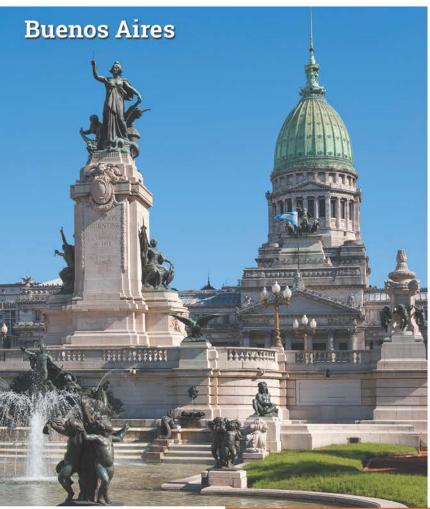
# Opportunity Travel's 2018 Uruguay & Argentina Expedition











Join us next spring for a 12-day adventure to Uruguay & Argentina.

There's never been a better time to experience South America!

# **Opportunity Travel's**

### **Uruguay & Argentina Expedition: April 3-16, 2018**

Punta del Este – Buenos Aires – Cafayate – Salta – Mendoza – Valle del Uco

#### **ONLY 20 SPOTS AVAILABLE**

Join Us for an Exclusive 12-Day South American Adventure
Tangible Assets, Residency, A Grand Lifestyle, plus Culinary Delights

Dear Friends and Fellow Travelers,

Imagine a perfectly blended mix of...breathtaking scenery...fine wine swirling in your glass... and the potential for a profitable deal.

Come and join us in South America next spring – in Uruguay and Argentina – and you'll have plenty of opportunities to experience all three.

And on top of that, I can promise you this...you'll experience an outstanding journey to places where you can truly enjoy life to its fullest...



- Where you could earn healthy profits for years to come by investing in real producing assets...assets unlikely to lose value in even the worst market conditions
- Where you can internationalize and diversify your portfolio
- Where you can find that "just right" retirement spot

Or simply indulge yourself in a comfortable adventure with good, fun-loving company.

If you're interested...join us, and you'll have a VIP pass to explore some of the best opportunities Uruguay and Argentina have to offer.

You'll be in a small group, traveling with like-minded folks, and we'll introduce you to our on-the-ground experts who have been members of our team for 20 years.

Our straightforward, helpful and gracious contacts will be happy to answer your questions completely and thoroughly, and they'll help you understand what it's like to invest and live well here.

You'll get the "lay of the land" in greater detail and much faster than you could if you were on your own.

#### But please note: space is limited.

This special expedition is open to only 20 adventurous, wealth-minded individuals to ensure that we can provide you with the level of high quality service and attention to detail that Opportunity Travel is known for.



Before we set off for Argentina, we'll spend a few days exploring Uruguay...South America's best-kept secret.

Although it's a small country, Uruguay offers a wide variety of (opportunity-rich) possibilities for business, pleasure, living and retiring.

Known for its history of stability and safety – *it's rated #2 in South America by the 2017 Global Peace Index* – in the last decade a growing number of Americans and Europeans have found alternatives here for safe investments, residency and even citizenship.

We'll start off at chic Punta del Este, famous for its gorgeous scenery, glorious beaches, lively nightlife...and a favorite spot for real estate investors. Plus, this is where you'll find all the attractions of a world-class beach resort...and the country's most impressive architecture.



Our inside expert, Juan Federico Fisher,

managing partner of Fischer & Schickendantz, a leading law practice in Uruguay, will give you an overall introduction to the country.

### **What Makes Uruguay Stand Out?**

For starters, it has the highest GDP per capita in Latin America.

It has a broad middle-class, modern infrastructure and solid institutions.

Foreign and local investors receive equal treatment, private property is strongly respected and there are no restrictions on the movement of capital in and out of the country.

Transparency International has consistently rated Uruguay as the least corrupt country in Latin America throughout the years.

The Economist Intelligence Unit rates Uruguay as the most democratic country in the continent.

And, the World Justice Project rates the country at the top of the list in terms of rule of law.

Uruguay's advantages are:

- A solid and predictable legal system
- Political and economic stability
- Social stability, thanks to the existence of a middle class, relatively low levels
  of poverty and the lowest ratio of income disparity in Latin America
- Low rate of corruption
- An open economy, with free flow of capital (inward and outward) and free convertibility of currency
- Equal treatment (guaranteed by law) to local and foreign investors
- A solid banking system
- Generous tax incentives for investment projects, both large and small
- A dozen free trade zones, from which hundreds of global companies operate with offshore customers, tax free
- Easy Residency, Citizenship and Second Passport program
- Farmland investments
- Real estate, either as an investment or a residence
- Punta del Este South America's premier coastal city

#### **About our Speakers**

You'll also meet other distinguished members of our team who will make it easy to find out everything you need to know about this attractive lifestyle destination...the "ins and outs" of farmland investing and residential real estate...the easiest way to establish a business...obtain residency and citizenship.



# Juan Federico Fischer Managing Partner, Fischer & Schickendantz

Juan Federico Fischer is the managing partner of Fischer & Schickendantz (<a href="www.fs.com.uy">www.fs.com.uy</a>), one of Uruguay's leading law firms. Both a lawyer and an M.B.A., he manages the firm's foreign investment consulting unit, advising multinationals

and individual investors in foreign direct investments in real estate developments, acquisition of local companies, agricultural enterprises and privatizations.



