



2018 ANNUAL REPORT

Subsidiaries

OSAGE PINNACLE DESIGN GROUP, LLC

(DBA Tallgrass Construction Services)

OSAGE INNOVATIVE SOLUTIONS, LLC

(DBA Tallgrass Technology Services)

Reliability Matters.

TABLE OF CONTENTS

A YEAR IN REVIEW	1
OSAGE TEAM	2
Board of Directors	
Corporate Office	
Field Personnel	
ORGANIZATIONAL STRUCTURE	6
8(a) TRIBAL ADVANTAGE	7
OPERATIONAL HIGHLIGHTS	8
Project 1 TO# 006 B3105 Repair Flight Test Equipment Facility – TAFB	
Project 2 TO# 007 507 Pavement Repair – TAFB	
Project 3 Project: TO# 008 B1066 HVAC Repair – TAFB	
Project 4 TO# 009 B1088 Squadron Facility Reno – TAFB	
Project 5 TO# 010 507 Security Fence – TAFB	
Project 6 WO#56962 Install Fire Alarm – TAFB	
Project 7 WO#57894 Replace Suspended Ceiling – TAFB	
Project 8 WO#58173 Hallway Renovation – TAFB	
Project 9 WO#59481 Renovate Conference Room – TAFB	
Project 10 WO#59484 Renovate Conference Room – TAFB	
Project 11 WO#54711 Repair Mechanical Support Rooms – TAFB	
Project 12 WO#56953 Upgrade SIPR Room – TAFB	
Project 13 WO#59691 Replace Roof Curb – TAFB	
Project 14 WO#54448 Construct Final Prep Ventilation & Roof Runoff System – TAFB	
Project 15 Confined Space Structure at Training Area (TA) 235 Con 17-80 – FLW	
Project 16 Urban Search & Rescue (US&R) Towers at Training Area 235 Con 17-85 – FLW	
Project 17 Osage Casino, Tulsa, OK: Fire Alarm System install for casino and hotel	
Project 18 WO#58968 Hallway Renovation – TAFB	
Project 19 W911S7-17-C-009 Maneuver Support Center of Excellence (MSCoE) IT & AV Support (aka G-6)	
Project 20 Osage Casino, Tulsa, OK: Install A/V equipment in the casino and hotel	
Project 21 Fort Sill BPA	
SUBCONTRACTORS	15
LOOKING AHEAD	16
FINANCIAL STATEMENTS	17

2018 ANNUAL REPORT

2018 Annual Report

A YEAR IN REVIEW

2018 was a year of foundational change for Osage, LLC. As a tribally-owned limited liability company, it is Osage, LLC's mission to grow the economic development footprint of the Nation to support education, health, and welfare programs for the Osage People.

Profitable Osage businesses provide scholarships, medical services, elder care, and a range of other beneficial programs to Osages of all ages. In addition to these critical services, another benefit Osage, LLC provides is jobs to members of the Osage Nation.

Under Osage, LLC's new management, its dynamic offerings and ability to deliver were enhanced. These milestones were achieved through building a new support team with deep governmental contracting expertise, streamlining financials, strengthening relationships with existing customers, and the exploration of new strategic partnerships to grow our portfolio of service offerings.

We have demonstrated resilience and increased capacity through our restructuring efforts. Osage, LLC is now in an excellent position to be competitive and grow both Osage Innovative Solutions (OIS) and Osage Pinnacle Design Group (OPDG) in their respective industries (technology and construction). Osage, LLC has earned the respect of the contracting community by completing contracts that were temporarily compromised under previous management.

Our efforts have resulted in positive remarks/feedback from the contracting officers and from the Small Business Administration. More importantly, both Tinker Air Force Base (Construction) and Fort Leonard Wood (Technology) have either renewed our contracts or have issued Letters of Intent (LOI) to renew.



As we continue to stabilize cash flow and strengthen internal policies and procedures, Osage, LLC will flourish. Plans have been developed to create a new telecom subsidiary under our umbrella. Through partnerships with other tribes and commercial entities, Osage, LLC, will grow and develop this subsidiary into a viable and sustainable company supporting the goals of the Osage Nation as determined by the Osage People. We are poised to move Osage, LLC and its subsidiaries into higher profitability in 2019.

"There has been a change of direction. It has been slow and at times seeming impossible, but we approach 2019 with a strong focus on the mission to make Osage, LLC the rock when storms come to the Nation."

- Kay Bills, Chairman of the Board

2018 ANNUAL REPORT

OSAGE, LLC TEAM

BOARD OF DIRECTORS

Nominated by Principal Chief Standing Bear and confirmed by the Osage Congress Osage, LLC's current board members demonstrate the experience and character needed to engage successfully in government contracting. During the Osage, LLC's reconfiguration, board members have served as a "management board" directing day-to-day operations and staff activity and are committed to the Nation's mission without monetary compensation.



Kay Bills, Chair - Grayhorse, Oklahoma

Ms. Bills is a nationally-recognized expert on 8(a) contracting and the development of the "Buy Indian Act" legislation considered friendly to tribal businesses. She created the first Native-owned, telecommunication-certified 8(a) company in the SBA's Region 10 later selling her company to an Alaskan Native Corporation in 1997. She served as the Executive Director of the Alaska 8(a) Association before joining the US Department of Commerce in 2005 as the first Director of a new federal office, the Office of Native American Business, Tourism, and Trade Promotion. She served until 2009 for both President Bush and Obama.

