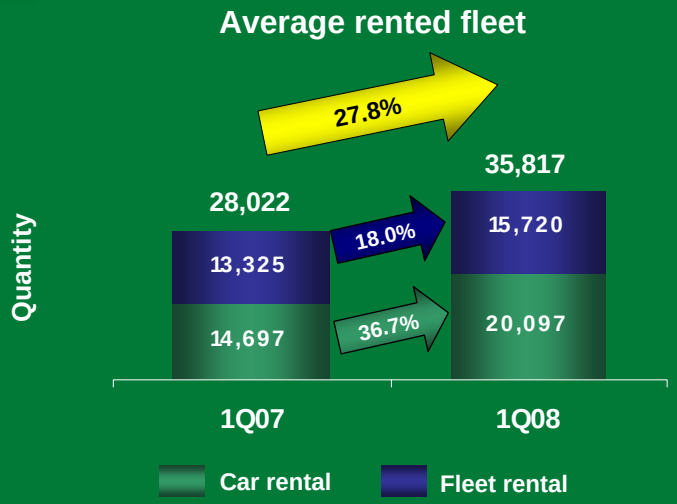
Localiza Rent a Car S.A.

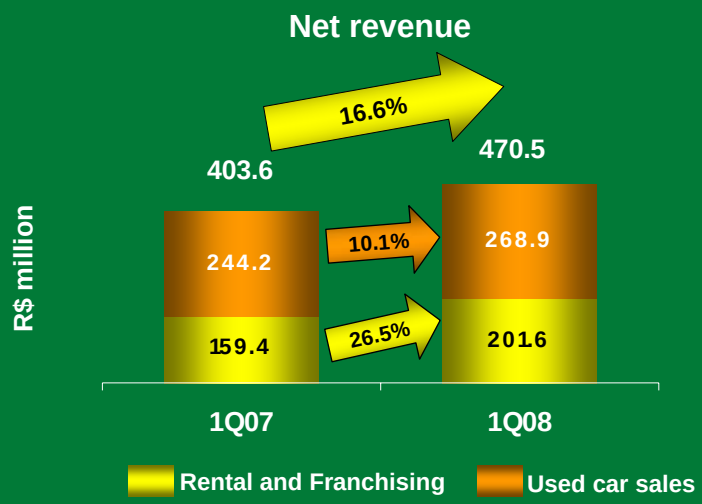
1Q08 results presentation

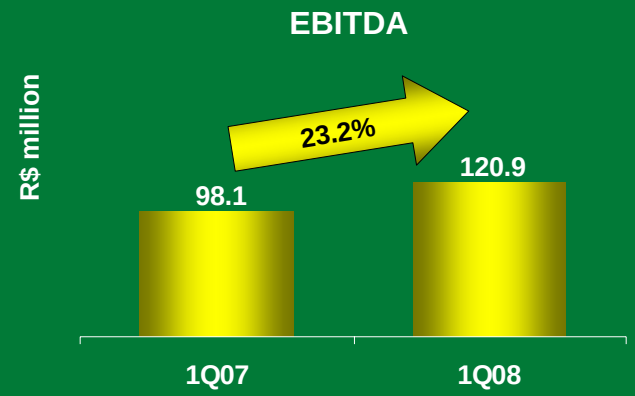
(R$ million - USGAAP)

