

HARTENERGY

CONFERENCE & EXHIBITION



2020 EXHIBITOR PROSPECTUS AND 2019 SHOW REPORT

September 8-10, 2020

Henry B. Gonzalez Convention Center | San Antonio, TX

DUGeagleFord.com



If you're following the money in the oil and gas business, you're likely following it to the Eagle Ford Shale in South Texas. Speakers at the **2019 DUG Eagle Ford Conference & Exhibition** described the economics of the play in terms of "fantastic" returns, "best prices" with excellent potential. "The Eagle Ford boasts some of the best economics in North American shale."

South Texas and its world-class reservoir rock have been beset by the same economic challenges as other unconventional markets, but consensus says the bottom is behind us and recovery is ahead. Pairing innovative drilling strategies and next-generation technology, the region's operators are improving operational efficiency. And top producers are raking in returns thanks to higher oil prices and lower operating costs.

Explore what's working, what's not and what's next for South and West Texas at the Co-located **DUG Permian Basin** and **DUG Eagle Ford Conference & Exhibition**, **September 8-10, 2020** at the **Henry B. Gonzalez Convention Center** in San Antonio.

World-Class Conferences. Executive-Level Speakers. Unparalleled Networking.

Hart Energy's award-winning editorial team spends months recruiting DUG speakers based on the benefits their perspectives offer attendees. **DUG Eagle Ford** speakers are elite executives and decision-makers - **chairmen, CEOs** and **presidents** with tangible experience in the region. Before, during and after conference sessions, exhibitors have ample opportunities to meet these speakers and network with hundreds of industry peers.

2019 STATISTICS

1,442
Attendees

35
Speakers

68
Sponsors

119
Exhibitors

DUG EAGLE FORD 2020

WHO ATTENDS DUG EAGLE FORD

The **DUG Eagle Ford** conference provides opportunities for industry leaders to stay current on emerging trends and markets. Attendees at DUG conferences come from:

- E&P Companies
- Pipeline Operators
- Financial Firms
- Industry Consulting Firms
- Law Firms
- Service & Supply Companies
- Government Agencies
- Other Professional Services Firms

*Sampling of companies that attend **DUG Eagle Ford**:

- | | |
|---------------------------------|-----------------------------|
| ■ Abraxas Petroleum Corporation | ■ Nine Energy |
| ■ Apache Corporation | ■ PennVirginia Corporation |
| ■ Black Mountain Oil & Gas | ■ Pioneer Natural Resources |
| ■ Chesapeake Energy | ■ Recoil Resources |
| ■ ConocoPhillips | ■ Sanex Oil & Gas |
| ■ Equinor | ■ Tellurian |
| ■ Falcon Minerals | ■ Venado Oil & Gas |
| ■ Laredo Energy | ■ XTO Energy |
| ■ Marathon Oil | |

* 2019 list of companies on page 6



Hart Energy has already started its 2020 marketing for **DUG EAGLE FORD**. This includes:

ADVERTISING — Advertisements are running in our leading publications, E&P Magazine and Oil and Gas Investor, to entice attendees.

ONLINE — Regular updates posted to HartEnergyConferences.com, search engine optimization, and marketing on prominent websites via Google AdWords.

PUBLIC RELATIONS — Releases on upcoming speakers and presentation topics.

SOCIAL MEDIA — Engaging posts highlighting the agenda, upcoming speakers and additional conference features, including forums, workshops, and celebrity book signings.

E-NEWSLETTERS — Daily email updates through our industry newsletters, Morning Rush, Daily Wrap-Up and Breaking News **Weekly** email updates through our industry newsletters - Energy Pulse, Tech Direct, A&D Watch, E&P Buzz, Midstream Monitor and Shale Weekly.

Whether you're promoting new technology or existing products and services — our audience wants to hear about it!