Ms. Bills is an active speaker at meetings and conferences and has mentored small and large Indian businesses on the Buy Indian Program, 8(a) programs and many other business programs of the Federal government. Ms. Bills has contacts across many federal, state, and commercial entities. She is also active in organizations that do outreach and is the point of contact for numerous aerospace and large prime contractors looking to find tribal or small business partners. Tallgrass will benefit from her experience and contacts in critical industries as we move forward with our organic growth opportunities. She is an enrolled member of the Osage Nation.



Frank Lessert Freeman, Vice-Chair - Broken Arrow, Oklahoma

Mr. Freeman's background as an auditor for the Federal Land Bank Association's Farm Credit Bank and financial analysis talents have been instrumental in stabilizing Osage, LLC. His energy and focus on profits are a benefit to Osage, LLC as we move forward step by step.

Mr. Freeman has a BA in Accounting from Oklahoma State University. Also, he brings to Osage, LLC, a range of board experiences from numerous boards on which he has served throughout his professional life. Currently, he is charged of document management concerning numerous contracts and providing support on the daily operations of the Tulsa office. He frequently works with our accounting and others to find supporting documents necessary to close out or confirm contracts. He is an enrolled member of the Osage Nation.



Mark Goad, Board Member - Fairfax, Oklahoma

Mr. Goad brings a unique perspective to the Osage, LLC board with his diverse background. In addition to his tenure as a horse trainer across eight states, Mr. Goad has successfully managed gas stations and has a logistics background in warehouse operations. He is a fiscal conservative, which is employed for all board decisions. He is an enrolled member of the Osage Nation.

2018 ANNUAL REPORT

KEY EMPLOYEE PROFILES

CORPORATE OFFICE

Gina Gray, Executive Vice President



A graduate of the University of Pennsylvania and a native Oklahoman, Ms. Gray has been in the Securities and Investment Banking business for 22 years. Ms. Gray holds the Series 7 and Series 66 FINRA licenses and has extensive experience with a diverse client base in the areas of portfolio strategy and implementation, cash flow analysis, asset/liability management and public and private (Reg D) finance. She has led numerous teams in the areas of Capital Markets, M&A Transactions, Advisory Services and Restructuring/Turnaround.

Ms. Gray is a member of Investment Management Consultants Association (IMCA), Global Association of Risk Professionals (GARP) and the Taxpayer Advocacy Panel (TAP) of the US Treasury Department. Ms. Gray is an enrolled member of the Creek Nation.

Hillary McIntosh, Director of Growth Initiatives



A graduate of Montana State University with a B.S. of Economics, Ms. McIntosh is a 17-year business development and communications professional successfully served commercial (public and private), governmental, and non-profit industries, which include aviation, aerospace, oil & gas, telecommunications and Information Technology.

She has extensive experience with business development, contract negotiation, project management, procurement, crisis communications, public relations, Native-relations programs, policy and procedure guidelines creation, lobbying and regulatory compliance.

She has served on several boards with missions that include education of economic and fiscal issues empowering individuals to make a difference, promotion of economic self-sufficiency for women, children's science and learning programs, and entities that provide family violence victims safe housing, legal help, counseling and community education. McIntosh is the youngest recipient to date to receive "Alaska's Top Forty Under 40" Award (2005).

Molly Franks, Corporate Quality Control



Ms. Franks has more than 15 years of experience in project management, QA/QC construction and maintenance projects, and tribal land preservation management.

She has a Masters degree in Industrial Organizational Management. Her proven skills in intercultural relations, policy and procedure creation, grant writing, scheduling, contractor selection, grant and contract compliance, and quality control are a huge asset to Osage, LLC.

She is an enrolled member of the Muscogee (Creek) Nation.

2018 ANNUAL REPORT

FIELD PERSONNEL

OSAGE PINNACLE DESIGN GROUP, LLC (OPDG)

Kirby Leonard, Operations Manager

Mr. Kirby is a 19+ year construction professional and is responsible for the overall management direction, daily operations and long-range planning for Osage, LLC. Major concentration is placed on company growth and development with an emphasis on customer service, planning, promoting, negotiating and securing contracts. He is a Navy veteran and Oklahoma State University college graduate (B.S. Construction Management). The major projects over his career are diverse and cover both military and commercial verticals. To date, Mr. Kirby has never had a Lost Time Accident (LTA) on any project he has managed.



Osage Pinnacle Design Group Team

John G. Woodard, Quality Control Manager (Tinker)

Mr. Woodard is a 16+ year construction professional. He possesses a Bachelor of Landscape Architecture and a Master of Administrative Construction Science. Along with his USACE Quality Control certification, he is an ACI Tester, OSHA, First Aid and CRP-certified professional. He has worked on myriad governmental and private sector projects.

Kyle Derrick, Crew Supervisor

Project management on jobs from ranging from \$110K - \$40MM. He has a large network of subcontractors in the commercial industry. Mr. Derrick's overall knowledge of building construction, as well as mechanical makeup and operation with the structure is a huge asset to Osage, LLC. He has the ability to produce accurate and functional structures from blueprints and fulfill all city code requirements to meet inspections. His skills include, but are not limited to, estimating, regulatory requirements, crew management, framing, grids, painting, drywall, texturing, insulation, windows install, trim carpentry, wood fabrications, and demolition.

