2022, 2023, 2024 AND 2025

NCAA DIVISION I VOLLEYBALL CHAMPIONSHIP

SPORT SPECIFIC INFORMATION
**Table of Contents**

<table>
<thead>
<tr>
<th>Section</th>
<th>Title</th>
<th>Page No.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Section I</td>
<td>Introduction</td>
<td>4</td>
</tr>
<tr>
<td>Section II</td>
<td>Ancillary Events</td>
<td>5</td>
</tr>
<tr>
<td>Section III</td>
<td>Championship Structure</td>
<td>9</td>
</tr>
<tr>
<td>Section IV</td>
<td>Facility Requirements</td>
<td>10</td>
</tr>
<tr>
<td>Section V</td>
<td>Marketing Requirements</td>
<td>15</td>
</tr>
<tr>
<td>Section VI</td>
<td>Lodging Requirements</td>
<td>16</td>
</tr>
<tr>
<td>Section VII</td>
<td>NCAA/Host Responsibility</td>
<td>18</td>
</tr>
<tr>
<td>Section VIII</td>
<td>Schedule of Events</td>
<td>21</td>
</tr>
<tr>
<td>Section IX</td>
<td>Volunteer Needs</td>
<td>23</td>
</tr>
<tr>
<td>Section X</td>
<td>Coaches Association</td>
<td>24</td>
</tr>
<tr>
<td>Section XI</td>
<td>Financial Terms</td>
<td>28</td>
</tr>
</tbody>
</table>

**IN THE EVENT OF ANY CONFLICT OR INCONSISTENCY BETWEEN THE SPECIFICATIONS THAT FOLLOW AND ANY SUCH SPECIFICATIONS IN THE GENERAL BID SPECIFICATIONS DOCUMENT, THE FORMER SHALL PREVAIL AND GOVERN THE MATTER.**
SECTION I: INTRODUCTION

The National Collegiate Athletic Association (“NCAA” and/or “Association”) is pleased to provide to member institutions/conferences the opportunity to submit a proposal to host one or more NCAA championships.

The information contained in this document and the accompanying attachments provides the minimum bid specifications for hosting any of these championships, as well as essential information that will provide assistance in the development of a creative, comprehensive and competitive bid proposal. The NCAA awards the privilege of hosting an NCAA championship to institutions’ several years in advance so those communities may work collaboratively with the NCAA to create positive experiences for its student-athletes, participating institutions, fans and the community.

A member institution or member conference of the NCAA must be designated as the host institution/conference for the championship. The administration of the championship is under the authority of the respective sports committee subject to final authority of the NCAA Competition Oversight Committee. All activities and events associated with the championship are to be approved by the sports committee.
SECTION II: ANCILLARY EVENTS

STUDENT-ATHLETE BANQUET

The host site will be responsible for providing, at no cost to the NCAA, banquet space and volunteer staff for an informal function for all participating student-athletes, coaches and support staff, the NCAA staff and committee, LOC and affiliated organizations (e.g. coaches associations and equipment suppliers). The space chosen should be conveniently located to the ARENA or one of the team hotels or the NCAA headquarters hotel. The event will take place Wednesday evening after practices and a buffet meal must be provided. Total attendance at this event is projected to be approximately 150 (subject to change). When considering your proposed budget for the banquet, take into consideration food and beverages, A/V needs, emcee or guest speaker fees, entertainment options, and signage.

FAN FESTIVAL AND ANCILLARY EVENTS

The host site will be responsible for providing space at no charge and volunteer staff to support an interactive fan festival, which shall be produced by the LOC at the sole direction of the NCAA. The space chosen should be conveniently located to the venue. The fan festival should be fully operational for the duration of competition. The fan festival will provide fans the opportunity to enjoy programming and interactives, view historical and corporate partner driven exhibits, participate in interactive games, eat, relax and enjoy a fun, family-oriented atmosphere when they are not viewing championship competition.

1. Facility Space. During the event, the host city shall provide, free of charge, a 10,000 square foot space for use as a fan festival area and to host various on-stage ancillary events. This space will be determined by the NCAA and Turner Events and will ideally be within the main footprint of the facility. However, it may also be adjacent to the competition arena, but must not be outside of a ½ mile radius of the facility. If the space is outside of the competition venue, a secure perimeter should also be provided at no cost.

2. Indoor or Outdoor Space. For host cities that are in warmer climates (anticipated daytime temperatures in the 60’s or above) outdoor space will be considered. However, the preferred space would need to be at least 10,000 square feet of lighted, heated, barrier free space which is in compliance with all applicable city, state or Federal laws and regulations, including those concerning access for the disabled. For cold-weather cities without access to these types of permanent facilities, a large climate-controlled and well-lit tent which is in compliance with all applicable city, state or Federal laws and regulations, including those concerning access for the disabled will also be considered.

3. Availability. The facility shall be available for move-in no later than 8 a.m. three days before the start of competition at the NCAA Division I Women’s Volleyball Championship. Move-out will conclude by noon two days after the completion of competition at the NCAA Division I Women’s Volleyball Championship.

