



FEDERAL SURPLUS

Texas Facilities Commission

Introduction

- **Top Reasons to Use TFC's Surplus Programs**

1. Save **money** compared to buying brand new
2. Save **time** during the procurement process
3. Decrease waste to landfills; reuse is a form of **recycling**

- **Learning Objectives**

1. How to search for and request surplus government property available at **low fees**.
2. Discover how these programs can **benefit your organization** by looking at past examples of transfers.



Important Statutes & Regulations

TFC Authority to operate Surplus Program

- Texas Government Code Chapter 2175
- Title 40 of the U.S. Code, Section 549
- Federal Management Regulations Subchapter B, Part 102-37

Exemption for Purchasing Surplus

- TFC property is a sole source or “proprietary” purchase
- Intergovernmental agreement in place

Special Considerations - Districts receiving Federal grants

- Some grants MUST check with FSP first before buying new equipment



FEDERAL SURPLUS PROPERTY PROGRAM



How it all started

- Origin → After WW2, Federal Property & Administrative Services Act of 1949 (created the GSA)
- Goal → Help state & local governments obtain the equipment they need, but may not otherwise be able to afford, in order to provide critical life-saving, educational, or health services
- Program participants are referred to as “Donees”

a little bit about us

- Our **Federal Surplus Property (FSP) Program** requests, warehouses, and transfers surplus federal government equipment to eligible organizations in Texas.
- Program does not receive any funding from federal or state gov't. **Program is entirely supported by service fees paid by our donees. The donated portion is the difference between original cost and service fees.**

Who is Eligible?

Public Agencies

- State Agencies
- Cities, Counties, & Municipalities
- School Districts
- Utilities & Special Purpose Districts

Fire Depts & Emergency Service Districts

- Volunteer Fire Departments
- City Fire Departments
- ESD's

Small Businesses

- SBA (8) a certified companies
- Veteran Owned Small Businesses- certified by the SBA

Nonprofit & Public Programs for the Elderly

- Adult Day Care
- Nutrition, Transportation, Legal or Social Services

Service Educational Activities

- Boy Scouts of America
- Boys and Girls Clubs of America
- American National Red Cross
- *For complete list visit GSA website*

Nonprofit Educational & Public Health Activities

- Charter & Private Schools, Colleges, Universities
- Programs for Homeless and Impoverished
- Museums & Free Libraries
- Hospitals, Clinics

Veteran's Service Organization

- As determined by Department of Veteran's Affairs

Public Airports

- As deemed necessary by the Federal Aviation Administration

It is the Law: In accordance with Federal Law and this state agency's regulations and polices, TFC and its donees are prohibited from discriminating on the basis of race, color, national origin, sex, age, and disability.

VETERANS SMALL BUSINESS ENHANCEMENT ACT



- Adds Veteran-owned small businesses to the list of organizations eligible to receive Federal Surplus Property
- VOSBs must be registered with the U.S. Small Business Administration

» HOW TO ↑ APPLY

- 1) Download & complete an “Application for Eligibility” from our website:
www.SurplusTexas.gov/federal.
- 2) Submit application & supporting documents to
federal.surplus@tfc.texas.gov.
- 3) Renew account every 3 years.



FEDERAL SURPLUS

APPLICATION FOR ELIGIBILITY

INSTRUCTIONS FOR COMPLETING THE APPLICATION TO RECEIVE FEDERAL SURPLUS PROPERTY (41 CFR 102-37)

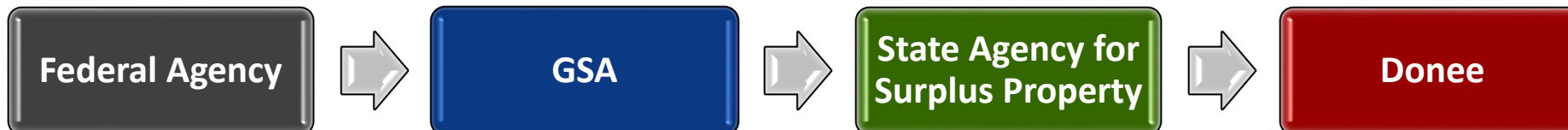
- Complete pages 2-7 and return per the instructions at the bottom of this page.
- Page 8 must be signed by your organization's AUTHORIZING OFFICIAL. An "Authorizing Official" is the chief executive or financial officer for the applicant organization with authority to execute legal documents on your organization's behalf.
- Some organizations must submit supporting documentation with the application. See pages 9-12 for details.
- Public/government agencies are eligible. Certain nonprofit organizations, Veterans Service Organizations, Service Educational Activities, volunteer fire/EMS/search & rescue departments and small businesses may also qualify. To determine if your organization may be eligible, please refer to the categories listed on pages 2 and 9-12 or contact us.
- All organizations must reapply every three (3) years.
- INCOMPLETE APPLICATIONS WILL NOT BE PROCESSED. IF YOU HAVE QUESTIONS OR NEED ASSISTANCE, PLEASE CONTACT US AT (512) 982-4167 OR federal.surplus@tfc.texas.gov.





