# Fall 2017: MDSE 2350 Product Development I

Section/Day/Time/Location:

Lectures: 002/TTh/2:00pm-3:20pm/Terrill Hall 120

**Instructor:** Mrs. Bruder **Office:** 355D Chilton Hall **Phone:** 940-565-2709

Email: kristina.bruder@unt.edu

Office Hours: see Mrs. Bruder's Schedule immediately below; otherwise by appointment only.

Communications: All emails must have a subject heading which includes the following: Course Number and Section (Ex: 2350-002).

Mrs. Bruder's Schedule	Monday	Tuesday	Wednesday	Thursday	Friday
900	MDSE 2650-002		MDSE 2650-002		MDSE 2650-002
930	BLB 155 900-950AM		BLB 155 900-950AM		BLB 155 900-950AM
1000	MDSE 2650-001		MDSE 2650-001		MDSE 2650-001
1030	BLB 055 1000- 10:50AM	Office Hours	BLB 055 1000- 10:50AM		BLB 055 1000- 10:50AM
1100					
1130					
Noon	MDSE 3250-001		MDSE 3250-301		MDSE 3250-302
1230	Lecture		Lab		Lab
100	GAB 105		Chilton 387	Office Herm	Chilton 387
130	Noon-1:50PM		Noon-1:50PM	Office Hour	Noon-1:50PM
200	Office Herry		Office Herm	14005 2250 222	
230	Office Hour	MDSE 2350-002 TH 120; 2:00-3:20PM	Office Hour	MDSE 2350-002 TH 120; 2:00-3:20PM	
300		111 120, 2.00-3.20FW		111 120, 2.00-3.20FW	
330					
400	HFMD 2655		HFMD 2655		
430	Chilton 345 3:30-4:50PM		Chilton 345 3:30-4:50PM		
500	3.30 7.301 IVI		3.30 4.301 WI		

**Course Description**: Comprehensive overview of apparel product development, including researching and interpreting fashion direction, analyzing comparable market offerings, and developing color, style, and fabric trends. Customer conversion, revenue optimization, global collaboration, and selling innovation will be explored.

#### **Course Objectives\*:**

- 1. Identify current merchandising trends and analyze the direction of fashion change.
- 2. Examine the impact of the economic, social, and political environments on fashion change.
- 3. Synthesize contemporary trends and develop merchandising strategies for relevant companies.
- 4. Recognize the breadth and depth of the fashion forecasting process.
- 5. Compare the methodologies used for short term and long-term forecasting.
- 6. Recognize color forecasting as a coordinating factor in the apparel supply chain from fiber producer to retailer.
- 7. Examine the methods for conducting consumer research for new fashion products and marketing initiatives.
- 8. Prepare a color, fiber, and merchandise forecast for a future season.
- 9. Identify the stages involved in product development and apparel manufacturing.
- 10. Outline the cycle of merchandise distribution, and include the responsibility of wholesaler, jobber, retailers, and ultimately the consumer in this process.

#### Required Texts (also on Reserve at Willis Library):

- 1. Rousso, C. (2012). Fashion forward: A guide to fashion forecasting, New York, NY: Fairchild
- 2. Garner, M. & Keiser, S. (2012). Beyond Design: The Synergy of Apparel Product Development, 3rd Ed. New York, NY: Fairchild Publications, INC. ISBN# 978-1-60901-226-7
- 3. Additional readings may be posted on Blackboard under "Course Content".

<sup>\*</sup> Students may vary in their competency levels for these abilities. Expect to acquire this knowledge and these skills only if you honor all course policies, attend classes regularly, complete all assigned work in good faith and on time, and meet all other course expectations of you as a student. The above and included schedule, policies, procedures, requirements and assessments in this course are subject to change in the event of extenuating circumstances, by agreement, and/or to ensure better learning.