4. Local Production Manager. The local organizing committee shall provide one person to serve as the primary point of contact for the NCAA and/or their designated fan festival production agency and to serve as a local production manager for the fan festival. This person’s responsibilities may include, but are not limited to: procuring the appropriate space, regular conference calls with the NCAA and the fan festival production agency, procuring a local audio visual company, arranging local labor, arranging advance shipping options, providing
food and beverage vendors, recommending best uses of available space and resources, providing local celebrities and entertainment options, coordinating host displays, managing load-in and load-out and serving as the primary conduit of fan festival information to and from the local organizing committee and host facility. Primary oversight of the fan festival will be handled by the NCAA and its designated production agency, however the local production manager will play an important role in shaping the event to meet the unique needs and opportunities of the host community.

5. Exclusivity. Confirmation that no agreement or understanding will be made that would entitle any corporation or third party to contract space within the chosen facility or in the same outdoor space as the NCAA fan festival without the approval of the NCAA.

6. Parking spaces. 20 complimentary parking spaces for NCAA staff and designated fan festival participants should be provided in close proximity to the chosen facility or space.

7. Financial Arrangements. Space shall be provided to the NCAA at no charge including all basic associated charges such as heating/air-conditioning, lighting, set-up and tear down (for temporary structures).

8. Drayage. No charges will be assessed for drayage on incoming or outgoing shipments to and from venue docks or parking lot.

9. Security. The facility shall have a comprehensive security/emergency-situation plan. In addition, at no cost to the NCAA, the host and/or venue shall provide all security personnel and equipment (e.g. magnetometers, wands, perimeter fencing if outdoors, etc.) deemed necessary by the NCAA after receiving consultation and recommendations from the venue.

10. Products. The NCAA and its designated representatives shall have the right to provide complimentary sampling of food and/or beverages and other products/services of its choice at the NCAA fan festival without limitation. There shall be no limitations on the size and amount of sampling and no fee shall be required to be paid to a concessionaire or any other party.

The NCAA and its designees, including its official corporate partners, shall have exclusive rights to all food and beverage branding within the venue, including equipment (e.g., vending machines, soft drink fountains, etc.), cups, tableware, etc. Such branding shall have commercial marks as directed and provided by the NCAA (e.g., Coca-Cola, if a corporate partner of the NCAA at the time of the event). In the event the venue has food and beverage branding that is competitive with the NCAA’s official corporate partner, such branding shall be covered at the venue or LOC’s expense.

The NCAA and its designated representatives shall have the right to bring in a restaurant and/or food/beverage category partner(s) (i.e., official NCAA sponsor in the restaurant service, food and/or beverage categories) that will have the ability to distribute and/or sell any size or type of food or beverage. The restaurant, food and/or beverage category partners will not be subject to any sampling restrictions and will retain the revenue from their sales.
The NCAA and its designees shall have no obligation to make any payments to the venue or its concessionaire or any third parties with regard to sampling or NCAA restaurant, food and/or beverage category partner sales, or other sales or giveaway by the NCAA or its sponsors or other designees. For clarity, this clause shall apply to the primary NCAA fan festival area and all adjacent and related areas.

11. **Merchandising.** The NCAA, or its designee, shall have the exclusive right to market and sell products licensed by the NCAA and will administer all souvenir merchandising within the fan festival space. The NCAA, or its designee, shall have no obligation to make any payments to the venue, its concessionaire or any third party with regard to merchandising or other products.

12. **Utilities.** At no cost to the NCAA or its designee, the fan fest area shall provide sufficient utilities including electrical power, water hookups, internet access for all participants in all areas as needed to execute the event. If the space is outside, the host will also take financial responsibility for providing power even if this entails bringing in portable generators.

13. **Advertising.** Other than permanent advertising signs outside of the facility proper, no promotional, public relations, political or advertising activity may take place in the facility during the time it is used for the NCAA fan festival without approval from the NCAA. No advertising banners, signs or displays of any kind may be hung, posted or displayed anywhere within the facility space during the dates of the NCAA fan festival without the approval of the NCAA. Any permanently affixed advertising, banners, signs or displays within the NCAA fan festival area shall be covered by the facility at its expense.

14. **Staffing.** The facility or local organizing committee shall provide and pay for all services deemed necessary for the fan fest area and ancillary events by the NCAA or its designee, including but not limited to: security; janitorial services; a first-aid room staffed by paramedics or other certified emergency medical personnel; maintenance and clean up for all areas used by the NCAA or its affiliates. All such personnel are to be under the sole direction and control of the facility or LOC and are not to be considered employees or agents of the NCAA or its designee.

15. **Food and Beverage Vendors.** The NCAA or its designee shall control all food and beverage rights and retain all food and beverage revenue for the ancillary events unless other arrangements are authorized by the NCAA. Also, the NCAA may restrict the sale of certain food and beverage products within the ancillary events if they conflict with NCAA corporate champions or partners. For clarity, there shall be no food and beverage buyout required in the ancillary events, and the NCAA shall have the ability to (a) allow its quick-service restaurant or casual dining sponsor to serve food within the ancillary events with no buyout, and (b) bring into the ancillary events outside food and beverage for staff, crew and volunteer meals if desired. Additionally, the NCAA shall determine in its sole discretion whether alcohol will be sold or distributed at the ancillary events. The venue, LOC/host and/or caterer shall be responsible for any permits unless otherwise directed by the NCAA.

