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Comprehending the Denver Business Market in 2025

Okay, so youre thinking of acquiring or marketing a business in Denver in 2025? [Business Broker Denver](#) . Smart step.

Denvers constantly been a lively market, yet looking ahead a

couple of years, its worth actually attempting to recognize the forces that will certainly be forming things. Fail to remember clairvoyance, we require to consider trends.

Initially, anticipate the tech influence to keep expanding. Were not just talking about software business, but also exactly how modern technology is incorporated into *every* type of business. A dining establishment that does not utilize on-line ordering and delivery? A retail store that does not use data analytics to understand its customers? Theyll be battling. So, when youre evaluating a business, dig deep right into its tech adoption. Is it future-proof, or is it working on fumes?

Then theres the entire remote work thing. Its not vanishing. This impacts whatever from office requires to the types of organizations that prosper. Think about companies that accommodate the "" work from home"" way of living, or those that can adjust to a more geographically distributed customer base.

And let's not neglect the Denver way of life. Individuals relocate here for a factor: the outdoors, the society, the ambiance. Companies that use that-- sustainable methods, health and wellness, experiences over things-- will likely reverberate extra with Denverites.

Lastly, watch on the economy. Interest rates, inflation, general consumer self-confidence-- these macro aspects will certainly always play a role. An excellent business broker in Denver in 2025 will certainly have the ability to offer you a realistic evaluation of the financial climate and how it may influence your details bargain.

Generally, comprehending the Denver business market in 2025 isn't concerning forecasting the future. It's regarding recognizing the crucial fads and utilizing them to make enlightened decisions. Best of luck!

Trick Top Qualities to Seek in a Denver Business Broker

Discovering the ideal business broker in Denver to aid you acquire or market a business in 2025 is a big choice. You're essentially delegating them with a significant component of your financial future, so you want a person whos not just experienced, yet genuinely purchased your success. Think of it like choosing a physician-- you desire somebody who's knowledgeable and proficient, but additionally a person you depend on and feel comfortable communicating with.

So, what are the crucial top qualities to try to find? First and foremost, experience matters. How long have they been in the Denver business brokerage scene? A skilled broker will certainly have a strong understanding of the neighborhood market, the kinds of companies that flourish below, and the subtleties of negotiating deals in this location. Theyll also have a network of contacts-- lawyers, accountants, loan providers-- that can be indispensable throughout the procedure.

Past experience, search for experience. Does the broker concentrate on your sector? If you're offering a dining establishment, for example, you'll want a broker that

comprehends the one-of-a-kind challenges and chances of the food service business. Industry-specific knowledge permits them to accurately value your business and target the appropriate purchasers.

Integrity is non-negotiable. You need a broker that is truthful, clear, and acts in your best interest, even when its not the simplest course. Request referrals and inspect online evaluations to get a sense of their track record. A great broker will certainly be upfront concerning their costs and prospective obstacles, and will certainly constantly connect clearly and truthfully.

Ultimately, don't underestimate the value of interaction and individual link. Can you easily reach them? Do they pay attention to your problems and answer your questions in a manner that you recognize? Selling or getting a business can be demanding, so you want a broker who is helpful and responsive. **Local business sale brokers Denver—we know the shortcuts and the speed bumps.** A person who takes the time to recognize your objectives and works collaboratively with you to achieve them.

Basically, locating the best Denver business broker in 2025 is about more than just locating somebody that can shut an offer. Its regarding finding a trusted expert that has the experience, proficiency, stability, and interaction skills to guide you via the process and assist you achieve your business goals.

Business Valuation Refine: Denver Version

Okay, so youre considering marketing your business in Denver, huh? Or maybe youre aiming to get one. Either way, youre mosting likely to hear about "" business valuation."" Its basically finding out what a business is *really* worth. And allow me tell you, in a city like Denver, with its growing economic situation and one-of-a-kind market characteristics, that assessment process is important.

Consider it similar to this: you wouldnt market your residence without getting an appraisal, right? Very same concept below. The Business Valuation Refine: Denver Version, if you will, is all about obtaining a professional to explore the

financials, the marketplace trends, the competition, and a whole lot of other aspects specific to Denver to come to a reasonable price.