#### Sancho Pardo Santayana Managing Partner, 360Terra International Realty

Sancho Pardo Santayana is managing partner at 360 Terra International Realty, a leading brokerage firm located in Uruguay that specializes in serving clients from the U.S. and Canada.



### Sebastian da Silva Director, Da Silva Agromeuebles

Sebastian da Silva is an owner and director of Da Silva Agroinmeuebles, the leading AgroEngineering consulting company in Uruguay. Sebastian is a regular columnist for the leading newspaper in Uruguay "El Pais".



# Macarena Castells Associate, Residency and Relocation Department Fischer & Schickendantz

Macarena is an associate of Fischer & Schickendantz, one of Uruguay's leading law firms. She provides advice in the Residency & Relocation Department and has managed

several hundred cases over the past three years.

To summarize, these professionals will cover all the topics you want to hear about if you're considering Uruguay as an investment, second home or permanent residence.

If being connected is important to you, one of the great things about traveling in Uruguay is that free Wi-Fi is available everywhere.

In fact, Uruguay was the first country in the world to completely implement the *One Laptop Per Child initiative*. Every child in the public education system, in both primary and secondary schools, has a laptop.

Progressive, safe, stable and culturally sophisticated, tiny Uruguay is bound to surprise you. Many new visitors find the



casual atmosphere and laid-back style very appealing, along with the "not made for tourists" gaucho culture, local traditions and folklore.

And besides vibrant Punta del Este...cosmopolitan Montevideo...and picturesque Colonia del Sacramento... there's lots more to discover here – from wildlife watching along the Atlantic coast to hot springs on the Rio Uruguay, or horseback riding under the big sky of the country's interior.



Be sure to let us know if you would like to extend your stay or return at the end of the trip...we would be happy to assist you.

#### And then it's on to Argentina...

The "New Argentina" is Open for Business

There's never been a better time to experience this vast country known for its wealth of offerings... like tango... fútbol... world class opera... gauchos... juicy, mouthwatering steaks... some of the world's finest wines and restaurants...jaw-dropping scenery...the Andes...incredible valleys...spectacular red rock mountains in the high desert...

Plus, add to all that a distinctive take on literature, cinema, music and the arts... and what you end up with is a rich, vibrant culture – part Latin American and part European – that you can't help but fall in love with.



It's no wonder we've been bringing insightful investors and adventurous travelers here for more than 20 years!

So why am I calling it the "New" Argentina?

In 2015, a new anti-corruption, pro-business government swept into power bringing hope that Argentina would once again be the preferred destination in South America for both investment and tourism.

Since then President Mauricio Macri's government has been busy clearing away the mess of the Kirchner regimes and eliminating governmental regulations that were crippling industry and enterprise throughout the country.

According to our good friend **Karim Rahemtulla**, author of *Where in the World Should I Invest?* ... a recovery in Argentina is far from a sure thing, but it represents an excellent speculation on a large economy that crashed for political reasons and economic mismanagement as opposed to solely financial issues.

He should know. Karim is a sought-after expert who's traveled throughout the world in search of global investment opportunities for more than two decades.

"To be sure," he says, "we're in very early stages, but the signs of recovery are unmistakable."

Shrewd investors know that the best time to make a move is after the worst is over but before the recovery has begun in earnest.

Our finance guru, **David Galland** – partner in Garret/Galland Research and Managing Editor of *Compelling Investments Quantified* – agrees. He has an excellent vantage point as a business owner himself and resident of Argentina.

"There is still quite a ways to go, but the real money to be made in these sorts of turnaround situations is made by those willing to move in just a bit ahead of the crowd."

David and his family live in Cafayate, in Salta Province. You'll have a chance to meet him and we'll checkout his latest venture, Bad Brothers Wine Experience – the town's newest wine bar and restaurant.

# Among the wines featured at Bad Brothers Wine Experience...

... is Sunal, winemaker Agustín Lanus' extreme altitude wine made from grapes harvested at some of the highest vineyards in the world. Grapes grown



at extreme altitudes take up to two additional months to ripen, resulting in concentrated flavors and powerful tannins.

A leading South American winemaker has called Sunal, "one of the finest Malbecs I have ever tasted."

Throughout the program, we'll introduce you to our excellent contacts that we've made over two decades of traveling to this region.

You'll get to know our associate and "boots on the ground" expert, **Steve Rosberg**, founder and managing partner of Ushay Investments. He'll share his insider's view

of choice real estate for investment, part-time or permanent residence...and together we'll explore timber, natural resources and agriculture opportunities.

"Investing in Argentina today is a reasonable move to what should become a high growth and gradually more open economy coming out of depressed valuations in assets."

And Steve points out that we should be very serious in focusing on real asset investments. Real estate for revenue and farmland, of course... but also investments in new infrastructure and energy, especially renewables which he predicts will get a big boost in coming years.

"With real assets, if you have a profit and take it out, you still have the asset, whether the price rises or falls. With monetary assets, you always have some inflation – more often than not higher than advertised – that is eating into those profits without you knowing it."

"For those who want hands-on involvement, there are wide-ranging opportunities to team up in areas where expertise and access to capital can add a lot of value to a local company – and be very profitable for all involved."

During this trip, you'll have plenty of chances to chat with Steve and get answers to your questions about living and investing in Argentina.

