



2025 Fall

Global Marketing

MKTG 4280.002 (1087)

Mon, Wed 10:00 AM – 11:20 AM / BLB 180

Syllabus Version 1.0 (08-14-2025) — The most updated syllabus is accessible through Canvas.

Important Notice:

The instructor reserves the right to change any aspect of the course, syllabus, schedule, and evaluation criteria at his sole discretion. Enrolling in this course constitutes understanding and accepting the policies listed in this document.

Course Description

Welcome to the dynamic world of **Global Marketing**! This course will explore the ever-evolving landscape of international markets and the strategies businesses use to navigate them. As we journey through various cultures, economic systems, and legal environments, you'll gain invaluable insights into how global companies operate and thrive. This course isn't just about learning theories — it is about understanding real-world applications and preparing you to think globally in your marketing career. Get ready to dive into a course that is both challenging and rewarding!

Course Prerequisites or Other Restrictions

MKTG 3650 is a prerequisite for this course.

Instructor Contact

Name: Dr. Jhinuk Chowdhury
Pronouns: he/him/his

Office Location: BLB 358-L

Office Hours: via Zoom or in person, by appointment.

If you prefer a Zoom meeting, please send me a *Canvas Inbox* message to schedule it. I will then reply with the Zoom link.

Office Phone: 940.565.2135

Email: **Please contact me only via Canvas Inbox.** If you must email me using my *unt.edu* account, please see the next section for the necessary directions.

Communication Expectations

I will primarily communicate with you via **announcements** on Canvas.

Please ensure that you have set up Canvas to automatically email/notify you (at your most frequently used email address) whenever I post an announcement. If you need help with this, please read the document "[How do I set my Canvas notification preferences as a student?](https://j.mp/3iEkFt6)" (<https://j.mp/3iEkFt6>)

Did you know you can also receive Canvas notifications via text message (SMS)? Please follow [these directions](https://j.mp/3iExhjV) to set that up (<https://j.mp/3iExhjV>).

The preceding paragraph contains critical advice. 

It would be best to seek answers to the most general questions through the *General Q&A* Forum in the *Discussions* section of Canvas. Either my TA or I will answer it, or one of your classmates will. That way, we can all benefit from the questions asked, and the answers will be available in a place that the whole class can see.

If you have a private question, please contact me via *Canvas Inbox*, and I will endeavor to respond as soon as possible, within 48 hours on weekdays.

While my *strong* preference is that you contact me only via *Canvas Inbox*, **if you need to email me directly** for any reason (for instance, if Canvas is down), you can reach me at my UNT email address — jhinuk.chowdhury@unt.edu. If you must email me, please ensure you begin the subject line with "[MKTG 4280]" — including the square brackets. That will ensure the message reaches a designated folder in my Inbox without getting lost in the deluge. Here is an example of a subject line of an email message:

"[MKTG 4280] – May I schedule a time to chat with you over Zoom, please?"

See the webpage from CLEAR that provides students with [Online Communication Tips](https://clear.unt.edu/online-communication-tips) (<https://clear.unt.edu/online-communication-tips>).

Course Objectives

By the end of the course, you will know how to:

- apply fundamental concepts and theories to current global marketing issues
- identify the significant emerging markets around the world
- describe the impact of cultural factors on international marketing
- have an increased awareness of the effects of legal and political forces on global marketing
- analyze a specific emerging market, examine its attributes, and apply them in a practical setting

Course Structure

This course will include face-to-face and online classes (via Zoom). Up to 49% of instruction could be delivered online. If I schedule Zoom meetings, there will be an announcement no later than the night before the class meeting (and usually 24 hours in advance). Most Zoom meetings will be recorded and made available for viewing later.

I will open the Canvas modules sequentially, one at a time.

