

# NASSAU COUNTY LOCAL ECONOMIC ASSISTANCE CORPORATION

# APPLICATION FOR FINANCIAL ASSISTANCE (Bonds)

#### APPLICATION OF:

he Gardens at Buffalo, LLC		

## APPLICANT NAME

Please respond to all questions in this Application for Financial Assistance (the "Application") by, as appropriate:

- filling in blanks;
- checking the applicable term(s);
- attaching additional text (with notation in Application such as "see Schedule H, Item # 1", etc.); or
- writing "N.A.", signifying "not applicable".

All attachments responsive to questions found in this Application should be clearly labeled and attached as Schedule H to the Application. If an estimate is given, enter "EST" after the figure. One signed original of the Application (including all attachments) <u>must</u> be submitted.

The following amounts are payable to the Nassau County Local Economic Assistance Corporation (the "Corporation") at the time this Application is submitted to the Corporation: (i) a \$1,500 non-refundable application fee (the "Application Fee"); (ii) a \$3,500 expense deposit for the Corporation's Bond Counsel fees and expenses (the "Counsel Fee Deposit"), and (iii) a \$4,500 expense deposit for the cost/benefit analysis with respect to the project contemplated by this Application (the "Cost/Benefit Deposit"). The Application Fee will not be credited against any other fees or expenses which are or become payable to the Corporation in connection with this Application or the project contemplated herein (the "Project"). In the event that the subject transaction does not close for any reason, the Corporation may use all or any part of the Counsel Fee Deposit and/or the Cost/Benefit Deposit to defray the cost of Bond Counsel fees and expenses and/or the cost of obtaining a cost/benefit analysis with respect to the Project. In the event that the subject transaction does close, the Counsel Fee Deposit and the Cost/Benefit Deposit shall be credited against the applicable expenses incurred by the Corporation with respect to the Project.

Every signature page comprising part of this Application must be signed by the Applicant or this Application will not be considered complete or accepted for consideration by the Corporation.

The Corporation's acceptance of this Application for consideration does not constitute a commitment on the part of the Corporation to undertake the proposed Project, to grant any Financial Assistance with respect to the proposed Project or to enter into any negotiations with respect to the proposed Project.

Information provided herein may be subject to disclosure under the New York Freedom of Information Law (New York Public Officers Law § 84 et seq.) ("FOIL"). If the Applicant believes that a portion of the material submitted with this Application is protected from disclosure under FOIL, the Applicant should mark the applicable section(s) or page(s) as "confidential" and state the applicable exception to disclosure under FOIL.

11.	27	.24		
			DATE	

### PART I. APPLICANT

A.

	APPLICANT FOR FINANCIAL ASSISTANCE (If more than one applicant, copy application and complete for each applicant):
Name:	The Gardens at Buffalo LLC
Addres	S: 301A Central Avenue, Lawrence NY 11559
Primary Contact	
Phone:	Fax: <u>N/A</u>
E-Mail	
	te Dept. of Labor Reg #: N/A Federal Employer ID #:
NAICS	Code #:531390
В.	BUSINESS TYPE (Check applicable status. Complete blanks as necessary):
	Sole Proprietorship General Partnership Limited Partnership
	Limited Liability Company X Privately Held Corporation
	Publicly Held Corporation Exchange listed on
	Not-for-Profit Corporation
	Income taxed as: Subchapter S Subchapter C
	501(c)(3) Corporation Partnership X
	State and Year of Incorporation/Organization: 2023, NY
	Qualified to do Business in New York: Yes X No No N/A
C.	ANY ENTITY PROPOSED TO BE A USER OF THE PROJECT:
	Name: N/A
	Relationship to Applicant: N/A

APPLICA	NT COUNSEL (subject to Co	orporation approximation
Firm nam	e: Harris Beach PLLC	
Address:	333 Earle Ovington Blvd., Un	niondale NY 11553
Primary	Andrew Komaromi, Esq.	
Contact:		
Phone:	(516) 880-8385	
Fax:	(516) 880-8483	
E-Mail:	akomaromi@harrisbeach.com	n
Principal	stockholders, members or part	there it easy lie aumore of 10% or more of
- •	ing rights in Applicant):	
- •	· · · · · · · · · · · · · · · · · · ·	Percentage owned
N	ing rights in Applicant):	
N	ing rights in Applicant):	Percentage owned
N	ing rights in Applicant):	Percentage owned  100 %
No Grant of said person said person in the said per	ting rights in Applicant):  ame  ardens at Buffalo Holdco LLC  the persons described in the recons, owns more than a 50% into the Applicant by virtue of	Percentage owned%

	YES	NO X
Garder ian a 5	ns at Buffalo Holdco LLC owns 100 50% interest in Gardens at Buffalo H	% of the Applicant. None of Gardens at Buffalo Holdco LLC's members toldco LLC
—— List j	parent corporation, sister cor	porations and subsidiaries, if any:
Gardo	ens at Buffalo Holdco LLC owns 10	0% of the Applicant.
(To l	pe completed only if Applica	nt is seeking tax-exempt bond financing)
1.	or benefited by any prior to Project is located, whether Development Agency or a ("Municipality" herein me	related entity or person) been involved in, applied for tax-exempt financing in the municipality in which this r by the Corporation, the Nassau County Industrial another issuer, or in a contiguous municipality? eans city, town or village, or, if the Project is not in an ge, Nassau County.) If YES, describe:
	YES	NO X
2.	Has the Applicant (includ	ing any related entity or person) received or benefited
	within the past six m within the next six months States? If YES, describe:	nonths, or is contemplating to receive or benefit from s, tax-exempt financing anywhere within the United
	YES	NO X
	Applicant (including any	arent company, subsidiary or related entity or person) or

	YES		NO _	X
K.	principal(s) of the Applicant	or its related entities, or or principal(s) have be ors rights or receiversh	or any o	related entity or person) or any other business or concern with nected, ever been involved, as seedings or sought protection
	YES		NO _	X
L.	principal(s) of the Applicant misdemeanor (other than min	or its related entities, e or traffic offenses), or ownership interests in emeanor (other than n	ver be have a any fin ninor tr	rm or corporation that has been raffic offenses), or are any of
	YES		NO _	X
M.		or its related entities, or or principal(s) have be nvestigation with respons with respons	or any o en con ect to) or prac	a civil violation of federal, ctices, hazardous wastes,
	YES	-	NO _	<u>X</u>
N.		or its related entities, on principal(s) have be ntities been delinquent	or any o en con on any	other business or concern with nected, delinquent or have any y New York State, federal or
	YES		NO _	<u> </u>
O.	Complete the following infor officers and members of the leading company, members and managements.	ooard of directors and,	in the	ing, in the case of corporations, case of limited liability
	Name Daniel Goldstein	Title Managing Member		Business Affiliations ated Real Estate Investments

1. Daniel Goldstein is the Managing Member of Gardens at Buffalo Holdco LLC which entity is the Managing Member of the Applicant.

	Do any	y of the foregoing principals hold elected	ed or appointi	ve public positions? If YES,
	attach	details.		
		YES	NO _	X
	or any	y of the foregoing principals employed agency, authority, department, board, amental or quasi-governmental organiz	or commissio	
		YES	NO _	X
P.	Operat	tion at existing location(s) (Complete s	eparate Section	on P for each existing location)
	1.	<ul><li>(a) Location: 80-84 Albany Ave., Freepo</li><li>11520</li><li>(b) Number of Employees: Full-Tin</li></ul>		
		(c) Annual Payroll, excluding benefit	ls: <u>+/- \$225,00</u>	
		(d) Type of operation (e.g. manufactuand products or services: Real		
		(e) Size of existing facility real proper (i.e., acreage of land): +/- 2.55		
		(f) Buildings (number and square foo	stage of each)	: 3 Buildings agg 85,932 sq ft
		(g) Applicant's interest in the facility	<b>7</b> .	
		FEE TITLE (i.e. own)	LEASE	OTHER (describe below)
		The Applicant owns a Fee Simple	Absolute Interes	et in the facility
		(h) If Applicant leases, state annual and lease expiration de	rent ate: <u>N/A</u>	
	2.	If any of the facilities described above is it expected that any of the describe reduced activity? If YES, complete the (Schedule D).	d facilities w	ill be closed or be subject to
		VES	NO	X

	YES	NO <u>X</u>
or s	es any one supplier or customer sales, respectively? If YES, attactioner, as applicable:	account for over 50% of Applicant's annual purchases th name and contact information for supplier and/or
	YES	NO <u>X</u>
Ap per wit	plicant or its related entities, or a sons or principal(s) have been co	related entity or person) or any principal(s) of the any other business or concern with which such entities onnected, have any contractual or other relationship ounty Industrial Development Agency or the County See Exhibit 2)
	YES X	NO
Att		ant and its business/operations at <u>Schedule H</u> . (The all Purpose Entity. The Principal's relevant exeperience <i>Exhibit 4</i> )
$Ap_{j}$		

### PART II. PROPOSED PROJECT

A.	Desc	cription of proposed Project (check all that apply):
		<ul> <li>(X) New Construction</li> <li>(X) Addition to Existing Facility</li> <li>(X) Renovation of Existing Facility</li> <li>Acquisition of Facility</li> <li>(X) New machinery and equipment</li> <li>(X) Other (specify): Reimbursement of Eligible Expenses and Refinancing of Eligible Indebtedness</li> </ul>
В.	App	efly describe the proposed Project, the reasons why the Project is necessary to the dicant and why the Corporation's financial assistance is necessary, and the effect the ect will have on the Applicant's business or operations: See Rider
C.	assis Woo Corj	e Applicant is unable to arrange Corporation financing or other Corporation financial stance for the Project, what will be the impact on the Applicant and Nassau County? ald the Applicant proceed with the Project without Corporation financing or other poration financial assistance? Describe.
		thermore, it is likely that the Project will remain unoccupied and blighted. As a consequence, the 200 units of
D.		ordable and other housing will not be developed. eation of Project (attach map showing the location):
		eet Address:80-84 Albany Ave., Freeport NY 11520; 17-33 Buffalo Avenue,
	Free	eport NY 11520
	City	/Village(s):
	Free	port
	Tow	vn(s):
	Hen	npstead
	Sch	ool District(s):
	Free	eport District 9
	Sect	tion: <u>55</u> Block: <u>190</u> Lot: <u>51-55, 63</u>

	Cens	us Tract Number: <u>147832515</u>						
	Size	of proposed facility real property (i.e. acreage of land): +/- 2.55 acres						
	Squa	Square Footage of Existing Improvements: 3 Buildings agg 85,932 sq ft						
		act street address is not available, please provide a survey and the most precise ription available.						
E.	Desc	ribe the present use of the Project site: Improved by blighted buildings.						
F.	(a)	(a) What are the current real estate taxes on the Project site, if any? (If amount of current taxes is not available, provide assessed value for each): The Project is subject to a PILOT Agreement with the Town of Hemsptead IDA. See Exh 1.  Land: \$ Building(s): \$						
	(b)	If the property is subject to real property taxation, are tax certiorari proceedings currently pending with respect to the Project real property? If YES, attach details including copies of pleadings, decisions, etc.						
		YES NO _X						
G.	Desc	ribe Project ownership structure (i.e., Applicant or other entity):						
. t	Gardens at han a 50%	Buffalo Holdco LLC owns 100% of the Applicant, None of Gardens at Buffalo Holdco LLC's members own more interest in Gardens at Buffalo Holdco LLC.						
Н.	be us manı	hat purpose will the building or buildings to be acquired, constructed or renovated ed by the Applicant? (Include description of goods to be sold, products to be ifactured, assembled or processed and services to be rendered.)  ential Real Estate Rentals						
I.	lease conta lease	y space in the Project is to be leased to or occupied by third parties, or is currently d to or occupied by third parties who will remain as tenants, provide the names and act information for each such tenant, indicate total square footage of the Project to be d to each tenant, and describe proposed use by each tenant:  roject will be leased to residential tenants, the identy of whom are not presently known to the Applicant.						

2711		
N/A		
List princip	oal items or categories of e	equipment to be acquired as part of the Project:
computer, re	creational and related equipme	install necessary heating, safety, ventilation, electrical, plumbing that is required by law and that will, in the opinion of the Aldroperational standards submitted by the Applicant/Owner.
Will Projec	et meet zoning/land use red	quirements at proposed location?
	YESX	NO
1. Des	scribe present zoning/land	use: Residence Apartment District
2. Des	cribe required zoning/land	d use, if different: Project complies with Zoning
		e is required, please provide details/status of any land use requirements: N/A
<del></del>		
Does the A he Project	pplicant, or any related en site? If YES, please provi	atity or person, currently hold a lease or license on de details and a copy of the lease/license.
Does the A	pplicant, or any related en site? If YES, please provi	atity or person, currently hold a lease or license on de details and a copy of the lease/license.  NOX_
the Project  Does the A	site? If YES, please provi YES pplicant, or any related en	de details and a copy of the lease/license.
the Project  Does the A	site? If YES, please provi YES pplicant, or any related en	de details and a copy of the lease/license.  NO X
the Project  Does the A the Project	site? If YES, please provi  YES  pplicant, or any related ensite?  YESX	de details and a copy of the lease/license.  NO X  atity or person, currently hold fee title to (i.e. own)
the Project  Does the A the Project	site? If YES, please provi  YES  pplicant, or any related ensite?  YESX  licate:	de details and a copy of the lease/license.  NO X  atity or person, currently hold fee title to (i.e. own)
the Project  Does the A the Project	site? If YES, please provi YES  pplicant, or any related ensite? YESX_  licate:  Date of purchase: May	de details and a copy of the lease/license.  NOX  atity or person, currently hold fee title to (i.e. own)  NO
the Project  Does the A the Project  If YES, ind  (a)	site? If YES, please provi YES  pplicant, or any related ensite? YESX_  licate:  Date of purchase: May Purchase price: \$17,500	de details and a copy of the lease/license.  NOX  atity or person, currently hold fee title to (i.e. own)  NO

	(e)	Special condition	ons: N/A			
	If NO, indicate	e name of present ov	wner of Project site	: <u>N/A</u>		
O.		Does the Applicant or any related person or entity have an option or a contract to purchase the Project site and/or any buildings on the Project site?				
		YES	1	NO X		
	If YES, attach	copy of contract or	option and indicate	<b>3</b> :		
	(a)	Date signed:	N/A			
	(b)	Purchase price:	\$N/A			
	(c)	Closing date:	N/A			
		tionship legally or by d/or its principals) and be:	•		-	
		YES	1	NO X		
Р.	Will customer	rs personally visit the	e Project site for ei	ther of the fo	ollowing econ	nomic
	activities? If Y	ES with respect to	either economic ac	tivity indicat	ed below, co	mplete the
	attached Retai	l Questionnaire (Sch	nedule E).			
	Sales of Good	s: YES	NOX Sales of	f Services:	YES	NOX
Q.	or will be loca	social and economic ated and the impact of castructure, transport	of the proposed Pro	ject on the c	ommunity (ir	ıcluding
	Seniors, Veter a	ocated within the Village nd and Next Generation to a Request for Propos	Tenants. The Applican	t was selected	videnced its des	ire to provide housig for f Freeport to develop this
R.	Identify the fo	ollowing Project part	ties (if applicable):			
	Architect:	Emilio Susa				
	Engineer:	t/b/d				
	Contractors:	t/b/d				

	roject be designed and constructed to comply escribe the LEED green building rating that	
	YESN	O <u>X</u>
The Project certification.	is being designed to be sustainable and energy efficient	but the Owner does not intend to file for LEED
	oosed Project site located on a Brownfield? ( tion and proposed remediation)	if YES, provide description of
	YESN	O _X_
	roposed Project produce a unique service or rise available in the community in which the	
not official	•	O
i ne planne	d nature of the Project provides a unique living comm	numity for the future tenants.
	PART III, PROJECT COS	<u>TS</u>
Provide ar	n estimate of cost of all items listed below:	
	<u>Item</u>	<u>Cost</u>
1.	Land Acquisition	\$ <u>0</u>
2.	Building Acquisition	\$\$12,250.00 (incurred- seeking refinance)
3.	Construction or Renovation	\$_+/- 40,099,148
4.	Site Work	\$ +/- 2,581,975
5.	Infrastructure Work	\$0
6. 7.	Engineering Fees Architectural Fees	\$ <u>+/- 850,000</u> (incl in Engineering)
7. 8.	Arcimecuirai rees Applicant's Legal Fees	\$0 (incl in Engineering) \$_+/-\$130,000
o. 9,	Financial Fees (incl. lender legal fees)	\$ +/- \$130,000
10.	` /	\$ <u>+/- 3,689,543</u> (Developer Fee)
11.		\ 1 ,

	12. 13.	Other Soft Costs ( Other (describe)	describe)		7,546 (Cap Int & DS reserve) ,712 (Contingency & Working Capital ated to Equity or Taxable Bond)
•			Total	\$+/- 79,75	4,000
В.	Source of F	unds for Project Cos	ts:		
	b. Tax	k Financing: Exempt Bonds able Bonds ity		\$	
			TOTAL	\$ +/- 79,754	,000
C.	purchase or		n paid or incurred (in of this application? If		
		YES_X_	1	NO ON	
D.			noving expenses, work f the bond proceeds (i		
		YES	1	NO <u>X</u>	
	An estimated	1 \$400,000 in working cap	ital will be allocated to equ	iity.	-
E.	applicable,	f the funds to be born be used to repay or a g bond issue? If YES	owed through the Corefinance an existing, provide details:	rporation's issuance mortgage, outstand	e of bonds, if ling loan or an
		YES_X	:	NO	
	The Applicar loan in the an	nt is seeking reimbursemenount of \$12,250,000 that	nt of \$21,139,000 in costs the Applicant seeks to ref	that were incurred, a point in ance with Bond proces	ertion of which was financed by a seeds.
F.	or the prov	ision of other third p	rangement for the mar arty financing? If YE ride a copy of any ten	S, indicate with w	nom (subject to

with respect to such financing.