16. **Promotions and Community Awareness.** The local organizing committee shall include marketing, promotion and community awareness of the fan festival and ancillary events within its overall marketing and promotions budget. The NCAA will work in cooperation with the LOC to help create these plans and all promotional efforts must be reviewed and approved in advance by the NCAA.
Stage and Décor. The local organizing committee or facility shall provide, at no charge, a temporary stage (approximately 20' x 30') with risers and roof, if outdoors, for use during the duration of the fan festival. The local organizing committee or facility shall also provide, at no charge, all stage décor necessary for the production of stage events. These needs include, but are not limited to: carpeting; pipe and drape; couches; director's chairs; a podium and decorative plants.

Tables, Chairs, Pipe and Drape. The local organizing committee or facility shall provide at no charge all tables, linens, chairs, pipe and drape for the food service and vendor areas of the fan festival as well as all chairs for the audience in the stage area of the fan festival (approximately 100-500 chairs).

Content Rights. The NCAA and/or its designee shall have the exclusive rights to produce, capture, reproduce, display, broadcast and otherwise use and distribute all images, photographs, data, footage, information and other content on and of the venue from the NCAA fan festival and all other related events (Content) on all existing and future media outlets and platforms, including, but not limited to television, radio, Internet and mobile/wireless (and the NCAA and its designees shall not be required to pay any fees or other compensation to the venue, the LOC or any other parties with respect to the Content). The NCAA and its designee shall have the sole right and authority to designate usage of all radio and Internet broadcast, television and other media broadcast space and press locations and work areas. Except to the extent otherwise expressly agreed in writing by the NCAA, the venues and the LOC shall have no license or other rights in or to any Content, and to the extent any Content rights vest in the venue or LOC (e.g., via operation of law), the venue and LOC agree to assign all such rights throughout the world to the NCAA in perpetuity.

Weapons/Firearms. The venue and LOC shall ensure that subject to applicable law, the NCAA shall be permitted to prohibit the possession of firearms, guns or weapons of any kind and remove anyone from the venue who fails to comply with such prohibition. NCAA and its designees will be permitted to post signage and other written communications, and make related verbal communications, at each entry or exit point of the venue for the purpose of informing patrons and other individuals that firearms are not permitted in the venue.

AUTOGRAPH SESSIONS

If requested by the NCAA, the LOC/host shall be responsible for providing mutually agreed upon space and volunteer staff for two separate autograph session locations that may take place simultaneously. The LOC/host or facility shall provide at no charge all tables, chairs, linens, pipe and drape and stanchions for both locations. The NCAA will provide guidance, oversight and approvals for all of these areas, but may ask the LOC/host representative to be the lead organizer and day-to-day contact for these.

YOUTH CLINIC

If requested by the NCAA, the host site shall be responsible for providing space; managing and promoting local youth participation in a youth clinic for students up to the eighth grade. The clinic is sponsored by the LOC American Volleyballs Coaches Association. Volunteer support staff may also be necessary.
TEAM WALKS

If requested by the NCAA, the host staff shall be responsibility for coordinating and managing the red carpet arrivals/team walks on game days, as well as, all staff, volunteer, equipment and logistical needs associated with them at no cost to the NCAA. This includes, but is not limited to, carpet, stanchions, security, A/V needs, transportation and team communication coordination. The host staff should work with the NCAA staff point person to determine if red carpet arrival(s) or team walk(s) are appropriate, for advice, approval, look and collateral.

NCAA EXPERIENCE HOSPITALITY

The NCAA reserves the exclusive right to create and sell “NCAA Experience” hospitality packages (which may include tickets) for the championships and any ancillary events. The competition venue shall hold all space for possible hospitality use at no cost and subject to no food and beverage minimums. This space, preferably, shall be within the ticketed area. If no appropriate space exists within the ticketed area, the host shall offer alternate off-site options for hospitality in close proximity to the competition venue. The distribution of alcohol may be permitted only if logistics of security are reviewed and approved in advance by NCAA staff. Any hospitality packages contemplated by the LOC/host must be approved in advance by the NCAA.

The prospective host that is bidding on this championship agrees to all terms and conditions as outlined above in this Championship Bid Specifications Agreement. We agree to comply with all the requirements listed in this document and to administer the designated championship in accordance with the policies of the NCAA and the applicable NCAA sports committee. Prospective hosts that agree with all the requirements listed in this document for the designated championship shall signify agreement by selecting “Yes” below.

☐ YES  ☐ NO  ☐ NO with Exception

Prospective hosts who do not agree with all requirements in this document shall select either “No” or “No with Exception” and declare any issues and/or exceptions regarding the aforementioned terms. Please note: any proposed revisions to the language in this document must be specified in the bidding portal to be considered.
### SECTION III: CHAMPIONSHIP STRUCTURE

<table>
<thead>
<tr>
<th>DATE FORMULAS</th>
<th>Semifinals/Finals (traditional)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>First/Second Rounds (16)</strong></td>
<td>First Thursday-Friday or Friday-Saturday following Thanksgiving</td>
</tr>
<tr>
<td><strong>Regionals (4):</strong></td>
<td>Weekend following First/Second Rounds (Friday-Saturday)</td>
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<tr>
<td><strong>Semifinals/Finals:</strong></td>
<td>Thursday and Saturday after regionals</td>
</tr>
<tr>
<td><strong>2022-23</strong></td>
<td>December 15-17</td>
</tr>
<tr>
<td><strong>2023-24</strong></td>
<td>December 14-16</td>
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<tr>
<td><strong>2024-25</strong></td>
<td>December 19-21</td>
</tr>
<tr>
<td><strong>2025-26</strong></td>
<td>December 18-20</td>
</tr>
</tbody>
</table>
SECTION IV: FACILITY REQUIREMENTS

A member institution or member conference of the NCAA must be designated as the host institution/conference for the Division I Women’s Volleyball Championships. The administration of the championships is under the authority of the NCAA Division I Women’s Volleyball Committee, subject to final authority of the NCAA Division I Championships Oversight Committee. All activities and events associated with the Division I Women’s Volleyball Championship are to be approved by the volleyball committee.

