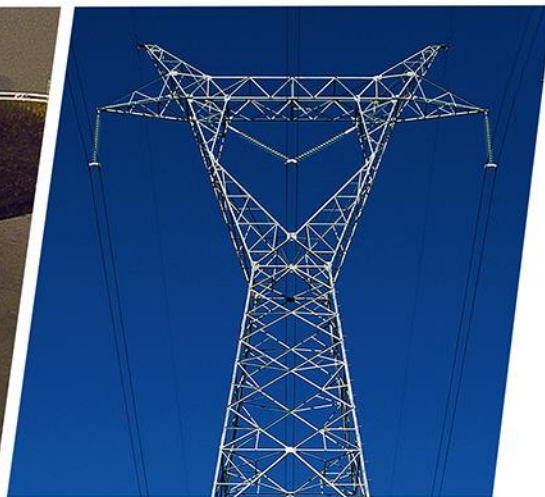




Alupar

Results Presentation 4Q19

- 
- A photograph of a wind farm with several white wind turbines standing in a row behind a line of green trees. The sky is clear and blue.
1. Period Highlights
 2. Development of the ongoing Assets
 3. Financial Information

Parque Eólico Energia dos Ventos



UHE Ferreira Gomes



Project Characteristics

TL 500 kV Ibicoara - Poções III – 165 km

TL 230kV Poções III – Poções II – 5 km

SS 500/230 kV Poções III - Capacity 600 MVA

Auction:

13/2015 – 1st Stage

Concession Begin:

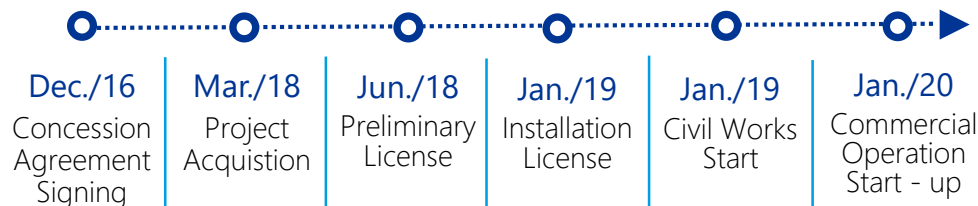
2016

Capital Structure:

25.06% Alupar

Concession End:

2046



- Capex to be unitized: R\$ 368.1 MM
- RAP Cycle 2019-2020: R\$ 69.1 MM/year
- RAP/Capex: 18.8%

FITCH RATINGS

Fitch Affirms Alupar Rating – Stable Outlook

Fitch Ratings has reaffirmed the long-term national scale rating of the Company and its Debentures issues in “**AAA (bra)**” and international scale rating in “**BB**” for Foreign Currency Issuer Default Rating (IDR) and in “**BBB-**” for Local Currency (IDR), and affirmed a Stable Outlook.



FitchRatings

- ✓ Corporate (national scale) **AAA**
- ✓ International Scale **BB**

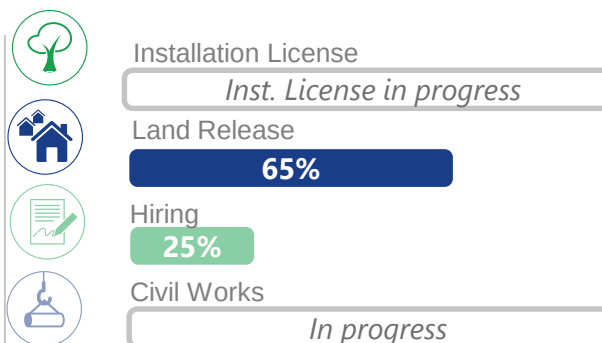
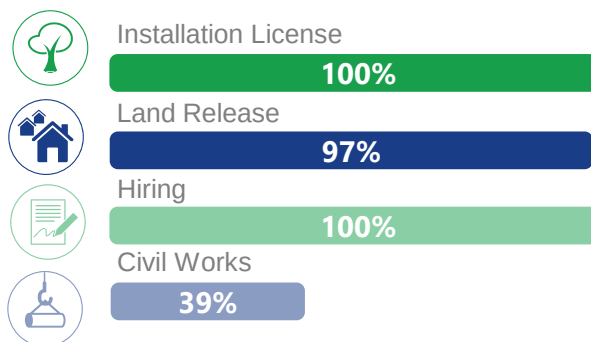
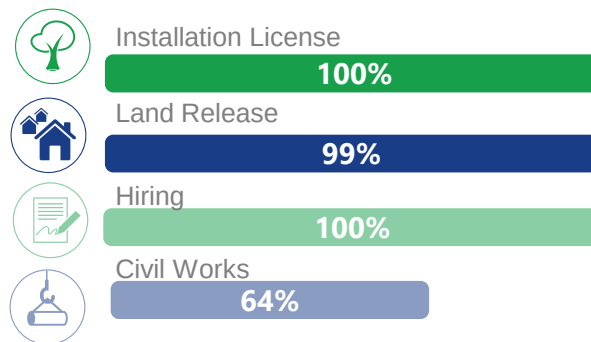
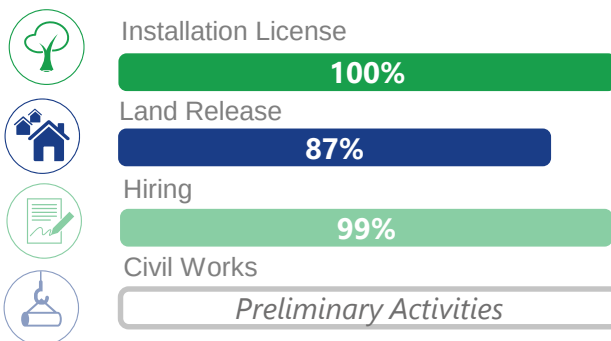
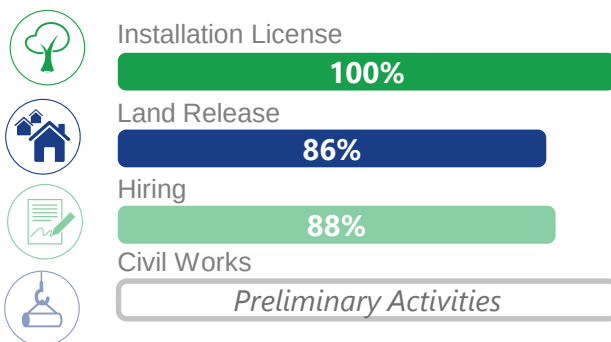
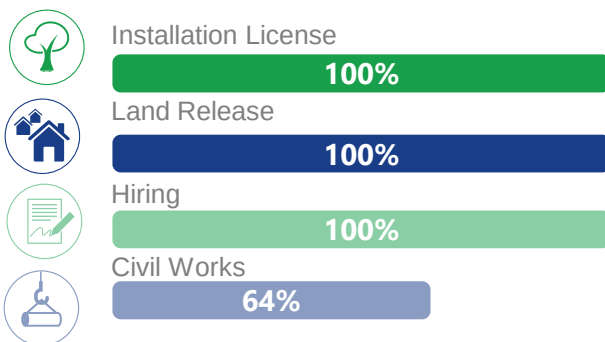
Alupar's ratings reflect its low business risk associated with the combination of its operations in the electric energy transmission and generation segments, as well as a positive asset base diversification, which dilutes operational risks.