DONATION PROCESS OVERVIEW

- 1) Federal agencies contact GSA to dispose of surplus personal property.
- 2) TFC “screener” requests property from GSA.
- 3) GSA allocates (donates) property to state of their choice.
- 4) Donee visits an FSP warehouse or searches online inventory for available property.
- 5) Donee request property from TFC.
- 6) Donee picks up property & submits payment to TFC within 30 days.



AFTER THE DONATION: COMPLIANCE PERIOD



- 1) One year to put property into use.
- 2) Property obtained must be to support your business operations and may not be used for personal or unrelated reasons.
- 3) Must continue to use the property for “Compliance Period” (CP) before ownership transferred to donee.
 - Compliance period ends one year past your SBA 8 (a) graduation date.
 - For items with an original value of \$5,000 or more, must receive with at least 6 months remaining in the 8(a) Program.
 - Donee submits compliance paperwork to SBA as requested.
 - Contact SBA if problems arise during compliance period and need to dispose of item early.
 - For VOSBs - Original value < \$5,000 → (12) month CP
 - For VOSBs - Original value ≥ \$5,000 or more → (18) month CP

AFTER THE DONATION: COMPLIANCE PERIOD

- 5) During the property's compliance period, you may not sell, trade, lease, lend, bail, cannibalize, encumber, or otherwise dispose of such property, or remove it permanently, for use outside the State, without the prior, written approval of GSA, TFC, and/or SBA
- 6) Donees are subject to compliance checks, including on site visits by your SBA District Office, TFC or the GSA
- 7) Subject to Single Audit Act
 - Donees that have received \$750,000 or more in all forms of federal financial assistance during the last fiscal year are liable for a single audit by an independent firm.
 - Fair Market Value = 23.34 % of original acquisition cost
 - TFC will send letter to you at end of fiscal year with FMV of property received.



SPECIAL CONSIDERATIONS FOR SBA 8(A) BUSINESSES

- Eligible for Federal Surplus Program only while active in the SBA's 8(a) program
- SBA also involved in compliance monitoring
- Compliance period for property ends one year after your 8(a) graduation date
- All property requests must be approved by your SBA Business Opportunity Specialist
- For items with an original value of \$5,000 or more, must receive with at least 6 months remaining in the 8(a) program

FEDERAL GRANTS



- Value of property from Federal Surplus may be used toward school's "Match" for grant monies that originate from the federal government.
 - Example: District obtains a maintenance truck that originally cost \$50,000 brand new. The District paid us a service charge of \$5,000. The District may be able to apply as much as \$50,000 toward their "match" for a grant application
- Contact granting authority to confirm if equipment may count toward your match.
- We can provide reports regarding the original acquisition cost of the item, as well as its fair market value.

EMERGENCY MANAGEMENT

- When there is a federally-declared disaster, impacted state(s) receive special assistance from the U.S. government to obtain trucks, equipment, generators, etc. rapidly.
- Add Federal Surplus to your organization's list of emergency management resources.
- Keep your account up-to-date so you will receive [property specials](#) and be ready and able to obtain property quickly.



What Types of Property Are Available?

- Generators
- Storage & fuel tanks
- Musical instruments
- Exercise & gym equipment
- Recreational equipment
- Commercial kitchen equipment
- Office equipment, furniture & supplies
- Passenger, Utility, & Cargo Vehicles
- Medical supplies & equipment
- Electronics
- Tools/shop equipment
- Mobile homes & travel trailers
- Large storage containers
- Emergency management equipment
- Heavy Equipment
- Boats & rafts
- Airplanes & helicopters

All available property is posted on our website (with pictures!)

