatch’s daily port activity data and trade estimates, and Freightos price indexes.

Despite only 15% of global trade moving through the Suez Canal, this regional shock has impacted global shipping, reducing trade flows and increasing costs. Panel B of Figure 9 plots weekly estimates of global exports based on IMF’s Portwatch data across 1,378 major ports. We observe that global exports have declined systematically (relative to the same week the year prior) since mid-December 2023, when major shipping companies began rerouting their voyages away from the Red Sea. Panel C of Figure 9 plots the dynamics of global and regional shipping costs, using data from Freightos. As expected, we observe that shipping prices for routes around the Suez Canal have increased substantially over this period. More surprisingly, we observe that global shipping costs have also increased substantially despite the regional nature of the shock.

To investigate the channels accounting for the global impact of shipping disruptions and their implications, we use our model to study the effect of shipping capacity shocks designed to mimic the reduction of global trade flows observed in the data. Specifically, we study a weekly version of the model, estimated using data prior to the Red Sea disruptions, and assume the economy is in steady state before the disruptions start in mid-December 2023.<sup>24</sup> Information about the shocks is revealed in the week of December 17-23, 2023, with negative shipping supply shocks starting the following week, chosen to track the observed global trade flows. Panel A of Figure 10 plots the dynamics of global effective shipping supply in the model and the data. The shocks are assumed to revert gradually to the steady state over the next six months.

<sup>24</sup>First, we adjust the following parameters to be as in our baseline, but expressed at a weekly frequency:  $\beta = 0.999228$ ,  $\delta = 0.001901$ ,  $\bar{\delta}_G = 0.00217$ , and  $J = 72$ . Given these parameters, we re-estimate the model to target the steady-state moments. Then, we re-estimate  $\Phi_k$ ,  $\Phi_G$ , and  $\xi$  as in our baseline along with one-time shocks that reproduce the average dynamics following COVID-19. The estimated values of these parameters are 12.65, 1.50, and 0.0001, respectively.

The top row of Figure 10 compares the model’s implications for global shipping dynamics with their empirical counterparts. Panel B shows that the model generates a substantial increase of global shipping costs. In the model, the rigid short-run supply of shipping capacity due to high utilization and time-to-build in shipping investment implies that reductions in effective capacity can only be partially offset in the short run. This leads to higher shipping costs to bring imports in line with the reduced shipping supply. Panel C shows that the model also accounts for the observed increase in the value of shipping firms, as captured by their stock prices.<sup>25</sup> In the model, these effects are accounted by the combination of rigid shipping supply and inelastic imports demand, which allows for higher prices and profits despite the disruptions.

The model points to key channels through which the shock propagates to the global economy. The reduced effective shipping capacity constrains the ability of countries to trade, leading to a decline in both exports and imports. The resulting reduction in access to tradable goods causes their relative price to increase, inducing a partial reallocation of consumption and investment towards nontradables. However, the overall effect is contractionary, with declines in aggregate trade, investment, and production. These findings provide a lens through which to interpret the potential implications of shipping disruptions in the Red Sea for the global economy.