GENERAL FACILITY SPECIFICATIONS

1. Conditions and Availability.
   a. The Americans with Disabilities Act, which went into effect January 26, 1992, requires that public establishments offer equal access and services to people who are physically and mentally disabled. The facility must agree that it will be in compliance with all applicable city, state or Federal regulations concerning access and seating for people with disabilities.
   b. The facility must be modern, clean and accessible and must have at least 10,000 seats. Playing conditions must meet NCAA regulations and must be of championship caliber.
   c. The facility must be in compliance with all applicable city, state and Federal regulations concerning access and seating for disabled persons. The facility must have a comprehensive security/emergency-situation plan.
   d. The facility and surrounding area (i.e., parking lots, frontage property and any other adjacent area that the facility may provide to the NCAA) shall be available for the exclusive use of the NCAA starting at 9 a.m. the Monday preceding the semifinal matches (e.g., Thursday) through midnight the day of the championship for the purpose of preparing for, practicing for and conducting the Division I Women’s Volleyball Championship.
   e. The facility must provide the use of the arena, cleaned, lighted and heated or air-conditioned in a manner acceptable to the NCAA, including a public-address system in excellent working order.
   f. The NCAA will have exclusive rights to use all meeting rooms, private clubs and restaurants in the facility during the term of this agreement. All such space will be provided to the NCAA at no cost. The venue or its official concessionaire will provide food and beverage (and related services) to the NCAA and its designated agents at costs not greater than the most favorable pricing that the venue (or its official concessionaire) offers or makes available to other clients that have used, or will use, the venue.
   g. The facility will not enter into any agreement or understanding that would permit any corporation or other third party to be entitled to hospitality, entertainment or temporary signage privileges in the facility and surrounding area (i.e., parking lots, frontage property and any other adjacent areas that the facility may provide to the NCAA).
h. The facility will not be materially modified in a way that would reduce space available to the public in the aisles, entranceways and hallways without the NCAA’s prior consent.

i. The facility must have a comprehensive security and evacuation plan in case of emergencies.

j. During the season in which the facility will host the championship, it must host a minimum of one college volleyball game prior to November 1.

k. The city shall have an ordinance prohibiting ticket scalping inside the arena and arena property.

l. The practice session on the day prior to the semifinal matches will be open to the public. No admission or parking fees will be charged. Game programs, merchandise and concessions may be sold.

m. The competition venue, at its expense, shall provide video boards, LED boards, video camera equipment, green screens, lighting equipment (gobos, spotlights, lighting kits, etc.), audio equipment (to include wireless microphones, boom mics, IFB’s, etc.), clear com/radio communications, closed captioning, etc. for NCAA use. The NCAA shall provide and control all content displayed on the boards. The competition venue, at its expense, shall provide a full in-venue production / control room staff for all NCAA load-in and event days (e.g., game days, open practice days, ancillary event days). In addition, the host shall provide access to and use of control room equipment & staff prior to the Division I Women’s Volleyball Championship for any pre-production needs. Any new technologies or additional staffing resources that the competition venue possesses that are not listed in the aforementioned production requirements should also be incorporated into the in-venue production.

Minimum equipment requirements include: character generator, HD video playback server-capable of storing at least six (6) GB of content, video switcher-capable of handling at least six (6) sources, video replay machine-capable of handling four (4) in and two (2) out, four (4) cameras, a multi view monitor and an audio playback device. Minimum personnel requirements include: director, technical director, video playback operator, LED/ribbons operator, table board operator character generator operator, replay operator, audio operator, control room EIC, four (4) cameramen, two (2) utilities and a DJ/music playback operator.

n. The competition venue shall provide access to image mapping including surface projection equipment, editors, and operators if available.

o. The NCAA and its designated representatives shall have the right with no obligation to make payments of any kind to the competition venue and surrounding areas/facilities that are to be used or their concessionaire or any other third parties to provide food and beverages of its choice in any areas other than those for general fan concessions including, but not limited to, the locker rooms, media refreshment area, other working areas, private suites or gathering areas, hospitality space and office space as noted herein. If NCAA Corporate Champion/Partner requests to sample/sell product within venue footprint for general fan consumption, the competition venue agrees to make best efforts to accommodate or negotiate the parameters.
p. The facility agrees that the NCAA shall be provided exclusive use of four complimentary viewing suites during practices and matches. An additional two suites shall be made available for purchase by NCAA designees. All food and beverage is at the expense of the respective suite holders.

