

Proven Amazon Course

Endorsed Tools, Apps, & Services

Sourcing Trips

Hickory Flats Sourcing Trips

If you are serious about growing your Private Label business 10X Then it's time to join us for a proven world class sourcing retreat! We are thrilled to be the exclusive provider offering 5-star sourcing retreats to the MySilentTeam community! Current experiences offered are China and Central America. Learn insider tips, Source awesome products, Build relationships with suppliers, and Network with top industry minds at the same time. Learn more at: www.mstsourcingtrips.com

Generating More Reviews & Automating The Process

Feedback Genius

FeedbackGenius.com is the premier tool for Amazon Sellers to automate communication with their buyers. Proactively email buyers to ensure a smooth experience, and ask them to leave positive feedback. The service also monitors your seller feedback and can alert you right away when a customer leaves a negative feedback, allowing you to address the issue quickly and work to restore your reputation.

All PAC members get a free 6 months trial of Feedback Genius. The free trial is only for paid membership and includes 10,000 emails over your first six months. Simply [follow the link](#) for sign up, verification maybe necessary.

Tomoson.com

Tomoson.com represents 20,000+ influencers in a wide range of industries, who love to review and create social buzz for brands. When creating a promotion, you will be able to select what kind of blogger niche you would like to review your product. We've partnered with Tomoson.com to provide you a 10% discount on their services. Here's how:

1. Register on Tomoson.com

2. Update your billing info:
<https://www.tomoson.com/account/billing-info> (you will NOT be billed until your 30-day free trial is done).
3. Send a message to support with the promo code CCSINC10:
4. <https://www.tomoson.com/contact>
* Your email can be: *"Please discount my account by 10%: CCSINC10"*
5. Allow 24 hours and the discount will be applied.

Service To Get More Traffic To Your Listing

[Merchant Words](#)

Merchant Words provides real Amazon search data, having collected the top 20M phrases used by Amazon visitors. The search volume feature lets you focus on the best phrases, or do long tail research. They also feature the only keyword tool for Amazon.

Prep / Ship Companies - Fulfillment Companies

[Prep/Ship companies by State](#)

Shipping

[Prep / Ship Partner](#)

Are you looking for a prep and ship partner? A good prep partner more than pays for themselves. Let us help you find one!

[InXpress](#)

InXpress' mission is to help small and mid-sized companies save time, hassle and money on International small parcel shipping. We have negotiated a 47% discount that is usually reserved for higher volume companies, but will be yours from the first shipment. There are no contracts requiring minimum shipping volume and no additional monthly or pick-up fees with InXpress.

Be sure to use the promo code: **MySilentTeam**

Contact:
Chuck Carver
chuck.carver@inxpress.com
540-904-4174

OverseasParcel.com

MyUS.com

MyUS.com offers shopping and shipping services for those living outside the USA. Not only do they offer discounted shipping rates, but they will also act as a personal shopper for you on US-based websites. You submit a shopping list, MyUS purchases the products on your behalf, you pay MyUS, and they ship you the products. Check out all services and get a free one-month membership at MyUS.com.

[Universal Cargo](#)

Universal Cargo Management specializes in moving ocean or airfreight to or from any location in the world (especially ocean freight from Asia to the US).

For a discount on your first shipment, mention PACUCM and Skip McGrath (who helped us connect).

Discounts on your first shipment are as follows.

- Up to \$500: \$25 off
- \$501 - 1,500: \$50 off
- \$1,501 - 3,000: \$75 off
- \$3,001 and up: \$100 off

Contact:

Angel Choi

angel@universalcargo.com

UniversalCargo.com

[UPS Smart Pickup](#)

The UPS Smart Pickup option uses innovative technology to automatically arrange a pickup only when you have packages to ship. When you process a shipment using WorldShip®, UPS Internet Shipping or UPS CampusShip®, the system automatically notifies a UPS driver to make a UPS Smart Pickup that same day to pick up all prepared packages. If a package is processed too late in the day to notify the UPS driver to pick up your package the same day, you can schedule a UPS Smart Pickup for the following day, request a UPS On-Call Pickup®, or find a UPS location to drop off your shipment.