And, we'll also introduce you to another of our invaluable key contacts – South America's best known wine expert – **Andres Rosberg**, who just last month – in July, 2017 – was elected president of the International Association of Sommeliers.

#### Meet our Friends, the Rosbergs...



Since 2003, **Steve Rosberg** has been Managing Partner of Ushay – an investment management company that operates in Argentina and Uruguay with a focus on forestry, vineyards, construction and real estate.

Steve has held top management functions at banks in Argentina, Grand Cayman, and Ecuador, and he's worked

with both individuals and corporations as an international financial consultant.

His extensive global experience in financial systemic crises, country default situations and inflationary environments has schooled him in crisis management – and directed his focus to businesses in real producing assets as the most reliable and the safest way to long-term capital growth.

Steve is an Economist and a graduate of UCA in Buenos Aires plus post-graduate studies in Forestry Related Business Management. He's also a popular speaker at seminars on financial risk management, international business and direct investment.

**Andres Rosberg** is one of Argentina's first professional sommeliers and president and co-founder of the Pan American Sommelier Alliance, a role which earlier this year placed him at the helm of the organization for the World's Best Sommelier competition held in Mendoza.

A "Certified Sommelier" by the Court of Master Sommeliers, Andrés is on tasting panels for wine guides and competitions all around the world, and a celebrity in Argentina's local wine scene. His wine selection in Villa Hípica restaurant was repeatedly chosen as the country's best and was the first to win a Wine Spectator "Award of Excellence" in Latin America.

Andrés is the Executive Sommelier of the praised UCO Restaurant in the Buenos Aires Hotel Fierro and the managing director of the Los Arbolitos Vineyard Trust, a 1,000 acre estate in the heart of the Uco Valley – a top-end vineyard and real estate project.

# We'll put our feet down in markets where real estate can be fun... and profitable.

You'll learn about attractive, upscale lifestyles in one of the world's greatest wine regions – an area reminiscent of Napa Valley 30-40 years ago.



We'll visit vibrant communities in beautiful vineyard environments with stunning scenery and sunny, warm weather year around...

- Where you can enjoy country life and luxury... in a custom home, built to your specifications...
- Where you can participate in winemaking at whatever level you choose from picking premium grapes to making your own private label wines...
- With all the expertise and resources you need right at hand.

And, you'll get the chance to rub shoulders with the friendly folks at La Estancia de Cafayate...a masterpiece development started by Doug Casey of Casey Research, and his team.



Once you see it, you'll understand why, of all the places in the world Doug could have built his vision of a freedom lover's paradise, he and his partners chose a remote pueblo in Argentina.

"Look, every country in the world has its problems, but from the point of view of living there, Argentina actually has fewer of them. In addition, from a cultural point of view, it's one of the most desirable places in the world." — **Doug Casey** 

There's so much to do in these places we'll be visiting...golf, horses, polo, rafting, mountain biking, trekking, skiing, fly fishing...and you'll find a bounty of cultural activities too.

#### The best part - it's all very affordable.

A comparison in the third quarter of 2017 shows that the cost of living in Buenos Aires, Argentina is **38% less** than in Miami, Florida in the U.S.

# Even though this is an investment-focused expedition, I promise, it won't be all work and no play.

Rest assured that we'll indulge in the unique pleasures of travel this part of the world offers...all in fun-loving company with like-minded travelers who appreciate the "Good Life."

We'll eat extraordinarily well...

• For starters, imagine succulent steak *asado* straight from the grill...

Asado is considered an art form, an integral part of the Argentine identity. It's not just the method of cooking meat. Every chef has his personal secrets, whether it's the temperature of the fire, the type of wood, or how many minutes pass before turning the meat.



- Keep your appetite handy for this amazing culinary adventure that includes some of South America's best-known chefs preparing typical and Argentine-inspired meals.
- We'll dine in romantic settings at wineries that range from small, familyowned and cozy...to large production modern architectural masterpieces.

You'll taste and savor world-class wines at lovely, scenic vineyards with **Andres Rosberg**, Argentina's premier sommelier...we'll sample barrel tasting and

blending...and you'll expand your appreciation of wine as you learn its history in this region.

**My first visit to Cafayate** was on a wine tour with Andrés Rosberg, recently-elected president of the International Association of Sommeliers.

It was during this trip that I discovered the award-winning Torrontés, a distinctive and emblematic white wine that's only produced in Argentina, and in fact, responsible for putting Cafayate on the map.

#### Visiting family-run wineries here is an unforgettable experience.

We were greeted so warmly by the owners at Bodega El Esteco, Bodega Laborum, Domingo Hermanos and Yacochuya – they all made us feel like we were members of the family.

At Yacochuya, where Andrés worked during his sommelier training, they even invited us to lunch in their home...an incredible spread complete with products from their farm.

And much like these friendly wineries, the inhabitants of this region are genuinely warm and welcoming – they have a deep sense of family and community, and respect for tradition.

It's one of the reasons people are drawn to this area. **—BP** 

You'll stay in our favorite hotels and travel in style...from wonderful, exciting, vibrant Buenos Aires...to charming Cafayate among the vineyards...to the incredible Mendoza wine region.

At a first-class show in Buenos Aires, you'll see the tango as it's meant to be danced... and understand why some people become addicted – and spend a lifetime perfecting this sensual dance.

