It has been my privilege to serve as your Chairman this past year. Together we have achieved several significant goals. I’m proud of the hard work and accomplishments of my fellow officers, the Executive Committee, all of our committee volunteers, and HQ staff. This was the first full year of implementation of our revised Strategic Plan, and the results reflect the significant progress we have made.

Member Value
From the Connection Café to our affinity program partners, we have continued to provide resources to help our members succeed.

This past year, we added a strategic goal to expand our reach not only to CFMs, but also to member companies. In connection with this objective, we are developing a bonus electronic issue of recently published articles in CFMA Building Profits that are geared toward the interests of our member company owners.

Chapter Support
Chapter involvement is a primary driver of the overall CFMA experience.

This past year, we continued the Support, Training, and Resources (STAR) Program, which provides financial assistance for specific value-added member activities. We also made a significant investment in Spring Creek – our primary leadership development program – by enabling a leader from each chapter to attend the program free of charge for the first time ever. As a result, Spring Creek attendance doubled this past year!

CFMA made great strides in assisting with the chapter network’s continued success this past year by providing chapter leadership resources, HQ support, the continuation of the STAR Program, and enhanced investment in Spring Creek.

Education
Education is at the core of what CFMA delivers. This year marked the continued expansion of e-learning opportunities, new classroom courses, local and national speaker resources, and improved chapter education support. CFMA Building Profits, our Webinars, a total of 11 of regional conferences, and CFMA’s Annual Conference & Exhibition all delivered exceptional content to strengthen the knowledge base of our members.

As Chairman, I wanted our members to see how THE POWER OF ONE impacted their companies and their own personal lives by making a difference in what they do every day.

Finally, the 2015 Annual Conference in Chicago was the largest attended in CFMA’s history – another tribute to the quality and value of our Association’s educational opportunities.

Industry Relationships
The financial commitment of our principal partners continues to provide CFMA with resources to deliver our products and services not only to our members, but also to our industry. BKD, LLP is in the second year of its three-year relationship as one of CFMA’s Principal Partners and our initial Principal Partner, Viewpoint Construction Software, executed an agreement to continue to support CFMA for another three years.

We have further broadened our relationships with other associations by exchanging ideas, attending their industry conferences, and demonstrating the value of CFMA to their members.

We had several opportunities to gain industry recognition and take the lead on issues that our industry faces. This foresight and strategic alignment was noted several times by national media – including Engineering News-Record.

The Power of One
As Chairman, I wanted our members to see how The Power of One impacted their companies and their own personal lives by making a difference in what they do every day. As I traveled the country this past year, I was reminded of all the fantastic things our members do for their chapters and for our great Association. The little things we do – no matter how insignificant they may seem – truly make a difference to our fellow members and to others in our lives.

I hope that these highlights demonstrate CFMA’s commitment to make your membership experience valuable. On behalf of my fellow officers, thank you for your continued support of CFMA and of each other. We have an exciting journey ahead. I am looking forward to the ride and experiencing all that CFMA has to offer!
President & CEO’s Message

Our Association experienced another financially strong year in FYE 2016 as we continued our concerted effort to increase member value. One major accomplishment that affirms this effort is the fact that we exceeded 7,500 members for the first time in CFMA’s history.

Here are some of the primary ways we continued to develop and deliver member value.

Education
Education is at the cornerstone of everything we do. Regardless of how success is measured – attendance, number of educational sessions delivered, or speaker ratings – FYE 2016 was our most successful year ever.

CFMA held 73 educational programs (online and live at chapters), compared with 64 in FYE 2015. Total attendance for all educational sessions increased to 7,237 attendees last fiscal year. This is the first time that CFMA’s total education attendance has exceeded more than 7,000 in a fiscal year, easily surpassing the record in FYE 2016 by more than 1,200.

Our monthly Webinars (formerly KnowledgeNow Webinars) continue to receive excellent ratings with an average of 9.2 (out of 10) this past year. “Prevailing Wage Fringe Benefits: A Compliance Overview” by Sam Melamed in July 2015 yielded the most attendees (485) in FYE 2016. Once again, Anirban Basu presented the highest rated Webinar in January 2016, which received a 9.7 – the highest rating a CFMA Webinar has ever received.