www.SurplusTexas.gov/federal

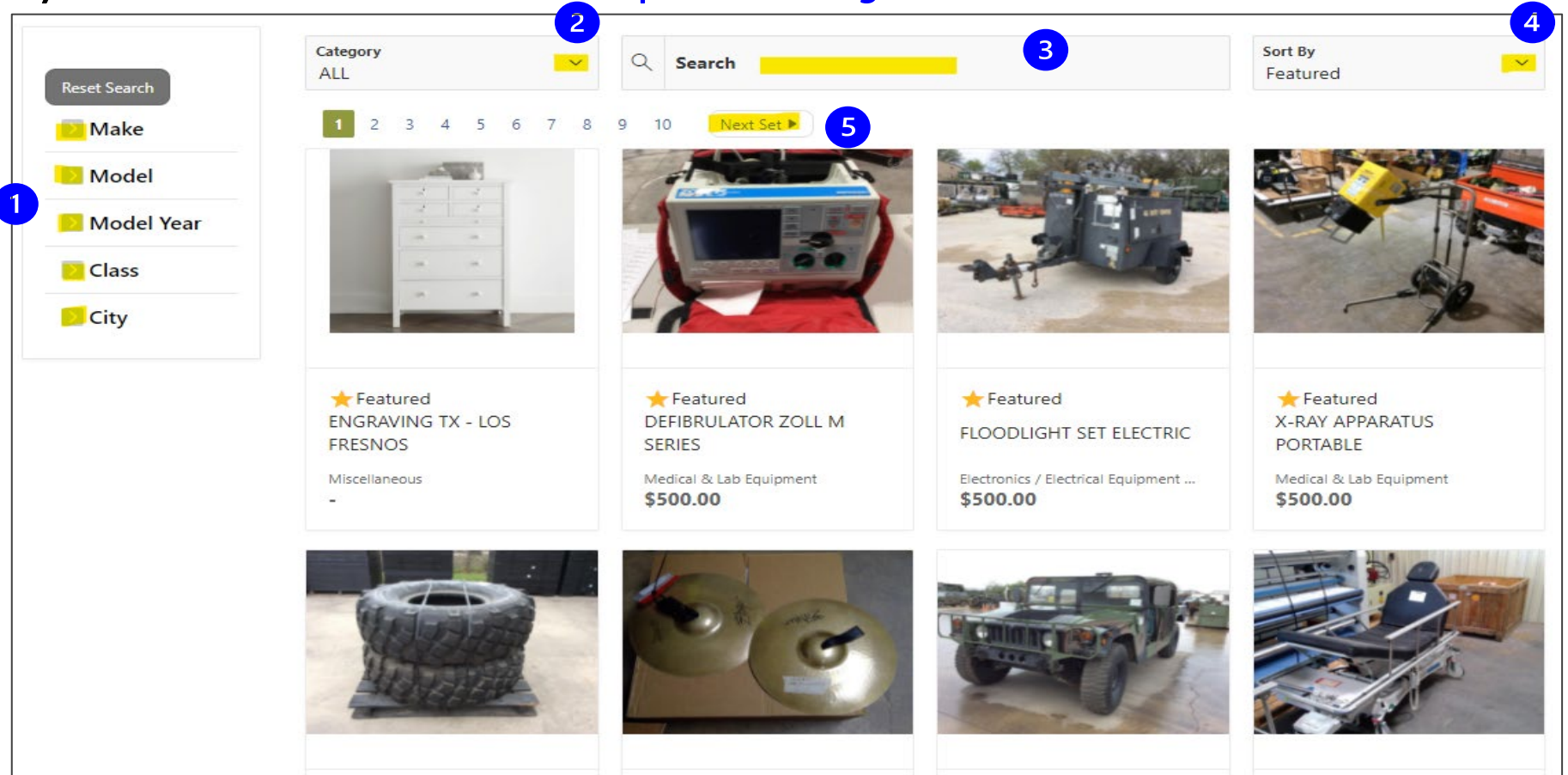


FIND THE EQUIPMENT YOU NEED, QUICK!

- Visit our Fort Worth or San Antonio Warehouses. *Only designated “Authorized Representatives” may sign for property.*
- Search FSP’s inventory on our website – www.SurplusTexas.gov/federal

Now offering new ways to search:

1. Improved search filters
2. Category filter
3. Text box search
4. Sort by filter
5. Search by page

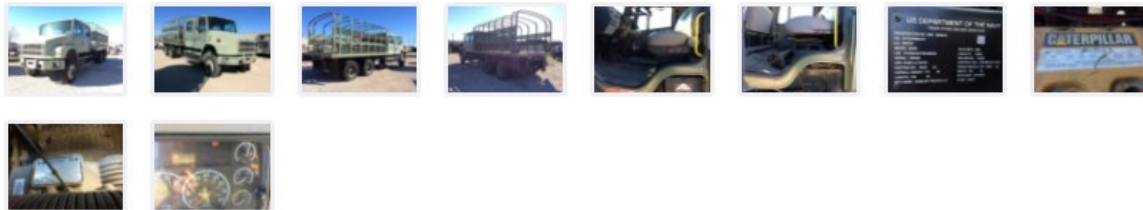


We gladly accept requests!

VIEWING AVAILABLE PROPERTY

[Back](#)

TRUCK STAKE 6X6 CARGO/TROOP, \$6,000.00



row(s) 1 - 10 of 10

Description

TRUCK STAKE 6X6 CARGO/TROOP

sd has 97 2/14/20 - sent for correction 3/4/20 FLUIDS DRAINED

Asset Number

48-020-9065-06-001

Location Details

SAN ANTONIO - YARD / XX

Service Charge

\$6,000.00

Class

TRUCKS AND TRUCK TRACTORS, WHEELED (2320)

Category

Vehicles, Parts & Accessories

Manufacturer/Make

FREIGHTLINER

Model

M2106

Model Year

2005

SN/VIN

1FVKBXAK75DU89352

Available Quantity

1 - EACH

Listing Date

12/18/2019



EXAMPLES OF SERVICE CHARGES



Refrigerators
\$20



Tools
\$1



Chairs
\$5



Printers
\$10



Office Supplies
\$25/pallet



A/C Units
\$200



Forklift 10k cap
\$3,800



Trailers
\$300



Riding Mowers
\$150



100kw Generators
\$2,500



Golf Carts
\$250

*Prices shown are typical starting fees.