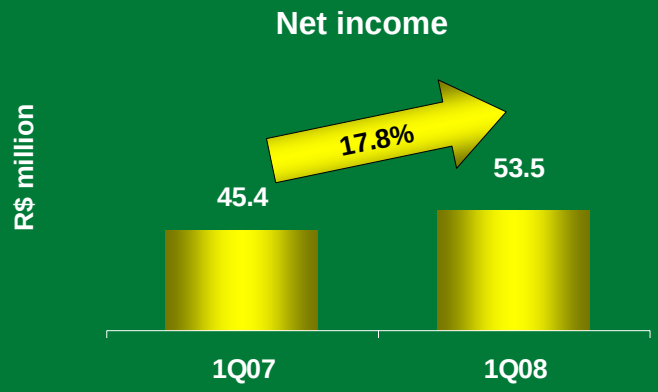


1Q08 highlights



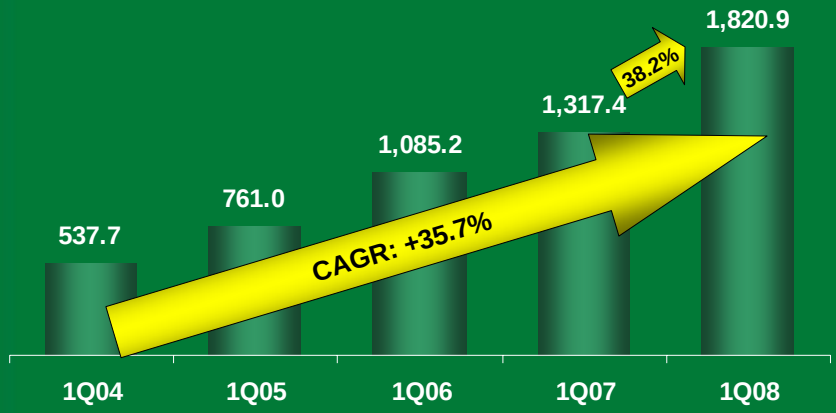




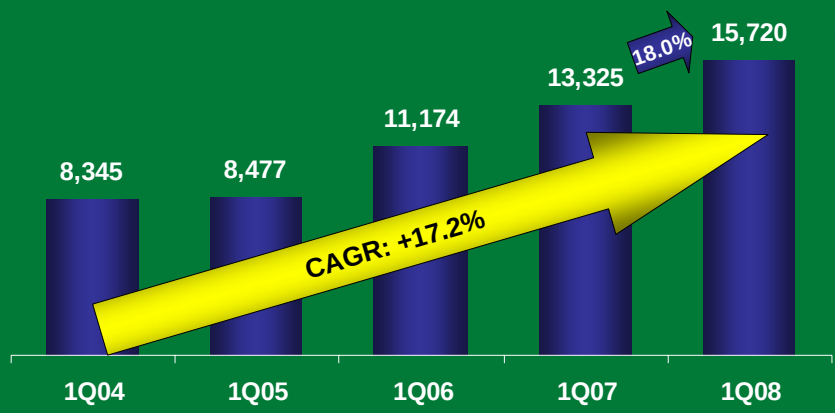


Rental volume evolution

Car rental – daily rentals
(quantity thousands)



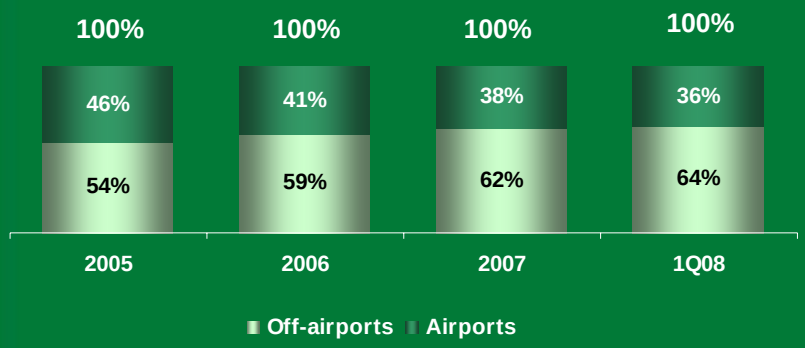
Fleet rental – average rented fleet
(quantity)



