



1Q19 Webcast

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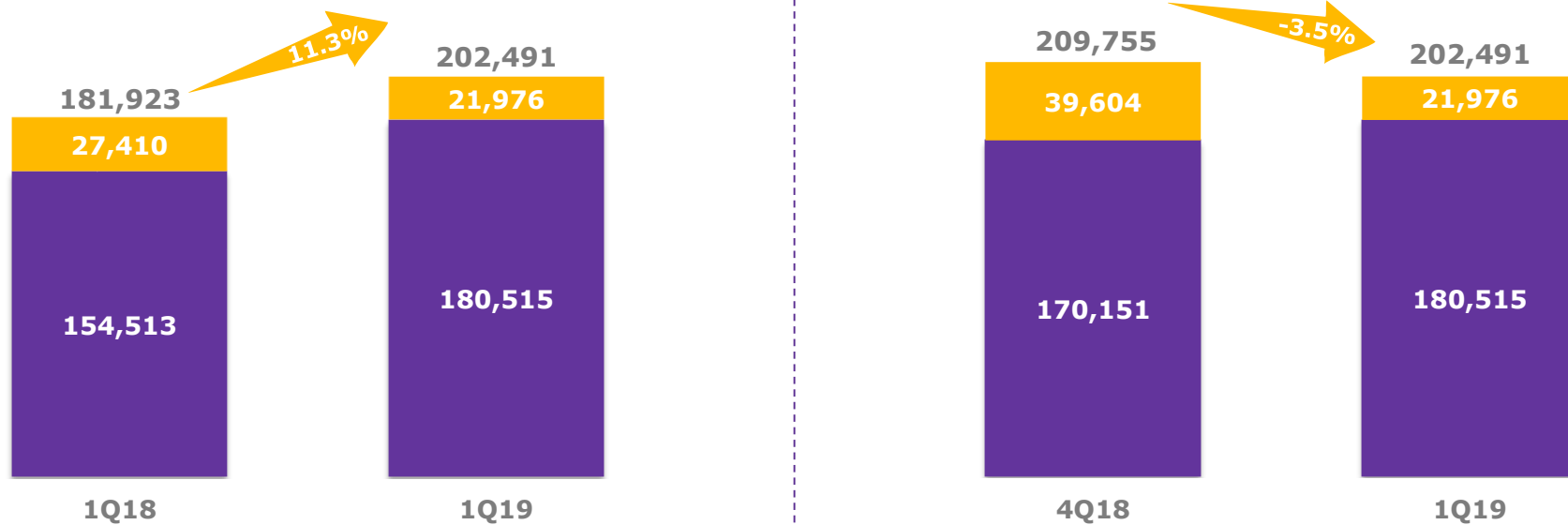
Recent event

Acquisition of Hiper

On April 02, software house focused on SaaS solutions for micro and small retailers with more than 15,000 active customers in 2,000 municipalities and more than 600 distribution channels. Hiper's estimated gross sales for 2019 are BRL 13.0 million. Linx paid a total of total of BRL 17.7 million in one installment. Additionally, subject to the achievement of financial and operational targets, mainly related to the penetration of TEF and Linx Pay solutions in its customer base, among others, Linx could pay up to BRL 32.3 million between the years of 2019 and 2021. This acquisition is an additional movement of Linx on its strategy to increase the penetration of TEF and Linx Pay, which represents an important growth opportunity for the Company. In this case, the rational is to increase even more Linx Pay Hub's addressable market with a differentiated value proposition by combining payment solutions with cloud management software for micro and small retailers, offered by channels with high distribution capacity.

