

How To Be A Coach With Others

Read and understand the following.

- ▶ **SET YOUR AGENDA ASIDE, AND GET YOURSELF “OUT OF THE WAY” SO OTHERS CAN GROW AND OWN THEIR PROGRESS AND ACCOMPLISHMENTS**
- ▶ **ACT WITH THE INTENTION TO CREATE AN ENVIRONMENT OF TRUST AND COLLABORATIVE RELATIONSHIPS WITH OTHERS**
- ▶ **PROMOTE DISCOVERY RATHER THAN PROVIDING SOLUTIONS FOR OTHERS**
- ▶ **LISTEN LIKE YOU HAVE NEVER LISTENED BEFORE**
- ▶ **ENCOURAGE AND REQUEST OTHERS TO GROW RATHER THAN STAND STILL OR WAIT FOR OTHERS TO TELL THEM WHAT TO DO**
- ▶ **USE THE POWER OF LANGUAGE TO HELP PEOPLE MAKE DRAMATIC SHIFTS IN THEIR ATTITUDES, SKILLS, AND BEHAVIORS**
- ▶ **MANAGE YOUR OWN ATTITUDE AND DO NOT ALLOW NEGATIVITY TO CHANGE IT**
- ▶ **MAKE BIG REQUESTS OF OTHERS**
- ▶ **LIVE YOUR LIFE AND DO YOUR JOB AS A MODEL OF YOUR OWN HIGH STANDARDS**
- ▶ **CONTINUALLY ACKNOWLEDGE AND ENDORSE OTHERS FOR WHO THEY ARE AND FOR WHAT THEY’VE ACHIEVED PERSONALLY AND ORGANIZATIONALLY**

Characteristics of Great Coaches

- ▶ Integrity
- ▶ Expertise
- ▶ Warmth
- ▶ Humor
- ▶ Interest in people and their development
- ▶ Highly developed themselves

How Others Experience Great Coaches

- ▶ Confident
- ▶ Competent
- ▶ Focused
- ▶ Compassionate
- ▶ Truthful
- ▶ Challenging while remaining supportive
- ▶ Partners
- ▶ Trustworthy

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