

VIEW US ONLINE AT WWW.MinotDailyNews.com

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057 1012

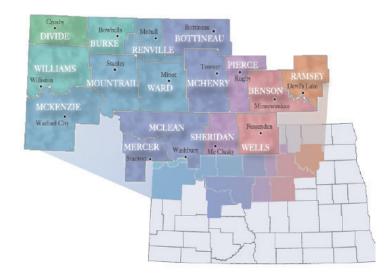
# Special Days/Pages/Features

Best Food Day	Wednesday/Weekender
Best Automotive Day	Thursday/Weekender
Best Real Estate Day	Wednesday/Weekender
Best Entertainment Day	Thursday/Friday
Best Business Day	Monday
Health	Monday
TV	Weekender
Religion	Weekender
Outdoors	Weekender
Military	Weekender
Parade Magazine	Weekender
Travel	Weekender
Agriculture	Weekender
Trading Post (TMC)	Tuesday

# Display Closing Schedules (deadlines)

		'
Issue	Reservation/Copy	Camera Ready
Monday	Thursday, 4:00 pm	Friday, Noon
Tuesday	Thursday, 4:00 pm	Monday, Noon
Wednesday	Friday, 4:00 pm	Tuesday, Noon
Thursday	Monday, 4:00 pm	Wednesday, Noon
Friday	Tuesday, 4:00 pm	Thursday, Noon
Weekender	Wednesday, 4:00 pm	Friday, Noon
Trading Post	Wednesday	y, 4:00 pm (week prior)

# the Magic City Minot



# Strong business environment

- Fourth in overall economic outlook for 2017 (2017 Alec-Laffer State Economic Index)
- North Dakota ranked 9th best state in the nation for doing business (Forbes, July 15)
- North Dakota was ranked 1st in Best Hiring Climates. (Gallop Job Creation Index, 2014)
- North Dakota ranks 2nd in the nation with the lowest unemployment rate 2.6% (Bureau of Labor Statistics, October 2017)

# Superior Education

The Minot community prides itself on its ability to provide superior educational opportunities for students of all ages. With top quality public and private secondary and elementary schools, a major university, trade and vocational schools, adult education, and programs for the mentally and physically disabled, Minot serves as a regional center for learning.

ROP Retail Rates	(per inch)	ı
a. Open Rate	\$34.30	a
Bulk Contracts		
63"	\$31.60	ŀ
125"	\$28.65	L
250"	\$28.20	
500"	\$27.15	
750"	\$25.90	a
1,000"	\$24.90	c
1,250"	\$24.30	
2,000"	\$23.90	
3,000"		
4,000"	\$22.65	
5,000"	\$21.85	
7,500"	\$21.10	
9,000"	\$20.35	
12,500"	\$19.10	
b. ROP Repeat Discount ROP ads repeated within six days of original ins copy changes will receive a one time 35% discourate. (Color charge does not apply)	ertion with no	а
c. The TRADING POST (Target Market Coverag Pickup Rate\$4.	e) 40/column inch	ł
Open Rate\$13.9	90/column inch	
Your advertisement can reach a majority of house Renville, McHenry and Burke counties, portion Mountrail, Divide, Rolette and McLean counties standing distribution at convenient locations the area. Distributed free on Tuesday to 15,000 nor Over 12,000 mailed to Minot area residents.	es, plus free roughout the	•
<b>d. Anniversary Discount</b> Full Page Discount		a
e. Church Rate Any size ad\$23.	15/1	ŀ

Any size ad .....\$31.60/column inch

One color plus black ......\$250

Color accepted every publication day subject to aavailability and

**ROP Retail Rates** 

f. Political

g. Color Rates

prior commitments.

### (per inch) National Advertising Rates

### Mechanical Mesurements - 22" Web

### a. Standard Page: 6 columns x 21.5 inches

•	
Columns	Inches (6picas/inch)
1 columns	1.58" (9.5 picas)
2 columns	3.25" (19.5 picas)
3 columns	4.92" (29.5 picas)
4 columns	
5 columns	8.32" (49.9 picas)
6 columns	10" (60.0 picas)

### **Mechanical Requirements**

### a. Standard Page

Minimum display advertisment acceptable:

1 column x 3 inches. Advertisements 18 inches deep and over will be billed 21.5 inches. Minimum size double truck 10-1.2 inches minimum depth.