And if you like, there will be leisure time to shop and relax, take a siesta or treat yourself to the amenities offered at our hotels or nearby.



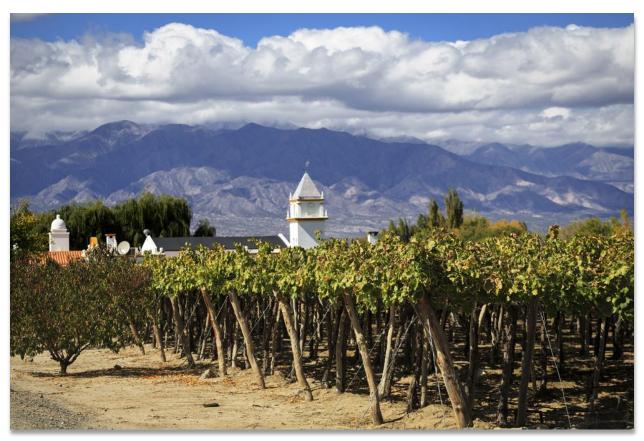
There's more to this tour than you can imagine...

As you'll see in the **Day-to-Day Schedule** below, this is truly an exclusive adventure.

We've taken care of every detail so that you have nothing to worry about...and we're certain you'll be pleased with our unique brand of personalized service.

Not only will this trip will allow you to see much more than you could on your own... you'll have the invaluable bonus of networking with our contacts on the ground.

You'll find Argentina incredibly diverse – with a wealth of cultures and climates to sample.



We'll head up into Salta Province through spectacular landscape, to Cafayate where it's desert-like and sunny. Time moves slowly here.

From there we'll go down along the Andes to one of the world's greatest wine regions, to Mendoza and the Uco Valley. You'll receive the warmest of welcomes here...from the people *and* the weather.

There's so much in store for you...

Uruguay and Argentina, and this particular itinerary, offer you an unforgettable, potentially life-changing experience.

If you're looking for a retirement destination or a place to invest outside the U.S., or you want to explore two of the world's most promising emerging markets in comfort and in good company...this exceptional expedition will show you opportunities firsthand, worthy of your attention.

I hope you will seriously consider joining me in Uruguay and Argentina next spring, April 3-16, 2018.

Below you'll see what we'll be doing day-by-day as well as the pricing and everything that's included.

Take a few minutes to look this over and if you have any questions, would like to extend your stay for any reason or require special arrangements, we're always happy to assist you.

If you enjoy culture and history, jaw-dropping scenery, wonderful cuisine and wines...then this is the tour for you.

And I urge you to call right now to reserve your space. There are only 20 places available for this exclusive tour...and several are already spoken for.

Don't delay. Please accept my invitation to join us and reserve your place by calling **800 926 6575** or **+561 243 6276** or send me an email at <a href="mailto:info@opptravel.com">info@opptravel.com</a> and I'll reserve your spot.

It's that simple.

I hope you'll join me.

Barbara J. Perrillo

Barbara Perriello, Director

**Opportunity Travel** 

# **Opportunity Travel's**

### **Uruguay & Argentina Expedition: April 3-16, 2018**

### Your Day-to-Day Schedule

We've designed an active, adventurous schedule to two of our favorite South American countries and have allowed plenty of time for you to experience high points along the way – from the swanky beach resort Punta del Este, often called the Saint Tropez of South America, to the picturesque town of Cafayate and charming Salta City. From there we'll move on to Valle de Uco – it's like Napa Valley 30-40 years ago – and finally to the breathtaking scenery and fantastic vineyards of Mendoza.

Along the way and at all of our stops in between, you'll enjoy leisurely meals and lively conversation either at excellent restaurants or in beautiful vineyard settings at world-class wineries.

And on top of all that...some of our fellow travelers have told us that our South America Expedition is *a culinary experience of a lifetime!* 

# Tuesday, April 3 Day 1 - Depart for Uruguay

Today, you should fly into Montevideo (MVD) where our exciting expedition will begin. If you are departing from the U.S., we suggest the American Airlines flight out of Miami at 10:35 p.m. This is an overnight flight arriving on the morning of April 4, at 8:40 a.m.

Note: If you would like to come earlier and explore other parts of Uruguay, we're happy to assist)

Please also note: Airfare is not included but we can assist you in booking your flights.

Wednesday, April 4
Day 2 - Punta del Este, Uruguay



If you're flying from Miami, you will arrive at 8:40 a.m. and your transfer is included to Punta del Este. However, if you arrive earlier you are welcome to wait for this transfer.

Our local guide will meet us at the airport and transfer us to **The Grand Hotel**, ideally located on beautiful Brava Beach. We'll have a leisurely, late breakfast or early lunch, whichever you prefer after arriving, and our check-in will be in the afternoon.

#### 6:00 p.m. - Reception

This evening we'll have a brief reception where you'll have a chance to meet our speakers and hosts here in Uruguay. Light fare will be served.

You're sure to enjoy The Grand Hotel, with its trademark design and modern atmosphere, located ten blocks from downtown and only five minutes from "La Barra", Punta's trendiest neighborhood. Soak up glorious ocean views from the hotel while enjoying the amenities, or check out the gorgeous beaches, glitzy bars and clubs that make this South America's premier holiday destination.