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LAST YEAR'S **DUG EAGLE FORD** EXHIBITORS INCLUDED:

1519 Surveying & Engineering	Eminent Oilfield Services	M&H Energy Services	Republic Tube	Texas Compression Services
Advantek Waste Management Services	Energy Rental Solutions - CAT	Magnum Oil Tools	Resirkulere USA, Inc.	Texas Fueling Services
Altec Cranes	Enverus	Matrix Composites & Engineering	Royal Composites	Texas Independent Producers & Royalty Owners (TIPRO)
Arguindogui Oil Co. II, Ltd.	Epic Lift Systems	Milestone Environmental Services	RTD Enterprises	Texas Oil and Gas Assoc.
ArrMaz Products, L.P.	Expro	Monarch Silica	Salta Pipe Company	Thru Tubing Solutions
ASI Industrial	E-Z Line Pipe Support Company LLC	Mustang Extreme Environmental Services, Inc.	Sandong Metal Industry	TMK IPSCO
Atlas Oil Company	Flexsteel Pipeline Technologies, Inc.	Nashville Chemical & Equipment	SandX	TorcSill Foundations LLC
AWC Frac Valves, Inc	Freemyer Industrial Pressure LP	NCS Multistage LLC	SDS Petroleum Consultants LLC	Tracerco
B3	Gas Equipment Company	Newpark Drilling Fluids	Seatex LLC	Trinity Sling
Bighorn Construction & Reclamation	getech	Odessa Pumps & Equipment (a DNOW Company)	Sentry Technologies	Trisun Energy Services
Black Mountain Sand	Guard 1 Services	Oiltizer	Sierra Dust Control LLC	Universal Pressure Pumping
Blue Quail Energy Services	Gulf South Machine, Inc	Peloton	SitePro Automation Services	US Energy Development
Capstone Turbine	IMI CCI	Performance Pipe	Sooner Pipe LLC	US Fleet Tracking
Catapult Solutions	Impact Selector International	PetroStar Tools	South Texas Geological Society	US Well Services
CEJN North America	IndustrialQuip LLC	Pilot Thomas Logistics	Spartan Energy Partners	US Well Services
Consolidated Containment LLC	Integrity Energy Services	Profire Energy	SPOC Automation	Valero Texas Open
Cotton	J&J Tamez LLC	Protectoseal Co.	SPX FLOW	Vaughan Company
Crestmark	JL Bar Ranch and Resort	Rajant Corporation	Stabil Drill	Veolia Water Technologies
Dale Fastener Supply	Kandle Oilfield Products	Reach Production Solutions	Stark Pipeline Services	Volant Products, Inc.
Diamondback Industries	Key Energy Services	Recover Energy Services	Storm Field Services LLC	Waste Management Energy Services
DynaEnergetics US Inc.	Lasso Technologies LLC	Red Ewald LLC	Sullivan Palatek	Water Lens LLC
Dynamysk Automation	Liberty Materials Inc.	Remote Gauge LLC	Superior Silica Sands	WellDrive
El Asilo Ranch	Lightning Master Corp.		TCI Business Capital, Inc	WW Tank & Vessel
Emerald Surf Sciences	Long Industries		Tech-Flo	XstreMeMD
			Tempress Technologies	

Cost to Exhibit - \$4,000 and includes:

- 10 ft. x 10 ft. exhibit space (100 sq. ft. minimum)
- Listed on the **DUG Eagle Ford** online exhibitor floor plan with a link to your website
- Complimentary Exhibit Hall Only registrations for two (2) employees per 100 sq. ft. of exhibit space
- Option to upgrade Exhibit Hall Only to full-conference passes at a discounted rate
- Discount on additional booth staff passes
- Ability to invite qualified clients and prospects to the exhibition hall at no charge through the Operator Pass Program
- Access to all networking breaks and receptions
- Option to add the following complimentary items per 100 sq. ft. of exhibit space:
 - One (1) 6 ft. table
 - Two (2) chairs
 - One (1) wastebasket
- Pipe and drape with a company ID sign
- Option to purchase additional full-conference passes at a 30% discount

DUG EAGLE FORD 2020

SPONSORSHIP OPPORTUNITIES

DUG EAGLE FORD sponsorships give companies high-level exposure to key decision makers in unconventional resources markets. Sponsors have the opportunity to increase brand awareness, obtain valuable leads and connect with thousands of potential clients - all in one venue!

