

A—I—M

A	I	M
ADVOCATE	INSTRUCT	MANAGE
STAND UP FOR THE CLIENT <ul style="list-style-type: none">❖ Tell them who they are❖ Champion the person over their actions❖ Speak to their greatness❖ Make them right❖ Only see their strengths❖ Expect the best from them❖ Hold vision for them	GIVE THEM STUFF <ul style="list-style-type: none">❖ Identify distinctions❖ Share what you see/hear❖ Create more choices/options❖ Teach principles❖ Correct/adjust client errors❖ Show them "how to"❖ Give language	MAKE IT HAPPEN <ul style="list-style-type: none">❖ Help set goals❖ Be responsible❖ Create momentum❖ Remove obstacles❖ Plan, strategize❖ Track progress, report❖ Resolve problems, listen, understand

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