SCHOOL DISTRICTS RECEIVING PROPERTY (SINCE 2015)

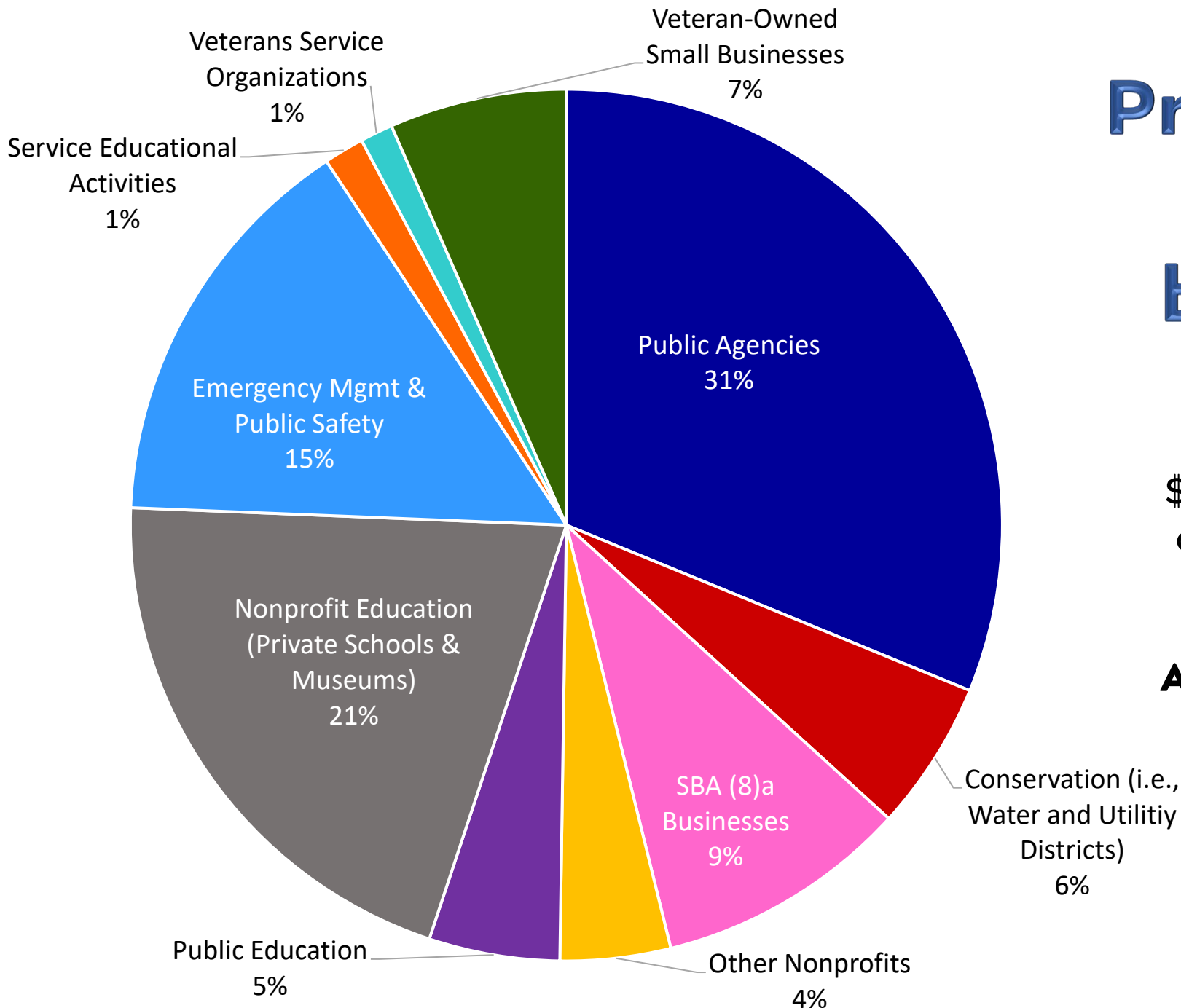
Abilene ISD	Crockett County CCSD	Italy ISD	Presidio ISD
Alamo Heights ISD	Del Valle ISD	Kerens ISD	Randolph Field ISD
Alpine ISD	Eagle Pass ISD	La Joya ISD	Rosebud-Lott ISD
Alvarado ISD	East Central ISD	La Vernia ISD	S And S CISD
Alvord ISD	East Chambers ISD	Liberty Hill ISD	Salado ISD
Aransas County ISD	Ector ISD	Lubbock-Cooper ISD	Seymour ISD
Athens ISD	Edgewood ISD (Edgewood)	Lueders-Avoca ISD	Shallowater ISD
Bandera ISD	Edgewood ISD (San Antonio)	Mabank ISD	Sidney ISD
Bangs ISD	Edinburg CISD	McMullen County ISD	Socorro ISD
Banquete ISD	Edna ISD	Medina ISD	Southwest ISD
Barbers Hill ISD	Elgin ISD	Menard ISD	Stockdale ISD
Blanco ISD	Eustace ISD	Milford ISD	Sulphur Bluff ISD
Bluff Dale ISD	Fairfield ISD	Mineral Wells ISD	Thrall ISD
Boles ISD	Ferris ISD	Mission CISD	Timpson ISD
Breckenridge ISD	Floresville ISD	Natalia ISD	Tom Bean ISD
Bridgeport ISD	Forestburg ISD	Nocona ISD	United ISD
Broaddus ISD	Fort Worth ISD	North East ISD	Vega ISD
Burleson ISD	Fredericksburg ISD	Northside ISD	Venus ISD
Carrizo Springs CISD	Gold-Burg ISD	Overton ISD	Warren ISD
Center ISD	Gordon ISD	Pasadena ISD	West Orange-Cove CISD
Central ISD	Graford ISD	Peaster ISD	White Deer ISD
Chapel Hill ISD (Mt Pleasant)	Grand Prairie ISD	Pearsall ISD	Windham School District (TDC)
Charlotte ISD	Groesbeck ISD	Perrin-Whitt CISD	Woodson ISD
Chillicothe ISD	Harlandale ISD	Pharr San Juan Alamo ISD	Wylie ISD
Cisco ISD	Harper ISD	Pleasanton ISD	
Cleveland ISD	Huckabay ISD	Poolville ISD	
Colorado ISD	Hurst-Euless-Bedford ISD	Poth ISD	
Comanche ISD	Hutto ISD	Prairiland ISD	