YES <u>x</u>	_	NO	
Yes. The Applicant has engag	ed D.A. Davidson. The Prelimin	nary terms of proposed fir	nancing are attached as Exhibit 3.

G. Construction Cost Breakdown:

Cost for materials: \$ +/- 25,251,688 % Sourced in County: 100 %

% Sourced in State: 100 % (incl. County)

Cost for labor: \$ +/- 14,730,151
% Sourced in County: 100 %

% Sourced in State: 100 % (incl. County)

Cost for "other": \$\frac{\$\pmu-2,104,307}{\text{00}} \\
\% Sourced in County: 100 \\%

% Sourced in County: 100 % (incl. County)

H. Notice to Applicant under Section 224-a(8)(d) of the New York Labor Law and acknowledgment of Applicant.

Please note that incentives from the Nassau County LEAC are considered "public funds" unless otherwise excluded under Section 224-a(3) of the New York Labor Law. Other than the estimates of incentives if awarded pursuant hereto, Nassau County LEAC makes no representations or covenants with respect to the total sources of "public funds" received by you in connection with your project.

By completing this Section of the Application, Applicant (i) acknowledges that the estimated interest rate savings and the estimated mortgage recording tax benefit amount, if any, as so identified in this Application and if awarded pursuant hereto, constitute "public funds" unless otherwise excluded under Section 224-a(3) of the New York Labor Law (ii) confirms that it has received notice from the Agency pursuant to Section 224-a(8)(d) of the New York Labor Law and (iii) acknowledges its obligations pursuant to Section 224-a(8)(a) of the New York Labor Law.

#### PART IV. COST/BENEFIT ANALYSIS

A. If the Applicant presently operates in Nassau County, provide the current annual payroll, excluding benefits. Estimate payroll, excluding benefits, in First Year, Second Year and Third Year after completion of the Project.

	Present	First Year	Second Year	Third Year
Full-time:	\$3	\$3	\$4	\$4
Part-time:	1	1	1	1
Seasonal:	0	0	0	0
Total Annual Payroll:	\$+/- \$225,000	\$_+/- \$225,000	\$_+/- \$300,000	\$_+/-\$300,000

What are the average wages of employees (excluding benefits) presently employed by the Applicant in Nassau County? \$\_75,000\_\_\_\_\_

What is the average annual value of employee benefits paid per job, if any, for the employees presently employed by the Applicant in Nassau County? \$\( \frac{25,000}{} \)

What are the estimated average wages of the jobs (excluding benefits) to be created by the Applicant upon completion of the Project? \$ 75,000

What is the estimated average annual value of employee benefits per job, if any, for jobs to be created upon completion of the Project? \$ 25,000

		e percentage of jobs will be filled by Cou	to be created by the Applicant upunty residents: 100 %	pon completion of the
	the projection assistance the acknowledge the number	ons set forth in Sche hat will be offered by ses that the bond doc	may utilize the foregoing emplodule C, among other things, to do the Corporation to the Application are the may include a covenant expations and amount of payroll tion.	etermine the financial nt. The Applicant by the Applicant to retain
В.	describe, pl	ease describe the nur	urrent employees from existing I mber of current employees to be oyees would be transferred:	
		YES	NO X	
	` '		mated full time equivalent constroject, to the extent any:	ruction jobs to be created
C.		y, is the anticipated indered as a result of t	increase in the dollar amount of the Project?	production, sales or
		\$	+/- 4, <u>000,000 annua</u> lly	
	What perc	entage of the forego	ing amount is subject to New Yo	ork sales and use tax?
			80%	
		ny other municipal re any PILOT payment	evenues that will result from the s):	Project (excluding the
	NYS Income	e Tax, 30bps of Mortgag	e Recording Tax, Village Permit Fees,	
D.	the Applica	ant for each year afte	e annual amount of goods and se or completion of the Project and d in the County and the State (in	what portion will be
	Year 1 Year 2	Amount \$_500,000 \$_525,000	% Sourced in County 100 100	% Sourced in State 100 100

	Year 3	\$_	550,000	100	<u> </u>	100	
E.	includ	ing a proje	cted annual es		sales tax reve	s a result of the Project, nue generated, directly	
				nnually, spending in loca or seniors, veterans and r		shops, removal of community blight, and sidents.	
F.	Costs	to the Cou	nty and affect	ed municipalities:			
	Estima	ited Value	of Sales Tax	Exemption:	\$_0		
	Estima	ited Value	of Mortgage	Tax Exemption:	\$_0		
	Estima	ated Interes	st Savings:			4 Interest savings annually which results tax savings of +/- \$100,000 annually .	s in
G. Describe any other one-time municipal revenues (not including fees payable to the Corporation) that the Project will create:  Permit Fees, Agency Fees,							
A.		nstruction		ECT CONSTRUCT Project begun? If Yl	•		
	compl	etion:					
	1.	(a) Site cl complete		YE	ESX	NO 60%	
		(b) Enviro	onmental diation	YESX	NO	100% complete	
		(c) Found	lation	YESX_	NO	20% complete	
		(d) Footin	ngs	YES _X	NO	20% complete	
		(e) Steel		YES	NO _X	% complete	
		(f) Mason	nry	YES	NOX_	% complete	

(g) Masonry

YES \_\_\_\_\_\_ NO \_\_\_X\_\_\_\_\_% complete

	(h) Interior	YES	NOX	% complete
	(i) Other (describ	e below): YES _X_	NO	40% complete
	Note - "Other" in-	cludes demolition and site	e work.	
2.		e above categories, when the construction, reconstruction, rec		
Pro	ovide an estimate of tir oject is expected to occ Construction and rehabilitato	eur (attach additional	sheet if necessary	
 At	what date(s) and in wl	nat amount(s) is it est	imated that funds	will be required?
Fu				Closing. Remainder subject to a neg
En_S1	hat is the expected envalurionmental Assessmental Assessmental Assessmental EQRA was completed with anothings by the TOH IDA are	nt Form (Schedule G	)).	nplete the attached is a separate action, the environm
	an environmental impa onservation Law (i.e., t			
	YES	_	NO X	
Αŗ	ease be advised that the oplicant the preparation			ost and expense of the environmental report in
the		ory to the Corporation sment Form. If an env	, depending on the vironmental repor	e responses set forth in

immediate vicinity of the Project site is or has been identified as a site at which hazardous substances are being or have been used, stored, treated, generated, transported, processed, handled, produced, released or disposed of. The Applicant will be required to secure the written consent of the owner of the Project site to such inquiries (if the Applicant is not the owner), upon request of the Corporation.

THE UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete.

Name of

Applicant: The Gardens at Buffalo, LLC

Signature:

Name:

Daniel Goldstein

Title:

Managing Member (through entity)

Date:

Sworn to before me this 294 day of November

DAVID C. GOLDSTEIN NOTARY PUBLIC, STATE OF NEW YORK Registration No. 02GO6333463

Qualified in Nassau County Commission Expires Nov. 23, 2027

# RULES AND REGULATIONS OF THE NASSAU COUNTY LOCAL ECONOMIC ASSISTANCE CORPORATION

The Nassau County Local Economic Assistance Corporation (the "Corporation"), in order to better secure the integrity of the projects it sponsors, declares that it is in the public interest (i) to ensure the continuity of such projects and the jobs created by such projects, (ii) to prevent the conversion of the use of the premises upon which a sponsored project is to be constructed or renovated and (iii) to limit and prevent unreasonable profiteering or exploitation of a project, and does hereby find, declare and determine as follows:

#### FIRST:

Upon the approval of a sponsored project, the Corporation shall take title to, or acquire a leasehold or other interest in, all premises upon which an Corporation sponsored project is to be constructed or renovated, and shall lease, sublease, license, sell or otherwise transfer the premises to the Applicant for a term to be determined by the Corporation.

At such time as, among other things, the Applicant fails to retain or create the jobs as represented in the Application or changes the use of the project or ownership of the project or the Applicant during the life of the project in a manner inconsistent with the Application, and such employment default or change of use or ownership does not meet with the prior written approval of the Corporation, a recapture of benefits may be required to be paid by the Applicant to the Corporation. The amount and sufficiency (with respect to a particular applicant) of the applicable recapture of benefits payment shall be determined by the Corporation and shall be set forth in the bond documents.

#### SECOND:

At such time as a proposed Project is reviewed, the directors of the Corporation will disclose any blood, marital or business relationships they or members of their families have or have had with the Applicant (or its affiliates). The Applicant represents that no member, manager, principal, officer or director of the Applicant has any such relationship with any director of the Corporation (or any member of the family of any director of the Corporation).

#### THIRD:

All applicants shall disclose whether they have been appointed, elected or employed by New York State, any political division of New York State or any other governmental agency.

#### FOURTH:

All proposed underwriters, credit enhancers (including banks and bond insurance companies), trustees, title companies and their respective attorneys must be satisfactory to and approved in writing by the Corporation.

Understood and Agreed to:
Name of Applicant: The Gardens at Buffalo, LLC
Ву:
Name/Title: Daniel Goldstein, Managing Member (through entity)

## CERTIFICATION AND AGREEMENT WITH RESPECT TO FEES AND COSTS

The undersigned deposes and says: that I am an authorized representative of the Applicant named in the attached application for financial assistance ("Application") and that I hold the office specified below my signature at the end of this Certification and Agreement, that I am authorized and empowered to deliver this Certification and Agreement and the Application for and on behalf of the Applicant, that I am familiar with the contents of said Application (including all schedules and attachments thereto), and that said contents are true, correct and complete to my knowledge. Capitalized terms used but not otherwise defined in this Certification and Agreement shall have the meanings assigned to such terms in the Application.

The grounds of my belief relative to all matters in the Application that are not based upon my own personal knowledge are based upon investigations I have made or have caused to be made concerning the subject matter of this Application, as well as upon information acquired in the course of my duties and from the books and records of the Applicant.

As an authorized representative of the Applicant, I acknowledge and agree on behalf of the Applicant that the Applicant hereby releases the Nassau County Local Economic Assistance Corporation, its members, officers, directors, servants, attorneys, agents and employees (collectively, the "Corporation") from, agrees that the Corporation shall not be liable for and agrees to indemnify, defend (with counsel selected by the Corporation) and hold the Corporation harmless from and against any and all liability, damages, causes of actions, losses, costs or expenses incurred by the Corporation in connection with: (A) examination and processing of, and action pursuant to or upon, the Application, regardless of whether or not the Application or the financial assistance requested therein are favorably acted upon by the Corporation, (B) the acquisition, construction and/or installation of the Project by the Corporation, and (C) any further action taken by the Corporation with respect to the Project; including, without limiting the generality of the foregoing, (i) all fees and expenses of the Corporation's general counsel, bond counsel, economic development consultant and other experts and consultants (if deemed necessary or advisable by the Corporation), and (ii) all other expenses incurred by the Corporation in defending any suits, actions or proceedings that may arise as a result of any of the foregoing. If, for any reason whatsoever, the Applicant fails to conclude or consummate necessary negotiations or fails within a reasonable or specified period of time to take reasonable, proper or requested action or withdraws, abandons, cancels, or neglects the Application or if the Applicant is unable to find buyers willing to purchase the total bond issue required or is unable to secure other third party financing or otherwise fails to conclude the Project, then upon presentation of an invoice by the Corporation, its agents, attorneys or assigns, the Applicant shall pay to the Corporation, its agents, attorneys or assigns, as the case may be, all fees and expenses reflected in any such invoice.

As an authorized representative of the Applicant, I acknowledge and agree on behalf of the Applicant that each of the Corporation's general counsel, bond counsel, economic development consultant and other experts and consultants is an intended third-party beneficiary of this Certification and Agreement, and that each of them may (but shall not be obligated to) enforce the provisions of the immediately preceding paragraph, whether by lawsuit or otherwise, to collect the fees and expenses of such party or person incurred by the Corporation (whether or not first paid by the Corporation) with respect to the Application.

Upon successful closing of the required bond issue or other form of financing or Corporation assistance, the Applicant shall pay to the Corporation an administrative fee set by the Corporation (which amount is payable at closing) in accordance with the following schedule:

(A) Bond Issues (Tax-Exempt or Taxable) -- Five-tenths (5/10) of one percent (1%) for the first twenty-five million dollars (\$25,000,000) of total project costs and, if applicable, two-tenths (2/10) of one percent (1%) for any additional amounts in excess of twenty-five million dollars (\$25,000,000) of total project costs.

- (B) General Counsel Fee One-tenth (1/10) of one percent (1%) of total project costs, with a minimum fee of \$4,000.
- (C) All initial Transactions Two Thousand Five Hundred Dollars (\$2,500) closing compliance fee payable at closing and One Thousand Dollars (\$1,000) per year (or part thereof) administrative fee, payable in advance, at the closing for the first year (or part thereof) and on January 1st of each year for the term of the financing. The annual service fee is subject to periodic review and may be adjusted from time to time in the discretion of the Corporation.
- (D) Subsequent Transactions The Corporation fee for a bond issuance (whether "new money" or a refunding) that closes on or before the twelve (12) month anniversary of the closing of a prior issuance for the same Applicant(s) shall be two-tenths (2/10) of one percent (1%) of total project costs.
- (E) Refundings The Corporation fee for a refunding that closes more than twelve (12) months after the issuance of the bonds being refunded shall be determined in accordance with subparagraphs (A), (B) and (C) above.
- (F) Other Modifications The Agency fee shall be determined on a case-by-case basis, but in accordance with the following schedule.
  - 1. A basic Consent \$750
  - A Transfer of Benefits
    - a. Basic \$3,000
    - b. Complex \$6,000
  - 3. Extensions \$1,000
- (G) Terminations The Agency fee shall be determined on a case-by-case basis, but in accordance with the following schedule.
  - 1. Basic \$2,000
  - 2. Complex \$2,500

The Corporation's bond counsel fees and expenses are payable at closing and are based on the work performed in connection with the Project.

The Corporation's bond counsel's fees, general counsel fee and the administrative fees may be considered as a cost of the Project and included as part of any resultant financing, subject to compliance with applicable law.

Guided by the above stated schedule amounts, upon the termination of the financing of the Project, Applicant agrees to pay all costs in connection with any conveyance by the Corporation to the Applicant of the Corporation's interest in the Project and the termination of all related Project documents, including the fees and expenses of the Corporation's general counsel, bond counsel, and all applicable recording, filing or other related fees, taxes and charges.

I further acknowledge and agree on behalf of the Applicant that, in the event the Corporation shall have used all of its available tax-exempt bond financing allocation, if applicable, from the State of New York and shall accordingly be unable to obtain an additional allocation for the benefit of the Applicant, the Corporation shall have no liability or responsibility as a result of the inability of the Corporation to issue and deliver tax-exempt bonds for the benefit of the Applicant.

Name

e Daniel Goldstein

Title:

Managing Member (through entity)

Sworn to before me this 2944 day of November, 2024

John Bublic

DAVID C. GOLDSTEIN NOTARY PUBLIC, STATE OF NEW YORK

Registration No. 02GO6333463 Qualified in Nassau County

Commission Expires Nov. 23, 2027

### TABLE OF SCHEDULES:

Schedule	<u>Title</u>	Complete as Indicated Below			
A.	Tax-Exempt Bond Manufacturing Questionnaire	If Applicant checked "YES" in Part I, Question I.4 of Application			
В.	Financial and Employment Requirements	All applicants			
C.	Guidelines for Access to Employment Opportunities	All applicants			
D.	Anti-Raiding Questionnaire	If Applicant checked "YES" in Part I, Question P.2. of Application			
Е.	Retail Questionnaire	If Applicant checked "YES" in Part II, Question P of Application (See Page 11)			
F.	Applicant's Financial Attachments, consisting of:	All applicants			
<ol> <li>Applicant's audited financial statements for the last two fiscal years (unless i in Applicant's annual reports).</li> </ol>					
2. Applicant's annual reports (or Form 10-K's) for the two most recent fiscal years					
	<ul> <li>3.Applicant's quarterly reports (Form 10-Q's) and current reports (Form 8-K's) since most recent Annual Report, if any.</li> <li>4.In addition, attach the financial information described above in items F1, F2, and I any anticipated Guarantor of the proposed financing, if different than the Applicant including the personal financial statement of any anticipated Guarantor that is a naperson.</li> </ul>				
	5. Dun & Bradstreet report.				
G.	Environmental Assessment Form	All applicants			
Н.	Other Attachments	As required			

## Schedule A

### **Intentionally omitted**

#### Schedule B

#### FINANCIAL AND EMPLOYMENT REPORTING REQUIREMENTS

A. The Corporation requires the completion of an Initial Employment Plan (see Schedule C) and a year-end employment plan status report, both of which shall be filed by the Nassau County Local Economic Assistance Corporation (the "Corporation") with any applicable governmental authority. If applicable, the Project documents will require the Applicant to provide such report to the Corporation on or before February 11th of each year, together with such employment verification information as the Corporation may require.

