

Welcome to this experiment of decision-making

Payment

- You will receive a bonus payment based on your decisions in the study.
- All earnings in the study are shown in *Francs*.
- At the end of the study, *Francs* will be converted to US dollars at the following rate:
60 Francs = \$1

Study procedure

- This study consists of three parts, followed by a survey.
- One of Parts 1 and 2 will be selected for payment, and Part 3 will always be paid.
- You will receive instructions for each part in sequence.


Requirements

- You need correctly answer some basic comprehension questions to continue.
- Failing attention checks may result in non-payment.

☐ I confirm that I will provide my thoughtful answers throughout, without consulting anyone else.

Start

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Next

Part 1 Instructions: game against another participant

In this part, you will play the following game with another participant.

In this game, you choose between two actions: **X** and **Y**.

The payoff matrix below shows your bonus payment and the other participant's bonus payment in Francs.

		Other	
		X	Y
You	X	60, 60	0, 40
	Y	40, 0	40, 40

Here is how to read this payoff matrix:

- If you choose **X** and the other chooses **X**, you earn **60** and the other earns **60**.
- If you choose **X** and the other chooses **Y**, you earn **0** and the other earns **40**.
- If you choose **Y** and the other chooses **X**, you earn **40** and the other earns **0**.
- If you choose **Y** and the other chooses **Y**, you earn **40** and the other earns **40**.

To proceed and receive payment, you must complete a short quiz based on the instructions below.

- **You have 3 attempts and 5 minutes to complete the quiz.**
- The instructions will still be shown to you on the quiz page.

Click "Next" to start the comprehension quiz.

Next

Comprehension Check

Time left to complete this page: 5:00

Instructions

In this part, you will play the following game with another participant.

In this game, you choose between two actions: **X** and **Y**.

The payoff matrix below shows your bonus payment and the other participant's bonus payment in Francs.

		Other	
		X	Y
You	X	60, 60	0, 40
	Y	40, 0	40, 40

Here is how to read this payoff matrix:

- If you choose **X** and the other chooses **X**, you earn **60** and the other earns **60**.
- If you choose **X** and the other chooses **Y**, you earn **0** and the other earns **40**.
- If you choose **Y** and the other chooses **X**, you earn **40** and the other earns **0**.
- If you choose **Y** and the other chooses **Y**, you earn **40** and the other earns **40**.

Please answer all questions. You have 5 minutes and up to 5 attempts to answer correctly.

Your bonus payment depends on the decision you make and the decision made by another participant randomly matched with you.

- ☒ True
- ☐ False

If both you and the other participant choose X, what is your bonus payment?

- ☐ 0
- ☐ 40
- ☒ 60

If both you and the other participant choose Y, what is the other participant's bonus payment?

- ☐ 0
- ☒ 40
- ☐ 60

If you choose X and the other participant chooses Y, what is your bonus payment?

- ☐ 60
- ☐ 40
- ☒ 0

If you choose Y and the other participant chooses X, what is the other participant's bonus payment?

- ☐ 60
- ☐ 40
- ☒ 0

Next

Please answer the following questions before the task.

Do you have cable television?

- ☐ Yes
- ☒ No

Do you have a roommate?

- ☒ Yes
- ☐ No

If you had to pick, would you prefer a quiet roommate or one who is social?

- ☐ A quiet roommate
- ☐ A social roommate
- ☒ I am equally happy with a quiet or a social roommate

List two advantages of living with a quiet roommate. (Max 5-6 words each).

debug_slis7j

debug_dqf0k0

List two advantages of living with a social roommate. (Max 5-6 words each).

debug_r37oid

debug_cpghmk

Next

Decision Task

		Other	
		X	Y
You	X	60, 60	0, 40
	Y	40, 0	40, 40

Decision 1 of 1

Please indicate your decision when matched with another participant.

- ☐ X
- ☐ Y

Submit

Part 2 Instructions: guess others' choices

In this part, you will guess what other participants have chosen and receive payoff. You will answer:

“Out of 10 randomly selected participants in this case, how many do you think chose X?”

Your payoff in Francs depends on accuracy:

- Exact match: 80
- Off by 1: 64
- Off by 2: 32
- Off by 3 or more: 0

In other words, the more accurate your guess is, the higher payoff you receive.

Next

Guess others' choices

The more accurate your guess is, the higher payoff you receive (up to 80 Francs).

	X	Y
X	60, 60	0, 40
Y	40, 0	40, 40

Consider participants playing the above game against another in this experiment.

Out of 10 randomly selected such participants, how many chose **X**?