TOTAL = 110

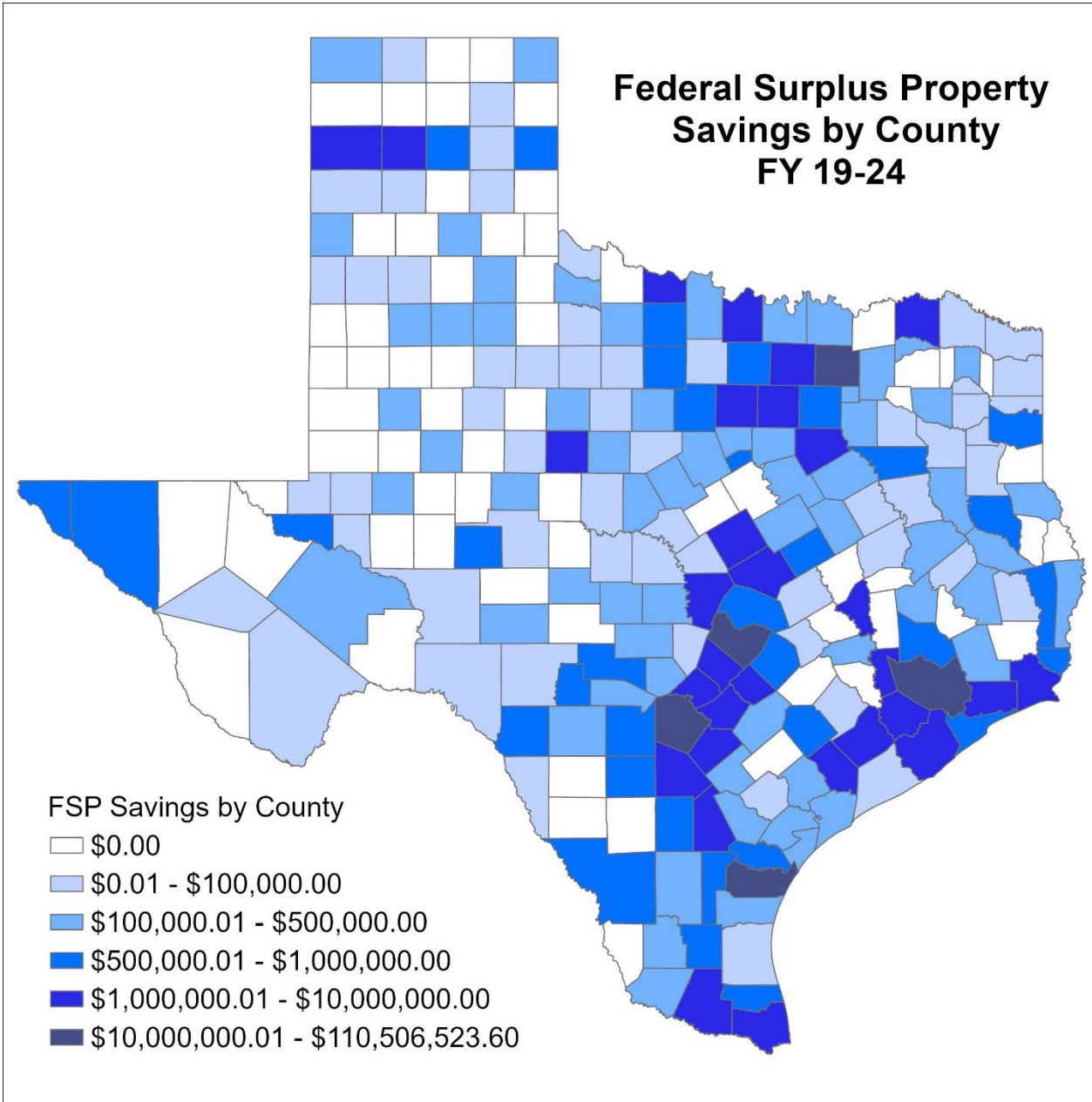
Property Donated FY14-FY24 by Donee Type

