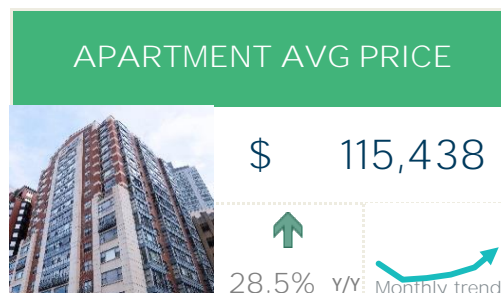
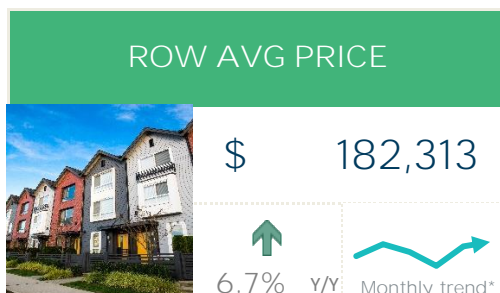
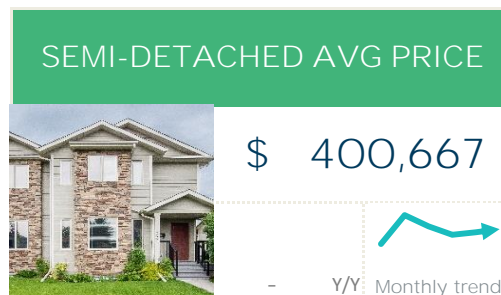
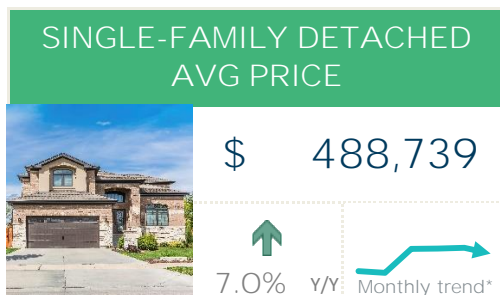
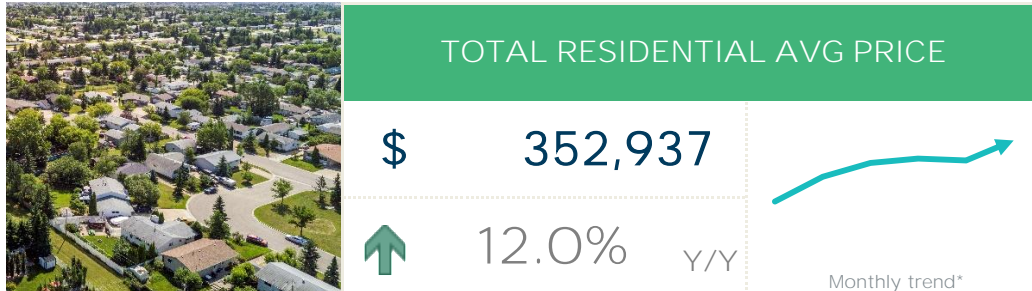
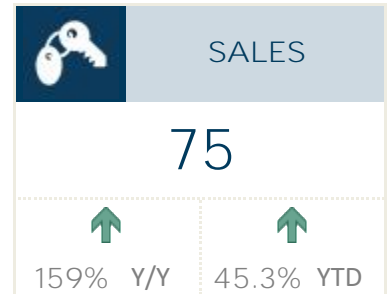


December 2021

Thanks to a boost in new listings in December, sales activity rose to the best December in nearly a decade. Overall sales in 2021 reached 1,280 units, significantly higher than the average activity over the previous five years. Like most markets, the low lending rate environment helped support some of the growth in demand. However, levels remain well below what had occurred before the adjustment in the energy sector in 2014.

New listings did improve this year relative to what we had in 2020, but it was not enough to offset the sales and inventories generally trended down throughout most of the year. On average, 2021 inventory levels were at the lowest levels seen since 2007. The general tightening of the market did help support some price gains this year for single-family homes.



## December 2021

### December 2021

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Single Family Detached	41	156%	40	0%	151	-19%	103%	3.68	-19%	\$488,739	7%
Mobile with Land	11	1000%	20	1900%	47	236%	55%	4.27	236%	\$216,927	-19%
Semi-Detached	3	NA	10	900%	20	122%	30%	6.67	122%	\$400,667	NA
Row	8	33%	17	113%	35	-19%	47%	4.38	-19%	\$182,313	7%
Apartment	12	100%	22	0%	51	-36%	55%	4.25	-36%	\$115,438	29%
<b>Total Residential</b>	<b>75</b>	<b>159%</b>	<b>109</b>	<b>51%</b>	<b>304</b>	<b>-8%</b>	<b>69%</b>	<b>4.05</b>	<b>-8%</b>	<b>\$352,937</b>	<b>12%</b>