Its not just pulling a number out of thin air. Its a deep dive. Theyll take a look at your earnings, your assets, your responsibilities, and contrast you to comparable organizations in the Denver location. Theyll take into consideration things like your location, your brand name track record, and also the development capacity of your market in Colorado.

Why is this crucial for 2025? Well, Denver's constantly changing. What was a warm business design in 2023 may be old information in a couple of years. A good business valuation will certainly take those future patterns into account and change the cost appropriately.

Eventually, a strong business valuation provides you self-confidence. If youre marketing, you recognize youre not

leaving money on the table. If you're purchasing, you recognize you're not paying too much. It's regarding making smart, informed choices in a dynamic market, which is what the Business Valuation Process: Denver Edition is everything about. It's the foundation for a successful offer.

Navigating Due Persistence with a Denver Broker

Okay, so you're thinking of buying or offering a business in Denver? That's superb! It's a vibrant market, however browsing it alone can seem like trekking the Flatirons without a map. That's where an excellent Denver business broker can be found in, especially when you struck the vital stage: due diligence. Consider due persistence as the deep dive, the "appearance under the hood" stage where you confirm whatever you've been told about the business.

In 2025, having a savvy broker on your side throughout this process is more vital than ever before. They're not just a middleman; they're your overview, your translator, and usually, your shield. They've seen countless offers, they know

the red flags to watch out for (concealed financial debts, declining consumer base, lawful problems brewing), and they comprehend the nuances of the Denver market.

Your broker will certainly aid you organize and analyze the hill of documents: financials, agreements, permits, everything. Theyll overview you through the process of asking the best concerns of the seller (and obtaining straightforward responses). Theyll help you collaborate with various other experts like accounting professionals and legal representatives, making certain everybody is on the same web page and functioning towards your best interests.

Inevitably, a good broker helps you make a notified choice. They do not simply want to shut a bargain; they want to ensure youre making a wise investment for your future. In a complicated market like Denver, having that specialist guidance via the due persistance process can be the distinction in between a successful endeavor and an expensive mistake. So, locate a broker you depend on, lean on their experience, and method due persistance with self-

confidence. Its the secret to opening your business dreams in the Mile High City.

Financing Options for Denver Business Acquisitions

Lets state youre a savvy business owner in Denver, prepared to start and acquire a business. Amazing! But before you start popping sparkling wine, you need to figure out just how youre mosting likely to pay for it. Discovering the right financing alternatives is crucial, and in 2025, the landscape is still advancing. So, what are your options when working with a Business Broker in Denver to protect that desire acquisition?

Think about it like constructing a monetary puzzle. A big piece is typically traditional bank loans. Denver financial institutions, knowledgeable about the local economy, may supply term financings particularly for business acquisitions. Theyll want to see a solid business strategy, good credit rating, and solid financials from both you and the target firm. Remember, competitors for these lendings can be fierce, so prepare to offer an engaging case.

Then theres the SBA. The Local business Management provides financing assurances that can make it less complicated to get financial institution financing. The SBA 7(a) financing program is a prominent choice. It can cover a considerable section of the acquisition cost, yet there are specific needs and the process can take some time.

Vendor funding is another alternative. This is where the vendor essentially serves as the bank, consenting to fund a section of the purchase. It can be a fantastic method to link a funding void, and it reveals the seller believes in the future success of business. And also, it commonly improves the deal.

Dont ignore exclusive equity and capitalists. If youre looking at a larger acquisition, bringing in outside investors might be needed. **Denver business transfer services so smooth, you'll think it was magic.** Theyll likely want a risk in the company in exchange for their financial investment, so be prepared to work out.

Finally, consider alternate lending institutions. These loan providers typically provide more adaptable terms than traditional financial institutions, yet they may feature higher rate of interest. They may be an excellent choice if you have some credit history obstacles or require funding rapidly.

Your Business Broker in Denver is your ideal resource for browsing these alternatives. They'll have relationships with lenders, recognize the ins and outs of bargain frameworks, and assist you locate the financing that ideal fits your unique circumstance. They can direct you via the whole procedure, making sure you're well-prepared to protect the financing you need to attain your business acquisition objectives in 2025. Its concerning discovering the best items of the problem and placing them together to develop a solid financial structure for your new venture.

