



March 22, 2018

RE: ARC Product Release

Dear Valued Customer,

The below chart is the most recent listing of Abbott items that are transitioning from can to ARC by Tetra Pak®. The date listed in the chart is when we anticipate we will start shipping ARC to our customers, based upon our current CAN inventory. This date is subject to change. Once current CAN inventory is depleted on the items below, we will begin shipping the new ARC items.

Items listed below should continue to be ordered with “Current MSD Item Code”, unless noted otherwise. Please begin adding the below listed ARC item codes to your ordering platforms. Orders for ARC will be shipped as CAN until inventory is depleted. Once CAN inventory is depleted, CAN orders will be shipped as ARC.

CURRENT MSD ITEM CODE	PRODUCT DESCRIPTION	NEW MSD ITEM CODE	NDC#	PRODUCT DESCRIPTION	MSD ESTIMATED LAUNCH	Notes
RS50648	ENSURE RTD STRAWBERRY 8 FL OZ CAN	RS64933	70074064932	ENSURE RTD STRAWBERRY 8 FL OZ ARC	3/28/2018	Expected to transition in OH 3/28; all other DCs within 2-4 weeks.
RS50460	ENSURE RTD VANILLA 8 FL OZ CAN	RS64931	70074064930	ENSURE RTD VANILLA 8 FL OZ ARC	3/12/2018	Currently under transition; continue ordering CAN item code
RS51892	ENSURE RTD BUTTER PECAN 8 FL OZ CAN	RS64935	70074064934	ENSURE RTD BUTTER PECAN 8 FL OZ ARC	3/5/2018	Currently under transition; continue ordering CAN item code
RS54544	GLUCERNA SHAKE RTD CHOCOLATE 8 FL OZ CAN	RS64929	70074064928	GLUCERNA SHAKE CHOCOLATE 8OZ ARC INST	COMPLETE	Fully transitioned in ALL DCs; use new ARC item code

Due to restrictions from Abbott during this transition, ARC product will not be available for split shipment or drop shipment; MSD will not have the ability to accommodate unusual spikes in volume – please be sure to order at your normal volume. Pricing on these items will not change. MSD is not able to accept returns on the CAN products being replaced by ARC. Please visit www.msdonline.com and click on the Abbott link for more information and resources to help you prepare for the change.

While we seek to make this transition as smooth as possible, we apologize for any inconvenience this may cause our partners and their patients/caregivers.

Please contact your MSD Sales Representative or Customer Service with any questions.