Except as otherwise provided by collective bargaining agreements, the Applicant agrees to list any new employment opportunities with the New York Department of Labor Community Services Division and the administrative entity of the service delivery area created by the Federal Job Training Partnership Act (P.L. 97-300), or any successor statute thereto (the "JTPA Entities"). In addition, except as otherwise provided by collective bargaining agreements, the Applicant, where practicable, will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for such new employment opportunities.

- B. The Applicant will be required to file annually a statement with the New York State Department of Taxation and Finance and the Corporation of the value of all sales or use tax exemptions claimed in connection with the Project by reason of the involvement of the Corporation.
- C. Please be advised that the Applicant will be required to furnish information in connection with such reporting, as follows:
  - 1 The following information must be provided for all bonds issued, outstanding or retired during the year:
  - Name, address and owner of the project; total amount of tax exemptions granted (broken out by state and local sales tax and mortgage recording tax); number of jobs created and retained, and other economic benefits realized.

Date of issue; interest rate at end of year; bonds outstanding at beginning of year; bonds issued during year; principal payments made during year; bonds outstanding at end of year; federal tax status; and maturity date(s).

Failure to provide any of the aforesaid information will be constitute a DEFAULT under the Project documents to be entered into by the Corporation and the Applicant in connection with the proposed Project.

Please sign below to indicate that the Applicant has read and understood the above and agrees to provide the described information on a timely basis.

Name of

Applicant: The Gardens at Buffalo, LLC

Signature:

Name:

Daniel Goldstein
Managing Member (through an entity) Title:

Date: 11.19.24

## Schedule C

## **GUIDELINES FOR ACCESS TO EMPLOYMENT OPPORTUNITIES**

## INITIAL EMPLOYMENT PLAN

Applicant Name:	The Gardens at Buffalo LLC						
Address:	301A Central Ave., Lawrence NY 11559						
Type of Business:	Real Estate	Holding (	Company (Limit	ed Liability Compa	ny)		
Contact Person:	Daniel Goldstein Tel. No.: 917 681-73						
Please complete the follo	wing table de	scribing t	he Applicant's p	rojected employme	nt plan followi	ng receipt of	
	Chrome	ent Numb	ov.	Equivalen	Number of Fu t Jobs in the Co on of the Project	ounty After	
Current and Planned Occupations (provide NAICS Code for each)	Full Jobs	rime Equ Per Occuj	ivalent	<u>1 year</u>	2 years	3 years	
	Coun	<u>ity</u>	<u>Statewide</u>				
Supervisor (531390)	3		<u>        3                            </u>	3	4	4	
	_						
		<del></del>	<del></del>				
			<del></del>			<del></del>	
Please indicate the numb acquisition, construction				ipated to be created	in connection	with the	
Please indicate the estime that will be required:	ated hiring da	tes for the	e new jobs show	n above and any spe	ecial recruitme	nt or training	
New Hires - July, 2026						<del></del>	
Are the Applicant's emp				e bargaining agreem			
	YES	_		NO X			

IF YES, Union Name and Local: N/A
-----------------------------------

Please note that the Corporation may utilize the foregoing employment projections, among other things, to determine the financial assistance that will be offered by the Corporation to the Applicant. The Applicant acknowledges that the bond documents may include a covenant by the Applicant to retain the above number of jobs, types of occupations and amount of payroll with respect to the proposed project.

Attached hereto is a true, correct and complete copy of the Applicant's most recent Quarterly Combined Withholding, Wage Reporting, and Unemployment Insurance Return (Form NYS-45-MN) (first page only). Upon request of the Corporation, the Applicant shall provide such other or additional information or documentation as the Corporation may require with respect to the Applicant's current employment levels in the State of New York.

The UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete.

Name of Applicant:

The Gardens at Buffalo, LLC

Signature:

Name:

Daniel Goldstein

Title:

Managing Member (Through an entity)

Date:

11-29/24

### Schedule D

### **ANTI-RAIDING QUESTIONNAIRE**

(To be completed by Applicant if Applicant checked "YES" in Part I, Question P.2 of the Application for Financial Assistance)

A. Will the completion of the Project result in the removal of a plant or facility of A or of a proposed occupant of the Project, from an area in New York State (but o Nassau County) to an area within Nassau County?				
	YES	NO		
If the	answer to Question A is YES, please pr	vovide the following information:		
Addr	ess of the to-be-removed plant or facility	<b>7</b> :		
Name	<del>-</del>	emoved plant or facility:		
В.	Will the completion of the Proje	ect result in the abandonment of one or more plants or a proposed occupant of the Project, located in an area of		
	YES	NO		
If the	answer to Question B is YES, please pr	ovide the following information:		
Addr	esses/of the to-be-abandoned plants or fa	acilities:		
Name	es of all current occupants of the to-be-a	bandoned plants or facilities:		
C.	development corporation at whi	local industrial development agency or local ch its current plants or facilities in New York State are icant's intention to move or abandon such plants or		
	YES	NO		

If the answer to Question C is YES, please provide details in a separate attachment.

IF THE ANSWER TO EITHER QUESTION A OR B IS "YES", ANSWER QUESTIONS D AND E.

D.	Is the Project reasonably necessary to preserve the competitive position of the Applicant or of a proposed occupant of the Project, in its industry?			
	YES	NO		
E.	Is the Project reasonably necessary to discourage the Applicant, or a proposed occupant of the Project, from removing such plant or facility to a location outside of the State of New York?			
	YES	NO		
IF THE ANSWER TO EITHER QUESTION D OR E IS "YES", PLEASE PROVIDE DETAILS IN A SEPARATE ATTACHMENT.				
THE UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete.				
		Name of Applicant:		
	·	Signature: Name: Title: Date:		

## Schedule E

## RETAIL OUESTIONNAIRE

(To be completed by Applicant if Applicant checked either "YES" in Part II, Question P of the Application for Financial Assistance)

A.	Will any portion of the Project (including that portion of the cost to be financed from equity or sources other than Corporation financing) consist of facilities or property that are or will be primarily used in making retail sales to customers who personally visit the Project?			
		YES	NO	
Tax La proper	nw of the ty (as de	State of New York (the "Tax	ales" means (i) sales by a registered vendor under Article 28 of Law") primarily engaged in the retail sale of tangible personal of the Tax Law), or (ii) sales of a service to customers who	
В.	If the answer to Question A is YES, what percentage of the cost of the Project (including that portion of the cost to be financed from equity or sources other than Corporation financing) will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project?			
C.		If the answer to Question A is YES, and the amount entered for Question B is greater than 33.33%, indicate whether any of the following apply to the Project:		
	1. Is the Project likely to attract a significant number of visitors from outside the economic development region (i.e., Long Island) in which the Project is or will be located?			
		YES	NO	
	2.	2. Is the predominant purpose of the Project to make available goods or services which would not, but for the Project, be reasonably accessible to the residents of the city, town or village within which the Project will be located, because of a lack of reasonably accessible retail trade facilities offering such goods or services?		
		YES	NO	
	3.	Will the Project be located in one of the following: (a) an area designated as an empire zone pursuant to Article 18-B of the General Municipal Law; or (b) a census tract or block numbering area (or census tract or block numbering area contiguous thereto) which, according to the most recent census data, has (i) a poverty rate of at least 20% for the year in which the data relates, or at least 20% of the households receiving public assistance, and (ii) an unemployment rate of at least 1.25 times the statewide unemployment rate for the year to which the data relates?		
		YES	NO	

D. If the answer to any of the subdivisions 2 through 3 of Question C is YES, will the Project preserve permanent, private sector jobs or increase the overall number of permanent, private sector jobs in the State of New York? If YES, attach details. YES NO \_\_\_\_ E. State percentage of the Applicant's annual gross revenues comprised of each of the following: Retail Sales:\_\_\_\_\_% Services: \_\_\_\_% F. State percentage of Project premises utilized for same: Retail Sales:\_\_\_\_\_% Services: % The UNDERSIGNED HEREBY CERTIFIES that the answers and information provided above and in any statement attached hereto are true, correct and complete. Name of Applicant: Signature: Name: Title: Date:

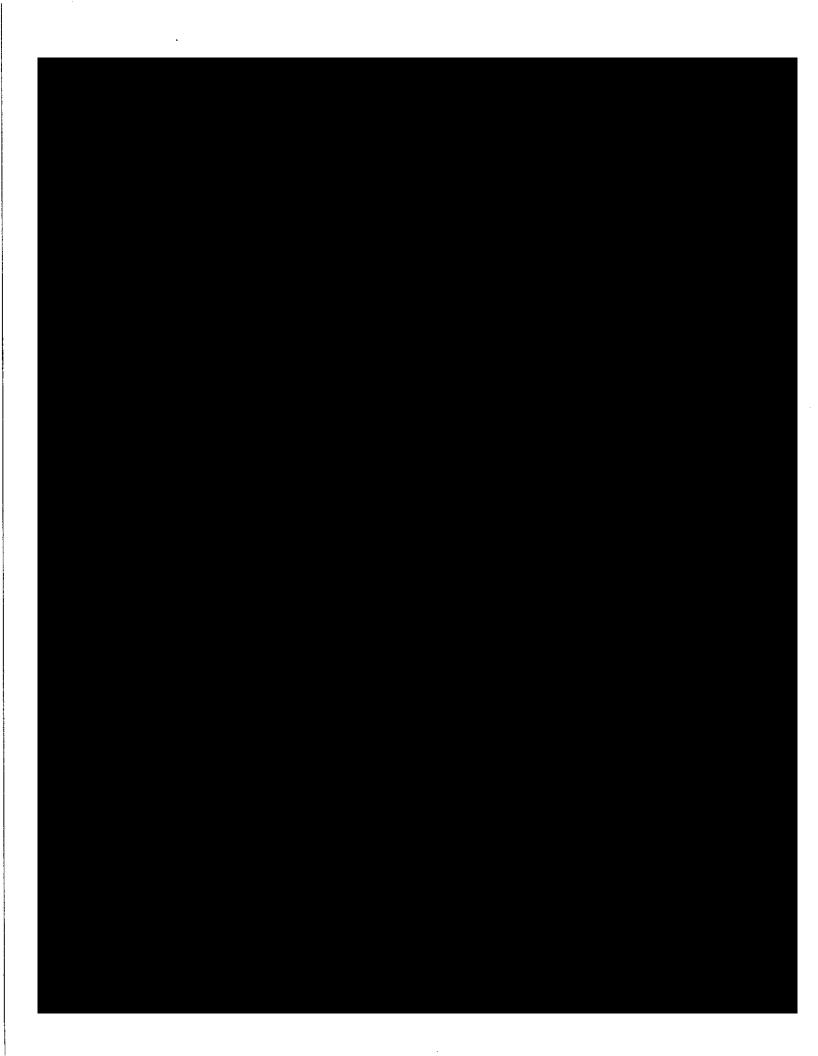
If the answer to any of the subdivisions 1 through 3 of Question C is YES, attach details.

## Schedule F

## **APPLICANT'S FINANCIAL ATTACHMENTS**







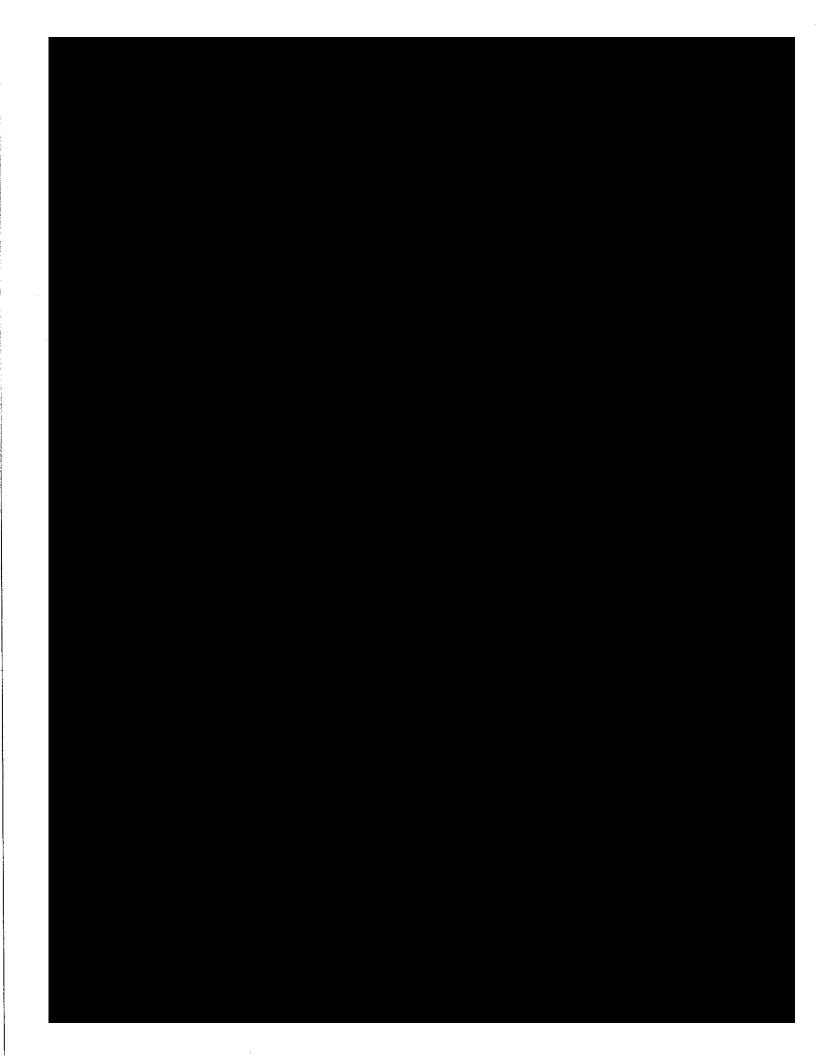


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### Schedule G

### **ENVIRONMENTAL ASSESSMENT FORM**

### Schedule H

### **OTHER ATTACHMENTS**

### Short Environmental Assessment Form Part 1 - Project Information

### **Instructions for Completing**

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information					
Name of Action or Project:					
The Gardens at Buffalo Project					
Project Location (describe, and attach a location map):	<del></del> -				
80-84 Albany Ave., Freeport NY 11520; 17-33 Buffalo Avenue, Freeport NY 11520					
Brief Description of Proposed Action:					
Financing for reimbursement of costs incurred, refinancing of existing debt, and providin blighted property known as and located at 80-84 Albany Ave., Freeport NY 11520; 17-3: purchase of furniture, fixtures, and equipment thereon. The Project, when completed, was Tenants, inclusive of Workforce Housing. As presently designed, the Buildings shall conapartments, 70 two-bedroom apartments, and 20 three-bedroom apartments.	3 Buffalo vill host 2	Avenue, Freeport NY 11 00 units of residential ap	520, and	i the s lease	
Name of Applicant or Sponsor:	Teleph	none: (917) 681-7384			
The Gardens at Buffalo, LLC		l: danny@bosfamanage	mant on	<u> </u>	
Address:	<u> </u>	danny@bostamanage	ment.co	r i i	
301A Central Avenue		•			
City/PO:		State:	Zip C	ode:	
Lawrence NY 11559		NY	11559		
1. Does the proposed action only involve the legislative adoption of a plan, l	ocal law	, ordinance,	I	Ю	YES
administrative rule, or regulation?  If Yes, attach a narrative description of the intent of the proposed action and may be affected in the municipality and proceed to Part 2. If no, continue to	the envi	ironmental resources t	that [	<b>'</b>	
2. Does the proposed action require a permit, approval or funding from any	other go	vernmental Agency?	ı	<b>10</b>	YES
If Yes, list agency(s) name and permit or approval: Village of Hempstead Building Permits, Nassau County Local Economic Assistance Cor County Public Works Permits, Nassau County Planning Approvals, Town of Hempstead	poration IDA Fina	Bond Financing, Nassau ancial Assistance	·		<b>V</b>
3.a. Total acreage of the site of the proposed action?  b. Total acreage to be physically disturbed?  c. Total acreage (project site and any contiguous properties) owned or controlled by the applicant or project sponsor?		5 acres 0 acres 5 acres	<b>'</b>		
	ercial	Residential (subur	ban)		

5. Is the proposed action, a. A permitted use under the zoning regulations?	YES	N/A
<u>                                     </u>		
b. Consistent with the adopted comprehensive plan?		<u> </u>
6. Is the proposed action consistent with the predominant character of the existing built or natural landscape?	NO	YES
·	<u>                                   </u>	
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Area?  If Yes, identify:	NO	YES
8. a. Will the proposed action result in a substantial increase in traffic above present levels?	NO V	YES
b. Are public transportation service(s) available at or near the site of the proposed action?		1
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed action?		V
9. Does the proposed action meet or exceed the state energy code requirements?	NO	YES
If the proposed action will exceed requirements, describe design features and technologies:		V
10. Will the proposed action connect to an existing public/private water supply?	NO	YES
If No, describe method for providing potable water:		
11. Will the proposed action connect to existing wastewater utilities?	NO	YES
If No, describe method for providing wastewater treatment:		V
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic	NO	YES
Places?		
b. Is the proposed action located in an archeological sensitive area?		
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?	NO V	YES
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody?  If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:	V	
	1 . 4 ann 1	
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check all that Shoreline Forest Agricultural/grasslands Early mid-successional	гарргу.	
☐ Wetland		
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed	NO	YES
by the State or Federal government as threatened or endangered?	~	
16. Is the project site located in the 100 year flood plain?	NO	YES
		V
17. Will the proposed action create storm water discharge, either from point or non-point sources?	NO	YES
If Yes, a. Will storm water discharges flow to adjacent properties?	V	
	-	
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains)?  If Yes, briefly describe:  NO YES	i	

18. Does the proposed action include construction or other activities that result in the impoundment of water or other liquids (e.g. retention pond, waste lagoon, dam)?	NO	YES
If Yes, explain purpose and size:		
19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility?	NO	YES
If Yes, describe:		
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or	NO	YES
completed) for hazardous waste?	l	
If Yes, describe:	🗸	
I AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE KNOWLEDGE	BEST O	F MY
Applicant/sponsor name: The Gardens at Buffalo LLC Date: 11-27-24	-	
Signature:		

Ag	Agency Use Only [If applicable]		
Project:			
Date:			

### Short Environmental Assessment Form Part 2 - Impact Assessment

Part 2 is to be completed by the Lead Agency.