- The transmission segment is characterized by high EBITDA margins and great predictability of operating cash generation.
- On the generation segment, Fitch expects the company to present robust performance and positively manage its exposure to the current hydrological risk.



SE Jauru - TME

Progress of the Projects



Progress of the Projects

ETB | Empresa de Transmissão Baiana



Progress of the Projects

TPE | Transmissora Paraíso de Energia



Progress of the Projects

TCC | Transmissora Caminho do Café





LT - ETEM

Financial Highlights- Consolidated



Key Indicators "CORPORATE LAW (IFRS)"							
R\$ MM	3Q19	4Q19	4Q18	Var.%	2019	2018	Var.%
Net Revenue	1,259.0	1,369.4	403.1	239.7%	4,592.1	1,882.9	143.9%
EBITDA (CVM 527)	620.6	664.9	169.5	292.3%	2,557.7	1,294.8	97.5%
EBITDA Margin	49.3%	48.6%	42.0%	6.6 p.p	55.7%	68.8%	(13.1 p.p)
Adjusted EBITDA Margin*	87.1%	87.2%	57.1%	30.1 p.p	84.8%	78.2%	6.6 p.p
Financial Results	(71.0)	(72.6)	(70.5)	3.0%	(262.5)	(266.8)	(1.6%)
Consolidated Net Income	401.2	348.4	66.4	424.8%	1,641.4	750.8	118.6%
Subsidiaries' Minority Interest	188.7	182.0	35.5	412.6%	751.1	364.0	106.3%
Alupar Net Income	212.5	166.3	30.9	438.8%	890.3	386.7	130.2%
Earnings per UNIT (R\$) **	0.73	0.57	0.11	438.8%	3.04	1.32	130.2%
Net Debt ***	3,521.6	4,519.6	2,803.1	61.2%	4,519.6	2,803.1	61.2%
Net Debt / Ebitda ****	1.4	1.7	4.1		1.8	2.2	

Key Indicators "REGULATORY"							
R\$ MM	3Q19	4Q19	4Q18	Var.%	2019	2018	Var.%
Net Revenue	437.5	462.0	389.2	18.7%	1,772.4	1,603.9	10.5%
EBITDA (CVM 527)	327.9	327.9	265.5	23.5%	1,245.6	1,243.1	0.2%
EBITDA Margin	74.9%	71.0%	68.2%	2.8 p.p	70.3%	77.5%	(7.2 p.p)
Financial Results	(71.0)	(67.8)	(70.5)	(3.8%)	(257.8)	(266.8)	(3.4%)
Consolidated Net Income	166.0	172.2	136.3	26.3%	669.3	669.5	-
Subsidiaries' Minority Interest	93.9	86.0	95.4	(9.9%)	364.3	370.5	(1.7%)
Alupar Net Income	72.1	86.2	40.9	110.8%	305.0	299.1	2.0%
Earnings per UNIT (R\$)**	0.25	0.29	0.14	110.8%	1.04	1.02	2.0%
Net Debt ***	3,521.6	4,519.6	2,803.1	61.2%	4,519.6	2,803.1	61.2%
Net Debt / Ebitda ****	2.7	3.4	2.6		3.6	2.3	

*Subtracted from Net Revenue the Capex made (Infrastructure Cost)