Course Materials

This course offers a unique approach by not requiring a traditional paper-based textbook. Instead, students are encouraged to subscribe to the "virtual book" (also known as an *online course*) available on the [World Class Courses](https://worldclasscourses.org/) website (<https://worldclasscourses.org/>). The relevant course on that website is [Global Marketing \[4280\]](https://worldclasscourses.org/courses-archive-2/global-marketing/) (<https://worldclasscourses.org/courses-archive-2/global-marketing/>).

The retail price for this online course is \$239.00, but a special discount code will be provided in class to significantly reduce the cost. Please note that ***the code will only be valid through 11:59 PM, Friday, August 29, 2025***. Please subscribe to this online course *only if you are sure you will continue your enrollment* in this course. As an e-commerce purchase, *all sales are final and non-refundable*.

Disclaimer: I — your instructor — am the author of this digital resource. I have used this course to teach students in educational institutions in the US and overseas. While subscription is not mandatory, it is highly recommended as it will provide valuable insights and materials that align closely with the course curriculum.

Course Technology & Skills

The minimum technology requirements for this course:

- Computer
- Reliable internet access

- Speakers
- Microphone
- Plug-ins
- Microsoft Office Suite
- Canvas Technical Requirements
(<https://clear.unt.edu/supported-technologies/canvas/requirements>)

Computer Skills & Digital Literacy

The course-specific technical skills learners must have to succeed in the course include:

- Using Canvas
- Using email with attachments
- Downloading and installing software
- Using spreadsheet programs
- Using presentation and graphics programs

Technical Assistance

Online work involves dealing with the inconveniences and frustrations of technology breaking down or performing unexpectedly. For Canvas issues or other technical problems, contact the Student Help Desk.

UNT Help Desk: UNT Student Help Desk site (<https://aits.unt.edu/support>)

Email: helpdesk@unt.edu

Phone: 940-565-2324

In-Person: Sage Hall, Room 330

Walk-In Availability: 8 AM-5 PM

Support Hours:

- Monday-Thursday: 8 AM – 9 PM
- Friday: 8 AM – 5 PM
- Saturday – Sunday: 11 AM – 3 PM

For additional assistance with Canvas, you may visit Canvas Technical Help
(<https://community.canvaslms.com/docs/DOC-10554-4212710328>)

Teaching Philosophy

My teaching philosophy involves providing students with resources that help to inspire and encourage them to continue to learn on their own in the future. I work hard to promote student self-motivation by allowing them to explore areas of interest within the curriculum.

Instructor Responsibilities and Feedback

My responsibilities as an instructor include the following:

- helping you grow and learn

- providing clear instructions for projects and assessments
- answering questions about assigned materials
- identifying additional resources as necessary
- providing grading rubrics
- reviewing and updating course content

Rules of Engagement

Rules of engagement refer to how students are expected to interact with each other and their instructors. Here are some general guidelines:

- The freedom to express yourself is a fundamental human right. However, any communication utilizing abusive and derogatory language based on race, color, national origin, religion, sex, sexual orientation, gender identity, gender expression, age, disability, genetic information, veteran status, or any other characteristic protected under applicable federal or state law will not be tolerated.
- Treat your instructor and classmates respectfully in any communication, even when their opinions differ.
- Ask for and use the correct name and pronouns for your instructor and classmates.
- Speak from personal experiences. Please use "I" statements to share thoughts and feelings. Try not to speak on behalf of groups or other individuals' experiences.
- Use your critical thinking skills to challenge other people's ideas instead of attacking individuals.
- Avoid using all caps while communicating digitally. Most people interpret that as "YELLING!"
- Be cautious when using humor or sarcasm in emails or discussion posts, as tone can be challenging to interpret digitally.
- Avoid using "text-talk" unless explicitly permitted by your instructor.
- Proofread and fact-check your sources.
- Remember that online posts can be permanent, so think before typing.

For more information, see these [Engagement Guidelines](https://clear.unt.edu/online-communication-tips) (https://clear.unt.edu/online-communication-tips).