### b. Tabloid Page

Minimum display advertisement acceptable:

1 column x 3 inches. Advertisements over 9 inches deep will be billed at 10 inches. Tabloid column sizes are the same as standard page columns. However, mechanical adjustments are necessary.

### c. General Specifications

Offset printing, halftone screen: 85 lines, web width: 22 inches, press folder cutoff: 22-3/4 inches.

### d. Preferred Positions

Preferred positions are guaranteed for a 25% premium on availability basis only.

### **Services**

- a. Proofs of ads (10 inch minimum) will be provided if all copy has been submitted by deadline.
- b. Number of tearsheets will be determined by the nature and need of the busienss. Tearsheet service may be subject to an additional charge. Affidavits of publication will be furnished free of charge when copies of papers in which the advertisements appeared have been depleted.
- Glossies of completed ads will be charged at \$50 per slick or negative.
- d. Finished composition charge is \$74.75 per hour (minimum one hour charge.)
- e. E-mail or other camera ready advertising delivery charge \$40 min.

### Classified Rates

### a. Open Rate \$4.98/line (\$49.80/inch)

### b. Bulk Contracts

Lines	Inches	Per Line	Per Inch
950	95	\$2.01	\$20.10
1,870	187	\$1.85	\$18.50
3,750	375	\$1.83	\$18.30
7,500	750	\$1.77	\$17.70
15,000	1,500	\$1.60	\$16.00
30,000	3,000	\$1.54	\$15.40
60,000	6,000	\$1.47	\$14.70
• 9 columns per page. Ads with no copy changes which repeat within			

**c.** 9 columns per page. Ads with no copy changes which repeat within 30 days of original insertion will be discounted 35% 3 lines or 1 inch minimum

### d. Color Rates

One color plus black\$	105
Full process\$	3155

e. Internet Line Ad Charge ......\$5.60

### **f. The TRADING POST** (Target Market Coverage)

Open Rate	\$8.85/col. inch
Agreement Pickup Rate	\$4.20/col. inch

Your advertisement can reach a majority of households in Ward, Renville, McHenry and Burke counties, portions of Bottineau, Mountrail, Divide, Rolette and McLean coutnies, plus free standing distribution at convenient locations throuhgout the area.

Distributed free on Tuesday to 15,000 non-subscribers. Over 12,000 mailed to Minot are residents.

### g. Church Rate

Any size ad	.\$1	5.60	)/col.	inch

# **National Advertising Rates**

a. Open Rate	. \$51.20/col.	inch	(net)
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# Classifications 80 categories including:

Real Estate-Sales Real Estate-Rent Mobile Homes Automotive Recreational Vehicles Employment Legal/Public Notice Merchandise Pets/Livestock Farm Supplies/Equipment Services Financial

# Special Classifications

BUSINESS & SERVICE DIRECTORY REAL ESTATE (Showcase of Homes) MACHINERY ROW

# Typography In-Column Classified

The basic in-column classified body type is 7 point Helvetica.

# Classified Closing Schedules (deadlines)

### a. Classified Display

Issue	Reservation/Copy	Camera Ready
Monday	Thursday, 4:00 pm	Friday, Noon
Tuesday	Thursday, 4:00 pm	Monday, Noon
Wednesday	Friday, 4:00 pm	Tuesday, Noon
Thursday	Monday, 4:00 pm	Wednesday, Noon
Friday	Tuesday, 4:00 pm	Thursday, Noon
Weekender	Wednesday, 4:00 pm	Friday Noon
Trading Post	Wednesday,	4:00 pm (week prior)

### b. Classified Line Ads

### Day

<i>y</i>	
Monday	Friday, 1:00 pm
Tuesday	Monday, 11:00 am
Wednesday	Tuesday, 11:00 am
Thursday	
Friday	Thursday, 11:00 am
Weekender	Thursday, 11:00 am
Trading Post	Thursday, 1:00 pm (week prior)

# Mechanical Requirements

- a. In-column "set-solid" or "display", minimum size: 1 col. x 3 inches
- b. Mixed display (mixed type, border, illustrations and logos), minimum size: 1 col. x 1 inch.
- c. Ads more than 18 inches deep will be billed 21.5 inches.