Answer all of the following questions in Part 2 using the information contained in Part 1 and other materials submitted by the project sponsor or otherwise available to the reviewer. When answering the questions the reviewer should be guided by the concept "Have my responses been reasonable considering the scale and context of the proposed action?"

		No, or small impact may occur	Moderate to large impact may occur
1.	Will the proposed action create a material conflict with an adopted land use plan or zoning regulations?		
2.	Will the proposed action result in a change in the use or intensity of use of land?		
3.	Will the proposed action impair the character or quality of the existing community?		
4.	Will the proposed action have an impact on the environmental characteristics that caused the establishment of a Critical Environmental Area (CEA)?		
5.	Will the proposed action result in an adverse change in the existing level of traffic or affect existing infrastructure for mass transit, biking or walkway?		
6.	Will the proposed action cause an increase in the use of energy and it fails to incorporate reasonably available energy conservation or renewable energy opportunities?		
7.	Will the proposed action impact existing: a. public / private water supplies?		
	b. public / private wastewater treatment utilities?		
8.	Will the proposed action impair the character or quality of important historic, archaeological, architectural or aesthetic resources?		
9.	Will the proposed action result in an adverse change to natural resources (e.g., wetlands, waterbodies, groundwater, air quality, flora and fauna)?		
10.	Will the proposed action result in an increase in the potential for erosion, flooding or drainage problems?		
11.	Will the proposed action create a hazard to environmental resources or human health?		

Agency Use Only [If applicable]		
Project:		
Date:		

### Short Environmental Assessment Form Part 3 Determination of Significance

For every question in Part 2 that was answered "moderate to large impact may occur", or if there is a need to explain why a particular element of the proposed action may or will not result in a significant adverse environmental impact, please complete Part 3. Part 3 should, in sufficient detail, identify the impact, including any measures or design elements that have been included by the project sponsor to avoid or reduce impacts. Part 3 should also explain how the lead agency determined that the impact may or will not be significant. Each potential impact should be assessed considering its setting, probability of occurring, duration, irreversibility, geographic scope and magnitude. Also consider the potential for short-term, long-term and cumulative impacts.

Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action may result in one or more potentially large or significant adverse impacts and an environmental impact statement is required.  Check this box if you have determined, based on the information and analysis above, and any supporting documentation, that the proposed action will not result in any significant adverse environmental impacts.		
Name of Lead Agency	Date	
Print or Type Name of Responsible Officer in Lead Agency	Title of Responsible Officer	
Signature of Responsible Officer in Lead Agency	Signature of Preparer (if different from Responsible Officer)	

**PRINT FORM** 

### RIDER TO THE APPLICATION OF THE GARDENS AT BUFFALO LLC

### as of November 27, 2024

- 1. Part II, (B): The Applicant shall redevelop and renovate the Property to host 200 units of residential apartments leased to Tenants, inclusive of Workforce Housing. As presently designed, the Buildings shall comprise 10 studio apartments, 100 one-bedroom apartments, 70 two-bedroom apartments, and 20 three-bedroom apartments. In compliance with 26 U.S.C. §142(d)(1)(A), 20% of the residential units shall be occupied by individuals whose income is 50% or less of the area median gross income. An additional 5% of the units will be set aside for Workforce Housing. The Applicant shall enter into any required Regulatory Agreements with the Village of Freeport and the Agency so that the Project complies with and satisfies applicable law.
- 2. **Part III, (C):** As of the date of the Application, the Applicant has expended approximately \$21,139,000 in costs. The Applicant acquired the Project site from the Village of Freeport in May, 2023 and incurred a total of \$19,389,000 in costs related to that acquisition. In addition, the Applicant has expended approximately \$1,750,00 in site work and demolition costs, inclusive of soft costs related thereto.

# EXHIBIT 1 PILOT SCHEDULE Town of Hempstead IDA

### **EXHIBIT C**

#### PILOT Schedule

Schedule of PILOT Payments <u>less</u> any amounts payable by the Company in connection with any special ad valorem levies, special assessments or Special District Taxes and service charges levied against the Facility to the County of Nassau, Town of Hempstead, Village of Freeport, Freeport Union Free School District and Appropriate Special Districts:

80-84 Albany Avenue 17-33 Buffalo Avenue Freeport, NY 11520

Section; 55, Block: 190, Lots: 51 (51-55) and 63

Parcels: 2 SD- Freeport

General Tax Year/School Tax Year/Village Tax Year	Total PILOT Payment
2025 General/2024-2025 School & Village	\$108,995.66
2026 General/2025-2026 School & Village	\$108,995.66
2027 General/2026-2027 School & Village	\$108,995.66
2028 General/2027-2028 School & Village	\$300,000.00
2029 General/2028-2029 School & Village	\$315,000.00
2030 General/2029-2030 School & Village	\$330,000.00
2031 General/2030-2031 School & Village	\$350,000.00
2032 General/2031-2032 School & Village	\$375,000.00
2033 General/2032-2033 School & Village	\$390,000.00
2034 General/2033-2034 School & Village	\$420,000.00
2035 General/2034-2035 School & Village	\$450,000.00
2036 General/2035-2036 School & Village	\$470,000.00
2037 General/2036-2037 School & Village	\$495,000.00
2038 General/2037-2038 School & Village	\$525,000.00
2039 General/2038-2039 School & Village	\$550,000.00
2040 General/2039-2040 School & Village	\$600,000.00
2041 General/2040-2041 School & Village	\$640,000.00
2042 General/2041-2042 School & Village	\$680,000.00
2043 General/2042-2043 School & Village	\$720,000.00
2044 General/2043-2044 School & Village	\$755,000.00
2045 General/2044-2045 School & Village	\$790,000.00
2046 General/2045-2046 School & Village	\$840,000.00
2047 General/2046-2047 School & Village	\$900,000.00
2048 General/2047-2048 School & Village	\$975,000.00
2049 General/2048-2049 School & Village	\$1,140,000.00

### EXHIBIT 2

### Description of Relationship of Other Entities to Nassau County IDA & Nassau County

Daniel Goldstein is an equity owner and the Managing Member of 839 Prospect Townhouses LLC, a single-purpose entity that owns Real Property located at 839 Prospect Avenue, Westbury, New York ("839 Prospect").

839 Prospect Townhouses LLC received Financial Assistance from the Nassau County Industrial Development Agency in the form of straight lease financial assistance, as an assignee of 839 Management LLC.

In addition, 839 Prospect Townhouses LLC, as the assignee of 839 Management LLC, received a Home Investment Mortgage Loan from the County of Nassau.

## EXHIBIT 3 Preliminary Terms of Financing



### DRAFT PRELIMINARY TERMS OF OFFERING

\$72,740,000\*
Nassau County Local Economic Assistance Corporation
Tax-Exempt and Taxable Revenue Bonds
Gardens at Buffalo Project

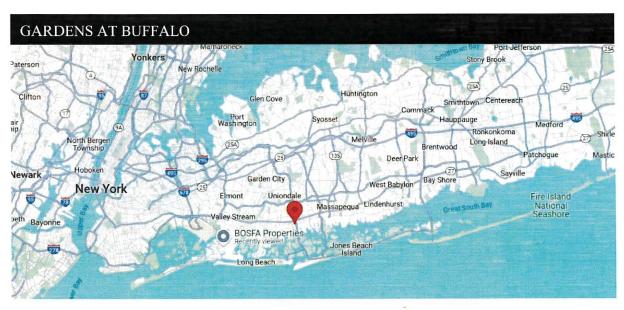
November, 2024

\* Preliminary. Subject to change.



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D.A. Davidson & Co. ("Davidson") has been engaged by BOSFA Properties ("BOFSA" or the "Borrower") to serve as its placement agent ("Placement Agent") in connection with the plan of finance defined herein.

The Placement Agent prepared this document solely based on information provided by the management of BOFSA. In preparing this presentation, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information that was provided to us by or on behalf of BOFSA. The financial budgets and budgetary projections included herein were prepared by BOFSA.

Ouestions regarding this document should be directed to David Barr, dbarr@dadco.com, (917) 364-7817.

THIS DOCUMENT CONTAINS CONFIDENTIAL AND PROPRIETARY INFORMATION PREPARED BY THE PLACEMENT AGENT AND MAY NOT BE USED BY ANY OTHER FIRM OR PARTY WITHOUT THE EXPRESS WRITTEN CONSENT OF DAVIDSON.

### **SECTION 1**

### \$72,740,000\* Nassau County Local Economic Assistance Corporation Tax-Exempt and Taxable Revenue Bonds Gardens at Buffalo Project

### PRELIMINARY TERMS OF OFFERING

Issuer:	Nassau County LEAC ("NCLEAC" or the "Issuer"), Mineola, NY.
Bond Counsel:	Phillips Lytle LLP. ("Bond Counsel"), Garden City, NY.
Borrower / Obligor:	BOFSA Properties ("BOFSA", the "Borrower" or the "Obligor"), Lawrence, NY.
Guarantor:	BOFSA Properties ("BOFSA", the "Borrower" or the "Obligor"), Lawrence, NY.
Borrower's Counsel:	Harris Beach PLLC ("Borrower's Counsel"), Uniondale, NY.
Developer:	BOFSA Properties ("BOFSA" or the "Developer"), Lawrence, NY.
Project Consultant:	Economic Development Strategies ("Project Consultant"), Uniondale, NY.
Placement Agent:	D.A. Davidson & Co. ("Davidson" or the "Placement Agent"), New York, NY
Placement Agent Counsel:	To Be Determined, ("Placement Agent Counsel"),,
Purchaser:	To Be Determined. (the "Purchaser"),,
Purchaser's Counsel:	To Be Determined. ("Purchaser's Counsel"),,
Trustee:	To Be Determined. (the "Trustee"),
Trustee Counsel:	To Be Determined. ("Trustee's Counsel"),,
<u>TERMS</u>	
Borrower / Obligor:	Founded by Daniel Goldstein, BOSFA Properties is a private real estate company focusing on development and distressed assets headquartered in New York, Nassau County. BOSFA Properties has acquired over 50 real estate assets, located throughout the United States, since its inception. Its portfolio is focused on developing, rehabilitating, and stabilizing neglected assets in growing communities. BOSFA has an outstanding track record in purchasing, financing, and managing those assets and bringing those onceneglected assets back to their original pristine condition.
	BOSFA Properties team consists of in-house professionals in the areas of Finance, Property Managers, Project Managers, Leasing Specialists, and Acquisition Specialists.
Purpose:	Proceeds of the Bonds, together with other available funds, will be used by the Borrower to (i) finance and/or refinance the acquisition, construction and / or renovation and equipping of the Gardens at Buffalo, a 200 unit, 165,000 square foot multi-family residential property on approximately 2.5 acres of land located at 17-33 Buffalo Avenue, Village of Freeport, Town of Hempstead, Nassau County, New York (NCTM # Section 55 - Block 190 - Lot 63 and 51), (ii) fund a Capitalized Interest Fund, (iii) fund a Working Capital Reserve Fund, (iv) fund a Operating Reserve Fund (v) fund a Debt Service Reserve Fund, (vi) fund a Replacement Reserve Fund, (vii) fund a Tax and Insurance Escrow Fund and (viii) finance certain costs of issuance relating to the issuance of the Bonds (the "Project").

Aggregate Par Amount:

\$72,740,000 (Estimated / Approximate / Aggregate)

Series A-1	Series B-1	
Tax-Exempt	Taxable	Total
Revenue Bonds	Revenue Bonds	
70,000,000	2,740,000	72,740,000

Dated & Delivery Date:

\_\_\_, 202\_\_ (Preliminary – For Discussion Only)

Tax Status:

Interest on the Tax-Exempt Bonds is excluded from gross income for federal income tax purposes under Section 103 of the Internal Revenue Code of 1986 and is exempt from the State of New York personal income taxes. Interest on the Tax-Exempt Bonds is not a specific preference item for purposes of the federal individual alternative minimum tax. Interest on the Taxable Bonds is not excluded from gross income for federal income tax purposes under Section 103 of the Code.

Drawdown:

Fully drawn at closing.

Maturity:

As Follows (For Illustrative Purposes – Subject to change):

Series A-1	Series B-1	
Tax-Exempt	Taxable	Deliver Date Total
Revenue Bonds	Revenue Bonds	Tuai
02/01/65 (40 Years)	02/01/35 (10 Years) .	72,740,000

Coupon / Yield:

As Follows (For Illustrative Purposes – Subject to change):

Series A-1	Series B-1	
Tax-Exempt	Taxable	Deliver Date Total
Revenue Bonds	Revenue Bonds	iviai
<u>/</u>	%	Coupon
% <u></u> %	%	Yield

Interest Rate Collar:

The interest rate will be established based on the movement of The Bond Buyer 40 Yield to Maturity Index (the "BBMYYTM Index" or the "Index"). If the BBMYYTM increases greater than 15 basis points from the \_\_\_\_\_\_\_, 2024 Index interest rate, the coupon interest rate on all bonds will be adjusted by that increment ABOVE such 15 basis point movement. That is, if the Index moved 20 bps, there would be a 5 bps increase. Furthermore, such increase is rounded up or down to the nearest 5 bps. There is no downward adjustment to the interest rate.

Principal Payable (To Bondholders):

Series A-1 TE Bonds: Annual Sinking Fund payments beginning Feb 1, 2031 Series B-1 TX Bonds: Annual Sinking Fund payments beginning Feb 1, 2031

Principal Payable (To Trustee):

Series A-1 & B-1 Bonds: Monthly Principal payments to the Trustee equal to  $1/12^{th}$  of the next scheduled Annual Sinking Fund payment on the Bonds.

Amortization:

Series A-1 & B-1 Bonds: Please see the attached "Bond Maturity Table"

Interest Payable (To Bondholders):

Series A-1 TE Bonds: Semi-Ann Interest payments beginning Aug 1, 2025 Series B-1 TX Bonds: Semi-Ann Interest payments beginning Aug 1, 2025

Interest Payable (To Trustee):

Series A-1 & B-1 Bonds: Monthly Interest payments to the Trustee equal to  $1/6^{th}$  of the next scheduled Semi-Annual Interest payment on the Bonds.

Rating(s):

None. No ratings will be applied for

Credit Enhancement:

None

CUSIPs:

To be acquired.

**Optional Redemption:** 

The Bonds are subject to redemption by the Issuer, at the option of the Borrower, in whole at any time or in part on any Interest Payment Date, at the Redemption Prices (expressed as percentages of principal amount) set forth in the following table plus accrued interest to the Redemption Date:

Feb 01, 2033	through	Jan 31, 2034	102%
Feb 01, 2034	through	Jan 31, 2035	101%
Feb 01, 2035	and	Thereafter	100%

Spec Mand Redemption:

The Bonds shall be subject to special mandatory redemption on or prior to , 202\_, at a Redemption Price of par plus accrued interest to the Redemption Date, from the proceeds of a Stabilization Payment (as defined below) if due. If the Borrower has not certified that Net Revenues Available \_ percent (1 %) of for Debt Service have been at least one hundred the Principal and Interest Requirements on Long-Term Indebtedness (as such terms are defined in the Loan Agreement) and the Project has achieved at least 90% occupancy for 90 consecutive days prior to such certification, as calculated by the Borrower and reviewed and approved in writing by the Servicer and the Bondholder Representative (such date of confirmation by the Bondholder Representative or the Servicer being referred to herein as the "Stabilization Date"), within forty-eight (48) months from the date of issuance of the Bonds, then the Borrower shall be required to make a stabilization payment ("Stabilization Payment"), to be applied to redeem Outstanding Bonds so that the Net Revenues Available for Debt Service would have been at least one hundred \_\_ percent (1 Principal and Interest Requirements on Long-Term Indebtedness for such 90 consecutive days. The Stabilization Date may be extended upon written approval of the Bondholder at its sole and absolute discretion.

