

DSCI 4510.001 Fall 2025
Modeling for Business Intelligence (Tuesday 2:00 pm – 4:50 pm: BLB 170)

Faculty: Dr. John Verghese

Office: BLB 379-B

Email: Anto.Verghese@unt.edu

Phone: (940)-565-2904

Office Hours: T- 10:30 AM – 1:30 PM; W- 1 PM – 2:00 PM; Th- 11 AM- 12 PM (online)
(<https://unt.zoom.us/j/2207739211>)

Course Website

<https://unt.instructure.com/courses/131440>

Course Objectives

To provide the student with a working knowledge of management science/operations research techniques for use in business. This will be achieved by using the real-world problem-oriented approaches and using examples that emphasize the multi-disciplinary nature of business problems. Spreadsheets will be used to strengthen students' ability to make business decisions. The course uses case studies, games, simulations and assignments that require communication and interaction, to strengthen students' understanding. Techniques covered will include Decision Analysis, Multi-objective optimization, Simulation, and Forecasting. (Be prepared to think innovatively, independently, logically and without the use of cook-book formulae in order to succeed in this course.)

Prerequisite(s)

Please see UNT Undergraduate Catalog, specifically you should have taken DSCI 2710, 3870 and BCIS 2610.

(It is assumed that students taking this course have completed the college algebra course and also have a good foundation in calculus, basic statistics and probability theory as covered in the basic statistics course. Although some review of elementary concepts and terminology is provided in the textbook, it is not intended to replace a complete course, but rather to refresh your memory. While a high degree of mathematical skill is not necessary in an “applied” course such as this, there are certain insights into the course that are gained through the mathematics involved.)

Required Textbook and Resources

**1. An Introduction to Management Science: Quantitative Approaches to Decision Making
|16th Edition (The book you used in DSCI 3870)**

By Jeffrey D. Camm/James J. Cochran/Michael J. Fry/Jeffrey W. Ohlmann/David R. Anderson/Dennis J. Sweeney/Thomas A. Williams

ISBN-13: **978-0357715468** | ISBN-10: **0357715462**

The link below provides an alternate site besides the bookstore to buy or rent the textbook:

<https://www.cengage.com/c/an-introduction-to-management-science-16e-camm-cochran-fry-ohlmann-anderson-sweeney-williams/9780357715468/>

(It is fine if you have the 14 or 15th Edition of this textbook. You will however need to **reconcile the self-test exercises, end-of- chapter cases and problems with the 16th edition as needed.** I will be using the 16th edition in class.)

2. A Simulation Game Code

You will be playing an online simulation game for which you will need an access code. You can buy the code directly at <http://mgr.responsive.net/Manager/ShowClient> . You will have to create

an account to login. Note that the institution name in the dropdown menu appears as “North Texas”. The product is titled "SU code for Professor Verghese". Operational details pertaining to the game appear later in this syllabus and semester. The simulation would be played for three weeks starting late October (It will be a 3 weeks simulation, where you will enter decisions based on your strategy. There are only 4 variables you can change and an excel sheet would be provided to help you in analyzing) - **\$18 per person**. A link will be provided in canvas for it. (It is played by **teams of four**, you will have the option to choose your partners and there will be group evaluation provided for it.)

3. Beergame

An online simulation game. No charge for it. Each supply chain will have up to four players, however they will be assigned randomly. Will be in class and you need a laptop or tablet (no cell phones or any other smaller mobile devices) to play the game.

4. Business or scientific calculator

Must be able to perform at least the following functions: square, square root, raise to nth power, extract nth root, logarithm. The lack of a calculator does not excuse the student from making math errors on exams.