## 7.2 Business cycle implications of periodic shipping disruptions

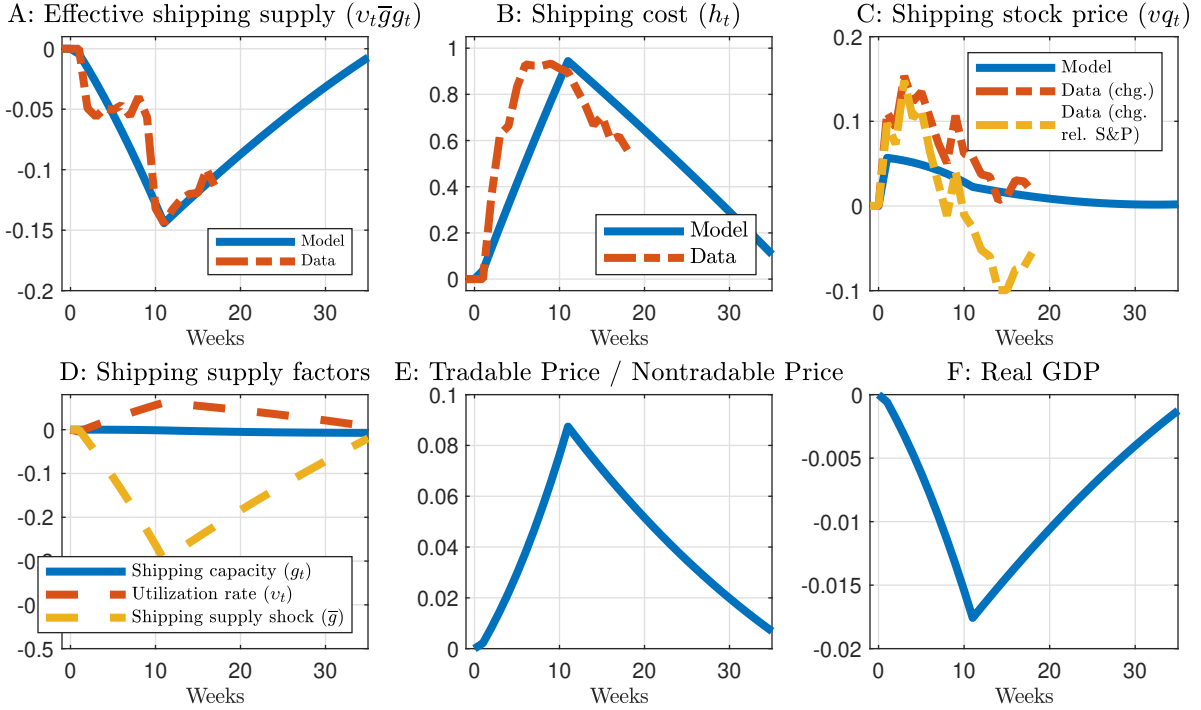
To conclude our analysis, we examine the impact that periodic shipping disruptions can have on business cycle dynamics. To do so, we extend the model to feature stochastic shocks to effective shipping capacity. We consider the model as estimated in Section 6 and examine its implications for the volatility of shipping costs and aggregate economic activity. We study shipping disruptions with standard deviation equal to 1 and 2 times the magnitude of the Red Sea shock, with half-lives of 2 and 7 quarters. Table 4 reports our findings.

To put our findings in context, in Panel A we reproduce the findings reported in Section 6, which show the effect of shipping on business cycle fluctuations without periodic shipping disruptions. In Panel B, we report the business cycle implications of periodic shipping disruptions. We find that larger and more persistent disruptions lead to a significant increase in the volatility of shipping costs and aggregate economic activity. For

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<sup>25</sup>We report the simple average of stock price changes relative to the week of 12/10-12/16 for all publicly traded shipping companies. In particular, we focus on Antong Holdings, Evergreen Marine Corporation, Yang Ming Marine Transport Corporation, Wan Hai Lines, Maersk, COSCO Shipping Lines, Hapag-Lloyd, HMM Co. LTD, Korea Marine Transport Corporation, Matson, Ningbo Ocean Shipping Company, Zhonggu Logistics Corporation, Swire Shipping, and Zim Integrated Shipping Services. These firms account for around 50% of the market share of the global containership industry.

**Figure 10: Shipping and aggregate dynamics following Red Sea disruptions**



instance, with disruptions that are twice as large as the Red Sea shock and a half-life of 7 quarters, the standard deviation of real GDP rises from 1.92% to 2.83% and the volatility of shipping costs relative to GDP rises from 7.08 to 43.65.

However, for disruptions of the magnitude and persistence observed in the Red Sea, the impact on aggregate volatility is more modest. With a shock of that size and a half-life of 2 quarters, real GDP volatility increases from 1.92% to 2.04%. This suggests that while large and persistent shipping disruptions can significantly amplify business cycles, more transitory shocks do not have a major impact on aggregate fluctuations. Thus, our findings point to the importance of the magnitude and persistence of shipping disruptions in determining their ultimate impact on aggregate volatility.

