



HEALTH CARE MANAGEMENT

Nashville is widely recognized as a national health care industry capital and global health care industry leader. With a reputation for nurturing dynamic, innovative health care companies, the Nashville region has a rich tradition of entrepreneurship and strong industry management talent. Nashville has helped shape the nation's health care landscape for the past four decades, and continues to improve the delivery of patient care across the globe. The health care industry contributes an overall benefit of nearly \$40 billion and more than 250,000 jobs to the local economy annually.

Nearly 400 health care companies are located in Middle Tennessee, making it the region's largest and fastest-growing industry. Eighteen publicly traded health care companies are headquartered in the region, with combined worldwide employment of nearly 500,000 and \$73 billion in global revenue. More than half of the privately owned hospital beds in the U.S. are operated by Nashville-area companies. Nashville's industry has also developed a network of professional service firms specializing in health care industry support – including legal, accounting, finance and real estate services.

Nashville's health care industry directly employs 126,000 people.

LEADING HEALTH CARE EMPLOYERS	LOCAL EMPLOYEES
Vanderbilt University Medical Center	20,000
HCA	10,380
Saint Thomas Health	7,100
Community Health Systems	5,000
National HealthCare Corp.	3,100
UnitedHealthcare	1,816
Cigna-Healthspring	1,200
Centerstone	1,110
Change Healthcare	950
Brookdale Senior Living	730
eviCore healthcare	770
Healthways	713
Correct Care Solutions	644
Premise Health	550
MEDHOST Inc.	520

Source: Book of Lists, 2015-2016

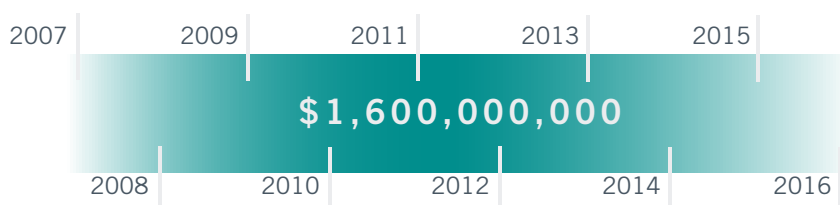
HEALTH CARE WAGES	JOB IN NASHVILLE MSA	MEDIAN HOURLY EARNINGS
File clerks	807	\$13.86
Health educators	432	\$15.63
Healthcare practitioners and technical occupations	973	\$25.04
Healthcare social workers	915	\$27.93
Home health aides	2,571	\$9.99
Licensed practical and vocational nurses	6,384	\$18.79
Medical assistants	2,138	\$17.51
Medical and clinical laboratory technicians	3,371	\$40.87
Medical and health services managers	4,810	\$15.69
Occupational health and safety specialists	475	\$31.31
Purchasing managers	692	\$37.78
Receptionists and information clerks	6,149	\$13.91
Registered nurses	18,477	\$28.57
Surgical technologists	817	\$19.84

Source: EMSI, 2016

18 PUBLICLY TRADED HEALTH CARE COMPANIES IN THE NASHVILLE REGION.



MORE THAN **\$1.6 BILLION** IN VENTURE CAPITAL WAS INVESTED IN NASHVILLE HEALTH CARE COMPANIES OVER THE PAST 10 YEARS.



NEARLY **400** HEALTH CARE COMPANIES HAVE OPERATIONS IN NASHVILLE AND WORK ON A MULTISTATE, NATIONAL OR INTERNATIONAL BASIS.



NASHVILLE IS HOME TO MORE THAN **400** PROFESSIONAL SERVICE FIRMS THAT PROVIDE EXPERTISE IN THE HEALTH CARE INDUSTRY.

Fortune 100 Health Care Leader HCA Continues to Commit to Nashville

Nashville-based HCA is one of the nation's leading providers of healthcare services, comprising 170 locally managed hospitals and 118 freestanding surgery centers in 20 states and the United Kingdom. With its founding in 1968, HCA created a new model for hospital care in the United States, using combined resources to strengthen hospitals, deliver patient-focused care and improve the practice of medicine.

From the study demonstrating that early elective delivery of babies is not as good as full-term delivery, to the study identifying a method to reduce all bloodstream infections by 44% more than previously known best practices, HCA is a learning healthcare system that uses its more than 26 million annual patient encounters to advance science, improve patient care and save lives.

Throughout its history, HCA has invested in the Nashville community, most recently completing a \$200 million office building in the Capitol View development bringing around 2,000 jobs to the area. HCA currently employs approximately 16,500 people in the Middle Tennessee area and invests approximately \$15 million locally through annual charitable giving.



"The secret to Nashville's success is its collaborative and entrepreneurial spirit, and nowhere is that more evident than in our healthcare industry. Ideas and solutions developed here—whether by established innovators like HCA or startups and collaborations—are improving the lives of patients across the country. There is no place like Nashville."

— Milton Johnson,
chairman and CEO, HCA



Contact us

The Nashville Area Chamber of Commerce's top-ranked economic development team is dedicated to assisting you with your business relocation or expansion across the 10-county Nashville region. We serve as your single point of contact to make your transition into the Nashville region as smooth as possible. Our services include:

- Providing regional research and data
- Assisting with comprehensive real estate search
- Coordinating with all regional economic development partners including State of Tennessee, Tennessee Valley Authority and local entities
- Facilitating company and site consultant visits to the region
- Creating customized talent recruitment plans
- Assisting with employee and family relocation process

For more information or assistance with your site selection process, please contact a member of our economic development team.



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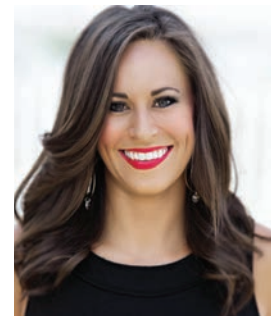
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