5. An access to a computer/laptop with Excel Solver.

Teaching Method

1. You are encouraged to attend classes regularly. I believe that 70% of studying is done in classrooms, the students who understand the topics while being presented in class – tend to do well in exams and assignments.
2. You are encouraged to pay attention to commercials and news items in printed as well as audio-visual media to become aware of the wide use of modeling techniques in our daily lives. To better assist you in understanding the use of these methodologies in business many of the class problems will be presented as simple business cases.
3. You should **study** the material in the PowerPoint slides. You are strongly encouraged to try to independently solve the problems included in the lecture slides, not simply verify that the provided solutions “make sense”. **Actually work the problem by hand!**

General Comments

1. Doing the assignments and regular work is essential for success in this course. In fact, the assignments and group activities constitute a large portion of your grade in this course (50%). You are encouraged to keep up with the work and meet the submission deadlines. Even if you make 100% in all exams and score 0 in the assignments, the best grade possible will be “C” or lower. Therefore, doing assignments is crucial. They are simple and help you with the preparation.
2. You should not hesitate to ask questions in class. Usually someone else has the same question, so, when you ask a question in class, others can benefit from the question.
3. Regular and punctual attendance for the **full** period of each class is expected (irrespective of whether roll calls are made, or attendance is otherwise verified). Absences and tardiness are likely to cause you to miss the presentation of significant material and this may result in a lower grade. There will be no make-up if you miss any of the mid-term exams, unless you have a **University-approved excuse**. Whenever applicable, such an excuse is to be provided to the instructor in writing, as early as possible.
4. You have the final responsibility for seeing that you properly withdraw before the scheduled last drop day, in case you wish to withdraw from/ drop the course. If you stop attending class,

you should execute the drop procedure since failure to do so will result in a grade of “F” which cannot be changed.

Note the dates:

Aug 29th, 2024 (Dropping courses may impact financial aid and degree completion. See advisors) – Last day to drop without penalty of W

Nov 7th, 2024 – Last day for a student to drop a course (with W).

Always check <https://registrar.unt.edu/registration/fall-registration-guide> for exact dates and procedures)

Course Specific Policies:

1. **Email Correspondence:** All electronic communication will be conducted over email (not on canvas). All student emails to the instructor will be sent from the student’s official UNT email with a subject line starting with: **DSCI 4510: <Type of concern>**. Emails sent in violation of these guidelines will be ignored. All grade related questions and concerns need to be communicated in writing over email (not on canvas) with the subject line: **DSCI 4510: Grade Concern**. Any grade-related emails should only contain information relevant to the grade in question. Any references to your grades in other courses, or the impact of the grade on your overall academic standing are irrelevant and will result in the grade concern being dismissed.
2. **Assignments/Readings/Cases:** Problems/cases from the textbook will be assigned as the course progresses. Some problems/ cases are already assigned in the “Course Outline” which appears later. The student is responsible for solving these problems/cases in a timely manner. I will also hand out readings (magazine articles, newspaper clippings etc.) which I expect the student to go through.
3. **Quizzes:** Most quizzes will be online during class and will be closed book/closed notes (so make sure you bring your laptop to class, if you have issues reach out to me early). The quizzes are to evaluate your progress in the class and help you prepare towards the exam.
4. **Exams:** There will be two exams and it is not comprehensive. Each exam will have two parts. One portion of the exams will be closed books (i.e. you are not allowed to browse internet nor read the text), Respondus lockdown, another portion of exam will involve solving problems using software. For each exam, bring a calculator, and your Student ID.

Missed exams will receive zero marks unless a legitimate excuse is presented. If you miss an exam, please follow the steps below:

Step 1: If you miss an exam for any acceptable reason, please e-mail the instructor as soon as you are able about the reason why you missed the exam.

Step 2: Then, you should provide the instructor proof in the form of an official document as soon as you are able with proper documentation. Your documentation should be acceptable based on an interpretation of College of Business or University policy.

Step 3: After the instructor receives an acceptable proof, the instructor will then e-mail you to schedule a make-up exam.

5. **Face to Face class:** This is an on-campus class. The class sessions may not be recorded and posted online for reference. A few select portions of the class may be recorded and posted online for the entire class to reference. This would be ad-hoc and subject to the instructor’s decision.

Remember, class participation and quizzes will be given only during in class sessions. There are points for class participation and some sessions like (project presentation, startup game presentation and beer game sessions have higher points). If there is a health-related reason for missing these sessions, a proper documentation should be provided to the instructor. An appropriate make up opportunity would be provided, if the excuse is deemed

acceptable.

6. **Grading Policies:** All assignments will be graded fairly and scores will be available typically in a week.

