DEPARTMENT OF AGRICULTURE

Agricultural Marketing Service

7 CFR Part 1200

[Doc. No. AMS-SC-19-0105]

Administrative Procedures Governing Formulation of a Research and Promotion Order

AGENCY: Agricultural Marketing Service, USDA.

ACTION: Proposed rule.

SUMMARY: The Department of Agriculture (USDA) invites comments on the proposed establishment of administrative procedures to govern formulation of new research and promotion programs under the Commodity Promotion, Research, and Information Act of 1996 (Act). This rule would specify the process for proposing such programs to USDA. The proposed rule would further clarify that AMS will continue to require associations of producers or individuals proposing new programs to post a bond or other collateral to reimburse USDA for the costs of program development.

DATES: Comments must be received by [INSERT DATE 30 DAYS AFTER THE DATE OF PUBLICATION IN THE FEDERAL REGISTER].

ADDRESSES: Interested persons are invited to submit written comments concerning this proposed rule. All comments must be submitted through the Federal e-rulemaking portal at http://www.regulations.gov and should reference the
document number and the date and page number of this issue of the *Federal Register*. All comments submitted in response to this proposed rule will be included in the rulemaking record and will be made available to the public. Please be advised that the identity of the individuals or entities submitting comments will be made public on the internet at http://www.regulations.gov.

**FOR FURTHER INFORMATION CONTACT:** Heather Pichelman, Promotion and Economics Division, Specialty Crops Program, AMS, USDA, 1400 Independence Avenue SW, Room 1406-S, Stop 0244, Washington, DC 20250-0244; telephone: (202) 720-9915; facsimile: (202) 205-2800; or electronic mail: Heather.Pichelman@usda.gov.

**SUPPLEMENTARY INFORMATION:** As authorized under the Act, this proposed rule would add a new subpart D to 7 CFR part 1200 – Rules of Practice and Procedure Governing Proceedings Under Research, Promotion, and Information Programs. Proposed subpart D would address procedures specific to the formulation of new programs under the Act.

**Executive Orders 12866, 13563, and 13771**

Executive Orders 12866 and 13563 direct agencies to assess all costs and benefits of available regulatory alternatives and, if regulation is necessary, to select regulatory approaches that maximize net benefits (including
potential economic, environmental, public health, and
safety effects; distributive impacts; and equity).
Executive Order 13563 emphasizes the importance of
quantifying both costs and benefits, reducing costs,
harmonizing rules, and promoting flexibility. This action
falls within a category of regulatory actions that the
Office of Management and Budget (OMB) exempted from
Executive Order 12866 review. Additionally, because this
rule does not meet the definition of a significant
regulatory action, it does not trigger the requirements
contained in Executive Order 13771. See OMB's Memorandum
titled “Interim Guidance Implementing Section 2 of the
Executive Order of January 30, 2017, titled 'Reducing
Regulation and Controlling Regulatory Costs'” (February 2,
2017).

**Executive Order 13175**

This action has been reviewed in accordance with the
requirements of Executive Order 13175, Consultation and
Coordination with Indian Tribal Governments. The review
reveals that this regulation would not have substantial and
direct effects on Tribal governments and would not have
significant Tribal implications.

**Executive Order 12988**
This rule has been reviewed under Executive Order 12988, Civil Justice Reform. It is not intended to have retroactive effect. 7 U.S.C. 7423 provides that the Act shall not affect or preempt any other Federal or State law authorizing promotion or research relating to an agricultural commodity.

Background

This proposed rule invites comments on the procedure to establish new research and promotion programs - or orders - under the Act. 7 U.S.C. 7413(b)(1)(B) authorizes associations of producers of an agricultural commodity or other individuals to petition USDA to establish a research, promotion, and/or information program with respect to that commodity. The purpose of such programs is to provide a framework for agricultural industries to pool their resources and combine efforts to develop new markets, strengthen existing markets, and conduct important research and promotion activities. See 7 U.S.C. 7411(b).

USDA’s Agricultural Marketing Service (AMS) oversees these programs. With this proposed rule, AMS seeks to establish procedures for formulating new programs so interested parties are aware of the process and requirements.
Proposed § 1200.202(a) would provide that an industry association or individuals may file a written proposal for a new research and promotion program with the AMS Administrator (Administrator). Under proposed § 1200.202(b), the Administrator would consider whether there is broad industry support for the proposed program and whether proposed provisions of the program are authorized under the Act. The Administrator would also evaluate anticipated benefits to the industry and the economic feasibility of the program. Finally, the Administrator would consider whether the proposed program would tend to effectuate the declared policy of the Act. Under proposed § 1200.202(c), if the Administrator determined that the program would not effectuate the policy of the Act, AMS would deny the proposal and would so notify the proponent(s), explaining the grounds for denial. Under proposed § 1200.202(d), if the Administrator determined that the proposed program would likely effectuate the purposes of the Act by benefitting producers, handlers, and importers of the commodity, or others in the marketing chain, the Administrator would notify the proponent(s) that AMS would proceed with program development and, in accordance with proposed § 1200.204, the proponent(s) would
be required to post a bond or other collateral to cover AMS expenses to develop the program.

