"NEIGHBORHOODS FIRST" HOME BUYER PROGRAM

### ELIGIBLE PROPERTIES
1-3 family units located within the City of New Bedford

### ELIGIBLE ACTIVITIES
- **Down Payment, Closing Cost Assistance and Gap Financing:**
  - **Down payment and closing cost assistance** - Total amount of the loan for down payment and closing cost assistance is 5% of the purchase price up to a maximum of $10,000. Applicants will have to provide a minimum of 1.5% of the purchase price, from their own funds, for single and two-family properties, and applicants must provide 3% of the purchase price, from their own funds, for three family properties; specific mortgage programs may require larger down payments.
  - **Gap Financing** - The OHCD can provide gap-financing loans based on need for the difference between the applicants approved mortgage amount and the home purchase price up to $30,000 for all properties.

- **Rehabilitation Assistance:**
  - **Rehabilitation assistance** - Up to $24,000 for a single family, $40,000 for a two unit, and $50,000 for a three unit property for eligible rehabilitation costs. The properties must adhere to minimum rehabilitation standards in accordance with building codes and Massachusetts & HUD Lead Paint Statutes, prior to occupancy. The Program can also provide a Grant of $2,500 per unit, for units that receive a Certificate of Compliance for de-leading, as part of the rehabilitation loan.

### INTEREST RATES
Bank first mortgage financing rates vary according to market conditions.

- **Down payment, closing cost assistance and GAP financing up to a maximum of $40,000**
  - 0% deferred payment loan recorded as a second mortgage, forgiven after 10 years or 15 years if total project cost exceeds $40,000.00.

- **Rehabilitation assistance:** A 0% deferred payment loan recorded as a second mortgage, forgiven after 10 years or 15 years if the total project cost exceeds $40,000.00.

### UNDERWRITING CRITERIA
Applicants must be able to secure a first mortgage through a Participating Lender according to their underwriting standards. Participating Lenders or applicants will need to provide copies of all relevant loan application documents.

### ELIGIBLE BORROWERS:
All applicants must complete an approved homebuyer-counseling seminar.

Applicant’s gross annual household income cannot exceed 80% of the median family income for New Bedford as determined by HUD, as follows:

<table>
<thead>
<tr>
<th>2022</th>
<th>1 PER.</th>
<th>2 PER.</th>
<th>3 PER.</th>
<th>4 PER.</th>
<th>5 PER.</th>
<th>6 PER.</th>
<th>7 PER.</th>
<th>8 PER</th>
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</thead>
<tbody>
<tr>
<td>Household Income</td>
<td>$52,750</td>
<td>$60,250</td>
<td>$67,800</td>
<td>$75,300</td>
<td>$81,350</td>
<td>$87,350</td>
<td>$93,400</td>
<td>$99,400</td>
</tr>
</tbody>
</table>
NEIGHBORHOODS FIRST
FIRST TIME HOME BUYER PROGRAM

Introduction:

The main goal of the Neighborhoods First - First-Time Homebuyer Assistance Program is to help provide the opportunity for prospective buyers to afford the purchase and sustain an affordable mortgage of their first home. The Program may be used in conjunction with other buyer incentive programs, such as the Massachusetts Housing Partnership "ONE Mortgage Program" and Mass Housing Programs, provided these programs' specific guidelines are met. The Neighborhoods First Program will be administered through the Office of Housing and Community Development (OHCD) utilizing funding from the U.S. Department of Housing and Urban Development ("HUD") HOME Program.

The OHCD will assist qualifying low and moderate income families (at or below 80% of Median Family Income (MFI) who wish to purchase their first home in New Bedford. Occupants residing in rental units assisted with HOME program funding may have to meet rent and income restrictions of the program. The City’s assistance, along with a primary loan from a conventional lender, will provide financing (less down payment requirements) to make up the property’s purchase price. When rehabilitation is required, the OHCD will lend up to 120% of the (as is) appraised value. Homebuyers will have to provide a minimum of 1.5% of the purchase price for three family properties, (this may vary depending on specific first mortgage program requirements) and homebuyers must occupy the property as their primary residence. A primary lender (bank, credit union or mortgage banker) will provide primary financing for the benefit of eligible borrowers. The City will provide a deferred interest-free, second mortgage loan to qualified low and moderate income first-time homebuyers for the down payment/closing cost and gap assistance. The City can also provide rehabilitation assistance, structured as a deferred loan. This deferred loan is based on the maximin loan amount for one, two and three family property that is being purchased. The Eligibility Standards established by the policies described in the following sections will guide the Neighborhoods First- First-Time Homebuyer Program.

