# IFFCBANO

International Freight Forwarders & Customs Brokers Association of New Orleans





# STRATEGIC LOCATION INTERMODAL ACCESS AVAILABLE PROPERTY



**LOCATED** on the west bank of the Mississippi River, the Port of Greater Baton Rouge provides easy access to U.S. Interstate 10, Louisiana Hwy 1, and the Gulf Intracoastal Waterway.

**PROXIMITY** to Louisiana's capital city and the petrochemical corridor along the river between Baton Rouge and New Orleans gives companies locating at the port strategic advantages for future growth.

**INCENTIVES** for economic development are available through the State of Louisiana (www.lded.state.la.us) as well as the Port of Greater Baton Rouge.

**PROPERTY** is available at the port for companies considering relocating or expanding to a business-friendly environment with 24-hour security, intermodal access, Foreign Trade Zone tax advantages, and numerous other amenities.

For more information, contact Greg Johnson, Director of Business Development, at (225) 342–1660.



#### Officers

Jerry Becnel President

Melissa Clancey

1st Vice President

Cole Bernstein Secretary/Treasurer

#### **Directors**

Janet Colley-Morse **Kevin Bardales** Jan Lashley Rick Ricouard George Whatley

#### **Ex-Officio**

Sandra C. Frazier

#### **Executive Director**

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International **Freight Forwarders** & Customs Brokers **Association of New Orleans** 

1908 Clearview Pkwy., Suite 203 Metairie, LA 70001 iffcbano@bellsouth.net

> 504-779-5671 fax 504-779-5670 www.iffcbano.org

#### **Published by**

New Orleans Publishing Group, 111 Veterans Memorial Blvd., Suite 1440, Metairie, La. 70005 504-834-9292; Fax 504-837-2258





# **IFFCBANO**

**International Freight Forwarders** & Customs Brokers Association of New Orleans, Inc.

#### **Board members**



Front, from left, Melissa Clancey, Vice President; Jan Lashley, Director; Rick Ricouard, Director; and Sandra Frazier, Ex-Officio; and back row, from left, Gerald T. Becnel, President; Wayne Wegmann, Past President's Council; George Whatley, Director; and Cole Bernstein, Secretary/Treasurer. Not pictured are Directors Kevin Bardales and Janet Colley-Morse.

IFFCBANO is a professional association of licensed international freight forwarders, licensed customs brokers and transportation service providers. In existence since 1913, our association is comprised of large and small firms with expertise in providing international transportation services.

IFFCBANO works closely with all U.S. government agencies involved in international shipping to ensure the rights and interests of importers and exporters are protected. As an affiliate of the National Customs Brokers and Freight Forwarders Association, our members work in conjunction with our national leaders in Washington to ensure new trade legislation positively impacts the trade community.

Since 1988, IFFCBANO has actively promoted the advantages of shipping through New Orleans. In conjunction and coordi-

nation with regional trade associations and industry partners, IFFCBANO works to develop new economic opportunities for the community and its membership.

IFFCBANO has also taken an active role in addressing noncompetitive shipping rates into the Gulf of Mexico. While some rate disparities still exist, much progress has been achieved. Many importers who had previously dismissed shipping into the Gulf have rediscovered how price competitive and service conscious New Orleans can be.

IFFCBANO and our member firms will capitalize on the emerging opportunities in the Gulf region by working together to expand educational and trade development efforts. We look forward to another year of servicing the international community and our membership.



# **MOVING FREIGHT FORWARD**

- > International freight forwarding
- > Import customs house brokerage
- > Commodity warehousing
- > Retail deconsolidation
- > State-of-the art supply chain management software
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- > Over 45 acres of yard capacity in the New Orleans area
- > Locally owned & operated



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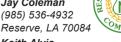




Craig Jakob (817) 648-6201 Grand Bay, AL 36541 USA

craig@alliancepestsolutionsllc.com alliancepestsolutionsllc.com

Jay Coleman (985) 536-4932



Keith Alvis (281) 485-4880 Pearland, TX 77581

info@researchfumigation.com researchfumigation.com

# Letter from the President

azing into my crystal ball as I look to the future, like my predecessor I'm optimistic. The past year posed challenges for us all but also presented us with new opportunities for growth and success. Newly signed Free Trade Agreements combined with the president's commitment to double exports by 2014 and the widening of the Panama Canal are signs better times are ahead.

Our annual conference, which returned to the Big Easy in 2011, and our annual State of the Port Address Gary LaGrange remained successful, serving as a foundation for future growth. These successes allow IFFCBANO to offer many benefits to our members including the awarding of annual scholarships. Qualified applicants can apply for one of several scholarships awarded by the association including the Rose Mary PeDotti Scholarship Award. We encourage all members to take advantage of these opportunities by visiting our website for more information on the scholarships available and the related criteria.

We will host an International Trade Symposium at the Mariott Grand Hotel in Point Clear, Ala., May 31 through June 3, 2012. Please join us at this wonderful venue for a great mix of education, relationship building and fun in the sun. Our theme is "Capturing the tide; Understanding and Capitalizing on the Cycles in the International Market Place" targeting professionals in the export, import, transportation and logistics industry. Conference sessions yield CCS and CES

credits so take advantage of the chance to meet other industry leaders while filling your continuing education needs.

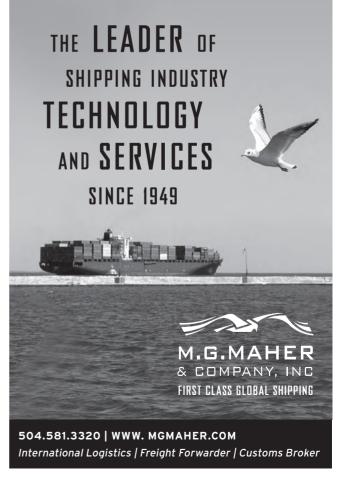
The future of the association is bright. The IFFCBANO membership is rich with smart young professionals poised to lead the association to new heights. I encourage everyone to look inside their own organization for the next leader. I assure you, the return is worth the investment - get involved and make a difference.

I look forward to working with all involved to bring more value to our membership and the trade community in general. I am at your disposal.

Sincerely,

Gerald T. Becnel, Ir.







The IFFCBANO recently adopted the **Triumph Over Kid Cancer Foundation** (TOKC), a charitable organization that supports research for children with Osteosarcoma and other Pediatric Bone Cancers. These bone cancers strike about 1500 kids annually and the number of children affected is not enough to warrant significant financial incentive for research on Pediatric Bone Cancer. This is exemplified by the fact that there has been no significant change improving mortality in the treatment of Osteosarcoma in the last 25 years.

**TOKC's** primary mission is to raise funds to improve treatment and survivability of Pediatric Bone Cancer. Ninety percent of the proceeds go towards research. M. D. Anderson Cancer Hospital has agreed to MATCH those

funds on a Dollar for Dollar basis and will use all funds for research in Pediatric Sarcoma. The work will be done under the auspices of the Children's Sarcoma Initiative, and will feature a committee to solicit new research ideas and fund those most likely to lead to progress. Early diagnosis greatly improves prognosis, hence, educational efforts will increase awareness of bone cancer's signs and symptoms. The remaining ten percent of TOKC's proceeds will help fund **Children's Hospital of New Orleans** and **The Sunshine Kids Organization** which works tirelessly to bring some brief periods of happiness to the lives of these children.

To support or learn more about **Triumph Over Kid Cancer** visit their website at http://triumphoverkidcancer.org/

#### International Freight Forwarders and Customs Brokers Association of New Orleans



IFFCBANO is an active member of the National Customs Brokers & Forwarders Association of America, Inc. (NCBFAA) Our membership is comprised of regular members who are Freight Forwarders and/or Customs Brokers and Associate membership for individuals in the transportation industry.