For a break from the beach, visit the extraordinary, yet peaceful Casa Pueblo, a white-stucco castle created by the Uruguayan artist, Carlos Páez Vilaró – it's a man-made wonder.

# Thursday, April 5 Day 3 - Punta del Este, Uruguay

Breakfast and lunch are at the hotel today, and dinner is on your own.



#### 9:00 a.m. to 12:00 p.m. - Morning Presentations

Our local experts will cover Uruguay's advantages for foreign investors, residency & citizenship, and the "A to Z" of farmland investing.

1:30 p.m. to 6:30 p.m. – Afternoon Farmland Tour B,L



# Friday, April 6 Day 4 – Punta del Este, Uruguay

We'll have breakfast and lunch as a group today, in the hotel.

#### 9:00 a.m. to 12:00 p.m. - Morning Presentations

You'll hear from our local experts about purchasing real estate and the lifestyles

and types of properties available in different areas of the country.

#### 1:30 p.m. to 5:00p.m. – Afternoon Residential Real Estate Tour

7:30 p.m. to 9:30 p.m. – This evening we'll go out to dinner together with Juan Federico and all of the speakers to celebrate our last night in this vibrant city. **B,L,D** 



#### Saturday, April 7

#### Day 5 - Punta del Este, Uruguay to Buenos Aires, Argentina

Enjoy a leisurely breakfast at the hotel and take the morning to relax or explore before our transfer to the airport in Punta del Este.

Our tour operator will meet us upon arrival at the local airport in Buenos Aires, and whisk us off to the fashionable Fierro Hotel, located in the chic Palermo Hollywood neighborhood.

The award-winning Fierro was built by the Rosberg family as an investor hotel and has been ranked in the city's top ten by



TripAdvisor since it opened six years ago. Suites are spacious and the heated rooftop pool boasts spectacular views of Palermo.

After we get settled in at Fierro, we'll meet with Steve Rosberg from Ushay Investments, and Edward Holloway, Chef and Director of UCO, the hotel's fantastic

restaurant. You'll learn more about our itinerary in Argentina and current investment opportunities.

This evening we'll depart for dinner as a group and take in a fabulous tango show. There's nothing better than going to a traditional tango theater in Buenos Aires... the beating heart of tango! **B,D** 



### Sunday, April 8 Day 6 - Buenos Aires, Argentina

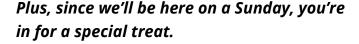
Buenos Aires, the capital of Argentina, is one of the most exciting cities in the world – with a sophisticated, refined Latin American influence but on a cosmopolitan par with New York or Paris.

South America's gateway city boasts large boulevards, beautiful parks and plazas lined with mature trees, and an architectural wonderland of landmark buildings thanks to a mix of Old World influences.

Sidewalk cafes, museums and churches throughout 26 unique neighborhoods offer up their diverse personalities.

We'll start the day with an enjoyable breakfast at the hotel's outdoor garden area and then we'll head out to visit several of the city's many highlights.

- Plaza de Mayo, the political center and home to Casa Rosada, the rosy-pink residence of Argentina's president...
- Teatro Colón, a grand opera house and 100-year old architectural gem...
- Colorful La Boca with its famous "Caminito" walking street and openair tango...
- Historical San Martin Square and Santa Fe Avenue, the heart of fashion and shopping...
- Recoleta Cemetery, one of Buenos Aires' most treasured cultural attractions... an extraordinary graveyard where presidents and military generals, artists and most famously, Evita Perón, are buried...
- And contrasting, stylish Puerto
   Madero, with restaurants, bars, great
   views plus an 864-acre ecological reserve. Pretty Porteños and stylish international jetsetters have made this their playground.



One of the most notable and popular events that takes place in Buenos Aires is the *Feria de San Telmo*. Every Sunday artisans and antique sellers gather in one of the city's oldest and architecturally-beautiful neighborhoods. Tourists and locals pour







into the cobblestone streets for one of a kind antiques, trinkets, art, tango...and delicious food.

You'll have time here to get a bite to eat on your own at one of the local cafes.

Tonight we'll dine at UCO, the award-winning restaurant in the hotel. Get your appetite ready. Everything is prepared in-house, every day. They smoke their own Patagonian trout, cure their own bacon, make their own ice cream, bake fresh bread daily. UCO is more than a meal... it's an experience. **B,D** 

#### Monday, April 9

#### Day 7 - Buenos Aires to Tucuman to Cafayate, Argentina

You have a few hours free this morning to relax or explore before we fly to

Tucuman – and from there we'll drive (about two hours) to Cafayate.

Upon arrival we'll check into the charming, colonial-style Patios de Cafayate for three nights. You'll have time to refresh before dinner and you can sample one of the local restaurants in the quaint town, or opt to dine at the hotel. **B** 



### Tuesday, April 10 Day 8 – La Estancia de Cafayate, Argentina

After a leisurely breakfast, we'll take off for La Estancia de Cafayate and meet the team that oversees this secluded "wine and residential sporting estate," set in the foothills of the Andes.

Originated by Doug Casey and investors in 2006, this unique residential community has all the amenities you could want... an 18-hole golf course designed by Bob Cupp... the Clubhouse restaurant offering fine dining and delicious local fare... the Athletic Club & Spa... a boutique hotel – Grace Cafayate, complete with its own upscale restaurant, wine and cigar bar.



As one owner here said, "It's like Palm Springs with vineyards."