### **Mechanical Measurements**

**a.** 9 columns x 21 1/2 inches = 192 1/2 column inches

Column Inches Wide	Column Inches Wide
11"	66.65"
22.12"	77.77"
33.27"	88.88"
44.4"	910"
55.5"	
1.1	. 1

Printed dimensions: 10.375 inches wide x 21 1/2 inches deep.

# BRAND BUILDERS

Is a simple concept.

# Reach + Frequency + Time = Success

People make purchasing decisions based on the business they think of first.

# Your Brand Builder Ad May Include:

- One Benefit Heading
- Company Name/Logo
- One Graphic Element
- Phone Number, Address & Web Address

# 1 & 2 Year Agreement

2 column x 2" or 1 column x 4" Ads Per Month

3 ads per week	\$325.00
5 ads per week	\$510.00
6 ads per week	

# 1 & 2 Year Agreement

2 column x 3" or 1 col. x 6" Ads Per Month

3 ads per week	\$445.00
5 ads per week	
6 ads per week	

Contract allows the above rate to remain fixed during the contract period and is exempt from rate increases.

All contracts canceled before expiration date will be billed at earned contract for volume filled. Prices include internet Home Page.

Contracts for ads larger than six inches available upon request.





Pre	print	Rates
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# Minot Daily News Preprints: Full Distribution (cpm)

EFFECTIVE 9/1/19				
2.1.201112.07.17.10	<u>Open</u>	<u>13x</u>	<u>26x</u>	<u>50x</u>
Minimum	\$41	\$36	\$34	\$32
4 tab (2 full pages)	\$52	\$43	\$40	\$38
8 tab (4 full pages)	\$59	\$52	\$48	\$44
12 tab (6 full pages)	\$65	\$56	\$54	\$52
16 tab (8 full pages)	\$70	\$61	\$59	\$55
20 tab (10 full pages)	\$74	\$65	\$61	\$59
24 tab (12 full pages)	\$78	\$67	\$65	\$61
28 tab (14 full pages)	\$85	\$71	\$67	\$65
32 tab (16 full pages)	\$89	\$76	\$71	\$67
36 tab (18 full pages)	\$92	\$79	\$76	\$71
40 tab (20 full pages)	\$96	\$85	\$78	\$74
44 tab (22 full pages)	\$101	\$88	\$84	\$77
48 tab (24 full pages)	\$107	\$91	\$88	\$83

# THE **Trading Post**TUESDAY DELIVERY - FULL DISTRIBUTION (cpm)

Max. Weight, Oz.	Open	13x	26x	50x
0.18	\$52	\$48	\$47	\$43
034	\$54	\$49	\$48	\$46
0.66				
0.98				
1.30	\$84	\$62	\$61	\$60
1.62				
1.94				
2.26	\$126	\$108	\$106	\$103
2.58	\$142	\$122	\$121	\$120
2.90				
3.22	\$163	\$149	\$148	\$146
3.54	\$175	\$163	\$158	\$153
3.86	\$180	\$167	\$165	\$160
TOTAL MARKET DISTRIBUTION:	MFri.		Sat.	Sun.

Trading Post - Tuesday...... 15,000

### **NATIONAL NEWSPAPER RATES (cpm)**

	W, Th, Sat	<u>Sun.</u>
Minimum Size	\$46	\$48
4 tab (2 full pages)	\$56	\$59
	\$64	
12 tab (6 full pages)	\$70	\$75
	\$75	
	\$80	
	\$83	
. 10,		

### **NATIONAL TRADING POST RATES (net)**

Max. Weight, Oz.			
0.18	\$60	1.30	\$96
0.34	\$62	1.62	\$115
0.66	\$65	1.94	\$132
0.98	\$78		

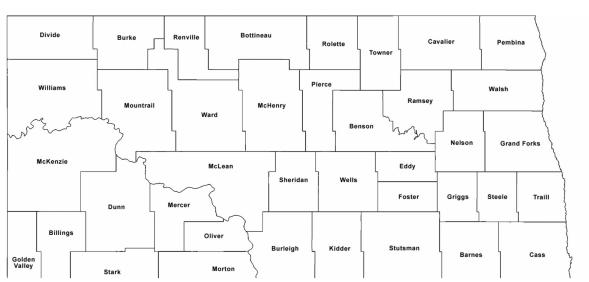
### **Preprint Closing/Shipping Information**