**Net Income / Units Equivalents (293,037,090)

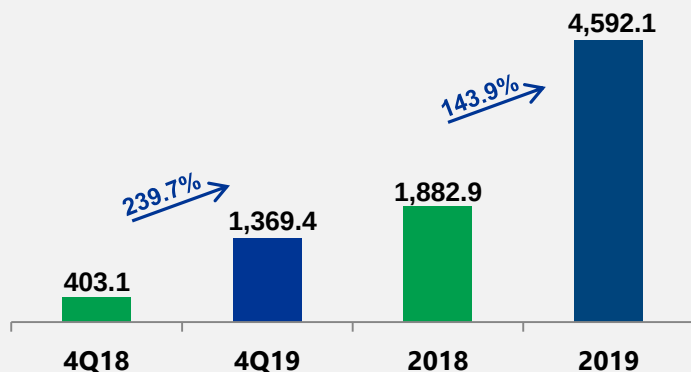
*** Including Securities under Non-Current Assets

**** Annualized EBITDA.

Financial Highlights – Consolidated – Net Revenues



IFRS – Net Revenues (R\$ million)



(+) R\$ 945.2 mm in Revenue from the Energy Transmission Segment:

(+) R\$ 880.0 mm - Infrastructure Revenue:

- (+) R\$ 500.1 mm - investments made at the transmission assets under implementation in Brazil;
- (+) R\$ 361.8 mm - adoption of the CPC 47 (IFRS 15) - Revenue from Contracts with Customers.

(+) R\$ 44.8 mm – Energy Transmission Revenue:

- (+) R\$ 22.2 mm - ETAP and ETC commercial start-up;
- (+) R\$ 23.0 mm - consolidation of the TME transmitter.

(+) R\$ 53.4 mm - Energy Supply Revenue:

(+) R\$ 33.7 mm at the generators combined revenue:

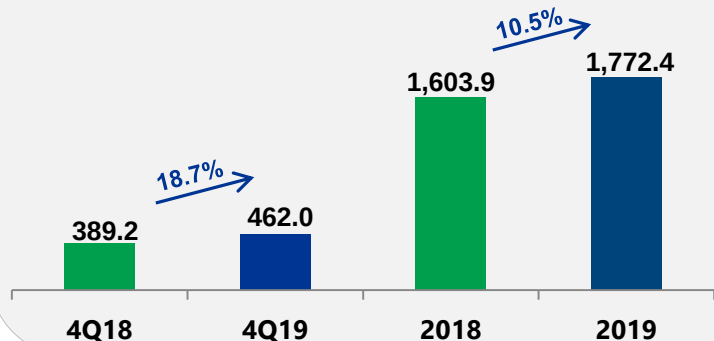
- (+) R\$ 28.1 mm at Ferreira Gomes HPP: (+) R\$ 22.4 mm in energy trading:
 - 4Q19: R\$ 33.3 mm (50.6 MW / average price of R\$ 297.98 MWh)
 - 4Q18: R\$ 10.9 mm (27.4 MW / average price of R\$ 179.65 MWh)

(+) R\$ 43.0 mm at the trading company:

- (+) R\$ 55.2 mm at the trading company;
 - 4Q19: R\$ 67.9 mm (136.5 MW / average price R\$ 255.06 MWh)
 - 4Q18: R\$ 12.7 mm (28.1 MW / average price R\$ 203.68 MWh)

(+) R\$ 23.3 mm at the intercompany eliminations.

Regulatory – Net Revenues (R\$ million)



(+) R\$ 25.7 mm in Revenue from the Energy Transmission Segment:

- (+) R\$ 15.0 mm at ETAP – start-up of operations (Apr/19);
- (+) R\$ 6.4 mm at ETC – start-up of operations (Sep/19);
- (+) R\$ 9.9 mm at TME – consolidation as of this quarter;
- (-) R\$ 11.1 mm in the revenue of the ERTE and ENTE transmitters - due to the decrease of 50% of the Annual Permitted Revenue - RAP for the 2019/2020 cycle, due to the 15-year anniversary of the start-up of operations: ERTE (Sep/2019) / ENTE (Feb/2020).

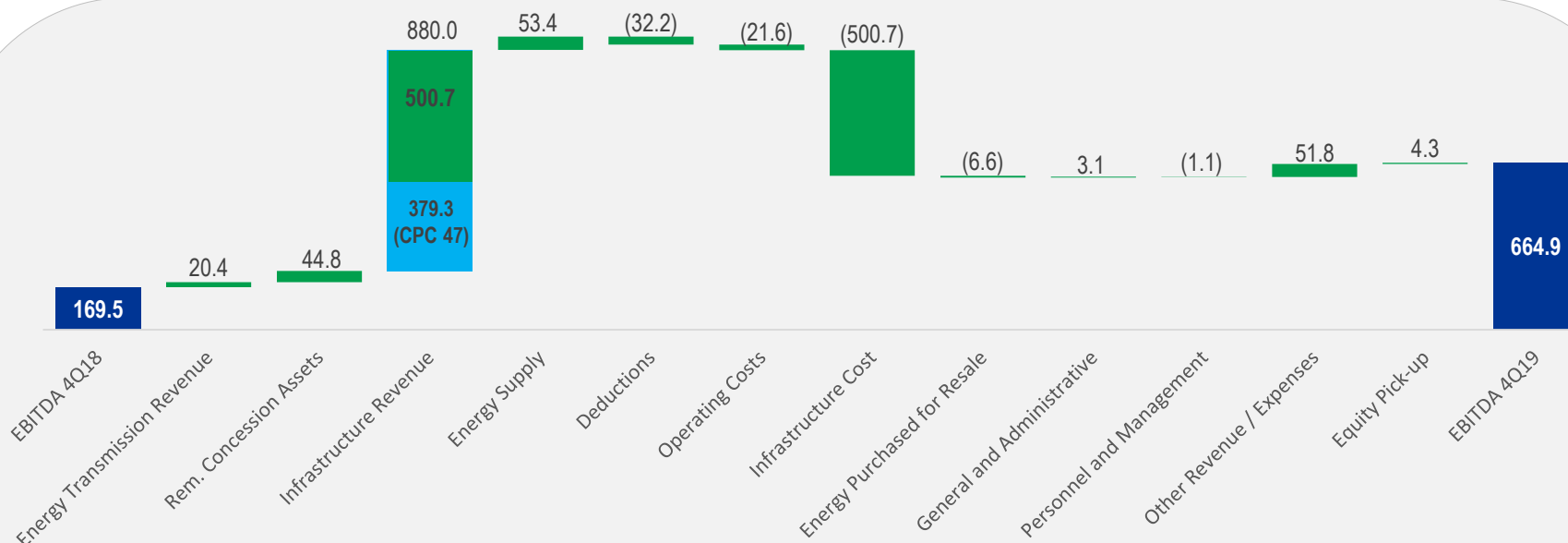
(+) R\$ 53.4 mm - Energy Supply Revenue:

- (+) R\$ 33.7 mm at the generators combined revenue;
- (+) R\$ 43.0 mm at the trading company;
- (+) R\$ 23.3 mm at the intercompany eliminations.

Financial Highlights Consolidated - EBITDA



Corporate Law Information



(+) R\$ 945,2 mm in Revenue from the Energy Transmission Segment

(+) R\$ 53,4 mm Energy Supply Revenue

(+) R\$ 32,2 mm in Deductions:

(+) R\$ 26.0 mm - deductions from deferred taxes and charges, due to the increase in infrastructure revenues, due to the projects being implemented in Brazil.

(+) R\$ 21.6 mm in Operating Costs:

- (+) R\$ 18.6 mm in the Transmission segment - write-off of assets (inventory) that were recorded in the balance sheet of non-current assets;
- (+) R\$ 2.8 mm in the Generation segment - maintenance, technical consultancy and PLR provision;
- (+) R\$ 0.2 mm at Alupar Holding - Adoption of CPC 06 (IFRS 16) - "Leasing".

(+) R\$ 500.7 mm in Infrastructure Costs:

(+) R\$ 500.1 mm - Investments made in transmitters under implementation in Brazil.

(-) R\$ 51.8 mm in Other Revenue / Expenses:

(-) R\$ 42.4 mm at Alupar Holding – increase of R\$ 39.8 mm in "Other Revenue";

(-) R\$ 8.7 mm at Apaete Holding – increase of R\$ 8.7 mm in "Other Revenue".

Record of the gain obtained in the acquisition of control of the TME (by Alupar) and AETE (by Apaete) transmitters.

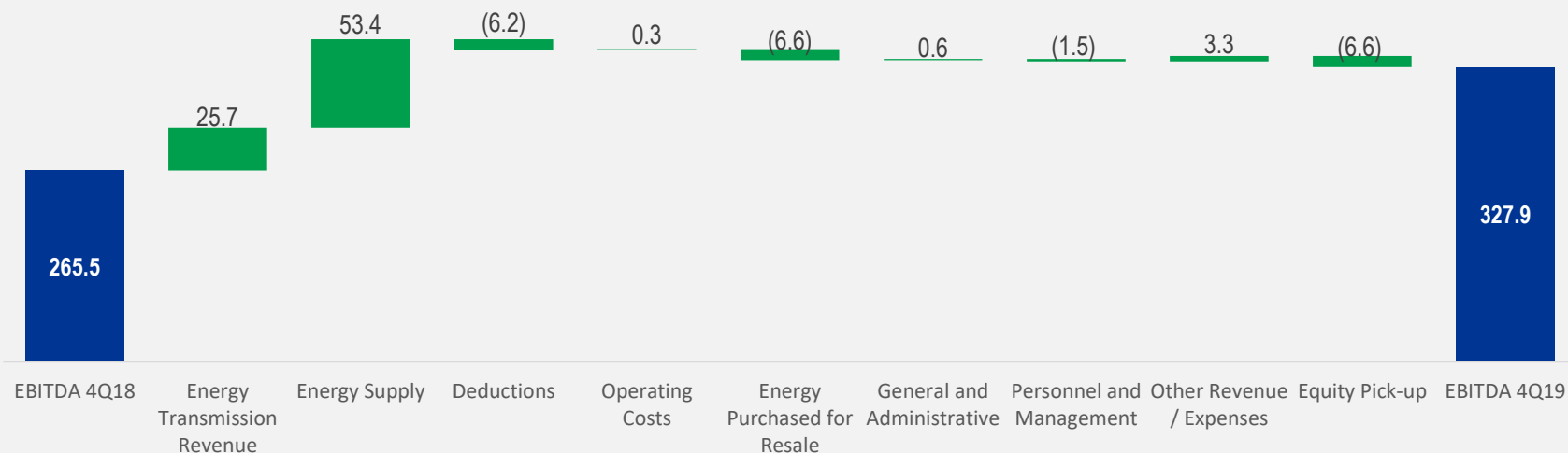
(+) R\$ 4.3 mm in Equity Pick-up:

Growth in the result of the transmission company ETB, resulting from the investments made to implement the asset. ETB started to be consolidated in December 2019, and therefore, the equity pickup for the months of October and November 2019 were accounted.