OSAGE INNOVATION SOLUTIONS, LLC (OIS)

Seth Bilyeu, Technology Site Manager

Mr. Bilyeu is a 10+ year, multi-disciplinary IT professional. He has been successful in both the governmental and commercial sectors performing analytics, break/fix, network oversight, testing, upgrades, telephony systems and help desk functions. His education, experience and myriad certifications provide the correct mix of technical supervisor expertise required for Osage, LLC's client base.



Security Fence

Tinker Air Force Base

Andrew Worley, Network Technician & Risk Management Framework Supervisor

Mr. Worley has successfully performed critical IT functions for state and federal departments as well as the military. He has established an excellent rapport with our Fort Leonard Wood client. Over the past six years, he has provided expertise in network engineering, Information Assurance, Technical supervisory, help desk and senior technician roles.

Sonia Love, Senior Help Desk Supervisor

2018 ANNUAL REPORT

Ms. Love is a highly-qualified supervisor that has developed Standard Operating Procedures for Osage, LLC's on-site technicians. She is the project manager and client liaison for special projects, which includes large-scale critical Information Assurance Vulnerability Alerts (IAVA's).

Bryan D. Westling, Network Engineer

Mr. Westling is an 8+ year Network Engineer and Systems Administrator with military contracts in Oklahoma and Hawaii. He is a successful end-user trainer, Tier 1-3 responder, and large-scale, closed-network manager.

Casey Carter, IT Technician

Expertise in general trouble-shooting, hardware/software repairs, classroom life-cycling. Experience in enterprise environment

Jenna Brown, IT Technician

Expertise in general trouble-shooting, hardware/software repairs, classroom life-cycling. Experience in enterprise environment