- Reservations: 10 working days prior to insertion. Deadline subject to change for holidays.
- b. Receiving deadline: 5 working days prior to insertion date.
- c. Minimum insertion charge: \$145.
- d. Receiving dock hours Monday Friday, 8 am-12 pm and 1 pm-4 pm
- e. Packaging: Secured bundles on skids or cartons in turns of 100. Single stacked pallets no larger than 5 feet high. Minimum 4 bads per pallet. If insert is physically thicker on one side, please bundle inserts in turns of 50. Maximum folded size: 11-1/4"x11-1/2".
- f. We reserve the right to refuse any damaged skid on delivery.
- g. Address deliveries to: Minot Daily News, 301 4th Street SE, Minot, ND 58701

### **Mechanical Requirements/Zoning**

- a. Inserts accepted Wed., Th., Weekender
- b. Zoning not accepted
- c. Product width: 7" minimum, 11-1/2" maximum any piece over 11-1/2" must be quarter folded
- d. Product thickness: 80# bond minimum
- e. Product samples or pouchable inserts availabe upon request.
   Call your advertising representative for price quote.
- f. Additional charges may apply to unique, non-standard or damaged inserts.
- Gdd shaped inserts are accepted but client is not guaranteed of problem free insertion.

# **Minot Daily News Coverage**



# Minot Daily News

**Online Advertising Solutions** 

# Half Page

**ROS Targeted** \$15 \$17 Open 100k \$13 \$15 200k \$12 \$14 \$11 \$12 300k

### Leaderboard/ Skyscraper/Large Rectangle

**ROS Targeted** \$13 \$14 Open \$11 \$12 100k 200k \$9 \$10 300k \$7 \$8

> Video: \$500 4 weeks up to 30 seconds Back to back options

available (advertiser provides ad copy)

# Leaderboard 728 x 90

Up on the roofton

# **LOCAL SPORTS**

### Minot wrestling notebook: Sifting through the Rumble

Letters to the Editor

North Dakota News North Dakota Sports

Sports Columns

k

y

S C

r

a

e

Business

Outdoors

Religion Special Sections

> By ALEX EISEN Staff writer aeisen@minotdailvnews.com Both Minot area high school wrestling teams Class A Minot High and Class B Bishop Ryan, competed at ..

Lions' defense roars

in a 53-35 road win over Our.

Defense wins games. And the Bishop

Ryan girls basketball team displayed

some brilliant defense Tuesday night

Murken gets 100th win, Beavers beat Duluth

Top Minot sports stories of 2016

more local sports

### **FDITORIALS**

Street parking enforcement is unpleasant but...

There are aspects of police work that law enforcement officers take to with more zeal than others. Honestly, men and women who enter the field are

Commission's action on sheriff reeks of politics

If there was an honest word spoken

Commission meeting discussion of the

A little patience for cleanup efforts

Tuesday during a Ward County

future of suspended Sheriff Steve

### ORITUARIES

**Rolland Anthony Rivers** 

more local news

Anthony "Tony" Rivers age 91, of Crosby, ND passed away on Saturday, December 31, 2016 at St. Luke's ..

Delores M. Luckman

January 2, 2017, at ...

Area Deaths 1-5-2017

Myron Hanson

more obituaries

June 10, 1938 - Jan. 3, 2017 Delores M.

Luckman, 78, Minot, ND, formerly of

Bowbells, ND, passed away Tuesday,

# Ting Daily News Available Routes

Video

30 seconds

(ad copy not provided

by MDN)

Large

Rectangle

300x250

Today's breaking news and more in your

I'm interested in (please check all that apply)

Daily Newsletter Breaking News

### **BRAND BUILDERS**

Advertising affords you the opportunity to give people reasons to do busir rather than your competition.



# Leaderboard 728 x 90

Something for everyone at the public library

more editorials

### #LIVING

Celebrity trainers offer 9 steps for getting back to...

Tips to Save and Spend Wisely in 2017

Bring in the birds for winter beauty and entertainment

### ARTS & ENTERTAINMENT



Jeremiah James. Wild Hands to play at Otis &...

New energy for the new

Honoring sacrifice and protecting tradition

more arts & entertainment

### FOOD



LOCAL TASTES: Swedish buns recipe handed...

Pepper Pot Soup: The

Giovanni's Comforting Pasta Bolognese a perfect antidote to winter

### WEEKENDER



**Half Page** 300x600

Do you believe the local economy is better or worse than it was one year ago?