Financial Highlights Consolidated - EBITDA



Regulatory Information



(+) R\$ 25.7 mm in Revenue from the Energy Transmission Segment:

- (+) R\$ 15.0 mm in ETAP – start-up of operations (Apr/19);
- (+) R\$ 6.4 mm in ETC – start-up of operations (Sep/19);
- (+) R\$ 9.9 mm in TME – consolidation as of this quarter;
- (-) R\$ 11.1 mm in the revenue of the ERTE and ENTE transmitters - due to the decrease of 50% of the Annual Permitted Revenue - RAP for the 2019/2020 cycle, due to the 15-year anniversary of the start-up of operations: ERTE (Sep/2019) / ENTE (Feb/2020).

(+) R\$ 53.4 mm in Energy Supply Revenue:

- (+) R\$ 33.7 mm at the generators combined revenue;
- (+) R\$ 43.0 mm at the trading company;
- (+) R\$ 23.3 mm at the intercompany eliminations.

(+) R\$ 6.6 mm in Energy Purchase:

- (-) R\$ 2.0 mm purchase of the combined generators;
- (+) R\$ 31.9 mm at the trading company;
- (+) R\$ 23.3 mm at the intercompany eliminations.

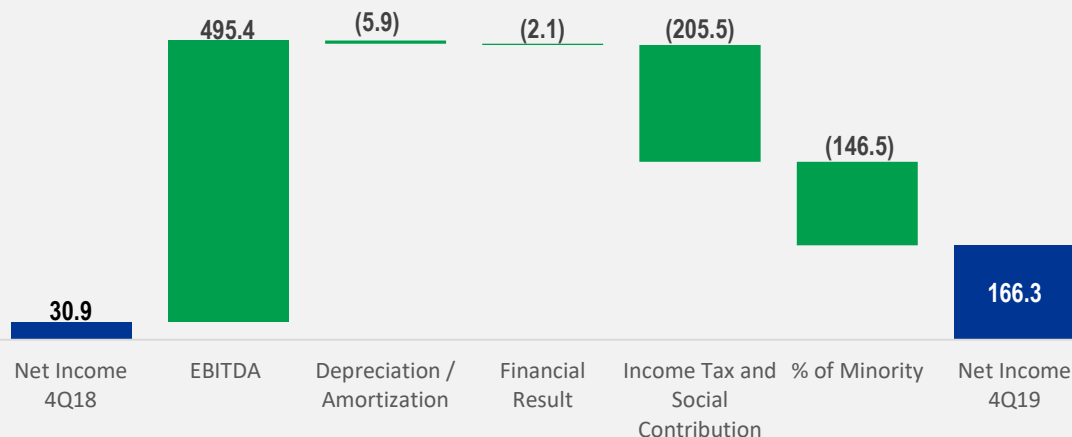
(-) R\$ 6.6 mm in Equity Pick-up:

- Beginning of consolidation, starting this quarter, of the TME and ETB transmitters.

Financial Highlights Consolidated – Net Income



4Q19 - Corporate Law Information



(+) R\$ 495.4 mm in EBITDA;

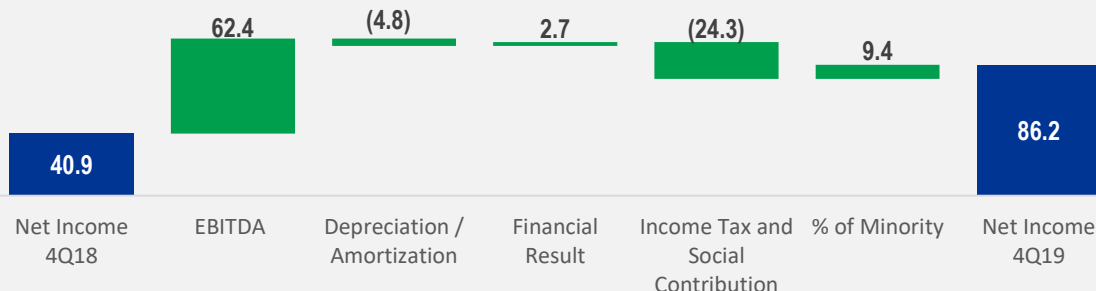
(+) R\$205,5 mm in Income Tax and Social Contribution:

(+) R\$ 194.7 mm in Deferred income tax and social contribution – increase in the results of the transmission companies being implemented, as a result of the investments made and the application of CPC 47 (IFRS 15).

(+) R\$ 146.5 mm in Minority %:

Increase in the results of the transmission companies under implementation, which Alupar has partners, due to the investments made and the application of CPC 47 (IFRS 15);
(+) R\$ 3.7 mm in TME transmitter – beginning, from this quarter, of the consolidation of the asset.

4Q19 - Regulatory Information



(+) R\$ 62.4 mm in EBITDA;

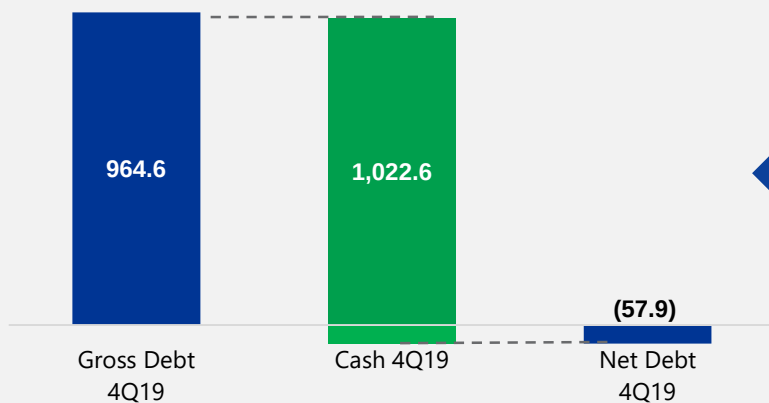
(+) R\$ 24.3 mm in Income Tax and Social Contribution:

(+) R\$ 7.3 mm in ETAP transmitter – commercial start-up (Apr/19);
(+) 10.6 mm in EATE transmitter – higher tax profit this quarter.