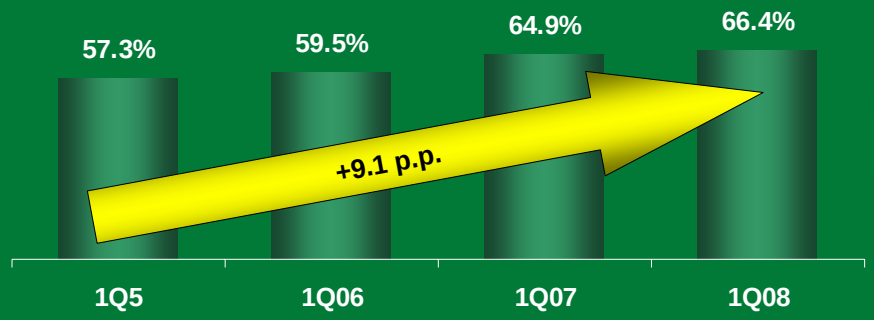
Markets: airport x off-airport

Car rental division

Car rental revenues breakdown

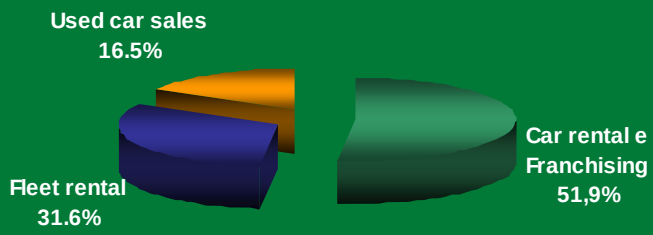


Utilization rate evolution



EBITDA margin per division

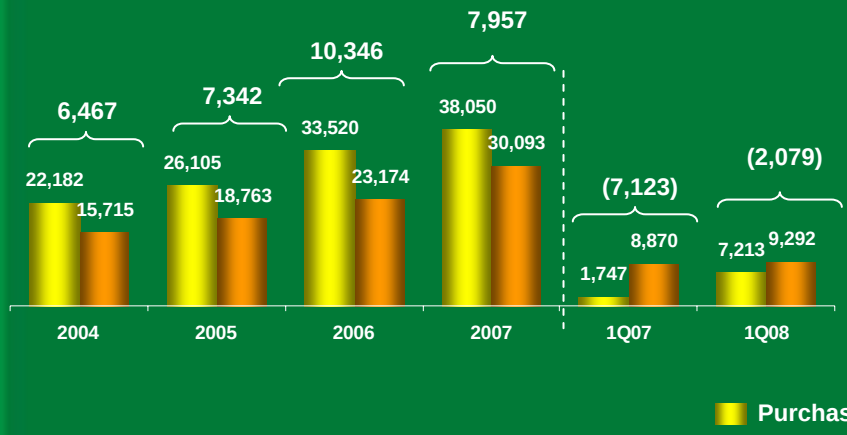
1Q08 EBITDA breakdown



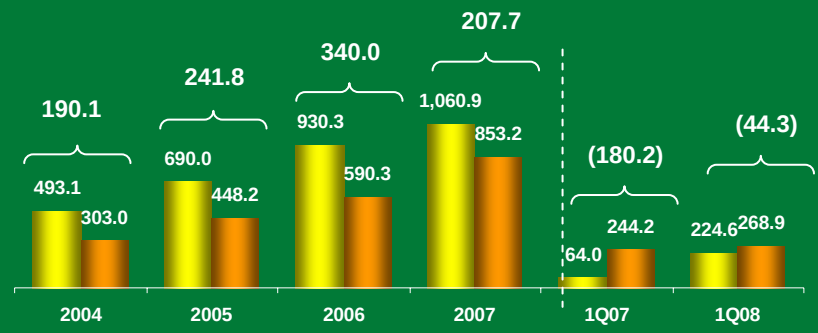
Divisions	2004	2005	2006	2007	1Q07	1Q08
Car Rental and Franchising	39.3%	45.0%	41.9%	44.5%	46.6%	44.8%
Fleet Rental	63.4%	62.3%	69.1%	68.7%	65.4%	62.0%
Rentals and franchising – consolidated	48.6%	51.0%	51.2%	52.6%	52.9%	50.0%
Used car sales	12.0%	13.2%	4.6%	5.4%	5.7%	7.4%
Total EBITDA / rentals and franchising revenues	59.6%	64.8%	56.1%	59.5%	61.5%	60.0%