Over the past few years, one of our major initiatives has been to convert courses that we delivered at the chapter level into a web delivery format, which we call Online Courses (formerly Weblive). In FYE 2016, 20 Online Courses were presented with a total attendance of 1,546. This average of 77 attendees per Online Course greatly exceeds any reach we might have achieved by only providing these courses at the chapter level. Online delivery is an excellent example of how CFMA has embraced technology to deliver more value to our members.

Among the new courses introduced this year, the two with the greatest significance were “Financial Management Essentials for Non-Financial Managers and Construction Project Leaders” and “Work in Process: A Deep Dive and Advanced Perspective of WIP.” We hope that other associations will incorporate the former into their educational programming, and the latter is a great example of expanding an introductory course into an advanced version geared toward our more experienced members.

Chapters
We also focused our efforts to support CFMA’s chapters financially and in other significant ways. In addition to the STAR Funds that Brad Robinson referenced on the previous page, our Principal Partner Program allowed us to contribute a total of $66,000 to CFMA’s 11 regional conferences in 2015. This is yet another example of how the Principal Partner Program has benefited members across the country.

A Look Ahead
As we look to the year ahead, we will continue to develop new and exciting programs. In January 2016, we launched a pilot program, CFMA Peer Groups. Participants in eight peer groups are sharing best practices in a noncompetitive and confidential environment. We are closely monitoring their activities and successes, and hope to expand this program in 2017.

Another program in the developmental stage is what we refer to as the CFM Academy. This program is intended to provide educational content to help new construction financial professionals hit the ground running as they begin their careers in construction financial management. Based on our recent qualitative research, many new CFMA members would be interested in this type of initiative. Stay tuned for more information in the year ahead.

As you can see, we continue to deliver member value in new and different ways. As always, I encourage you to reach out to me about how we can continue to deliver more value to your CFMA membership.
2015-16 Officers

Chairman
J. Brad Robinson, CCIFP
Member Since 2001
Head of Treasury Services, Lendlease
Charlotte, NC

Vice Chairman
Kenneth L. Chiccotella, CCIFP
Member Since 1998
Controller, Kirlink Carolinas, LLC
Raleigh, NC

Treasurer
Samantha M. Hutchison, CCIFP
Member Since 1999
CFO, Brookstone, L.P.
Houston, TX

Secretary
David S.J. Wightman
Member Since 2005
CFO, Aon Risk Solutions
Houston, TX

Immediate Past Chairman
Steve C. Tenney
Member Since 1991
CFO, Story Construction Co.
Ames, IA

2015-16 Executive Committee

Asif Choudhury, CCIFP
Member Since 2007
President
Bahar Consulting LLC
Bethesda, MD

Luke Cope, CCIFP
Member Since 2004
Controller
Western States Fire Protection
Centennial, CO

Ben Ellingson, CCIFP
Member Since 2004
Partner
Eide Bailly LLP
Mankato, MN

Tracey Fenolio, CCIFP
Member Since 2004
Controller
PB1010, Inc.
Chicago, IL

Kevin Foley, CCIFP
Member Since 1998
CFO
E. Allen Reeves, Inc.
Yardley, PA

Pamela Hepburn, CCIFP
Member Since 1997
Vice President
OCF Contractors, Inc.
Holland, OH

Bryan Johnson, CCIFP
Member Since 2003
Controller
Harcon, Inc.
Alpharetta, GA

Michelle Leonard, CCIFP
Member Since 2004
CFO
North Mechanical Contracting, Inc.
Indianapolis, IN

Joselin Martin, CCIFP
Member Since 2000
CFO
Hayles and Howe, Inc.
Baltimore, MD

Joe McLaughlin, CCIFP
Member Since 2005
Controller
Austin Commercial/Austin Bridge & Road
Dallas, TX

John Rogoz, CCIFP
Member Since 1994
CFO
Kraus-Anderson Construction Company
Minneapolis, MN

Michael Sobolewski
Member Since 2005
Partner – Private Company Services
PricewaterhouseCoopers
Detroit, MI

Vickie Spotts, CCIFP
Member Since 1993
CFO
Zartman Construction, Inc.
Northumberland, PA

Michael Viens, CCIFP
Member Since 1990
Director, Tax Strategies Group
Kreischer Miller
Sewell, NJ
Net Active **Member Head Count** (as of December 31, 2015)
About CFMA Members