From October 2013-September 2024, FSP transferred nearly \$495 million worth of property to our donees for about \$26 million in service fees.

Average Service Charge = 5% of item's original value



Donee Savings by County FY19-FY24



From October 2018–September 2024, donees located in Travis, Harris, Bexar, Nueces, Collin, Bell and Hidalgo counties saved the most money by utilizing the FSP Program compared to buying brand new!

PARTICIPATION BY SBA 8(A)'S

Fiscal Year (Oct-Sept)	Original Gov't Acquisition Cost	Service Charge paid by 8(a) firm	Amount Saved	No. of Transactions	No. of 8(a) Firms
FY 2020	\$1,607,836.45	\$156,845.00	\$1,450,991.45	64	20
FY 2021	\$3,856,256.74	\$332,094.01	\$3,524,162.73	90	17
FY 2022	\$4,826,586.77	\$446,250.70	\$4,380,336.07	109	17
FY 2023	\$7,274,897.23	\$653,112.25	\$6,621,784.98	91	17
FY 2024	\$1,801,760.30	\$153,264.00	\$1,648,496.30	73	14
Totals	\$19,367,337.49	\$1,741,565.96	\$17,625,771.53	427	52

Active SBA 8(a) firms have accounts from various fields including:

Painting & Construction
Advertising
Healthcare
HR/Staffing
Information Technology

Property Management
Electrical
Engineering
Manufacturing
Consulting

Interior Design
Environmental Services
Logistics/Transportation
Welding
CAD Services

PARTICIPATION BY VOSB'S

Fiscal Year (Oct-Sept)	Original Gov't Acquisition Cost	Service Charge Paid by VOSB firm	Amount Saved	No. of VOSB Firms (receiving property)
FY 2021	\$3,049,860.03	\$165,926.70	\$2,883,933.33	21
FY 2022	\$9,340,404.28	\$685,162.65	\$8,655,241.63	47
FY 2023	\$7,961,549.61	\$557,816.15	\$7,403,733.46	52
FY 2024	\$12,159,574.38	\$860,657.50	\$11,298,916.88	72
Totals	\$32,511,388.30	\$2,269,563.00	\$30,241,825.30	107

Since April 2021 (when FSP program eligibility was extended to VOSBs), VOSB firms have saved over \$30 million dollars compared to buying brand new!

Currently over 160 active VOSB firms have accounts from various fields including:

Food Services
Telecom Services
Janitorial Services
Disposal Services
Water Treatment
Construction

Healthcare & Lab Services
Auction Services
Distilling
Mobile Mechanics
Medical Training
Electrical

Engineering
Landscaping
Therapy Services
Consulting
Logistics/Transportation
Advertising

Examples of Property Donated

success

stories



VOSB'S



Iron 3 Diesel, LLC (VOSB)

- Aircraft Tractor received in March 2021
- Original Acquisition Cost= \$14,790.80
- FSP Service charges= \$2,000



VOSB'S

911 Tactical Medicine (VOSB)

- Original acquisition cost = \$1,670,762.08
- Service charges paid to FSP = \$69,373
- Total Savings = \$1,601,389.08!





VOSB'S

Yoshida Solutions (VOSB)-

- Ford 455C Backhoe (received in May 2022)
- Original acquisition cost= \$25,652
- FSP Service Charge= \$7,500
- Total Savings = \$18,152





SBA 8 (A)'S

Valcorp Enterprises, LLC

- Boom lift received February 2019
- Box truck received September 2020
- Original acquisition cost= \$148,720
- FSP Service Charge= \$14,000