Form and Denomination:

The Series A-1 & B-1 Bonds will be issued as fully registered bonds in denominations of \$100,000 or any integral multiple of \$5,000 in excess thereof. The Series A-1 & B-1 Bonds will be issued as fully registered bonds and when issued initially will be issued in book-entry form, registered in the name of Cede & Co., as nominee for The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository for the Series A-1 & B-1 Bonds. Purchases of beneficial ownership interests in the Series A-1 & B-1 Bonds may be made only through the DTC book-entry system. Beneficial Owners (as defined in the Limited Offering Memorandum) of the Series A-1 & B-1 Bonds will not receive certificates representing their interests in the Series A-1 & B-1 Bonds.

Sources & Uses of Funds:

For the Series A-1 & B-1 Bonds: Please see the attached "Sources and Uses of Funds" schedule.

### **SECURITY**

The Bonds will be secured by (i) a first mortgage lien on and security interest in the Borrower's fee title interest in the land and in the fixed assets of the Project, (ii) an assignment of all rents and revenues derived from the Project, by amounts held by the Trustee under the Indenture, including amounts in the (iii) Capitalized Interest Fund, (iv) Working Capital Reserve Fund, (v) Operating Reserve Fund (vi) Debt Service Reserve Fund, (vii) Replacement Reserve Fund, (viii) Tax and Insurance Escrow Fund and (ix) a Guaranty of

construction completion and payment subject to release upon stabilization of the Project or a Stabilization Payment.

- (i) Mortgage: Under the Mortgage, the Borrower will grant to the Issuer, and pursuant to an assignment thereof, the Issuer will assign to the Trustee a first mortgage lien on and security interest in the Borrower's fee title interest in the land and in the fixed assets of the Project, as well as all rents and revenues derived from the Project. The Mortgage will secure the payments due in respect of the Bonds. The mortgage lien and security interest will also apply to all equipment and furnishings located from time to time at the Project owned by the Borrower.
- (ii) Assignment of Rents and Revenues: The obligations and liabilities of the Borrower under the Loan Agreement will be secured by an assignment oof all rents and revenues derived from the Project.
- (iii) Capitalized Interest Fund: is created under the Indenture. On the date of issuance of the Bonds, proceeds of the Bonds in the amount of \$\_\_\_\_\_\_\_, sufficient to pay approximately \_\_\_\_\_ months of interest on the Bonds, shall be deposited in the Capitalized Interest Fund. The funds in the Capitalized Interest Fund shall be transferred automatically by the Trustee to the Bond Fund on the last Business Day of each month in full or partial satisfaction of monthly interest payments payable by the Borrower with respect to the Bonds until the Capitalized Interest Fund is fully depleted. Any interest earned on sums held in the Capitalized Interest Fund prior to the Completion Date shall be transferred on a monthly basis to the Construction Fund. Following the Completion Date of the Project and after all Qualified Project Costs have been paid, any balance remaining in the Capitalized Interest Fund shall be transferred to the Bond Fund.
- (iv) Working Capital Reserve Fund will be funded from Borrower funds on the date of issuance of the Bonds in the amount of \$ . sufficient to pay approximately 4 months of interest on the Bonds. The Trustee shall disburse money on deposit in the Working Capital Reserve Fund, upon written request of the Borrower, to the Borrower or at its order, to pay for operating expenditures of the Project, or principal and interest due on the Bonds, as certified by the Borrower, upon which the Trustee may conclusively rely. In the event that there exist Events of Default under the Indenture, the Trustee shall transfer amounts on deposit in the Working Capital Reserve Fund to the Bond Fund as necessary to pay principal and interest due on the Bonds. On or after \_\_\_\_\_, 202\_\_, subject to the Borrower's certification (and confirmation in writing by the Bondholder Representative or the Servicer) that Net Revenues Available for Debt Service have been at least one hundred ten percent (110%) of the Principal and Interest Requirements on Long-Term Indebtedness (as such terms are defined in the Loan Agreement) for two (2) consecutive fiscal quarters as calculated by the Borrower and reviewed and approved by the Bondholder, the Trustee shall transfer any remaining balance in the Working Capital Reserve Fund to the Borrower or, at the Borrower's written direction, to the Bond Fund to be applied as necessary to pay principal and interest due on the Bonds. Notwithstanding anything to the contrary, prior to the Completion Date, as defined in the Loan Agreement, any investment earnings on amounts on deposit in the Working Capital Reserve Fund shall be transferred on a monthly basis to the Construction Fund.

- (v) Operating Reserve Fund will be funded in the amount of \$\_\_\_\_\_. Notwithstanding the foregoing, the Borrower may elect to fund the Operating Reserve in cash from equity installments, so long as there are enough sources to pay all required costs. Additionally, amounts on deposit in the Debt Service Reserve Fund held by the Trustee under the Indenture, initially \$\_\_\_\_\_\_, may be credited towards the required \$\_\_\_\_\_ funding of the Operating Reserve. The Operating Reserve is calculated based on the projected four months of operating costs and is separate from other reserves for the benefit of the Bonds. The Operating Reserve shall be used to fund operating deficits. The Operating Reserve may be released only with the consent of the Bondholder.
- (vi) Debt Service Reserve Fund shall be funded on the date of issuance in the amount of \$ (the "Debt Service Reserve Fund Requirement") from Bond Funds in accordance with the Loan Agreement. At Stated Maturity, provided no Event of Default exists, any remaining funds in the Debt Service Reserve Fund shall, at the Borrower's written election, be applied to the final principal and interest payment of the Bonds or to pay Qualified Project Costs. Prior to Stated Maturity, the Trustee shall, at the written direction of the Bondholder, apply funds in the Debt Service Reserve Fund to pay principal, premium, and interest due on the Bonds, to the extent funds on deposit in the Bond Fund are insufficient for such purpose, and to pay Bondholder expenses, if there exists an Event of Default, and/or any other unpaid amounts due under the Loan Documents. In the event that the balance in the Debt Service Reserve Fund falls below the Debt Service Reserve Fund Requirement, the Trustee shall thereafter credit to the Debt Service Reserve Fund all payments received by the Trustee from the Borrower pursuant to the Loan Agreement. Prior to the Completion Date, any investment earnings on amounts on deposit in the Debt Service Reserve Fund shall be transferred on a monthly basis to the Construction Fund. On and after the Completion Date of the Project, after payment of all Qualified Project Costs relating thereto, any investment earnings on amounts on deposit in the Debt Service Reserve Fund shall be transferred to the Bond Fund.
- (vii) Replacement Reserve Fund. On \_\_\_\_\_, 202 \_\_ and on or before the 20th day of each month thereafter, the Borrower shall pay to the Trustee for deposit in the Replacement Reserve Fund the greater of (i) the amount of \$\_\_\_\_ per month (1/12 of \$250 per unit per year) through Maturity (the "Monthly Deposit"). Amounts in the Replacement Reserve Fund may be withdrawn by the Borrower for capital improvements to the Project.
- (viii) Tax and Insurance Escrow Fund. On the date of issuance of the Bonds, Bond proceeds in the amount of \$\_\_\_\_\_\_ shall be deposited to the Tax and Insurance Escrow Fund. Commencing on \_\_\_\_\_\_, 202\_\_ and on or before the 20th day of each month thereafter, the Borrower shall make monthly deposits of one-twelfth (1/12) of the tax payments and insurance premiums for the upcoming twelve-month period to the Tax and Insurance Escrow Fund in accordance with the Loan Agreement. The Trustee shall apply money on deposit in the Tax and Insurance Escrow Fund, upon written request of the Borrower (or Bondholder if the Borrower fails to provide such request), solely to pay: (i) the real estate tax payments (including payments in lieu of taxes) then due and payable with respect to the Facilities; and (ii) premiums then due

payable on insurance policies maintained by the Borrower in accordance with the requirements of the Loan Agreement. The Borrower shall provide detailed written payment instructions for any real estate tax payments and insurance premium payments to be made under the Indenture, and the Trustee shall be entitled to rely on such payment instructions without further investigation. Any interest earned on sums held in the Tax and Insurance Escrow Fund prior to the Completion Date shall be transferred on a monthly basis to the Construction Fund.

Guaranty. The Guarantor will guarantee construction completion and the repayment of the Bonds. Pursuant to the Guaranty dated as of 202 (the "Guaranty"), from the Guarantor for the benefit of \_, as trustee for the Bonds, the Guarantor has guaranteed the completion of construction of the Project and the full and punctual payment of all obligations and indebtedness of the Borrower arising under any of the Indenture, the Loan Agreement and certain other documents. The Guaranty will provide for the full and punctual payment and discharge of any and all costs incurred for or in connection with the completion of the Project and the payment of all debt service requirements. The Guarantor will also be required to guaranty the Borrower's requirement to make a stabilization payment (the "Stabilization Payment") if the Project does not achieve stabilization within forty-eight (\_\_\_\_) months from the date of issuance of the Bonds. Stabilization is defined as Net Revenues Available for Debt Service percent (1 being equal to at least one hundred Principal and Interest Requirements on Long-Term Indebtedness and at least 90% occupancy for 90 consecutive days, as calculated and certified by the Borrower and reviewed and approved by the Bondholder prior to release of the Guaranty. The Stabilization Payment will be applied to redeem Outstanding Bonds so that the Net Revenues Available for Debt percent (1 Service would have been at least one hundred of the Principal and Interest Requirements on Long-Term Indebtedness for such 90 consecutive days. Net Revenues Available for Debt Service for any given quarter will be based on net operating income, which shall be (a) the lesser of (i) actual property income or (ii) actual property income adjusted to reflect a 5% economic vacancy, less actual property expenses (except that property taxes and insurance shall be based on a full and true valuation and approved by the Bondholder). The Guaranty will be released upon achievement of stabilization or following such Stabilization Payment.

The Guarantor has an obligation to fund operating deficit loans from Closing until the Project achieves stabilization in the maximum amount of \$\_\_\_\_\_\_ (subject to adjustment at the end of each fiscal year based on audited financial statements of the Borrower for such fiscal year and subject to reduction if the Borrower is required to deposit additional funds in the Operating Reserve) at any one time, on a revolving basis, if: (i) the operation of the Project is not generating a debt service coverage ratio of at least 1\_\_\_% or (ii) if an operating deficit occurs at the end of a calendar month, the Guarantor shall make an operating deficit loan for such operating deficit. Operating deficit loans will be unsecured with interest at the simple rate of 3% per annum.

#### **COVENANTS**

Definitions:

"Affiliate" means, with respect to a given Person, any other Person that directly or indirectly, through one or more intermediaries Controls, is Controlled by, or is under common Control with such given person;

"Consultant" means an Independent, nationally recognized consulting firm which is appointed by the Borrower for the purpose of passing on questions relating to its financial affairs, management or operations, has a favorable reputation for skill and experience in performing similar services in respect of entities of a comparable size and nature and is not unsatisfactory to the Majority Holders;

"Control" including the related terms "controlled by" and under common control with", means the power to direct the management and policies of a Person (i) through the ownership, directly or indirectly, of not less than a majority of the voting securities, (ii) through the right to designate or elect not less than a majority of the members of its board of directors or other governing body, or (iii) by contract or otherwise;

"Debt Service Coverage Ratio" means the ratio for any applicable Fiscal Year of the Borrower of Net Revenues Available for Debt Service to Total Maximum Annual Debt Service;

"EMMA" means the Municipal Securities Review Board Electronic Municipal Market Access website;

"Entity" means any of a corporation, general partnership, limited liability company, limited liability partnership, joint stock company, trust, estate, unincorporated organization, business association, tribe, firm, joint venture, governmental authority or governmental instrumentality, but not including an individual.

"Fiscal Year" means (12) months ending December 31st or such other twelve-month period as the Borrower shall determine;

"GAAP" Means those generally accepted accounting principles and practices that are recognized as such by the American Institute of Certified Public Accountants or by the Financial Accounting Standards Board or through other appropriate boards or committees thereof, and that are consistently applied for all periods, after the closing date for the issuance of the Bonds, so as to properly reflect the financial position of the Borrower, except that any accounting principle or practice required to be changed by the Financial Accounting Standards Board (or other appropriate board or committee of the said Board) in order to continue as a generally accepted accounting principle or practice may be so changed;

"Indebtedness" means with respect to the Borrower, without duplication, (i) all obligations of the Borrower recorded or required to be recorded as liabilities on the balance sheets thereof for the payment of moneys incurred or assumed by the Borrower as determined in accordance with GAAP consistently applied (exclusive of reserves such as those established for deferred taxes) and (ii) all contingent obligations in respect of, or to purchase or otherwise acquire or service, indebtedness of other persons, including but not limited to guarantees and endorsements (other than for purposes of collection in the ordinary course of business) of indebtedness of other persons, obligations to reimburse issuers of letters of credit or equivalent

instruments for the benefit of any person, and contingent obligations to repurchase property theretofore sold by such contingent obligor. For the purposes of calculating Indebtedness for any period with respect to any balloon indebtedness, the Borrower may, at its option, by a certificate of the chief executive officer or chief financial officer of the Borrower delivered to the Issuer and the Trustee at the end of each Fiscal Year, direct that such Indebtedness may be calculated assuming that (i) the principal of such Indebtedness that is not amortized is amortized on a level debt service basis from the date of calculation thereof over a term not to exceed thirty (30) years, and (ii) interest is calculated at (A) the actual rate (if such rate is not variable or undeterminable) or (B) if such rate is variable or undeterminable, an assumed rate derived from The Bond Buyer Thirty-year Revenue Bond Index published immediately prior to the date of calculation, as certified in a certificate of the chief financial officer of the Borrower delivered to the Trustee and the Majority Holders; provided that if such index is at such time not being published a comparable index reasonably acceptable to the Majority Holders may be used.

"Independent Accountant" means an independent certified public accountant or firm of independent certified public accountants selected by the Borrower and approved by the Bondholder;

"Independent" means (i) in the case of an individual, one who is not a member of the governing body of the Borrower or an officer or employee of the Borrower, and (ii) in the case of a partnership, corporation or association, one which does not have a partner, director, officer, member or substantial stockholder who is a member of the governing body of the Borrower or an officer or employee of the Borrower; provided, however, that the fact that a Person is retained regularly by or transacts business with the Borrower shall not make such Person an employee within the meaning of this definition;

"Majority Holders" means the Beneficial Owners of at least a majority in aggregate principal amount of the Bonds Outstanding.

"Mortgaged Property" Means the property subject to and as described in the Mortgage;

"Net Revenues Available for Debt Service" means with respect to the Borrower, for any Fiscal Year, the excess of Revenues, including the proceeds of business interruption insurance, over the expenses accrued or paid by the Borrower for such Fiscal Year as determined and reported by the Independent Accountant of the Borrower in its most recent audited financial statements. For purposes of this definition, as determined in accordance with GAAP, consistently applied (i) extraordinary non-cash items, which are both unusual in nature and infrequent in occurrence, shall be excluded from revenues and expenses (but all cash gains and losses from the sale of operational assets in the ordinary course of business shall be included), (ii) depreciation, amortization and current interest expenses shall be excluded from expenses and all other non-cash operating expenses;

"Officer's Certificate" means a certificate signed by the Borrower which shall state that such certificate is being delivered pursuant to (and shall identify the Section or subsection of) the Indenture or this Loan Agreement. Each Officer's Certificate shall state that (a) the terms thereof are in compliance with the requirements of the Section or subsection pursuant to which such Officer's Certificate is delivered, or shall state in reasonable detail the nature of any non-compliance and the steps being taken to remedy such non-compliance, and (b) it is being delivered together with any

opinions, schedules, statements, pro forma financial statements or other documents required in connection therewith;

"Person" means an individual or Entity.

"Revenues" Means with respect to the Borrower, the total, aggregate amount of consolidated revenues received by the Borrower from all sources, including rents, grants and fundraising, which are stated in the Borrower's consolidated audited financial statements.

"Total Maximum Annual Debt Service" Means with respect to the Borrower, the greatest amount required in the then current or any future Fiscal Year to pay the debt service on any outstanding Indebtedness of the Borrower; provided, however, that the debt service for the final year of amortization of any Indebtedness shall not be included for purposes of this definition to the extent that such debt service is payable from any funded reserve(s) established with and held by a party other than the Borrower.