#### IFFCBANO Membership

Download a membership application @ http://iffcbano.org/aboutUs.htm.

#### Membership Benefits include:

Complimentary listing in our annual directory distributed to affiliate trade associations, Port Commissions, U. S. Customs office and U. S. Dept. of Commerce & U. S. Export Assistance Center, etc.

Complimentary listing on IFFCBANO's website directing potential customers to you (<u>www.iffcbano.org</u>)

\$2500 in Scholarships awarded annually.

Receive information impacting the industry from a local and national level electronically.

Participate in bi-monthly Customs' meetings that address industry concerns on a local and national level.

Attend educational seminars and luncheons (additional fee required) while earning CES or Certified Customs Specialist (CCS) points acquired through NCBFAA.

#### INTERNATIONAL TRADE SYMPOSIUM

"Capturing the Tide: Understanding and Capitalizing on the Cycles in the International Market Place"

The Symposium targets professionals in the industry of Exports, Imports, Transportation and Logistics.

May 31<sup>st</sup> – June 3rd, 2012

Celebrating our 34<sup>th</sup> year!

The Marriott Grand Hotel

Point Clear, Alabama

1-800•544•9933 Hotel Reservations
(ask for the IFFCBANO group rate available until April 25th)

For more on the above visit us @: http://iffcbano.org/conference.htm "Early Bird" registration until April 25th

#### **IFFCBANO**

1908 Clearview Pkwy. Suite 203, Metairie, LA 70001 E: iffcbano@bellsouth.net P: 504-779-5671 F: 504-779-5670 www.iffcbano.org

# **International Trade Symposium**

Hosted by the International Freight Forwarders & Customs Brokers Association of New Orleans

#### Marriott Grand Hotel, Point Clear, Ala. May 31st - June 3rd, 2012

Register online @ http://iffcbano.org/conference.htm For details call 504-779-5671 A portion of the conference proceeds will fund the Rosemary PeDotti Annual Scholarship Program

> Made possible by these fine companies: (Sponsors committed by press time)

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Port of New Orleans

#### **EMERALD**

Avalon Risk Management Co. Louisiana Maritime International Chamber of Commerce Louisiana River Port Pilots Association Roanoke Trade Services, Inc.

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**Big River Coalition** & Louisiana Maritime Association C. H. Robinson **DA Marine Fumigation** International Bond & Marine International Shipholding Corp The Kearney Companies Larsen Intermodal **New Orleans Cold Storage Quality Services & Transfer** Southwest Air Cargo



# 2012 Award of Excellence

U. S. Bureau of Customs and Border Protection. **Port of New Orleans** 

The Award of Excellence is presented bi-annually to a company that is recognized for working closely with the New Orleans transportation community by providing exemplary service to the industry. It is with great pleasure that we recognize previous award recipients:

2006 **Mediterranean Shipping Company** 

2008 Roanoke Trade Services, Inc.

The Port of New Orleans

Our 2012 Award of Excellence recipient, U. S. Bureau of Customs and Border Protection, Port of New Orleans, will be recognized during the International Trade Symposium, in Point Clear, Ala., May 31-June 3.



#### **Agility Project Logistics**

Ann Lopez, Kelly Lendway,
Jose Cartenga
115 Canvasback Dr., Suite 100
St. Rose, LA 70087
(504) 465-1000 xt 1013,
Fax: (504) 465-1023
E-mail: AnLopez@agilitylogistics.com,
KLendway@agilitylogistics.com
JCartagena@agilitylogistics.com
AFF, CHB, DFF, IFF, NVO, OFF, RLF,
SBA, W

#### ASF Logistics, Inc.

H. A. "Rick" Ricouard 75 Monterrey Dr. Kenner, LA 70065 (504) 495-3780 E-mail: rricouard@asflogistics.com Website: www.asflogistics.com CHB, IFF,OFF, AFF, NVO

#### **ASF Logistics, Inc.**

Steven Chard 3812 Springhill Ave. Mobile, AL 36608 (251) 445-6785 Fax: (251) 460-4432 Email: schard@asfinc.us Website: www.asflogistics.com CHB, IFF,OFF, AFF, NVO

#### Airways Freight Corp.

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#### **Averitt Customs Brokers**

Bill Ramia 1415 Neal Rd Cookeville, TN 38502 (901) 355-4787 Fax (931) 520-2734 E-mail: bramia@averittexpress.com CHB

#### BMI, Inc.

Luis Bardales, Kevin Bardales 2119 Aberdeen St. Kenner, LA 70062 (504) 467-4220, Fax: (504) 467-5557 E-mail: sales@bmishipping.com, kbardales@bmishipping.com Website: www.bmishipping.com AFF, IFF, OFF, NVO, DFF, CON, CB, MI

#### The Irwin Brown Co., Inc.

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#### The Irwin Brown Co., Inc.

Mandy McNair 14116 Customs Blvd. Gulfport, MS 39503 (228) 863-0320 ex 103, Fax: (228) 863-7352 Email: mandym@ibrown.com Website: www.ibrown.com IFF, PB, OFF, CHB, MI, RLF

#### The Irwin Brown Co., Inc.

Heather Radke 1382 B Avenue, Suite 105 Panama City, FL 32401 Phone: (850) 320-7447, Fax: (888) 819-8583 Email: heatherr@ibrown.com IFF, PB, OFF, CHB, MI, RLF

#### **DHL Global Forwarding**

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### **Abbreviations**

ACA Air Cargo Agents
AFF Air Freight Forwarders
CB Chartering Brokers
CBC Cusom Bonded Carrier
CHB Custom House Broker
CON Consolidators

CPK Custom Packaging
CS Cold Storage
DFF Domestic Freight Forwarder
DS Drawback Specialist
IFF International Freight Forwarder
MI Marine Insurance

NVO Non-vessel-operating Common Carriere
OFF Ocean Freight Forwarder
PB Property Brokers
RLF Remote Location Filer
SBA Ship Brokers & Agents
W Warehouse

#### **Drawback Pro's**

Michael "Bear" Norris, LCB P.O. Box 83411 Baton Rouge, LA 70884 Direct: (225) 803-8022 Fax: (225) 308-4222 Email: Michael.Norris@DrawbackPros.com Website: www.DrawbackPros.com CHB, DS

#### Dupuy Storage & Forwarding Corp.

Allan B. Colley, Janet Colley Morse 4300 Jourdan Road New Orleans, LA 70126 (504) 245-7600, Fax: (504) 245-7643 E-mail: abcolley@dupuystorage.com jcolley@dupuystorage.com W

#### GCI Forwarding Co., Inc.

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#### **JBM Customs Broker**

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Elizabeth Jackson, Manager, Sales & Marketing 1555 Poydras St., Suite 1600 New Orleans, LA 70112 (504) 587-1150, Fax: (504) 587-1101 E-mail: ej@jkgroup.com David Wilkins, EVP Sales (251) 583-6768 E-mail: dhw@jkgroup.com Website: www.jkgroup.com DFF, W



#### Jones & Carroll Shipping

Walker Jones 305 Baronne St., Suite 306 New Orleans, LA 70112 (504) 586-1223, Fax: (504) 586-0255 E-mail: waljones@bellsouth.net IFF, OFF, MI, AFF

#### The Kearney Companies, Inc.

David Kearney, Melissa Clancey 4000 France Road Parkway New Orleans, LA 70126 (504)831-0266, Fax: (504)831-7669 E-mail: dkearney@kearneycompanies.com mclancey@kearneycompanies.com Website: www.kearneycompanies.com CHB, IFF, MI, OFF, W, RLF

#### Magnolia Forwarding Co., Inc.

Maria Tan, Alonso Andara Ir. 1001 Veterans Blvd., Suite 106 Kenner, LA 70062 (504) 466-7780, Fax: (504) 466-6171 E-mail: matan64@bellsouth.net or info@magnoliaforwarding.com **IFF** 

