

Texas Facilities Commission

# Introduction

### **Learning Objectives**

- 1. How to search for and request surplus government property available at low fees.
- 2. Discover how these programs can **benefit your organization** by looking at past examples of transfers.

### Top Reasons to Use TFC's Surplus Programs

- 1. Save money compared to buying brand new
- 2. Save **time** during the procurement process
- 3. Decrease waste to landfills; reuse is a form of recycling



# Important Statutes & Regulations

#### TFC Authority to operate Surplus Program

- Texas Government Code Chapter 2175
- Title 40 of the U.S. Code, Section 549
- Federal Management Regulations Subchapter B, Part 102-37

### Exemption for Purchasing Surplus

- TFC property is a sole source or "proprietary" purchase
- Intergovernmental agreement in place

# Special Considerations - Districts receiving Federal grants

 Some grants MUST check with FSP first before buying new equipment





# a little bit about us

- The Texas Facilities Commission is the designated "State Agency for Surplus Property" tasked with managing the disposition of surplus personal property donated to the state by federal agencies.
- Our Federal Surplus Property (FSP) Program requests, warehouses, and transfers surplus federal government equipment to eligible organizations in Texas.
- Program does not receive any funding from federal or state gov't. Program
  is entirely supported by service fees paid by our donees. The donated
  portion is the difference between original cost and service fees.



# FEDERAL SURPLUS PROPERTY PROGRAM



How it all started

- Origin 

  After WW2, Federal Property & Administrative Services Act of 1949 (created the GSA)
- Goal > Help state & local governments obtain the equipment they need, but may not otherwise be able to afford, in order to provide critical life-saving, educational, or health services
- Program participants are referred to as "Donees"

# Who is Eligible?

#### **Public Agencies**

- State Agencies
- Cities, Counties, & Municipalities
- School Districts
- Utilities & Special Purpose Districts

#### Fire Depts & Emergency Service Districts

- Volunteer Fire Departments
- City Fire Departments
- ESD's

## Small Businesses

- SBA (8) a certified companies
- Veteran Owned Small Businesses- certified by the SBA

# Nonprofit & Public Programs for the Elderly

- Adult Day Care
- Nutrition, Transportation, Legal or Social Services

#### Service Educational Activities

- Boy Scouts of America
- Boys and Girls Clubs of America
- American National Red Cross
- For complete list visit GSA website

# Nonprofit Educational & Public Health Activities

- Charter & Private Schools, Colleges, Universities
- Programs for Homeless and Impoverished
- Museums & Free Libraries
- Hospitals, Clinics

## Veteran's Service Organization

As determined by Department of Veteran's Affairs

#### **Public Airports**

 As deemed necessary by the Federal Aviation Administration

<u>It is the Law</u>: In accordance with Federal Law and this state agency's regulations and polices, TFC and its donees are prohibited from discriminating on the basis of race, color, national origin, sex, age, and disability.



# VETERANS SMALL BUSINESS ENHANCEMENT ACT



U.S. Small Business Administration

 Adds Veteran-owned small businesses to the list of organizations eligible to receive Federal Surplus Property

 VOSBs must be registered with the U.S. Small Business Administration

https://veterans.certify.sba.gov





- Download & complete an "Application for Eligibility" from our website: www.SurplusTexas.gov/federal
- 2) Submit Application to federal.surplus@tfc.texas.gov
- 3) Renew account every 3 years



