



M U L T I S T A T E

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MULTISTATE ENHANCES LOBBYING COMPLIANCE & STRATEGIC GOVERNMENT RELATIONS SOLUTIONS

ALEXANDRIA, Va. - MultiState announced today that Beaumont Covert has joined the state and local government relations firm in an enhancement of MultiState's lobbying compliance and strategic government relations solutions. Beaumont will join MultiState as senior counsel.

"We are pleased to welcome Beaumont to MultiState," said Joe Crosby, chairman and chief executive officer. "Beaumont's background and experience are a perfect complement to the continued expansion of our state and local government relations solutions, ensuring we are able to provide our clients with the extraordinary service they have come to expect from us."

Addition Reflects Changes to State Government Relations in Wake of Pandemic

The COVID-19 pandemic has changed the state government affairs profession, requiring new ways of engaging policymakers and advancing objectives. Careful compliance with applicable lobbying and ethics laws have been embedded in MultiState's culture since its founding in 1984. The addition of Beaumont Covert reflects the continuing commitment to provide clients with innovative state and local government affairs strategies and solutions with political law compliance built-in from the outset.

"Too many organizations fail to plan for political compliance when developing state advocacy campaigns," said Covert. "As a result, they risk not only fines for noncompliance, but more importantly, they risk professional and organizational reputations. I'm excited to join a company that not only implements successful government affairs strategies but also provides a complete compliance solution."

About Beaumont Covert

Covert is a seasoned, versatile corporate and government counsel who is skilled at conflict resolution in and out of the courtroom. Prior to joining MultiState, she was assistant general counsel for SCANA Services, Inc. in Columbia, South Carolina. Covert was also staff counsel for the South Carolina Department of Health and Environmental Control. She earned both her Juris Doctorate from the University of South Carolina School of Law and bachelor's of arts degree from the University of South Carolina.

About MultiState

MultiState exists to make the extraordinary expected so that our clients can act with confidence to achieve their goals. Since 1984, MultiState has provided the full spectrum of government relations services to help guide our clients to effectively participate in the democratic process at the federal, state, and local levels. We uncover legislation and regulations of interest at all levels of government. We identify the right advocates seamlessly and at an attractive fee. We build and manage coalitions to amplify an organization's voice. We provide confidential benchmarking and

strategy, helping our clients optimize the government affairs function. Most importantly, we ensure our clients and their employees comply with federal, state, and local ethics and lobbying laws when carrying out their work.