Course Grading

Your overall semester grade will include evaluations of your performance in the following three areas:

- **Exams** (delivered through Canvas/Respondus LockDown browser) — 75% of the overall grade
- **Assignments** (short quizzes, essays, and discussions) — 25% of the overall grade

The final course grade computation incorporates the following formula:

$$\text{OVERALL} = [\text{EXAMS} * 0.75] + [\text{ASSIGN} * 0.25]$$

Legend:

EXAMS refer to the average score on all exams, each scaled to 100 points.

ASSIGN refers to the cumulative score obtained on all assignments, scaled to 100 points.

Letter Grades

The LETTER GRADE assignment, based on the *OVERALL* score, will be as per the following scheme:

90% and above A

80% - 89.99% B

70% - 79.99% C

60% - 69.99% D

Less than 60% F

Scaled points will NOT be rounded up; the grades will be determined *precisely* by the above ranges.

If you withdraw from the class, *you* must remove your name from the class rolls. If you do NOT do so, you will receive a failing grade (F) for this course at the end of the semester.

Course Policies**Classroom Behavior**

Each course participant is responsible for classroom behavior conducive to the teaching-learning process. Each course participant should be fully aware of the policies and guidelines for academic honesty and classroom behavior stated in the University of North Texas Student Guidebook and UNT's website.

The Student Code of Conduct (<https://policy.unt.edu/policy/07-012>) and an abbreviated list of other rules, regulations, and policies are available from the Dean of Students. Anyone compromising the integrity of the learning process will receive a failing grade in this course and be referred to the Dean of Student Affairs for disciplinary action.

Cellular telephones, laptop computers, and other devices: You cannot have a device that makes any sound or noise audible to others in the classroom. If you have a particular need, you must obtain express written consent from the instructor to use such a device in class. If it is considered a nuisance, the instructor reserves the right to remove you from the classroom.

During class sessions, do not engage in activities such as browsing websites, reading personal email messages, using the phone to send/receive text messages, sleeping, and reading material irrelevant to the class. Such practices disrupt the instructor's and other students' concentration and detract from a proper learning environment. Please be considerate of others by refraining from excessive talking when the instructor is speaking. Even a small amount of unnecessary

conversation can inhibit the hearing/participation of other students and be detrimental to the learning environment. I will expect you to pay close attention to the class proceedings.

Attendance Policy

Please follow the course proceedings published in Canvas's Modules section. Your presence in the live meetings (in class and via Zoom) and your continued participation in discussions, quizzes, and exams will constitute attendance.

Attendance is necessary. Lectures, videos, and class discussions will contain vital information needed to do well on the exams. Tardiness: If you arrive late, please enter quietly and sit down. Do not walk in front of speakers or disrupt the class in any other way. You must reach the classroom before the instructor or the teaching assistant has collected attendance to receive attendance credit for that day. No exceptions! If you need to leave early, please inform your instructor in advance. Visit the [University of North Texas' Attendance Policy](https://policy.unt.edu/policy/06-039) (<https://policy.unt.edu/policy/06-039>) to learn more.

I do not penalize absences. However, years of grade data from my classes show that performance *strongly* correlates with attendance. Second, while I do not deduct points for absences, I use an incentive scheme for class attendance (which could contribute up to 2% of the total points at the end of the semester). I will elaborate on this matter in class.

Class Materials for Remote Instruction

You should read this valuable information on [how to succeed in a remote learning environment](https://online.unt.edu/learn) as soon as possible (<https://online.unt.edu/learn>).

Class Participation

I encourage you to participate enthusiastically in the *Discussions* section of Canvas. The peers you meet in class are a subset of students with similar ideas and interests. There is much to be learned from each other's perspectives, and you should not waste that opportunity.

Late Work

UNT instructors have the prerogative to accept or not accept late work. Please see the **policy for late submissions** under the *Examination Policy* and the *Assignment Policy* sections below.