4,928/63%
GENERAL MEMBERS
(as of April 25, 2016)
2,904/37%
ASSOCIATE MEMBERS

31% WOMEN
69% MEN

41 YEARS
MEN OF NEW GENERAL MEMBERS
JOINING IN FYE 2015
(4-1-15 THROUGH 3-31-16)
8.1 YEARS
AVERAGE MEMBER TENURE

86%
MEMBERSHIP RETENTION RATE
AS OF JULY 1, 2015

I just appreciate the opportunity to keep abreast of the latest issues. I am a CPA with a public accounting firm and I get more than enough CPE hours in a year. It’s not about needing the hours at all, but just to keep up-to-date on topics, even the basic topics.”

TRAVIS W. BURGESS
Eide Bailly
Idaho Chapter

Due to rounding, not all figures total 100%.
**Member Value**

Members will regard CFMA as the essential construction financial resource, and CFMs will be viewed as leaders in the construction financial industry and an indispensable part of their companies’ leadership team.

- Increase members’ engagement
- Increase ease of access to construction industry financial information
- Improve the value and quality of CFMA communications
- Increase the number of highly-valued and sought-after CFMA products, services, and educational offerings
- Promote the CCIFP designation as essential within the construction industry

---

**TOTAL NUMBER OF EDUCATION PROGRAM ATTENDEES**

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-16</td>
<td>7,237</td>
</tr>
<tr>
<td>2014-15</td>
<td>5,980</td>
</tr>
</tbody>
</table>

---

**AVERAGE WEBINAR EVALUATION SCORE & ATTENDANCE**

<table>
<thead>
<tr>
<th>Year</th>
<th>Score</th>
<th>Attendees</th>
</tr>
</thead>
<tbody>
<tr>
<td>2015-16</td>
<td>9.2</td>
<td>326</td>
</tr>
<tr>
<td>2014-15</td>
<td>9.1</td>
<td>310</td>
</tr>
</tbody>
</table>

---

"I liked the ease of understanding the presenter. Too many webinars have a presenter that either cannot be understood or is not used to the technology, and CFMA seems to always do a good job with getting people that can effectively communicate."

**JOEY BRYAN**
Duval Asphalt Products, Inc.
North East Florida Chapter
2015-16
The first time the
NUMBER OF
CCIFPS exceeded
1,000

3,500
VOLUNTEER HOURS
given by more than 200
volunteers serving on
CFMA committees
and task forces

8
PEER
GROUPS
WITH MORE THAN
60
PARTICIPATING
CFMs

2015-16
2,211 CONNECTION CAFÉ
MESSAGES posted across
693 DISCUSSION THREADS
in General Inquiries

2014-15
1,770 CONNECTION CAFÉ
MESSAGES posted across
444 DISCUSSION THREADS
in General Inquiries

CONSTRUCTION FINANCIAL
MANAGER’S GUIDE
TO STATE TAX LAWS
520 COPIES SOLD
TOP 5 BEST-SELLING
INDIVIDUAL STATES
Texas
Colorado
New York
California
Tennessee

CONSTRUCTION FINANCIAL
INDUSTRY FINANCIAL
PROFESSIONAL
CERTIFIED

CFMA's Annual Report 2015-16
Chapter Relations

CFMA chapters will be vibrant, growing, and viewed by stakeholders as the best local educational and networking resource for construction financial professionals.

- Increase the consistency and quality of the CFMA chapter experience
- Increase awareness of the resources available to chapter leadership
- Increase the number of chapters that have strategic and succession plans in place
- Increase the use of Chapter Administrators or an alternative administrative option

4 NEW CHAPTERS
(the highest number of approved chapters in a fiscal year since 1999-2000)

Edmonton
Inland Empire
Miami-Dade
Ocean State

“Thanks to the STAR Program, our Western Michigan Chapter has been able to expand our marketing efforts and increase CFMA visibility and awareness in our region. The STAR reimbursement process is simple and we strongly encourage all CFMA chapters to find appropriate ways to use these funds.”

