



HEALTH CARE MANAGEMENT

Nashville is widely recognized as a national health care industry capital and global health care industry leader. With a reputation for dynamic, innovative health care companies, the Nashville region has a rich tradition of entrepreneurship and strong industry management talent. Nashville has helped shape the nation's health care landscape for the past four decades and continues to improve the delivery of patient care across the globe. The health care industry contributes an overall benefit of \$67 billion and 362,560 direct and indirect industry jobs to the local economy annually.

More than 500 health care companies are located in Middle Tennessee, making it the region's largest and fastest-growing industry. Seventeen publicly traded health care companies are headquartered in the region, with combined worldwide employment of nearly 570,000 and \$92 billion in global revenue. More than half of the privately-owned hospital beds in the U.S. are operated by Nashville-area companies. The region has also developed a network of professional service firms specializing in the health care industry – including legal, accounting, finance and real estate services.

NASHVILLE'S HEALTH CARE INDUSTRY DIRECTLY EMPLOYS 126,996 PEOPLE.

LEADING HEALTH CARE EMPLOYERS	LOCAL EMPLOYEES
Vanderbilt University Medical Center	24,039
HCA Healthcare Inc.	10,600
Saint Thomas Health	8,335
Community Health Systems Inc.	3,878
National HealthCare Corp.	3,028
United Healthcare	1,984
AdvancedHEALTH	1,932
LifePoint Health	1,866
Williamson Medical Center	1,382

Source: NBf, 2019

"Nashville has long been known for its collaborative and entrepreneurial spirit, and in recent years, the city has gained a national reputation for cutting-edge technology and innovation. As a result, established healthcare companies like HCA Healthcare- along with startups and professional partnerships- are moving the industry forward and improving patient care not just here but everywhere."

-Sam Hazen, Chief Executive Officer, HCA Healthcare

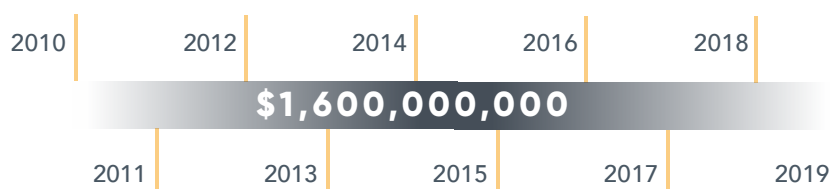
HEALTH CARE WAGES	JOB IN NASHVILLE MSA	MEDIAN HOURLY EARNINGS
Clinical Laboratory Technologists and Technicians	2,700	\$25.72
Health Educators	399	\$19.13
Healthcare Social Workers	1,320	\$25.35
Home Health and Personal Care Aides	6,400	\$11.16
Licensed Practical and Licensed Vocational Nurses	7,220	\$21.39
Medical and Health Services Managers	4,180	\$51.84
Occupational Health and Safety Specialists	520	\$35.91
Purchasing Managers	520	\$59.28
Registered Nurses	21,600	\$31.28
Surgical Technologists	920	\$23.83

Source: BLS, Occupational Employment Statistics,
May 2019 Release, Chmura Analytics 2019

17 PUBLICLY TRADED HEALTH CARE COMPANIES IN THE NASHVILLE REGION.



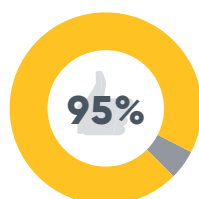
MORE THAN 1.6 BILLION IN VENTURE CAPITAL WAS INVESTED IN NASHVILLE HEALTH CARE COMPANIES OVER THE PAST 10 YEARS.



MORE THAN 500 HEALTH CARE COMPANIES HAVE OPERATIONS IN NASHVILLE AND WORK ON A MULTISTATE, NATIONAL OR INTERNATIONAL BASIS.



NASHVILLE IS HOME TO MORE THAN 400 PROFESSIONAL SERVICE FIRMS THAT PROVIDE EXPERTISE IN THE HEALTH CARE INDUSTRY.



95% OF HEALTH CARE CEOS INDICATE THAT A NASHVILLE HEADQUARTERS LOCATION IS IMPORTANT TO THEIR COMPANY'S POSITIVE PERFORMANCE.