You'll have a chance to see this masterpiece development and take a tour of the property before our lunch on site at La Estancia.

This afternoon you're free to relax and enjoy La Estancia and in the evening, we'll head to Bad Brothers Wine Experience for a wonderful Tapas-style dinner accompanied by fantastic wines. **B,L,D** 

#### Wednesday, April 11 Day 9 – La Estancia de Cafayate, Argentina

We'll have breakfast at the hotel and then head to La Estancia for a special program designed to give you a feel for what the day-to-day lifestyle here is like. There will be more exploring, golf if you like, a session in the fitness facility or spa, horseback riding...along with fine wines and meals, of course.



B,D

### Thursday, April 12 Day 10 - Cafayate to Salta City, Argentina

After breakfast we have a mid-morning departure to Salta City, traveling via bus along a magnificent scenic route. The drive is approximately three hours and truly a breathtaking ride – first through the spectacular red rock foothills of the Andes to the high desert, and then down through lush green forests.



Impressive large-scale red rock formations define *Quebrada de las Conchas*, a river valley in the middle of Salta province. Some of these rock formations even have names: *Los Castillos* (The Castles), *La Garganta del Diablo* (The Devil's Throat), and *El Oblisco* (The Obelisk).

One of our stops along the way is at *El Anfiteatro* (The Amphitheatre), and often local musicians and even tourists drop in to play and sing. Once we were treated to a delightful performance by a children's choir.

When we arrive in Salta City, we'll go to our favorite spot for tasty *empañadas* and then visit the main square that's the "heartbeat" of the town.

We will overnight at the Design Suites Hotel, located in the center of this lovely city.

Dinner tonight is at the hotel. **B,D** 

#### Salta City... Where Cultures Meet

Like most of Northwestern Argentina, Salta is a city of folklore where the Indian and Gaucho cultures meet. Music, singing and dancing are all part of daily life, especially in the peñas, lively restaurants where the public is warmly invited to participate in the shows on stage. This region's folklore isn't something from the past, rather it's a living breathing art form shared by everyone.

Salta's sophisticated side shows off with its outstanding museums and romantic candlelit plaza-side cafes. Pink and pastel-blue buildings with ornate facades highlight the main square with a pretty park in the center. Founded in 1582, Salta is the most beautifully preserved colonial city in Argentina. It offers the comforts and services of a large town, yet retains the charm of a smaller place.



You can sit at a sidewalk café sipping one of the region's signature wines, watch horse-drawn carts pass by on their way to deliver fresh produce, or shop for top quality goods in high-end stores. But beware, sounds of tango and the aromas of tasty locro stews and the best-ever empanadas can be irresistible!

Actor Robert Duvall has established a plush boutique estancia on the outskirts of the city, his House of Jasmines is one of many elegant and quaint hotels found in and around Salta.

#### Friday, April 13 Day 11 – Salta City to Valle de Uco, Argentina

As usual, we'll enjoy breakfast at the hotel and then get ready for our flight to Mendoza. Upon arrival, we'll continue on to Valle de Uco, Argentina's most exciting wine region (about an hour's drive).

After checking in at Posada Salentein, our hotel for the next two nights, you'll have time to refresh before departing for our very special dinner at Francis Mallman's Siete Fuegos, located at Vines of Mendoza. You will definitely want to bring your appetite along for this meal.



B,D

#### Saturday, April 14 Day 12 – Valle de Uco, Argentina

The Harvest Celebration is a memorable occasion every year! A lively group gets together and mingles with other special guests, including the entire Ushay team. This is both a time for learning and enjoyment, featuring exceptional and unique Argentine meals and of course, an abundance of fine wines!



After breakfast, we will visit Bodega Salentein, one of the leading wineries in Argentina. We'll get to see Salentein's Killka art gallery and tour the winery.

Our lunch today will be at the new and impressive Zuccardi Piedra Infinita winery and afterwards you'll have time for rest and relaxation back at the hotel.



Tonight we'll have a light, early evening snack at Posada Salentein (if you're still hungry). **B,L,D** 

#### Sunday, April 15 Day 13 – La Morada de los Andes, Uco Valley to Mendoza, Argentina

Today is our special day in Los Arbolitos Vineyard.

After breakfast, we'll take off for La Morada de los Andes, visiting the Guesthouse and real estate development. Located at the base of the towering Andes, this is a spectacular place to be! For lunch, we'll have a chance to sample an authentic vineyard gaucho asado accompanied by fine wines.

Then this afternoon we'll head to Mendoza and check into the Park Hyatt Mendoza where we'll enjoy the evening with snacks and cocktails on the lovely terrace. Steve Rosberg will be joining us and available to answer any questions you might have about La Morada.





#### Monday, April 16

B,L,R

Day 14 – End of Tour, Departures to Mendoza Airport for connections to Santiago or Buenos Aires if heading home.

Transfers to the Mendoza airport for all departures. You can fly from Mendoza to either Buenos Aires or Santiago, Chile...and we can assist with booking these flights.

