

Spring, 2025

Dear State of Utah Curriculum Review,

This letter states for the record, that **we are the sole providers** of all Paxton/Patterson Learning Systems, including College & Career Ready Labs, Career Discovery Labs, Health Science Careers, and Construction Career Labs.

Paxton/Patterson developed these learning systems with the written curriculum, interactive multimedia, and proprietary Learning Management System, along with the necessary components to bring to your school a complete program for College & Career Readiness. Our programs are fully and exclusively supported by our educational consultants, professional development team, implementation specialists, and customer service teams. All curriculum is copyrighted and the exclusive properties of Paxton/Patterson LLC.

NOTE: This quote contains every unit in our College & Career Ready Labs and thus does not reflect the actual cost for any single lab. Each unit serves 2 students for a period of 10 days. A typical lab for 30 students for one year would include a mix of 15 units based on the school or district's goal. Each unit is a ONE-TIME purchase which includes all materials and equipment necessary, and approximately one year's supply of consumables. Installation (Set-up and Assembly) as well as Professional Development are also ONE-TIME costs. The license reference in the submission information is shown at the bottom of the quote.

Best Regards,

Jim Orth

708-325-7137

jim@paxpat.com

State of Utah Curriculum Review

Spring, 2025 Pricing

Product	Stock Number	Price Per Unit	Quantity	Total
Alternative Energy, CCR	725070	\$4,395.00	1	\$4,395.00
Computer Aided Drafting & Design (PC Required)	725541	\$2,795.00	1	\$2,795.00
Criminalistics	725548	\$4,295.00	1	\$4,295.00
Digital Audio Production (iPad Required)	725538	\$2,595.00	1	\$2,595.00
Comp Graphics & Game Development (PC Required)	723548	\$3,295.00	1	\$3,295.00
Cosmetology & Barbering	725551	\$3,595.00	1	\$3,595.00
Design & Marketing	725501	\$3,295.00	1	\$3,295.00
Digital Manufacturing (PC Required)	723595	\$5,595.00	1	\$5,595.00
Electricity & Electronics	723552	\$6,695.00	1	\$6,695.00
Emergency & Fire Mgmt Services	725531	\$4,295.00	1	\$4,295.00
Employability Skills	725532	\$1,995.00	1	\$1,995.00
Energy & Power	723554	\$4,495.00	1	\$4,495.00
Environment & Ecology, CCR	723556	\$2,895.00	1	\$2,895.00
Flight & Drone Technology	723558	\$4,595.00	1	\$4,595.00
Home Maintenance Fundamentals	725504	\$3,495.00	1	\$3,495.00
Home Maintenance Systems	725524	\$4,295.00	1	\$4,295.00
Hospitality & Tourism Management	725505	\$3,295.00	1	\$3,295.00

Intro to Computer Science	725507	\$2,695.00	1	\$2,695.00
Intro to Engineering & Design	725528	\$3,395.00	1	\$3,395.00
Intro to Health Science Careers	860550	\$4,295.00	1	\$4,295.00
Introduction to Child Development	725506	\$2,795.00	1	\$2,795.00
Introduction to Culinary Arts	725500	\$4,595.00	1	\$4,595.00
Lifetime Nutrition & Wellness	725502	\$3,395.00	1	\$3,395.00
Materials Processing & Design	723564	\$3,795.00	1	\$3,795.00
Mechanisms	723566	\$6,595.00	1	\$6,595.00
Personal Finance	725503	\$1,995.00	1	\$1,995.00
Pneumatics	723568	\$6,995.00	1	\$6,995.00
Robotics, CCR (iPad Required)	723572	\$3,995.00	1	\$3,995.00
Structural Engineering (PC Required)	723574	\$7,895.00	1	\$7,895.00
Video Production (iPad Required)	723576	\$4,495.00	1	\$4,495.00
Welding Basics	725552	\$6,895.00	1	\$6,895.00
Professional Development, Hands-On / Minds-On	643449	\$3,000.00	1	\$3,000.00
Content and Educator Network License Package, 5-Year Subscription	720610	\$3,800.00	1	\$3,800.00
Setup & Assembly Furniture/Lab (1-19)	643445	\$4,000.00	1	\$4,000.00

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WARRANTY

Thank you for purchasing a Paxton/Patterson learning system. Your purchase includes warranty protection from defects in materials and workmanship when the learning system is used under appropriate educational conditions.

Key aspects of the warranty are:

- Your warranty period starts when your lab is installed and ends one year later.
- Equipment which does not perform properly will be repaired or replaced with a new or remanufactured product. The replacement or repaired equipment remains under warranty for the balance of the original warranty period.
- If there are any integrated instructional unit guidebook pages which we modify due to an inaccuracy preventing student learning, those pages will immediately be reprinted and mailed to you.
- Please contact our learning systems technical support staff at 800.631.0158 for equipment matters.

Technical Support:

- Your lab instructor will participate in our four step professional development program, Register, Complete Online Lessons, 4 hour On-Site Support Session and Attend Regional Workshop(optional).
- Should your instructor have questions about the learning system after completing professional development, our technical support staff is available Monday – Friday 7:00am to 5:00pm central time. If needed our staff can also be available by appointment at other times to provide technical support to your instructor. Except in unusual situations, technical support can be quickly and conveniently accessed via telephone, email and use of our “desktop streaming” support technology.
- We have consistently found that when an additional instructor is assigned to a lab or a new instructor is hired to replace the instructor who had completed professional development, the new instructor definitely needs to complete professional development just as your first instructor did. New instructors need considerably more formal training to effectively use the learning system lab than our tech support staff can provide via telephone.

**Exclusions to this warranty include: (a) consumable materials like paints and finishes, batteries, sanding materials and worksheets, (b) failure caused by misuse or accidents, (c) theft or “mysterious” disappearance, (d) normal wear and tear on guidebooks, textbooks, videos and other printed materials, and (e) damaged or lost computer software – CDs and diskettes. In conformity with your district’s copyright law compliance policy we recommend that back-up copies be made of all computer software (CDs) exclusively for use in the learning system covered by this warranty.*

PAXTON/PATTERSON (PP) LEARNING SYSTEMS CONTENT DELIVERY

PP will provide the Paxton Content Learning Management System for 60 months with a service start date to be set after installation by PP.

During the 60 months PP will:

- Provide access to Learning System content from modern browsers.
- Provide updates to Learning System content and to the Paxton Content Learning Management System.

During the 60 months it is likely that some 3rd party providers of equipment, software, and licensed assets included in your original purchase will upgrade their products. It is impossible to predict the scope of these potential future upgrades by 3rd party sources, therefore PP has not “built in” any costs for those items in the original purchase prices.

PP will advise you well in advance of the upgrade potentials being available, advising you of how the upgrade will enhance student learning and the costs of the upgraded equipment, software and/or licensed assets.

Most importantly, no purchase of upgraded equipment, software or licensed assets will be required at any time during the 60 months – because the PP learning system originally purchased will be supported during the entire 60 months.

The only time that it may be necessary to upgrade equipment, software or licensed assets is if your school chooses to upgrade to a newer operating system that is not compatible with the originally purchased 3rd party equipment, software, or licensed assets.