

# Hill Dickinson Selects Intapp Pricing Solution to Ensure Client Success and Maximize Profitability



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**Intapp**, a leading provider of industry-specific, cloud-based software solutions that enable connected professional and financial services firms, today announced that international law firm Hill Dickinson has selected the OnePlace Operations & Finance **Pricing solution** to maximize profitability and ensure continued client success. The UK-based firm will use Intapp's AI-based technology to scope, price, resource, budget, and monitor engagements with increased flexibility and accuracy. Hill Dickinson already uses several Intapp solutions, including Conflicts, Time, Intake and Intapp Integration Service.

Hill Dickinson, founded in 1810 with over 850 employees across nine offices in the UK, mainland Europe and Asia, specializes in all aspects of commercial law, from non-contentious advisory and transactional work, to all forms of commercial litigation and arbitration. The firm selected Intapp's Pricing solution in large part because of interoperability with other Intapp offerings, particularly the Time solution. The integration between the two solutions will allow Hill Dickinson to better leverage time data for greater insight into pricing decisions, and will enable the firm to monitor progress of matters in real-time.

"Clients today are asking their law firms to provide more value and clarity in their engagements than ever before, and our firm is no exception," said Keith Feeny, Director of IT & Operations at Hill Dickinson. "We are extremely excited to continue our fruitful partnership with Intapp, and are confident that the pricing solution will improve our ability to generate meaningful insights into how our firm prices and scopes legal services. This will make us a more connected firm and help ensure better client outcomes, increased profitability, and more business for many years to come."

"Hill Dickinson is a firm that understands the importance of investing in technology and data insights to improve the delivery of legal services," said Chris Kraft, General Manager, Operations and Finance Solutions at Intapp. "We are thrilled to see Intapp's OnePlace solution playing a key role in the firm's ability to more effectively plan, price and manage their matters to improve client value."

## About Intapp

Intapp makes the connected firm possible. We help professional and financial services firms better connect their people, processes, and data through AI-powered software solutions. Trusted by

approximately 1,600 of the world's premier private capital, investment banking, legal, accounting, and consulting firms, Intapp offers an end-to-end solution purpose-built to help modernize these firms. Intapp facilitates greater team collaboration, digitizes complex workflows to optimize deal and engagement execution, and leverages proprietary AI to help nurture relationships and originate new business. Intapp helps firms increase profitability and investment returns, operate more efficiently, and better manage risk and compliance. For more information, visit [intapp.com](https://intapp.com) and connect with us on [Twitter \(@Intapp\)](https://twitter.com/Intapp) and [LinkedIn](https://www.linkedin.com/company/intapp).

### **About Hill Dickinson**

Hill Dickinson LLP is a leading and award-winning international commercial law firm with more than 850 people including 185 partners and legal directors, with offices in Liverpool, Manchester, London, Leeds, Piraeus, Singapore, Monaco and Hong Kong.

Hill Dickinson delivers advice and strategic guidance spanning the full legal spectrum. The firm acts as a trusted adviser to businesses, organisations and individuals across the globe and from a wide range of market sectors, advising on non-contentious advisory and transactional work through to all forms of commercial litigation and arbitration.

For further information about the firm, please visit [hilldickinson.com](https://hilldickinson.com)

For the latest legal alerts and updates on the firm, follow

Hill Dickinson on Twitter: [twitter.com/hilldickinson](https://twitter.com/hilldickinson)

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