

The Peoples Company appraisal team is tracking all active agricultural real estate listings and auctions throughout the State of Iowa in an effort to keep the most current and detailed sales database available by adding the information to our sales database as soon as a transaction occurs.

Our appraisal team specializes in conducting valuations on agricultural land, recreational land, agribusiness properties and commercial-agricultural properties. As professional consultants, our team provides additional services for our clients such as appraisal review or second opinion valuations. Visit **PeoplesCompany.com** to view our full range of professional services.

Our appraisal team focuses on professionalism, a high quality appraisal product, and quick turn-around times. Email **Appraisal@PeoplesCompany.com** to request a "sample" appraisal product or contact one of our appraisers to further discuss our appraisal services and how we can add value to you or your clients today.

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As a service to our clients, we wish to keep you up-to-date on the current land market. Here are the results for the land auctions in Iowa that occurred in July. Contact the Peoples Company Appraisal team if you would like additional information on these transactions.

<sup>\*</sup> CSR-2 soil rating is calculated on the tillable acres of each tract of land.

SALE DATE	COUNTY	LAND TYPE	<b>GROSS ACRES</b>	\$ PER ACRE	CSR2
<i>7</i> /2/18	Woodbury	CRP	110.00	\$6,900	64.4
<i>7/5/</i> 18	Van Buren	Tillable/Pasture	108.00	\$2,150	38.3
<i>7</i> /5/18	Van Buren	Tillable/Pasture/Timber	83.00	\$2,950	43.4
<i>7</i> /5/18	Van Buren	Tillable/Pasture	32.00	\$2,150	44.8
<i>7</i> /11/18	Pocahontas	Tillable	160.00	\$9,200	82.4
<i>7</i> /11/18	Pocahontas	Tillable	80.00	\$8,500	84.2
<i>7</i> /11/18	Pocahontas	Tillable	80.00	\$ <i>7</i> ,600	83.9
<i>7</i> /11/18	Pocahontas	Tillable	80.00	\$ <i>7</i> ,600	76.4
<i>7</i> /11/18	Pocahontas	Tillable	80.00	\$ <i>7,55</i> 0	<i>7</i> 6.1
<i>7</i> /11/18	Pocahontas	Tillable	80.00	\$ <i>7</i> ,650	82.8
<i>7</i> /11/18	Pocahontas	Tillable	80.00	\$ <i>7,55</i> 0	82.6
<i>7</i> /12/18	Tama	Tillable	99.74	\$ <i>7</i> ,600	79.7
<i>7</i> /14/18	Van Buren	Rec.	41.35	\$3,525	
<i>7</i> /14/18	Jackson	Tillable/Timber	166.04	\$4,650	46.7
<i>7</i> /19/18	Wright	Tillable	160.00	\$8,850	69.4
<i>7</i> /19/18	O'Brien	Tillable	120.00	\$10,550	94.8
7/20/18	Clinton	Tillable	161.58	\$6,400	80.0
7/23/18	Tama	Tillable/Timber	40.07	\$5,700	64.6
7/23/18	Tama	Tillable/Pasture	98.80	\$4,125	69.7
7/23/18	Tama	Tillable/Timber	221.76	\$4,400	62.9
7/24/18	Chickasaw	Tillable	91.91	\$8,800	65.9
7/28/18	Floyd	Tillable/CRP	88.00	\$5,150	<i>7</i> 5.5
7/28/18	Floyd	Tillable/CRP	60.00	\$3,550	59.4
<i>7</i> /31/18	Dickinson	Tillable/Timber	80.00	\$8,900	85.3

<sup>\*</sup> Please advise, this list includes auctions that were conducted by numerous auction firms throughout the State of Iowa and are not all directly affiliated with Peoples Company.