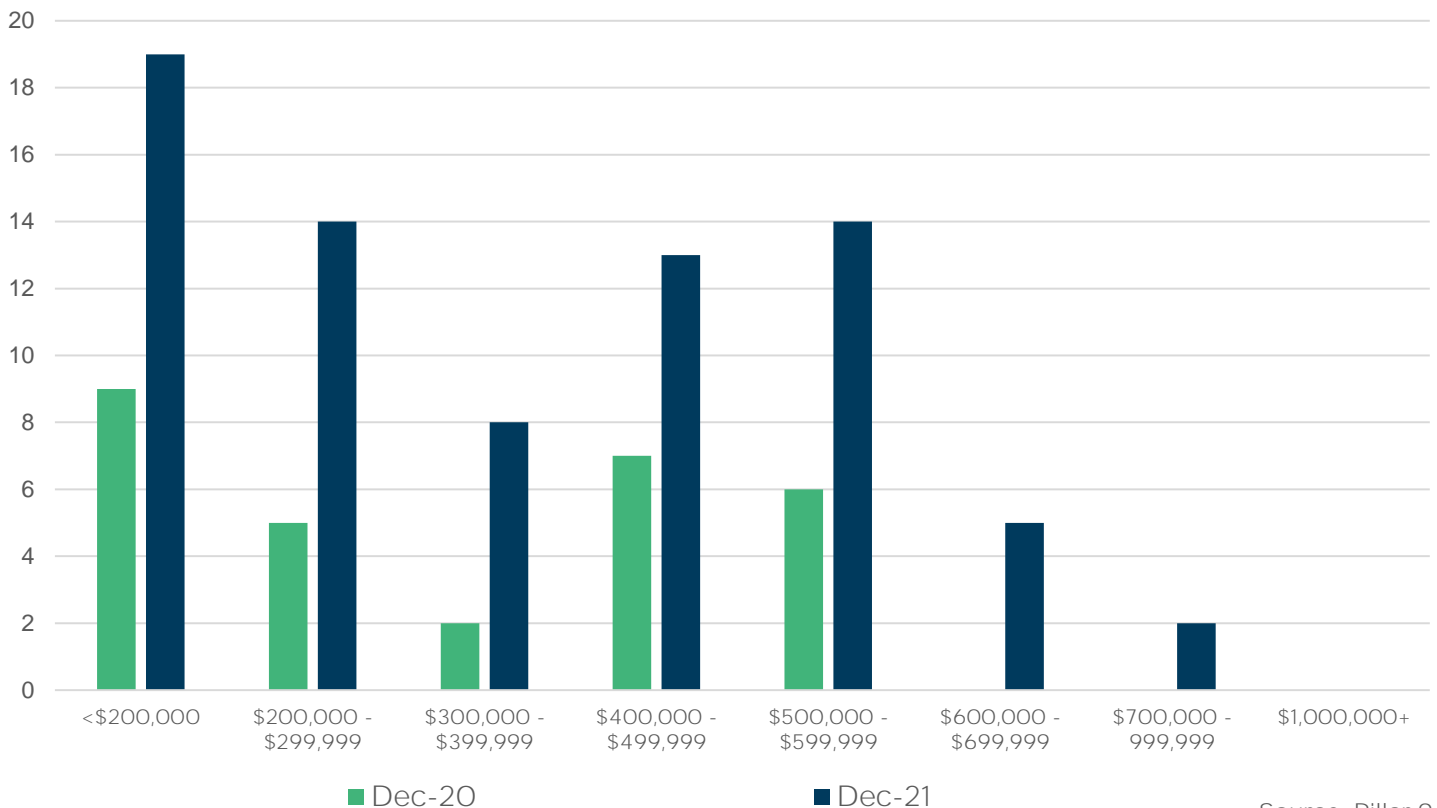
### Year-to-Date

### December 2021

	Sales		New Listings		Inventory		S/NL	Months of Supply		Average Price	
	Actual	Y/Y%	Actual	Y/Y%	Actual	Y/Y%	Ratio	Actual	Y/Y%	Actual	Y/Y%
Single Family Detached	770	46%	1080	18%	228	-5%	71%	3.56	-35%	\$529,805	5%
Mobile with Land	94	47%	189	122%	40	50%	50%	5.11	2%	\$273,119	17%
Semi-Detached	69	19%	110	45%	21	-1%	63%	3.62	-17%	\$384,672	NA
Row	130	10%	164	-5%	37	-35%	79%	3.45	-41%	\$192,815	-6%
Apartment	217	92%	274	-4%	57	-34%	79%	3.14	-66%	\$103,211	-13%
<b>Total Residential</b>	<b>1280</b>	<b>45%</b>	<b>1817</b>	<b>18%</b>	<b>383</b>	<b>-11%</b>	<b>70%</b>	<b>3.59</b>	<b>-39%</b>	<b>\$396,372</b>	<b>3%</b>

## Residential Sales by Price Range

December



Source: Pillar 9