

New Client Checklist

Complete the following.

		Client Start Date
		Coach Initials
Date	Client Name	Client Title

Client Company		
Street Address		City/State/Zip+4
Client Work #		Client Cell #
Client e-Mail Address		Client Fax #
Assistant Name		
Assistant Work #		Assistant e-Mail Address

Billing Information		
Billing Name (e.g., controller's name)		
Billing Address (e.g., ABC Corp)		
Billing City, State		Billing Zip+4 Code (Important!)
Billing Contact		Billing Contact Phone
Former Coach		

Folder General Information:	Done
1) Checked inactive client files for old coaching folder and information!	
2) Folder Created	

Folder Coaching Information:	Done	Not Applicable
3) Copy of Coach Demo Info Form		
4) Copy of New Client Intake Form		
5) ACT! Account Created-CHECK 1 ST IF ONE IS ALREADY STARTED!		
6) "TENTATIVE" Coaching Schedule Created in ACT!		
7) JumpStart Scheduled in ACT!		
8) JumpStart listed on Office PROGRAMS BOARD		
9) e-Mail or fax for client DISC evaluation forms sent		

Folder Agreement / Billing Information:	Done	Not Applicable
10) Copy of KH&Co. Coaching Agreement		
11) Copy of Purchase Order #		
12) Copy of Credit Card Authorization Form		
13) QuickBooks Account Created		
14) Client Added to Recurring Bills List		
15) First Invoice Created and Sent		

Other:	Done	Not Applicable
16) JumpStart Binder Created		

Additional Information:

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