Investment in fleet

Quantity



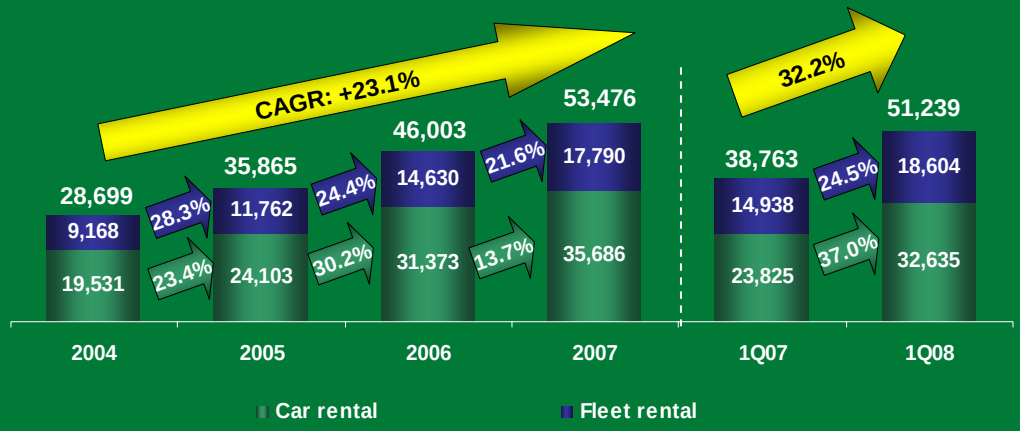
Net investment *
(R$ million)