Optional Extension: If you would like to extend your stay in the southern hemisphere we can help you with a visit to Bariloche, the Glaciers, or any other destination. **B** 

\*\*\*Please note that this schedule is subject to change\*\*\*

### **Pricing and What's Included**

To Register please call Barbara Perriello at Opportunity Travel +800-926-6575 or +561-243-2572

**Full Tour - April 3-16, 2018** 

**Regular price per person:** \$5,600 (non-refundable)

(Based on double occupancy)

**Singles in private room:** \$6,950 (non-refundable)\*

**Early Bird Discount:** Save \$200 when you register by

**February 2, 2018** – just \$5,400 per person double occupancy or \$6,750 per

single.\*

**Punta Del Este, Uruguay Only** 

**Regular price per person:** \$1,850 (non-refundable)

(Based on double occupancy)

**Singles in private room:** \$2,150 (non-refundable)\*

\*If you are traveling alone and wish to share a room with another participant, we will try to find a roommate for you, although we cannot guarantee a match.

#### **Full Price Includes:**

- Domestic Argentina airfares on Aerolinas Argentinas 3 flights:
- April 7 Punta del Este to Buenos Aires
- April 9 Buenos Aires to Tucaman for Cafayate arrival
- April 13 Salta City to Mendoza
- Meals 13 Breakfasts; 7 Lunches/Asados; 9 Dinners and cocktail parties; wine with most dinners
- Hotel Stays 12 nights Punta del Este (3 nights); Buenos Aires (2 nights);
   Cafayate (3 nights); Salta City (1 night); Mendoza (1 nights); Uco Valley (2 nights).
- Meetings with Experts Punta del Este; Buenos Aires; Cafayate; Uco Valley
- Tours & Activities A spectacular tango show in Buenos Aires plus all tours and activities as described in the schedule
- All taxes
- Assistance from the Opportunity Travel staff throughout the program

Please see below for what is NOT included.

#### **Price for Punta del Este ONLY Includes:**

Transfer from Montevideo to the Grand Hotel if you are arriving on the flight from Miami on April 4. Otherwise, you will need to pay for a separate transfer.

- 3 Nights at the beautiful Grand Hotel
- Welcome Reception on April 4, meet with speakers
- 2 Morning Sessions with presentations
- 2 Tours one of farmland and one visiting local real estate
- 3 Lunches
- Farewell Dinner

Not included – airport transfer on April 7

#### **Reservations:**

Early reservations are recommended, since our group size is limited, tours do sell out quickly and airlines/hotel blocks are limited and often sell out of their best fares/rates, months in advance.

# In order to book your reservation, we require payment in full which is non-refundable.

Prices are quoted in U.S. dollars. Payment for airfare is due at the time the tickets are issued. We accept VISA, MC, AMEX, Discover, money orders, or wire transfers. If you are paying by credit card, it will show up on your bill as being paid to **Opportunity Travel**. Make money orders payable to Opportunity Travel, 235 NE 4th Ave., Suite 102, Delray Beach, FL 33483.

Upon receiving your full payment, we will email your confirmation and a trip itinerary. Three weeks prior to the trip, we will mail you your airline tickets (if we are issuing them), general information on the countries and our tour, hotel information and luggage tags.

#### **Single Supplements:**

Unless otherwise noted, accommodations are based on double occupancy. Participants who specifically request single accommodations must pay a single supplement. If you are traveling alone and wish to share a room with another participant, we will try to find a roommate for you, although we cannot guarantee a match. The single supplement cost is due when you register. If a roommate is available, we will issue you a credit.

#### **Price Does Not Include:**

**International flights** to Montevideo or return flight from Mendoza. It would be our pleasure to assist you with these bookings through our agency.

**Travel Insurance** – We would be happy to assist you with purchasing travel insurance. Please ask us when you register. We have two travel insurance options for you at very reasonable rates. This must be purchased at the same time as you book the trip. (See below for more information)

Meals other than those mentioned in the program.

Personal expenses such as drinks, laundry, telephone calls, camera fees at monuments, or tips to local guides.

Tourist cards/visas (if applicable to the traveler)

Airport departure taxes, if applicable (may be due in cash only)

Additional or optional activities

Alcoholic Beverages unless noted by tour operator

Voluntary tips

#### **Cancellation Policy:**

Opportunity Travel Life Adventure Tours are completely **non-refundable**. If you cancel due to medical reasons that are covered by your purchased travel-insurance policy, we will advise the insurance company that your travel and conference or tour fees are non-refundable.

Rates are based on group participation and no refunds or allowances will be made for absence during the tour, or for activities missed, even if for the causes beyond the control of the participant.

**Opportunity Travel & Conference Services, Inc. (OT),** reserves the right to cancel any trip prior to departure for any reason whatsoever, including insufficient signup or logistical problems that may impede trip operations. The refund of the package purchased shall release OT from any further liability. A trip canceled due to insufficient signup would normally occur a minimum of one month prior to departure.

(OT) must normally make substantial payments to its suppliers (hotels, transportation companies, etc.) far in advance of the scheduled embarkation date. If a trip is canceled due to acts of God, war, labor strikes, earthquake, flooding, etc., (OT) will promptly refund the portion of the trip cost not already advanced to suppliers and use its best efforts to recover and refund the balance as promptly as possible.

However, (OT) does not guarantee recovery of any or all of the advance payments made, and our use of best efforts to recover these payments will not include the institution of any legal proceedings in foreign jurisdictions.