JEFF KOSTER
Wolverine Building Group
Western Michigan Chapter

STAR (SUPPORT, TRAINING AND RESOURCES) PROGRAM

70 chapters utilized STAR Program funds in 2015-16

STAR PROGRAM
FUND UTILIZATION

- Chapter Administrative Expenses 40%
- CFMA Speaker Program 21%
- CFMA Educational Programs 15%
- Chapter Marketing Expenses 14%
- Chapter Strategic Planning Expenses 7%
- Chapter Education Programs 3%

$213,000
2015-16
60 ATTENDEES representing
57 CHAPTERS

2014-15
30 ATTENDEES representing
29 CHAPTERS

2015-16
BUCKEYE Regional Conference
CAROLINAS Construction Conference
COLORADO Construction Conference
HEARTLAND Regional Conference
JOINT LOUISIANA Regional Conference
LONE STAR Regional Conference
MID-ATLANTIC Regional Construction Financial Management Conference
NEW YORK/NEW JERSEY Education Conference
OHIO VALLEY Regional Conference
PACIFIC NORTHWEST Construction Industry Conference
SOUTHWEST Regional Conference

Comdata Affinity Program yielded nearly $77,000 in direct chapter benefits

STRATEGIC PLANS
2015-16 40 CHAPTERS held strategic planning sessions
2014-15 31 CHAPTERS held strategic planning sessions

CHAPTER ADMINISTRATORS
2015-16 29 Chapter Administrators
2014-15 26 Chapter Administrators

SUCCESSION PLANS
2015-16 48 CHAPTERS had succession plans in place
2014-15 46 CHAPTERS had succession plans in place
Companies

Companies will recognize the significant value of CFMA education and engagement as an essential investment in their success.

- Increase effective communication of the value of CFMA products, services, and educational offerings
- Increase effective utilization of CFMA member benefits, with a special emphasis on educational offerings
- Increase communication of CFMA member benefits from member to owner
- Raise visibility with owner-focused construction industry organizations
- Increase the number of multiple general members from the same company

CFMA continued to drive **MEMBER VALUE** through its **Principal Partner Program**, which enabled CFMA to provide enhanced support and resources to members and chapters, including access to valuable assets from CFMA’s two Principal Partners.

"I think **CFMA Building Profits** is one of the finest publications in the construction industry and I try and grab it when it arrives to the office so I can read it first before my CFO gets it!"

**JOHN NUNAN**
CEO
Unger Construction Co.
EDUCATION PARTNERSHIP

with multiple owner-focused organizations provided access to CFMA Webinars at a discounted price.

Sage continued its partnership with CFMA in delivering quality, accessible education programs to CFMA members and to the construction industry overall.
External Relations

CFMA will be the recognized authority in advancing sound financial and accounting practices in the construction industry and the leading resource for education and financial information.

- Increase association influence as a thought leader in the construction industry
- Increase collaboration with other industry-related organizations

INCREASED PARTNERSHIPS
around use of CFMA Education and other content areas

QUARTERLY RESULTS

<table>
<thead>
<tr>
<th>CURRENT CONFINDEX™</th>
<th>CURRENT CONFINDEX™</th>
<th>CURRENT CONFINDEX™</th>
<th>CURRENT CONFINDEX™</th>
</tr>
</thead>
<tbody>
<tr>
<td>131 (June 2015)</td>
<td>131 (September 2015)</td>
<td>128 (December 2015)</td>
<td>123 (March 2016)</td>
</tr>
</tbody>
</table>
CFMA-SUPPORTED INITIATIVES

Mental Illness & Suicide: Break the Silence & Create a Caring Culture
CFMA Building Profits
November/December 2015

September 28/October 5, 2015 issue:
“Who Bears the Blame”

March 16, 2016 issue:
“Recruitment: Let’s Unite”

The Surety Working Group formed under XBRL US embarked on development of the Work-in-Process Taxonomy, a digital dictionary of terms to describe reported values for costs, revenue, and gross profit used to identify risks and determine eligibility for surety bonds.