Examination Policy

Exams will cover recorded class lectures, lessons, handouts, readings, class exercises, videos, discussions, and guest lectures (if there are any) that we cover in the course till the day of the exam.

I will deliver the exams via *Canvas* and *LockDown Browser*. [At this time, I do not intend to use the *LockDown Monitor* (webcam). However, departmental stipulations might require me to revise this policy. I will let you know if this changes.]

You will be required to take the exams in the classroom on laptops (Windows OS) provided by the Ryan College of Business and NOT on your personal computer.

If you cannot take the test in the classroom for any reason (including illness and isolation) and have been approved by the instructor to take it online, you will have a different set of test parameters than the ones administered in class. Those parameters include a *reduced time limit* and *no backtracking opportunities* in tests with multiple-choice questions. You may be given a different test than the one administered in class. Also, you will be required to take the test during a time slot different from the one set up for the students in the classroom.

Missed Exams:

You cannot miss a test because of travel, social commitments, pre-planned vacations, etc. Your enrollment in this course implies your consent to adhere firmly to the course's requirements, including the testing schedule.

The consequence of a missed test is a score of zero for that exam.

You can make up a missed exam provided you have a documented [university-excused absence](https://policy.unt.edu/policy/06-039) (<https://policy.unt.edu/policy/06-039>). If you know you will miss an exam in advance, you **MUST** contact your instructor *before* the scheduled exam. A student can take a make-up exam in extremely rare cases. The administration of such make-up exams is solely at the instructor's discretion. Make-up exams may not contain the same questions as the regular exam; they may have a completely different format. Your instructor will schedule a make-up exam within three days of the original exam date. No more than one alternative timeslot will be offered (depending on what is convenient for the instructor and the teaching assistant). There will be no backtracking opportunities for exams containing multiple-choice questions, the total time available will be reduced, and a LockDown Monitor requirement (webcam proctoring) may be enforced.

If the student fails to take the exam within the alternative time slot offered, there will be no additional opportunities. Finally, without a documented university-excused absence or a waiver from the Office of the Dean of Students, there will be a minimum of a 15% deduction for taking an exam late.

Assignment Policy

Assignments may include quizzes, short essays, and discussion items that will be distributed throughout the semester. Please endeavor to complete and submit each task well before the deadline.

Please note:

- Under no circumstances will an assignment be considered for a grade if you do not submit it through Canvas (or whatever medium I designate in the detailed description of the assignment). ***Attempted submissions via email, an attachment to an email message, a Canvas Inbox message, or a hard copy will NOT be entertained.***
- Some (but not all) assignments may be open for submission after the original deadline. However, for submissions after the expiration of the deadline (where it is allowed), Canvas will automatically deduct 10% of the grade for each day you are late. This policy is immutable. **All assignments will close at 11:59 PM, November 1, 2025.** There will be no opportunities for late submission after that deadline.
- Please be advised that all written (essay-format) submissions will be scanned by (or will need to be submitted via) *TurnItIn* or other plagiarism detection utilities.

The University is committed to providing all users with a reliable online course system. However, the instructor will extend the time windows if an unexpected server outage or any unusual technical difficulty prevents students from completing a time-sensitive assessment activity. Additionally, an appropriate accommodation based on the situation will be provided. Students should immediately report any problems to the instructor and contact the *UNT Student Help Desk* at helpdesk@unt.edu or 940.565.2324. ***Please remember to obtain a ticket number.***

Extra Help

PLEASE DO NOT WAIT UNTIL THE LAST MINUTE — contact me as soon as possible if you need help with this class. If you did not do as well as expected *in your first exam*, please discuss this with me ASAP. Turning your performance around as the semester progresses will become progressively more difficult and likely impossible after the semester's midpoint.

Extra Credit

There is none.

Course Evaluation

Student Perceptions of Teaching (SPOT) is UNT's student evaluation system. It allows students to confidentially provide constructive feedback to their instructors and departments to improve the quality of their course experiences.