#### M. G. Maher & Co., Inc.

Melanie Thome 365 Canal St., Suite 1600 New Orleans, LA 70130 (504) 581-3320, Fax: ((504) 529-2611 E-mail: Melanie.thome@mgmaher.com NVO, IFF, CON, ACA, CB, OFF, DS, CHB, MI

#### **Mallory Alexander**

Ryan Hurlbut 3850 N. Causeway Blvd., Suite 1825 Metairie, LA 70002 (504) 837-4703 ex 230, Fax: (504) 837-0663 Email: ryanh@mallorygroup.com Website: www.mallorygroup.com NVO, IFF, W, OFF, AFF

#### **Maritime International** Services, LLC

Ieanne' Shows 117 Hawthorne Hollow Dr. Madisonville, LA 70447 (985) 845-4797 E-mail: jeanne@webdsi.com

#### **Norton Lilly Logistics**

Steve Tuttle One St. Louis Centre, Suite 5000 Mobile, AL 36602 Tel: (901) 486-6782 Fax: 251-432-3329 Email: stuttle@nortonlilly.com ACA, AFF, CB, CHB, IFF, MI, NVOCC, OFF, PB, RLF, SBA, W

#### Page & Jones, Inc.

Bill Kraus 52 N. Jackson St. Mobile, AL 36605 (251) 432-1646, E-Mail: bkraus@pagejones.com CHB, IFF

#### Page & Jones, Inc.

**Jerry Higgins** 1000 Riverbend Blvd., Suite L St. Rose, LA 70087 (504) 464-1200 E-Mail: jhiggins@pagejones.com CHB, IFF

#### Panalpina, Inc.

Kurt Kapota 201 Evans Road, Suite 301 New Orleans, LA 70123 (504) 733-6622, Fax: (504) 733-2217 E-mail: kurt.kapota@panalpina.com AFF, ACA, CB, CHB, DS, IFF, MI, NVO, OFF, SBA, RLF

#### Port Cargo Service, LLC

Bill Alger, Tony Daleo 5200 Coffee Dr. New Orleans, LA 70115 (504) 891-9494, Fax: (504) 897-3951 E-mail: bill@portcargo.com, tony@portcargo.com CHB, IFF, OFF, RLF, W

#### C. H. Powell Company

Nancy Bertucci 3500 N. Causeway Blvd., Suite 410 Metairie, LA 70002 (504) 834-1440, Fax: (504) 834-1504 E-mail: nfbertucci@chpowell.com Website: www.chpowell.com DS, IFF, NVO, OFF

#### Geo. Wm. Rueff, Inc.

Claudia Melan 2709 Ridgelake Dr., Suite 200 Metairie, LA 70002 E-mail: claudia.melan@gwrueff.com (504) 586-8994, Fax: (504) 581-1997 CHB, IFF, RLF

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Frank Hoeffner 200 Crofton Road, Building 4-A Kenner, LA 70062 (504) 303-3301, Fax: (504) 467-7047 Email: frank.hoeffner@dbschenker.com Website: www.dbschenkerusa.com

### **Metric/English Conversion Factors**

To Convert	То	Multiply By
Cubic Feet	Cubic Meters	0.028317
Cubic Meters	Cubic Feet	35.3145
Pounds	Kilograms	0.4536
Kilograms	Pounds	2.2046
Short Tons	Metric Ton	0.9072
Long Tons	Metric Ton	1.016
Metric Tons	Short Tons	1.102
Metric Tons	Long Tons	0.9842
Centimeters	Inches	0.3937
Feet	Meters	0.3048
Inches	Centimeters	2.54
Inches	Meters	0.0254
Meters	Feet	3.281
U.S. measure to	Cubic Meter	1.1327

#### R. W. Smith & Co., Inc.

Mitch Musso 201 Evans Road, Ste. 310 New Orleans, LA 70123 (504) 733-5515, Fax: (504) 733-5593 E-mail: mmusso@rwsmith.com AFF, CHB, IFF, MI, NVO, PB



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International Freight Forwarders

United Shipping Partner- New Orleans and Gulfport

#### Find us online at www.ibrown.com

#### Corporate Office

212 Chartres Street, New Orleans, LA 70130
Tel. (504) 905-5698 • Fax (504) 525-8527
email: shellyb@ibrown.com

#### **Gulfport Office**

14116 Customs Blvd, 201A, Gulfport, MS 39503
Tel. (228) 863-0320 • Fax (228) 863-7352
email: mandym@ibrown.com

#### Panama City Office

1832 B Avenue, Suite 105, Panama City, FL 32401
Tel. (850) 320-7447 • Fax (888) 819-8583
email: heatherr@ibrown.com

#### S. Cubed Pacorini Logistics

Chuck Smith 5240 Coffee Dr. New Orleans, LA 70115 (504) 896-7800 Fax: (504) 940-2057 E-Mail: c.smith@silocaf.com

#### **UPS Customs Brokerage**

Michelle Scarpero, LCB West Division 200 Crofton Road, Building 3 Box 1 Kenner, LA 70062 (504) 712-2709 Fax: (504) 464-7965 Cell: (504) 610-3460 Email: michelle.scarpero@ups.com AFF, CHB, DFF, IFF, NVO, OFF, RLF, W, MI

#### Western Overseas Corp.

Barbara Chopin, Cathy Finn 1800 Williams Blvd., Suite D Kenner, LA 70062 (504) 273-7135 Fax (504) 273-7138 E-mail: barbarac@westernoverseas.com cathy@westernoverseas.com www.westernoverseas.com CHB, AFF, CB, NVO, OFF, DFF, IFF, CON, W, CPK, DS, SB, RLF, MI

#### W. R. Zanes & Co. of LA, Inc.

Diane Schexnayder Ocean Office and Headquarters 223 Tchoupitoulas St. New Orleans, LA 70130 (504) 524-1301, Fax: (504) 524-1309 E-mail: diane01@wrzanes.com AFF, ACA, CBC, CHB, CPK, IFF, MI, OFF, PB, W, CON, DFF, RLF

#### W. R. Zanes & Co. of LA, Inc.

Craig Lockwood 200 E. Crofton Road New Orleans, LA 70141 (504) 464-0651, Fax: (504) 468-3804 E-mail: wrzmsy@wrzanes.com

# **Bureau of Customs & Border Protection**

Mitchell Merriam, Area Port Director Mark Choina, Asst. Port Director – Tactical Merlin Hymel, Asst. Port Director - Trade

	TELEPHONE	FAX
Port Director	(504) 670-2391	(504) 670-2123
Assistant Port Director - Tactical	(504) 670-2287	(504) 670-2123
Assistant Port Director - Trade	(504) 670-2088	(504) 670-2123
Operations Desk	(504) 623-6600	(504) 623-6664
Entry Processing	(504) 670-2389	(504) 670-2026
Inbond Processing	(504) 670-2389	(504) 670-2026
Import Specialist		
Team 502	(504) 670-2429	(504) 670-2083
Team 503	(504) 670-2430	(504) 670-2083
Entry		
Team I	(504) 670-2384	(504) 670-2385
Record Room	(504) 670-2064	(504) 670-2385
Other Divisions		
ABI Client Reps	(504) 670-2415	(504) 670-2032
	(504) 670-2418	(504) 670-2385
	(504) 670-2061	
Document Analysis Unit	(504) 623-6670	(504) 623-6671
FP & F	(504) 670-2390	(504) 670-2045
Vessel Repair Unit	(504) 670-2392	(504) 670-2138
Marine Division	(504) 623-6666	(504) 623-6662
CET Team	(504) 525-3383 x211	(504) 587-1572
CES Team	(504) 896-7700	(504) 896-7713
CES Station-Dupuy Storage	(504) 245-7600	
Affiliated New Orlea	ns Ports	
Baton Rouge, LA - code 2004	(225) 389-0261	(225) 389-0260
Gramercy, LA - Code 2010	(225) 869-3765	(225) 869-8909
Lake Charles, LA - Code 2017	(337) 439-5771	(337) 437-7373
Morgan City, LA - Code 2001	(985) 632-8182	(985) 632-8185
Shreveport, LA - Code 2018	(318) 635-7873	(318) 635-7455