Course Requirements	Points	Due Dates
Study Quiz (13 quizzes, drop 1 lowest grade, 11 @ 15 points each; 15-30 questions): 1 Syllabus Quiz and	180	Most Tuesdays at
12 study quizzes; read the assignment, then take the quiz on Blackboard. They will be available at least		8:00am; see Course
10 days before the due date. The quizzes are not timed; take as many times as you wish; the highest		Schedule (exception:
score will be recorded. Questions may change when you take the quiz multiple times. The purpose is to		10/19)
help you learn the vocabulary and information. There will be no opportunity to make them up or to		
extend availability. Many of the Comprehensive Final Exam questions will come from these quizzes;		
thus, they are also a review tool (simply click on your score in Blackboard and you will be able to see the		
questions you answered).		
Daily Exercises (10-25 exercises): random, cannot be made up; assigned as needed in- or out-of-class;	220	Random
may use REEF/iClicker, paper, online discussions or you may be released to go to a computer lab. If you	(bucket	
miss the day we do an exercise with points, you miss the points. Your grade will be based on 190	of 250	
points, but you will have the opportunity for 220 points. For example, if you attend every day,	possible	
participate and do all the exercises correctly, then you may have 250 points which would be a 30 points	points)	
bonus.  Online Trend Journal (major assignment): the purpose is to create a habit of environmental scanning	100	Final entry may be made
(to demonstrate observation of color, materials and garment trends by gathering colors, materials,	100	as late as 10/13 at
garment looks, any current news affecting fashion, any kind of fashion that is new, fresh, or emerging		11:59pm.
for your Trend Report and Fashion Forecast). See "Trend Journal" in Blackboard for complete details.		11.33μπ.
Trend Selection (20 points) and Report (80 points) (major assignment): the purpose is to demonstrate	100	10/13 and
your ability to recognize and evaluate current trends. See the assignment details on Blackboard under	- <del>-</del>	11/3 at 11:59pm
"Assignments".		,
Final Project Fashion Forecast (major assignment): the purpose is to apply what you have learned and	200	12/1 at Noon
to demonstrate your ability to predict future trends, and to recommend fashion direction for a specific		
brand. This is a group project. See the assignment details on Blackboard under "Assignments". The		
Group Contribution form is required only if you and your group wish to complain about a group		
member.		
Presentation of Final Project Fashion Forecast: each member of the group will speak, dress	50	12/5 and 12/7 (as
appropriately and present as if speaking to the employees of the company. Groups will be drawn		assigned)
randomly and assigned a day.		
Professional Development (attend 1 CMHT event minimum, complete assignment, submit on	50	Option 1: 10/10
Blackboard under "Assignments"; remember to swipe your Student ID at entry and exit from the event):		Option 2 & 3: 10/27
Oution 1: NADD Career France / Thursday, October F. 0:20cm Nacon in the University Union		Option 4: 11/28
Option 1: MDR Career Expo ( <u>Thursday, October 5, 9:30am-Noon</u> in the University Union,      Dec 244).      The care of th		(at 11:59pm)
Rm314): scan, copy and paste 3 business cards from recruiters who were at the Expo and		
state 5 things you learned from the Expo (limit of one page).		
Option 2: Executive + Scholar Lecture Series (Kendra Scott, October 19, 10:00- Noon, Union		
<b>314)</b> : submit 3 quotes from each speaker and state 5 things (total) you learned from the		
lectures (limit of one page). This is expected to be popular; arrive early.		
Option 3: If you attend both CMHT events, I will give you a bonus of 20 points. See below. You		
will need to tell me by email if you have chosen this option so I know to look for your name on the 'swipe list'.		
Option 4: If you are unable to attend either of these events, contact me. You may select		
another campus event with at least one speaker related to your career development (obtain		
approval from me before attending). Submit 3 quotes from each speaker and state 5 things (total) you learned from the lectures (limit of one page).		
<b>Exams</b> (2 exams at 50 points each for 100 points total): 50 questions each, multiple choice, in	100	10/17 in class
classroom, bring #2 pencil; Scantrons will be provided.		
Midterm Exam: covers everything in Part One (9/5 through 10/12; see Course Schedule).		
Review textbooks, Study Quizzes and lecture notes.		12/13 1:30-3:30pm
• Final Exam: includes everything in Part Two (10/19-11/30; see Course Schedule). Review		
textbooks, Study Quizzes and lecture notes.		
Total	1000	
<b>Bonus:</b> If 80% of the class completes the SPOT, 10 points will be awarded to each member of entire	(10)	See UNT email in
class.	()	November
<b>Bonus:</b> If you attend both CMHT events and turn in the required assignment for one of the events, I will	(20)	Option 3: 10/27
give you a bonus of 15 points. You must swipe in before the lecture starts and swipe out <u>after</u> the		
lecture ends. And you must notify me by email to look for your name on the 'swipe list'.		

### **Organization of Course:**

- **Step 1**: Before you come to lecture, read the assigned pages from the textbooks.
- **Step 2**: Before you come to lecture, take the assigned Study Quiz. It is due before 8:00am the day of class; this is so that I may review your questions from the weekly survey about the readings and address them in class. The Study Quizzes will be available for at least a week before the lecture.
- **Step 3**: Lectures will consist of the following: viewing trend services including their reports and forecasts, additional information and personal experiences, clarifying points and answering questions from surveys, guest lecturers, videos, in-class or online assignments including discussions and REEF Polling/iClicker, and work days.
- **Step 4**: Complete the 3 major assignments by the assigned due dates.