TYPICAL SPONSORSHIPS INCLUDE:

- Premier Level Sponsor
- Platinum, Gold, Silver and Bronze Sponsors
- Opening Reception Sponsor
- Speaker Dinner Sponsor
- Late Night Networking Mixer Sponsor
- Networking Breakfast Sponsor
- Morning Refreshment Sponsor
- Networking Luncheon Sponsor
- Afternoon Energy Break Sponsor
- Ice Breaker Sponsor
- Registration Sponsor
- Lanyard Sponsor
- Floor Plan Sponsor
- Exhibit Hall Sponsor
- Follow Me to Registration Sponsor
- Welcome Banner Sponsor
- Host Hotel Key Card Sponsor
- Conference Session Sponsor
- Shoe Shine Station Sponsor
- Speaker Gift Sponsor
- Exhibit Hall Water Bottle Sponsor
- Food & Beverage Lounge Sponsor
- Presentation Room Water Bottle Sponsor
- Conference Bag Sponsor
- Seat Caps Sponsor
- Event Koozie Sponsor
- Pen Sponsor
- Pocket Guide Sponsor
- Coffee Sponsor
- Premier Bingo Sponsor
- Bingo Square Sponsor
- Charging Station Kiosk Sponsor
- Operator Program Sponsor
- Pocket Guide Full Page Ad
- Attendee Postcard (Direct Mail Piece)
- Conference Bag Insert
- Premier Event APP Sponsor
- Event Website Page Peel
- Post-Conference Presentation Email Sponsor

Contact a sales representative today to learn more about our sponsorship packages.



Sponsorship benefits include:

- Unique access to a select group of industry executives
- New sales leads and opportunities to solidify customer relationships
- Increased brand awareness
- Ability to showcase new products/services to a targeted audience
- Multiple reference listings for your company (including an online profile)
 - On the conference website
 - In the conference Pocket Guide
 - On the conference mobile app

PRODUCERS & OPERATORS ARE GATHERING

Will you be among them?

89 Energy, LLC	Crimson Energy Partners IV, LLC	Mitsui E&P	Saudi Aramco
Abraxas Petroleum Corporation	Devon Energy	Momentum Minerals	Shell Trading Risk Management
Accord GR Energy	El Toro Resources, LLC	Monadnock Resources	Sierra Resources
Action Energy, LLC	EnerVest	New Century Exploration	SilverBow Resources Operating
Activa Resources, LLC	Ensign Natural Resources	NextDecade LNG	SM Energy
Ageron Energy Exploration & Production	Equinor	Nine-Weight Energy Partners, LLC	Stabilis Energy
Anacacho Oil & Gas, LLC	Escondido Resources	Noble Energy, Inc.	Summit Discovery Resources, LLC
Anderson Oil Ltd	ExxonMobil	Penn Virginia Corporation	Sundance Energy Corp.
Apache Corporation	Falcon Minerals	PetroEdge Energy IV	Teal Natural Resources, LLC
Armor Energy, LLC	Figure 11 Resources, LLC	Pioneer Natural Resources	Tellurian
Atascosa Exploration, LLC	Flintrock Resources Management	Protege Energy III, LLC	Texas American Resources Company
Black Mountain Oil & Gas	Foundation Energy Management, LLC	Pursuit Oil & Gas, LLC	Three Rivers Operating Company
BlackBrush Oil & Gas	Gavilan Resources	Recoil Resources	Thunder Exploration, Inc.
Blackwell Operating, LLC	Grayson Mill Energy	Remora Petroleum	Tokyo Gas America Ltd.
Boomtown Oil, LLC	Grit Oil & Gas	Resource Rock Exploration II	Torrent Oil, LLC
BP	GRUPO CLISA	Revere Resources	Treadstone Energy Partners
BPX Energy	GulfTex Energy	Riley Permian Operating Co., LLC	U.S. Energy Development Corporation
Brigham Minerals	Hurd Enterprises, Ltd.	Rio Grande Exploration & Production	Unit Petroleum
Carrier Energy Partners	Inpex Americas, Inc.	Riverbend Oil & Gas, LLC	Vanguard Natural Resources, LLC
Carrizo Oil & Gas	Japex (U.S.) Corp.	Riviera Exploration, LLC	Venado Oil & Gas, LLC
Case Energy Partners, LLC	JX Nippon Oil & Gas Exploration Corporation	Rockcliff Energy, LLC	Ventex Operating Corp.
Chesapeake Energy	Killam Oil Co.	Rosewood Resources	VirTex Operating Co., Inc.
Chevron	Laredo Energy Operating, LLC	Royalty Clearinghouse	Vision Oil and Gas, LLC
Cheyenne Petroleum	Lazarus Energy	Ruckus Energy	Vitruvian Exploration
Clayton Hamilton Oil	Lewis Energy Group, LP	San Isidro Development Co., LC	Whitecap Energy
ConocoPhillips	Lightning Oil Company	San Saba Royalty Company	XTO Energy (An ExxonMobil Company)
Conquistador Exploration, Inc.	Mammoth Energy Services	Sanchez Oil & Gas	Yates Energy Corporation
Cornerstone Petroleum	Marathon Oil	SandPoint Resources, LLC	
Corterra Energy, LLC	Miesch Exploration Corporation	SanIsidro Development	