Hallway Renovation

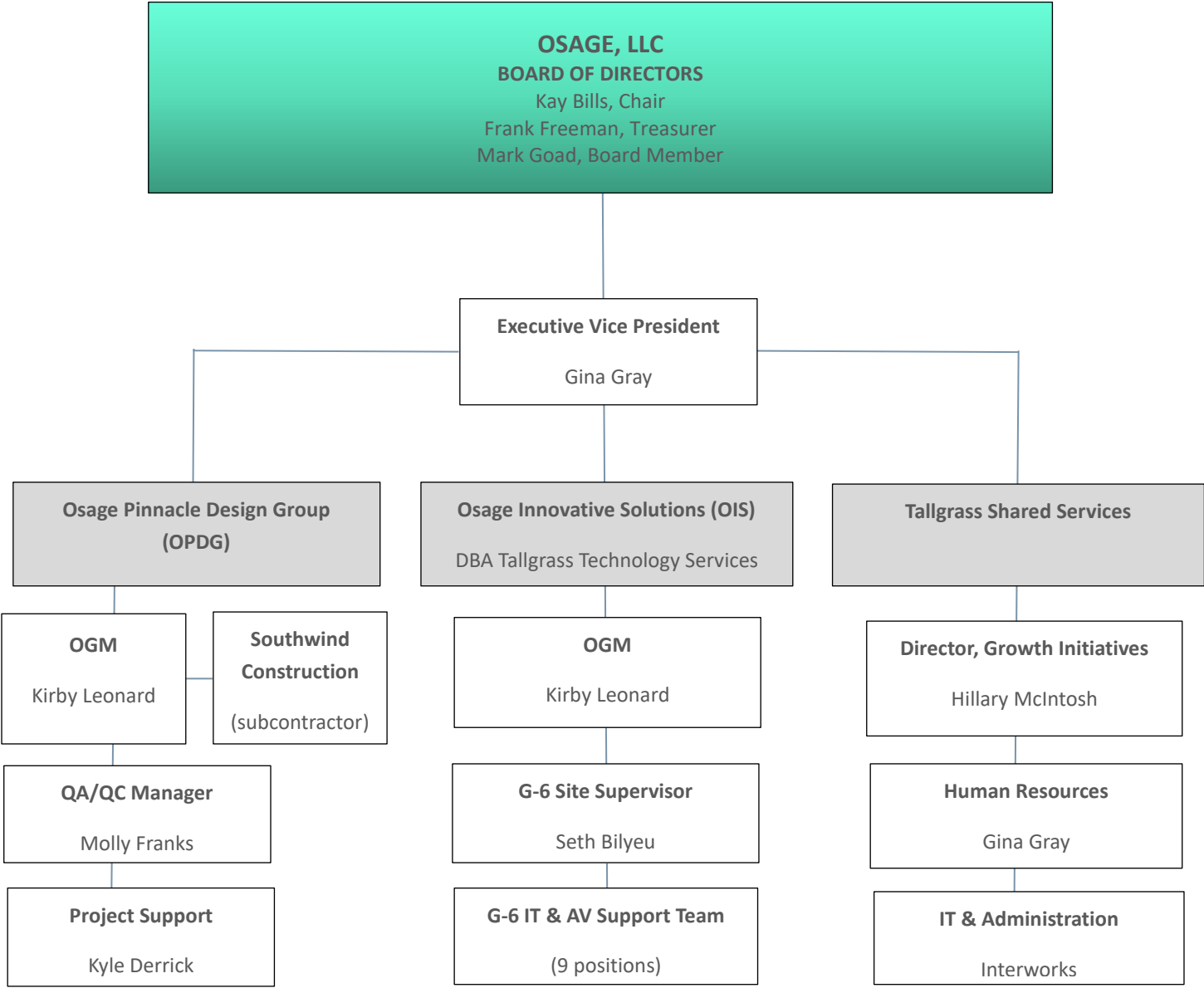
Tinker Air Force Base



Conference Room Renovation

Tinker Air Force Base

2018 ANNUAL REPORT



Jack Stevens of the BIA



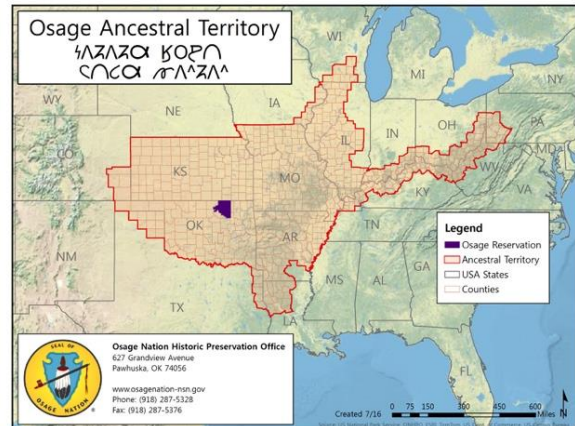
Senator James Lankford and Staff

2018 ANNUAL REPORT

TRIBAL 8(A) ADVANTAGE

All 8(a) organizations are considered SDBs and graduate from the program in nine (9) years, EXCEPT for tribally-owned 8(a) companies.

Tribally-owned business never lose their disadvantaged status – a unique and significant advantage. This advantage allows tribally-owned business to grow quite large, become very profitable, and employ hundreds of people in their companies. As these companies grow, they can expand into the commercial (non-federal government) space to further increase size and profitability.



In addition to the SDB designation, there is an advantage for locating a business in a HUBZone, which is generally described as an under-developed or disadvantaged geographic location. Of the annual budget for small businesses mentioned above, the federal government has a goal to spend 13.0% of that budget (~\$12.5 billion) with companies located in HUBZone areas. The HUBZone designation, in combination with our 8(a) status, provides two large pools of annual expenditures from which Osage, LLC can compete for contracts from the federal government for many years to come.

Additionally, tribal-owned businesses offer many larger prime contractors with a solution to their requirement for using minority subcontractors – an additional advantage we seek to utilize as we grow our portfolio of companies.

- Tribally-owned 8(a) companies are exempt from some of the restrictions applicable to other SBA 8(a) SDB's and can achieve what is known as "Super 8(a) Status", which allows us to compete for much larger contracts than is allowed for other SDBs.
- Tribally-owned 8(a) firms are entitled to receive sole source contracts of any size, which is different from the manner in which other SDBs are regulated as they are generally prohibited from working on contracts > \$3MM in value.
- Tribes may form and operate multiple 8(a) companies.
- Under the Native American Incentive Act (25 U.S.C.A. Sec. 1544), prime contractors utilizing a Native American enterprise as a subcontractor are eligible for a 5% cash rebate of the amount paid the Native American enterprise. This cash rebate is currently available under DoD contracts.
- Any firm owned 51% or more by a tribe is presumed to be socially disadvantaged without formal explanation.
- Tribally-owned enterprises do not have to be in business for the two-year minimum normally required by SBA regulation.
- The United States government may directly outsource certain services or functions to tribally-owned 8(a) companies.
- Any tribally-owned enterprise or Native American-owned enterprise located within Indian Country is automatically deemed eligible for HUBZone certification.

2018 ANNUAL REPORT

OPERATING HIGHLIGHTS

Twenty out of twenty-one individual projects were completed in 2018 under the Osage, LLC umbrella.



(left to right)

Picture 1: Congresswoman Whitehorn, Congresswoman Stabler,
Picture 2: Adam McCreary, Senator Mark Wayne Mullin, Kim Teehee, Kay Bills, Gerad Godfrey,
Picture 3: Congresswoman Whitehorn, Congresswoman Stabler, Congresswoman Lemon, Brandon Nicholson

Project 1	TO# 006 B3105 Repair Flight Test Equipment Facility – TAFB
Project 2	TO# 007 507 Pavement Repair – TAFB
Project 3	TO# 008 B1066 HVAC Repair – TAFB
Project 4	TO# 009 B1088 Squadron Facility Reno – TAFB
Project 5	TO# 010 507 Security Fence – TAFB
Project 6	WO#56962 Install Fire Alarm – TAFB
Project 7	WO#57894 Replace Suspended Ceiling – TAFB
Project 8	WO#58173 Hallway Renovation – TAFB
Project 9	WO#59481 Renovate Conference Room – TAFB
Project 10	WO#59484 Renovate Conference Room – TAFB
Project 11	WO#54711 Repair Mechanical Support Rooms – TAFB
Project 12	WO#56953 Upgrade SIPR Room – TAFB
Project 13	WO#59691 Replace Roof Curb – TAFB
Project 14	WO#54448 Construct Final Prep Ventilation & Roof Runoff System – TAFB
Project 15	Confined Space Structure at Training Area (TA) 235 Con 17-80 – FLW
Project 16	Urban Search & Rescue (US&R) Towers at Training Area 235 Con 17-85 – FLW
Project 17	Osage Casino, Tulsa, OK: Fire Alarm System install for casino and hotel
Project 18	WO#58968 Hallway Renovation – TAFB
Project 19	W911S7-17-C-009 Maneuver Support Center of Excellence (MSCoE) IT & AV Support (aka G-6)
Project 20	Osage Casino, Tulsa, OK: Install A/V equipment in the casino and hotel
Project 21	Fort Sill BPA