#### APPLICATION FOR ELIGIBILITY

#### INSTRUCTIONS FOR COMPLETING THE APPLICATION TO RECEIVE FEDERAL SURPLUS PROPERTY (41 CFR 102-37).

- Complete pages 2-6, and return per the instructions at the bottom of this page.
- Page 6 must be signed by your organization's AUTHORIZING OFFICIAL. An "Authorizing Official" is the chief executive
  or financial officer for the applicant organization with authority to execute legal documents on your organizations behalf.
- . Some organizations must submit supporting documentation with the application. See pages 8-11 for details.
- Public/government agencies are eligible. Certain nonprofit organizations, Veterans Service Organizations, Service
  Educational Activities, volunteer fire/EMS/search & rescue departments and small businesses may also qualify. To
  determine if your organization may be eligible, please refer to the categories listed on pages 2 and 8-11 or contact us.
- All organizations must reapply every three (3) years.
- INCOMPLETE APPLICATIONS WILL NOT BE PROCESSED. IF YOU HAVE QUESTIONS OR NEED ASSISTANCE, PLEASE CONACT US AT (512) 962-4167 OR federal.surplus@tfc.texas.gov.
- Instructions for completing page 2:







# DONATION PROCESS OVERVIEW

- 1) Federal agencies contact GSA to dispose of surplus personal property.
- 2) TFC "screener" requests property from GSA.
- 3) GSA allocates (donates) property to state of their choice.

- 4) Donee visits an FSP warehouse or searches online inventory for available property.
- 5) Donee request property from TFC.
- 6) Donee picks up property & submits payment to TFC within 30 days.













# AFTER THE DONATION: COMPLIANCE PERIOD



- 1) One year to put property into use.
- Property may only be used for organizational purposes. May not be used for personal or unrelated reasons.
- 3) Must continue to use the property for "Compliance Period" (CP) before ownership transferred to donee. \*Excluding SBA (8)a companies
  - Original value  $< $5,000 \rightarrow (12)$  month CP
  - Original value ≥ \$5,000 or more → (18) month CP
- 4) Special compliance considerations
  - Aircraft → minimum 5-year compliance period



# AFTER THE DONATION: COMPLIANCE PERIOD

- All donees subject to compliance checks, including onsite or virtual visits by TFC or the GSA
- Subject to Single Audit Act
  - Donees that have received \$750,000 or more in all forms of federal financial assistance during the last fiscal year are liable for a single audit by an independent firm.
    - Fair Market Value = 23.34 % of original acquisition cost
    - TFC will send letter to you at end of fiscal year with FMV of property received





# SPECIAL CONSIDERATIONS FOR SBA 8 (A) BUSINESSES

- Eligible for Federal Surplus Program only while active in the SBA's 8(a) program
- SBA also involved in compliance monitoring
- Compliance period for property ends one year after your 8(a) graduation date
- All property requests must be approved by your SBA Business Opportunity Specialist
- For items with an original value of \$5,000 or more, must receive with at least 6 months remaining in the 8(a) program



## FEDERAL GRANTS



- Value of property from Federal Surplus may be used toward school's "Match" for grant monies that originate from the federal government.
  - Example: District obtains a maintenance truck that originally cost \$50,000 brand new. The District paid us a service charge of \$5,000. The District may be able to apply as much as \$50,000 toward their "match" for a grant application
- Contact granting authority to confirm if equipment may count toward your match.
- We can provide reports regarding the original acquisition cost of the item, as well as its fair market value.



 When there is a federally-declared disaster, impacted state(s) receive special assistance from the U.S. government to obtain trucks, equipment, generators, etc. rapidly.

 Add Federal Surplus to your organization's list of emergency management resources.

 Keep your account up-to-date so you will receive <u>property specials</u> and be ready and able to obtain property quickly.





# What Types of Property Are Available?

- Generators
- Storage & fuel tanks
- Musical instruments
- Exercise & gym equipment
- Recreational equipment
- Commercial kitchen equipment
- Office equipment, furniture & supplies
- Passenger, Utility, & Cargo Vehicles
- Medical supplies & equipment