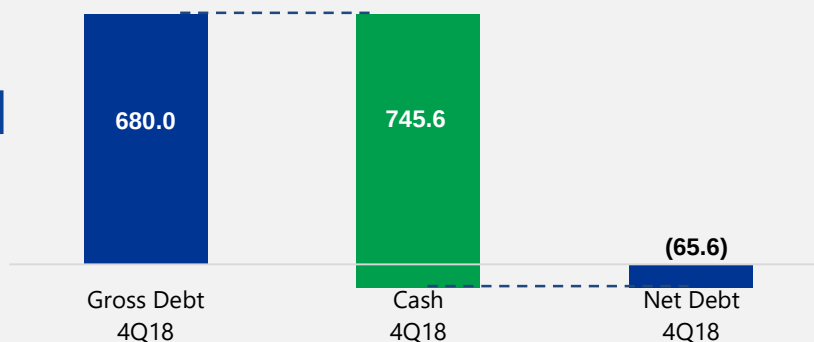
(-) R\$ 9,4 mm in Minority %:

(-) R\$ 7,1 mm in ERTE and ENTE - decrease in the Revenue - due to the decrease of 50% of the Annual Permitted Revenue - RAP for the 2019/2020 cycle, due to the 15-year anniversary of the start-up of operations: ERTE (Sep/2019) / ENTE (Feb/2020).

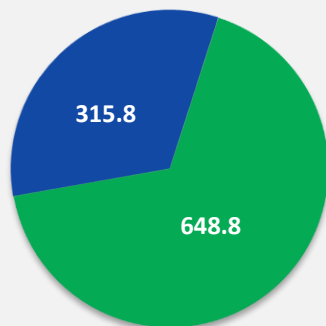
Total Debt 4Q19



Total Debt 4Q18

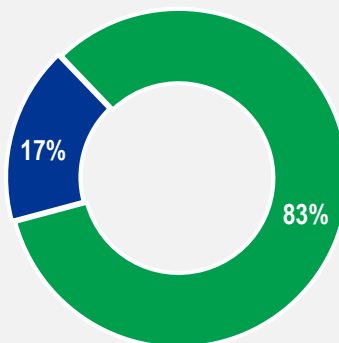


Total Debt Composition – 4Q19
(in million of R\$)



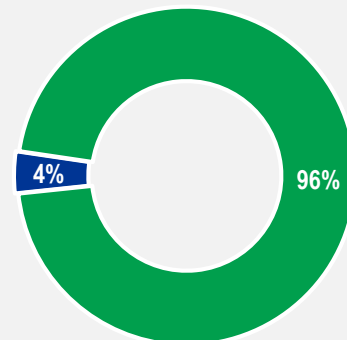
■ Debentures - 6th Issue
■ Debentures - 7th Issue