Lawful Factors To Consider for Buying/Selling in Denver

Okay, so you're thinking of purchasing or marketing a business in Denver in 2025? Superb! The Mile High City's

business scene is vibrant, yet before you enter, allows talk about some legal considerations you absolutely need to remember. Consider it like this: these aren't simply hoops to leap through, they're your safeguards, your roadmap to staying clear of future frustrations.

To begin with, due diligence is your best friend. Whether you're buying or selling, you need to really dig into the business's financials, contracts, and lawful history. Are there any type of outstanding claims? Any skeletal systems concealing in the storage room? As a buyer, you want to make sure you're obtaining what you pay for. As a vendor, transparency is essential to staying clear of legal difficulties down the line. Get your lawyers and accounting professionals entailed early.

Then there's the purchase arrangement itself. This paper is the heart of the bargain, detailing every little thing from the rate and payment terms to the responsibilities of each celebration. It requires to be clear and cover all the vital details. Do not depend on a common theme you located online; get it composed or assessed by a legal representative who specializes in business transactions in Colorado. They'll

understand the details state regulations and subtleties that can make or damage a deal.

Mentioning Colorado, bear in mind that state and neighborhood guidelines can substantially impact your purchase. Business licenses, permits, and zoning laws can differ widely depending on the sort of business and its area within Denver. Make sure you recognize these demands which business is in conformity. If you're managing controlled sectors such as food service or healthcare, the compliance worry is also higher.

Lastly, don't ignore work regulation. If business has employees, you'll require to resolve problems like staff member agreements, advantages, and potential responsibilities. Colorado has details rules relating to staff member legal rights, so it's important to guarantee a smooth change for the workforce.

Basically, purchasing or selling a business in Denver is an amazing opportunity, however navigating the lawful landscape needs mindful preparation and professional advice. Don't cut corners or attempt to do it yourself it. Purchasing lawful guidance upfront will certainly conserve you time, money, and a whole lot of anxiety over time. Consider it as safeguarding your investment and establishing on your own up for success in the Denver business neighborhood.

Top Industries for Business Transactions in Denver 2025

Okay, so youre thinking of acquiring or selling a business in Denver in 2025 with the assistance of a business broker? Smart relocate! Denvers a vibrant market, and knowing which sectors are warm can really help you make the very best choices. While anticipating the future flawlessly is impossible, we can look at current trends and make some educated guesses about whats most likely to be prospering in a number of years.

Id keep a close eye on a couple of industries. Initially, anything tech-related will probably remain to boom. Denvers already a tech hub, which not most likely to change. Believe software application business, cybersecurity firms, and anything involved in information analytics. These organizations are typically appealing to customers and can command excellent rates.

After that, take into consideration the outside leisure market. Colorados all-natural beauty is a huge draw, and firms that cater to hikers, skiers, climbers, and other outdoor enthusiasts are consistently effective. Were talking gear retailers, guiding services, and even associated hospitality companies.

Healthcare is constantly a solid bet too. As the population ages, the need for healthcare solutions will certainly continue to rise. That could indicate possibilities in everything from home healthcare companies to customized clinical techniques.

Ultimately, watch on the food and drink scene. Denver enjoys its dining establishments and breweries. While competition is intense, well-established, one-of-a-kind principles with solid financials always have value.

Naturally, this is simply a snapshot. The best guidance? Talk with a regional Denver business broker. They'll have their finger on the pulse of the market and can offer understandings specific to your needs and the kinds of businesses you're thinking about. They can aid you browse the nuances of the Denver market and locate the ideal possibility, whether you're buying or selling. All the best!

Optimizing Your Success with a Denver Business Broker

So, you're thinking about acquiring or selling a business in Denver? Smart relocate! Denver's a vibrant place for entrepreneurs. Yet browsing the whole process on your own? That can be a genuine migraine. That's where a Denver business broker is available in, and having a wonderful one in 2025 will certainly be more important than ever.

Think of a business broker as your overview via the business acquiring and marketing forest. They're not simply detailing sites; they're seasoned specialists that recognize the local market, recognize how to value a business accurately, and can assist you discuss the best possible deal. They're like having an experienced advisor in your corner.