Financial Reporting:

- (a) The Borrower agrees that, so long as any of the Bonds remain Outstanding, it will deliver, or cause to be delivered, as soon as practicable, and in any event within one hundred fifty (150) days after the end of each Fiscal Year, to the Trustee, the Bondholders and, upon the request of the Issuer, to the Issuer, (i) an annual audited financial report of the Borrower prepared in accordance with GAAP by an Independent Accountant, including an audited balance sheet as of the end of such Fiscal Year, an audited statement of cash flows for such Fiscal Year and an audited statement of revenues and expenses for such Fiscal Year (and, if and when the Borrower has any Affiliate, including a combined and an audited combining balance sheet as of the end of such Fiscal Year and a combined and an audited combining statement of cash flows for such Fiscal Year and a combined and an audited combining statement of revenues and expenses for such Fiscal Year), showing in each case in comparative form the financial figures for the preceding Fiscal Year; (ii) a copy of any management letter or other communication prepared by the Independent Accountant; (iii) together with a separate written statement of the Independent Accountant preparing such report (A) containing calculations of the Borrower's Debt Service Coverage Ratio at the end of such Fiscal Year, and (B) a statement that such Independent Accountant has no knowledge of any default under the Loan Agreement insofar as it relates to accounting matters or to the Borrower's financial covenants, or if such Independent Accountant has obtained knowledge of any such default or defaults, it is required to disclose in such statement the default or defaults and the nature thereof. The information required by this paragraph (a) shall be posted on EMMA.
- (b) The Borrower agrees that, so long as any of the Bonds remain Outstanding, it will deliver, or cause to be delivered to the Trustee and the Bondholders and upon request of the Issuer, to the Issuer, quarterly unaudited financial statements of the Borrower as soon as practicable after they are available but in no event more than forty-five (45) days after the completion of such fiscal quarter, including a statement of revenues and expenses and statement of cash flows of the Borrower during such period (and, if and when the Borrower has any Affiliate, including a combined or combining statement of revenues and expenses and statement of cash flows of the Borrower during such period), a balance sheet as of the end of each such fiscal quarter, a comparison between the unaudited budget amounts and the actual amounts

for the fiscal quarter, all prepared in accordance with GAAP and certified, subject to year-end adjustment, by an Authorized Representative of the Borrower. The information required by this paragraph (b) shall be posted on EMMA.

- (c) Simultaneously with the delivery of the annual financial statements referred to in clause (a) above, a certificate or other instrument signed by an Authorized Representative of the Borrower stating whether an Event of Default, or to the best of the Authorized Representative's knowledge, an event that with the giving of notice or the passage of time or both would constitute such an Event of Default has occurred and is continuing and if such an Event of Default or such an event has occurred and is continuing and if such an Event of Default or such an event has occurred and is continuing a statement as to the nature thereof, and (iv) if such an Event of Default or such an event has occurred and is continuing a certificate of an Authorized Representative of the Borrower setting forth the action that the Borrower proposes to take with respect thereto. The certificate required by this paragraph(c) shall be posted on EMMA.
- (d) Notwithstanding that the Bonds are not subject to the continuing disclosure requirements of Section (b)(5) of Rule 15c2-12 (the "Rule") adopted by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as amended and supplemented, the Borrower is voluntarily entering into a Continuing Disclosure Agreement, dated as of November \_\_\_, 2024, with the Dissemination Agent identified therein. The Borrower hereby covenants and agrees with the Bondholders that it will comply with and carry out all of the provisions of such Continuing Disclosure Agreement, as amended from time to time, applicable to it. Notwithstanding any other provision of the Loan Agreement, failure of the Borrower to comply with such continuing disclosure agreement shall not be considered a default or an event of default under the Loan Agreement and the rights and remedies provided by the Loan Agreement upon the occurrence of an Event of Default shall not apply to any such failure, but the Continuing Disclosure Agreement may be enforced only as provided therein.
- (e) Upon the request of the Majority Holders, the Borrower shall furnish to the Bondholders such financial information as the Majority Holders may reasonably request.

Additional Indebtedness:

The Borrower may not incur any additional indebtedness (including, but not limited to, guarantees or derivatives in the form of credit default swaps or total-rate-of-return swaps or similar instruments), without the prior written consent of the Majority Holders, except for the following:

- (a) Indebtedness (other than for working capital, other than installment purchase payments payable under installment sale agreements and other than rents payable under lease agreements) incurred in the ordinary course of the Borrower's business for its current operations including the maintenance and repair of its property, advances from third party payors and obligations under reasonably necessary employment contracts;
- (b) Indebtedness in the form of rentals under leases which are not required to be capitalized in accordance with GAAP in effect on the date of issuance of the Bonds;

- (c) Indebtedness in which recourse to the Borrower for repayment is expressly limited to proceeds from the sale, lease or foreclosure of any tangible property of the Borrower other than the property encumbered by the Mortgaged Property;
- (d) Short-term Indebtedness for working capital purposes, provided, however, that such indebtedness is in an amount no more than \$\_\_\_\_\_\_ or \_\_\_\_ percent (\_\_\_\_\_%) of the Borrower's Pledged Revenues (as defined in the Pledge and Security Agreement), whichever is greater, less any revenues from discontinued operations for the most recent Fiscal Year for which audited financial statements exist;
- (e) Subject to the limitations set forth in subparagraph (e) immediately above, the Borrower may grant a first priority security interest (but not a mortgage of the Mortgaged Property) in its Pledged Revenues (which include the proceeds thereof) otherwise pledged by the Borrower to the Trustee pursuant to the Pledge and Security Agreement, in favor of banks or other financial institutions in order to secure a line of credit for working capital purposes, whether by entering into a new credit facility or amending, modifying or extending an existing credit facility; and
- (f) Anything recited above to the contrary notwithstanding, the Borrower may incur additional indebtedness for capital purposes in an amount not to exceed \$\_\_\_\_\_ during any Fiscal Year.
- (a) The Borrower shall maintain in each Fiscal Year, Total Net Revenues Available for Debt Service sufficient to produce in each Fiscal Year, a Debt Service Coverage Ratio of not less than 1.\_\_ to 1.0; which shall be calculated annually as of December 31 of each year, based on audited financial statements, beginning December 31, 202\_. As provided above under "Financial Reporting", the annual audited financial statements of the Borrower will include a separate written statement of the Independent Accountant preparing such report containing calculations of the Borrower's Debt Service Coverage Ratio at the end of such Fiscal Year.
- (b) If the Debt Service Coverage Ratio is less than 1. \_\_ to 1.0 for any year beginning with the Fiscal Year ending December 31, 20, then the Borrower may be required upon written notice ("Non-Compliance Notice") from the Majority Holders, to engage a Consultant approved by the Majority Holders, and at the expense of the Borrower; which Consultant will be engaged by the Borrower within thirty (30) days following delivery of the Non-Compliance Notice from the Majority Holders, to review the operations of the Borrower and to deliver a report (the "Consultant's Report"), within sixty (60) days from the date retained, setting forth in detail the reasons for the failure to comply with the Debt Service Coverage Ratio covenant and setting forth either (i) recommendations designed to result in compliance with the Debt Service Coverage Ratio covenant by the end of the next annual testing date or (ii) a conclusion that the Borrower is operating the Mortgaged Property and conducting its operations as efficiently as possible and that changed circumstances prevent the Borrower from being able to comply with the Debt Service Coverage Ratio covenant. The Consultant's Report and any Supplemental Consultant's Report (defined below) will be posted on EMMA.
- (c) The Borrower shall deliver the Consultant's Report to the Trustee and the Majority Holders, and in the case described in clause (b)(i) above, shall implement the recommendations contained in such report within thirty (30) days from the date of delivery of such Consultant's Report.

DSCR:

- (d) In the event the Consultant's Report shall reach a conclusion described in clause (b)(ii) above and the Debt Service Coverage Ratio shall be less than 1:0 for such period, then notwithstanding anything recited in the Loan Agreement to the contrary, no Event of Default under the Loan Agreement shall be deemed to have occurred solely by virtue of the Borrower's failure to comply with the Debt Service Coverage Ratio covenant for such Fiscal Year or period.
- (e) For so long as the Borrower shall be unable to annually certify strict compliance with the Debt Service Coverage Ratio covenant as required herein, the Majority Holders may request, at intervals no more frequently than every eighteen (18) months, that the Borrower at the Borrower's expense, engage a Consultant (who may be the same entity as the previous Consultant) to review the operations of the Borrower and prepare a report ("Supplemental Consultant's Report") setting forth in detail the reasons for the Borrower's failure to comply with the Debt Service Coverage Ratio as well as recommendations, if any, that if implemented, would allow the Borrower to comply with the Debt Service Coverage Ratio.
- (f) The Borrower's failure to timely engage a Consultant to review the operations of the Borrower, or the Borrower's failure to implement the recommendations in any Consultant's Report or Supplemental Consultant's Report shall constitute an Event of Default under the Loan Agreement.

The Borrower has an obligation to charge rents and other charges sufficient to provide Net Revenues Available for Debt Service at least equal to one hundred \_\_\_\_\_ percent (1\_\_\_)% of the Principal and Interest Requirements on Long-Term Indebtedness, commencing with the Fiscal Year ending \_\_\_\_\_, 202\_\_. If the Net Revenues Available for Debt Service for any Fiscal Year ending on or after \_\_\_\_\_\_, 202\_\_ are less than one hundred ten percent (110%), but greater than or equal to one hundred percent (100%), of the Principal and Interest Requirements on Long-Term Indebtedness during such Fiscal Year, it shall not constitute an Event of Default under the Loan Agreement.

\_\_\_\_\_\_ ("\_\_\_\_") prepared the Appraisal for the Project dated \_\_\_\_\_\_, 202\_\_ (the "Appraisal"). Valuations incorporated therein include:

\_\_\_\_\_\_ Valuation Date \_\_\_\_\_\_ Value

Prospective Market Value

Prospective Market Value
As Complete and Stabilized, Encumbered
Prospective Market Value
As Complete and Stabilized, Encumbered
As Complete and Stabilized, As If Unencumbered
Market Value — As Is

Reference should be made to the entire Appraisal because relying solely on excerpts or portions of a report does not necessarily convey all of the limitations, conditions, assumptions or qualifications of the report that influenced the opinion of value. The Appraisal is available upon request from the Underwriter.

, prepared a	n Market Study (the "Market Study") in connection
with the Project, dated	, 202 The Market Study identified
sufficient demand for _	units at the proposed rent levels. The Market
Study also found that the	prospect for long-term performance of the Project
is positive given the hous	sing demographic, trends, and economic factors.

Rent Charges

**OTHER** 

Appraisal:

Market Study:

Reference should be made to the entire Market Study because relying solely on excerpts or portions of a report does not necessarily convey all of the limitations, conditions, assumptions or qualifications of the report that influenced the conclusions therein. The Market Study is available upon request from the Underwriter.

#### PLAN OF FINANCE

#### The Plan of Finance

Proceeds of the Bonds, together with other available funds, will be used by the Borrower to (i) finance and/or refinance the acquisition, construction and / or renovation and equipping of the Gardens at Buffalo, a 200 unit, 165,000 square foot multi-family residential property on approximately 2.5 acres of land located at 17-33 Buffalo Avenue, Village of Freeport, Town of Hempstead, Nassau County, New York (NCTM # Section 55 - Block 190 - Lot 63 and 51), (ii) fund a Capitalized Interest Fund, (iii) fund a Working Capital Reserve Fund, (iv) fund a Operating Reserve Fund (v) fund a Debt Service Reserve Fund, (vi) fund a Replacement Reserve Fund, (vii) fund a Tax and Insurance Escrow Fund and (viii) finance certain costs of issuance relating to the issuance of the Bonds (the "Project").

Total	Series B-1 TX Bonds	Series A-1 TE Bonds	Sources:
			Bond Proceeds:
72,740,000.00	2,740,000.00	70,000,000.00	Par Amount
			Other Sources of Funds:
7,014,000.00		7,014,000.00	Equity Contribution
79,754,000.00	2,740,000.00	77,014,000.00	
	Series B-1 TX	Series A-1 TE	
Total	Bonds	Bonds	Uses:
			Project Fund Deposits:
42,681,123.00		42,681,123.00	Hard Costs
5,530,246.00		5,530,246.00	Soft Costs
350,000.00		350,000.00	Indirect Soft Costs
12,250,000.00		12,250,000.00	Land Loan Repayment
550,000.00		550,000.00	Working Capital
3,689,543.00	530,000.00	3,159,543.00	Developer Fee
65,050,912.00	530,000.00	64,520,912.00	
			Other Fund Deposits:
5,897,875.00	661,125.00	5,236,750.00	Debt Service Reserve Fund
6,169,671.34	314,654.65	5,855,016.69	Capitalized Interest Fund
12,067,546.34	975,779.65	11,091,766.69	
			Delivery Date Expenses:
2,632,820.00	1,232,820.01	1,399,999.99	Cost of Issuance
			Other Uses of Funds:
2,721.66	1,400.34	1,321.32	Additional Proceeds
79,754,000.00	2,740,000.00	77,014,000.00	

# BOND MATURITY TABLE

#### Nassau County Industrial Development Agency Tax-Exempt and Taxable Revenue Bonds (The Gardens at Buffalo Project)

#### DRAFT - November 2024

	Series B-1 TX	Series A-1 TE	Moturity
Tota	Bonds	Bonds	Date
			02/01/2026
			02/01/2027
			02/01/2028
			02/01/2029
			02/01/2030
495,000	470,000	25,000	02/01/2031
535,000	510,000	25,000	02/01/2032
575,000	545,000	30,000	02/01/2033
620,000	585,000	35,000	02/01/2034
670,000	630,000	40,000	02/01/2035
720,000		720,000	02/01/2036
765,000		765,000	02/01/2037
820,000		820,000	02/01/2038
875,000		875,000	02/01/2039
930,000		930,000	02/01/2040
995,000		995,000	02/01/2041
1,060,000		1,060,000	02/01/2042
1,130,00		1,130,000	02/01/2043
1,210,00		1,210,000	02/01/2044
1,290,00		1,290,000	02/01/2045
1,375,00		1,375,000	02/01/2046
1,470,00	7	1,470,000	02/01/2047
1,565,00		1,565,000	02/01/2048
1,670,00		1,670,000	02/01/2049
1,785,00		1,785,000	02/01/2050
1,905,00		1,905,000	02/01/2051
2,030,00		2,030,000	02/01/2052
2,170,00		2,170,000	02/01/2053
2,315,00		2,315,000	02/01/2054
2,470,00		2,470,000	02/01/2055
2,635,00		2,635,000	02/01/2056
2,815,00		2,815,000	02/01/2057
3,000,00		3,000,000	02/01/2058
3,205,00		3,205,000	02/01/2059
3,420,00		3,420,000	02/01/2060
3,650,00		3,650,000	02/01/2061
3,895,00		3,895,000	02/01/2062
4,155,00		4,155,000	02/01/2063
4,435,00		4,435,000	02/01/2064
10,085,00		10,085,000	02/01/2065
72,740,00	2,740,000	70,000,000	

# The Gardens at Buffalo Team Resume



# The Gardens at Buffalo TEAM RESUME

Owner: Daniel Goldstein

General Contractor/ Owner's Representative: Edward Scarano

Project Manager: Leo Newmark

Development Manager: Benjamin Diehl

# Daniel Goldstein owner

#### **OVERVIEW**

Founder and Managing Partner of BOSFA Properties. I began my career in 1981 as an electrician, working in both the construction and the electrical field. In 2010, I joined a prominent real estate company that owned and operated over 12,000 units in the New York area, where I worked on the acquisition, rehabilitation, and repositioning of the properties, including a portfolio of over 3,400 apartments. Since then Aron and I have started BOSFA Properties where we focus on the Long island metro area, acquiring and developing properties that enhance the community and surrounding populated area.

### **Relevant Experience**

22-21 Loretta Rd, Far Rockaway NY Units:41 Apartments + 6,000 SF of office space

Cost: 9-10 Million

Status: Completed in 2018

Rivoli House - 30 W Columbia St, Hempstead NY

Units: 12 Apartment addition

Cost: 2.5 Million

Status: Completed in 2021

58 Hilton Ave, Hempstead NY

Units: Church Cost: 1.8 Million

Status: Under Construction

145 N Franklin St, Hempstead NY

Units: 244 Units Cost: 65 Million

Status: Design Development, Demo pending 239F approval

226 Clinton St, Hempstead NY

Units: 120 Units Cost: 35 Million

Status: Design Development, Demo pending 239F approval

The Alder at Lake Park-Lake Park Florida

Units: 500 Units

Cost: approx. 285 Million

Status: Design Development, pending approvals

# Edward Scarano GENERAL CONTRACTOR + OWNERS REP.

Tel: (917) 364-5651

Email: escarano@gmail.com

#### **OVERVIEW**

I have held many positions over the span of my career. Several of these positions range from C.O.O, Sr. Director and Owners' Representative for Real Estate Development, Project Executive, Sr. Project Manager, Sr. MEP Manager, Chief Estimator and Consultant.