# **Customs in other ports**

Baton Rouge — code 2004

Tel. (225) 389-0261 Fax (225) 389-0260

**Gramercy** — code 2010

Tel. (225) 869-3765 Fax (225) 869-8909

Jackson, Miss. — code 2015

(601) 932-5324 Tel. (601) 932-4114 Fax

Lake Charles — code 2017

Tel. (337) 439-5771 (337) 437-7373 Fax

Little Rock, AR — code 2003

Tel. (501) 324-5289 Fax (501) 324-5798

Memphis, TN — code 2006 & 2095

Tel. (901) 544-0290 Fax (901) 544-0294

Morgan City — code 2001

Tel. (985) 632-8182 Fax (985) 632-8185

Shreveport — code 2018

Tel. (318) 635-7873 Fax (318) 635-7455

# **Associate Members**

#### Ramiro Agudello

957 E. Krueger Ln. Westwego, LA 70094 Email: quiubovos@yahoo.com

#### **Robert W. Cisco**

236 Oak Lane, Mandeville, LA 70448 Email: rbrt\_csc@yahoo.com

#### **Jose Enriquez**

2620 Metairie Ct. Metairie, LA 70002 Email: Misterboy7706@att.net

#### **Wayne Wegmann**

4205 N. Woodlawn Ave., Metairie, LA 70006 (504) 887-3871 Email: wewnola65@yahoo.com

#### **HONORARY LIFE MEMBERS:**

#### James Amoss, Jr.

Sea Point, LLC 2344 World Trade Center New Orleans, LA 70130 (504) 523-0019 Email: wjamossjr@sea-point.net

#### William Ayers

822 N. Austin St. Sequin, TX 78155 (830) 372-2244

#### **Alvin Baumer**

Baumer Foods, Inc. 2424 Edenborn Ave., Suite 510 Metairie, LA 70001 (504) 482-5761 Email: albaumer@baumerfoods.com

#### **Angus Cooper**

Cooper T. Smith Corp. 365 Canal St., Suite 1450 New Orleans, LA 70130 (504) 569-2160 Email: angus.cooper@coopertsmith.com

#### **George Duffy**

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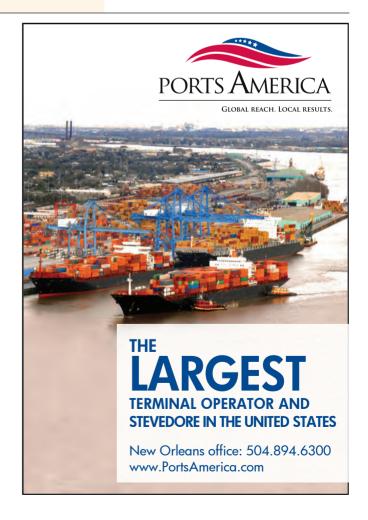
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Michelle Hennessey 3115 6th St. Metairie, LA 70002 (504) 831-6651, Fax: (504) 831-8288 Email: michelle@diversifiedfoods.com

#### **Diversified Foods, Inc.**

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#### **Diversified Foods, Inc.**

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# Important information on established and pending free trade agreements

- 1. Israel FTA became effective August 19, 1985
- 2. The North America Free Trade Agreement (NAFTA) with Canada and Mexico became effective January 1, 1994
- 3. Jordan FTA became effective October 24, 2000
- 4. Chile FTA became effective January 1, 2004
- 5. Singapore FTA became effective January 1, 2004
- 6. Australia FTA became effective January 1, 2005

These cutting-edge agreements eliminate tariffs, tackle non-tariff barriers, open services markets, strengthen the intellectual property protections for our knowledge industries, and enhance labor and environmental protections. They level the playing field for U.S. businesses, increase choice and value for American consumers, and provide fresh momentum for open markets

#### 7. DR-CAFTA (Dominican Republic-Central America FTA)

The agreement was signed May 29, 2004 and passed by both Houses of the U.S. Congress on July 27, 2005. Accession did not begin until each country changed its domestic laws to conform to the agreement. Countries were admitted into the agreement during the early months of 2006 in the following order: El Salvador, Honduras, Nicaragua, Guatemala and the Dominican Republic. Costa Rica's participation was affirmed after an October 2007 countrywide plebiscite; and a further extension granted in order to finalize certain laws relating to monopolies in telecommunications and insurance before the U.S. Trade Representative could certify Costa Rica to the President. Such was accomplished in late 2008 and Costa Rica entered into DR-CAFTA as of January 1, 2009.

Highlights of the Agreement's provisions are as follows:

#### **Market Access**

- More than 80% of U.S. exports of consumer and industrial goods became duty-free in Central America and the Dominican Republic immediately, with remaining tariffs phased out over 10 years.
- Duty-free benefits under the U.S-Caribbean Basin Trade Partnership Act (CBTPA) were consolidated and made permanent so that nearly all consumer and industrial products made in Central America and the Dominican Republic enter the US
- Key U.S. export sectors benefited from immediate duty elimination, to include information technology products, agricultural and construction equipment, paper products, pharmaceuticals, and medical and scientific equipment.
- Tariffs on U.S. autos and auto parts will be phased out within 5 years.

#### **Agriculture**

- More than half of current U.S. farm exports became duty-free immediately, including high-quality cuts of beef, soybeans, cotton, wheat, many fruits and vegetables, and processed food products. Tariffs on most U.S. farm products will be phased out within 15 years, with all tariffs eliminated in 20 years.
- Important U.S. sectors benefiting, include corn, beef, pork, poul-

try, rice, dry beans, dairy, and vegetable oil. The U.S. will work with Central America and the Dominican Republic to resolve sanitary and phytosanitary barriers to agricultural trade, especially problems in food inspection procedures for meat and poultry.

#### Sugar — A Teaspoon A Week:

In the first year, additional sugar market access for Central America and the Dominican Republic amounted to about 1.2 percent of U.S. sugar production, which would grow to 1.7 percent in year 15. This equals about one day's U.S. production, or approximately one teaspoon of sugar per week per adult American. Sugar imports have declined by about one-third since the mid-nineties. CAFTA would not come close to returning U.S. imports to those levels. There is no change in the high above-quota U.S. tariff on sugar, and imports under CAFTA will have no effect on the U.S. sugar program.

#### **Textiles and Apparel**

Garment factories in Central America and the Dominican Republic are collectively the second-largest world buyer of U.S. yarn and fabric. Apparel made in these facilities would be duty-free and quota-free under the Agreement if they use U.S. or regional fabric and yarn, thereby supporting U.S. fabric/yarn exports and jobs. This is critical, because with the recent expiration of global quotas on textiles/apparel, CAFTA positions regional garment-makers and their U.S. suppliers of fabric and yarn – to better compete with Asia. The agreement's benefits for textiles and apparel were retroactive to January 1, 2004. DR-CAFTA also contains cumulation provisions, which will allow woven apparel from the region to contain a capped amount of Mexican and Canadian inputs.

#### **Trade Capacity-Building**

Includes a Committee on Trade Capacity Building in recognition of the importance of such assistance in promoting economic growth, reducing poverty, and adjusting to liberalized trade.