Syllabus Change Policy

While I strongly desire to adhere to the syllabus, exigent circumstances may require me to change its contents and timelines. In such cases, I reserve the right to make any changes I deem fit.

Whenever I make a change, I will communicate it to you via announcements on Canvas.

ADA Policy

The College of Business Administration complies with the Americans with Disabilities Act in making reasonable accommodations for qualified students with disabilities. Students seeking accommodation must register with the Office of Disability Accommodation (ODA) to verify their eligibility. If a disability is verified, the ODA will provide a student with an accommodation letter to be delivered to the faculty to begin a private discussion regarding one's specific course needs. If you have an established disability as defined in the Act and would like to request an accommodation, please see me *as soon as possible*. Please note: **University policy requires that students notify their instructor within the first week of class that an accommodation will be needed.** Please do not hesitate to contact me now or in the future if you have a question or if I can be of assistance. For additional information, see the ODA website (<https://disability.unt.edu/>).

Academic Integrity Policy

The G. Brint Ryan College of Business takes academic honesty seriously. Ethics and integrity are important business values, essential to building trust and adhering to professional and legal standards. Academic dishonesty destroys trust, damages the degree's reputation and value, and is unacceptable.

According to UNT Policy 06.003, Student Academic Integrity, academic dishonesty occurs when students engage in behaviors including, but not limited to, cheating, fabrication, facilitating academic dishonesty, forgery, plagiarism, and sabotage. A finding of academic dishonesty may result in academic penalties or sanctions ranging from a warning to expulsion from the University.

Some specific examples of academic integrity violations include cheating, plagiarism, or inappropriate assistance on examinations, homework, research papers, and case analyses. Your work must be entirely your own. When working on assignments, you should not discuss your work with others unless approved by the course professor. Group assignments should only be discussed with members assigned to your group, and all group members may be held accountable for known academic integrity violations in a group assignment.

Another example of academic dishonesty is improper attribution. You must quote or footnote all outside sources used when preparing your assignments. Copying or using material from any source prepared or previously submitted by others at UNT or other institutions or downloaded from the Internet is plagiarism. Unless directed otherwise in an assignment, large-scale “cutting and pasting” from other sources, even if adequately footnoted, is also considered plagiarism. You should synthesize this material in your own words and provide a footnote.

Your professor will specify what materials, if any, may be used on the tests and exams. Using materials other than those permitted, talking with other individuals during the exam, individuals exchanging information about an exam when one has taken the exam and the other has not, or copying or using material from another individual's exam is academic dishonesty. It will result in an academic referral or penalty. The use of online assistance, group chat, cell phones, smartwatches, and similar tools during exams is not allowed for any reason unless expressly permitted. No portion of an exam may be copied or photographed without permission.

Students are expected to conduct themselves in a manner consistent with the University's status as an institution of higher education. Students are responsible for responding to an instructor's or other University official's report of academic dishonesty. If a student fails to respond after a proper attempt at notification, the University may take appropriate academic action in the student's absence.

Syllabus Change Policy

While I strongly desire to adhere to the syllabus, changing the contents and timelines published may be necessary because of exigent circumstances. In such cases, I reserve the right to make any change I deem fit. Whenever I make a change, I will communicate it to you via announcements on Canvas.

UNT Policies

The university requires me to pass along to you a litany of contractual information, some of which you may find important, some of which you may not. I have placed this information on a [Google Doc](https://bit.ly/3WGLLni) (<https://bit.ly/3WGLLni>). I suggest you refer to it as necessary.

Finally . . .

I work hard to make this course both interesting and useful. I understand students face many different pressures, so I aim to keep the course straightforward, easy to follow, clear, and enjoyable. If you have any constructive suggestions about the course or my teaching style, please feel free to share them with me, either in person or anonymously. Your feedback is always appreciated.

~ Welcome to Global Marketing ~