



senior business consultant

— Hamburg (ID no. DE-001)

Are you a kick-ass workflow expert with a solid business understanding and technical insights? Right now, we're looking for an experienced teammate who'll take on a senior role to navigate our customers through their digital adventure. With our Next® software, we make even the best companies run more efficient — on premises and in the cloud. Want to help?

What you get to do

- Translate customer needs into crystal-clear specifications for smooth internal handover.
- Involve yourself in occasional real-life customer implementation projects in and outside of Germany.
- Work with an international group of smart, passionate, respectful, and cake-loving business consultants.
- Inspire your bright teammates — some sitting right next to you, and others far away.
- Work with a broad range of enterprise workflows including document archiving, invoices management, email handling, and the like.
- Spot business process inefficiencies that scream for a digital facelift.
- Help our customers make winning choices for smarter automated solutions and impact the work of thousands around you.

Perks and benefits

- Career plan that combines internal training and external conferences.
- Innovation boosting 36-hours hackathons together with colleagues from 7 different countries.
- Flexible work hours with home office time.
- Or, if you enjoy skiing, work out of our Swiss office for a week or two.

What you bring to the team

- Your resume shines from phrases, such as ERP systems, internal IT project groups, or workflow optimization.
- You know a bit how software typically runs backstage.
- You focus on business optimization and persistently hunt for better solutions.
- You have solid communication skills primarily in German, but also in English. We speak and write both languages, so should you.
- You're a structured and razor-sharp mind, who also loves to manage and mingle.
- You have some project and people management expertise and are muscled up to deal with sometimes overheated situations.
- You value good relationships and enjoy contributing to a team effort.
- You are ambitious and like to have fun - just like us.

Potential bonus skills

- You may have studied Business Economics, Business Administration, Production Engineering or similar.
- You may previously have worked with business processes or business development.

At Nextway, we're about 70 people in Denmark, Finland, Germany, Norway, Sweden, Switzerland, and the UK. Smart and ambitious colleagues, who're not governed by voluminous books of rules and regulations but live by values. We strongly believe in shared core values as the guiding principles that dictates our behavior and actions. Unified, Easy, Smart, Respectful, and Ambitious are the 5 paragraphs in our constitution. You either buy in to this, or you won't be invited at all. Period.

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Apply now

Mail your application and CV marked "Senior Business Consultant" to job@nextway.software. We process the applications as they come in. And we won't keep you waiting. Rest assured – we'll treat your application with complete confidentiality. If you have questions, reach out to Raphael Schlegel at rsc@nextway.software.

Next® Mailroom,
our most recent product



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our international hackaton



Jennifer, a future teammate
in professional services



For the sports freaks,
Nextway in Sports



We make companies more efficient and people's lives at work easier. We replace processes that involve paper documents, Post-its, spreadsheets, and emails with easy-to-use software. Our Next® smart process applications boost corporate efficiency, scalability, and the personal joy of work. Since 1986, we have served our customers from all over the world, through a network of certified partners and own offices in Denmark, Finland, Germany, Norway, Sweden, Switzerland, and the UK.

nextway®