[RCSaudit*](#)

Packages shipped using FedEx® and UPS® are guaranteed to arrive on time or you are owed a shipping refund. RCS offers a cloud-based refund recovery solution that credits your carrier accounts for late shipments and billing errors. RCS will manage the entire process so you can focus on your product and customers. Benefit from a contingency-based service in which RCS is only paid when your carrier accounts are credited.*

You Ship~We Audit~You Save! Interactive reporting harnesses some of the most advanced proprietary technology on the market- all yours at no cost. This is a risk-free extension of your staff that can deliver hard dollar savings each week. Sign up takes 3-minutes and the savings begin within hours- all with no effort on your part.

[Refund Retriever*](#)

Do you use UPS or FedEx? If any of your UPS or FedEx packages are even one minute late, you are entitled to a full refund. Refund Retriever audits your invoices for all the late packages and billing mistakes. No monthly, setup, or risk at all.

As a Refund Retriever client, you have access to tons of reports and analytics. How can you manage what you don't measure? Gain access to your historical shipping volumes, true discount rates, accessorial charges, cost per pound shipped and what you should really be paying for shipping. No monthly, setup, or risk at all. Reduce your UPS and FedEx shipping spend instantly!

Amazon Account Suspension Prevention, Restoration, Protection

[FeedbackRepair](#)

Feedback Repair is a one-stop shop for all things Amazon. We specialize in getting your Seller Feedback back to 100% (or as close as possible). We can also help if you run into trouble with asin's, need help with listing optimization, have a simple question, or are looking for advanced strategic account help, we can provide that for you or send you to the right resource to fit your needs. We talk to clients for free all the time. [Contact us.](#)

[Get Clean Stay Clean™ monthly services](#)

Your Weekly Suspension Early Warning System

Wish you knew what Amazon was thinking? Wouldn't it be great if you could get warning BEFORE you were suspended?

[Suspension Prevention eBook](#)

Take Back Your Amazon Seller Account. Don't let keyword robots sink your sales ship. After reinstating hundreds of suspended and banned Amazon sellers, Cynthia Stine knows how sellers get in trouble...and how they get out.

[Account Reinstatement services](#)

Amazon Shut You Down? Get Your Business and Your Bucks Back!
Hire Cynthia Stine to handle your appeal before it's too late!

[ASIN Reinstatement services](#)

Is Amazon holding your listings hostage? Every day Amazon shuts down sellers' profitable ASINs (listings) for product quality issues or policy violations. Even more concerning, these warnings are usually all a seller gets before they are suspended. It is important that each ASIN suspension be addressed with a Plan of Action even if you plan to stop selling on it. At Online Sales Step by Step, we help you get back to making money.

[Suspension Prevention Assessment](#)

Do You Know What Amazon Sees in Your Account? Would you like to know about potential problems BEFORE you are suspended? Are all the stories about Amazon sellers getting kicked off the platform keeping you up at night? Take control and find out now where you are vulnerable!

Inventory Management

[InventoryLab.com](#)

Simple real time product scouting, the data is precise in all the areas that matter most. A work environment that allows you to build FBA shipments, track costs and list products. Automated income tracking gives you the knowledge to view profit & loss for each sale. Track everything from mileage to business overhead with expense tracking. View by accounting or management; see in-stock inventory value, enter costs, print labels and more. Gauge your performance; know what is profitable inventory and your overall net profit.

[Adstral Fulfillment \(UK based\)*](#)

They provide a reliable and cost-effective fulfilment service for delivery throughout the UK, as a gateway to Europe and for trans-continental shipping. Their UK Fulfilment Centre manages and distributes a wide range of products for national & international clients, including retailers, e-commerce businesses, marketing agencies, charities, media companies and manufacturers. They guarantee to provide a flexible service, geared the way you want it, and to always regard your customers with the same level of importance as if they were our own. Not set-up costs or monthly management fee.

