

Relentless hunters  
of savings:

## Case study

# Out-of-Network Services

### **Problem**

A Health Plan partnered with Zelis to review non-par claim savings strategies. The goal was to maximize savings while maintaining member and provider satisfaction.

### **Solution**

The Zelis ClaimPass methodology uses an array of tools and technologies to help establish the true net cost of a non-par claim. These findings are then used in the re-pricing process which lead to a savings opportunity.

### **Results**

Through ClaimPass, the Health Plan achieved savings on more than 98% of the dollars submitted to Zelis. This offered an average discount of 62%, saving more than \$44,000,000 per year.

The 450,000 member Health Plan experienced an \$8.15 per member per month in savings.