#### Consider the following:

L	Over 50 years of an-around Real Estate, Construction Management Estimating and Financial
	Forecasting, purchasing, price negotiation including material substitutions, trade scope of
	work contracts and negotiations.
	Managed new construction projects from inception through occupancy.
	During the design phase worked directly with the design team to ensure building design stays within budget, perform value engineering within the design while maintaining feasibility and
	constructability.
	Perform Plan review to identify areas of disconnects, errors and omissions to reduce exposure
	for future change orders.
	Considerable experience in contracting with NYC & vicinity subcontractors, material vendors
	and manufacturers.
	Hands on expertise as an owner of a union construction company for over 40 years.
	Extensive experience in building renovation, new "out of the ground" construction standalone or with adjacent buildings up to 15 stories of Steel, CIP Concrete and block/plank masonry
	. , , , , , , , , , , , , , , , , , , ,
_	construction.
	Over 40 years of extensive experience in MEP design & installation, equipment selections & substitutions.
	Industrial Design Build experience including planning for Just-In-Time production,
	execution, and commissioning.
	Hospitality projects construction including feasibility and constructability studies with
	return-on-investment analysis.
	An executive who understands the Business, Real Estate / Development industry and the
	importance of financial responsibility.
	Turn-Key Healthcare Projects From start to finish including all the MEP complexities and
	Architectural finishes

#### **SUMMARY**

Accomplished Professional Construction Manager / Executive with diversified experience and expertise in all trades and phases of Construction, ranging from the planning stage through project completion. Strong in construction management, value engineering, MEP Design, contract negotiations, vendor procurement and analysis, scheduling, conceptual & definitive cost estimating, change orders & claim analysis. Directed and championed both policies and programs to develop or modify business, improving profitability and competitive position.

#### **EXPERIENCE**

<u>The Donaldson Group, Inc. - New York Owners' Representative Firm - N.Y.</u> 2014 – Present

#### **Owners' Representative Services Construction Management**

Full-Service Owners' Representative Firm with focus on the New York, New Jersey Real Estate Development, Commercial & Industrial Construction, Hospitality & Healthcare projects. Company provides financial Assistance, forecasting, proforma projections, estimating, value engineering, MEP design & layout, construction management services. Full Owners Representation in the Corporate environment as well as in the field.

### <u>UCGI - Unified Construction Group, Inc. - NY General Construction</u> <u>Company - N.Y.</u> 2020 – Present

#### General Contracting, Construction and Design Build Services

Full-Service Construction Company with focus on the New York, New Jersey Real Estate Development, Commercial & Industrial Construction, Hospitality & Healthcare projects. Company provides Preconstruction Assistance, General Contracting, Real Estate / Land Development and Design-Build Services. We also provide assistance with Project Financing, Joint Venture and Equity Participation arrangements. We excel in value engineering, project controls to bring the projects completion on time and within budget.

# S.M.C. Group, Inc. - New York Construction Management Firm - New York, N.Y. 2010 – 2017

#### **Construction Management & Owners' Representative Services**

#### Project Executive / Sr Project Manager

Primarily responsible for total project control ranging from initial design concept
through finished construction and end sales.
Initially prepared Pro-Forma income / expenses and R.O.I analysis for prospective
property purchases.
Selected Design and consulting team for new proposed buildings including sales &
marketing company.
Owners Representative of two (2) new mixed-use hotel buildings in L.I.C.
Procurement of Consultants, Design Professionals, Environmental Consultants &
General Contractors including specialized contracting concerns.
Daily management on several ongoing projects, coordination of equipment,
manpower and services.
Representation to city agencies, owners including facilities operators.
Monthly billing review and change order management.
Value Engineering of all trades between the owners, project architects and engineers
Management of field management teams including subcontractors and vendors

# <u>Chetrit Group, LLC. - Intl. Real Estate Owners</u> - New York, N.Y. 2006 – 2010

#### Real Estate Development - Owner Representation

Real Estate owners based in Mid-Town Manhattan engaged in buying, selling and developing mixed use buildings throughout NYC & the boroughs. Properties are in-house development projects in the commercial and residential fields. Types of projects performed are full renovations, additions and mostly new building construction. Project size ranges are from 5 Million to 50 million dollars.

Sr. Project Manager	
☐ Primarily responsible for total project control ranging from initial design concept through finished construction and end sales.	
<ul> <li>Managed new construction projects from inception through occupancy.</li> <li>During the design phase work directly with the design team through the to ensure building design stays within budget, perform value engineering while maintaining feasibility and constructability.</li> </ul>	g
<ul> <li>Initially prepared Pro-Forma income / expenses and R.O.I analysis for prospective proper purchases.</li> </ul>	:ty
☐ Selected Design and consulting team for new proposed buildings including sales & market company.	ting
Owners Representative of seven (7) new buildings in Brooklyn (3 sites) of which I directly report to the principals of the company.	
☐ Hiring of general contractors, environmental engineers, surveyors and specialized contracting.	
BP Air Conditioning & Mechanical - New York, N.Y. 2004 - 2006	
High End HVAC Mechanical Company engaged in union mechanical projects through New York City & Vicinity. Primary focus was on interior build outs and renovation to existing Mechanical systems.	10ut
Sr. MEP Project Manager/ Change Order Dept. Director	
☐ Primarily responsible for project management from inception through completion Daily management on several ongoing projects, coordination of equipment, manpower and services.	n.
☐ Representation to General Contractors, owners including facilities operators.	
<ul> <li>☐ Monthly billing review and change order management.</li> <li>☐ Value Engineering of all trades between the owners, project architects and engine</li> <li>☐ Management of field superintendents, subcontractors and vendors.</li> <li>☐ Supervised the layout and installations of new mechanical, electrical and plumbing systems.</li> </ul>	
systems. □ Sr. Chief Change Order Department director performing change order creation & analysis company wide.	3
T. Enterprises, Inc. New York, NY 2001 - 2003	
General Construction & Management Services	
Construction Company with its focus on the public sector with competitive bidding throughout the New York and New Jersey Metropolitan Areas. Company maintains offices in New York, Florida, Atlanta Georgia, London and Greece. Types of projects range from Interior renovations, new building construction to heavy & highway construction. Project size range from 3 Million to 25 million dollars.	
Chief Operating Officer	
☐ Primarily responsible for sales, client contact and relations, estimating, purchasing and project management.	ng
and project management.  ☐ Management of four departments in the New York office of which my reporting is	S
direct to the president of the company.  ☐ Successfully acquired over \$ 7 Million dollars in municipal contracts within a	
six-month period. These projects will be profitable and will produce a 35 % gross margin.	
☐ Instituted company-wide corporate policies on employment and operations issue ☐ Standardization of company procedures on purchasing and vendor procurement.	

	Instituted new subcontractor contract agreements to protect the company and limit
	exposure in the field.  Work with company accounting firm to obtain timely financial statements and have the company bonding limits increased through new procedures on profitability
	reports and subcontractor sub-bonding agreements. Established set guidelines on accounts payables and purchases that are used
	corporate-wide. Put-in-place company quality control and safety control programs to insure compliance with governing agencies.
Sar	ta Fe Construction, Inc. New York, NY 1995 - 1997
Geı	neral Construction Company
thro	struction Company with its main focus on the public sector and competitive bidding ughout the New York and Metropolitan Areas. Types of projects performed are Interior ovations and New Building Construction. Project size range from 3 Million to 25 million ars.
Chi	lef, Sr. Estimator
	The management of a the estimating & purchasing departments consisting of three Sr. Estimators, two intermediate Estimators, one plan clerk and one purchasing agent. Reporting was direct to the President and the Chief Operations Officer of the company. Responsible for monthly reporting, Budget forecasting and Constructability reviews. Value engineering was performed on in-house joint venture projects.
Inde	ependent construction cost consultant providing construction cost estimating, analysis and eduling services to industry professionals.
Inde	ependent construction cost consultant providing construction cost estimating, analysis and
Indesche	ependent construction cost consultant providing construction cost estimating, analysis and eduling services to industry professionals.  Esident, Construction Management Services  Implemented an innovative approach to construction estimating by pioneering the development of proprietary computer software to assist in a uniform method of quantifying professionally prepared building plans and specifications.  Positioned BLI to become a part of the design / construction team to take full advantage of its newly achieved computer systems to assist in the management of the construction project.
Indesche	ependent construction cost consultant providing construction cost estimating, analysis and eduling services to industry professionals.  Esident, Construction Management Services  Implemented an innovative approach to construction estimating by pioneering the development of proprietary computer software to assist in a uniform method of quantifying professionally prepared building plans and specifications.  Positioned BLI to become a part of the design / construction team to take full advantage of its newly achieved computer systems to assist in the management of the construction project. Improved business processes by originating a concise method of completing work-flow tasking utilizing a computerized project Schedule, which resulted becoming an integral part of the construction contract, documents.  Increased profitability for clients by establishing definitive cost estimates on public and
Indesche	ependent construction cost consultant providing construction cost estimating, analysis and eduling services to industry professionals.  Esident, Construction Management Services  Implemented an innovative approach to construction estimating by pioneering the development of proprietary computer software to assist in a uniform method of quantifying professionally prepared building plans and specifications.  Positioned BLI to become a part of the design / construction team to take full advantage of its newly achieved computer systems to assist in the management of the construction project. Improved business processes by originating a concise method of completing work-flow tasking utilizing a computerized project Schedule, which resulted becoming an integral part of the construction contract, documents.
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Indesche	ependent construction cost consultant providing construction cost estimating, analysis and eduling services to industry professionals.  Esident, Construction Management Services  Implemented an innovative approach to construction estimating by pioneering the development of proprietary computer software to assist in a uniform method of quantifying professionally prepared building plans and specifications.  Positioned BLI to become a part of the design / construction team to take full advantage of its newly achieved computer systems to assist in the management of the construction project. Improved business processes by originating a concise method of completing work-flow tasking utilizing a computerized project Schedule, which resulted becoming an integral part of the construction contract, documents.  Increased profitability for clients by establishing definitive cost estimates on public and private projects; pinpointing areas of potential conflict, identification of missing and / or omitted design intentions resulting in increased contract values.  Improved vendor selection processes by utilizing value added services; background checks, qualifying, quantifying and by negotiating vendor pricing / services.
Indesche	ependent construction cost consultant providing construction cost estimating, analysis and eduling services to industry professionals.  **Esident, Construction Management Services**  Implemented an innovative approach to construction estimating by pioneering the development of proprietary computer software to assist in a uniform method of quantifying professionally prepared building plans and specifications.  Positioned BLI to become a part of the design / construction team to take full advantage of its newly achieved computer systems to assist in the management of the construction project. Improved business processes by originating a concise method of completing work-flow tasking utilizing a computerized project Schedule, which resulted becoming an integral part of the construction contract, documents.  Increased profitability for clients by establishing definitive cost estimates on public and private projects; pinpointing areas of potential conflict, identification of missing and / or omitted design intentions resulting in increased contract values.  Improved vendor selection processes by utilizing value added services; background checks, qualifying, quantifying and by negotiating vendor pricing / services.  **EBORO Technical Services. Inc.** New York, NY 1981 - 1991  Chanical Contracting Company  struction Company providing building services for new construction projects, existing

residential housing through highly complex industrial (heavy mechanical & electrical systems) buildings utilizing Electronic Control Systems with "Front - End - Computer -☐ Intermediate projects consisting of commercial retrofit and construction of interior space with emphasis on budget, contractor selections and completion time. 396 Bay Development Corp. New York, NY (1981 - 1991) Real Estate Development Company engaged in acquirement and development of privately owned properties by either rental income or sale. President ☐ Planned, purchased and developed properties that showed potential for increased revenues. ☐ Established a financial source network with area lending institutions. ☐ Developed properties using owned Construction Company and its resources. ☐ Successfully marketed completed properties for the sole purpose of profit. E G Mechanical Corp. New York, NY (1971 - 1981) Heating, Air Conditioning and Mechanical Company engaged in service and installation of mechanical systems for residential, Commercial and industrial projects. President, Mechanical Contracting ☐ Successfully operated a manufacturing facility used for fabrication of HVAC air systems and components. ☐ Managed a fleet of six service vehicles for emergency repairs to mechanical installations and annual service contracting assignments. ☐ Designed and installed HVAC and mechanical systems throughout the New York, New Jersey and metropolitan areas. Created a system of marketing the latest technologies to be incorporated into mechanical system installations. This successfully established this company as a "leading edge" contracting company. **EDUCATION AND TRAINING:** Major in Engineering, College of Staten Island Extensive specialized training and course work in Business Management, Finance and Computer Systems. CONSTRUCTION SPECIFIC TRAINING: OSHA 30 Hour Certified NYC Certified Construction Site Safety Manager (under 10 stories) NYC Certified Construction Fire Safety Manager (under 100,000 sf) COMPUTER SKILLS:

# Professional Organizations:

AutoCAD & Others.

Long Standing Member: American Society of Professional Estimators (ASPE)

Software: Procore, Foundation Suite Accounting, Trimble Construction Management, MS Office

- Full Suite, MS Project, Primavera P6 (Oracle Project Management, Sage/Timberline, Citrix, Prolog, New-Forma, On screen Take-off, WinEst, E-Takeoff, Blue Beam,

	Current Projects New to Old	100 P P 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				Size	Retail	Residential	Parking
	Project	Description	Role	Location	Value	Total SF	SF	SF	SF
1	145 Franklin St New Construction	220 Residential Mixed use	Design Build	Hampstead, NY	65,000,000	275.000 SF			
2	226 Clinton St New Construction	125 Residential Senior Housing	Design Build	Hampstead, NY	32,000,000	135,000 SF			
3	1 Fulton Ave New Construction	185 Residential \Market Rate	Design Build	Hampstead, NY	62,000,000	250,000 SF			
4	Adler Tower New Construction	23 story bldg. Cast-in-place	Construction Manager	Lake Park Florida	225,000,00 0	3 Bldgs. in One footprint			
5	Hillcrest Garden New Construction	Multi Apt Building Mixed Use	Design Build	Jericho, NY	7,250,000	250,000 SF			
6	Bkjlyn Children Roof Replacement	Standing Seam Roof with New Roof Replacement	Project Executive	Bro4oklyn, N5Y	5,950,000	3 Bldgs.			
7	Lehman College Dept. of Social work	Davis Hall Renovation	Project Executive	Bronx, Ny	5,500,000	10.000 SF			
8	Kings County Hospital Center Express care	Gut rehab. Approximately 85% MEP	Project Executive	Brooklyn, NY	4,500,000	9,000 SF			
9	DOT Office Building Renovation	Building & HVAC Upgrades	Project Executive	Bronx, NY	7,350,000	30,000 SF	***************************************		
10	Tin Building New Construction Plaza Construction	3 – ½ story Core & shell Steel, masonry & concrete bldg	Project Executive Concrete Trade	95 Marginal St. NYC Seaport Project	21,000,000	92,000	82,000	o	o
11	One Wall St. Full Renovation JT Magen	90 floors, interior renovation, added 7 floors on the Overbuild	`Project Executive Concrete Trade	1 Wall Street NYC	25,000,000	1,250,000	250,000	1,000,000	-
12	Columbia University Hospital	Multiple Renovation Projects New MEP	Sr. MEP PM	168 <sup>th</sup> Street & Broadway NYC	12,000,000				
13	Mount Sinai S1 & R 1 Ambulatory Care	Two Floors complete renovation. New MEP	SR. MEP & PM	440 West 114 <sup>th</sup> Street	10,000,000				
14	New Building Tower on Top of existing 7 story Bldg	Mixed Use 22 story CIP Concrete building	Sr, CM	LIC, NY	42,000,000				
15	Downstate Medical Center SUNY CF HVAC UPGRADES	700-ton addition to central chiller plant, BMS 8 story multiples	Project Manager / Project Exec.	450 Clarkson Ave Brooklyn, NY	25,000,000				
16	Electrical Upgrades VA Medical Center	Electrical Service Upgrade & Addition of Generator plant	Sr. Project Manager	23rd St & east river Drive NYC	17,000000				

17	Gut rehab 80 story Building	New concrete for interior floors, 35 story addition	Sr. Project Manager Concrete Trade	One Wall Street NYC	16,000,000				
18	Renovation PS 188 K Bklyn. NY SCA NYC	Sandy full rehab of 5 story bldg	Project Manager / Project Exec	Coney Island, NY	30,000000				
19	Renovation PS 114 Q Queens NY SCA NYC	Sandy full rehab of 3 story bldg.	Project Manager / Project Exec.	Belle Harbor, NY	20,000000				
20	New Building - 7 story Mixed Use Building	CIP Concrete, Mat foundation w/ CIP columns up 2 floors. Six floors above structural steel, light gauge framing & prefab exterior wall panels	Owners Rep. / Project Exec.	Williamsburg, Brooklyn, N.Y.	40,450,000	177,300	36,300	151,000	-
21	New parking structure	CIP Concrete structure above grade	Owners Rep. / Project Exec.	Williamsburg, Brooklyn, N.Y.	2,440,000	9,000 -	-	-	37,500
22	New Building - 4 story Mixed Use building	CIP Concrete, Mat foundation w/ CIP columns up 2 floors. Six floors above structural steel, light gauge framing & prefab exterior wall panels	Owners Rep. / Project Exec.	Williamsburg, Brooklyn, N.Y.	5,750,000	23,000	900	22,100	
23	New building - 7 story brick & plank building w/ three sub levels	CIP Concrete foundation (3) levels below grade w/ CIP columns up 3 floors. Seven floors above used masonry exterior & demising walls w/ Precast plank floors	Project Exec.	Washington Heights, NY	35,500,000	142,000	-	115,000	-
24	New building - 7 story brick & plank building w/ cellar	CIP Concrete foundation w/ CIP columns up 2 floors. Seven floors above used masonry exterior & demising walls w/ Precast plank floors	Project Exec.	Washington Heights, NY	28,680,000	110,300	-	67,500	19,480

# The following is a brief list of past clients:

## **Federal**

Veterans Administration Dept of the Army Dept of the Navy US Air Force

## **Industrial:**

Hopp Press Elizabeth NJ Bell labs in Bell PA Piels Brewing Company National Cold Storage **US Postal Service** 

General Services Administration

#### New York State

State University of NY - SUNY
State University Construction Fund
NYS Dormitory Authority
Port Authority New York/New Jersey

#### **New York City:**

Dept of General Services

**NYC Housing Authority** 

NYC Fire Dept

NYC Police Dept.