[Seller Engine Plus](#)

For over 10 years they have coached, supported and learned from thousands of Amazon sellers. Watching your business grow beyond your expectations and solving frustrating problems are what keeps them coming back for more. Their software is smart enough to understand how you want to run your business. And it's powerful enough to run 24/7, on 7 global Amazon Marketplaces. But software can't do everything.

If you want to reduce your shipping costs, enter a new international marketplace, sell in a gated product category or anything else, reach out to us. We want to make you feel like selling on Amazon could be just as easy as buying on Amazon.

We are a friendly, knowledgeable and worldly group of people. All together, we represent 9 nationalities, speak 13 languages and work in 3 countries. We value relationships, respect and making things easy.

[Veeqo*](#)

Veeqo is an online inventory, order & shipping management software for retailers who sell on Amazon, Ebay with a custom store or via Shopify, Woo-commerce, Bigcommerce or Magento stores. Think of Veeqo as the one stop shop for managing a retailer's back office. View and ship all your orders from one screen, no more logging into multiple platforms to check for new orders. See real-time inventory numbers, where the products are listed, filter and tag your orders, connect with team members, import and export all from within Veeqo.

Cross-Listing Service

[JoeLister.com](#)

Jim Cockrum and JoeLister have teamed together to help you increase your FBA sales by cross-listing to eBay with one click. JoeLister lets you easily send FBA inventory to eBay. Just set your price for each item, and sit back (and wait for sales to come in) as JoeLister does the rest.

Special Offer for friends of Jim: 10 free listings (will show up on sign up)

Price Scanning and Other Apps & Software

[Amasuite](#)

Amasuite is a software toolkit that helps Amazon Sellers find optimal keywords, undiscovered product opportunities and the best modifications to make in a private label product. Armed with 4 apps in total: The Keyword Generator, Top Product Analyzer, Search Analyzer, and Review Analyzer - it's the total package to take you from research to market. For the launch of Amasuite V5, a new software app is included - Ali Inspector. This app specifically helps reduce the initial startup costs by finding product opportunities on the AliExpress.com marketplace. Utilizing both Amazon and Ali Express data, the Amasuite software bundle packs a powerful punch. [Check out Amasuite here.](#)

Amazon Seller App

Straight from Amazon.com this app allows you to manage orders and inventory, check prices and sales rank, estimate profits, list items, and respond to customer messages.

- [Amazon's Seller App](#) (Android)
- [Amazon's Seller App](#) (iPhone)

[HIT Source](#)

With HIT Source you can easily right click on an Amazon page and select a menu of sites, such as Alibaba, to source that product with a click of the mouse. You can use the image search to find exact match images on Alibaba or title

search functionality to easily grab the Amazon Product Page title to find identical or similar products on additional sites. You also use the highlight text function within HIT Source on an Amazon page and perform the same functionality. The sites that HIT Source can currently compare Amazon products to are: Alibaba, Rakuten, Target, Walmart, Aliexpress, Madeinchina, Kmart, and Kohl's.

[IntegraShip](#)

Our web based shipping software gives you easy e-commerce integration with all of your shopping carts, marketplaces, and e-commerce store platforms. We integrate with Etsy, Amazon, eBay, Shopify, Magento, and more to directly ship your orders. Our software will let you access all your e-commerce platforms from a single account without any downloads. Simplify your shipping process with [IntegraShip](#).

[Jungle Scout](#)

Jungle Scout's Extension will help you make decisions based on actual data, not intuition. With the click of a button, see a product's estimated monthly sales, Best Seller Rank, revenue, or other criteria that is critical in identifying profitable opportunities. Get product ideas, know the competition, and find "riches in the niches." Use [this link](#) to get a discount on Jungle Scout.

[OAXRAY](#)

OAXRAY is a Google Chrome browser extension that you use on your favorite web retailer websites on any category or search page. With one click, you'll get a color coded spreadsheet with ROI, Net Profit, Sales Rank, and much more to help you make buying decisions.

We've arranged for a 10-day trial period; [use this link](#).