The Act provides that once a board is established under an order, the Secretary of Agriculture (Secretary) must be reimbursed for all expenses incurred in the implementation, administration, and supervision of the order, including all referenda costs incurred in connection with the order. The board uses assessment funds collected from regulated entities to reimburse the Secretary for program oversight.

However, AMS incurs substantial expense in the development process leading to program establishment. AMS may conduct industry outreach meetings, solicit public input, analyze economic data, draft rulemaking documents, and conduct initial referenda. These activities are necessary to progress toward program establishment. Typical expenses for these preliminary activities may include, but not be limited to, employee time and travel, supplies, printing, and mailing.

In some cases, the proponent industry may elect to defer an initial referendum for up to three years after the program is established. In other cases, despite all efforts of the proponent and AMS to develop a new program, ultimately the proposed program may not be established.
Nevertheless, under either of these scenarios, AMS will have already incurred expenses related to program development.

Section 7417(a)(2) of the Act provides that the Secretary can require the industry seeking a new program to post a bond or other collateral to cover the cost of the initial referendum. Proposed § 1200.201 would define cost of the referendum to mean all the expenses AMS incurs in the development of a potential new program, including the cost of conducting an initial referendum.

The amount of the bond or collateral required under proposed § 1200.204 would be based on unique factors like the projected number of staff hours involved, the amount of staff travel necessary for outreach, the size and complexity of the proposed program, and the number of industry members to be polled in an initial referendum. This would ensure that AMS would be reimbursed on a timely basis for all expenses related to program development, even if the initial referendum is deferred or if the program is not established.

Section 1200.202(e) of the proposed rule would provide that once AMS has worked with industries or individuals to develop a proposed order, AMS would publish notice of the proposal in the Federal Register to allow the public to
comment on the proposed program. Based on comments, AMS would determine whether to proceed with program establishment.

Under § 1200.203 of the proposed rule, if AMS determined to proceed with program establishment, the Administrator could conduct an initial referendum among the producers, handlers, and importers who would be subject to assessment under the program in order to determine whether they favor establishment of the program. The Act provides that USDA could also establish the program and defer the initial referendum for up to three years after the program is established. See 7 U.S.C. 7417(b). In either case, referendum voters would be those entities who, during a representative period determined by the Administrator, produced, handled, and / or imported the agricultural commodity. For referendum expenses incurred after a board is established, the Secretary will be reimbursed by the board appointed to administer the program, as provided by the Act. See 7 U.S.C. 7417(f).

Under proposed § 1200.205, if at any time during the development process, based on public comments, referendum votes, or other information available, AMS determined that the proposed program would not tend to effectuate the policy of the Act, the Administrator would terminate
proceedings and would collect reimbursement for program development expenses from the bond or collateral posted by the program proponent(s).

The proposed rule would also make other administrative provisions related to establishment of a new program. Section 1200.201 of the proposed rule would define other terms necessary for administration of the regulation. Section 1200.206 would provide for the issuance, effectuation, and publication of the new order.

**Initial Regulatory Flexibility Act Analysis**

The Regulatory Flexibility Act (RFA) (5 U.S.C. 601-612), requires agencies to consider the economic impact of each rule on small entities. The purpose of the RFA is to fit regulatory actions to the scale of businesses subject to such actions so that small businesses will not be disproportionately burdened. The purpose of research, promotion, and information programs is to benefit all sizes of producers, handlers, and importers of an agricultural commodity.

The Act makes it possible for producer associations or other individuals engaged in specific agricultural commodity industries to submit a proposal for a new program. It is impossible for AMS to determine which industries may seek research and promotion programs in the
future or to determine the number or size of business entities that might propose such programs. The expenses necessary for each program’s development depend on factors such as projected staff hours to develop the program, travel expenses related to outreach, size and complexity of the proposed program, and the size of the industry to be polled in a referendum. Based on its experience with past program proposals, AMS estimates that expenses for typical program development range from $80,000 to $150,000. Thus, under the proposed rule, proponents could be required to post bonds or other collateral to cover those amounts if AMS agreed to proceed with proposed program development. Costs to individuals or businesses would depend on the number of entities in each proponent group. Given that we don’t know the identity or business size of future program proponents, AMS cannot determine what economic impact this proposed rule might have on small entities. Based on experience with proponents seeking to establish new programs under the Act, AMS believes that this rule is unlikely to have a significant economic impact on a substantial number of small entities.

There would be no new direct costs associated with the implementation of the proposed rule. The proposed rule codifies procedures for proposing new research and
promotion programs under the Act that have been practiced since the Act’s adoption in 1996. In addition to specifying the program proposal process, the rule would clarify that the cost of the referendum to be covered by the required bond or collateral would include all the costs associated with program development.