Finally, the third column of the table shows how shipping disruptions affect overall shipping capacity. The results show that as the volatility and persistence of the disruptions increase, average shipping capacity also increases. For example, with a disruption twice the size of the Red Sea shock and a half-life of 7 quarters, the average shipping capacity rises by 33 percent. These effects capture the precautionary increase of global shipping capacity in the face of growing risks.

**Table 4: Business cycles with shipping disruptions**

	<i>Std. dev.</i> Real GDP	<i>Std. dev. relative to GDP</i> Shipping cost	<i>Avg.</i> Shipping capacity
<i>A. No shipping disruptions</i>			
Data	1.92	7.70	—
Baseline	1.92	7.08	1.00
No shipping	2.19	—	—
<i>B. Shipping disruptions</i>			
std. dev. = 1X Red Sea, half-life = 2Q	2.04	21.67	1.03
std. dev. = 2X Red Sea, half-life = 2Q	2.44	36.50	1.11
std. dev. = 1X Red Sea, half-life = 7Q	2.13	26.43	1.07
std. dev. = 2X Red Sea, half-life = 7Q	2.83	43.65	1.33

## 8 Concluding remarks

This paper studies the drivers and aggregate implications of global shipping dynamics. Motivated by salient features of the dynamics of global shipping that we document, we develop a dynamic model of international trade with an endogenous market for global shipping services. We find that the model is consistent with salient features of global shipping dynamics and that the model accounts for shipping cost fluctuations in the aftermath of COVID-19, over the business cycle, and following shipping disruptions in the Red Sea. Moreover, we find that accounting for global shipping dynamics is critical for the dynamics of aggregate economic activity.

Our findings point to the importance of global shipping as the backbone of the global trading system. In particular, we find that accounting for the endogenous dynamics of the global shipping market is critical for understanding the world economy’s response to shocks. Moreover, with shipping disruptions becoming increasingly prevalent, our findings point to the importance of evaluating future developments and policies using models that explicitly consider the endogenous dynamics of global shipping.

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## Appendix

### A Equilibrium

A *competitive equilibrium of the world economy* described in Section 2 consists of prices, home allocations, foreign allocations, and global shipping allocations such that the following conditions hold in every period  $t$ :

- Home country:
  1. Given prices, allocations solve household problem
  2. Given prices, allocations solve problem of producers of tradable varieties
  3. Given prices, allocations solve problem of producers of non-tradable varieties
  4. Given prices, allocations solve problem of producers of intermediate goods
  5. Given prices, allocations solve problem of producers of final goods
  6. Profits from producers rebated to households:  $\Pi_t = \pi_t + \pi_{Mt} + \pi_{Tt} + \pi_{Nt}$
  7. Labor market clears:  $n_{Tt} + n_{Nt} = n_t$
  8. Capital market clears:  $k_{Tt} = k_t$
  9. Tradable varieties clear:  $y_{Tt} = q_{Tt}^h + \tau q_{Tt}^{h*} + m_t^h + \tau m_t^{h*}$
  10. Non-tradable varieties clear:  $y_{Nt} = q_{Nt}$
  11. Intermediate goods clear:  $m_{Tt} = m_t$
  12. Final goods clear:

$$y_t = c_t + i_t + \psi i_{Gt} + \frac{\Phi_b}{2} (b_{t+1} - \bar{b})^2 + \psi \frac{\Phi_G}{2} \left( \frac{i_{Gt}}{i_{Gt-1}} - 1 \right)^2$$

- Foreign country:
  1. Given prices, allocations solve household problem
  2. Given prices, allocations solve problem of producers of tradable varieties
  3. Given prices, allocations solve problem of producers of non-tradable varieties
  4. Given prices, allocations solve problem of producers of intermediate goods
  5. Given prices, allocations solve problem of producers of final goods
  6. Profits from producers rebated to households:  $\Pi_t^* = \pi_t^* + \pi_{Mt}^* + \pi_{Tt}^* + \pi_{Nt}^*$
  7. Labor market clears:  $n_{Tt}^* + n_{Nt}^* = n_t^*$