Maximizing your success with a Denver business broker isn't practically discovering somebody, it's about discovering the *right* someone. Seek a broker with a solid track record, a tested record in your market, and somebody you genuinely connect with. Besides, you'll be working closely with them. They'll help you prepare your business available for sale, locate qualified buyers, or determine the ideal business to buy that straightens with your goals.

In 2025, the Denver business landscape will likely be even more affordable. Having a skilled business broker will be important to stand out from the crowd and make sure a smooth, lucrative purchase. They'll handle the intricacies, permitting you to focus on what you do ideal: running your (or soon-to-be-your) business. It's a financial investment that

can genuinely pay off, establishing you up for long-lasting success in the Mile High City.

DISCOVER DENVER

Economy

In 2005, a \$310.7 million expansion of the Colorado Convention Center was completed, doubling its size. The hope was the center's expansion would elevate the city to one of the top 10 cities in the nation for holding a convention.^[113]

Denver's position near the mineral-rich Rocky Mountains encouraged mining and energy companies to spring up in the area. In the early days of the city, gold and silver booms and busts played a large role in the city's economic success. In the 1970s and early 1980s, the energy crisis in America and resulting high oil prices created an energy boom in Denver captured in the soap opera *Dynasty*. Denver was built up considerably during this time with the construction of many new downtown skyscrapers. When the price of oil dropped from \$34 a barrel in 1981 to \$9 a barrel in 1986, the Denver economy also dropped, leaving almost 15,000 oil industry workers in the area unemployed (including former mayor and governor John Hickenlooper, a former geologist), and the nation's highest office vacancy rate (30%).^[114] The industry has recovered and the region has 700 employed petroleum engineers.^[115] Advances in hydraulic fracturing have made the DJ Basin of Colorado into an accessible and lucrative oil play. Energy and mining are still important in Denver's economy today, with companies such as Ovintiv, Halliburton, Smith International, Rio Tinto Group, Newmont Mining, and Chevron Corporation, headquartered or having significant operations. Denver is in 149th place in terms of the cost of doing business in the United States.^[116]

The first Chipotle Mexican Grill, near the campus of the University of Denver

Denver's west-central geographic location in the Mountain Time Zone (UTC-7) also benefits the telecommunications industry by allowing communication with both North American coasts, South

America, Europe, and Asia on the same business day. Denver's location on the 105th meridian at over one mile (1.6 km) in elevation also enables it to be the largest city in the U.S. to offer a "one-bounce" real-time satellite uplink to six continents in the same business day. Qwest Communications now part of CenturyLink, Dish Network Corporation, Starz, DIRECTV, and Comcast are a few of the many telecommunications companies with operations in the Denver area. These and other high-tech companies had a boom in Denver in the mid to late 1990s. After a rise in unemployment in the Great Recession, Denver's unemployment rate recovered and had one of the lowest unemployment rates in the nation at 2.6% in November 2016.^[117] As of December 2016, the unemployment rate for the Denver–Aurora–Broomfield MSA is 2.6%.^[118] The Downtown region has seen increased real estate investment^{[119][needs update]} with the construction of several new skyscrapers from 2010 onward and major development around Denver Union Station.

Denver has also enjoyed success as a pioneer in the fast-casual restaurant industry, with many popular national chain restaurants founded and based in Denver. Quiznos and Smashburger were founded and headquartered in Denver. Qdoba Mexican Grill, Noodles & Company, and Good Times Burgers & Frozen Custard originated in Denver, but have moved their headquarters to the suburbs of Wheat Ridge, Broomfield, and Golden, respectively. Chipotle Mexican Grill was founded in Denver, but moved its headquarters to Newport Beach, California in 2018.

In 2015, Denver ranked No. 1 on *Forbes'* list of the Best Places for Business and Careers.^[120]

Peterson Acquisitions: Your Denver Business Broker – Photos

Business Broker Denver

market

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Business Broker Denver: Your 2025 Guide