2. **Working Space and Equipment.** Please provide photos or an artist’s rendering of all areas.

   a. The facility must furnish the premises setup for college volleyball. The NCAA or its designee will provide a playing floor, cups and water coolers in the team bench area; chairs for the team benches; banners for the scorer’s table and press row. These items will be provided at the NCAA’s expense.

   b. The NCAA and its designated representatives shall have the right, with no obligation to make any payments to the facility or its concessionaire or any other third party, to provide food and beverages of its choice in the media refreshment area, other working areas and locker rooms at the facility.

   c. The facility will provide the following state-of-the-art game equipment at its expense: public-address system, scoreboards displaying team names and the score, and time remaining. One free-standing net system and one official’s stand must be assembled and ready to install.

   d. The facility will provide labor at no additional charge to assist with installation, maintenance and removal of the playing floor. The NCAA will be responsible for the design of the floor.

   e. The playing floor may not be installed directly on top of an ice surface. Appropriate under-flooring and padding, approved by the floor company, must be used. The Sport Court shall be placed on a wooden floor/surface (e.g. basketball court).

3. **Locker Rooms and Training Room.**

   a. The facility will provide four separate and comparable locker rooms for the participating teams and three additional locker rooms. The additional locker rooms will have two for game officials and one for the floor crew.

      (1) The participating teams’ locker rooms must accommodate a minimum of 25 individuals. Each locker room must have its own shower, toilet facilities, sinks, lockers and stools/chairs.

      (2) The locker rooms will include the following: beverages (soda, water and sports drinks), ice chest, water cooler, drinking cups, fruit (pregame), boxed lunches (postgame), towels, a fan, supplies table, training/taping table, trash receptacles, whiteboard with writing supplies, toilet paper, paper towels, and feminine hygiene products.

      (3) The facility shall make available in the four teams’ locker rooms, at its expense, game clocks and television monitors with video equipment.

      (4) For all product placed in the locker rooms, please make best efforts to consider and utilize NCAA
Corporate Champion/Partner product if applicable.

b. A training room to accommodate 15-20 must be equipped with basic supplies and equipment, at NCAA expense.


a. The facility must provide the following additional space, at its expense, with all areas subject to the approval of the NCAA:

   (1) Courtside media work space with power, wireless internet, ethernet access for select number (as designated by NCAA media coordinator) and four phone lines (for team radios) as designated by the NCAA for a minimum of 150-200 media, with not less than six feet of space allotted for each row.

   (2) Space for photographers from the base line to the first row of seats in each end zone or other appropriate space.

   (3) A media/photography workroom with lighting, heat and air-conditioning, power, and both wireless and ethernet/hardline internet access for the press to accommodate a minimum of 150-200 individuals seated schoolroom style. In addition, monitors shall be available to carry the television broadcast.

   (4) A media interview room set theater-style for 100 individuals. The facility will provide lighting, draping, dias, with seating for a minimum of six camera platforms, power, phone line and internet and wall space to hang or display electronically 10’x10’ at its expense. Other press conference equipment and personnel selected by the NCAA to administer video distribution and sound feeds to electronic media agencies will be provided at the NCAA's expense.

   (5) Two separate windowless 10’ x 10’ or larger soundproof interview rooms for NCAA game presentation and NCAA digital video shoots with a holding area for players, with chairs and water.

   (6) Four interview rooms for the televising entity to use throughout the week. Including one separate windowless 10’ x 10’ or larger soundproof interview room with a holding area for players, with chairs and water.

   (7) Three separate breakout rooms for individual player interviews.

   (8) Adequate toilet facilities for men and women near the media areas, including facilities for disabled persons.

   (9) A media meal area adjacent to the media work room with timed meals, light snacks, soft drinks and water for a minimum of 150 to 200 persons.
(10) An area for meals for 75 television production crew members (at the expense of the televising network).

(11) One area of private office space near the court, with a telephone and appropriately furnished with tables, chairs and refreshments for the use of the NCAA committee.

(12) A media coordination office space with power, seating and ethernet access for 5 for the use by the NCAA/LOC media coordination staff. The area should also contain two high-speed copiers capable of reproducing with a minimum per copy speed of 75 per minute. The facility shall be responsible for the installation, service costs and paper for these machines during the championships. Each machine also shall include a collator and automatic stapler. The facility also shall arrange for on-site equipment operators and technicians to be available the entire day of Wednesday, Thursday, Friday, and Saturday during all practices and competition.

(13) Two separate rooms for drug testing, each with a waiting area, toilet facilities to accommodate 10.

(14) Production space for 5-7 Van Wagner Sports & Entertainment and Game Presentation staff for one week leading up to the championship and throughout. Should include hardline internet access and preferably fiber lines to the control room.

(15) One “green” room or space near the playing surface to accommodate 10 – 15 people, preferably with restroom facilities, for pregame/halftime talent.

b. The facility will provide, at its expense, all tables, chairs, skirting, bunting, pipe-and-drape and platforms for all areas described herein as required by the NCAA.

c. The facility will provide a minimum of 50 complimentary parking spaces in prime locations to be used at the sole discretion of the NCAA. An additional 35 complimentary parking spaces will be provided at a minimum to the NCAA’s national broadcast partner. The host will also provide 100 complimentary spaces for use by the media.

d. The facility will provide a minimum of 1500 square feet of parking space immediately adjacent and accessible to the arena floor as identified by the NCAA to accommodate television truck parking for the televising network. Additional space for a generator and uplink truck if other transmission methods are unavailable (does not need to be adjacent to the floor).

e. The facility will make available to the NCAA, at NCAA expense, one photocopy machine with capabilities for reproducing statistics and other material on bond paper with a minimum per copy speed of 75 per minute. The facility will be responsible for the installation, service costs and paper for these machines for the tournament. Each machine will also include a collator and automatic stapler, with an additional collator available capable of handling 12 separate sheets of paper. There will also be provided equipment operators and technicians to be available Thursday and Saturday as scheduled by the NCAA.
f. The facility and LOC will be responsible for and pay the costs of the coordination and installation of interior and exterior decorations in the arena.