Purchased Sold

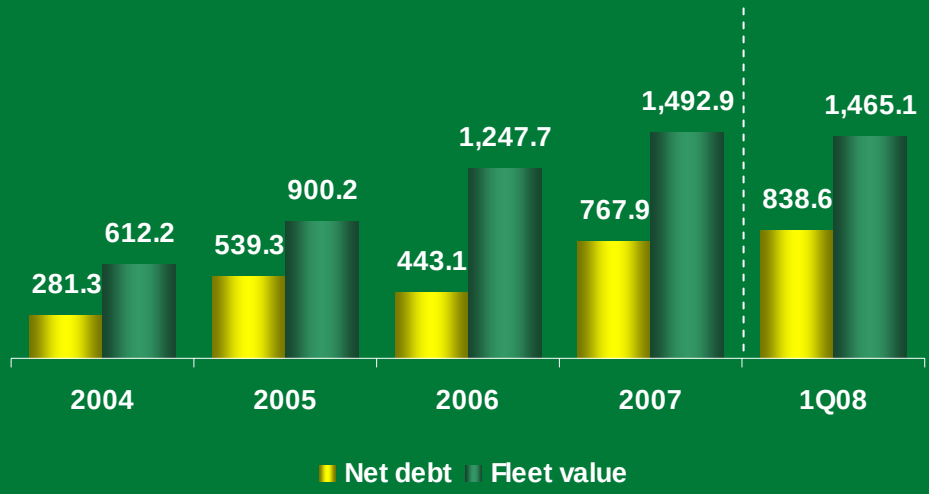
* Includes accessories

End of period fleet **



** Losses from theft and accidents are deducted from the fleet at end of period.

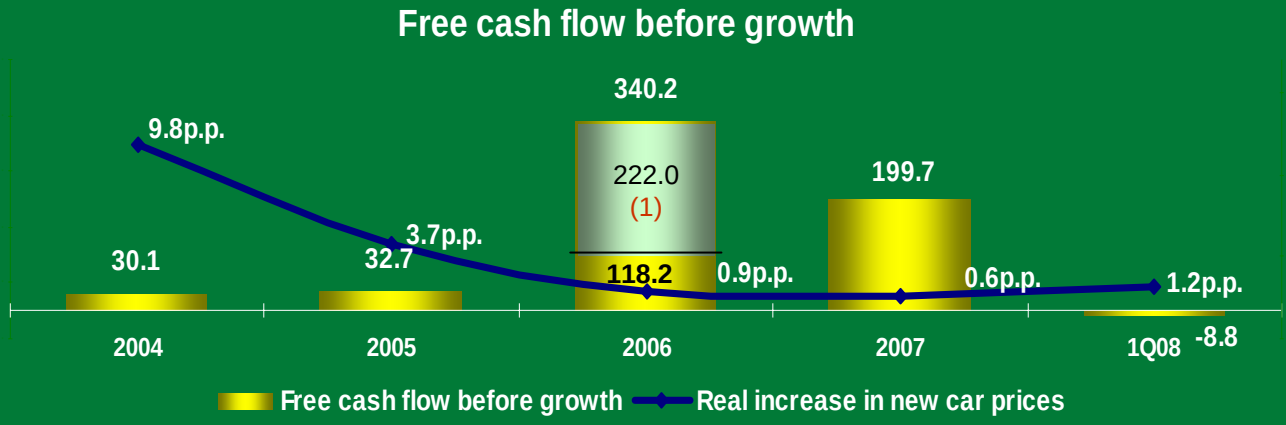
Net debt x fleet value



END OF PERIOD BALANCEs	2004	2005	2006	2007	1Q08
Net debt / fleet	46%	60%	36%	51%	57%
Net debt / EBITDA (USGAAP)	1.4x	1.9x	1.4x	1.9x	1.7x*
Net debt / EBITDA (BRGAAP)	1.1x	1.5x	1.0x	1.4x	1.2x*
Net debt / market cap	35%	30%	10%	20%	25%

* Annualized

Free cash flow - FCF

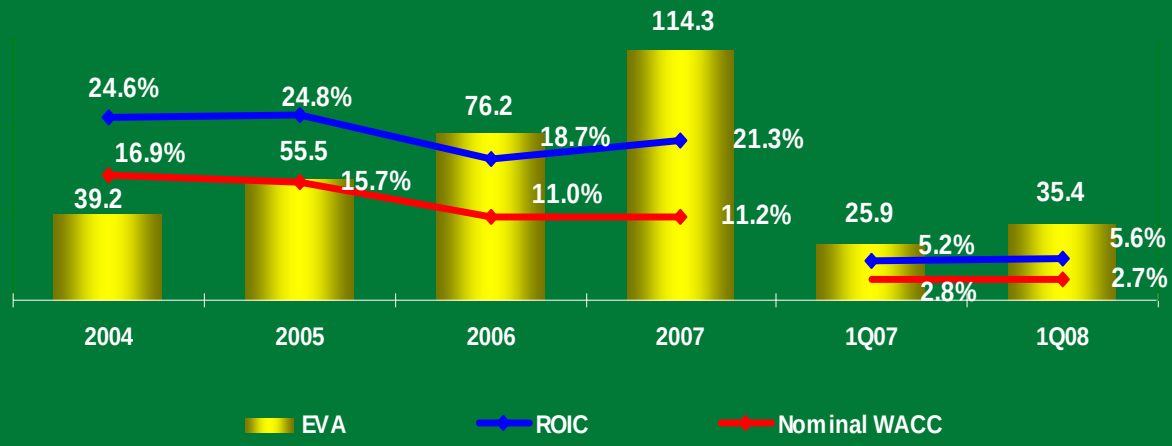


(1) Impact on cash flow due to the extraordinary increase in the vehicle supplier caption.

Free cash flow	2004	2005	2006	2007	1Q08
EBITDA after taxes	**156.6**	**245.2**	**268.6**	**340.1**	**100.6**
Working capital variation - (increase) decrease	(15.7)	(49.7)	217.2	(37.7)	(117.7)
Cash provided before capex	**140.9**	**195.5**	**485.8**	**302.4**	**(17.1)**
Capex of vehicle - renovation	(349.3)	(496.0)	(643.3)	(839.0)	(224.6)
Cost of used car sales	248.7	361.2	530.4	760.0	236.3
Net capex – for renovation	(100.6)	(134.8)	(112.9)	(79.0)	11.7
Capex – Property and equipment	(10.2)	(28.0)	(32.7)	(23.7)	(3.4)
Free cash flow before growth	**30.1**	**32.7**	**340.2**	**199.7**	**(8.8)**
Capex of vehicle – growth	(143.8)	(194.0)	(287.0)	(221.9)	-
Free cash flow	**(113.7)**	**(161.3)**	**53.2**	**(22.2)**	**(8.8)**
Variation on vehicle supplier account	**(21.9)**	**(25.5)**	**222.0**	**(51.0)**	**(89.3)**