Better Worse



Leaderboard 728 x 90

Questions?

Contact your sales rep today! 701-857-1900 www.MinotDailyNews.com



# The Trading Post

(Targeted Market Coverage)

Open Rate \$13.90/column inch Pickup Rate \$4.40/column inch

Average circulation per publisher's records, 12/01/2015.

Distributed free on Tuesday to 15,000 non-subscriber households.

Your advertisement can reach a majority of households in Ward, Renville, McHenry, and Burke counties, portions of Bottineau, Mountrail, Divide, Rolette, and McLean counties, plus free standing distribution at convenient locations throuhgout the area.



# The Pierce County Tribune

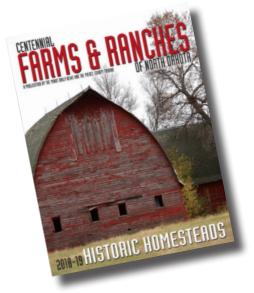
Open Rate \$9.25/column inch Pickup Rate \$4.40/column inch

Average ciruclation per publisher's records, 12/1/2017.

Delivered on Saturday's to 2,200 subscirber households.

Your advertisement can reach a majority of households in Rugby and Pierce

County Area.



# Centennial Farms & Ranches

Centennial Farms & Ranches of North Dakota explores the legacy of 100-plus year old farms, their founding, challenges and accomplishments as they passed through their generations and through numerous decades of changes in agriculture and in society. The stories of these farms and those who worked and maintained them is a reflection of the evolution of rural communities and farming life -- achievement and setbacks -- over the course of a century of tremendous demographic, market and social change.

# **2019 Special Sections**

### January

### Year in Review

Special editorial section featuring top local and regional stories of the year with advertisers placed around the outer edges of the pages in chronological order when their businesses began. Published January 1, 2015.

### Inside AG

An agricultural publication featuring a look into all aspects of farming and ranching in northwestern North Dakota

### Magic Minot Coupon Book

Money saving coupons distributed by the Minot CVB in relocation packets and to Canadian shoppers at trade shows.

### Minot Area Chamber of Commerce Map

Official Chamber City Map showing points of interest and City growth

### Readers' Choice Tab

Nominated winners will be announced in this new year special.

# February

### Inspire Health Magazine

A quarterly publication empowering natural living.

# March

### Inside Ag

An agricultural publication featuring a look into all aspects of farming and ranching in northwestern North Dakota.

### Golf Guide

A guide to area golf courses.

### **March Madness**

The Minot Daily News will publish the NCAA Men's Basketball Brackets 3 consecutive Monday's during the 2015 March Madness Playoffs.

### Senior Scene

A special section that features nutrition & fitness columns, a "Remember When" column and special features on interesting area seniors. Plus, a calendar of events! Tabloid design specifically for Seniors.

### April

### **Progress**

These 4 weekly editions highlight the constant growth of northwestern North Dakota.

### **Destination Minot**

This special booklet provides entertainment schedules for our region and ideas to keeo you busy all summer long; it is distributed to hotels, restaurants, tourist attractions, and the Minot Convetnion and Visitors Burea.

### Inside Ag

### Inspire Health Magazine

### May

### **Big Summer Event Tab**

A publication offering great savings and reader contest to win prizes.

### Inside Ag

### June

### State Fair Tab (Statewide)

This tabloid is distributed to over 200,000 households in North Dakota encouraging them to experience the North Dakota State Fair and all its great entertainment.

### Senior Scene

### Inside Energy

An inside peak into all forms of energy and what it means to the region

### July Inside Ag

### **Eatery Guide**

Section containing menus from select area restaurants.

### August Football Tab

Covers area university and high school football, providing scheduels, player capsules and highlights on over 40 football teams.

### Inspire Health Magazine

### September

### Hometown

This full color magazine shares stories and highlights of area townspeople, businesses and organizations. A great local keepsake to save for many years.

### Senior Expo Events

Senior Scene

### October Bridal Guide

Forever A Bride's Resource

### Inside Ag

### November

### **Inside Energy**

An inside peak into all forms of energy and what it means to the region.

### Readers' choice Ballot

### Pulse

Highlights area medical facilities with a detailed look into up and coming procedures and physicians in our area.