SHOW REPORT

DUG Eagle Ford 2019 Conference Highlights



■ **Austin Chalk Is Back And Delivering Results** “The field started out with vertical drilling, but the big increase in production came when horizontal drilling kicked in in the ‘90s,” **Phil Martin, CEO of New Century Exploration**, told attendees at the recent Hart Energy DUG Eagle Ford Conference & Exhibition in San Antonio. “And it’s produced 300 MMbbl cumulative in its time, which at \$50/bbl, that’s \$15 trillion it’s generated. That’s an awful lot of money, and it’s mainly been technology-derived.

■ **The Eagle Ford Is The ‘Dark Horse’ Of Shales.** The Eagle Ford rig count has been relatively steady compared to other plays through the industry’s frequent commodity price upheavals. Drilling times also continue to improve, said Enverus analyst **Bernadette Johnson** at DUG Eagle Ford.

■ **ConocoPhillips executive Erec Isaacson** offered the audience at DUG Eagle Ford several lessons the company has learned during its decade of operating in the basin.

“With all of that information what we’ve been able to do from 2014-2018 is decrease or spud to total depth time by 33%, normalized to 10,000 feet,” he told attendees at Hart Energy’s DUG Eagle Ford conference and exhibition in San Antonio on Sept. 25. “That puts us at the front of the pack in terms of drilling efficiency as compared to our peer group. We don’t stop there with our use of data analytics. We also use it in our completions. We take all of our completion parameters and compare those to how they perform from the production of the well. We end up modifying and continuously optimizing our completions.”

■ Innovations in well-spacing and stacking have allowed **ConocoPhillips** to achieve a 20% field-level recovery factor in the Eagle Ford Shale, the company’s chief technology officer told attendees. The play has areas where the cost of supply is as low as \$20 to \$30 per barrel of oil, said Greg Leveille. Those core areas are where ConocoPhillips is focused.

■ **SilverBow Resources Inc.** works both wet and dry gas areas, and is the Eagle Ford’s only public pure-play in dry gas, said **Gleeson Van Riet, the company’s EVP and CFO**. SilverBow has drilled 20 of the top 50 Eagle Ford gas wells and, Van Riet said, the play is the best place to be in the U.S. for natural gas. “It has the best prices, good infrastructure and it’s located in the demand growth area,” he said during a latemorning panel on natural gas.

SHOW REPORT

DUG Eagle Ford 2019 Conference Highlights

Including presentations from:

ABRAXAS

Baker Hughes

Boomtown Oil

ConocoPhillips

ENVERUS

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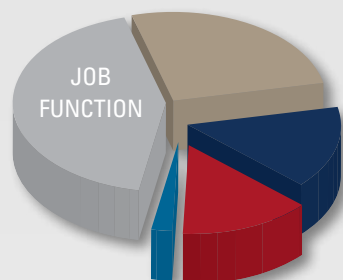
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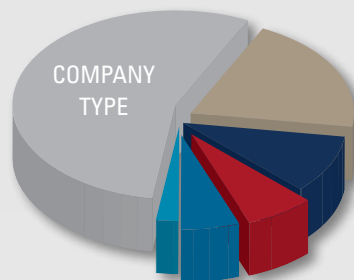
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ATTENDEE BREAKDOWN



Attendees by Job Function

- 43% Business Development Management /Sales
- 26% Executive/General/Exploration Management
- 15% Engineering - Management/Technical/R&D
- 14% Administrative/Finance/Legal/Consulting/Other
- 2% Geology & Geophysics/Field Professionals/Purchasing



Attendees by Company Type

- 55% Service/Supply Company
- 20% E&P Company - Public/Private/Independent Oil & Gas Producer/National/State
- 10% Consulting/Educational Institute/Government/R&D/IT Services/Other
- 7% Midstream Engineering/Pipeline/Transportation/Transmission
- 6% Banking/Finance/Private Equity/Insurance Provider
- 2% Engineering/Drilling Contractor/Integrated Service Provider/Manufacturer