The negative FCF of R$8.8 million was impacted by the reduction of R$89.3 million in vehicle supplier account, compensated by the divestment of R$44.3 million in car-capex, what would result in a FCF of R$36.2 million

EVA

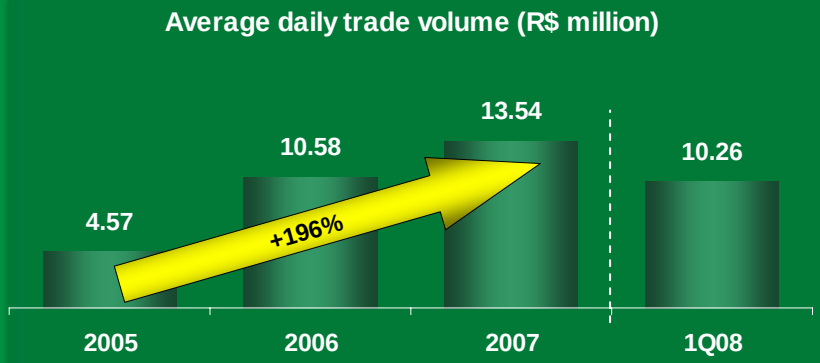


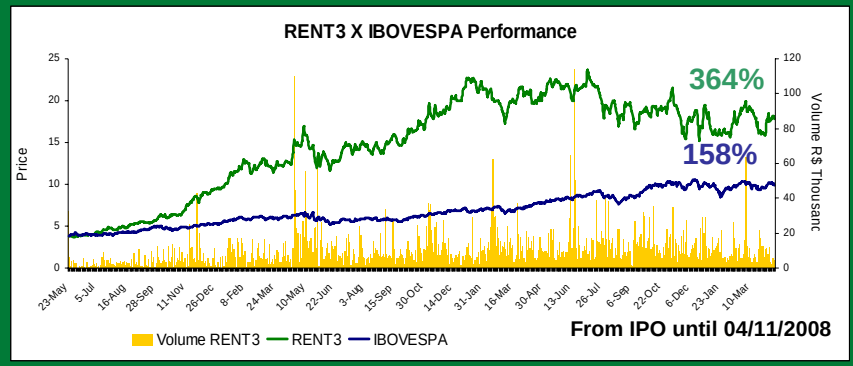
	2004	2005	2006	2007	1Q07	1Q08	Variation
ROIC	**24.6%**	**24.8%**	**18.7%**	**21.3%**	**5.2%**	**5.6%**	**0.4p.p.**
Nominal WACC	**16.9%**	**15.7%**	**11.0%**	**11.2%**	**2.8%**	**2.7%**	**-0.1p.p.**
Cost of debt (2)	11.6%	13.6%	10.9%	8.4%	8.8%	8.2%	-0.6p.p.
Cost of equity	20.0%	16.2%	11.0%	11.5%	11.6%	11.2%	-0.4p.p.
Spread (ROIC-WACC) – p.p.	**7.7**	**9.1**	**7.7**	**10.1**	**2.4**	**2.9**	**0.5**
Average capital investment – R$ thousand (1)	507,362	606,327	986,232	1,137,460	1,095,637	1,246,730	151,093
EVA – R$ thousand	**39,198**	**55,530**	**76,201**	**114,334**	**25,862**	**35,362**	**9,500**
EVA increase – R$ thousand		**16,332**	**20,671**	**38,133**			

13.8%

(1) For EVA® assessment, it was used the average capital of the period.
(2) Cost of debt after taxes

RENT3: Performance





Performance	RENT3	IBOV
2005	+149%	+38%
2006	+124%	+33%
2007	-12%	+44%
2008	-6%	-2%
Since IPO	+364%	+158%

Localiza was included in the MSCI Brazil Index beginning on March, 2008.

Thank you!