### Inspire Health Magazine

### Thanksgiving Day Wrap

The much anticipated Thanksgiving Day paper includes this full color section which is 'wrapped' around a bundle of local store flyers promoting 'Black Friday'.

# December

Senior Scene

### Christmas Wrapping Paper

Full page ad with a full color custom designed Christmas wrap on the other side.

### Christmas Day Wrap

To Christmas Day paper includes thsi full color section which is 'wrapped' around a bundle of local store flyers.

### Terms and Conditions

- Contract and approved credit application required to earn other than open rate
- b. Display advertising accepted on a cash with order basis until credit has been approved. VISA/MC/Discover accepted.
- c. Advertising agencies which place advertisements for and receive stateemtns for their customers are acting as agents for the customer
- d. The Minot Daily News does not accept brokered advertising.
- e. The Minot Daily News will not extend credit for advertising orders or space reservation that claim sequential liability.
- f. All advertising credit balances must be taken in-kind (i.e., through additional advertising) and must be taken within one year.
- g. Placement for and advertising constitutes a specific representation by the advertiser of the advertiser's solvency, and that such advertising will be paid in full in keeping with the Minot Daily News' credit policy.
- h. The advertiser and/or advertising agency agrees to defend and indemnify the publisehr against any and all liability, loss or expenses arising from claims of libel, unfair competition, unfair trade practices, infringement of trademarks, copyrights, trade names, patents or proprietary rights or violation of rights of privacy resulting from the publication of the advertiser's advertisement. Int he event of a suit to effect payment of this account, the jurisdiction will be the Ward County Court, state of North Dakota. If judgement is entered against advertiser, actual attorney fees and court cost will be charged.

### **Policy**

- a. The Minot Daily News reserves the right to refuse any advertising submitted for publication, including addition of the words "Paid Advertisement" above any advertisement set to resemble news matter.
- b. Publisher reserves the right to change advertising rates at any time. Contract advertisers will be given notice in writing 30 days prior and all contracts are accepted subject to this reservation. If such revisions are not acceptable to the advertiser, the advertiser shall have the right to re-sign or terminate the contract upon the date of change, by writing the newspaper upon notice of change.
- c. Rates appearing in this publication are net rates, except where otherwise noted.

- d. Charges to an account are due and payable on the 15th of the month following the publication.
- e. Political and cause advertising must be prepaid at the political rate for candidates and events relation only to the Minot Daily News market; open rate for all others. Ads must conform to all related laws and must be submitted one week prior to publication for approval.
- f. All going-out-of business advertising and temporary business advertising (Christmas tree sales, income tax services, fireworks, etc.) must be prepaid.
- g. The Minot Daily News' liability shall at no time in any way exceed the cost of the space involved. Any error in any advertisement should be reported immediately as the Minot Daily News' liability is limited to first insertion, and ceases completely if not reported within five days of the publication date. The publisher shall not be liable for slight changes or typographical errors that do not lessen the value of an advertisement. The publisher's liability for other errors is strictly limited to publication of the advertisement in any subsequent issue or the refund of any monies paid for the advertisement. The Minot Daily News will provide a letter of correction specifying any error in an insertion. For non-insertion of any advertisement beyond the amount that may have been pre-paid for such advertisement.
- h. Dates and times for cancellation of advertisements are the same as the deadlines for placing advertisements. If time permits, emergency cancellation of advertisements past deadlines will be accommodated for a 50% charge of advertisement cost.
- Every effore will be made to meet reasonable position requests.
   Failure to meet poistion requests will not constitute cause for adjustement, refund or return.
- If deadline is met, a proof will be issued for most ads for error correction. Extensive changes or revision may result in composition charges.
- k. All advertisements will be billed in column inches with quarter ince minimum graduations.
- Every effort will be made to return photographs or other materials furnished by advertisers upon their request, but the Minot Daily News cannot be held responsible in case of loss or damage.
- m. All property rights to any advertisement produced by the Minot Daily News are the property of the Minot Daily News.

Official Newspaper of Ward County, published by The MInot Daily News, Inc., at 301 Foruth Street Southest, Minot, ND Established 1884. Entered as second class matter at Post Office, Minot, ND, under Act of Congress of March 3, 1879. Member, Audit Bureau of Circulations.

Member Associated Press, which is entitled exclusively to the use for republication of all the local news printed in this newspaper as well as all Associated Press news dispatches.