8. Capital market clears:  $k_{Tt}^* = k_t^*$
9. Tradable varieties clear:  $y_{Tt}^* = \tau q_{Tt}^f + q_{Tt}^{f*} + \tau m_t^f + m_t^{f*}$
10. Non-tradable varieties clear:  $y_{Nt}^* = q_{Nt}^*$
11. Intermediate goods clear:  $m_{Tt}^* = m_t^*$
12. Final goods clear:

$$y_t^* = c_t^* + i_t^* + (1 - \psi)i_{Gt} + \frac{\Phi_b}{2} \left( b_{t+1}^* - \bar{b}^* \right)^2 + (1 - \psi) \frac{\Phi_G}{2} \left( \frac{i_{Gt}}{i_{Gt-1}} - 1 \right)^2$$

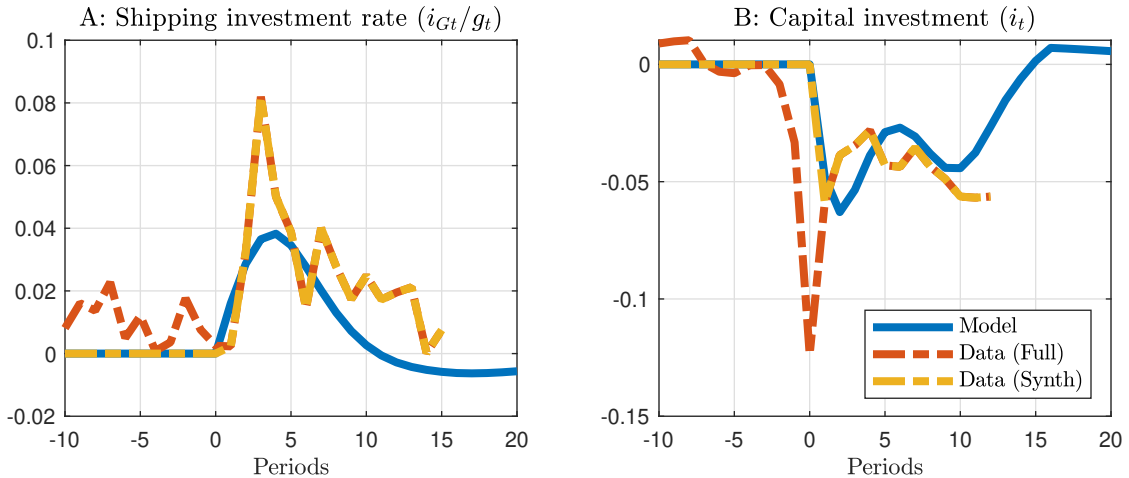
- Global shipping:
  1. Given prices, allocations solve problem of global shipping firm
  2. Shipping services clear:  $q_{Tt}^f + q_{Tt}^{h*} + m_t^f + m_t^{h*} = v_t \bar{g} g_t$
- Financial market clears:  $b_{t+1} + b_{t+1}^* = 0$

## B Dynamics following COVID-19

### B.1 Targeted variables: Model vs. data

In this section, Figure A1 contrasts the implications of our model with their empirical counterpart for the dynamics of key variables targeted in the estimation.