- 8. Morocco FTA became effective January 1, 2006
- 9. Bahrain FTA became effective August 1, 2006
- 10. Oman FTA became effective January 1, 2009
- 11. Peru TPA became effective February 1, 2009

(note that there is now a shift in terminology from "Free Trade Agreements" to "Trade Promotion Agreements," the latter more palatable to a skeptical public and Congress)

Agreements that are "in the hopper"

- 12. Free Trade Agreement of the Americas (FTAA) agreement appears to be stillborn as it has not gained much traction due to continuing disputes in the WTO
- 13. Panama TPA Chances for passage in 2011 are very slim, due to perceived secrecy on banking/financial transactions. However, the matter is being addresed by the new Panamanian Administration.
- 14. Colombia TPA certain members of Congress (and their labor union constituents) are still not satisfied with some of the labor provisions, even though Colombia has made great strides in addressing these issues

# Important information on established and pending free trade agreements



Representative W.C. Hawley (left) and Senator Reed Smoot (right)

- 15. South Korea after all outstanding issues have ben reconciled, with a major labor union in support (United Autoworkers,) easy passage in 2011 is certain
- 16. Malaysia still in negotiation
- 17. SACU (South African Customs Union) comprising Botswana, Lesotho, Namibia, South Africa and Swaziland. Established in 1910, this is the world's oldest customs union. The agreement proposes to build on the success of AGOA (African Growth and Opportunity Act,) making permanent those trade preferences. No deadline for completion of negotiations has been set.
- 18. UAE (United Arab Emirates.) Negotiations began in March 2005. It is the stated aim of the Administration to build on existing FTAs in the region (Jordan, Israel, Morocco, Bahrain, Oman) promoting thereby, the Middle East Free Trade Area (MEFTA) with the goal of establishing a Middle East and Persian Gulf regional free trade area by 2013.
- 19. On November 12, 2011, the Leaders of the nine Trans-Pacific Partnership countries Australia, Brunei, Darussalam, Chile, Malaysia, New Zealand, Peru, Singapore, Vietnam, and the United States announced broad outlines of a Trans-Pacific Partnership (TPP). Subsequently, Canada and Japan have requested inclusion in the agreement. Nonetheless, success is contingent on the U.S. Congress renewing Trade Promotion Authority (TPA) for the president, allowing Congress only an up or down vote.

#### Some Points to Consider with FTAs/TPAs

• The U.S. currently has in place free trade agreements with 17 countries. Although the U.S. trade deficit is continually cited as a reason to throttle back on FTAs/TPAs, in fact, exports to these countries in manufactured goods, agricultural products and financial services have increased three fold, resulting in a healthy trade surplus, per U.S. Department of Commerce statistics.

U.S. exporters have lost much ground because of delays in the U.S. votes on the Panama, Colombia, South Korea trade agreements

- In the case of Colombia, since signing of an agreement with the European Union, U.S. exports of soybeans dropped 60% in the last year. After Colombia's signing of a Mercursor (Southern Cone) pact, U.S. wheat exports declined by 50%. On August 15, 2011 the Canada-Colombia Free Trade Agreement went into effect, encouraging flour millers in Colombia to switch to Canadian grains because of new favorable prices. Additionally, **Bombardier** of Canada now has an advantage in Colombia over **Boeing**.
- The European Union Korea FTA came in effect July 1, 2011, giving **Airbus** and **Volkswagen** a tariff advantage over **Boeing, Ford, GM** and **Chrysler**
- Panama has many ongoing projects, such as the \$5.1 billion enlargement of the Panama Canal; the largest open pit copper mine (with 30 years' worth of proven deposits), under development; and Central America's first subway system at \$1.6 billion, all requiring the kind of earth moving equipment the U.S. excels in, soon to enter Panama with a tariff advantage.
- Prior to implementation of the Dominican Republic-Central America Free Trade Agreement, the U.S. was running an annual \$1.7 billion trade deficit with the region. That has now morphed into a \$1.8 billion trade surplus.
- Under the NAFTA, if energy imports from Canada and Mexico are taken out of the equation (80% of the trade,) the U.S. is running a trade surplus with both countries in manufactured goods.

At the implementation of the "Economic Stimulus Package" (American Recovery and Reinvestment Act of 2009), concern arose that such provisions as the "buy American" clause might presage a new round of protectionism. Fortunately, this did not come to pass. But looking forward, the economic troubles of the European Union could wash on to U.S. shores, i.e., dumping of European goods (not only in the U.S., but in other U.S./FTA partner countries, with negative economic impacts). The potential European aim to secure urgently needed hard currency could backfire, prompting a kneejerk reaction. But it is fervently hoped that cooler heads will prevail and we will not see a repeat of the Smoot-Hawley Tariff Act of 1930 (the highest in history,) which created even further misery in the middle of a worldwide depression

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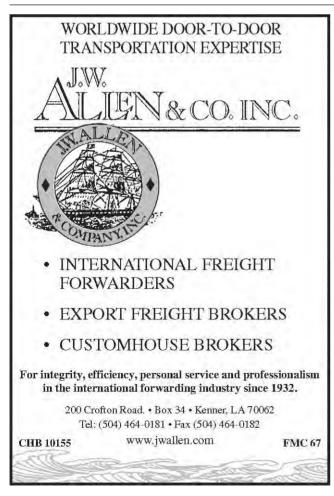
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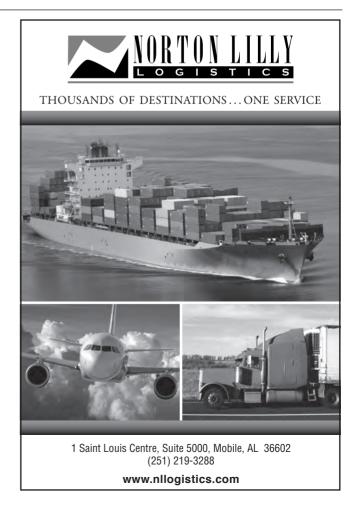
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DAP	Delivered at Place (named place of destination)											
DDP	Delivered Duty Paid (named place of destination)											
FAS	Free Alongside Ship (named port of shipment)											
FOB	Free on Board(named port of shipment)											
CFR	Cost and Freight (named port of destination)											
CIF	Cost, Insurance and Freight (named port of destination)											
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Cost	t Headings											
			_	_	_	_	_	_	_	_	_	_
	g at sellers' premises	S	S	S	S	S	S	S	S	S	S	В
	tic precarriage/Local cartage	S	S	S		S		S	S	S	S	В
	ct of carriage and dispatch	S	S	S		S			S	S	В	В
	ocumentation in country of exportation	S	S	S	S	S	S	S	S	S	В	В
	ns clearance in country of exportation	S	S	S	S	S	S	S	S	S	В	В
	charges	S	S	S		S	S	S	S	S	В	В
	g at carriers' terminal	S	S	S	S	S	S	S	В	В	В	В
	ortation equipment and accessories	5	5	S	S	S	S	S	В	В	В	В
	ort (Cargo) insurance	S	S	S	S	S	_	c	D	D	D	D
	tional main carriage	S	S	S		S	S	S	В	В	В	В
	ing at terminal	3	3	3	3	3	В	В	В	B B	B B	В
	ocumentation in country of transits/	S	В	В	В	В	В	В	В	В	В	В
importa Custom	s clearance in country of importation	S	В	В	В	В	В	В	В	В	В	В
	charges	S	В	В	В	В	В		В	В	В	В
•	criarges artage/Domestic on-carriage	S	S	В	В	В	В	B B	В	В	В	В
	ing at buyers' premises	В	В	В	В	В	В	В	В	В	В	В
Ullioau	ing at buyers premises	Ь	В	Ь	Б	Ь	Ь	Ь	В	Ь	Ь	D
S = Selle	r Pays B = Buyer Pays											
seller and	terms FOB, CFR or CIF should only be used when the distribution of costs and/or risks be buyer has been fixed at such time as the goods have passed the ship's rail in the namea nt. In other cases of the corresponding terms FCA, CPT or CIP is more appropriate to use	port										