Purpose:

Promote home ownership opportunities to income eligible first-time homebuyers. The program offers two (2) levels of financing:

1. Down-payment, Closing Cost assistance and GAP Financing
2. Rehabilitation Assistance
Types of Assistance:

The program will provide two types of financial assistance.

1. **Down payment, Closing Cost Assistance and GAP Financing**

   **Down payment, Closing Cost Assistance** - The total amount of the loan is equal to 5% of the home purchase price, up to a maximum of $10,000. At a minimum, applicants will have to provide a minimum of 1.5% of the purchase price, from their own funds, for their portion of the required down payment for single and two-family properties, and 3% of the purchase price for three family properties. Applicants may be required to provide more than the minimum for their down payment, depending on the specific requirements of the first mortgage product they choose. Applicants whose liquid assets (savings and checking accounts, stocks, bonds, etc.) exceed $10,000 will be required to use all but $10,000 toward down payment and/or closing costs for the purchase of their home and may not be eligible for down payment and closing cost assistance.

   **Interest Rate for Down Payment, Closing Cost assistance:**
   The Neighborhood’s First Program will offer a 0% deferred payment loan that is recorded as a second mortgage. This loan is forgiven after a term of 10 years. No payments are due except upon the sale or transfer of the property, refinancing of the mortgage (with certain restrictions from the city), or failure to meet program requirements and restrictions.

   **Gap Financing** Applicants who do not qualify for the total acquisition cost may receive “Gap Financing Assistance”. The OHCD can provide gap-financing loans based on need for the difference between the applicants approved mortgage amount and the home purchase price. The borrower(s) must qualify for an approved first mortgage. The OHCD can provide the additional Gap Financing in accordance with the Neighborhoods First program limits. The maximum gap financing loan cannot exceed $30,000 for all single, two and three family properties. The property being purchased will have to meet all minimum housing quality standards and local building codes, including HUD and State of Massachusetts lead paint requirements, prior to occupancy.

   **Interest Rate for Gap Financing:**
   The Neighborhood’s First Program will offer a 0% deferred payment loan that is recorded as a second mortgage. This loan is forgiven after a term of 10 years or 15 years if the total project cost exceeds $40,000.00. No payments are due except upon the sale, lease, or transfer of the property, refinancing of the mortgage (with certain restrictions from the city), or failure to meet program requirements and restrictions.

2. **Rehabilitation Assistance**

   The OHCD will also make rehabilitation loans to eligible borrowers, concurrent with the purchase of the homes. The program can provide rehabilitation assistance for eligible property renovations in order to meet all state and local building codes, as well as Massachusetts and HUD lead based paint requirements. The maximum loan cannot exceed $24,000 for a single-family property, $40,000 for a two-family property and $50,000 for a three-family property. The borrowers must qualify at a minimum for the acquisition price of the property through the participating lender.

   **Interest Rate for Rehabilitation Loans:**
   The OHCD will offer a 0% deferred payment loan that is recorded as a second mortgage and forgiven after a term of 10 years or 15 years if the total project cost exceeds $40,000.00. This deferred loan is based on the maximum loan amount for one, two and three family property that is being purchased. No payments are due except upon the sale, lease, or transfer of the property, refinancing of the mortgage (with certain restrictions from the city), or failure to meet program requirements and restrictions.
Maximum Rehabilitation Loan Amounts:
- $24,000 – single-family
- $40,000 – two-family
- $50,000 – three-family

Types of Properties:

The eligible properties must be 1-3 family units, located in New Bedford.

Loan Application Process: Borrowers may apply for financing through the OHCD or participating lenders. Participating lenders will need to supply the OHCD with copies of all relevant loan application documents including, but not limited to, the application, verifications and the appraisal (Please see Neighborhoods First Application checklist). Funding will be available on a first come, first served basis, applicants will be eligible to apply during the fiscal year and will be contingent upon the availability of funding.