NYC Health and Hospitals Corp.

Brooklyn Central Library

City University of NY - CUNY

#### Hospitals:

Mt Sinai / St Luke's Hospital

Columbia University Medical Center

NY Metropolitan Hospital

NYP -Elmhurst Hospital Center

North Shore -Long Island Jewish

Staten Island University Hospital

SUNY Downstate Medical Center

**Nallit Outpatient Facility** 

NY Presbyterian Hospital- All Campuses

NYU Langone Medical Center

Hospital for Special Surgery

#### Banks & Financial:

Citibank

Gateway State Bank

Chase Bank

Commerce Bank

Wachovia Bank

Brown Brothers Harriman

American Express

Federated Cold Storage

Dupont

Coca Cola Bottling Plant

Pepsi Bottling Plant

Pfizer

#### **Private Work:**

RH Macy' & Co. Inc.

The Fleming Corporation

The Nallit Organization

Hoffritz for Cutlery

Saks Fifth Avenue

Neiman Marcus

Bergdorf Goodman

B. Altman

many more...

#### **RE Developers:**

The Chetrit Group, LLC

Four Brothers

Two Brothers

In Development Partners, LLC

S Goodman and Associates, LLC

Royal Hotels & Resorts

The Brodsky Organization

#### **Utilities:**

Con Edison

Brooklyn Union Gas Company

Bell Company

AT&T Communications

#### **Architects / Engineers:**

Wank Adams Slavin

Rampulla Associates Architects

**Buday & Schuster Architects** 

Nubataka Ashihara P.C.

Severud Engineering Associates

Athwal Engineering, PC

Lilker Associates, P.C.

Syska Hennessey Group

# Leo Newmark PROJECT MANAGER

Tel: (927) 50-575-4677

Email: leo@bosfamanagement.com

#### **Overview**

Forty years of experience in the role of owner/operator, program manager, construction manager, general contractor and EPC in the residential, hospitality, technology, energy, industrial, infrastructure, transportation, aviation and military sectors as a company vice-president, construction project manager, site supervisor, contracts manager, project controls manager, design manager, estimator and geotechnical engineer on public and private projects in the US, Europe and the Middle East.

Responsibilities have included construction management, design management, procurement, contract management, cost management, quality management, schedule management and estimating.

Developed and implemented several management systems to control, analyze and report cost, schedule and quality, expedite submissions and manage other data bearing on project outcome.

#### **Relevant Experience**

#### BOSFA Management, Lawrence, NY (2023-present)

The Gardens at Buffalo, Freeport, NY (\$50M)

**Project Manager** managing the design and construction of a 200-unit, 5-story residential project. Responsible for implementation and management of quality cost and schedule management systems

#### Five Forty Investments, Tel Aviv, Israel (2014-present)

Innovation District Urban Renewal, Beer-Sheva, Israel (\$1.4 billion)

**Development Partner** managing the rezoning and infrastructure design of a new transit-oriented urban development project consisting of over 3,000 residences and retail, commercial and public facilities.

#### China Railway Tunnel Group Co., Ltd. Tel Aviv, Israel (2020-2021)

Tel Aviv Metropolitan Area Mass Transit System – Red Line (\$4 billion)

**Project Manager (expatriate)** for the Systems Contractor managing the construction of the trans-former and switchgear rooms, their connection to the grid and interface with light-rail system controls.

#### Oxford Federal LLC, Sheridan, WY (2014-2019)

US Army Corps of Engineers Projects, North, Central and South Israel (\$57 million) Senior Project Manager (expatriate) for the American general contractor managing projects on active bases throughout Israel. Responsible for client collaboration and management of local subcontractors.

#### Wood Group GTS Power Solutions, Houston, TX (2011-2014)

880 MW Combined Cycle Gas Turbine Power Plant, Ashkelon, Israel (\$900 Million)
Project Controls Manager (expatriate) for a new private power plant connected to the Israel
Electric Company grid. Developed and managed project cost and schedule systems, collaborating
with professional staff in Israel, Houston, TX and Dublin, Ireland.

#### KUD International LLC (a subsidiary of Kajima USA), Long Beach, CA (2008-2011) Advanced Technologies Park, Beer-Sheva, Israel (\$500 million)

**Project Manager (expatriate)** for the US-based developer, managing the design and construction of a 2 million SF technology park in collaboration with the City of Beer Sheva and Ben Gurion University.

#### YVR Airport Services Ltd., Vancouver, BC (2006-2007)

New Airport Terminal Buildings, Larnaka and Pafos, Cyprus (\$500 million)

**Contract Manager (expatriate).** Established and implemented the contract management and design management systems for the BOT developer of two international airport terminals.

#### Bovis Lend Lease, New York, NY (1999-2005)

Terminal Three, Ben Gurion International Airport, Israel (\$780 million)

**Project Manager (expatriate)** managing the design and construction of the airside terminal building and airport systems. Managed and mentored a team of 10 engineers, supervisors and support staff.

The project was featured in Architectural Record and Engineering News Record.

#### Jameson Hospitality LLC, Atlanta, GA (1997-1999)

Jameson Inns at 50 locations in 7 southeastern states (\$105 million)

Vice President - Construction. Managed the design and construction of 50 hotels, over a two-year period, throughout the southeast US. Hired, managed and mentored 35 engineers and supervisors and implemented cost, schedule and quality control systems. Managed over 2,000 subcontracts.

#### Beacon Construction Company, Boston, MA (1986-1997)

Perimeter Summit Office Park, Atlanta, GA (\$30 million)

Owner's Representative, managing the design and construction of a 35-acre technology park.

#### The Inn at Harvard, Cambridge, MA (\$20 million)

**Project Manager** for the construction of a boutique hotel for Harvard University. The project required the excavation of hazardous materials at an urban intersection, ensuring the safety of adjacent historical buildings and transportation infrastructure. Required close collaboration with the university.

#### Rowes Wharf, Boston, MA (\$126 million)

**Project Engineer** as owner/builder for the design and construction of a landmark mixed-use building on Boston Harbor, including the top-down construction of a 6-floor underground parking garage.

The project was featured in Architectural Record and Engineering News Record.

#### Aulcar Construction Company, Cleveland, OH (1984-1986)

Benedictine High School Campus, Cleveland, OH (\$2 million)

Assistant Project Manager for the contractor renovating a major educational campus.

#### Associated Builders Corporation, Cleveland, OH (1982-1984)

Corrosion Control Maintenance Facility, Youngstown, OH (\$2 million)

**Project Engineer** for the contractor responsible for the construction of a hangar for C-130 aircraft.

MS Civil Engineering - Case Western Reserve University, Cleveland OH (1986) BS Civil Engineering - Case Western Reserve University, Cleveland OH (1981)

#### **Representative Projects**

The Gardens at Buffalo Freeport, NY

Innovation District Urban Renewal Beer Sheva, Israel

Tel Aviv Metropolitan Area Mass Transit System – Red Line Tel Aviv, Israel US Army Corps of Engineers-Israel Air Force Projects Various Locations, Israel

880MW Combined Cycle Gas Turbine Power Plant Ashkelon, Israel

Advanced Technologies Park Beer Sheva, Israel

Arbel Cliffs Resort, Spa, Residence and Golf Club Tiberias, Israel

Israel Homes Investments, Ltd. Savyon, Israel

Automated Material Handling System Semiconductor Plant Kiryat Gat, Israel

New Airport Terminal Buildings Larnaka and Pafos, Cyprus

Terminal Three Ben Gurion International Airport Tel Aviv, Israel

50 Jameson Inns Southeast USA

Bethesda Elementary School Lawrenceville, GA

McConnell Middle School Gwinnett County, GA

Athens Tech. Institute Athens, GA

Perimeter Summit Office Park Atlanta, GA

Perimeter Summit Hotel Phase One Atlanta, GA

The Inn at Harvard Cambridge, MA

Guest Quarters Suite Hotel Waltham, MA

Rowes Wharf Boston, MA

Boston Harbor Hotel Boston, MA

Rowes Wharf Offices Boston, MA Ursuline College Renovations Cleveland, OH

Benedictine High School Cleveland, OH

The Hat Factory Cleveland, OH

Northwest Airlines Terminal Renovations Cleveland, OH

American Gas Association Renovations Cleveland, OH

Combined NCO/ Enlisted Men's Club Fort Eustis, VA

Corrosion Control Maintenance Facility Youngstown, OH

# Benjamin Diehl DEVELOPMENT MANAGER

Tel: (757) 619-8866

Email: Ben@bosfamanagement.com

#### **OVERVIEW**

Worked and educated over the past 6 years in architecture, construction, and real estate. Responsibilities with BOSFA include construction management, design assistance, estimating, cost management, approval and permit procurement, contract management, quality management and schedule management.

#### **Relevant Technical Skills**

Microsoft Project Microsoft Excel AutoCAD

## 2022- | BOSFA Management

Currently managing the development of six properties

### 2021-2022 | FutureHaus + Dubai World Expo 2020

- Assisted with the house's reconstruction and improvement to prepare it for display at Expo 2020 in Dubai
- -Acquired experience in on-site construction which allowed me to understand the technological and architectural aspects of the house.
- -Worked as an ambassador at the World Expo 2020 Dubai, the world's largest global event that links innovation, technology, art, and architecture.
- Administered tours to thousands of individuals

#### 2021 | Saunders + Crouse Architects

- Produced technical floor plans for apartment renovations
- Created conceptual designs for projects
- Created drawings to show clients in meetings Reviewed construction documents to ensure code compliance

### 2021 | VB Homes LLC.

Worked alongside project managers to help construct homes in a timely manner.

#### **Education**

Bachelor of Architecture from Virginia Tech School of Arts Architecture + Design

#### D.A. Davidson & Co. Disclosures

D.A. Davidson & Co. ("Davidson") is providing certain disclosures, as required by the Municipal Securities Rulemaking Board (MSRB) Rules G-17 & G-23, regarding our potential role, duties and interests as the underwriter or placement agent.

Davidson intends to serve as underwriter or placement agent (in either case, the "underwriter"), and not as a financial advisor or municipal advisor, in connection with the issuance of any debt. Once engaged as underwriter, as part of our services to the Issuer, Davidson may provide advice concerning the structure, timing, terms, and other similar matters concerning the issuance of any debt. However, Davidson is not acting as an advisor to the Borrower and does not owe the Borrower a fiduciary duty pursuant to Section 15B of the Securities Exchange Act of 1934 with respect to the information accompanying this disclosure letter. Furthermore, at this time Davidson is not recommending any action to the Borrower in connection with the proposed issuance of debt.

As underwriter, Davidson's primary role will be to purchase as principal, or arrange for the placement of, the Bonds in a commercial arm's-length transaction with the Borrower. Davidson has financial and other interests that differ from those of the Borrower. MSRB Rule G-17 requires Davidson to deal fairly at all times with both municipal Borrowers and investors. Unlike a municipal advisor, Davidson does not have a fiduciary duty to the Borrower under federal securities laws and therefore is not required by federal law to act in the best interests of the Borrower without regard to our own financial or other interests. Davidson has a duty to purchase / place the Bonds at a fair and reasonable price, but must balance that duty with the duty to sell / place the Bonds to / with investors at prices that are fair and reasonable. Davidson will review any official statement for the Bonds in accordance with, and as part of, its responsibilities to investors under the federal securities laws, as applied to the facts and circumstances of this transaction.

We suggest you discuss this letter and any accompanying materials with any and all internal or external advisors or experts such as your financial and/or municipal, legal, accounting, tax and other advisors, as applicable, to the extent you deem appropriate.

This document and the information herein is to be considered in DRAFT form and subject to change and / or amendment.

# EXHIBIT 4 Relevant Experience

## Daniel Goldstein

Daniel was formerly a principal of E & M Property Management LLC. At E & M Property Management LLC, Daniel oversees all operating aspects of various portfolios with gross annual rental income exceeding \$26,000,000. Although E & M Property Management LLC is not a party to this transaction, Daniel's background, including his experience as a principal of E & M Property Management LLC, is relevant as a testament to his acquired field and management experience in the real estate industry.

In 1981, Daniel became a licensed electrician. Daniel then worked in the construction trade to further his education in both the electrical field and business. In 1992, Daniel started an import and manufacturing company. Under his direction, the company grew to #3 in sales within its category in the entire State of Israel. The company was subsequently sold in 1998. At the same time, Daniel was making his foray into real estate, managing his family's portfolio in both rentals and sales in Israel.

In 1999, Daniel moved back to the United States and opened an electrical contracting company that grew to over fifty (50) workers. In 2010, Daniel joined E & M Associates. At E & M Associates, Daniel worked on the acquisition, rehabilitation, and repositioning of properties with over 5,000 units, including an enormous Bronx portfolio of over 3,700 apartments, which was in dire need of rehabilitation.

Using the experience he gained at E & M Associates, Daniel became a principal at E & M Property Management LLC. Daniel acquired 1,703 units in the New York area, with combined gross annual rents over \$26,000,000. Of the 1,703 units currently under ownership and management by Goldstein, 582 of the units are either Rent Stabilized or Affordable Housing.

In addition to his experience at E & M Daniel Goldstein has a membership interest in the following entities:

1 FULTON PLAZA LLC (Special Purpose Entity/Holding Company)

22 PEARSALL LLC (Special Purpose Entity/Holding Company)

34 PEARSALL LLC (Special Purpose Entity/Holding Company)

58 HILTON LLC (Special Purpose Entity/Holding Company)

107 JAMES BURRELL LLC (Special Purpose Entity/Holding Company)

160 HILTON LLC (Special Purpose Entity/Holding Company)

385 BAYVIEW LLC (Special Purpose Entity/Holding Company)

407 BEACH 20 ASSOCIATES LP (Special Purpose Entity/Holding Company)

600 FRONT STREET LLC (Special Purpose Entity/Holding Company)

839 PROSPECT TOWNHOMES LLC (Special Purpose Entity/Holding Company)

2206 CORNAGA LLC (Special Purpose Entity/Holding Company)

ALDER AT VALLEY STREAM LLC (Special Purpose Entity/Holding Company)

BEAUTY ON CENTRAL LLC (Special Purpose Entity/Holding Company)

BOSFA DEVELOPMENT LLC (Development Company)

**BOSFA MANAGEMENT LLC (Management Company)** 

**BOSFA PROPERTIES LLC (Development Company)** 

CENTRAL ISLIP COURTHOUSE CORPORATE CENTER LLC (Special Purpose Entity/Holding Company)

CLINTON MANOR LLC (Special Purpose Entity/Holding Company)

COVERT ORCHARD LLC (Special Purpose Entity/Holding Company)

EASTVIEW APARTMENTS LLC (Special Purpose Entity/Holding Company)

HEMPSTEAD LGL LLC (Special Purpose Entity/Holding Company)

ISLIP EASTVIEW APARTMENTS LLC (Special Purpose Entity/Holding Company)

KARKAOT LLC (Special Purpose Entity/Holding Company)

LINDEN LG LLC (Special Purpose Entity/Holding Company)

MAIN STREET PARKING LLC (Special Purpose Entity/Holding Company)

RIVOLI LG REDEVELOPMENT COMPANY LLC (Special Purpose Entity/Holding Company)

THE 107 JAMES LL BURRELL HOUSING DEVELOPMENT FUND CORPORATION (Special Purpose Entity/Holding Company)

THE ALDER AT LAKE PARK LLC (Special Purpose Entity/Holding Company)

Daniel's extensive knowledge and understanding of building systems have been integral to his success.

The fervor with which Daniel conducts himself in business is only surpassed by his philanthropic endeavors, where his magnanimity truly shines. Daniel joined the Meadowmere Fire Department as a Volunteer firefighter in his spare time and rose to Captain to give back to the community before ultimately stepping down in 2012. Although Daniel is busy, he has found time to serve his community as a Trustee of the Village of Lawrence, a position from he resigned several years ago. Daniel's philanthropy is also evident in his many charitable contributions yearly to many in-need causes, such as less fortunate people and children who cannot afford schooling.