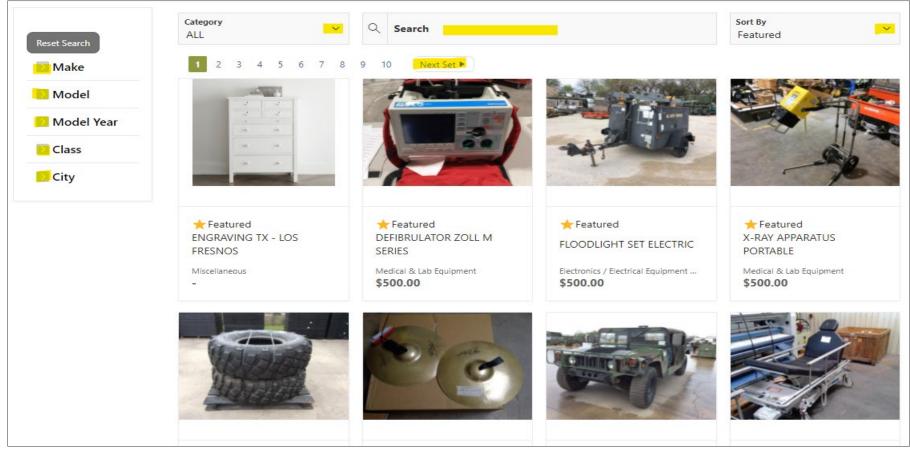
- Electronics
- Tools/shop equipment
- Mobile homes & travel trailers
- Large storage containers
- Emergency management equipment
- Heavy Equipment
- Boats & rafts
- Airplanes & helicopters

All available property is posted on our website (with pictures!)



## HOW TO SEARCH FOR AVAILABLE PROPERTY

- Visit our Fort Worth or San Antonio Warehouses. Only designated "Authorized Representatives" may sign for property.
- Search FSP's inventory on our website www.SurplusTexas.gov/federal







# VIEWING AVAILABLE PROPERTY



row(s) 1 - 10 of 10

Description TRUCK STAKE 6X6 CARGO/TROOP sd has 97 2/14/20 - sent for correction 3/4/20 FLUIDS DRAINED Asset Number 48-020-9065-06-001 **Location Details** SAN ANTONIO - YARD / XX Service Charge \$6,000.00 TRUCKS AND TRUCK TRACTORS, WHEELED (2320) Category Vehicles, Parts & Accessories Manufacturer/Make FREIGHTLINER Model M2106 Model Year 2005 SN/VIN 1FVKBXAK75DU89352 Available Quantity 1 - EACH Listing Date 12/18/2019



# SERVICE CHARGES AS LOW AS...

- Vehicles (\$250-\$7,500)
  - ATVs, utility carts & mini-trucks -\$250
  - Cargo & utility trucks \$2,500
  - Passenger buses \$2,500
- Trailers \$300 (small cargo) / \$1,500 (flatbeds)
- Riding Mowers \$150
- Forklift 10k capacity \$3,800

- Generators 100 KW \$3,000
- Air conditioning units \$200
- Refrigerators & Freezers \$20
- Hand tools \$1
- Furniture Chairs \$5
- Printers, shredders & scanners –
   \$10
- Office supplies \$25/ pallet

Our average service fee = 5-10% of the original purchase price



# Examples of Property Donated







# VOSB'S

## 911 Tactical Medicine (VOSB)

- Original acquisition cost = \$1,670,762.08
- Service charges paid to FSP = \$69,373
- Total Savings = \$1,601,389.08!

















## VOSB'S



## Iron 3 Diesel, LLC (VOSB)

- Aircraft Tractor received in March 2021
  - Original Acquisition Cost= \$14,790.80
  - FSP Service charges= \$2,000





# SBA 8 (A)'S

## **Valcorp Enterprises, LLC**

- Boom lift received February 2019
- Box truck received September 2020
- Original acquisition cost= \$148,720
- FSP Service Charge= \$14,000









# SBA 8 (A)'S





### **National Association of Christian Churches**

- Expedition Trailer, received in December 2020
- Original acquisition cost= \$10,000
- FSP Service charge= \$2,500





# SBA 8(A)'S

# International Consulting Engineers (ICE)

- ICE has received over 1,400 items
- Total original acquisition cost = \$6,100,149.50
- Service charges paid to FSP = \$493,460
- Total Savings of \$5,606,689.50 Compared to Buying Brand New!

