[PriceChecker2](#)

[PriceChecker2](#) is a fast and accurate analysis tool for large ASIN and Wholesale Product Lists. It includes Full Currency Conversion, Break Even Prices, Multi-Pack Functionality, Estimated Sales Data and much more. Exclusive offer for PAC members: 7 Day Unlimited License here: pricechecker2.com/pac

[Profit Bandit Software](#)

Profit Bandit offers a variety of powerful features: lightning fast scanning, know who has the buy box, highlights Amazon's offer, calculates profit based on 15 factors, crystal clear profit calculation, and sales rank at a glance.

- [Profit Bandit App](#) (Android)
- [Profit Bandit App](#) (iPhone)

[Review Spy](#)

Review Spy can sort review variations like shoes by size and color to get an estimate of top sellers; sort reviews from lowest to highest, or highest to lowest; export your product listing photos, as well as your customer uploaded images and videos. Plus, you can quickly see how many verified reviews your competition has and how many reviews were giveaways.

[ScanLister](#)

[ScanLister](#) is a desktop application that allows you to list items quickly into Amazon (FBA or Merchant Fulfilled). Just grade the condition of the item and scan the barcode. The rest of the work can be automated. It works best with bulk media items, especially books. See more at [ScanLister.com](#).

[Scanpower](#)

ScanPower does it better than anyone else. We back up this bold claim with superior data. We continue to provide data and information that no one else offers. While the number of ways to maintain a sustainable, competitive advantage over your competitors are dwindling, there is still one way that sellers can still maximize their efficiency and increase their margins (and profits) and that is by utilizing the best data. Check out how our data can help increase your bottom line. Free Trial Offer Code: **PACTRIAL**

[Shopify](#)

Shopify simplifies selling on the world's largest online marketplace. Conveniently sync your products in Shopify to Amazon listings in minutes. Simplify running your business by managing inventory and orders from multiple sales channels in one place. Sell with Shopify to run a customizable online store and reach new customers on the Amazon marketplace.

Simply VAT

Selling goods online and to customers abroad? You need to be aware of your tax obligations in those countries. Simply VAT ensures you meet all your VAT compliance needs.

Simply VAT has over 15 years' experience in the international VAT market and aims to help all online retailers, from sole traders to e-commerce giants, comply with international VAT regulations. With an international network of experts Simply VAT will provide you with first class expertise in VAT compliance in all European countries and other territories where local laws prevail. Register for an International VAT in 5 Simple Steps.

Scope

Amazon and its sellers do an amazing job at keeping their inventory, search rank, and keywords hidden from prying eyes. Amazon is one of the most competitive in the world, and finding an edge over the competition is tough. That's where Scope comes in. Scope uses historic data based on sales rank, sales velocity, and keywords to create comprehensive forecasting models for your Amazon business. As a PAC member get \$50 off any Scope annual plan at sellerlabs.com/pac

Scoutify

Scoutify is a robust scouting app that allows you to research competitive offers in the Amazon marketplace straight from your mobile device. Scoutify is available as part of your InventoryLab subscription.

- [Scoutify App](#) (Android)
- [Scoutify App](#) (iPhone)

Terapeak

Terapeak is used by eBay and Amazon sellers and buyers, ecommerce researchers, marketers and media to gain an understanding of online commerce. Our customers use the Terapeak solution on a daily basis to determine item values, find the best keywords, explore hot products, find niche markets, and forecast their inventory schedules. Online merchants use Terapeak research to keep an eye on their competition and the marketplace, and many new sellers use the research available to get a good picture of the existing market without taking unnecessary risks or creating test auctions.

Advanced sellers – global repricing

[Bqool](#)

Automate Your Amazon Business. Save Time, Save Money, Sell More with Repricing Central, Feedback Central, Review Central and Seller Service. BQool was founded on the idea that Amazon sellers should always have access to the most innovative software solutions available. BQool is committed to simplifying the day to day tasks that all Amazon sellers face, whether that be dynamic repricing, competitor research, feedback and reviews management or discovering the most profitable products to sell.

[Informed.co](#)

Increase profits and stay in the Buy Box. Repricing tools for sellers who insist on simple setup and hands-on support. Automate price changes with proven strategies and use analytics to explore new opportunities. If you want to boost revenue and free up time to manage your business, use the power of automation to crush your sales goals. Customers increase Buy Box ownership by an average of 63% in their first two weeks.