The prospective host that is bidding on this championship agrees to all terms and conditions as outlined above in this Championship Bid Specifications Agreement. We agree to comply with all the requirements listed in this document and to administer the designated championship in accordance with the policies of the NCAA and the applicable NCAA sports committee. Prospective hosts that agree with all the requirements listed in this document for the designated championship shall signify agreement by selecting “Yes” below.

☐ YES  ☐ NO  ☐ NO with Exception

Prospective hosts who do not agree with all requirements in this document shall select either “No” or “No with Exception” and declare any issues and/or exceptions regarding the aforementioned terms. Please note: any proposed revisions to the language in this document must be specified in the bidding portal to be considered.
SECTION V: MARKETING REQUIREMENTS

1. Marketing Plans. Upon selection, the Host is required to submit a marketing plan for review and approval prior to activation by the NCAA marketing staff. Please refer to the appropriate marketing plan template as a guideline when submitting your plan for review.

2. Budgets. When the proposed budget is submitted, a minimum of $50,000 should be allocated for these purposes. The marketing budget should only include items needed for: marketing, advertising, printing costs, grassroots opportunities and promotions.

3. Creative Process. The NCAA will provide all creative/artwork in conjunction with the championship. This includes, but is not limited to print pieces, digital banners, promotional signage, etc.

4. Radio/TV. The NCAA will provide the television and radio commercials to assist in promoting and selling tickets to the championship. Several formats will be provided in order to allow for use over a variety of platforms (e.g., websites, broadcast, in venue, etc.). All spots will be made available for download via the NCAA FTP Site.


6. Ticket Purchaser Data. The LOC/Host shall send the ticket purchaser database to the NCAA upon request. All relevant customer information must be included: First Name, Last Name, Address, City, State, Zip Code, Country, Price Code, Ticket Type, Total Seats Purchased, Total Purchase Price and Seat Locations.

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SECTION VI: LODGING SPECIFICATIONS

Housing will be required for all participating teams, NCAA staff, committee members, media, game officials, and other special guests as designated by the NCAA. Separate hotels are needed for the NCAA, media, officials and participating teams unless specified otherwise by the NCAA. It may be permissible for the media or game officials to be assigned to the same property as the NCAA headquarters hotel. (Game officials and teams may not stay in the same hotel.) Efforts will be made to provide some deference to the official corporate champion/partner in the hotel category (should one exist at the time of contracting) of the NCAA. While hotels are the primary housing offerings that will be contracted, alternative options may be considered in certain situations.

Bids will be awarded contingent upon the successful negotiation of housing needs at reasonable rates. Failure to secure such reasonable rates and properties may result in rescinding of the bid award.

The host institution/conference or sponsoring agency must guarantee sufficient housing is available to meet the room block needs identified in the sport specific bid specification. Properties must meet the required service levels and be in reasonable proximity to the event venues. Rooms should not be secured or contracted nor should rates be discussed with specific properties, unless requested to do so by the NCAA.

Bid responses may highlight any recommended properties Anthony Travel should consider when contracting. Specifications should also disclose any special relationships, agreements and/or financial arrangements you may have in place with the recommended properties. Anthony Travel will take into consideration all recommendations when selecting hotels; however, guarantees cannot be made that contracts will be secured with these properties.

All hotels contracted must have experience with and understand the needs of large groups. For certain championship events, additional room blocks may be required for fan travel.

The NCAA or its designees shall have the exclusive right to sell products licensed by the Association for merchandising at the selected hotels (inside and outside the premises controlled by the hotels). The hotel will provide adequate space in its lobby for such sales.

Contracted properties will be responsible for complying with all requirements in the contract terms as presented in the sample contract.
Hotel Room Block

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¹Room Types: ___ Doubles, ___ Kings, ___ Suites, ___ Other (please explain)

All hotels shall be in close proximity (ideally within walking distance) from the event venue. The team hotels must be of comparable quality and distance from the playing venue.

The host institution is financially responsible for the official accommodations to be reimbursed by the NCAA.

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SECTION VII: NCAA/HOST RESPONSIBILITY

NCAA PROVIDES:

1. Transportation and per diem reimbursement for the participating teams.
2. Transportation, lodging (room and tax), per diem and game fee for all officials.
3. Transportation, lodging (room and tax) and per diem for the NCAA Volleyball Committee.
4. Awards for the participating teams.
5. Media coordinator.
6. Official souvenir program and bracket board.
7. Credentials.
8. Funding for a city-wide decoration effort (e.g., streetpole banners, airport signage, etc.).
9. Funding for volunteer apparel.
10. Equipment: Sport Court, free-standing netting system, volleyball and ball carts.
11. Youth clinic product (balls).
12. On-field Dasani product.