Debt Profile – 4Q19



■ Short Term ■ Long Term

Debt Profile – 4Q18

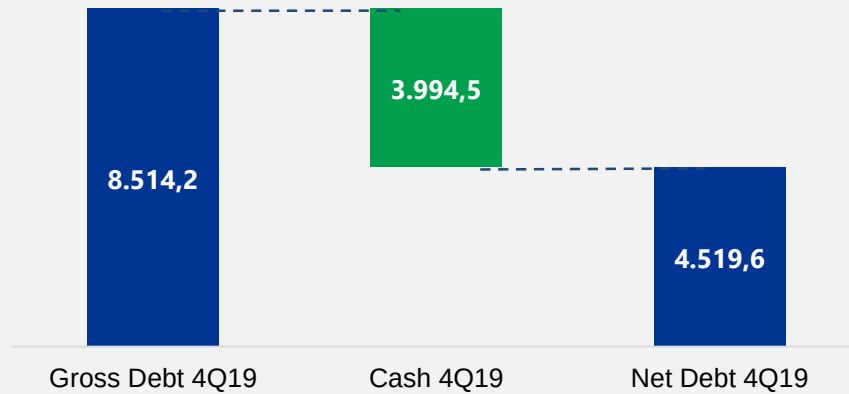


■ Short Term ■ Long Term

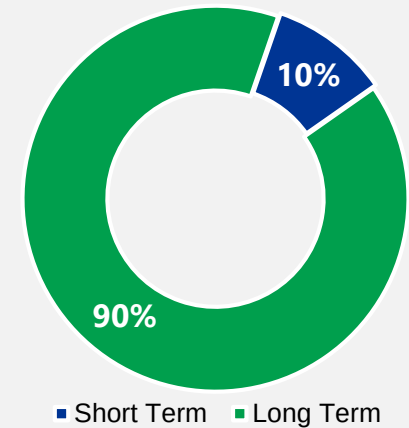
Indebtedness - Consolidated



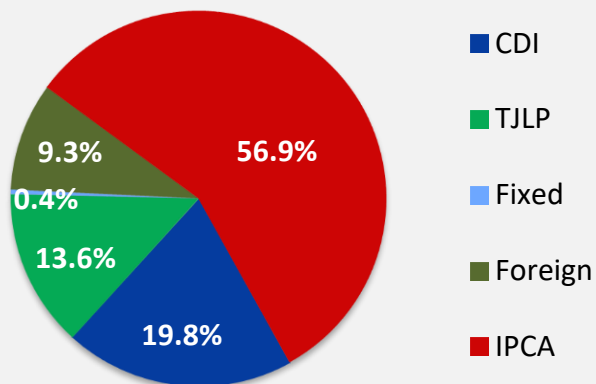
Total Debt 4Q19



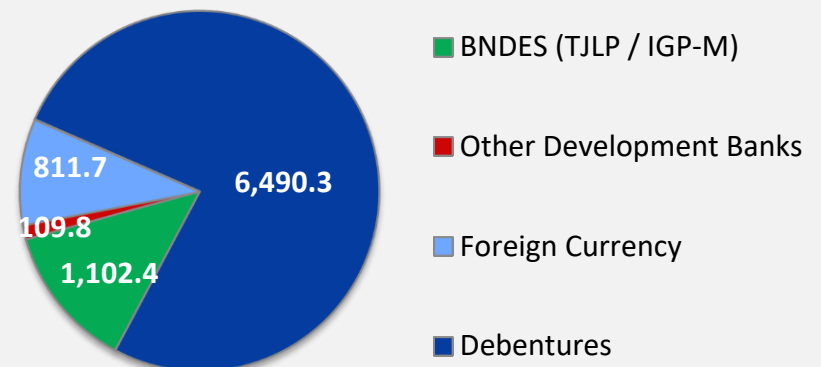
Debt Profile (%)



Gross Debt by Index (%)



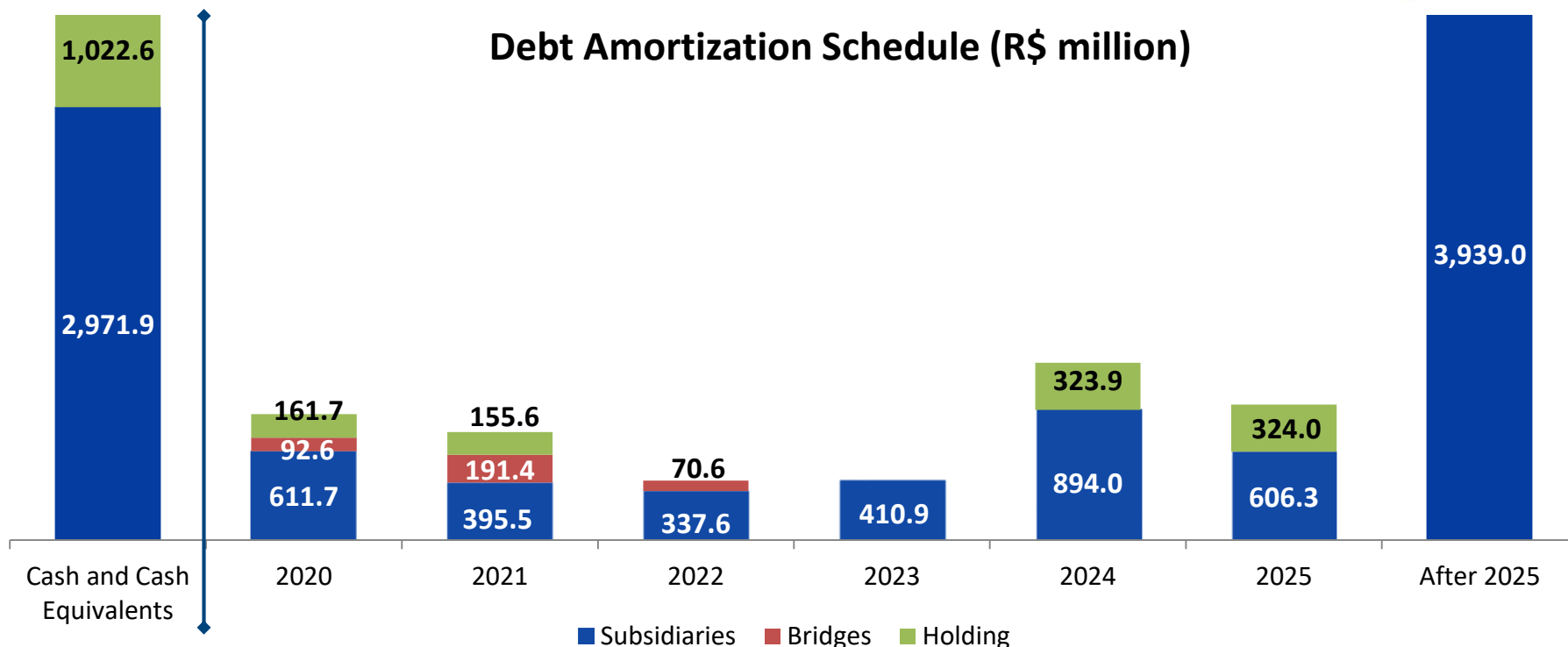
Total Debt Composition (in million of R\$)



Debt Amortization Schedule - Consolidated



Debt Amortization Schedule (R\$ million)



BRIDGES (MM)	2020	2021	2022
La Virgen / Alupar Inversiones	R\$ 88.2	R\$ 70.6	R\$ 70.6
TCE (Colombia)	R\$ 4.4	R\$ 120.8	-
TOTAL	R\$ 92.6	R\$ 191.4	R\$ 70.6

FitchRatings

- ✓ Corporate (national scale) **AAA**
- ✓ International Scale **BB**

Allocation of Profit



Dividends: On March 11, 2020, the Company's Board of Directors recommended the distribution of R\$ 202,195,591.87 of net income for the year 2019 corresponding to R\$ 0.23 per common and preferred share issued by the Company, equivalent to R\$ 0.69 per Unit. The dividends will be paid until June 15, 2020 and the shares will be traded ex-dividends from April 28, 2020.

