

The Peoples Company appraisal team is tracking all active agricultural real estate listings and auctions throughout the State of lowa in an effort to keep the most current and detailed sales database available by adding the information to our sales database as soon as a transaction occurs.

Our appraisal team specializes in conducting valuations on agricultural land, recreational land, agribusiness properties and commercial-agricultural properties. As professional consultants, our team provides additional services for our clients such as appraisal review or second opinion valuations. Visit **PeoplesCompany.com** to view our full range of professional services.

Our appraisal team focuses on professionalism, a high quality appraisal product, and quick turn-around times. Email Appraisal@PeoplesCompany.com to request a "sample" appraisal product or contact one of our appraisers to further discuss our appraisal services and how we can add value to you or your clients today.

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As a service to our clients, we wish to keep you up-to-date on the current land market. Here are the results for the land auctions in Iowa that occurred in May. Contact the Peoples Company Appraisal team if you would like additional information on these transactions.

^{*} CSR-2 soil rating is calculated on the tillable acres of each tract of land.

SALE DATE	COUNTY	LAND TYPE	GROSS ACRES	\$ PER ACRE	CSR2
5/2/18	Hardin	Tillable/Timber	61.34	\$5,086	<i>77</i> .3
5/2/18	Hardin	Tillable/Timber/Pasture	82.00	\$5,293	74.7
5/2/18	Hardin	Tillable/Timber/Rec.	66.00	\$7,045	<i>7</i> 5.2
5/3/18	Grundy	Tillable/Timber	154.50	\$6,600	88.6
5/5/18	Crawford	Tillable	116.58	\$4,675	60.2
5/5/18	Keokuk	Tillable/Timber	115.50	\$2,950	69.7
5/5/18	Lee	Tillable	<i>57</i> .31	\$9,100	70.7
5/5/18	Des Moines	Tillable	49.29	\$6,125	66.4
5/5/18	Appanoose	Tillable	46.00	\$2,625	35.0
5/10/18	Clay	Tillable	197.00	\$5,025	51.5
5/11/18	Clarke	CRP	124.00	\$4,080	67.6
5/11/18	Wayne	Pasture	92.00	\$2,550	41.4
5/11/18	Wayne	Tillable	281.00	\$3,519	50.8
5/11/18	Wayne	Tillable	338.00	\$3,060	<i>5</i> 1. <i>7</i>
5/14/18	Lyon	Tillable	40.00	\$13,300	86.7
5/15/18	Franklin	Tillable	150.00	\$8,900	84.0
<i>5/17/</i> 18	Mitchell	Tillable	1 <i>57</i> .00	\$6,800	<i>7</i> 5.3
5/19/18	Wapello	Tillable/Pasture	40.00	\$6,250	52.6
5/19/18	Howard	Tillable/Rec.	60.00	\$4,100	40.2
5/19/18	Howard	Tillable/Rec.	121.00	\$2,550	53.3
5/19/18	Howard	Rec.	44.00	\$2,800	
5/23/18	Palo Alto	CRP	38.00	\$4,750	44.7
5/24/18	Guthrie	Tillable	80.00	\$ <i>7</i> ,950	62.9
5/24/18	Warren	Tillable/Timber/Pasture	120.00	\$3,775	52.4
5/25/18	Keokuk	Tillable	72.50	\$8,500	83.8
5/30/18	Pottawattamie	Tillable	97.00	\$12,400	81.4
5/30/18	Pottawattamie	Tillable	60.00	\$10 <i>,7</i> 00	79.4
5/31/18	Pocahontas	Tillable	108.13	\$7,800	81.7

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^{*} Please advise, this list includes auctions that were conducted by numerous auction firms throughout the State of Iowa and are not all directly affiliated with Peoples Company.