SALLY SPENCER-THOMAS
CEO & Co-Founder of the Carson J Spencer Foundation
Co-author of the Construction Industry Blueprint for Suicide Prevention

*Construction industry leaders are stepping forward and changing culture with a new vision around suicide prevention. CFMA has shown bold leadership in spearheading this shift in culture as a conduit in making suicide prevention a health and safety priority. I am honored to lend my expertise and passion to this endeavor.*
## Financial Statements (Audited)

### Construction Financial Management Association

### STATEMENT OF FINANCIAL POSITION

<table>
<thead>
<tr>
<th>Year Ends March 31</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CURRENT ASSETS:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$1,732,702</td>
<td>$1,597,655</td>
</tr>
<tr>
<td>Certificates of Deposit</td>
<td>2,721,647</td>
<td>2,232,267</td>
</tr>
<tr>
<td>Investments, at fair value</td>
<td>2,279,416</td>
<td>2,427,781</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>3,843</td>
<td>10,239</td>
</tr>
<tr>
<td>Prepaid Expenses</td>
<td>129,142</td>
<td>253,589</td>
</tr>
<tr>
<td>Due from affiliate</td>
<td>6,664</td>
<td>-</td>
</tr>
<tr>
<td>Accrued revenue</td>
<td>217,433</td>
<td>172,582</td>
</tr>
<tr>
<td><strong>TOTAL CURRENT ASSETS</strong></td>
<td>$7,090,847</td>
<td>$6,694,113</td>
</tr>
<tr>
<td>Deposits</td>
<td>32,927</td>
<td>32,927</td>
</tr>
<tr>
<td>Furniture, Equipment &amp; Software, Net</td>
<td>136,131</td>
<td>169,163</td>
</tr>
<tr>
<td><strong>TOTALS</strong></td>
<td>$7,259,905</td>
<td>$6,896,203</td>
</tr>
</tbody>
</table>

| **LIABILITIES AND UNRESTRICTED NET ASSETS:** |             |             |
| **CURRENT LIABILITIES:** |             |             |
| Accounts Payable and Accrued Expenses | 239,361     | 384,612     |
| Due to Chapters | 246,245      | 180,733     |
| Deferred Conference Revenue | 1,339,728   | 1,004,665   |
| Deferred Membership Dues | 2,071,649   | 1,907,962   |
| Due to Affiliate | -           | 93,676      |
| **TOTAL CURRENT LIABILITIES** | $3,896,983  | $3,571,648  |
| Deferred Rent | 145,928      | 180,737     |
| **TOTAL LIABILITIES** | $4,042,311  | $3,752,385  |

| **NET ASSETS** |             |             |
| Undesignated | 1,217,594   | 1,143,818   |
| Designated for Operations | 2,000,000   | 2,000,000   |
| **Total Net Assets** | $3,217,594  | $3,143,818  |
| **TOTALS** | $7,259,905  | $6,896,203  |

### STATEMENT OF ACTIVITIES

<table>
<thead>
<tr>
<th>Year Ends March 31</th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CHANGES IN UNRESTRICTED NET ASSETS:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue &amp; Other Support:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Membership Dues and Formation</td>
<td>$2,881,335</td>
<td>$2,707,621</td>
</tr>
<tr>
<td>Chapter Support</td>
<td>11,990</td>
<td>56,365</td>
</tr>
<tr>
<td>Conferences</td>
<td>1,953,174</td>
<td>1,744,514</td>
</tr>
<tr>
<td>Education</td>
<td>456,615</td>
<td>379,623</td>
</tr>
<tr>
<td>Publications</td>
<td>208,704</td>
<td>216,718</td>
</tr>
<tr>
<td>Accounting and Reporting</td>
<td>147,971</td>
<td>90,543</td>
</tr>
<tr>
<td>Dividends and Interest</td>
<td>68,445</td>
<td>105,581</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>$5,728,234</td>
<td>$5,300,965</td>
</tr>
<tr>
<td>Realized and Unrealized Gains</td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Losses) on Investments</td>
<td>(184,467)</td>
<td>43,541</td>
</tr>
<tr>
<td><strong>TOTAL REVENUE AND OTHER SUPPORT</strong></td>
<td>$5,543,767</td>
<td>$5,344,506</td>
</tr>
</tbody>
</table>

| **EXPENSES:** |             |             |
| Member Program Services: |             |             |
| Membership and Formation | 397,596     | 370,488     |
| Chapter Support | 751,833      | 504,756     |
| Conferences | 1,683,063   | 1,353,781   |
| Education | 474,562     | 431,483     |
| Publications | 388,227      | 372,880     |
| Accounting and Reporting | 120,091     | 120,435     |
| **SUPPORT SERVICES:** |             |             |
| Management and General | 1,299,813   | 1,332,525   |
| Executive Committee | 167,213      | 237,463     |
| Marketing | 206,471     | 127,083     |
| Certification Less Reimbursement from Affiliate | (18,878) | 2,940 |
| **Totals** | $5,469,991  | $4,853,561  |
| Change in Unrestricted Net Assets | 73,776     | 490,945     |
| **NET ASSETS, BEGINNING OF YEAR** | $3,143,818  | $2,652,873  |
| **NET ASSETS, END OF YEAR** | $3,217,594  | $3,143,818  |
Chairman’s Message