[Sellery](#)

Sellery gives you the tools to run your own pricing experiments, helping you compete for the Buy Box and maximize profits when you've won the Buy Box. Use different strategies when you have the Buy Box, when Amazon owns the Buy Box or when another 3rd-party seller owns the Buy Box.

[RevSeller](#)

RevSeller is an on-page calculator for Amazon sellers (Chrome extension plug-in). It allows you to quickly and easily see multiple data points – speeding up time-consuming tasks for online sellers. Features include: quick-links to desired results, see ROI and Profit Margins, number of FBA and MF sellers, Customized Preferences, and more. [See it in action here.](#)

Reimbursement Services

[Amazon Reimbursement Service](#)

Amazon strongly prefers users to monitor their own reimbursement situations. Third-party services that offer reimbursement services are being asked to stop offering their services to Amazon sellers. Therefore, our advice is to learn to do

this yourself to be 100% safe with Amazon. See our instructional content here <http://azrefundguide.com/>

Product Liability Insurance

[eCommerce Sellers Product Liability Insurance Policies](#)

Whether you need insurance for Peace of Mind or need Insurance to comply with Amazon's requirements; you need an Agent who knows YOUR Amazon Business and what YOU need protected! Each FBA/Amazon Seller needs a different protection depending on what you're selling and how much you're selling.

Your business faces liabilities every day. The only way to protect your assets is to carry adequate business liability insurance. A Commercial General Liability (CGL) insurance policy is the first line of defense against many common claims.

[See this page for more details.](#)

Taxes & Accounting

[USTaxAid.com*](#)

USTaxAid is a full service tax practice. They work exclusively with business owners, and their businesses, and real estate investors to help them grow their businesses, increase cash flow, protect their assets and, of course, pay a whole lot less in tax. They have CPAs across the country with business and real estate experience. Each CPA averages over 20 years of experience.

[CashFlowAccounting.com*](#)

Cash Flow Accounting is a full-service, affordable bookkeeping service and more. They help you analyze your business and make smart moves, knowing how to read the story of your financial statements. They operate virtually, which means that you don't need to furnish computers, computer support, employee benefits, medical insurance, vacation time, office space, or any of the other hundreds of 'little' expenses that can cost you thousands of extra dollars per year.

[TaxJar](#)

For online sellers, sales tax reporting and filing is a time-consuming hassle. And it isn't even profitable! That's where TaxJar comes in. TaxJar integrates with FBA and the other platforms on which you sell, and saves you hours by creating return-ready sales tax reports for you to file. And if you just want it over with, we'll even file your sales tax returns for you in almost all states. Put a lid on the

hassles of sales tax with TaxJar! Try a 30-day TaxJar trial today. No credit card required.

International Banking Service

[World First](#)

World First provides a service needed by US-based & international sellers (anyone who sells into another country). They will set up local bank accounts where required by Amazon, which can drop barriers for people entering international markets & international students looking to launch on Amazon US. They also provide better currency exchange rates and are eager to help customers with the international payment needs.

[Payoneer](#)

Payoneer empowers global commerce by connecting businesses, professionals, countries and currencies with its innovative cross-border payments platform. In today's borderless digital world, Payoneer enables millions of businesses and professionals from more than 200 countries to reach new audiences by facilitating seamless, cross-border payments. Additionally, thousands of leading corporations including Google, Airbnb, Elance-oDesk and Getty Images rely on Payoneer's mass payout services.

Sourcing

[888 Lots](#)

888 Lots offers custom-tailored supply chain management services suited to meet the goals and distribution demands of the B2B, B2C and e-commerce markets. Some of the brands we offer are: Panasonic, Kodak, JVC, Waring, Haier, Cuisinart. Our planning, optimization and execution solutions span the entire supply chain from the manufacturer to the customers. By combining sales and distribution logistics, we maximize sales opportunities for all our customers, retailers and resellers of all sizes helping to increase profitability and efficiency.