Gross revenues

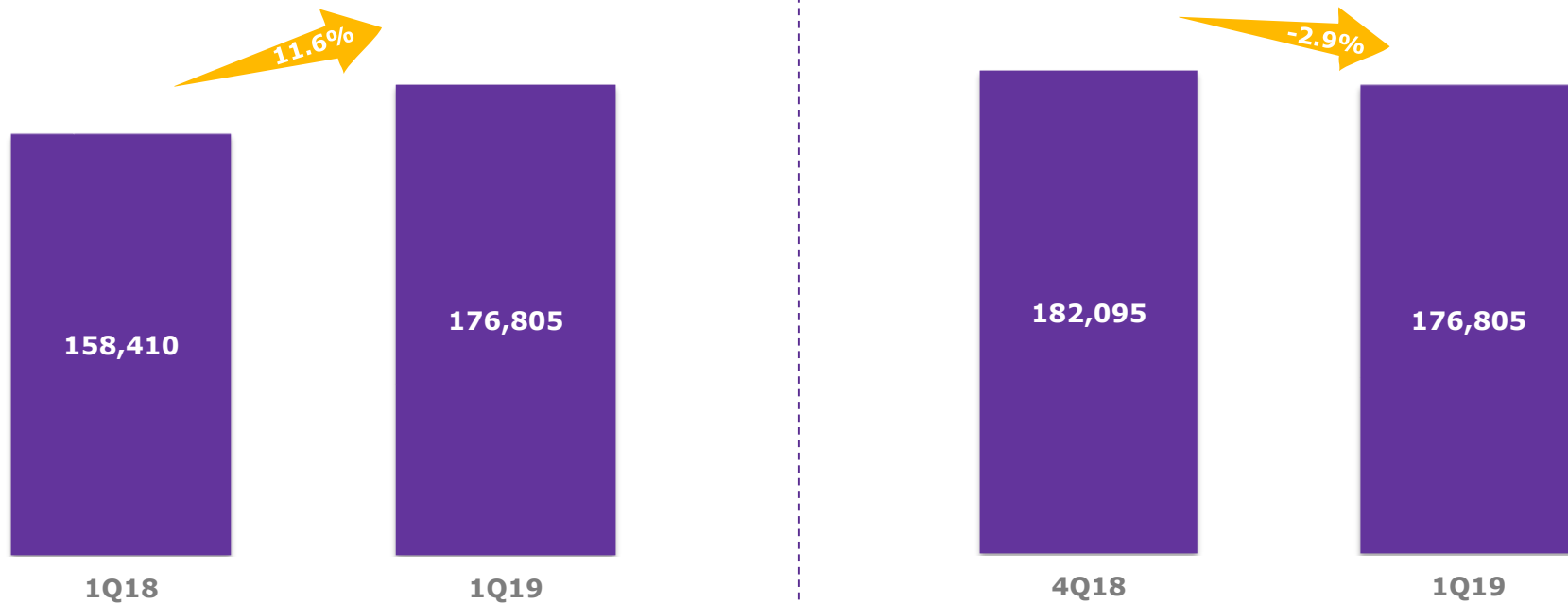
R\$ '000



■ Recurring revenues ■ Services revenues

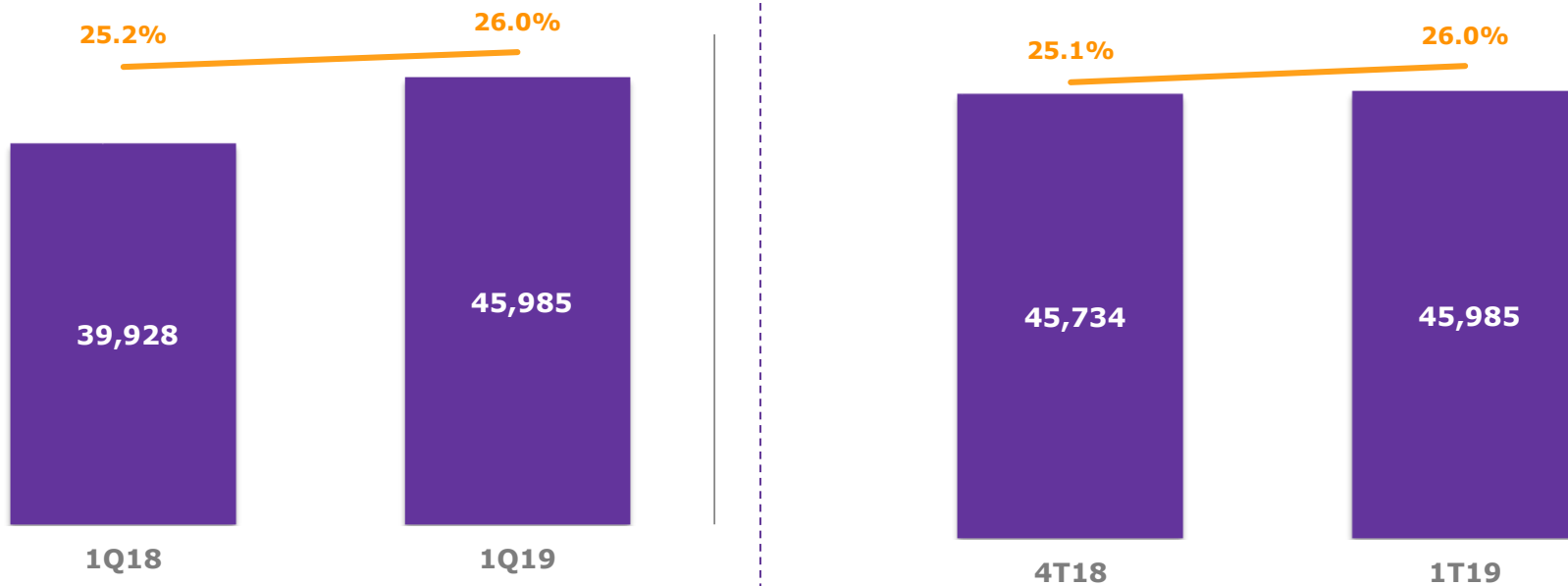
Net revenues

R\$ '000



Adjusted EBITDA

R\$ '000



Adjusted EBITDA



Adjusted EBITDA margin (%NOR)