



Track Your Daily 10/4 Activities

Month:

Year:

Four Habits	Daily Goals	Mon.	Tues.	Wed.	Thu.	Fri.	Sat.	Sun.	Weekly Totals
Week 1									
Build and Manage Your Database	10 People								
Prospect	10 Connections								
Follow Up	10 Notes								
Know Your Market	10 Homes/Week								
Week 2									
Build and Manage Your Database	10 People								
Prospect	10 Connections								
Follow Up	10 Notes								
Know Your Market	10 Homes/Week								
Week 3									
Build and Manage Your Database	10 People								
Prospect	10 Connections								
Follow Up	10 Notes								
Know Your Market	10 Homes/Week								
Week 4									
Build and Manage Your Database	10 People								
Prospect	10 Connections								
Follow Up	10 Notes								
Know Your Market	10 Homes/Week								



Track Your Milestones

Month:

Year:

	Mon.	Tues.	Wed.	Thu.	Fri.	Sat.	Sun.	Weekly Totals
Week 1								
Appointments								
Listing and Buyer Agreements								
Contracts Written								
Contracts Closed: Listings and Buyers								
Week 2								
Appointments								
Listing and Buyer Agreements								
Contracts Written								
Contracts Closed: Listings and Buyers								
Week 3								
Appointments								
Listing and Buyer Agreements								
Contracts Written								
Contracts Closed: Listings and Buyers								
Week 4								
Appointments								
Listing and Buyer Agreements								
Contracts Written								
Contracts Closed: Listings and Buyers								