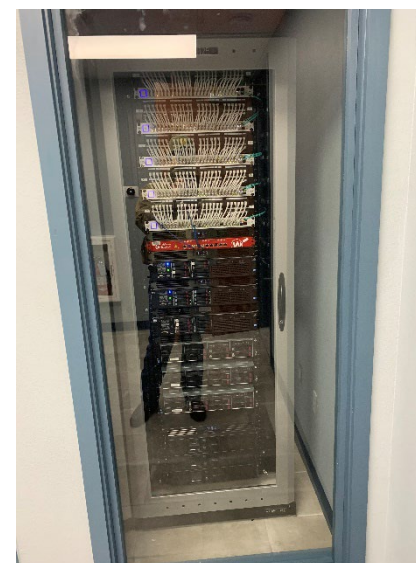
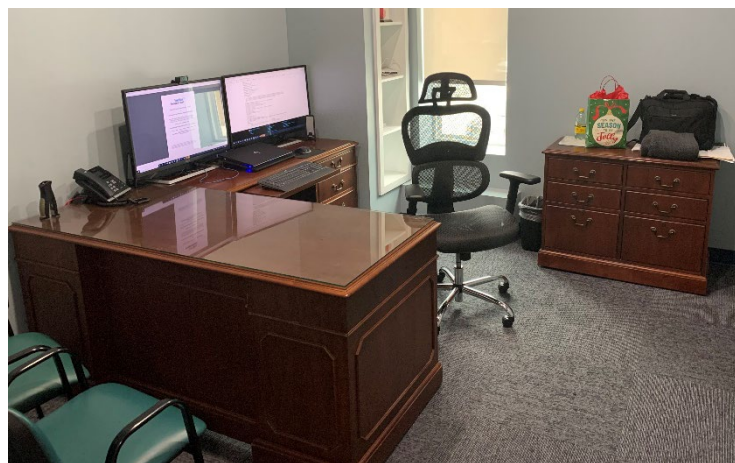




SBA 8(A)'S

International Consulting Engineers (ICE)

- ICE has received over 1,400 items
- Total original acquisition cost = \$6,100,149.50
- Service charges paid to FSP = \$493,460
- Total Savings of \$5,606,689.50 Compared to Buying Brand New!





CONSERVATION



Olmito Water Supply Corporation

- 500 kw Generator received June 2020
- Original acquisition cost= \$65,000
- FSP Service Charge= \$6,500



CONSERVATION

Mustang Special Utility District

- Fleet of vehicles
 - Pump
 - 5-Ton Dump Truck
- All received in 2020





CONSERVATION

Jefferson County Drainage District No. 6

- Sioux Prairie Crane received in Sept. 2019
- Original acquisition cost= \$251,005.42
- TFC Handling fee= \$10,000





CONSERVATION

Jonah Water Special Utility District

- Genie Boom Lift received in October 2020
- Original acquisition cost = \$229,000
- FSP Service Charge = \$4,000





CITIES



City of Sandy Oaks

- Modular building and Mobile Trailer used for city operations acquired in January 2020.
- Original Acquisition Cost = \$290,968.78
- FSP service charge= \$7,500
- Total Savings= \$283,468.78



CITIES

Town of Bayside

- 5-ton cargo truck received in 2017 nicknamed “The Beast”
- Original acquisition cost = \$67,139
- FSP Service Charge = \$6,500

That is a savings of \$60,639 compared to buying brand new!



The VFD completed all design, fabrication, and modifications of the truck. Bayside VFD members installed fire fighting equipment, lights, made necessary mechanical repairs, and painted the truck to make it rescue ready!

CITIES



City of Magnolia

- Received in March 2014 from DLA DS Holloman AFB in New Mexico
- Truck converted into mobile command center for Police Dept.



COUNTIES

Lee County

- Caterpillar D7H Dozer
- Service Charge = \$25,000
- Orig. Acquisition Cost = \$175,085

Savings of over \$150,000
compared to buying brand new!





COUNTIES

Brazos County Precinct 4 VFD

- Received LMTV cargo truck from FSP in October 2021
- Original acquisition cost = \$176,428.00
- Service charges paid to FSP = \$7,500



COUNTIES

Bastrop County ESD #2

- 5-ton LMTV cargo truck (received in September 2020)
- Original acquisition cost= \$184,333
- FSP Service Charge= \$6,000





EMERGENCY MANAGEMENT

- **St. Hedwig VFD**
 - 5 Ton Truck



(After)



(Before)

- FSP Service Charge = \$7,500
- Orig. Acquisition Cost = \$134,047



EMERGENCY MANAGEMENT

Locust Grove VFD

- Received two Wheel Mounted 350 GPM Pump Assemblies in March 2019
- Original acquisition cost= \$25,256
- FSP service charge= \$3,000
- Total Savings= \$22,256





EMERGENCY MANAGEMENT

Nueces County ESD #2

- Tracker Boat with McClain Trailer received April 2020
- Original acquisition cost= \$7,500
- FSP Service Charge= \$1,200



(Before)



(After)



EMERGENCY MANAGEMENT

Sugar Land Fire EMS

- (2) 2.5-Ton LMTV Cargo Trucks received in July 2019
- Original acquisition cost= \$115,639
- FSP service charge= \$15,000



(Before)



(After)



EMERGENCY MANAGEMENT

City of Clarendon Fire Department

- 5-ton diesel cargo truck
- OAC = \$70,613
- FSP Service charge=\$5,000





PUBLIC SAFETY

Texas Department of Transportation (TXDOT)