#### **RESPONSIBILITY & LIMITED LIABILTY**

Your payment represents your acceptance of the following terms and conditions:

The responsibility of *Opportunity Travel & Conference Services (OT)* is limited. (OT) gives notice that services provided in connection with its itineraries, including transportation, hotel accommodations, restaurants, and other services, are purchased from various independent suppliers who are not affiliated with (OT).

Although it endeavors to choose the best suppliers available, (OT) has no right to control their operations and therefore makes these travel arrangements upon the express condition that (OT), and its own agents and employees, shall not be liable for any delay, mishap, inconvenience, expense, irregularity, bodily injury or death to person, or damage to property occasioned through the conduct or default of any company or individual engaged in providing these services.

Each of these passenger conveyance companies, tour companies, hotels, restaurants, etc., is subject to the laws of the state or country where the service is provided.

(OT) shall not be liable for: (a) expenses such as additional hotel nights and meals not specified in the individual trip itineraries that may be required either en route, prior to, or following a trip, when caused by individual clients' travel arrangements, by airline scheduling or airline schedule changes, canceled flights, missed flight connections, or by other factors not under *(OT)*' control; (b) expenses incurred in recovering luggage lost by airlines, belongings left behind on a trip, or in shipping purchases or other goods home from abroad; (c) bodily injury or property damage for any reason, including but not limited to acts of God, weather, quarantines, strikes, civil disturbance, theft, default, detention, annoyance, changes in government regulations, terrorism, war, or failure of conveyance to arrive or depart as scheduled, etc., over which it ( (OT) ) has no control.

(OT) reserves the right to take photographic or film records of any of our trips, and may use any such records for promotional and/or commercial purposes. (OT) reserves the right to substitute both trip leaders and hotels from those listed in our promotion without notice. If improvements in the itinerary can be made, or unforeseen conditions beyond (OT)'s control make changes necessary, they reserve the right to alter itineraries or substitute speakers without penalty.

(OT) reserves the right to decline to accept or to restrain from further participation any person it judges to be incapable of meeting the rigors and requirements of participating in the activities, or any person whose actions or deportment impede

trip operation or the rights, welfare, or enjoyment of other trip members. A refund based on cost of unused land services is the limit of (OT) responsibility in such a case.

The issuance of acceptance of vouchers or tickets shall be considered consent of the above conditions. By joining our tour you are assuming all these risks and agreeing to indemnify (OT), our partner organizations, their officers, directors and employees harmless for any and all liability that may arise in connection with your participation in an Opportunity Travel Tour or Conference.

WE RESERVE THE RIGHT TO INCREASE THE PROGRAM PRICE IF CURRENCY FLUCTUATIONS NECESSITATE IT. THE SUBMISSION OF YOUR CONFIRMATION FORM AND PAYMENT IS ACKNOWLEDGMENT OF ALL TERMS AND CONDITIONS, INCLUDING CANCELLATION PENALTIES, AS STATED WITHIN THIS TEXT.

#### **Limitations & Participant's Responsibility:**

Please realize that on this tour you will encounter many cultural and geographical differences such as ethnic foods, changes in altitude and weather.

At times our tours could be physically demanding and may require climbing stairs and extensive walking. We try to stay at the best or most accommodating hotels in each area, but at times we may run into hotels with problems or limitations such as weak water pressure, limited or no hot water, lack of elevators and handicap facilities and no non-smoking rooms.

Participants have the responsibility to select a trip appropriate to their abilities and interests. We are happy to discuss our tours with you, as well as provide you with names of past participants who can discuss their experience with you.

Participants are held responsible for being in sufficient good health to undertake the trip and are responsible for preparing for the trip by studying the itinerary and pre-departure information packets sent by (OT).

#### **Insurance:**

For the protection of your investment, we strongly recommend that you purchase individual TRIP, AIR, HEALTH, ACCIDENT, BAGGAGE AND CANCELLATION INSURANCE.

We feel it is a must these days. Feel free to contact Maria Maher in our office at +800.926.6575 or +561.266.6570 for more information. Please note that rates are based on the total dollar amount of your trip and your age.

If you would like to get a quote and book your travel insurance online we offer two options:

*Travel Guard* Insurance: <u>click here</u> for a quote. *Travel Insured* Insurance: <u>click here</u> for a quote.

#### **Privacy Policy**

We take our commitment to protecting the privacy and security of our website users very seriously. We will never intentionally disclose personal information about you as an individual user, but please note that the Internet as a whole is not a secure forum. Exercise caution whenever disclosing information on any website.

Personal information will not be shared at any time without your permission and we will only collect this information on a voluntary basis.

If you volunteer your personal information, we may use it to send you special offers or to contact you with answers to any questions or concerns that you may have.

Users may, however, choose to opt-in to a service in order to receive future offers and information from *Opportunity Travel & Conference Services, Inc. (AT&CS) / Opportunity-Travel.com*.

If you opt-in you may receive e-mails from us introducing new products and services that we think will be of interest to you. Some may be from companies other than Agora.

We reserve the right to use, without identifying you, any questions, comments or other information that is submitted. We guarantee that we will keep your personal identification information confidential if your information is used in books, articles, or promotions.

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If you have any questions or concerns about Opportunity-Travel.com privacy policy please send an e-mail to: <a href="mailto:info@opportunity-travel.com">info@opportunity-travel.com</a>.

## Call 1 800 926 6575 Now to Reserve Your Place



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email: <u>info@opportunity-travel.com</u> <u>www.opportunity-travel.com</u>