Once all documents have been received and verifications completed, a rehabilitation specialist from the OHCD will conduct a walkthrough of the property to evaluate adherence to Minimum Housing Quality Standards and correction of any code violations. The property must adhere to Massachusetts General Laws & HUD requirements regarding lead based paint. All properties receiving assistance through our program must have all painted surfaces intact and cannot have any chipping or peeling paint. If there is chipping and peeling paint, the surfaces will need to be made intact using safe work practices before the application can proceed. If all painted surfaces are intact, the rehabilitation specialist will prepare a rehabilitation estimate and the application will be reviewed to determine if the purchase price and required rehabilitation estimates meet underwriting guidelines. If all loan requirements are met, you will receive a loan commitment letter for the down payment and closing cost financing. In addition, if the property requires rehabilitation, a pre-commitment letter for rehabilitation financing will also be provided. Upon receiving a commitment for the first mortgage financing from the lender, the applicant must contact the OHCD to coordinate the loan closing.

For Rehabilitation assistance, after the first mortgage closing, the OHCD will complete a bid package outlining the proposed rehabilitation. The applicant will be required to solicit a minimum of two bids from licensed, insured general contractors for the required rehabilitation. The applicant will choose the lowest qualified bid. Upon selection of the qualified contractor, a rehabilitation loan closing is scheduled and the work can begin.

Required Rehabilitation: All units assisted under this program (owner's & rentals) must adhere to Minimum Housing Quality Standards and local codes. Renovation may include correction of all code violations, deficiencies in mechanical and structural systems and energy conservation improvements, as well as interior and exterior items or general rehabilitation. Properties must also meet State and Federal lead paint guidelines. The amount of renovation will depend on the physical condition of the property and the funds available for that specific project. Please be advised that properties that require substantial changes and/or structural modifications do not qualify for assistance through this program.

Program Restrictions for Rental Units. The following restrictions may apply, depending upon Program requirements – Please check with OHCD staff: Assistance provided to multi-family properties that assists rental units may be required to adhere to the rent and income restrictions of the program which state that occupants of “assisted” rental units cannot have income that exceed 60% of MFI and have rents that do not exceed the HOME program rent guidelines. If applicable, these restrictions will be enforced through a deed restriction that is recorded with the property for the entire term of the loan regardless if the property is sold to a subsequent buyer. Failure to comply with the rent and income restrictions will be considered a loan default that may result in repayment in the HOME funding or loan foreclosure. All rental units considered “HOME assisted” in the project must be rented to individuals and families who meet income and rent level guidelines. Borrowers must comply with program requirements governing low and moderate-income tenancy and
affordable rent levels. 100% of the rental units in each structure, are to be occupied by tenants whose incomes are at or below 60% of the median income for the New Bedford area, at affordable rent levels (see income and rent restrictions as follows):

Income Guidelines for tenants are as follows: (60% of median income by family size):

<table>
<thead>
<tr>
<th>Number of Persons</th>
<th>Maximum Income</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$39,540</td>
</tr>
<tr>
<td>2</td>
<td>$45,180</td>
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<tr>
<td>3</td>
<td>$50,820</td>
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<tr>
<td>4</td>
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<td>5</td>
<td>$61,020</td>
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<td>6</td>
<td>$65,520</td>
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<tr>
<td>7</td>
<td>$70,020</td>
</tr>
<tr>
<td>8</td>
<td>$74,580</td>
</tr>
</tbody>
</table>

Rent Restrictions: Rental units assisted cannot exceed the following:

<table>
<thead>
<tr>
<th>Number of Bedrooms</th>
<th>Maximum Rent</th>
</tr>
</thead>
<tbody>
<tr>
<td>SRO</td>
<td>$809</td>
</tr>
<tr>
<td>1 BDR</td>
<td>$903</td>
</tr>
<tr>
<td>2 BDR</td>
<td>$1,114</td>
</tr>
<tr>
<td>3 BDR</td>
<td>$1,377</td>
</tr>
<tr>
<td>4 BDR</td>
<td>$1,511</td>
</tr>
</tbody>
</table>

Affordable rent levels are defined as rent plus utilities not exceeding 30% of the Section 8 Income Limits according to family size, adjusted for current market conditions. The borrower will be subject to a rent and income regulatory agreement and recapture provision in the City's mortgage. Borrowers are not allowed to own any other property.

