

CASE STUDY

ONE OF THE LARGEST US BANKS ADOPTS AWS AS CLOUD STRATEGY AND BRIDGE EMPLOYEES' SKILLS GAPS WITH CUSTOM TRAINING

By NETCOM LEARNING

The Client

Our client is the ninth-largest bank in the US by total assets valued to \$357B. Headquartered in McLean, Virginia, this is an eminent company offering an expansive array of financial products and services including credit cards, saving accounts, loans, rewards and online banking to SMBs, commercial clients and individual consumers in the U.S., Canada and UK. Among the workforce of over 47,300 employees around 3,360 people are deployed in IT to render alluring digital experience to the customers.

The Requirement

This client approached Netcom Learning to help them finding a way to accelerate company's performance by implementing the best possible ways that could contribute to:

- Step up the revenues by widening the digital presence
- Reduce the operational costs by scaling down the number of existing data centers
- Lessen the risks by thickening the security layers

The Challenge

Given the scenario that involved the cloud adoption by the company to extend the digital presence and with a giant customer base with huge data to store and manage, it would not be easy to reduce the number of data centers. Addressing the potential security risks in the cloud was also one of the challenges. Moreover, the internal workforce needed to be skilled in the cloud technologies for successful and flawless implementation, configuration and deployment of the existing services in the cloud. The professional skills need to be learnt by the IT staff so as to effectively maintain and manage the applications and services hosted in the cloud thereafter.

The Solution

Netcom Learning suggested extensive AWS Certification training for IT engineers of our client company. 40 engineers registered with Netcom Learning to acquire extensive cloud skills with AWS training. We delivered far-reaching AWS training helping the aspirants to achieve the most sought-after AWS Solutions Architect Certification credentials with cloud competencies.

Instructor Led Classes were conducted as the effective training delivery method. The AWS certification program was

scheduled for 4 days out of which one day was reserved for demonstrating and teaching the technical essentials and rest three days focused to explain architecting on AWS with hands-on lab sessions. At the end of the training, learning assessment was conducted to validate the learners' skills gained during the training program.

Impact & Benefits

95% of the trainees could earn the globally recognized and accepted credential of AWS Solutions Architect.

With comprehensive learning and practical implementation of technical know-how, the well-skilled AWS professionals managed to increase the company revenue by expanding the digital presence of our client in very short span of time.

Using AWS, this company could also seamlessly reduce its existing data centers to 3 from 8 data centers.

The skilled professionals also learnt to define and implement the foolproof cloud security policies and procedures to identify the vulnerabilities and safeguard the information and cloud data from cyberthreats expertly by minimizing the risks.



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We are NetCom Learning. We promote the values of lifelong learning.

NetCom Learning is an award-winning global leader in training, learning solutions, and talent development. Since 1998, we've been in the business of helping organizations reach optimal performance results and address challenges by managing all aspects of organizational learning.

With a team of dedicated and knowledgeable learning professionals having deep subject-matter expertise, NetCom Learning has serviced over 80% of Fortune 100 companies. We've helped over 10,000 organizations achieve their business goals by offering a full complement of Managed Learning Services, including IT and business training, curriculum design and content development, learning delivery and administration, consulting and advisory services, and management of learning technology.

We believe that an organization's ability to learn—and translate that learning into rapid action—is the ultimate competitive advantage.



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