Point Allocation:

Exam 1	200
Exam 2	200
Assignments (4 out of 5) – Each 25 points	100
Quizzes – Each 10 points	50
In class activities/participation	30
Beergame	20
<u>Group Activities (w Presentations)</u>	
Project (1 st half of semester)	100
Startup Game (after Exam 1)	100
TOTAL:	800

Letter Grades:

≥ 720 points (or ≥ 90%)	→ A
≥ 640 points (or ≥ 80%)	→ B
≥ 560 points (or ≥ 70%)	→ C
≥ 480 points (or ≥ 60%)	→ D
< 480 points (or below 60%)	→ F

There will be some bonus opportunities throughout the class. There is a possibility of about 20- 30 bonus point activities in class. If you earn them, they will added to the raw score.

7. **Startup Game and project are group activities:** You need to select a team of 4 by end of Week 2. There will be separate peer evaluation for each group activity, you are expected to work together and contribute towards the team.
8. **Written (Typed) Work Submission:** Students may be required to submit written/typed assignments for this class to Turnitin, a web-based plagiarism detection service. Before submitting your paper to Turnitin, **please remove your title page and other personal information.** Any paper that is not submitted to Turnitin may not be accepted by the instructor and may not be graded.
9. **Late Work:** The due date of each quiz and exam is clearly communicated in the syllabus and on Canvas. Therefore, if you are late completing these assessments without a valid excuse, I will not extend the deadline. For permitted late submissions (requires consent of the instructor, individual assignments only) there might be a penalty, and the assignment needs to be completed within 1 week from the original date.
10. **Attendance Policy:** In-person class attendance is expected. No standard accommodations for non-attending students will be provided. Come on time and stay for the duration of each class. It is critical that you not only attend class meetings, but are fully engaged and participating in such meetings. Excessive absences and/or failure to participate will impact your grade. Specifically, more than 3 absences without a documented medical reason may reduce your overall points by ½ a letter (40 points) and more than 6 absences may reduce your grade by 1 letter (80 points). Coming to class late more than 3 times or abstaining from participating in more than 3 instructor presented opportunities may reduce your overall points by (20 points) and coming late or abstaining from participation more than 6 times

may reduce your overall points by ½ a letter (50 points). In addition, if you must miss a class, you remain fully responsible for all material, changes in the schedule, and other information given during class.

11. **Syllabus Change Policy:** The schedule and information provided is tentative and subject to change. Any changes to the syllabus will be notified to the students via announcements on Canvas and/or emails from the instructor.
12. **Course Specific Concerns:** If any student has a problem directly related to the course, he or she needs to speak to me first. Any unresolved issue (affecting grade/standing etc.) remaining at the end of the semester may be followed up with me ASAP. This may save initiation of any appeals procedures (though time-consuming, those options are always available to students). If you wish to carry it further, then the ITDS Department Chair Dr. Anna Sidorova, but only after first discussing it with your instructor.
13. **Photo ID Requirement for Exams and Quizzes:** You may be required to show your student ID card for submitting exams and/or quizzes in class.
14. **Generative AI Use Is Prohibited:** The use of AI tools is strictly prohibited in this course.
15. **Random Knowledge checks:** We reserve the right to test you further on your submissions during the semester. We would randomly check your knowledge on the topics and see how you answered the assignments. As long as it is your work, you will NOT have any issues. Only students who plagiarize will be reported to the Dean of students for further actions, and will receive a failing grade in the class. Remember, anything you submit to the class should be your work and you should be able to explain the answer and repeat/show the process again when questioned.