# **Truck lines - Container Haulers**

ACE TRANSPORTATION		504) 2	246-1904
ACME TRUCK LINE INC	(5	504) 3	340-1400
AGWAY MOTOR LINES		225) 7	775-6482
AMERICAN CHASSIS LEASING	(5	504) 4	455-4398
AVONDALE CONTAINER STORAGE & REPAIR YARD WEST	(5	504) 4	436-8696
BOLING ENTERPRISES, INC.	. (870) 673-3007 / (8	300) 9	905-8064
BRIDGE TERMINAL TRANSPORT	(5	504) 2	254-1400
CALONGNE DRAYAGE INC	(5	504) 4	464-3000
CAROLINA NATIONAL TRANSPORTATION INC	(5	504) 2	244-3858
CELTIC MARINE CORPORATION / TRUCK & RAIL		225) 7	752-2490
CHICKASAW CONTAINER SERVICES	(5	504) 2	243-1297
COLEMAN AMERICAN MOVING SERVICES	(5	504) 2	254-0777
CRESCENT TRANSPORT, INC	8)	300) 9	932-6292
CTS ENTERPRISES INC	8)	300) 2	221-2588
CELTIC MARINE CORPORATION	3)	377) 7	752-2359
DHL DANZAS AIR & OCEAN INTERCONTINENTAL	(5	504) 4	466-4014
DUPUY STORAGE & FORWARDING L.L.C		504) 2	245-7600
FLETTRICH TRANSPORTATION SYSTEMS INC	(5	504) 2	245-1751
GALLAGHER INTERNATIONAL, LLC	(5	504) 9	943-2000
GEORGE A. FANNING INC	(5	504) 8	833-1936
H.L. HERRIN TRUCK LINES		504) 7	733-9440
HAYNES MOTOR LINES INC			
INDUSTRIAL TRANSPORTATION INC	(6	501) 7	798-8121
INTERMODAL CARTAGE CO.,INC		504) 2	242-0325
LARSEN INTERMODAL SERVICES INC	. (504) 243-1991 / (8	300) 9	949-8501
NOCS TRANSPORT LTD			
NEW ORLEANS CONTAINER TRUCKING, LLC			
NORTHSHORE TRANSPORTATION INC	(9	985) €	546-4057
OVERLAND EXPRESS CO		300) 3	373-5930
PACKARD TRUCK LINES INC		504) 3	392-9994
PORT CARGO SERVICE LLC		504) 8	891-9494
SAIA MOTOR FREIGHT LINE INC			
SILVERTRANS, INC			
SOUTHEASTERN MOTOR FREIGHT INC		504) 7	731-2825
SLAY TRANSPORTATION			
TCI TRUCKING & WAREHOUSING SERVICES		504) 7	734-0561
TITAN FREIGHT SYSTEMS L.L.C		504) 8	835-3112
TRANSWAY SELECT LLC			
TRIPLE G EXPRESS INC	. (504) 731-2841 / (8	300) 2	256-2841
WALL STREET SYSTEMS, INC	(5	504) 2	240 0040

# Steamship Lines

# Serving New Orleans

OCEAN CARRIER	PHONE	FAX
Biehl & Co.	(504) 838-3600	(504) 838-3637
BossClip Ltd./Southport Agency	(504) 455-9718	(504) 455-9710
China Shipping	(877) 566-5275	
CMA/CGM	(877) 556-6308	
COSCO Lines	(866) 830-2550	
CSAV-ATG	(713) 861-0601	(713) 861-4276
Daiichi-Chuo/Fritz Maritime	(504) 833-0992	(504) 833-0992
Evergreen Lines	(800) 383-7476	
Fillette Green	(504) 274-0610	(504) 835-1233
Forest Lines	(504) 593-6407	(504) 593-2530
GRUPO LIBRA	(877) 465-4272	
Hanjin Lines	(832) 325-4600	
Hapag-Lloyd	(866) 881-1374	(281) 931-6696
Horizon Line	(877) 678-7447	
Hyundai Shipping	(201) 373-3500	(504) 200-4059
Inchcape/ISS Riomar	(504) 200-4000	(504) 200-4050
Indotrans Inc./General SS	(504) 833-7777	(504) 833-3130
Industrial/Intermarine	(281) 885-3500	
Maersk Line	(800) 321-8807	
Mediterranean Shipping Company (USA), Inc.	(504) 837-9396	(504) 837-2095
Mitsui Lines	(678) 855-7700	
NYK Lines	(630) 435-7800	
NSCSA (National Shipping Company of Saudi Arabia)	(800) 732-0204	(410) 624-7050
Osprey Line	(504) 569-2166	(504) 569-2188
PACC Container	(504) 836-7060	(504) 836-7061
Rickmers-Linie	(504) 832-5039	(504) 832-8956
Safmarine MPV	(866) 866-4723	
Seaboard Marine	(504) 830-0161	(504) 830-0162
Shinwa/Fritz Maritime	(504) 833-0992	(504) 833-0146
TOKO Line/Fritz Maritime	(504) 833-0992	(504) 833-0146
Yang Ming Line	(704) 357-3817	
ZIM Lines	(866) 744-7046	

# **Air Freight Services**

#### **AIRLINES**

Air Canada (281) 230-1757 (Houston)
AeroMexico (800) 237-6639
Air France (800) 556-9000
Alitalia (800) 556-9000
American Airlines (800) 394-8480
British Airways (281) 443-4954
China Airlines (281) 443-4427 (Houston)
Continental/United (800) 421-2456
Delta (800) 352-2746
Delta Air Logistics (504) 465-9251
DHL Global Forwarding (504) 466-4016
Federal Express (504) 472-3300
KLM (800) 556-9000
LACSA (800) 225-2272
Lufthansa
Pilot Air Freight (504) 468-3300

Southwest	(800) 533-1222
Swiss Air	(800) 221-4740
United	(800) 825-3788

#### **TRUCKING**

Baton Rouge Cargo	(225) 291-3455
Bergeron Trucking	(504) 443-3748
Boasso America	. (504) 279-8544
Crescent City Delivering	(504) 463-0314
Cross Road Centers	(504) 712-3472
Forward Air	(504) 467-1776
Kenner Kourier Service, Inc	(504) 734-3700
Quality Services & Transfer, Inc	(504) 464-9795
RAM	(504) 827-5900

# Sea Freight Services

#### **PORT AUTHORITIES**

Alexandria (318) 473-1848
Baton Rouge (225) 342-1660
Beaumont (409) 835-5367
Brownsville (956) 831-4592
Corpus Christi (361) 882-5633
Freeport(979) 233-2667
Galveston (409) 765-9321
Gulfport(228) 865-4300
Houston(713) 670-2400
Iberia (337) 364-1065

Lake Charles (337) 439-3661
Manchac (985) 386-9309
Memphis (901) 948-4422
Mobile (251) 441-7200
New Orleans (504) 522-2551
Orange(409) 883-4363
Shreveport(318) 524-2272
S. Louisiana (985) 652-9278
St. Bernard(504) 277-5101
W. St. Mary (337) 828-3410

#### **RAIL RAMPS**

Railroad	TelFax	Fax
BNSF	(888) 428	-2673436-1150
CSX	(800) 542	-2754244-4345
CN	(504) 734	-6940734-6971
KCS	(800) GO-T	O-KCS
Norfolk Southern	(800) 497	-2919942-3258
N.O. Public Belt	(504) 896	-7400896-7452
UP	(800) 877	-5123349-3646

#### **PORT FACILITIES**

Terminal	MTO	Tel.	Fax
Alabo Street Wharf	. Pacorini Global Services LLC	. (504) 270-0100	. (504) 270-0125
Louisiana Ave	. Coastal Cargo	. (504) 587-1200	. (504) 587-1201
Napoleon Ave Container Terminal	. Ports America	. (504) 894-6300	. (504) 894-6316
Napoleon Ave Container Terminal	. New Orleans Terminal	. (504) 648-6201	. (504) 324-3757
Nashville Ave	. Ports America	. (504) 894-6300	. (504) 894-6316
St. Bernard Port	. Associated Terminals	. (504) 277-5101	. (504) 279-8352

### ARTICLE 1. DUTIES OF THE BOARD OF DIRECTORS

It shall be the duty of the Board of Directors to adopt annually a budget of anticipated receipts and proposed expenditures of funds of the Association; to pass upon the designation of all committees appointed by the President; to approve the appointment and discharge of employees, and to have charge generally of all activities of the Association. The officers and the Board of Directors shall perform their duties without renumeration. It shall be mandatory upon the Board of Directors to submit for approval of the membership of the Association, all matters pertaining to finance where any single expenditure involved exceeds the sum of \$2,000.00.

