TRISUL REACHES SALES OF R$428 MILLION IN 2013, A GROWTH OF 54% IF COMPARED TO THE PREVIOUS YEAR

São Paulo, January 21, 2014 - TRISUL S.A. (BM&FBovespa: TRIS3; Bloomberg: TRIS3 BZ; Reuters: TRIS3.SA), focusing on middle and high-income residential projects, announces its preliminary results for 4Q13 and 2013. The results presented herein are management results and are subject to external audit.

CONTRACTED SALES

- In 4Q13, **net contracted sales** amounted to **R$122 million** in PSV, with Trisul's share being **R$108 million**, from a total of **299 units sold**.
- In 2013, **net contracted sales*** amounted to **R$523 million** in PSV, with Trisul's share being **R$428 million**, from a total of **1,260 units sold**, which represents a rise of 54**%** if compared to 2012.
- In 2013 **Sales over supply (*in units*)** reached **47%**. In 4Q13, the Sales over supply (SOS) reached **18%.**

LAUNCHES

- In 2013 The company launched 7 **projects,** corresponding to 988 units. Trisul´s **PSV launched** came to **R$405 million**, reaching the guidance prospection for 2013.

Launches

Launchings	Region	Launching Date	Segment	Units	% Trisul	Total PSV R$MM	Trisul's PSV R$MM	Average Price/Unit
1 Immaginato	São Paulo	25/5/2013	Middle	114	100%	65,0	65,0	570
2 My Station	São Paulo	29/6/2013	Middle	102	100%	45,0	45,0	441
2Q13 Launches				**216**		**110,0**	**110,0**	**509**
1 Oliva Vila Mascote	São Paulo	3/8/2013	High	86	100%	53,0	53,0	616
2 Duetto Biagi Hotel & Residence Service	São Paulo	10/9/2013	High	294	100%	80,0	80,0	272
3Q13 Launches				**380**		**133**	**133**	**350**
1 Paysage Mooca	São Paulo	26/10/2013	Middle	68	100%	41,5	41,5	610
2 ADD Vila Mariana	São Paulo	28/11/2013	High	170	100%	95,0	95,0	559
3 Allegro Cotia	Cotia	7/12/2013	Middle	154	100%	25,3	25,3	164
4Q13 Launches				**392**		**162**	**162**	**413**
2013 Total launchings				**988**		**405**	**405**	**410**

CONCLUDED WORKS

*__Concluded Works__, in 2013, totaled **4,526 units**, reaching a Total PSV of R$1 billion, being **R$743 million** Trisul´s share. It reached the guidance prospection for 2013.

2013 Concluded Works										
	Launching Date	Delivered Date [1]	Projects	City	Segment	Units	% Trisul	Total PSV R$MM [2]	Trisul's PSV R$MM [2]	Status
1	Mar-10	Jan-13	Vida Plena Ribeirão - 2nd Step	Ribeirão Preto	Trisul Life	348	100%	41	41	AGI
1Q13						**348**		**41**	**41**	
2	Aug-10	Apr-13	Vida Plena Campolim - 1st Step	Sorocaba	Trisul Lar	362	100%	38	38	AGI
3	Sep-10	Apr-13	Viva Bem Ribeirão	Ribeirão Preto	Trisul Lar	292	100%	29	29	AGI
4	Mar-10	Apr-13	L´Itaim	São Paulo	High	40	50%	59	30	AGI
5	Jan-11	May-13	Vitrine Esplanada - 1st Step	Sorocaba	Trisul Life	198	100%	40	40	AGI
6	Aug-11	Jun-13	Max Clube - 2nd Step	São José dos Campos	Trisul Lar	78	100%	10	10	AGI
7	May-10	Jun-13	Vida Plena Cotia - 1st Step	Cotia	Trisul Lar	242	100%	22	22	AGI
2Q13						**1.212**		**198**	**169**	
8	Jan-10	Jun-13	Alphastyle	Barueri	Middle	325	40%	95	38	AGI
9	Mar-10	Jul-13	Reserva do Golfe	Ribeirão Preto	Middle	420	80%	108	87	AGI
10	Aug-10	Jul-13	Supera Guarulhos - 2nd Step	Guarulhos	Middle	312	75%	115	86	AGI
11	Sep-10	Sep-13	Vida Plena Cotia - 2nd Step	Cotia	Trisul Lar	344	100%	32	32	AGI
3Q13						**1.401**		**350**	**243**	
12	Apr-10	Oct-13	Joy	Distrito Federal	Middle	169	50%	45	23	AGI
13	May-10	Oct-13	Stellato	São Caetano do Sul	Middle	60	100%	30	30	AGI
14	Oct-10	Nov-13	Art´e Prime	Jundiaí	Middle	208	35%	104	36	AGI
15	Jan-11	Dec-13	Vitrine Esplanada - 2nd Step	Sorocaba	Trisul life	264	100%	33	33	AGI
16	Oct-10	Dec-13	Vila Verde Sabará - 1st Step	São Carlos	Trisul life	182	100%	61	61	AGI
17	Oct-10	Dec-13	Vida Plena Campolim - 2nd Step	Sorocaba	Trisul Lar	244	100%	26	26	AGI
18	Nov-10	Dec-13	Play Life [2]	SCS	Middle	138	100%	39	39	Habite-se
19	Jan-11	Dec-13	Suprema Guarulhos - 2nd Step [2]	Guarulhos	Middle	300	50%	83	42	Habite-se
4Q13						**1.565**		**421**	**290**	
Total						**4.526**		**1.010**	**743**	

**Criterion:*

[1] PSV's release date without considering monetary adjustments and setting the table;
[2] Issued by HABITE-SE

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