

Agora Data Announces Antonio Rajan as Chief Revenue Officer



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In its continuing mission to provide Buy Here Pay Here (BHPH) dealers and small to mid-sized finance companies access to abundant and affordable capital, Agora Data is pleased to announce the appointment of Antonio Rajan as Chief Revenue Officer.

Antonio has served the BHPH community in various roles for more than 12 years. In addition to his loyalty to the industry, expertise in overall sales strategy and energy in helping dealers grow to the next level, his values are closely aligned with Agora Data's purpose.

Antonio's broad expertise in the industry includes Dealer Management Software, CRM, Underwriting, GPS, and Finance Solutions. Prior to joining the industry, he served as Vice President of Sales at LexisNexis. He is a thought leader with an entrepreneurial vision and an exceptional record of positively transforming sales, marketing, operations, and go-to-market strategies. Throughout his career he has achieved remarkable revenue results, improved performance tracking, and implemented methods for leadership to gain important key business insights.

Steve Burke, CEO of Agora Data, commented, "Antonio brings Agora Data a wealth of knowledge about BHPH dealer operations and a keen appreciation of the needs to help grow the dealers' business while enabling them to have a level playing field with the large dealer groups. He's a great asset to the strong leadership team already in place at Agora. We are very excited to have a person of his caliber as part of the Agora Family."

Antonio Rajan commented, "I would like to thank Steve and the Agora Leadership Team to entrust me with the mission of helping small to medium-sized finance companies and BHPH dealers with their capital needs. Agora Data is the first technology company that frees up dealers spending countless hours on collecting and instead spending more time on growing their operations, inventory, or business development centers. Having access to capital with no recourse will allow forward thinking dealer principles to grow rapidly. When Steve described the unique solutions Agora has and his vision for disrupting the industry with innovative products, I knew I wanted to be part of the team. I'm relishing this opportunity and invite anyone that thinks they're the best of the best to come and join us in this incredible journey."

About Agora Data, Inc: Founded in 2017, Agora Data's mission is to provide access to capital for Buy Here Pay Here dealers and small to mid-sized finance companies. Pioneered by Agora Data, AgoraCapital, AgoraCredit and AgoraPoint all provide critical funding so small- to mid-sized originators can obtain all the cash they need to fuel growth. Agora's proprietary, radical, AI-infused technology connects dealers and finance companies with the capital markets. Agora Data made history by closing the first-ever Crowdsourced Subprime Auto Securitization in 2020 and followed that up with its second transaction in early 2021. For more information, visit agoradata.com or contact us at 877-592-4672.

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