Eligibility Standards

In order to determine a participant’s eligibility to obtain down payment assistance from the OHCD, all prospective applicants will be required to submit an application along with documentation that verifies compliance with the specific requirements of the Program. Buyers must provide a copy of the latest three federal income tax returns and W-2 forms, two most recent pay stubs for all members (over the age of 18 years) of the household who will reside in the home, bank statements for the last three months, and other income supporting documents, as may be required. Self-employed individuals will need to submit profit and loss statements for the prior year, as well as a projected profit and loss for the next twelve months. In addition, buyers will be required to provide written certification of all assets, including retirement accounts, gross household income and their qualification as first-time homebuyers under the Program. Please refer to the application checklist of required documents for the Neighborhoods First Program.

The applicant’s eligibility for assistance from the Program and the amount of assistance will be determined upon review and verification of the applicant’s income, expenses, and assets and funding required to purchase the property.

Eligible Participant

First-Time Homebuyer

Eligible borrower(s) must be first-time homebuyers as established by HUD rule 24 CFR Section 92.2 for the HOME Investment Partnership Program (HOME Program), as follows:

Any individual or individuals or an individual and his or her spouse who have not owned a home during the three-year period before the purchase of a home through the Program, except that the following individual or individuals may not be excluded from consideration as a first-time homebuyer under this definition:

a. A displaced homemaker who, while a homemaker, owned a home with his or her spouse or resided in a home owned by the spouse. A displaced homemaker is an adult who has not,
within the preceding two years, worked on a full-time basis as a member of the labor force for a consecutive twelve-month period and who has been unemployed or underemployed, experienced difficulty in obtaining or upgrading employment and worked primarily without remuneration to care for his or her home and family;

b. A single parent who, while married, owned a home with his or her spouse or resided in a home owned by the spouse. A single parent is an individual who is unmarried or legally separated from a spouse and has one or more minor children for whom the individual has custody or joint custody, or is pregnant; and

c. An individual or individuals who own or owned, as principal residence during the three-year period before the purchase of a home with funds from the Program, a dwelling unit whose structure is

- Not permanently affixed to a permanent foundation in accordance with local or state regulations; or

- Not in compliance with state, local, or model building codes and cannot be brought into compliance with such codes for less than the cost of constructing a permanent structure.

Applicants will be required to certify that they qualify for the Program as a first-time homebuyer based on the definition listed above.

**Household Income Limits**

Homebuyers’ household current and projected income for all household members 18 years and older for the subsequent twelve-month period must not exceed the City of New Bedford low- moderate-income limits, adjusted by household size, as established annually by the U.S. Department of Housing and Urban Development (“HUD”) and determined not less than 90 days from the receipt of assistance under this Program. Household income is determined in accordance with 24 CFR 813 and CFR 24 Part 92.203, includes, but is not limited to, wages, salaries, tips and commissions; income from self-employment; income from interests, dividends, net rental income or income from estates or trusts; Social Security or railroad retirement; Supplemental Security Income or any public assistance; any retirement or other pensions; and any other source of income received regularly, including Veteran’s payments, unemployment compensation, and or alimony.

Income guidelines are as follows- (80% of median income by family size):

<table>
<thead>
<tr>
<th>Number of Persons</th>
<th>Income Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>$52,750</td>
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<tr>
<td>2</td>
<td>$60,250</td>
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<tr>
<td>3</td>
<td>$67,800</td>
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<tr>
<td>4</td>
<td>$75,300</td>
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<tr>
<td>5</td>
<td>$81,350</td>
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<td>6</td>
<td>$87,350</td>
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<tr>
<td>7</td>
<td>$93,400</td>
</tr>
<tr>
<td>8</td>
<td>$99,400</td>
</tr>
</tbody>
</table>

**Eligible properties:** The eligible properties must be 1-3 family units located in New Bedford. Assistance provided to multi-family properties that assists rental units may be required to adhere to the rent and income restrictions of the program.

**Eligible Activities:** Financing available under this program can be used for reducing closing costs, down payment assistance, rehabilitation and gap financing.