12/31/2019	R\$ MM
Net income for the year	890,284
(-) Legal reserve (5%)	(44,514)
Adjusted net income	845,770
Minimum mandatory dividends under the Bylaws - 50%	422,885
Dividends to be paid	202,196
Constitution of unrealized profit reserve	220,689

According to article 37 of the Company's Bylaws, shareholders will be entitled to receive as a minimum non-cumulative mandatory dividend, in each year, 50% of the net profit for the year, plus or minus the following amounts: a) amount destined to the constitution legal reserve and;

b) amount allocated to the constitution of a contingency reserve and reversal of the same reserve formed in previous years.

In accordance with article 202 of Law No. 6,404/76, item II allows the minimum mandatory dividend to be paid to be limited to the amount of net income that has been realized, with the unpaid difference being recorded as an unrealized profit reserve (art. 197 of the same law). For the year of 2019, the Company's Management determined that the net profit for the year ended December 31, 2019, is due to the positive result of equity pickup (partially unrealized), thus constituting dividends payable considering the amount of realized profit and the difference of dividends to be paid, constituted an Unrealized Profit Reserve

Valorização YTD*

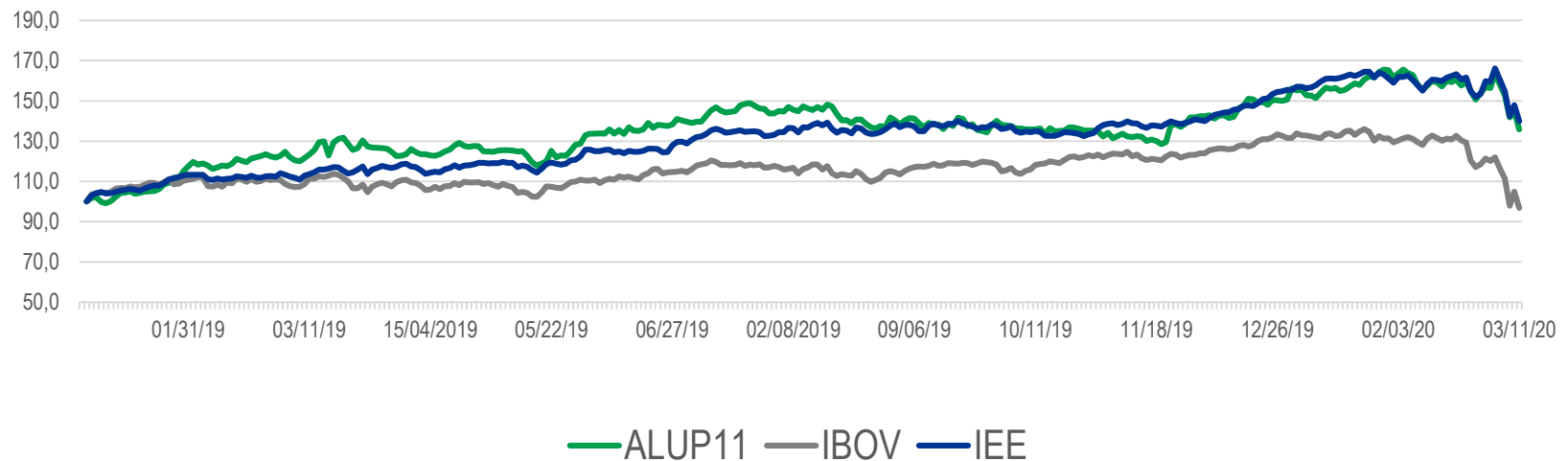
ALUP11: -9.78%

IBOV: -26.35%

IEE: -10.03%

Performance ALUP11 x IEE x IBOV (Base 100)

Performance ALUP11 x IBOV x IEE - Base 100



	Financial Volume (R\$)
Average 4Q19	20,210,224
Average 4Q18	9,734,803
Average YTD* 2020	18,277,074
Average YTD* 2019	18,001,509
Average YTD* 2018	14,660,894
Average after Pricing Follow On	14,518,543
Average since IPO	8,637,258

The stand-alone and consolidated financial statements were prepared in accordance with the accounting principles adopted in Brazil, which include corporation law, the pronouncements, instructions and interpretations issued by the Accounting Pronouncements Committee (CPC) and the regulations of the Securities and Exchange Commission of Brazil (CVM), combined with specific legislation issued by the National Electric Power Agency (ANEEL). As the industry regulator, ANEEL has powers to regulate the concessions. The results are usually presented in both IFRS and former formats in order to permit comparisons with other periods. However, the results presented in "Regulatory" format are not audited. ALUPAR uses the audited results based on the IFRS principles to declare dividends.

The forward-looking statements contained in this document relating to the business outlook, projections of operational and financial results and the growth prospects of ALUPAR are merely projections, and as such are based exclusively on management's expectations for the future of the business. These expectations depend materially on changes in market conditions and the performance of the Brazilian economy, the sector and international markets and therefore are subject to change without prior notice.



IR Contact

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