**Paperwork Reduction Act**

No information collection or recordkeeping requirements are imposed on the public by this proposed rule. Accordingly, OMB clearance is not required by the Paperwork Reduction Act of 1995, 44 U.S.C. 3501, Chapter 35.

As with all Federal promotion programs, reports and forms are periodically reviewed to reduce information requirements and duplication by industry and public sector agencies.

**E-Government Act**

AMS is committed to complying with the E-Government Act, to promote the use of the Internet and other information technologies to provide increased opportunities for citizen access to Government information and services, and for other purposes.

**List of Subjects in 7 CFR Part 1200**
Administrative practice and procedure, Agricultural research, Reporting and recordkeeping requirements.

For the reasons set forth in the preamble, AMS proposes to amend 7 CFR part 1200 as follows:

PART 1200—RULES OF PRACTICE AND PROCEDURE GOVERNING PROCEEDINGS UNDER RESEARCH, PROMOTION, AND INFORMATION PROGRAMS

1. The authority citation for part 1200 continues to read as follows:


2. In part 1200, add subpart D, consisting of §§ 1200.200 through 1200.206, to read as follows:

Subpart D—Administrative Procedures Governing Formulation of a Research and Promotion Order

Sec.
1200.200 General.
1200.201 Definitions.
1200.202 Proposals.
1200.203 Initial referendum.
1200.204 Reimbursement of Secretary's expenses.
1200.205 Termination of proceedings.
1200.206 Execution of the order.

§ 1200.200 General.

The terms defined/specifed in this subpart shall apply to all research and promotion programs authorized under the Act.

§ 1200.201 Definitions.


Administrator means the Administrator of the Agricultural Marketing Service or any officer or employee of the United States Department of Agriculture to whom authority has been delegated or may hereafter be delegated to act for the Administrator.

Cost of the Referendum means all USDA expenditures related to development of an order proposal, including, but not limited to, salaries, travel, supplies, printing, mailing, and shipping, and any costs related to an initial referendum.

Order means any order which may be issued pursuant to the Act.

Secretary means the United States Secretary of Agriculture or any officer or employee of the United States Department of Agriculture to whom authority has been delegated or may hereafter be delegated to act for the Secretary.
§ 1200.202 Proposals.

(a) An order may be proposed by any association of producers of an agricultural commodity, by any person that may be affected by the issuance of an order with respect to an agricultural commodity, or by the Secretary. Any person or organization other than the Secretary proposing an order shall file with the Administrator a written proposal.

(b) Upon receipt of a proposal, the Administrator shall investigate and evaluate the proposal.

(c) If the proposal is submitted by an association of producers of the agricultural commodity or by any person that may be affected by the issuance of an order, and the investigation and consideration lead the Administrator to conclude that the proposed order will not tend to effectuate the declared policy of the Act, the Administrator shall deny the proposal. The Administrator will promptly notify the proponent(s) of such denial, which will be accompanied by a brief statement of the grounds for the denial.

(d) If the proposal was submitted by an association of producers of the agricultural commodity or by any person that may be affected by the issuance of an order and the investigation and consideration lead the Administrator to conclude that an order will tend to effectuate the declared
policy of the Act, the Administrator will promptly notify the proponent(s) of such conclusion, and the proponent(s) will be required to post a bond or other collateral in accordance with § 1200.204.

(e) If the Administrator concludes that an order will tend to effectuate the declared policy of the Act, the Administrator shall publish the proposed order in the Federal Register and give due notice and opportunity for public comment on the proposed order.

§ 1200.203 Initial referendum.

For the purpose of ascertaining whether the persons to be covered by an order favor the order going into effect, the Administrator may conduct an initial referendum among persons to be subject to an assessment under the order who, during a representative period determined by the Administrator, engaged in the production or handling of the agricultural commodity or the importation of the agricultural commodity.

§ 1200.204 Reimbursement of Secretary's expenses.

The Administrator may require any person or organization proposing an order to post a bond or other collateral to cover the cost of the referendum as defined in § 1200.201.

§ 1200.205 Termination of proceedings.
If at any time during development of a new program the Administrator concludes, based on public comments, referendum votes, or other available information, that an order will not tend to effectuate the declared policy of the Act, the Administrator shall terminate the proceedings and collect reimbursements from the bond or other collateral posted pursuant to § 1200.204 for any expenses incurred in development of the proposed program.

§ 1200.206 Execution of the order.

(a) Issuance of the order. The Administrator shall, if the Administrator finds that it will tend to effectuate the purposes of the Act, issue the final order.

(b) Effective date of order. No order shall become effective in less than 30 days after its publication in the Federal Register, unless the Administrator, upon good cause found and published with the order, fixes an earlier effective date.

(c) Notice of issuance. After the Administrator issues the order, AMS will publish notice of the order’s issuance in the Federal Register.

Bruce Summers, Administrator,
Agricultural Marketing Service.

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