# CITIES

## Town of Bayside

- 5-ton cargo truck received in 2017 nicknamed "The Beast"
- Original acquisition cost = \$67,139
- FSP Service Charge = \$6,500 That is a savings of \$60,639 compared to buying brand new!





The VFD completed all design, fabrication, and modifications of the truck. Bayside VFD members installed fire fighting equipment, lights, made necessary mechanical repairs, and painted the truck to make it rescue ready!





## CITIES





## City of Sandy Oaks

- Modular building and Mobile Trailer used for city operations acquired in January 2020.
- Original Acquisition Cost = \$290,968.78
- FSP service charge= \$7,500
- Total Savings= \$283,468.78





# COUNTIES



## **Jefferson County**

- 3 LMTV Cargo Trucks (rec. 2020) 4 LMTV Cargo Trucks (rec. 2021)
- Combined original acquisition cost = \$740,510
- FSP Service Charge = \$45,500

That is a savings of \$695,010 compared to buying brand new!





# COUNTIES

## **Lee County**

- Caterpillar D7H Dozer
- Service Charge = \$25,000
- Orig. Acquisition Cost = \$175,085

Savings of over \$150,000 compared to buying brand new!







# Mustang Special Utility District

- Fleet of vehicles
- Pump
- 5-Ton Dump Truck
   All received in 2020











## Jonah Water Special Utility District

- Genie Boom Lift received in October 2020
- Original acquisition cost = \$229,000
- FSP Service Charge = \$4,000









# Olmito Water Supply Corporation

- 500 kw Generator received June 2020
- Original acquisition cost= \$65,000
- FSP Service Charge= \$6,500





## Jefferson County Drainage District No. 6

- Sioux Prairie Crane received in Sept. 2019
- Original acquisition cost= \$251,005.42
- TFC Handling fee= \$10,000







## St. Hedwig VFD

• 5 Ton Truck







(Before)

- FSP Service Charge = \$7,500
- Orig. Acquisition Cost = \$134,047





#### **Locust Grove VFD**

- Received two Wheel Mounted 350 GPM Pump Assemblies in March 2019
- Original acquisition cost= \$25,256
- FSP service charge= \$3,000
- Total Savings= \$22,256









### Sugar Land Fire EMS

- (2) 2.5-Ton LMTV Cargo Trucks received in July 2019
- Original acquisition cost= \$115,639
- FSP service charge= \$15,000











### City of Clarendon Fire Department

- 5-ton diesel cargo truck
- OAC = \$70,613
- FSP Service charge=\$5,000









### EMERGENCY MANAGEMENT

### **Nueces County ESD #2**

- Tracker Boat with McClain Trailer received April 2020
- Original acquisition cost= \$7,500
- FSP Service Charge= \$1,200



(Before)











### NONPROFITS

### Pet Prevent a Litters (P.A.L.S.) of Central Texas

- Anesthesia Machine and Surgical Table received in December 2020
- OAC= \$56,150
- FSP service charge= \$275
- Total Savings= \$55,875.50









### NONPROFITS

#### Hatzalah of Houston

- 2.5-Ton LMTV Cargo Truck received February 2020
- Original acquisition cost= \$176,428
- FSP Service Charge= \$7,500





(After)





### MUSEUMS



#### National U.S. Armed Forces Museum

- Two Humvee Utility Trucks and 900 Gallon Water tank received in October 2020
- Original acquisition cost= \$87,646
- TFC Handling fee= \$7,450
- Total Savings= \$80,196





### PUBLIC SAFETY

## Texas Department of Transportation (TXDOT)

- 37 tanker semitrailers obtained from 2015-2019 to use as to water distributors.
- Average OAC approx. \$71,000/ea.
- Average service charge paid by TXDOT approx. \$4500/ea.
- Total savings of over \$2.4 million compared to buying new







### Italy ISD

- MKT Field Kitchen Trailer, received in September 2020
- Original acquisition cost= \$145,000
- FSP Service Charge= \$750











#### **Vega ISD**

Vega ISD Senior Ag Mechanics team won Grand Champion at the 2019 San Antonio Rodeo & Stock Show with their Drag Scraper. The wheels and tires used for the scraper, as well as equipment used to build the scraper, were from FSP.









