

JANUARY LAND AUCTION RESULTS

f > in Tube

The Peoples Company appraisal team is tracking all active agricultural real estate listings and auctions throughout the State of lowa in an effort to keep the most current and detailed sales database available by adding the information to our sales database as soon as a transaction occurs.

Our appraisal team specializes in conducting valuations on agricultural land, recreational land, agribusiness properties and commercial-agricultural properties. As professional consultants, our team provides additional services for our clients such as appraisal review or second opinion valuations. Visit **www.PeoplesCompany.com** to view our full range of professional services.

Our appraisal team focuses on professionalism, a high quality appraisal product, and quick turn-around times. Email **Appraisal@PeoplesCompany.com** to request a "sample" appraisal product or contact one of our appraisers to further discuss our appraisal services and how we can add value to you or your clients today.

Craig Harris: 712-215-3205 Craig@PeoplesCompany.com **Brad Hayes:** 641-757-9808 Bradley@PeoplesCompany.com **Shelby Spratte:** 641-431-0401 Shelby@PeoplesCompany.com

As a service to our clients, we wish to keep you up-to-date on the current land market. Here are the results for the land auctions in lowa that occurred in January. Contact the Peoples Company Appraisal team if you would like additional information on these transactions.

^{*} CSR-2 soil rating is calculated on the tillable acres of each tract of land.

SALE DATE	COUNTY	LAND TYPE	GROSS ACRES	\$ PER ACRE	CSR2
1/4/18	Adams	Tillable	44.00	\$4,075	61.2
1/5/18	Jasper	Tillable	60.00	\$7,125	60.0
1/5/18	Guthrie	Tillable	75.00	\$9,000	67.2
1/5/18	Guthrie	Tillable	75.00	\$9,400	76.7
1/5/18	Guthrie	Tillable	77.00	\$7,600	84.1
1/6/18	Cerro Gordo	Tillable	80.00	\$10,000	90.1
1/6/18	Cerro Gordo	Tillable	100.00	\$8,400	85.4
1/6/18	Louisa	Tillable	99.75	\$8,500	81.5
1/6/18	Louisa	Tillable/Rec.	153.67	\$4,000	73.2
1/6/18	Louisa	Tillable	39.19	\$4,000	61.0
1/6/18	Louisa	Tillable	31.95	\$4,600	65.2
1/10/18	O'Brien	Tillable	40.57	\$5,797	94.9
1/10/18	Butler	Tillable	272.00	\$8,600	83.1
1/11/18	Mahaska	Tillable	78.97	\$6,550	85.0
1/11/18	Mahaska	Tillable/Timber	56.55	\$6,300	81.1
1/11/18	Mahaska	Tillable/Timber/Pasture	113.32	\$6,350	77.0
1/11/18	Mahaska	Tillable	39.95	\$7,700	87.3
1/12/18	Adair	Tillable	80.00	\$7,800	66.1
1/12/18	Adair	Tillable	80.00	\$5,500	57.8
1/12/18	Adair	Tillable/Pasture	85.00	\$6,600	59.1
1/12/18	Adair	Tillable	80.00	\$7,450	57.5
1/12/18	Henry	Tillable	82.19	\$10,500	74.5
1/13/18	Butler	Timber/CRP	130.00	\$3,750	58.6
1/13/18	Monona	Tillable	138.60	\$6,000	70.6
1/13/18	Monona	Tillable	312.00	\$5,225	57.0
1/15/18	Plymouth	Tillable	156.00	\$10,000	85.2
1/16/18	Floyd	Tillable	127.00	\$ <i>7</i> ,125	79.3
1/16/18	Floyd	Tillable	143.00	\$5,950	65.5
1/18/18	Guthrie	Tillable	35.00	\$10,050	<i>7</i> 5.1
1/18/18	Chickasaw	Tillable	79.89	\$6,600	74.4
1/19/18	Hamilton	Tillable	160.00	\$9,650	77.4
1/20/18	Mahaska	Tillable	268.00	\$3,407	64.0
1/23/18	Humboldt	Tillable	138.00	\$7,200	72.4
1/23/18	Osceola	Tillable	40.43	\$10,950	96.5
1/23/18	Osceola	Tillable	35.34	\$10,900	97.6
1/24/18	Dallas	Tillable	40.00	\$10,950	87.8
1/24/18	Dallas	Tillable	133.57	\$8,300	86.8
1/25/18	Sioux	Tillable	78.68	\$18,360	91.1
1/25/18	Howard	Tillable	65.00	\$2,940	41.8
1/25/18	Lyon	Tillable	81.57	\$12,250	92.4
1/25/18	Lyon	Tillable	82.22	\$9,050	95.2
1/26/18	lowa	Tillable	60.00	\$10,200	79.5
1/26/18	Keokuk	Tillable	104.00	\$9,200	72.7
1/26/18	Keokuk	Tillable/Rec.	50.00	\$4,700	64.4
1/27/18	Crawford	Tillable/Pasture	283.70	\$5,075	56.6
1/27/18	Crawford	Tillable/Pasture	119.40	\$3,375	56.2
1/29/18	Montgomery	Tillable	156.25	\$5,100	68.8
1/29/18	Montgomery	Tillable	156.50	\$4,550	69.8
1/30/18	Henry	Tillable	40.00	\$9,975	85.0
1/30/18	Van Buren	Tillable	89.14	\$7,000	59.1
1/30/18	Wayne	Tillable/Rec.	136.00	\$2,125	50.5
1/30/18	Wayne	Tillable/Rec.	144.00	\$2,200	54.1
1/31/18	Greene	Tillable	100.00	\$9,000	83.8
1/31/18	O'Brien	Tillable	80.32	\$10,200	94.3

^{*} Please advise, this list includes auctions that were conducted by numerous auction firms throughout the State of Iowa and are not all directly affiliated with Peoples Company.