Department, College, And Other Policies

1. **Exams:** You are required to take all exams, unless a written medical or other UNT- approved excuse is provided. In that case, you should discuss the alternative arrangements with your instructor. Please have a picture ID in your possession when taking all exams. As a general rule, the course format requires **no make-up exam** be given.
2. **Academic Integrity:** This course adheres to the UNT policy on academic integrity. The policy can be found at [Student Academic Integrity Policy \(06.003\)](#). If you engage in academic dishonesty **you will receive** a failing grade on the test or assignment, or **a failing grade in the course**. In addition, the case may be reported to the UNT Dean of Students/Academic Integrity Office, which maintains a database of related violations.
3. **Students with Disabilities:** The College of Business complies with the **Americans with Disabilities Act** in making reasonable accommodations for qualified students with disability. If you have an established disability you should register with the Office for Disability Accommodation and receive further instructions. Please see your instructor as soon as possible if you have any questions.
4. **Deadlines:** Dates of drop deadlines, final exams, etc., are published in the university catalog and the schedule of classes. Please be sure you keep informed about these dates.
5. **Spot:** The Student Perceptions of Teaching (SPOT) is a requirement for all organized classes at UNT. This short Web-based survey will be made available to you at the end of the semester/session, providing you a chance to comment on how this class is taught. I am very interested in the feedback I get from students, as I work to continually improve my teaching. I consider SPOT to be an important part of your participation in this class.
6. **Cell Phones:** As a courtesy to your instructor and to your fellow classmates, you are asked to set

your cell phone to vibrate, or switch it off. In case of a personal emergency, if you must use your cell phone, you are asked to step out of the classroom.

7. **Incomplete Grade (I):** The grade of "I" is not given except for rare and very unusual emergencies, as per University guidelines. An "I" grade cannot be used to substitute your poor performance in class. If you think you will not be able to complete the class, please drop the course.
8. **Campus Closing:** In the event of an official campus closing, please check your UNT e-mail (EagleConnect) for instructions on how to turn in assignments, how the due dates are modified, etc.
9. **Severe Weather:** In the event of severe weather, all building occupants should immediately seek shelter in the designated shelter-in-place area in the building. If unable to move safely to the designated shelter-in-place area, seek shelter in a windowless interior room or hallway on the lowest floor of the building. All building occupants should take shelter in rooms 055, 077, 090, and the restrooms on the basement level. In rooms 170, 155, and the restrooms on the first floor
10. **Bomb Threat/Fire:** In the event of a bomb threat or fire in the building, all building occupants should immediately evacuate the building using the nearest exit. Once outside, proceed to the designated assembly area. If unable to safely move to the designated assembly area, contact one or more members of your department or unit to let them know you are safe and inform them of your whereabouts. Persons with mobility impairments who are unable to safely exit the building should move to a designated area of refuge and await assistance from emergency responders.
11. **Class videos:** If posted are the intellectual property of the university or instructor and are reserved for use only by students in this class and only for educational purposes. Students may not post or otherwise share the recordings outside the class, or outside the Canvas Learning Management System, in any form. Failing to follow this restriction is a violation of the UNT Code of Student Conduct and could lead to disciplinary action.
12. **Academic Integrity Policy:** According to UNT Policy 06.003, Student Academic Integrity, academic dishonesty occurs when students engage in behaviors including, but not limited to cheating, fabrication, facilitating academic dishonesty, forgery, plagiarism, and sabotage. A finding of academic dishonesty may result in a range of academic penalties or sanctions ranging from admonition to expulsion from the University. For this course, the ITDS ethics statement clearly delineates what activities are considered as violation, including some examples. An academic integrity violation will lead to a "F" grade in this course.
13. **ADA Policy:** UNT makes reasonable academic accommodation for students with disabilities. Students seeking accommodation must first register with the Office of Disability Access (ODA) to verify their eligibility. If a disability is verified, the ODA will provide a student with an accommodation letter to be delivered to faculty to begin a private discussion regarding one's specific course needs. Students may request accommodations at any time, however, ODA notices of accommodation should be provided as early as possible in the semester to avoid any delay in implementation. Note that students must obtain a new letter of accommodation for every semester and must meet with each faculty member prior to implementation in each class. For additional information see the ODA website (<https://disability.unt.edu/>).

The College of Business Administration complies with the Americans with Disabilities Act in making reasonable accommodations for qualified students with disability. If you have an established disability as defined in the "Act" and would like to request accommodation, please contact the ODA and your instructor (Dr. Verghese) as soon as possible: the instructor's office hours and phone number are in the syllabus.

14. **Prohibition of Discrimination, Harassment, and Retaliation (Policy 16.004):** The University of North Texas (UNT) prohibits discrimination and harassment because of race, color, national origin, religion, sex, sexual orientation, gender identity, gender expression, age, disability, genetic information, veteran status, or any other characteristic protected under applicable federal or state law in its application and admission processes; educational programs and activities; employment

policies, procedures, and processes; and university facilities. The University takes active measures to prevent such conduct and investigates and takes remedial action when appropriate.