1,442
ATTENDEES



35
PRESENTERS



68
SPONSORING
COMPANIES

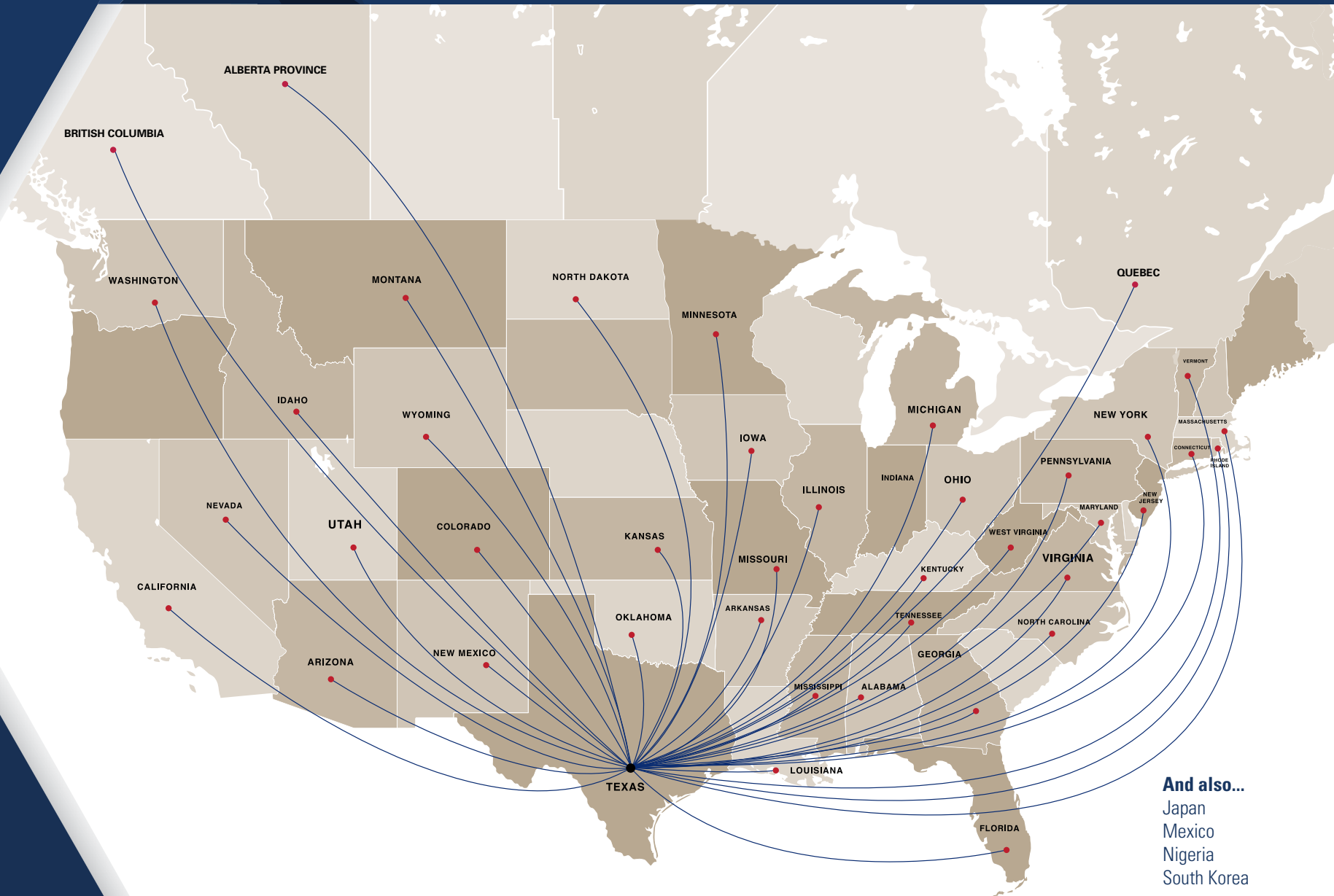


119
EXHIBITING
COMPANIES



SHOW REPORT

2019 Attendees from Around the Nation



And also...
Japan
Mexico
Nigeria
South Korea

THANKS TO OUR FEATURED 2019 SPONSORS

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