

Client History

Every client has a history—you need to know it.

- ? **WHAT HAVE BEEN YOUR THREE MOST FULFILLING ACCOMPLISHMENTS IN LIFE, THUS FAR?**
- ? **WHAT WAS THE BIGGEST THING YOU HAVE HAD TO OVERCOME?**
- ? **HOW STRONG/POWERFUL/HEALTHY HAS YOUR PAST PERSONAL OR BUSINESS ROLE MODELS BEEN?**
- ? **HOW HAVE YOU FAILED, AND HOW DID THAT AFFECTED THE WAY YOU THINK AND ACT TODAY?**
- ? **HAVE YOU WORKED WITH A COACH BEFORE? WHAT WORKED? WHAT DID NOT WORK?**
- ? **HOW HAVE YOUR ATTITUDES ABOUT PEOPLE AND LIFE CHANGED OVER THE PAST TEN YEARS?**
- ? **WHAT HAS MADE YOU THE MOST SUCCESSFUL OR POWERFUL?**
- ? **ARE YOU MOSTLY PAST, PRESENT, OR FUTURE-ORIENTED?**
- ? **WHAT SHOULD I KNOW ABOUT YOUR PROFESSIONAL BACKGROUND/HISTORY?**
- ? **WHAT SHOULD I KNOW ABOUT YOUR PERSONAL BACKGROUND/FAMILY HISTORY?**

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