

WECK Model

W	E	C	K
WANT	EDGE	COMPASSION	KNOWLEDGE
WANT A LOT FOR OTHERS <ul style="list-style-type: none"> ❖ Know what you want for everyone ❖ Know how to help people get it ❖ Interest through messages ❖ Offer to help ❖ Let go of those who are not ready ❖ Discern who is ready 	COACH WITH THE EDGE STYLE <ul style="list-style-type: none"> ❖ Demand the client's best ❖ Have client grant the relationship power ❖ Command respect ❖ Tolerate little ❖ Set a fast, healthy pace ❖ Initiate, initiate, initiate 	SHOW YOUR COMPASSION, DAILY <ul style="list-style-type: none"> ❖ Never criticize ❖ Emphasize with feelings, even if not understood ❖ Listen first and fully ❖ Be bigger than the client ❖ Stand in client's shoes until you feel it ❖ Make client right 	HAVE A VAST BODY OF KNOWLEDGE <ul style="list-style-type: none"> ❖ Know distinctions ❖ Have a full vocabulary ❖ Coach 2000 hours ❖ Share anecdotes ❖ Know what worked for others in similar situations ❖ Have a strong personal story ❖ Resolve problems

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