## **Course Schedule: Product Development 1 Trend Forecasting**

Week	Step 1: Read	Step 2:	Step 3: Lecture	Step 4: Assignments				
		Take the Study Quiz (Due Dates)						
	Part One: Introduction to Trend Forecasting							
1	na	na	8/29 Introduction, Syllabus,	na				
			Requirements, Schedule, Policies					
			8/31 continued					
2	Keiser Ch. 1	9/5 @ 8:00am	9/5 Overview of PD	Daily Exercises				
		*Syllabus Quiz	9/7 continued					
		*Product Development						
		Quiz						
3	Keiser Ch. 2;	9/12 @ 8:00am	9/12 Business Planning	Daily Exercises				
	Keiser Ch.15 pp. 544-554	*Business Planning & Retail	9/14 continued					
	D 01 4	Venues Quiz	0/401	D 11 5				
4	Rousso Ch. 1;	9/19 @ 8:00am	9/19 Intro to Forecasting	Daily Exercises				
	Keiser Ch. 4 pp. 101-103	*Intro to Forecasting Quiz	9/21 continued					
5	and pp. 107-118 Rousso Ch. 2-3;	9/26 @ 8:00am	9/26 Importance of History & Fashion	Daily Exercises				
5	Keiser Ch. 4: 103-106	*Fashion Movement Quiz	Movement	Daily Exercises				
	Keiser Cii. 4. 103-100	r asmon wovernent Quiz	9/28 continued					
			3/20 continued					
6	Rousso Ch. 4;	10/3 @ 8:00am	10/3 Long-term Forecasting:	Daily Exercises				
	Keiser Ch. 3: pp. 59-77	*Influences Quiz	"Megatrends"; Social & Cultural					
			Influences					
			10/5 Consumer Markets					
7	Rousso Ch. 5;	10/10 @ 8:00am	10/10 Gathering Information: Market &	10/10 Prof. Dev't Option1				
	Keiser Ch. 3 pp. 78-95	*Gathering Information	Sales Research	10/13 Online Trend Journal;				
		Quiz	<b>10/12</b> continued; Shopping the Market	Trend Selection; Daily Exercises				
8	Rousso Ch. 10;		<b>10/17</b> Midterm Exam	10/17 Midterm Exam				
	Keiser Ch.4 pp. 123-126	10/19 @ 8:00am	10/19 Seasonal Trend Forecasts;	Daily Exercises				
		*Presentation Quiz	Assembling & Presenting the Forecast					
_	T		ating a Fashion Forecast	T				
9	Rousso Ch. 6	10/17 @ 8:00am	10/24 Developing a Theme	Daily Exercises				
		*Theme Quiz	10/26 continued; Group Time	10/27 Professional Development				
40	D 01 7	10/04 0 0 00	40/04 0 1 5 11	Option 2 & 3				
10	Rousso Ch. 7;	10/31 @ 8:00am	10/31 Color Forecasting	11/3 Trend Report; Daily Exercises				
11	Keiser Ch. 4 pp. 118-120 Rousso Ch. 8;	*Color Quiz	11/2 continued; Group Time 11/7 Materials Forecasting					
11	Keiser Ch. 4 pp.120-123	<b>11/7 @ 8:00am</b> *Materials Quiz	11/9 continued; Group Time	Daily Exercises				
12	Rousso Ch. 9;	11/14 @ 8:00am	11/14 Garment Forecasting	Daily Exercises				
12	Keiser Ch. 4 p. 123	*Look Quiz	11/16 continued; Group Time	Daily Exercises				
	"Silhouette"	LOOK QUIZ	11/10 continued, Group Time					
13	Keiser Ch.15 pp. 554-561	11/21 @ 8:00am	11/21 Retail Trends	Daily Exercises				
-		*Retail Trends Quiz	<b>11/23</b> no class	,				
14	na	na	11/28 Work Day	11/28 Option 4 Prof. Dev't				
			<b>11/30</b> Wrap up	12/1 Noon: Final Project				
15	na	na	12/5 Presentations					
			12/7 Presentations					
			12/8 Reading Day; makeup Midterm					
			exam at 9:00am					
16			12/14 Final Exam 1:30-3:30pm					