**Debt-to-Income Ratio:** Program eligibility will be based on total household income, housing cost ratios and debt-to-income ratios. Properties that involve multi-family units can utilize rental income to offset ratios. Housing costs include principal and interest, property taxes and insurance, private mortgage insurance, and
homeowner association dues. Ratios are determined by dividing monthly housing and long-term installment expenses by the gross monthly income. The following ratios apply:

- **Condo/ Single family properties:** (36%/ 45%) “Front end” housing to income ratio cannot exceed 36% and “back end” total debt to income ratio cannot exceed 45%. All outstanding debt is factored into debt to income ratio
- **Two family properties:** (50%/ 58%) “Front end” housing to income ratio cannot exceed 50% (w/ zero rental income) and “back end” total debt to income ratio cannot exceed 58%.
- **Three family properties:** (60%/ 68%) “Front end” housing to income ratio cannot exceed 60% (w/ 75% rental income from lowest rented unit) and “back end” total debt to income ratio cannot exceed 68%.

**Credit:** Applicants are expected to have good credit, in accordance with industry standards. Any delinquent or charged-off accounts must be paid or an acceptable payment plan must be established.

**Co-signer:** Based on City regulations, a buyer who receives a HOME–funded loan cannot have a co-signer.

**First Time Homebuyer Seminar:** Applicants will be required to attend an approved seminar/workshop designed to provide information about becoming a first-time homebuyer. The applicant must attend such seminar and submit evidence of attendance prior to receiving a loan from the OHCD, preferably before making an offer to purchase a property. The City will provide seminars/workshops on a regular basis. In addition, the City will also provide information on where such seminars may be held. The applicant may attend any seminar of his/her choice as long as it meets with the OHCD’s requirements and proof of attendance is submitted (i.e. Certificate of completion).

**Subordination and Refinancing:** The Program’s second mortgage will subordinate to any first mortgage loan permitted under this Program (see Loan Type) in accordance with the City’s subordination policy. The Program will subordinate to any first mortgage loan provided that the new loan amount is less than or equal to the outstanding principal balance of the existing loan(s) with the exception of reasonable closing costs that are included in conjunction with the refinancing. The City will consider a subordination that exceeds the outstanding principal balance of the existing senior mortgage whereby the sole purpose of the increased loan amount is to perform capital improvements that contribute to the increased value of the property. The housing rehabilitation costs must be documented and verifiable and are subject to the City approval. The program will **not** subordinate to any loan that adds additional debt to the property, except for the capital improvements described above.

Requests for subordination due to refinancing must be submitted in writing by completing an application and submitting it along with other required documentation. All requests for subordination will be reviewed and approved by the City’s Loan Review Committee who will render a determination.

**Loan Assumption:** Program loans are not assumable and no successor in interest to the buyer(s) will be permitted to assume the loan, except under the following circumstances: Transfer of property title that results from the death of a buyer who received assistance from the OHCD/HOME Program and the transfer is to the surviving spouse; a transfer by a buyer who received OHCD/HOME Program assistance to his or her spouse when the spouse becomes by such transfer a co-owner of the property; or when the transfer results from a decree of dissolution of marriage or legal separation or from a property settlement agreement incidental to such a decree.

Where the property is sold to another eligible buyer, a new loan will have to be evaluated and made to that buyer, in accordance with the provisions of this Program and requirements.

**Property Insurance:** Hazard insurance policies shall be maintained during the OHCD loan term, with the OHCD named as additional insured. In addition, if the property is located within a Flood Zone area, flood
insurance administered under the Federal Flood Insurance Program shall be maintained. Failure to provide and maintain the required insurance will result in default and the Program loan will immediately become due and payable.

**Primary Loan and Other Loans**

**Loan Type:** The Primary Loan must be a fully amortized loan with a maximum term of thirty (30) years provided by a bank, credit union, savings and loan, mortgage banker or other institutional lender. Any secondary mortgage should have an interest rate at or below the first mortgage rate. No negative amortization financing, interest only, balloon payments or adjustable rate mortgages will be permitted as a primary lien in front of the City’s loan.

