LYTZEN CASE STORY

Nextway





# Supplier invoices — booked, approved, paid, and invoiced — in Dynamics NAV

### Tradition and technology

Erik Lytzen A/S is a former family owned company, now owned by management. From the very beginning it has been the vision to provide rock solid craftsmanship combined with technical insight. In recent years, the company has undergone an overwhelming development leading to several new business areas and introducing it to increasingly advanced technology. Technology in solutions delivered to customers, and in solutions used internally.

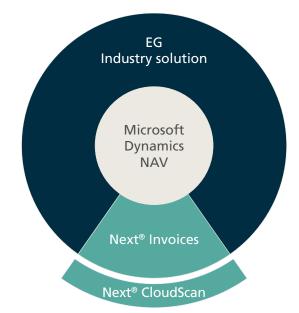


We've gone all-in with Cloud: Office 365, Dynamics NAV, Next® Invoices, and Next® CloudScan. This allows us to focus at what we do best — serving our customers.



## **ERP based on Dynamics NAV**

The core system at Lytzen is a brand-new industry solution from EG, based on Dynamics NAV. Two important elements in this solution are Next® Invoices and Next® CloudScan.



Next® Invoices is an integrated part of the EG business solution

### Next® Invoices

Next® Invoices takes care of everything related to the processing of supplier invoices: Capture, Archiving, Match, Booking, and Approval ... seamlessly integrated with NAV. Available to everyone 24/7, even those without access to the NAV application. Next® Invoices processes invoices in any format: on paper, in PDF, or as a standard e-invoice.



Next® Invoices turned out to be the one element in Next® Invoices turned out to Se and our new solution that was the easiest to get up and running.

Facts	Founded	Employees	<b>Locations</b>
	1970	100+	5
	<b>Industry</b> Electrical engineering	<b>Business system</b> Dynamics NAV	<b>Turnover</b> € 11 m

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## Next® CloudScan takes the work out of paper and PDF

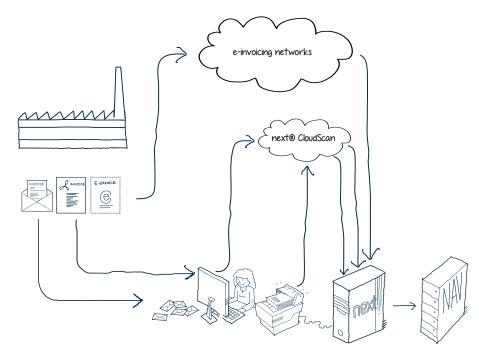
Realizing that in their industry invoices on paper and in PDF, are a thing of the past, Lytzen has chosen not to engage in extracting data from their invoices at all. Instead they send all these invoices directly to Next® CloudScan, and keep on motivating suppliers to go for e-invoices.



I refuse to spend time teaching software to understand our supplier's invoices. All I want, is to book and invoice as fast, as correctly, and as efficiently as poosible. Next® Invoices and CloudScan give me just that.



Next® CloudScan processes all incoming invoices using state-of-the art extraction software combined with highly skilled personnel. Skilled in invoices, extraction, and the industry. The result — high quality invoice data — is delivered right into Lytzen's NAV. Just as easy as if it had arrived in a standard e-invoice. No investments in production scanners, advanced OCR software, comprehensive operator training, ongoing maintenance, upgrades, or anything else — nothing but a small fee for each invoice processed.



Invoice capture 'the Next way'

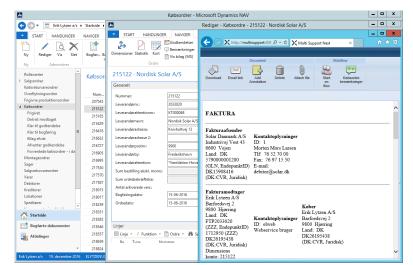


### **Everything from within Dynamics NAV**

Once in digital form invoice data are ready to be processed in Next® Invoices:

- Validated 100% against the data in NAV
- Matched with the purchase orders in NAV
- Approved in accordance with the delegation of authorities defined in NAV
- Booked to projects defined in NAV, and ready to be invoiced
- Paid on time in NAV

A complete 3<sup>rd</sup> generation invoice processing solution seamlessly integrated with Dynamics NAV.



Next® Invoices is 100% integrated into Dynamics NAV



I'm extremely pleased that we went directly to a 3<sup>rd</sup> generation invoice solution. We still get paper invoices, but each month more suppliers opt for e-invoices. Paper, PDF, or e-invoices are all the same for Next<sup>®</sup>, but the e-invoice is the cheaper option for us.