Outsourcing

[FreeUp.com](#)

FreeUp is the hands-on solution to hiring reliable remote workers in the

eCommerce industry. Hire from a variety of skill sets - US and non-US workers from \$5 to \$50 per hour: Amazon, eBay, Customer Service, Marketing, Wordpress, Shopify, Graphic Designers, and more. Sign up, request a worker, and be introduced within hours!

[TrainedVAs](#)

Have a Professionally Trained VA literally change the way you run your business. You can have a VA personally send you products they have taken the time to research for you to buy and sell on Amazon! Imagine how quickly your business could grow if your sourcing could be done for you while you sleep. You can wake up to a spreadsheet in your inbox listed with sourced products your VA has found for you.

[Upwork](#)

On Upwork you'll find a range of top talent, from programmers to designers, writers, customer support reps, and more. Start by posting a job. Tell us about your project and the specific skills required. Learn how. Upwork analyzes your needs. Our search functionality uses data science to highlight freelancers based on their skills, helping you find talent that's a good match. We send you a shortlist of likely candidates. You can also search our site for talent, and freelancers can view your job and submit proposals too.

Web Design/Marketing & eCommerce

[SearchworxX Performance Digital Marketing](#)

From professional web design to results-driven digital marketing, SearchworxX supports individuals, brand owners and manufacturers who want to generate leads and sales online. We also work direct with individual clients in multiple niches and industries, including local businesses.

A specialty is e-commerce, including Amazon. We've worked with most ecommerce platforms (including WooCommerce, Shopify and Magento) and understand how to build sites for maximum traffic and conversions. We also have Amazon setup and optimization expertise and help clients build sales outside of Amazon through their own digital properties.

Please visit SearchworxX.com, then contact Diana Ratliff (diana.ratliff@searchworxx.com) for more information.

Solutions4E-commerce.com

Solutions 4 E-Commerce has been helping sellers succeed since 2009. Our mission is to remove the barriers to success by working with sellers to complete the repetitive tasks and give sellers more time to focus on the income generating activities. We also ensure that they are not leaving any of their money in Amazon's pocket. Solutions 4 E-commerce provides assistance with everything from listing to account reconciliations.

- [Account Maintenance](#)
- [Listing Packages Amazon](#)
- [Listing Packages eBay](#)

Graphics

Virtuous Graphics

Virtuous Graphics offers services tailored to Amazon sellers who are looking to increase their product listing page click through rate, conversion rate, and overall level of sales. They are able to improve your Amazon listings through our exceptional graphic design services such as product inserts, image graphics, logo creation, and product packaging. Expect superb product photography that will better highlight the items you are selling. Resulting in your products standing out from the competition, allowing for an increase in brand awareness, sales, and profits.

Importing

Guided Imports

Guided Imports is a safer way to import from China. They handle all aspects of your company's operations in China. They will locate the most qualified and reliable suppliers capable of manufacturing your products and then manage everything on location in China on our clients' behalf. Don't get lost in a sea of back-and-forth correspondence with countless suppliers, never knowing which are actually qualified and honest. Let Guided Import's experienced agents handle it for you at an affordable price.

Legal Services

ATLawip.com

Jeff Breloski assists clients on all matters related to intellectual property, technology, and business.. Involved at all stages of patent prosecution including pre-filing and post-grant actions. Conducts trademark prosecution. Jeff is an online seller advocate and has successfully defended Amazon sellers on IP issues and against wrongful claims of copyright violation (from competing sellers).

Chrome Extension

Video Speed Controller

Speed up, slow down, advance and rewind any HTML5 video with quick shortcuts in the top left corner of your video player. This free Chrome extension will help you optimize your video viewing by allowing you to make quick playback speed adjustments, as well as rewind the video to hear the last few second one more time. Once the extension is installed simply navigate to any page that offers HTML5 video, and you'll see a speed indicator in top left corner of the video player.

<https://jimc.biz/videospeed>

** The products and services designated with an asterisk (*) are newer offers to our audience. We are very interested in YOUR feedback on how these work for you. Please send us an email about your experience with any you use:*

MSteamWebmaster@gmail.com