

# Enhanced Benchmarking Capabilities Added to SullivanCotter's Provider Performance Management Technology™



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**SullivanCotter**, the nation's leading independent consulting firm in the assessment and development of total rewards programs, workforce solutions, and technology and data products for the health care industry and not-for-profit sector, announces significant benchmarking enhancements to its growing **Provider Performance Management Technology™** (PPMT™) platform. PPMT is an industry-first, cloud-based product that engages clinicians and informs leaders through transparent performance-based compensation administration, contract management, and analytical and reporting capabilities.

PPMT's fall product release includes new configurability options for its already powerful benchmarking capabilities, including the ability to select months for productivity benchmarks and identify and benchmark physicians who specialize in multiple service areas. "Our latest enhancement allows users to remove abnormally low productivity months, particularly like we've seen with COVID-19, to make the data set more relevant. This can also be beneficial when clinicians take a leave of absence and more," said Shelly Slowiak, Director, Product Support, PPMT, SullivanCotter.

PPMT's current functionality enables clients to view both individual and collective physician performance relative to their own custom organizational benchmarks. This allows physicians and leaders to monitor real-time productivity and compare to the organization's key compensation productivity thresholds. In addition to displaying wRVU productivity, users may compare total cash compensation (TCC) and metrics to external and internal benchmarks for both full-time and split clinical roles.

Designed to address a spectrum of physician, leadership and other key stakeholder needs, PPMT combines years of health care compensation insight and expertise with an intuitive and automated technology platform to help drive provider performance and support the transition from volume- to value-based care.

"Based on the evolving needs of our clients, SullivanCotter continues to invest in and improve our technology products. Alongside Benchmarks360™, which enables clients to analyze and visualize compensation, clinical productivity, and workforce perceptions, we continue to offer our clients additional ways to benchmark pay and productivity," said David Schwietz, Chief Information Officer, SullivanCotter.

For more information on these enhancements or our entire suite of Provider Performance Management Technology™, visit [www.sullivancotter.com/PPMT](http://www.sullivancotter.com/PPMT) or contact us at 888.739.7039.

## **About SullivanCotter**

SullivanCotter partners with health care and other not-for-profit organizations to understand what drives performance and improve outcomes through the development and implementation of integrated workforce strategies. Using our time-tested methodologies and industry-leading research and information, we provide data-driven insights, expertise, data and technology products to help organizations align business strategy and performance objectives – enabling our clients to deliver on their mission, vision and values.

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## **Tags**

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