**Figure A1: Shipping investment and capital investment dynamics**

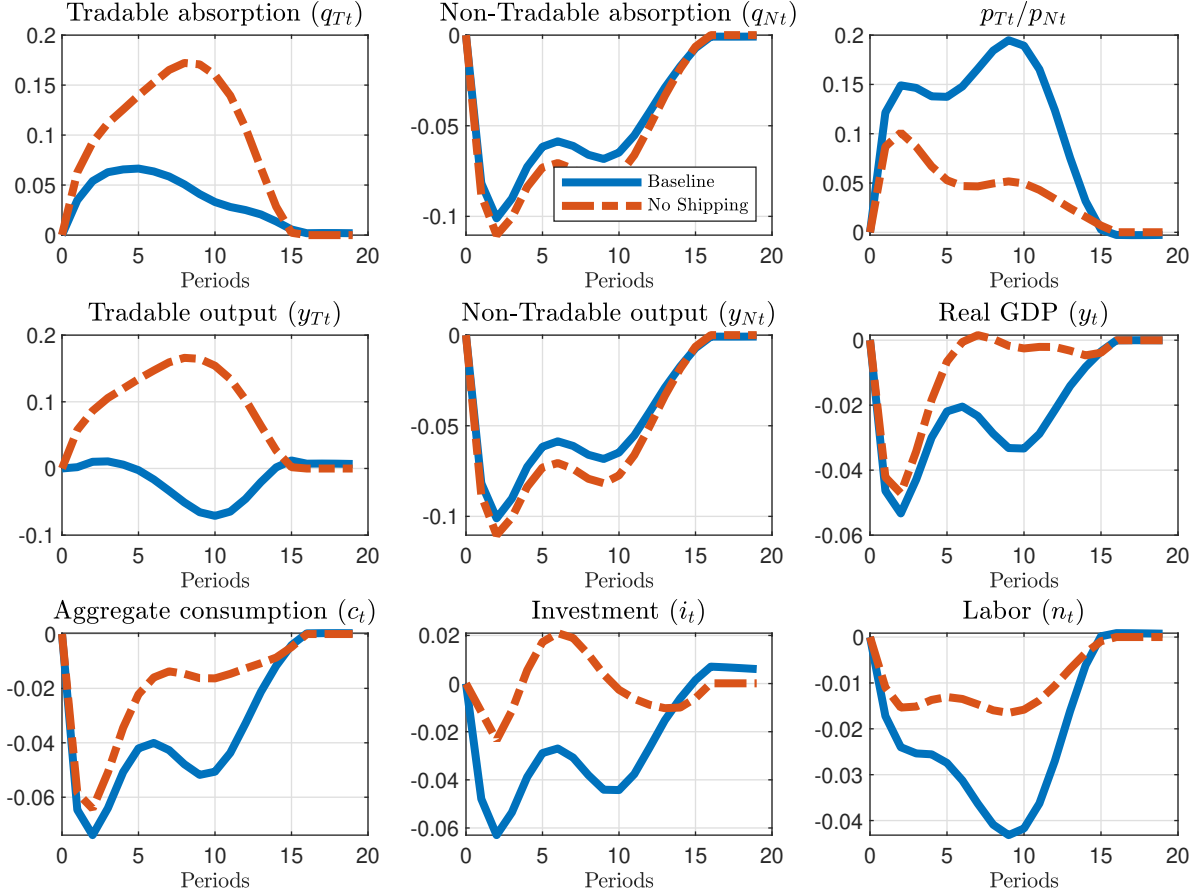


**Note:** Capital investment is expressed as the log-deviation from its respective steady-state value. The shipping investment and shipping utilization rates are expressed as a percentage point deviation from the steady-state value. “Data (Full)” reports the raw data while “Data (Synth)” excludes the sharp and transitory decline in 2020Q2 by setting its value to zero.

## B.2 Additional variables

In this section, Figure A2 reports the dynamics of additional variables of the model in the aftermath of COVID-19.

**Figure A2: Additional aggregate implications**



**Note:** All impulse-response functions (except investment) are expressed as log-deviations from their respective steady-state values. The investment IRFs are expressed as the percentage deviation from the steady-state. Baseline IRF's mirror those shown in Figure 7, while the "No Shipping" IRF's represent those in the counterfactual model with perfectly elastic shipping supply.