## ARTICLE 2. DUTIES OF THE PRESIDENT

It shall be the duty of the President to preside at all of the meetings of the Board, to direct the proceedings of same according with the Charter of the Corporation, and these By Laws, and to sign and execute in the name of the Corporation, and by order of the Board of Directors all necessary documents, and to supervise the making of disbursements of all monies under the direction of the Board. The President shall have the power to appoint members of all committees, whose duties shall be established by the President, subject to approval of the Board of Directors; membership meetings shall be called at the discretion of the President, except as otherwise provided in the By-Laws.

### ARTICLE 3. DUTIES OF VICE PRESIDENT

It shall be the duty of the Vice President, selected by the Board of Directors, to perform the duties of the President, in case of the latter's absence or disability, and in the absence or disability of the President and the Vice President, the members of the Board of Directors present shall name a President pro tem.

### ARTICLE 4. DUTIES OF THE SECRETARY

It shall be the duty of the Secretary to keep the minutes of the Board of Directors in the proper book provided for that purpose, to serve all notices on the Board, to have general supervision of all books and papers of the Association, which books and papers shall be open to the examination of any member of the Board of Directors, during business hours.

## ARTICLE 5. DUTIES OF THE TREASURER

The Treasurer shall have custody of the funds of the Association, under the direction of the Board of Directors, and shall deposit same in such bank, or banks, as the Board may select; he shall render statements of his accounts at the end of such periods as may be designated by the Board of Directors, showing all receipts and disbursements, and shall attach thereto a financial statement of the condition of the Association, and said statement to be rendered within thirty (30) days after the close of the annual period designated by the Board of Directors, and said statement shall be sent

promptly to each member of the Association. Unless otherwise changed by the Board of Directors, the annual period of Association ends May 31st.

Funds referred to as the World Trade Club of Greater New Orleans Treasury will be held in a separate account and will be managed by both the World Trade Club committee representative and the IFFCBANO board. Distributions from the separate account will be co-signed by the associate member representative on the IFFCBANO Board and the IFFCBANO Treasurer. Said funds will be designated for the annual Rosemary Pedotti Scholarship award.

The annual State of the Port luncheon, formerly hosted by the World Trade Club of Greater New Orleans, and held each September, will continue as an IFFCBANO function. All revenue generated and expenses incurred related to the luncheon will be deposited into or withdrawn from the World Trade Club of Greater New Orleans' treasury and designated to funding the Rosemary Pedotti Scholarship award.

Funds generated and expenses incurred from the all membership fees and educational endeavors of associate members or those known as former World Trade Club of Greater New Orleans members will be deposited into the IFFCBANO general fund.

### ARTICLE 6. DUTIES OF PAST PRESIDENT'S COUNCIL

There shall be a permanent committee entitled Past President's Council, the membership of which shall include all who have served as President of IFFCBANO. The Past President's Council shall meet to conduct its business as often as it deems necessary, however, it shall meet at no less than twice during the Association's administrative year. The purpose of the Past Presidents' Council shall be to encourage continued activity and interest in current affairs of IFFCBANO by any and all Past Presidents. The Past Presidents' Council shall serve each administration in an advisory and consultative capacity. In the course of the Past Presidents' Council's activity it shall function as any other committee of a social nature, shall be subject to the will of the Board of Directors of IFFCBANO.

One Past Presidents' Council Representative shall be elected every two (2) years to serve on the Board of Directors.

## ARTICLE 7. DUES

The dues for all members shall be determined by the Board of Directors. Honorary members shall be exempt from the payment of both dues & fees.

### ARTICLE 8. ADMISSION TO MEMBERSHIP

Every candidate for regular membership admission into the Association shall be proposed by one member, seconded by another, over their own signatures, on blank forms provided for that purpose and the form shall contain the name, occupation, residence and Federal Regulatory Agency license number of the candidate.

Associate membership admission into the Association shall be proposed by one member, seconded by another, over their own signatures, on blank forms provided for that purpose and the form shall contain the company's name, occupation and business address.

After the application is approved by the Chairman of the membership committee, ten (10) days written notice should be given to the membership regarding the new applicant. The application shall thereafter be acted upon at the next meeting of the Board of Directors and the candidate's admission shall be approved by two-thirds of the members of the Board of Directors present. In the event that any candidate shall fail to receive votes requisite to admission, he shall not again be proposed until after the expiration of six (6) months after the time of said failure. Honorary membership may be conferred upon any person, which, in the opinion of the Board of Directors, has rendered an outstanding contribution to the Freight Forwarders and/or Customs House Brokers industry. He shall be elected by a majority vote of the Board of Directors present at any meeting of the Board of Directors; he shall have no vote or interest in the property of the Association; he shall otherwise enjoy all privileges and benefits of the Association.

#### **ARTICLE 9. ELECTION MEETING**

An election meeting of the Association shall be held every two (2) years in the month preceding the annual convention; at this meeting there shall be elected by ballot for a term of two (2) years, a President; a Vice President; Secretary and Treasurer (or Secretary/Treasurer, if so designated by the Board of Directors). At the same time, and in the same manner, seven (7) directors shall be elected by ballot for a term of two (2) years. These directors together with the said named officers, the ex-officio and one (1) Past President Council Representative shall constitute the Board of Directors. A member firm, including any of its subsidiaries, may have not more than two (2) people serve on the board of directors simultaneously and with only one as an officer. New administration will be installed in office at the close of the annual convention

Of the seven (7) directors one will act as the Committee chair and shall represent the voting interests of associate members.

#### **ARTICLE 10. VACANCIES**

Whenever a vacancy shall occur among the officers, the said Board, by a majority vote, shall designate a director of the Association to fill such vacancy until the next election meeting of the Association, for the full balance of the unexpired term of the member originally elected to such vacated office.

In the event a board member should leave the company they represent or for other reasons decide to resign from the board thus creating a vacancy the said board by a majority vote, shall fill the vacancy by using the following order:

- 1. The company that the board member represented shall have the opportunity to replace the board member though not as an officer. The board shall then vote to fill the officer's open position and/or fill the Director's open position.
- 2. Designate another person from a member firm of the association to fill the director's vacancy only. This can include the person who resigned from the member firm which created the

vacancy in the first place.

#### ARTICLE 11. CENSURE, SUSPENSION, AND EXCLUSION

If the conduct of any member shall appear to the Board of Directors to be disorderly, prejudicial to the character and welfare of the Association, contrary to or in violation of its Bylaws or rules, the Directors shall inform him thereof in writing, which written notice shall be delivered or sent by mail to the offending member, informing him of the time appointed when he may be heard in his defense before the Board of Directors. At such meeting he may be censured, suspended or expelled by two-thirds vote of Board of Directors in attendance. At least ten (10) days shall elapse between the serving of such notice and the date of said meeting. Mailing to the last known address of the member shall be considered notice.

#### ARTICLE 12. RESIGNATIONS

All resignations shall be in writing to the Secretary, but no resignation shall be accepted by the Board while the member offering it is indebted to the Association in any amount, due or otherwise. Any member ceasing to be a member forfeits all interest in or claim to property of the Association.