As I begin my year as Chairman, I look forward to working alongside my fellow Officers and Executive Committee members to represent your interests as members of CFMA. I am humbled and honored to have the opportunity to serve you, and will do so with the same trust, transparency, and integrity as those who have served before me.

Building It Forward

The theme for the coming year, Building It Forward, is centered on using the knowledge and skills you gain from attending CFMA conferences, seminars, webinars, and other events and the connections you gain from being a member of this vibrant association to improve our companies, our personal lives, and the industry. Don’t just put your conference notes in a drawer when you get back to the office or sign out of the Webinar and get right back to work. Rather, think about one thing, or perhaps several things, you learned that might improve your company or your personal life and commit to implementing it with your boss, a family member, or a friend. We owe it to the people in our lives who support us to keep Building It Forward!

Strategic Plan

We will continue to focus on and monitor the Strategic Plan as refined in November 2014 and implemented in 2015.

One area I will focus on is helping companies recognize the significant value of CFMA education and engagement as an essential investment in their success. Last year, Chairman Brad Robinson spoke of CFMA’s $340 membership dues and how, one year, his boss did not want to pay for the dues. Then came the time when his boss needed information and Brad called on other CFMA members for their assistance and guidance. Within a short period of time, Brad was able to share pertinent information with his boss, and when he found out how Brad obtained the information, he never again questioned the value of the membership dues.

We should strive to be proactive and share the relevant information CFMA membership affords us, such as an article in CFMA Building Profits, something learned in a Webinar, a post on the Connection Café, or, even better, a Connection Café thread in response to a company need. Hopefully, your boss will never question the value of your CFMA membership.

Delivering Value to Companies

A special owner-focused edition of CFMA Building Profits will be created for the company owners of our members, addressing the issues and challenges they face.

STAR Program & Spring Creek

The successful STAR Program will continue for a third year and Spring Creek registration will once again be complimentary for one chapter leader, who will also receive a $1,500 stipend toward travel expenses. October 2015 saw a sell-out for both Spring Creek sessions and we expect the same for 2016. Chapter Boards need to make sure they register one leader to attend this experiential learning opportunity before the sessions fill up!

Financial Benchmarking

We will focus on further refinement and enhancement of our Benchmarking tool in order to ensure that our members are deriving the planned benefit from this product. While the Benchmarking tool was updated and enhanced in its most recent rollout, we want to ensure that it is fully meeting the expectations of our members.

Principal Partner Program

CFMA will continue to drive member value through the Principal Partner Program, which enables CFMA to provide enhanced support and resources to our members and chapters.

Viewpoint’s resource kit has numerous programming topics available to chapters in providing education at the local level, along with a line-up of resources to accompany a planned curriculum. Content includes non-product specific topics for chapter events, whitepapers and articles for chapter distribution, and video links that can help round out the content offered on chapter websites.

BKD has also provided a resource kit designed to assist chapters with programming, offering information on dozens of topics BKD professionals can cover. Links to BKD Thoughtware® (an extensive library of topics) include industry-specific articles, videos, and webinars covering a variety of topics important to contractors.

Members Matter

As CFMA continues to deliver an exceptional membership experience, we will strive to make your dues investment in CFMA one with significant return. I encourage you to take advantage of all that CFMA has to offer, and more than that, I encourage you to focus on building your companies and your personal lives forward!
"I'm new to the construction industry and have found previous issues of CFMA Building Profits extremely helpful."

TERRY HEILMAN  
Glass Solutions, Inc.

"Seminar sessions were 100% on point for the industry. No wasted time. Very well organized."

DANIEL J. EBERT  
Wiegmann Associates

"I find a ton of value in the webinars. I feel they bring an edge of being informed and knowledgeable (as much as possible) in my day-to-day duties and forward-thinking projections."

HOLLY BEATTY  
Millie & Severson General Contractors  
Orange County Chapter