## **Should You Be A Coach?**

Coaching is not for everyone, but it may be for you. Coaching is becoming a popular profession. Business consultants, therapists, teachers, entrepreneurs, trainers, and other advisors find the quality of work and clientele appealing enough to invest in the training and time required for this. Figure it to take about 5 years to become a master coach, but a number of entrants earn 6-figures by the end of year 2, so they must be doing something right! But take this little quiz to see if coaching is the right profession for you. (If not, perhaps you will enjoy it as a hobby or opportunity to contribute to others.)

Check the box which most applies. Then score yourself using the key at the end of the test.

Yes	Umm	No	Statement
			I truly enjoy people just as they are.
			I ain't afraid of nobody.
			Folks have been coming to me for counsel for a long time.
			I love to help and am willing to relearn how to do it right.
			I don't mind the ups and downs of being self-employed.
			I am truly fine just the way I am, but I like to grow, too.
			As far as I am concerned, people do not need fixing.
			I am on a rewarding spiritual or self-awareness path.
			I have a good grasp on how life works effortlessly.
			People consistently listen and respond to me.
			I can easily charge a lot of money for my coaching.
			I could tell people to work with me; I don't mind selling.
			I am well-connected with a strong network to get clients.
			I'll do whatever it takes to get a full practice in 1 year.
			I can invest \$1,000 - \$5,000 in the first year for training and expenses.
			Totals for Yes, Umm and No boxes
x 3	x 1		
			Points for YES and Um answers (no points for No answers)
			Total of Yes and UM points

## **SCORING KEY**

Yes 3 pts Umm 1 pt No 0 pt

Minimum score to seriously consider becoming a Professional Coach is 30 points (max is 45).