2018 ANNUAL REPORT

OSAGE PINNACLE DESIGN GROUP (OPDG)

Osage Pinnacle Design Group (dba Tallgrass Construction Services (TCS)) is an 8(a) and HUBZone company certified as a small business pursuing federal and commercial contracts in construction. Its primary locations of focus have been Fort Leonard Wood, Missouri and Tinker AFB in Oklahoma City, Oklahoma. TCS distinguishes itself as a cost-effective, customer-focused service provider with the capabilities and resources to implement a diverse range of construction projects nationwide. TCS provides construction management and design-build services for public and private sector work, tribal governments, as well as other local, state and federal government agencies. The TCS management team holds a robust understanding of the design and construction process, which allows them to deliver quality products on time and within budget safely.

2018 OSAGE PINNACLE DESIGN GROUP CONTRACTS PERFORMANCE-ORIENTED CONSTRUCTION ACTIVITY (POCA) – W912BV-14-D-0007

Project 1: TO# 006 B3105 Repair Flight Test Equipment Facility – TAFB
Customer: United States Army Corps of Engineers, Tinker Air Force Base, OK
Contract value: \$864,122.40
Description: Furnished all design/engineering services, plant, labor, equipment, instruments, materials, transportation, and incidentals required to renovate the flight test aircrew equipment facility B3105 on Tinker AFB.
Subcontractors: Cherokee Painting; Cooper Cabinets; Advanced; ACF; Cyntergy; ES2; HKS; Matherly; Midwest; Mitchell; OESCO; PDG
Status: Complete (base contract awarded in 2014)

Project 2: TO# 007 507 Pavement Repair – TAFB
Customer: United States Army Corps of Engineers, Tinker Air Force Base, OK
Contract value: \$549,527.00
Description: Furnished all design/engineering services, plant, labor, equipment, instruments, materials, transportation, and incidentals required to repair sidewalks, pavement, and drainage in the 507th AFRC campus on Tinker AFB.
Subcontractors: OESCO; PDG; TSC
Status: Completed

Project 3: Project: TO# 008 B1066 HVAC Repair – TAFB
Customer: United States Army Corps of Engineers, Tinker Air Force Base, OK
Contract value: \$807,949.98
Description: Furnished all design/engineering services, plant, labor, equipment, instruments, materials, transportation, and incidentals required to repair the HVAC system of B1066 on Tinker AFB.
Subcontractors: Advanced; ES2; HKS; Luckinbill; Mitchell; PDG; Durante
Status: Completed

Project 4: TO# 009 B1088 Squadron Facility Reno – TAFB
Customer: United States Army Corps of Engineers, Tinker Air Force Base, OK

2018 ANNUAL REPORT

Contract value: \$846,986.00
Description: Furnished all design/engineering services, plant, labor, equipment, instruments, materials, transportation, and incidentals required to provide an architectural interior renovation and replace the HVAC system of the Security Forces Squadron Facility, B1088 on Tinker AFB.
Subcontractors: ACF; Officer Interiors; Cherokee Painting; Cyntergy; ES2; HKS; Luckinbill; Mitchell; PDG; Brox Industries; O&M Services
Status: Completed

Project 5: TO# 010 507 Security Fence – TAFB
Customer: United States Army Corps of Engineers, Tinker Air Force Base, OK
Contract value: \$446,215.00
Description: Furnished all design/engineering Services, plant, labor, equipment, instruments, materials, transportation, and incidentals required to repair existing security fence and associated gates in the 507th ARW campus on Tinker AFB.
Subcontractors: Van Hoose; PDG; OESCO; TSC
Status: Completed

2018 OSAGE PINNACLE DESIGN GROUP CONTRACTS
SINGLE AWARD TASK ORDER CONTRACT (SATOC) PROJECTS – FA8101-17-D-0007
(Sole-source contract was awarded in 2017 and has three more years open)

Project 6: WO#56962 Install Fire Alarm – TAFB
Customer: CE & Construction Contracting
Contract value: \$24,005.49
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to Install fire alarm notification devices at Post S72 near Column 71, aisles OP and WX and office labs, B3001 at TAFB.
Subcontractors: OESCO
Status: Completed and renewed

Project 7: WO#57894 Replace Suspended Ceiling – TAFB
Customer: CE & Construction Contracting
Contract value: \$120,283.95
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to replace the suspended ceiling in Post 2C46, B2122.
Subcontractors: Cherokee Painting; Mitchell Acoustics; Ready Services
Status: Completed

