Postage Meter Buyer's Guide

Want to make sure you pick the postage meter that's really the best for your business? Here are important factors you need to consider.

Cost Effectiveness

Adding postage to your postage meter

Confirm that you will never be charged reset fees and that they are not just free for the first year.
With Quadient, adding postage is free.

Make sure you won't get charged extra for advances on your postage (adding postage now and paying later).
With Quadient, there is no charge for postage advances.

Confirm that there are no extra fees if you need live support for postage payment processing.
Quadient offers free live support.

Postage line of credit

You don't want to run out of postage, so make sure you can refill postage now and pay later.
You can with Quadient.

Monthly advertised price

Some vendors advertise one-year deals at an attractive price, but then they automatically increase the price by up to 25% every year. Make sure you know what your exact rental amount will be, after the first year, and also for subsequent years.
Quadient protects you with the same monthly price over the duration of the agreement. No gimmicks.

Affordable postage printing

Ink cost should be considered as cost per letter or impression. Find out how much you'll be paying.
Quadient inks cost up to 29% less.

Discounted USPS® rates

Make sure the postage meter gives you direct access to USPS® Commercial discounted rates.
With Quadient you have access to discounts on USPS® services like up to 40% off on Priority Mail®

Customer Satisfaction

Customer service

Ask if the customer support and care center is located in the United States.
Quadient supports our customers from U.S. customer service centers – and we've built a reputation for exceptional service.

Options for Downloading Postage

Connectivity options should include:

- High speed internet (LAN), with no PC needed (preferred).
- High speed internet, requiring a PC connection.
- 3G/4G wireless cell service is available.

Quadient offers all options – so it can work for you today, and if your business changes tomorrow.