**Property Value Limits:** For applicants receiving HOME Program funds, the property’s purchase price cannot exceed the most current limits established by HUD for the City of New Bedford. Section 215(b) of NAHA requires that the initial purchase price or after-rehabilitation value of homeownership units assisted with HOME funds not exceed 95 percent of the area median purchase price for single family housing, as determined by HUD.

**Principal Residence:** The homebuyer shall occupy the property as a principal residence throughout the term of the OHCD’s assistance. A principal residence is one that is occupied by one or all of the owner(s) for a minimum of ten (10) months of the year. If the qualifying homebuyer ceases to use the property as a principal residence, all loans provided by the OHCD shall immediately become due and payable.

**No Tenant Displacement:** Any home to be purchased under this Program must be owner-occupied or vacant at the time an offer to purchase is made on the residence to ensure that the acquisition of the residence will not result in tenant displacement. The seller must certify that the property is owner-occupied or vacant at the time the Purchase and Sale Agreement is executed. Pursuant to HUD regulations, an owner-occupied residence is not considered displaced if the existing owner agrees to the purchase price at fair market value.

**Loan Review Committee:** The City’s Loan Review Committee has the responsibility of reviewing applications submitted by prospective first-time homebuyers who meet the Program’s Eligibility Standards and have qualified and received approval for a primary loan. The Loan Review Committee will make a determination regarding the disposition of each application that has received preliminary approval for a Program loan.

**Affirmative Marketing /Non-discrimination:** The OHCD’s First-Time Homebuyer Assistance Program will not discriminate against anyone based on race, color, religion, marital status, sex, national origin, ancestry, age or disability. The Program will follow Affirmative Marketing procedures and requirements established by HUD for the HOME Program under rule 24 CFR Section 92.351.

**Equal Opportunity and Fair Housing:**

The Neighborhoods First Program will adhere to the following Federal Equal Opportunity and Fair Housing laws:

i. Equal Opportunity. No person in the United States shall on the grounds of race, color, national origin, religion, or sex be excluded from participation in, be denied benefits of, or be subjected to discrimination under any program or activity funded in whole or in part with HOME funds.

ii. The requirements of the Fair Housing Act (42 U.S.C. 3601-20) and implementing regulations at 24 CFR part 100; Executive Order 11063, as amended by Executive Order 12259 (3 CFR, 1958-1963 Comp., p.652 and 3 CFR, 1980 Comp., p. 307) (Equal Opportunity in Housing) and implementing regulations at 24 CFR part 107; and title VI of


v. The requirements of Section 3 of the Housing and Urban Development Act of 1968 (12 U.S.C. 1701u) the purpose of which is to ensure that employment and other economic opportunities generated by Federal assistance for housing and community development programs shall, to the greatest extent feasible, be directed toward low- and very-low income persons, particularly those who are recipients of government assistance for housing.

vi. The requirements of Executive Orders 11625 and 12432 (concerning Minority Business Enterprise) and 12138 (concerning Women's Business Enterprise). Consistent with HUD's responsibilities under these Orders, sub recipients must make efforts to encourage the use of minority and women's business enterprises in connection with HOME-funded activities.

**Inspection / Lead Based Paint Disclosure:** Properties assisted under the Program must meet HUD’s minimum Housing Quality Standards. The buyer must be supplied with a lead based paint brochure if the property being purchased was constructed prior to 1978. The purchase and sale agreement must contain lead based paint notification. Properties built prior to 1978 may require separate testing for lead based paint if painted surfaces show peeling or other signs of deterioration. If the inspection renders a positive finding, seller must agree to remove or mitigate, at seller's expense, the lead based paint in accordance with Federal regulations.

**Monitoring of HOME Program Compliance:** After receiving assistance through the Neighborhoods First Program, all properties must meet minimum housing quality standards and must remain in good condition. According to HUD guidelines, the OHCD will conduct periodic inspections of properties for the term of the loan to determine program compliance.
“NEIGHBORHOODS FIRST”
FIRST TIME HOMEBUYER PROGRAM

LOAN PROCESS

1. The OHCD application process begins when we receive an application package from Participating lenders. The Participating Lender should provide the items on the Attached Checklist to the OHCD. (Please note that the OHCD cannot accept applications that do not have a signed Purchase & Sales Agreement.)