Project 8: WO#58173 Hallway Renovation – TAFB
Customer: CE & Construction Contracting
Contract value: \$97,243.76

2018 ANNUAL REPORT

Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to refurbish 423rd Hallway from 1AB1 97E to 1AH1 102D in B3001.
Subcontractors: Cherokee Painting; Mitchell Acoustics; Ready Services; OESCO; All Commercial Floors
Status: Completion ETA – December 2018

Project 9: WO#59481 Renovate Conference Room – TAFB
Customer: CE & Construction Contracting
Contract value: \$51,616.72
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to renovate conference room located at post 1AH1/116 in B3001.
Subcontractors: Matherly Mechanical; OESCO; Asbestos Handlers; Cherokee Painting; Mitchell Acoustics
Status: Completed

Project 10: WO#59484 Renovate Conference Room – TAFB
Customer: CE & Construction Contracting
Contract value: \$93,779.41
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to renovate conference room located at post 1AH1/92B, (Bob Queen conference room), in B3001.
Subcontractors: Matherly Mechanical; OESCO; Asbestos Handlers
Status: Completed

Project 11: WO#54711 Repair Mechanical Support Rooms – TAFB
Customer: CE & Construction Contracting
Contract value: \$83,355.35
Description: Furnished all materials, labor, plant, tools, transportation, equipment, testing services, quality control and incidentals required to accomplish the addition of chain hoists and trolley equipment to facilitate performance of maintenance and repair of condenser and evaporator shells at the water box connections for two (2) each York chillers in Mechanical Room 124 of Building 3907, Tinker AFB, OK.
Subcontractors: O&M Services; OESCO
Status: Completed

Project 12: WO#56953 Upgrade SIPR Room – TAFB
Customer: CE & Construction Contracting
Contract value: \$68,606.75
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to upgrade to SIPR Room 1AH1 103C in B3001.
Subcontractors: Mitchell Acoustics; OESCO; Ready Services
Status: Completed
Project 13: WO#59691 Replace Roof Curb – TAFB
Customer: CE & Construction Contracting
Contract value: \$71,909.57
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to Replace Roof Curb B6004.
Subcontractors: Matherly Mechanical; OESCO; Carmen Roofing

2018 ANNUAL REPORT

Status: Completed

Project 14: WO#54448 Construct Final Prep Ventilation & Roof Runoff System – TAFB
Customer: CE & Construction Contracting
Contract value: \$166,537.35
Description: Provided power and installed two (2) high CFM exhaust fans and two (2) louvers into existing openings at each gable of the final prep area, construct three (3) awnings above the three (3) pedestrian doors, construct gutters/down spouts above one pedestrian door, repair/replace damaged insulation, and contain asbestos throughout the Final Prep area that are affected by construction in B3703, Tinker AFB, OK.
Subcontractors: Matherly Mechanical; OESCO; Asbestos Handlers
Status: Completed

Project 15: Confined Space Structure at Training Area (TA) 235 Con 17-80 – FLW
Customer: MICC-FLW U.S. Army Mission and Installation Contracting
Contract value: \$363,785.42
Description: Designed and constructed a Confined Space Structure at TA 235 for Urban Search and Rescue (US&R) training for US&R and Search and Extraction (S&E) Soldiers. The Confined Space Structure was constructed of four (4) 40-foot Standard Dry Containers (SDCs), four (4) 20-foot SDCs, four(4) Confined Space Boxes made of a reinforced concrete material; and 36” diameter black double-lined corrugated culvert plastic pipe used to connect to each container. All pipes have an access point every ten (10) feet for safety, which close and lock. SDCs have stairs and instructor access ladders to access the top of the container. The containers inside have moisture control walls and floors. The tops of all containers have a railing system for safety and comply with the Occupational Safety and Health Administration (OSHA) safety regulations.
Subcontractors: WMC; Cynergy; Arrowhead; Archer-Glen; Paragon
Status: Completed

Project 16: Urban Search & Rescue (US&R) Towers at Training Area 235 Con 17-85 – FLW
Customer: MICC – FLW U.S. Army Mission and Installation Contracting
Contract value: \$379,845.81
Description: Designed and constructed two (2) US&R Towers at Training Area (TA) 235 for US&R and Search and Extraction (S&E) teams, which deploy specially-trained and equipped soldiers to support civil authorities during man-made incidents and other disaster response missions. This technical rescue capability provides support to Incident Commanders, task force leaders and Federal Emergency Management Agency (FEMA) personnel to assess damage, mitigate hazards, enable safe entry, and assure mobility throughout a disaster site. The US&R Program develops doctrine, training programs, Leader Development, and Army standards for US&R and S&E response operations. On order, the US&R and S&E teams deploy under strict timelines designed to perform life-saving and life-sustaining capabilities to support local, state, tribal and federal authorities.

This project is for the US&R and S&E courses in support of the Chemical, Biological, Radiological and Nuclear (CBRN) Response Enterprise’s (CRE) Defense Support of Civil Authorities (DSCA) mission. The US&R Training Towers will support active duty Soldiers and National Guard Soldiers in their US&R/S&E mission. This structure will establish a training environment that will

2018 ANNUAL REPORT

serve as the standard to train US Forces in accordance with National Fire Protection Association Standards 1006 and 1670.