#### ARTICLE 13. SPECIAL MEETINGS BOARD OF DIRECTORS

Special meetings of the Directors shall be called by the President whenever he deems it necessary, or whenever requested by three (3) members of the Board.

The meetings shall be called to order on the day appointed, at such time and place as the President may direct, or as soon thereafter as a quorum may be present, and in the absence of the President, or Vice President, a member of the Board shall be selected to preside. Six (6) members of the Board shall constitute a quorum, for all Board of Directors' meetings. At special meetings no business shall be transacted except such as shall be specified in the call.

#### **ARTICLE 14. MEMBERSHIP MEETINGS**

A meeting of the Association for the purpose of electing officers and the transaction of such other business as may come before it shall be held in the month preceding the annual convention every two (2) years. (see Article 8) Membership meetings shall be held at the discretion of the President. However, a membership meeting may be called by a majority vote of the Board of Directors.

The order of business at membership meetings of the Association shall be as follows:

- 1. Call to order
- 2. Calling the roll
- 3. Reading minutes of previous meeting
- 4. Report of Board of Directors
- 5. Report of Committees

- 6. Unfinished business
- 7. New business
- 8. General discussion
- 9. Closing

# ARTICLE 15. QUORUM

One-fourth of the regular members of the Association shall constitute a quorum at all meetings of the Association.

## ARTICLE 16. ELECTION OF NOMINATING COMMITTEE

At a meeting of the Board of Directors called in January of the election year, a nominating committee of two (2) regular members shall be chosen by ballot to prepare a list of candidates for the offices to be filled at the election meeting. The two (2) regular members receiving the highest number of votes cast and the immediate Past President, who shall act as Chairman, shall constitute the Nominating Committee. Consideration should be given by the Nominating Committee to nominate Vice President in each area with expertise in that field. NO members shall be nominated for office without first obtaining his consent. Said committee shall report at a Board of Directors meeting called in February of the election year, a complete list of nominations for the offices to be filled at the election meeting. No later than five (5) days after receiving the report of the Nominating Committee a complete list of the persons nominated for office shall be sent to all regular members by the Secretary. Four (4) regular members may place in nomination an independent ticket by petition delivered to the Secretary at least twenty (20) days before the date of the election meeting.

The Secretary shall give notice by mail or electronically to all regular members at least (15) days prior to the election meeting of the ticket or tickets in nomination, designating the ticket reported by the Nominating Committee the Regular Ticket, and any independent ticket. NO member other than those named in said notice shall be eligible for election.

No member in arrears for dues or other indebtedness to the Association shall be eligible to vote at the election meeting.

# ARTICLE 17. INTERPRETATION OF BYLAWS

All questions of constructions of the Bylaws such decisions shall control, unless reversed by a majority vote of the regular members of the Association.

# ARTICLE 18. AMENDMENT OF BYLAWS

These Bylaws may be amended by a majority vote of regular members present at any regular or special meeting; or, if designated by the Board of Directors, such designated vote may also be accepted by mail or electronically, provided it is received in sufficient time

prior to said meeting, and are to be counted publicly by the Board of Directors and can be made available to any regular member for verification for 30 days following the vote, provided, notice of such proposed amendment (or amendments) is specified in the call for meeting and every regular member be notified by mail or electronically at least one (1) week prior to the date of the meeting. Mailing of such notice shall constitute such notification.

# ARTICLE 19. RULES AND PROCEDURE

Roberts Rules of Practice shall govern the procedure of all meetings of the Directors, and members of the Association, so far as they be consistent with the Constitution and Bylaws of the Association.

#### **ETHICS**

The conduct of members shall be such as to comply with the rules of conduct for Custom Brokers as set out in Title 19CFR, Section 111 and International Freight Forwarders as set out in Title 46 CFR, Section 510.

#### INDEMNIFICATION

The Association, may, by resolution of the Board, provide for indemnification by the Association of any and all of its Directors or officers or former Directors or officers against expenses actually and necessarily incurred by them in connection with the defense of any action, suit, or proceeding, in which they or any of them have been made parties, or a party, by reason of having been Directors or officers of the Association, except in relation to matters as which such Director or officer or former Director or officer shall be adjudged in such action, suit, or proceeding to be liable for negligence or misconduct in the performance of duty and to such matters as shall be settled by agreement predicated on the existence of such liability or misconduct.

#### ARTICLE 20. CORPORATE SEAL

The Association shall have the right to adopt an official seal to be used where necessary.

The Above By-Laws amended:
April 5, 1977
April 11, 1984
December 10, 1985
September 14, 1995
March 25, 2003
December 12, 2005
September 10, 2009

# IFFCBANO 2012 Event Calendar

#### **JANUARY**

10th Noon

Board Meeting — New Orleans Publishing Group

11th 1:30 p.m.

Customs Committee Meeting — Customs House

16th

Martin Luther King, Jr. Birthday Holiday - Customs

28th All Day

NCBFAA Board Meeting — Sheraton Canal St., New Orleans

6:30 - 8:00 p.m.

Reception — Plimsoll Club, Westin Hotel, New Orleans

#### **FEBRUARY**

7th Noon

Board Meeting — Southern Yacht Club

7th-8th

Complying with U. S. Export Controls - WTC — Westin Canal Place, New Orleans

20th

Washington's Birthday Holiday - Customs

**21st** 

Mardi Gras Holiday

**MARCH** 

6th Noon

Board Meeting — Southern Yacht Club

14th 1:30 p.m.

Customs Committee Meeting – J. W. Allen's office

16th 5:30 p.m.

IFFCBANO Social - Twilight Races — New Orleans Fairgrounds

21st 8:30 a.m. – 4:00 p.m.

IMDG Ocean Hazmat Recertification Webinar

**APRII** 

3rd Noon

Board Meeting — Southern Yacht Club

6th

**Good Friday Holiday** 

10th

Zephyr's Family Night New Orleans Zephyr's vs. Memphis Redbirds @ Zephyr Field

10th-12th

Critical Commodities Conference – New Orleans

22nd-25th

NCBFAA Conference - Hollywood, Florida

**MAY** 

1st Noon

Board Meeting — Southern Yacht Club

9th 1:30 p.m.

Customs Committee Meeting — Customs House

28th

Memorial Day Holiday

31st-June 3

International Trade Symposium & Membership Meeting — Marriott Grand Hotel, Point Clear, Ala.

**JULY** 

4th

Independence Day Holiday

10th Noon

Board Meeting — Southern Yacht Club

11th 1:30 p.m.

Customs Committee Meeting — J. W. Allen's office

**AUGUST** 

'th Noor

Board Meeting — Southern Yacht Club

**SEPTEMBER** 

3rd

Labor Day Holiday

4th Noon

Board Meeting — Southern Yacht Club

9th-11th

Government Affairs Conference — Washington, D.C.

12th 1:30 p.m.

Customs Committee Meeting — Customs House

19th 8:30 a.m.

State of the Port and Breakfast of Champions

19th

State of the Port Luncheon/Rose Mary PeDotti Scholarship Presentation

**TBD** 

**New Orleans** 

**OCTOBER** 

8th

Columbus Day Holiday - Customs

9th TBA

Membership/Board Meeting

9th-11th

Break Bulk Conference — Houston, Texas

**NOVEMBER** 

IFFCBANO Golf Outing (to be announced)

6th Noon

Board Meeting - Southern Yacht Club

12th

Veterans Day Holiday — Customs

14th 1:30 p.m.

Customs Committee Meeting – J. W. Allen's office

22nd

Thanksgiving Day Holiday

**DECEMBER** 

4th Noon

Board Meeting – To be announced

5th-7th

Work Boat Show — Convention Center

25th

Christmas Day Holiday