3. The OHCD will verify program eligibility by ensuring that applicants meet HUD’s income guidelines adjusted for household size and initial underwriting qualifications.

   a) Upon initial financial approval, a rehabilitation specialist will conduct a walk-through of the property. The property will be evaluated for adherence to Minimum Housing Quality Standards and correction of any code violations.

   b) The property must adhere to HUD Lead Based Paint requirements and Massachusetts General Laws regarding lead based paint. The property must pass a visual inspection to determine if the property is “lead safe” (i.e.: no peeling, chipping or flaking paint) prior to any assistance.

   c) If the property fails an initial visual assessment for peeling, chipping or flaking paint, the applicant will be notified, in writing, of the areas that will be required to be made intact utilizing lead safe work practices. To ensure compliance, dust wipe samples must be taken after the work is completed to ensure the property is lead safe. No federal assistance can be provided until the property is made lead safe.

   d) If rehabilitation is required, the rehab specialist will prepare a rehabilitation estimate. The financial application is then reviewed to determine if the purchase price and the required rehabilitation estimates meet underwriting guidelines and Lead Paint requirements. A risk assessment preformed by a licensed lead paint risk assessor may be required and will be coordinated by the OHCD.

4. Upon initial approval, the applicant will be given a loan package containing a commitment letter for the down payment and closing cost assistance, a HOME program agreement, and if applicable, a preliminary commitment letter for the rehabilitation (if required), with a description of the proposed rehabilitation.

5. The lender will receive a copy of the commitment letter, and upon final approval of the first mortgage application, will notify OHCD immediately and provide us with a copy of their final commitment letter and closing attorney information.
6. **Loan Closing Process:** Upon loan approval, the first mortgage loan closing and the OHCD loan closing will be coordinated. The OHCD will need to be notified at least seven (7) business days prior to the first mortgage closing date. The OHCD will conduct a loan closing in our offices for the down payment and closing cost assistance prior to the lender’s closing. Checks will be provided to the applicant to bring to the first mortgage closing.

7. **Rehabilitation Process:** The applicant will be provided detailed specifications outlining the proposed rehabilitation (Bid Package). Applicants will be required to solicit a minimum of two competitive bids from qualified contractors for the required rehabilitation according to established bidding procedures (*Sealed bid process*). The applicant will choose the lowest qualified bid and a separate loan closing will be scheduled upon selection of the general contractor.

* The OHCD is here to make the home buying process as smooth as possible for First Time Homebuyers. Please do not hesitate to ask questions. That’s what we’re here for.
## NEIGHBORHOODS FIRST APPLICATION CHECKLIST

**Name__________________________**

**Property Address ____________________________**

<table>
<thead>
<tr>
<th>Date Rec’d</th>
<th>Item</th>
<th>Notes</th>
<th>Verified by:</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Signed Purchase and Sales Agreement, including property transfer Notification Certification Closing Date: ________</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Signed 1003 Application</td>
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</tr>
<tr>
<td>3</td>
<td>Verification of minimum down payment</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Copies of most recent pay stub with YTD information (minimum 2 months)</td>
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</tr>
<tr>
<td>5</td>
<td>Copies of most recent checking and savings accounts</td>
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</tr>
<tr>
<td>6</td>
<td>Copy of recent Credit Report</td>
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</tr>
<tr>
<td>7</td>
<td>Copies of last 3 years Tax Returns and W2’s</td>
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</tr>
<tr>
<td>8</td>
<td>Loan Estimate from lender</td>
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</tr>
<tr>
<td>9</td>
<td>Copy of Appraisal</td>
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</tr>
<tr>
<td>10</td>
<td>Signed Authority to verify credit</td>
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</tr>
<tr>
<td>11</td>
<td>Copy of Bank Commitment Letter</td>
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<td></td>
</tr>
<tr>
<td>12</td>
<td>Lender Summary Sheet</td>
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</tr>
<tr>
<td>13</td>
<td>Verification if children under 6 yrs old will be residing on the property</td>
<td></td>
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</tr>
<tr>
<td>13A</td>
<td>LP Inspection Report</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14</td>
<td>Home Inspection Report</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15</td>
<td>Homebuyer Counseling Certificate</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Items 1-12 provided by Lender**