15. **Retention of Student Records:** Student records pertaining to this course are maintained in a secure location by the instructor of record. All records such as exams, answer sheets (with keys), and written papers submitted during the duration of the course are kept for at least one calendar year after course completion. Course work completed via the Canvas online system, including grading information and comments, is also stored in a safe electronic environment for one year. Students have the right to view their individual record; however, information about student's records will not be divulged to other individuals without proper written consent. Students are encouraged to review the Public Information Policy and the Family Educational Rights and Privacy Act (FERPA) laws and the University's policy. See UNT Policy 10.10, Records Management and Retention for additional information.
16. **Acceptable Student Behavior:** Student behavior that interferes with an instructor's ability to conduct a class or other students' opportunity to learn is unacceptable and disruptive and will not be tolerated in any instructional forum at UNT. Students engaging in unacceptable behavior will be directed to leave the classroom and the instructor may refer the student to the Dean of Students to consider whether the student's conduct violated the Code of Student Conduct. The University's expectations for student conduct apply to all instructional forums, including University and electronic classroom, labs, discussion groups, field trips, etc. Visit UNT's Code of Student Conduct (<https://deanofstudents.unt.edu/conduct>) to learn more.
17. **Sexual Assault Prevention:** UNT is committed to providing a safe learning environment free of all forms of sexual misconduct. Federal laws and UNT policies prohibit discrimination on the basis of sex as well as sexual misconduct. If you or someone you know is experiencing sexual harassment, relationship violence, stalking and/or sexual assault, there are campus resources available to provide support and assistance. The Survivor Advocates can be reached at SurvivorAdvocate@unt.edu or by calling the Dean of Students Office at 940-565-2648. Visit [Title IX Student Information](#) for more resources.
18. **Undocumented Students:** Please see UNT'S [Resources for DACA Students](#) web page for more information

Tentative Schedule Subject to Change

Any changes in the date will be communicated through announcement page in canvas

Week	Module	Topics	Important Dates
19-Aug.	M1	Forecasting (Chapter15)	
26-Aug.			1. Quiz #1 2. Assignment #1 Assigned
02-Sept.			1. Final Project Teams Due
09-Sept.	M2	Waiting Line Models (Chapter11)	1. Quiz #2 2. Assignment #1 Due 3. Project Assigned 4. Assignment #2 Assigned
16-Sept.			1. Assignment #2 Due
23-Sept.	M3	Simulation (Chapter12)	1. Quiz #3 2. Assignment #3 Assigned
30-Sept.			1. Assignment #3 Due (Oct 5 th) 2. Buy Access to Startup Game
07-Oct.		Exam-1	
14-Oct.	M4	Beer Game (In class) & Bullwhip Effect	1. Quiz #4
21-Oct.		Project Presentations	
28-Oct.	M5	Decision Analysis (Chapter 13)	1. Assignment #4 Assigned 2. Startup Game Begins (Oct 29 th)
04-Nov.			
11-Nov.	M6	Multi-criteria Decisions (Chapter 14)	1. Assignment #4 Due 2. Assignment #5 is Assigned
18-Nov.			1. Startup Game Concludes Nov. 18 th .
25-Nov.		Thanksgiving Holiday	
02-Dec.	M6	Startup Game Strategies Discussed (Student Presentations)	1. Quiz #5 2. Assignment #5 Due
09 -Dec.		Exam 2 (1:30 PM- 3:30 PM)	

** Exam 2 **

As per UNT schedule

Online, the exam in two parts: first part is for 60 minutes once you start, and the second part is for 60 + 15 minutes grace time once you start. More instructions at least a week before the exam.

Participation credits

1. Attending and participating in class session on a regular basis, providing teams for final project, and registering for ‘startup game’, could earn participation credits of 15 points.
2. These three sessions are worth 5 points each
 - a. Participating in full session on Oct. 14th
 - b. Participating in full session on Oct. 21nd
 - c. Participating in full session on Dec. 2nd