0

0

10

Submit

Part 3 Instructions

In this part, you will make 10 choices between **Option A** and **Option B**.

- Each row shows different probabilities and payoffs for the two options.
- After all 10 choices are made, one row will be randomly selected.
- Your payoff will depend on the outcome of that row.

Option A		Option B
40 Francs for sure	<input type="radio"/> <input type="radio"/>	10% chance of 60 Francs 90% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	20% chance of 60 Francs 80% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	30% chance of 60 Francs 70% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	40% chance of 60 Francs 60% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	50% chance of 60 Francs 50% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	60% chance of 60 Francs 40% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	70% chance of 60 Francs 30% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	80% chance of 60 Francs 20% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	90% chance of 60 Francs 10% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	100% chance of 60 Francs 0% chance of 0 Francs

Click the button below to begin making your choices.

Start Task

Make your choice for each row.

Once you choose an option, any other choices implied by that decision will be auto-completed for you.

Option A		Option B
40 Francs for sure	<input type="radio"/> <input type="radio"/>	10% chance of 60 Francs 90% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	20% chance of 60 Francs 80% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	30% chance of 60 Francs 70% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	40% chance of 60 Francs 60% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	50% chance of 60 Francs 50% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	60% chance of 60 Francs 40% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	70% chance of 60 Francs 30% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	80% chance of 60 Francs 20% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	90% chance of 60 Francs 10% chance of 0 Francs
40 Francs for sure	<input type="radio"/> <input type="radio"/>	100% chance of 60 Francs 0% chance of 0 Francs

Next

Final Survey

Please answer the following questions.

Please write a short statement (1-10 words) answering: 'Who am I?'

debug_cucng6

Please write a second short statement (1-10 words) answering: 'Who am I?'

debug_onpugu

Next

Final Survey

Please answer the following questions.

How old are you?

82

What is your gender?

- ☒ Male
- ☐ Female
- ☐ Non-binary

Next

Final Survey

Please answer the following questions.

Your Race or Ethnicity:

- ☐ White
- ☐ East Asian
- ☐ Southeast Asian
- ☒ South Asian
- ☐ Black or African American
- ☐ Hispanic/Latino
- ☐ Native American or Alaska Native
- ☐ Middle Eastern or North African
- ☐ Pacific Islander
- ☐ Other

In what country was your father born?

debug_hpy3bs

In what country was your mother born?

debug_rshtmn

In what country were you born?

debug_ain3gv

If not the U.S., at what age did you start living in the U.S.?

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Next

Final Survey

How common do you think the following stereotypes are about **your gender**?

Choose from "Extremely Uncommon" to "Extremely Common."

	Extremely Uncommon	Moderately Uncommon	Neutral	Moderately Common	Extremely Common
Generous	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Lazy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Frugal	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Impatient	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Studious	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Reckless	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>

Next

Final Survey

How common do you think these stereotypes are in society?

Choose from "Extremely Uncommon" to "Extremely Common."

	Extremely Uncommon	Moderately Uncommon	Neutral	Moderately Common	Extremely Common
East Asian Americans are trustworthy	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
East Asian Americans are cooperative	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
East Asian Americans are sneaky	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
East Asian Americans are competitive	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>
Select Extremely Common	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
White Americans are trustworthy	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
White Americans are cooperative	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
White Americans are sneaky	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
White Americans are competitive	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Next

Final Survey

Please answer the following questions.

Did you consider the identity of the other player when making your decision?

- ☒ Yes
- ☐ No

If you answered 'Yes' above, what aspects of the other player's identity did you consider?

debug_xji0wk

Were there any parts of the study that felt like a test or that you felt you were being guided toward a certain answer?

- ☐ No suspicion
- ☒ Mild suspicion
- ☐ High suspicion

Next

This is the end of the experiment.

You can click the button below to submit the study.

Disregard the button if you have already submitted.

Submit

Payment Information

Participation fee: \$1.60

Earnings from Parts 1 and 2: To be determined

Earnings from Part 3: 40 Francs

Total bonus payment: To be determined

- We are waiting for the other participants to finish making their decisions before we can calculate your final payment.
- You may return to this page later to check your payment information, or you may close it now.
- In any case, you will receive your payment within 24 hours after your earnings have been calculated.



This is the end of the experiment.

You have submitted the study. If you experience issues, you can manually submit using the code C1BPFYVR

Payment Information

Participation fee: \$1.60

Earnings from Parts 1 and 2: To be determined

Earnings from Part 3: 40 Francs

Total bonus payment: To be determined

- We are waiting for the other participants to finish making their decisions before we can calculate your final payment.
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