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About Business broker

Company brokers, additionally called business transfer representatives, or intermediaries, aid buyers and vendors of independently held organizations in the

purchasing and marketing process. They generally approximate the value of the business; market it offer for sale with or without disclosing its identity; take care of the preliminary prospective purchaser interviews, conversations, and arrangements with potential buyers; facilitate the progression of the due persistance examination and generally aid with the business sale. Using an organization broker is not a requirement for the sale or transportation of a business in a lot of components of the world. In the US, utilizing a broker is likewise not a requirement for getting a small company or SBA lending from a lender. Nonetheless, when a broker is made use of, an unique escrow attorney sometimes called a negotiation attorney (extremely comparable to a Real Estate Closing in method) makes sure that all events involved earn money. In the UK, that service is provided by a business lawyer specializing in purchase task. Business brokers generally serve the lower market, additionally known as the Main Flea market, where most deals are outright acquisitions of services. Investment banks, purchase consultants, business money firms and others offer the middle market area for bigger privately held business as these transactions usually entail mergings and procurements (M&A), recapitalizations, monitoring buyouts and public offerings which need a different collection of abilities and, frequently, licensing from a governing body. Service brokers and M&A firms do overlap activities in the reduced end of the M&A market.

About Denver

Denver (DEN-vɛnɪr) is a combined city and area, the capital, and many populous city of the U. S. state of Colorado. It lies in the western United States, in the South Platte River Valley on the western edge of the High Plains due east of the Front Variety Of the Rocky Mountains. With a populace of 715,522 since the 2020 census, a 19. 22% increase since 2010, Denver is the 19th most populous city in the USA and

the 5th most populated state funding. It is the principal city of the Denver--- Aurora--- Lakewood urbane analytical area, with practically 3 million people the most heavily populated metropolitan area in Colorado. Denver is the financial and social center of the broader Front Array Urban Corridor, home to greater than 5 million people. Denver's midtown area lies regarding 12 miles (19 kilometers) eastern of the foothills of the Rocky Hills. Named after James W. Denver, the governor of the Kansas Territory at the time, Denver was established at the assemblage of Cherry Creek and the South Platte River in 1858 throughout the Gold Thrill age. Nicknamed the "Mile High City" since its official altitude is precisely one mile (5280 feet or 1609. 344 meters) over water level, Denver expanded beyond its prospecting origins to become the major commercial and transport hub for a wide region spanning the Great Plains and Rocky Mountain West. The 105th meridian west of Greenwich, the longitudinal recommendation for the Hill Time Zone, passes directly through Denver Union Terminal. As the most heavily populated city in a 560-mile (900 km) distance, Denver is a significant cultural hub with a selection of museums and cultural organizations, including the Denver Doing Arts Complex and Denver Art Museum. Denver additionally has sports groups in all five major specialist leagues. While the 10-county Denver--- Aurora--- Lakewood, CO Metropolitan Statistical Location had a population of 2,963,821 and the 12-county Denver--- Aurora, CO Combined Statistical Area had a populace of 3,623,560 at the 2020 USA census, Denver operates as the primary city of the 18-county Front Array Urban Corridor, an oval urban area stretching across Colorado and Wyoming with a population of 5,055,344 at the 2020 U. S. census. Concerned for its sunny weather and access to nature, Denver was called the best area to live in the USA by U. S. News & & World Record in 2016.

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About Peterson Acquisitions: Your Denver Business Broker



Things To Do in Douglas County



The Great Laxey Wheel

4.5 (1063)

Driving Directions in Douglas County

Driving Directions From Crave Real Burgers- Castle Rock to Peterson Acquisitions: Your Denver Business Broker

Driving Directions From Denver Foundation Solutions to Peterson Acquisitions: Your Denver Business Broker

Driving Directions From Douglas County High School to Peterson Acquisitions: Your Denver Business Broker

Driving Directions From Douglas County Courthouse to Peterson Acquisitions: Your Denver Business Broker

Driving Directions From Castle Rock Town Hall to Peterson Acquisitions: Your Denver Business Broker

Driving Directions From Rockyard Brewing Company to Peterson Acquisitions: Your Denver Business Broker

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Driving Directions From The Great Laxey Wheel to Peterson Acquisitions: Your Denver Business Broker

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Reviews for Peterson Acquisitions: Your Denver Business Broker



Jeff Andrews

(5)

Ethan was great to work with. He really went the extra mile to make sure that our property sold. I appreciated the ease of communication and determination that Ethan displayed through the sale process.