HOST INSTITUTION/CONFERENCE AND/OR SPONSORING AGENCY PROVIDES:

1. Facilities.
2. Key personnel – all table workers (must have a strong volleyball background and knowledge) and all other volunteers.
3. Public relations/media coordination.
4. First aid/medical services/AED on-site/ambulance on-site.
5. Championships hospitality.
6. Food/beverage concessions.
7. Public address system.
8. Support personnel – ushers, ticket takers, media runners, etc.
11. Media room (fully equipped).
12. Media seating/work area with constant refreshments.
13. Non-commemorative tickets for select individuals/groups, at the direction of the NCAA.
14. All computers, printers, fax machines, video equipment, photocopy machines, telephone lines, DSL lines, etc. necessary to administer the championships, and as may be required by the NCAA.
15. Appropriate directional signage within and outside the venue.
16. Head table personnel (e.g., public address announcers, official scorer, matchmaker, chief of head table operations, etc.)
17. Other items as later requested by the NCAA.
18. Athletic training staff.
19. Head table personnel (e.g., public address announcers, official scorer, matchmaker, chief of head table operations, etc.)
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SECTION VIII: SCHEDULE OF EVENTS

Wednesday

Team SID Meeting
Administrative Meeting
Media Credential Pick-Up
Team Practices (Open)
ESPN Interviews/head shots
VWSE Interviews/head shots
Press Conferences
Championship Banquet

Thursday

Team Practices - (Closed)
Media Credential Pick-Up
Officials Meeting
NCAA Fan Festival Opens
Semifinal Match #1
Post Game Press Conferences
Autograph Session with Teams
Semifinal Match #2
Post Game Press Conferences
Autograph Session with Teams
Friday

NCAA Future Hosts Meeting

Semifinal #1 Winner Practice  (Closed)

Media Credential Pick-up

Semifinal #2 Winner - Press Conference

Semifinal #1 Winner - Press Conference

Semifinal #2 Winner Practice  (Closed)

Saturday

Semifinal #1 Winner Practice  (Closed)

Semifinal #2 Winner Practice  (Closed)

Media Credential Pick-up

Autograph Session with – AVCA All-Americans

Championship Match

Post Game Press Conference

*Schedule is subject to change.
SECTION IX: VOLUNTEER NEEDS

There are over 100+ volunteers needed for this championship and related events.

Media Coordination
Research
Hospitality
Team hosts
Ancillary Event
Gate Giveaways
Autograph sessions
Youth Clinic
Social Media

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The American Volleyball Coaches Association (AVCA) is celebrating its 38th year of serving volleyball coaches in 2019. The AVCA is an 8,000-member association made up of volleyball coaches from Division I, II, III, NAIA, Two-Year, high school and clubs as well as international and affiliate members. The AVCA provides a variety of programs and services to members including coaching education, recognition programs for coaches and athletes, advocacy, and much more. Historically, the AVCA Annual Convention is held in the same city as the NCAA Division I Women’s Volleyball Championships. The host city must be able to accommodate the AVCA Convention including the necessary meeting, exhibit and hotel space. Total attendance for the convention is normally 2,600 – 2,800.

The AVCA Convention is made up of a variety of individual functions that are coordinated into one major event. The convention includes over 100 educational sessions, 2 banquets, 10 receptions/parties, an exhibit show, numerous constituency meetings, and two recruiting events for college coaches. The convention typically has an official start day of Wednesday and an official closing day of Sunday.

The AVCA will require considerable assistance from the host city with its convention. All arrangements for the AVCA Convention are coordinated by AVCA staff. The AVCA is solely responsible for planning all convention related activities but welcomes any assistance the host city can provide.

**AVCA Convention Requirements**

1. Meeting & Exhibit Hall Space Requirements
   a. All meeting, banquet and exhibit hall space at the headquarters hotel, overflow hotels and convention center must be complimentary and held on a 24-hour basis. Food and beverage spend requirements may not be substituted for meeting room rental charges.
   b. Exhibit hall space must be a minimum of 100,000 square feet (125,000 sq. ft. preferred) with room for up to 250 booths (10x10), 3 regulation volleyball courts and a beach court. This exhibit hall must be available Monday – Saturday of convention week.
   c. A second exhibit hall with a minimum of 60,000 square feet with availability Wednesday – Sunday of convention week. This exhibit hall will be utilized to accommodate a minimum of (7) volleyball courts used for a variety of events including high school All-American practices, physical metrics testing, a kid’s clinic, training workshops, and two recruiting events.
   d. Ceiling height in the exhibit halls must be a minimum of 25’ feet.
   e. Complimentary bleacher seating is required around the three regulation volleyball courts and beach court. Accommodations must be made to ensure bleachers will be available to the AVCA. The bleachers should accommodate 600 people at the three regulation courts and 200 people around the sand court.
f. Meeting room space is required at the convention center. The AVCA will require a minimum of 30 meeting rooms for educational sessions, offices, storage and association meetings. The size of the rooms should range from 50 – 500 theater style.

g. Meeting room space is required at the headquarters hotel. The AVCA will require a minimum of 15 meeting rooms for educational sessions, offices, storage and association meetings. The size of the rooms should range from 20 – 200 theater style.

h. Meeting and exhibit hall space should be available to the AVCA beginning at 8 a.m. local time on Monday of convention week and ending at 11:59 p.m. local time on Sunday.

i. Banquet space is required at the convention center and/or headquarters hotel. This space should accommodate a minimum of 900 attendees in a banquet style set with rounds of 8 or 10.

j. A second ballroom is required at the convention center and/or headquarters hotel. This ballroom should accommodate 1,200 people in a theater set as well as 600 people for a party/reception.

k. Complimentary meeting space will be required at the convention center or overflow hotel to accommodate the Professional Association of Volleyball Officials (PAVO) Convention and the high school All-American team meals/functions. The PAVO Convention is a 200-person event that is held in conjunction with the NCAA Championship and AVCA Convention. PAVO and the All-American teams will require a minimum of 10 meeting rooms for educational sessions, meal functions, offices, storage and association meetings. The size of the rooms should range from 25 – 200 theater style. The AVCA will contract all PAVO meeting space and hotel room blocks. Food and beverage spend requirements may not be substituted for meeting room rental charges.