- 37 tanker semitrailers obtained from 2015-2019 to use as to water distributors.
- Average OAC approx. \$71,000/ea.
- Average service charge paid by TXDOT approx. \$4500/ea.
- **Total savings of over \$2.4 million compared to buying new**





NONPROFITS

Pet Prevent a Litters (P.A.L.S.) of Central Texas

- Anesthesia Machine and Surgical Table received in December 2020
- OAC= \$56,150
- FSP service charge= \$275
- Total Savings= \$55,875.50





NONPROFITS

Hatzalah of Houston

- 2.5-Ton LMTV Cargo Truck received February 2020
- Original acquisition cost= \$176,428
- FSP Service Charge= \$7,500



(Before)



(After)



NONPROFITS

Community Food Bank

- Forklift, power fan, van
- Original acquisition cost= \$109,485.98
- FSP Service Charge= \$5,750





MUSEUMS



National U.S. Armed Forces Museum

- Two Humvee Utility Trucks and 900 Gallon Water tank received in October 2020
- Original acquisition cost= \$87,646
- TFC Handling fee= \$7,450
- **Total Savings= \$80,196**



KITCHEN EQUIPMENT

Italy ISD

- MKT Field Kitchen Trailer, received in September 2020
- Original acquisition cost= \$145,000
- FSP Service Charge= \$750



Over 200 cadets were fed 3 hot meals per day, for a week!



SCHOOLS

Edinburg CISD

- F350 Truck
- OAC = \$54,310.43
- Service charge paid by ISD = \$10,000





SCHOOLS



Granger ISD

- Playground equipment received in October 2013
- Direct pick-up → donee paid only \$175 service charge
- Original purchase price = over \$10k



SCHOOLS

Texas A&M University



Truck tractor for
Veterinary Emergency Team



Airplane tug for
Transportation Services



MUSICAL INSTRUMENTS

Fort Worth ISD → Received 62 musical instruments

- Original value = \$199,072.48 / Service charge = \$22,800

Randolph Field ISD

- Since 2009, received 488 items, including 123 musical instruments, technology equipment, lighting, kitchen appliances, medical supplies, tools, and tents.
- Original value = \$394,923.49 / Service charge = \$44,128

Boles ISD

- Received 557 items, including 26 musical instruments, tools, welding equipment, generators, art supplies, office supplies, furniture, and shipping containers.
- Original value = \$433,232.28 / Service charge = \$26,967.15

Alvarado ISD

- Received 55 items, including 39 musical instruments, school supplies, furniture, meal kits, & forklift.
- Original value = \$145,248.95 / Service charge = \$21,004





MEDICAL & SCIENTIFIC EQUIPMENT

Medina ISD

Microscope

OAC= \$5,476.55

Service charge paid = \$150



Seymour Hospital

June 2018, received four
Stryker hospital beds

OAC=\$5,000/ea.

Service charge of only
\$200/ea.



Nueces County ESD #4

Zoll Auto Pulse (Automatic CPR
Device)

OAC= \$10,256.25

Service charge paid= \$150



MEDICAL SUPPLIES ARE AVAILABLE NOW AT BOTH FORT WORTH AND SAN ANTONIO WAREHOUSES



FOOD

FEMA Meal Kits

- Nov. 2017 = GSA announced availability of excess FEMA meal kits
- Over 70 organizations submitted requests
- Received over 1.4 million meals
- 59 truckloads of meals shipped to Texas



GET THE MOST OUT OF THE FSP PROGRAM



- Keep **contact information** up-to-date
- **Spread the word within your organization** to other departments who may be able to utilize the program
- Check your inbox for [broadcasts](#) & our [website](#) regularly for **new property**
- Items can be **used for parts** as well (with prior approval)
- **Submit requests** to the warehouse closest to you

Contact Us!

Ft. Worth Warehouse – 2826 N. Beach St., Fort Worth, Texas, 78611

- Open Monday-Friday, 8:00AM – 5:00 PM (closed 12-1PM for lunch)
- (817) 831-6767 / FortWorth.Surplus@tfc.texas.gov
- Federal Surplus Property. **Not open to general public.**

San Antonio Warehouse – 2103 Ackerman Rd., San Antonio, TX, 78219

- Open Monday-Friday, 8:00AM – 5:00 PM (closed 12-1PM for lunch)
- (210) 661-2381 / SanAntonio.Surplus@tfc.texas.gov
- Federal Surplus Property. **Not open to general public.**

Austin Store – 6506 Bolm Road, Austin, Texas, 78721

- Open Monday-Friday, 8:00AM – 4:30 PM
- (512) 463-1990 / State.surplus@tfc.texas.gov
- State Surplus & Airport Property. **Open to public.**



The Texas Facilities Commission is in compliance with the Americans with Disabilities Amendments Act (ADA). Please contact us if you need a reasonable accommodation while visiting our warehouse.