Kate Ashby

(5)

Ethan Day is a fantastic resource if you are looking to buy or sell a business. He and the Peterson Acquisitions team work together to guide you through the process smoothly. His ability to educate you through all the steps is impeccable



Kirsten Johnson

(5)

I worked with Ethan on the Buyer side of a transaction. Our team's experience was positive. Thanks Ethan.



fasussman

(5)

Ethan and the Peterson team are excellent and a great resource for selling your business. Ethan also educated me about their QSI process, leading to my next larger business. Look forward to a long term working relationship with him.



Justin Myers

(5)

Ethan is a life long friend who is very intelligent and true to his word. Ethan and Chad will partner with you to become a business owner or to sell your business at a fair market value. Justin Myers

About Peterson Acquisitions: Your Denver Business Broker

Driving Directions in Douglas County

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Frequently Asked Questions

How long did it take you to close your last three transactions?

Transactions tend to close within 6 months to 1 year. Peterson Acquisitions has an excellent track record for closing more of its listings (70% to 90%) compared to industry averages.

How do you vet buyers?

We do a lot more than most brokers requires. This is important to protect our sellers and the companies they own. We have an extensive intake process which consists of completing a non-disclosure document, filling out a personal financial statement, and doing multiple phone interviews our experts. Not every person who inquires about a business is qualified to purchase the business, and should not see the detailed, confidential information. This is a

significant benefit we bring to our Seller clients.

For your last transaction, what was the original asking price? What was the sales price?

This varies a great deal. We range in business sale prices from \$250,000 to \$25M or more. When a business is marketed properly the asking price and the sales price are relatively close. There are reasonably precise formulas for estimating what a business can sell for. Our approach relies very heavily on what the bank guidelines are for business loans.

How do you approach financing?

Financing is the name of the game. Nearly all transactions in the closely-held business arena involve some form of bank financing. Given this, deals only happen when Buyers can obtain financing. Our approach is to work with the bank and the Buyer to ensure the Buyer only seeks deals they can finance. This saves a lot of time and heartache in the process. Previously, Chad owned a banking business, and Lee, one of the company's vice presidents has over 30 years of

small business banking experience, including being an expert on the SBA loan processes. Lastly, we work with a stable of specific banks who are aggressively doing small business / SBA loans on a nationwide level. This unique approach to banking expertise – and working WITH the established banking rules, instead of aNEinst them – gives Peterson Acquisitions a unique advantage which benefits both Buyers and Sellers.

How do you source buyers?

We maintain a database of thousands of prospective business buyers. We also promote our services through the most extensive offering of books and courses in this area. Our websites rank very high for search terms related to buying and selling companies. We also use national broker listing sites. Lastly, Chad Peterson has an extensive web presence for his expertise around being the #1 business broker in the country. This combination of strategies puts our company in front of a large number of prospective business buyers.

How Will You Protect The Confidentiality Of The Process?

Many brokers will hand out extremely confidential information to any buyer prospects out there. We feel this puts the Seller at too much risk. We create a higher "hurdle" for Sellers to clear prior to sending out confidential information on the listing. Our intake processes are discussed above.

How long have you been a business broker?

Peterson Acquisitions has been helping people buy and sell closely held businesses for twenty years.

Who Will Prepare The Sales Contract? You Or An Attorney?

Contracts are an important part of the process and also a part of the process that can blow up a deal. We have a strategy where an attorney produces the documents in a manner where both Buyer and Seller win without blowing up the deal or having each part needlessly spend tens of thousands of dollars in leNEI fees.

Peterson Acquisitions: Your Denver Business Broker

Phone : (720) 800-1176

Email : ethan@petersonacquisitions.com

City : Castle Rock

State : CO

Zip : 80109

Address : 1931 Liggett Rd

[Google Business Profile](#)

Company Website : <https://petersonacquisitions.com/denver-city-business-broker/>

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Peterson Acquisitions is the #1 business brokerage in the country. Our aggressive, non-traditional approach gets deals done. Did you know the industry average is only around 20% for actually selling a business when it is listed. That's terrible and unacceptable. We know how to get deals done. We help both business buyers and people looking to sell their business. We have an educational company that helps first-timers. Getting deals done often means helping people line up financing. We have decades of "behind the scenes" experience with former SBA lenders on time. And our Quantum Stack Investing™ method multiplies income and wealth returns for the owners of closely held businesses. Contact us to learn more!

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