Subcontractors: WMC; Cynergy; Arrowhead; Paragon; SCI Engineering
Status: Completed

Project 17: Osage Casino, Tulsa, OK: Fire Alarm System install for casino and hotel
Customer: Crossland Construction
Contract value: \$289,495.00
Description: Installed and integrated complete fire alarm system in the new Osage Casino and hotel property. Ensured system met all life safety requirements set forth according to fire code.
Subcontractors: Tri-State Industrial Group
Status: Completed

Project 18: WO#58968 Hallway Renovation – TAFB
Customer: CE & Construction Contracting
Contract value: \$142,253.63
Description: Furnished all plant, labor, equipment, instruments, materials, transportation, and incidentals required to refurbish 848th Hallway from 2AH1 108B to 2AH1 97C B3001.
Subcontractors: Cherokee Painting; Mitchell Acoustics; Ready Services; OESCO; All Commercial Floors
Status: Completion ETA – December 2018

OSAGE INNOVATION SOLUTIONS (OIS)

Osage Innovative Solutions (dba Tallgrass Technology Solutions) is an 8(a) and HUBZone company certified as a small business pursuing federal and commercial contracts in technology and consulting services. Its primary locations of focus have been Fort Leonard Wood, Missouri and Tulsa, Oklahoma.

2018 OSAGE INNOVATION SOLUTIONS CONTRACTS

Project 19: W911S7-17-C-009 Maneuver Support Center of Excellence (MSCoE) IT & AV Support aka G-6
Customer: United States Army, Fort Leonard Wood, MO
Contract value: \$3,816,173 (over two-year period)
Description: OIS maintains current government IT and AV systems to ensure continuity of service and provide upgrades as required to support system integrity and compliance; performs to the standards as specified in the performance work statement; employs technology to improve operating efficiency; and includes day-to-day operational support for multiple concurrent users.
Subcontractors: Proactive; Communitronics
Status: Renewed

Project 20: Osage Casino, Tulsa, OK: Install A/V equipment in the casino and hotel.
Customer: Crossland Construction
Contract value: \$856,605.00

2018 ANNUAL REPORT

Description: Installed complete audio/video system for Osage Casino and Hotel property. OIS purchased, installed and integrated all equipment for this property. OIS worked closely with the system architect to ensure the leading-edge technology required by design exceeded the customer's standards.

Subcontractors: Beasley Technology, Inc.-Installations; CI Select-Equipment

Status: Completed

Project 21: Fort Sill BPA

Customer: US Army

Contract value: BPA Master Dollar Limits: \$4,000,000

BPA Call Limit: \$400,000

Description: The contractor shall supply all equipment, tools, installation and manpower to provide and install closed circuit television security systems (CCTV) and install audio/visual systems.

Subcontractors: n/a

Status: We have not yet marketed this contract, but we are prepared to commence in 2019. Period of performance Aug 1, 2017 –July 31, 2022.

2018 ANNUAL REPORT

A LOOK AT OUR SUBCONTRACTORS

All Commercial Floors	ACF employees have close to 1,000 years of combined commercial floor covering tenure, averaging over 15 years per employee. ACF provides the most current installation techniques available to the commercial floor covering industry.
Asbestos Handlers:	Specialize in asbestos abatement.
Beasley Technology:	Beasley Technology, Inc. provides a range from VoIP solutions, CCTV, and structured cabling to interactive classroom technology
Brox Industries	Leader in commercial, industrial, and aeronautical paving services.
Carmen Roofing	Line of business includes providing roofing, siding, and sheet metal services and installation.
Cherokee Painting	Premier commercial/industrial painting contractor with an extensive range of capabilities, qualified experience, specialized training and equipment, and a superior work force.
CI Select-Equipment	30+ years of government furniture sales
Communitronics	Audio Visual integrator.
Cooper Cabinets	Cabinetry designer and manufacturer
Cyntergy	Cyntergy is a twenty-year-old firm that serves clients nationally, regionally and locally. They are a full-service architecture, engineering, and construction service firm that places an emphasis on relationships and excellence.
ES2	Provides comprehensive suite of products and services to optimize systems and energy use from initial design through the entire life cycle of building construction.
Kuruks	General commercial construction services.
Lukinbill	Offer full suite of construction services.
Matherly Mechanical	Involved in virtually every phase of commercial and industrial piping, and sheet metal work, with specialized expertise in facilities such as hospitals, industrial plants, and production facilities.
Mitchell Acoustics	Industry leader in acoustical ceilings and professional dry wall systems.
OESCO	Oklahoma-based electrical contractor.
Paragon	Environmental, quality, and construction management and is centrally located in the Midwest.
Pro-Active:	Pro-Active Technologies provides state-of-the-art hardware and software design engineering and logistical and management support services to the simulation and training marketplaces for Government and private industry.
Ready Services	HVAC specialists
SCI Engineering	Multi-discipline professional consulting engineering firm
Southwind	Southwind Construction Services, LLC is a multi-discipline company providing general contracting, construction management, and design-build services in support of institutional
Tri-State Industrial	Electrical, automation, and control systems; concrete and foundations; excavation; and construction and power construction
TCS	General contractor
Van Hoose Construction	Full-service construction company

2018 ANNUAL REPORT

LOOKING AHEAD

With a new board and management team, Osage, LLC is focused on a more conservative business strategy, which includes investing in our own companies and building a dedicated staff to operate Osage, LLC's subsidiaries for decades to come.