## B.3 Key channels

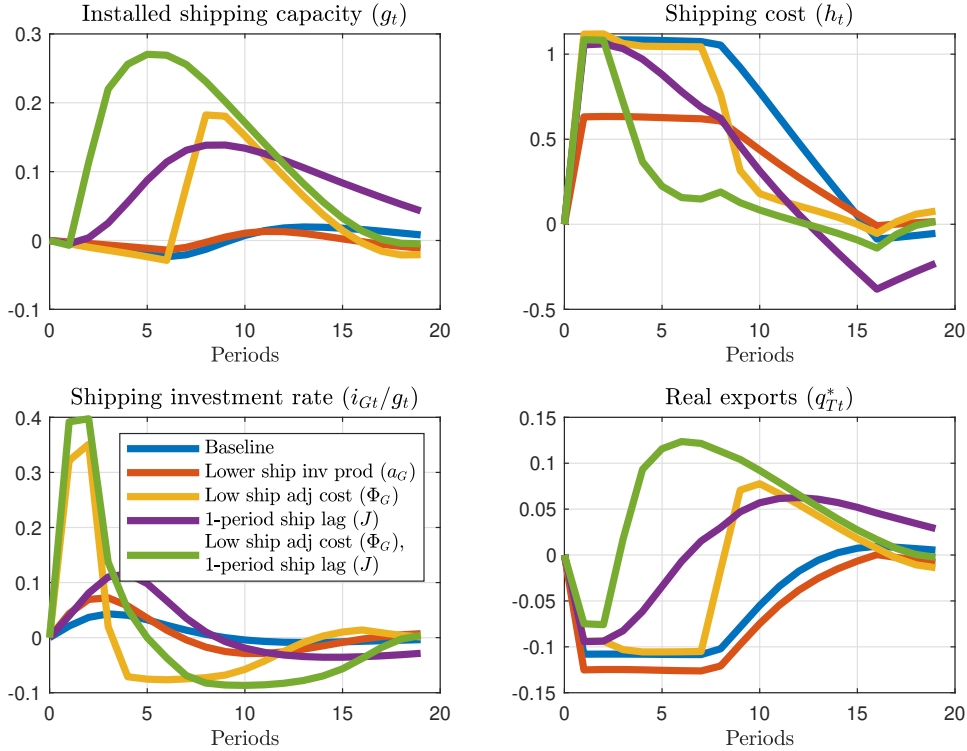
In this section, we investigate the relative importance of alternative channels in accounting for our findings.

### Shipping

First, in Figure A3, we examine the role of the shipping production lag ( $J$ ), shipping investment adjustment costs ( $\Phi_G$ ), and the productivity of shipping investments ( $a_G$ ). To do so, we start with the baseline and change one parameter (or set of parameters) while

keeping all other parameters at their baseline values. We consider 4 alternative versions of the model: (i) lower shipping investment productivity  $a_G = 0.15$ , which implies a steady-state ratio of shipping costs to imports equal to 17.2% (vis-a-vis  $a_G = 0.36$  in the baseline which implies a value of the ratio equal to 6.4%), (ii) lower shipping adjustment cost  $\Phi_G = 0.001$  (vis-a-vis 0.35 in the baseline), (iii) a one-period shipping production lag ( $J = 1$ , vis-a-vis  $J = 6$  in the baseline), and (iv) the combination of (ii) and (iii).

**Figure A3: Alternative parameter implications for shipping**



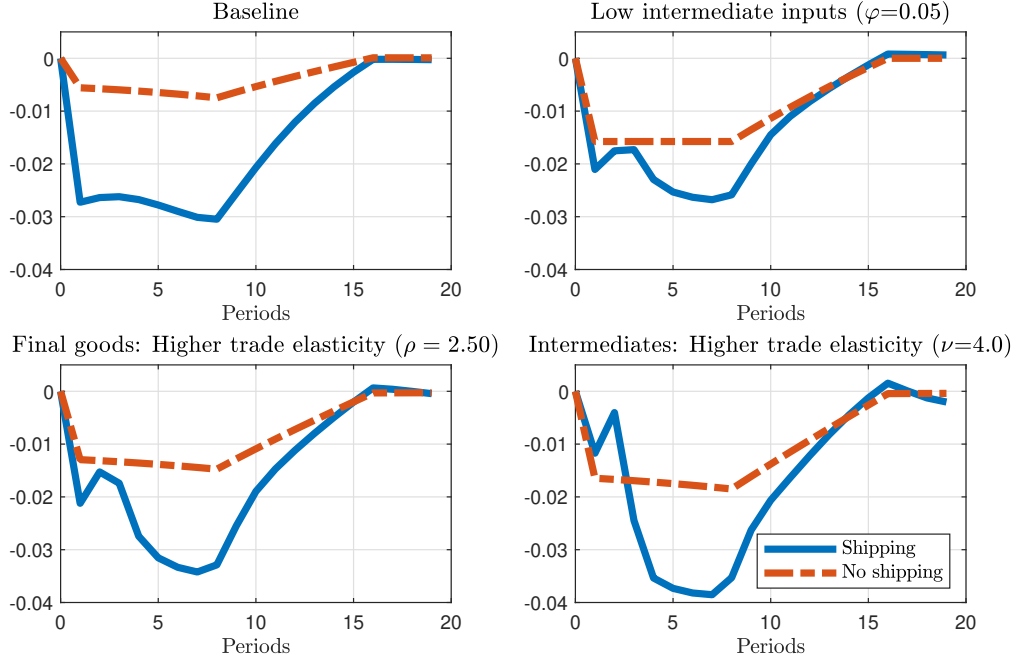
**Note:** All impulse-response functions are expressed as log-deviations from their respective steady-state values (except for the shipping investment rate, which is a percent deviation).