### **Texas A&M University**



Truck tractor for Veterinary Emergency Team



Airplane tug for Transportation Services





### **Edinburg CISD**

• F350 Truck

• OAC = \$54,310.43

• Service charge paid by ISD = \$10,000







### MUSICAL INSTRUMENTS

- Fort Worth ISD -> Received 62 musical instruments
  - Original value = \$199,072.48 / Service charge = \$22,800

#### Randolph Field ISD

- Since 2009, received 488 items, including 123 musical instruments, technology equipment, lighting, kitchen appliances, medical supplies, tools, and tents.
- Original value = \$394,923.49 / Service charge = \$44,128

#### Boles ISD

- Received 557 items, including 26 musical instruments, tools, welding equipment, generators, art supplies, office supplies, furniture, and shipping containers.
- Original value = \$433,232.28 / Service charge = \$26,967.15

#### Alvarado ISD

- Received 55 items, including 39 musical instruments, school supplies, furniture, meal kits, & forklift.
- Original value = \$145,248.95 / Service charge = \$21,004















# MEDICAL & SCIENTIFIC EQUIPMENT

#### **Medina ISD**

Microscope OAC= \$5,476.55 Service charge paid = \$150



### **Seymour Hospital**

June 2018, received four Stryker hospital beds OAC=\$5,000/ea. Service charge of only \$200/ea.



#### **Nueces County ESD #4**

Zoll Auto Pulse (Automatic CPR Device) OAC= \$10,256.25 Service charge paid= \$150







### FOOD

#### FEMA Meal Kits

- Nov. 2017 = GSA announced availability of excess FEMA meal kits
- Over 70 organizations submitted requests
- Received over <u>1.4 million</u> meals
- 59 truckloads of meals shipped to Texas





# GET THE MOST OUT OF THE FSP PROGRAM

TOP TIPS \*

- Keep contact information up-to-date
- Spread the word within your organization to other departments who may be able to utilize the program
- Check your inbox for <u>broadcasts</u> & our <u>website</u> regularly for new property
- Items can be used for parts as well (with prior approval)
- Submit requests to the warehouse closest to you



### Contact Us!

#### Ft. Worth Warehouse - 2826 N. Beach St., Fort Worth, Texas, 78611

- Open Monday-Friday, 8:00AM 5:00 PM (closed 12-1PM for lunch)
- (817) 831-6767 / FortWorth.Surplus@tfc.texas.gov
- Federal Surplus Property; not open to general public.

#### San Antonio Warehouse - 2103 Ackerman Rd., San Antonio, TX, 78219

- Open Monday-Friday, 8:00AM 5:00 PM (closed 12-1PM for lunch)
- (210) 661-2381 / SanAntonio.Surplus@tfc.texas.gov
- Federal Surplus Property; not open to general public.

#### Austin Administrative HQ & State Surplus Store- 6506 Bolm Road, Austin, Texas 78721

- Federal Program Info: (512) 962-4167 / <a href="mailto:federal.surplus@tfc.texas.gov">federal.surplus@tfc.texas.gov</a>
  State Surplus Store & Online Auction Info: (512) 463-1990 / <a href="mailto:State.surplus@tfc.texas.gov">State.surplus@tfc.texas.gov</a>
- State Surplus & Airport Property; open to the public.

The Texas Facilities Commission is in compliance with the Americans with Disabilities Amendments Act (ADA). Please contact us if you need a reasonable accommodation while visiting our warehouse.





## Thank you for your interest in the Federal Surplus Property Program!





www.SurplusTexas.gov