With two renewed contracts in hand, zero debt, and an experienced staff, Osage, LLC will expand its current suite of services and grow its customer base. We are evaluating strategic partnerships to explore other avenues of market entry, and we have additional subsidiaries that are ready to launch.

Although Osage, LLC's earlier years were challenging, Osage, LLC has regained the trust and support of the federal government, bonding companies, banks, the Small Business Administration and the Osage Nation.

Long-Term Objectives

- LTO 1: Focus on existing Tinker Air Force Base construction contract that has three more years left and expand the current Fort Leonard Wood contract for a similar time period.
- LTO 2: Expand commercial client portfolio.
- LTO 3: Use our deep business experience to develop our technology company, in alignment with the Osage workforce, to take advantage of opportunities to add new services to complement the new broadband network Tallgrass will install in Osage Country.
- LTO 4: Over five years, stand up at least ten companies using earn-outs, partnerships, joint ventures, organic growth, and acquisitions. Use our organic growth strategy by entering into partnerships and joint ventures with ethical companies having existing government relationships and contracts.
- LTO 5: Continue to recruit talented staff and ethical partners, whom have existing government relationships and contracts, to develop our capacities in new areas such as aerospace, cybersecurity, facility management, training, coding, and other technology areas.
- LTO 6: Obtain Quality Management System ISO 9001 certification

FINANCIAL STATEMENTS

FINANCIAL STATEMENTS

MESSAGE FROM THE BOARD

Osage, LLC's 2018 End-of-Year financials had several adjustments that were addressed. During an internal review, it was determined that there were several assets on the company balance sheet that were incorrectly stated. In response to discoveries made through this internal review process, adjustments were made to reflect an accurate snapshot of Osage, LLC's balance sheet.

Adjustments

1. \$1.5 million in non-existent fixed assets and several millions of dollars in receivables carried between companies were written off the balance sheet.
2. Bluestem was removed from Osage, LLC's portfolio (effective October 1, 2018).

CONTACT INFORMATION

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FINANCIAL STATEMENTS

Combined Statement of Net Position					
As of September 30, 2018					
	Osage LLC	Tallgrass Construction Services	Tallgrass Technology Services	TED, LLC	Combined
ASSETS					
CURRENT ASSETS					
Checking/Savings	1,347,315.31	414,503.88	455,838.70	528.19	2,218,186.08
Accounts Receivable	-	234,477.80	318,516.14	37,679.41	590,673.35
Allowance for Doubtful Account	-	-	-	(26,480.67)	(26,480.67)
Total Current Assets	1,347,315.31	648,981.68	774,354.84	11,726.93	2,782,378.76
Other Current Assets	-	-	-	29,956.29	29,956.29
FIXED ASSETS					
Capital Assets (net of accumulated depreciation)	-	-	22,116.40	-	22,116.40
OTHER ASSETS					
Security Deposits		500.00			500.00
Intangible Assets	8,458.19	-	-	-	8,458.19
TOTAL ASSETS	1,355,773.50	649,481.68	796,471.24	41,683.22	2,843,409.64
					-
					-
LIABILITIES & EQUITY					
CURRENT LIABILITIES					
Current Liabilities	2,929.81	1,029,365.25	340,253.56	88,798.93	1,461,347.55
LONG TERM LIABILITIES					
Long Term Liabilities	-	-	-	-	-
TOTAL LIABILITIES	2,929.81	1,029,365.25	340,253.56	88,798.93	1,461,347.55
NET POSITION	1,352,843.69	(379,883.57)	456,217.68	(47,115.71)	1,382,062.09
					-
TOTAL LIABILITIES & NET POSITION	1,355,773.50	649,481.68	796,471.24	41,683.22	2,843,409.64

FINANCIAL STATEMENTS

Financial Summary					
For the year ended September 30, 2018					
	Osage LLC	Tallgrass Construction Services	Tallgrass Technology Services	TED, LLC	Combined
OPERATING REVENUES					
INCOME					
Revenue	-	2,707,258.61	2,999,438.76	-	5,706,697.37
EXPENSES					
COGS					
Cost of Goods Sold	-	3,788,654.46	1,922,047.54	-	5,710,702.00
GROSS PROFIT	-	(1,081,395.85)	1,077,391.22	-	(4,004.63)
COST OF OPERATIONS					
	38,028.96	593,915.92	887,279.61	875,496.97	2,394,721.46
NET ORDINARY INCOME	(38,028.96)	(1,675,311.77)	190,111.61	(875,496.97)	(2,398,726.09)
OTHER INCOME					
Gain/Loss on Sale of Investment	98,560.77	-	-	-	98,560.77
Interest & Dividends	(4,115.32)	168.21	64.34	(266.83)	(4,149.60)
Office Rent Income	-	-	-	3,000.00	3,000.00
Other Income	743,415.06	14.54	-	-	743,429.60
Total Other Income	837,860.51	182.75	64.34	2,733.17	840,840.77
NET INCOME (LOSS)	(1,094,814.68)	(247,671.23)	772,363.43	(3,086,600.84)	(3,656,723.32)

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