## Input-output linkages and trade elasticity

Second, in Figure A4, we examine the role of input-output linkages and the degree of complementarity or substitutability between domestic and imported varieties in final goods ( $\rho$ ) and intermediates ( $\nu$ ). To do so, we start with the baseline and fully re-estimate the model under alternative values of the relevant parameters. We consider 3 alternative versions of the model: (i) low intermediate inputs ( $\varphi = 0.05$ , vis-a-vis  $\varphi = 0.63$  in the baseline), (ii) higher elasticity between tradable domestic and imported varieties in the production of final goods ( $\rho = 2.50$ , vis-a-vis  $\rho = 1.50$  in the baseline), and (iii) higher elasticity between tradable domestic and imported varieties in the production of

intermediates ( $\nu = 4$ , vis-a-vis  $\nu = 1$  in the baseline).

**Figure A4: Real GDP under alternative model specifications**



**Note:** All impulse-response functions are expressed as log-deviations from their respective steady-state values. “Baseline” denotes the dynamics implied by the model with endogenous shipping capacity, while “No shipping” denotes the dynamics implied by a model with perfectly elastic shipping supply.

## C Business cycle dynamics: Local vs. global shocks

Given the global nature of international shipping, the extent to which shocks are local or global may play an important role in its aggregate implications. To evaluate this, we investigate the effect of global vs. local shocks on the volatility of shipping and aggregate variables. We do so by contrasting two economies. The first economy is our baseline, that is, an economy with no productivity spillovers across countries ( $\rho_{zz} = 0$ ) — thus, all shocks are truly country-specific and we refer to it as an economy subject to “local shocks.” The second economy is identical to our baseline but is subject to productivity shocks that are perfectly correlated across countries — thus, we refer to it as an economy subject to “global shocks.” Table 5 reports the implications of these economies for the fluctuations of shipping costs and real GDP.

We find that the local vs. global nature of the productivity shocks is critical for shipping volatility and its aggregate implications. In particular, in a world where countries have uncorrelated shocks, productivity shocks are country-specific, so shipping capacity is rarely subject to extended periods of significant excess demand. In contrast, if productivity shocks are global, economic booms in the world economy are periods in which

**Table 5: Local vs. global shocks**

	Local	Global
<i>Std. dev. shipping costs relative to real GDP</i>		
Baseline	7.08	10.42
No shipping	—	—
<i>Std. dev. real GDP</i>		
Baseline	1.92	1.80
No shipping	2.19	2.17

**Note:** “Local” refers to the baseline economy without productivity spillovers across countries, while “Global” refers to the economy with perfectly correlated productivity shocks across countries.

both countries have high demand for trade and shipping services, leading to substantial changes in shipping costs. Shipping costs are 47% more volatile in the economy with global shocks. As a result, we find that the aggregate implications of global shipping rigidities become much larger in such case. For instance, while real GDP is 14.1% more volatile without shipping rigidities when subject to local shocks, its volatility increases by 20.6% in the absence of shipping when subject to global shocks.