2. High School All-American Match – If a sponsorship agreement is in place the AVCA will host a high school All-America match at the conclusion of NCAA team practices on Friday evening in the NCAA championship arena. This match brings together the top 24 high school girls’ volleyball players in the country. Under Armour has been the match sponsor for the past eleven years.

   a. Complimentary use of NCAA championship venue and video/ribbon boards for high school All-America match. AVCA will cover labor and ancillary costs. The same arena set-up will be used for both the NCAA Championships and high school All-America match.

   b. Complimentary use of locker rooms, training room, media room and hospitality room are required.

   c. The venue will provide a complimentary wireless internet network for media and event staff.

   d. The high school All-America match will be live streamed. The venue will work with the production company to accommodate all production requirements.
3. **Food and Beverage Functions** - the AVCA is responsible for sponsoring the food and beverage functions listed below but will attempt to acquire corporate sponsors for each event.

   a. One (1) sit-down luncheon banquet – approximately 700 people held on Thursday at the convention center or headquarters hotel.

   b. One (1) sit-down luncheon or evening banquet – approximately 900 people held on Friday at the convention center or headquarters hotel.

   c. Three (3) buffet breakfasts – approximately 400 - 500 people at each held on Thursday, Friday and Saturday mornings at the convention center or headquarters hotel.

   d. Two (2) evening parties – approximately 600 people held on Wednesday and Friday at the convention center or headquarters hotel.

   e. One (1) tailgate party – approximately 200 people held on Thursday night prior to the NCAA semifinal matches at the convention center or headquarters hotel.

   f. Eight (8) evening receptions – approximately 50-100 people held on Wednesday and Friday evenings at the convention center or headquarters hotel.

   g. Meals for high school All-Americans – breakfast and lunch service for (30) people Thursday – Saturday morning if a match sponsorship agreement is in place.

   h. Various small functions for affiliate groups – these functions range from 10 – 100 people and time, location and quantity vary each year.

4. **Hotel Requirements**

   a. The AVCA Convention requires approximately 5,000 hotel room nights.

   b. Approximate room night requirements are as follows:

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Historically, 30% of the rooms are single, 60% are double and 10% are triple.
c. All rooms should be first-class in hotels that are directly on the convention site or within close proximity. The AVCA prefers a range of hotel rates, if applicable. All properties should be in full compliance with local, state and federal laws, and must be equipped with the latest safety and security devices, sprinklers, fire alarms, smoke detectors, etc. In addition, each hotel must warrant that it follows the Americans with Disabilities Act.

d. The AVCA will negotiate rates with each property individually. AVCA staff/consultant rooms should receive a deeply discounted rate.

e. The AVCA prefers a standard policy of at least one (1) complimentary room per forty (40) rooms picked up, per night, on a cumulative basis. These rooms are to be credited to the AVCA Master Account.

f. All other hotel concessions will be negotiated on an individual basis with each hotel property.

5. Host City Required Sponsorships

a. Complimentary bleachers, arena, meeting, banquet and exhibit space as outlined above.

b. The host city is required to sponsor a “Champions Party” for AVCA Convention attendees on Saturday. This is a tailgate type of event held prior to the NCAA championship match. Estimated attendance is 250. Location can be at the convention center, headquarters hotel or an off-site location. Tickets are sold by the AVCA and the revenue generated is returned to the host city to help offset costs.

c. The host city is required to sponsor bus transportation for AVCA attendees to/from the NCAA championship venue and AVCA contracted hotels if the championship venue is not within walking distance. Transportation would be required Thursday and Saturday for NCAA matches and Friday for the high school All-America match if applicable.

d. The host city is required to sponsor bus transportation for AVCA attendees to/from the convention center and AVCA contracted hotels if the convention center is not within walking distance. Transportation would be required Tuesday afternoon – Sunday morning.

e. The host city should assist the AVCA in promoting the convention as follows:

(1) Provide photography to be used in convention brochures and promotional materials.

(2) Provide information on restaurants, attractions and shopping that the AVCA can include in marketing materials promoting the city to attendees.
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SECTION XI: FINANCIAL TERMS

Guarantee – A minimum financial guarantee of $450,000 is required to host the championship. After gross receipts are determined, the NCAA will receive the established guarantee, followed by the host/LOC receiving the budgeted expenses or actual expense, whichever is less. Once both of those obligations have been met, if there are any remaining funds, the NCAA and the host/LOC will split those 80% for the NCAA and 20% for the host/LOC.

Concessions/Parking/Suite Revenue – Preferred consideration shall be given to those hosts, competition venue and surrounding area/facilities that agree to provide a revenue share model with regards to suite lease, suite food and beverage, parking and concessions.

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